

To: Board of Directors
From: Jorgannie Carter
Date: February 27, 2024

Subject: Recommendation of Contract Award

Region 4 ESC held an RFP opening on November 2, 2023, for RFP # 23-07 Chemistry, Biology, Physics and Anatomy Instructional Supplies and Services. There were three (3) proposals submitted:

- Carolina Biological Supply Company
- Pocket Nurse Enterprises, LLC
- Savvas Learning Company LLC

After careful review of all proposals, the Evaluation Team has determined that one (1) company demonstrated the ability to provide the products and services outlined in the solicitation while offering competitive pricing to the members.

CONSIDERATION

Award of annual contract in compliance with the bid laws of the State of Texas is recommended.

RECOMMENDATION

The Evaluation Team recommends the following company for award based on their response:

Contract	Vendor	Term of Contract	
Chemistry, Biology, Physics and Anatomy Instructional Supplies and Services	Pocket Nurse Enterprises, LLC	three (3) years with option of two (2) one-year renewals	

Support documentation has been attached for your reference.

Enclosure: Bid Tab Summary



RFP# 23-07 Chemistry, Biology, Physics and Anatomy Instructional Supplies and Services

Description	Total Weighted	Carolina Biological	Pocket Nurse	Savvas Learning
Description	Value	Supply Company	Enterprises, LLC	Company LLC
Products/Pricing	40	20	38	28
Performance Capability	30	20	28	20
Qualification & Experience	20	15	20	14
Value Add	10	8	8	0
Total	100	63	94	62

It is recommended that the following contract award be made:
Contract
Chemistry, Biology, Physics and Anatomy Instructional Supplies and Service
Award
Pocket Nurse Enterprises, LLC



March 22, 2024

Mr. Aaron Vicari
vicaria@pocketnurse.com
VP of Sales Operations
Pocket Nurse Enterprises, LLC
610 Frankfort Road
Monaca, PA 15061-2218

Re: Award of Contract #R230701

Dear Mr. Vicari:

Per official action taken by the Board of Directors of Region 4 Education Service Center on February 27, 2024, we are pleased to announce that Pocket Nurse Enterprises, LLC has been awarded a contract for the following, based on the sealed proposal (RFP #23-07) submitted on November 2, 2023:

Commodity/Service

Supplier

Chemistry, Biology, Physics and Anatomy Instructional Supplies and Services Pocket Nurse Enterprises, LLC

This contract is effective July 1, 2024. As indicated above, your contract # is R230701. This contract may be renewed in accordance with the contract terms and conditions.

Your participation in the proposal process is appreciated and we look forward to a successful partnership. Please feel free to provide copies of this letter to your sales representative(s) to assist in their daily course of business.

If you have any questions, please contact Tomek Kruszec, the Contract Manager assigned to your contract, at (615) 431-1861 or tomek.kruszec@omniapartners.com.

Sincerely,

— DocuSigned by:

Jorgannie (arter Jorgannie Carter

Chief Financial Officer, Finance and Operations Services