



PROCTORING SOLUTIONS: LIVE ONLINE AND AUTOMATED
Executive Summary

Lead Agency: Pennsylvania’s State System of Higher Education

Solicitation: 2020-COOP-LAV-45

RFP Issued: September 24, 2020

Pre-Proposal Date: October 9, 2020

Response Due Date: October 26, 2020

Proposals Received: #7

Awarded to: Proctorio Contract #4900000531

Pennsylvania’s State System of Higher Education Office of the Chancellor issued RFP #2020-COOP-LAV-45 on September 24, 2020 to establish a national cooperative contract for Proctoring Solutions: Live Online and Automated.

The solicitation included cooperative purchasing language in Sections I.1 Overview:

Pennsylvania’s State System of Higher Education (State System or Principal Procurement Agency) has partnered with OMNIA Partners to make the resultant contracts (Master Contracts) from this solicitation available to other public agencies nationally, including state and local governmental entities, public and private primary, secondary, and higher education entities, non-profit entities, and agencies for the public benefit (Public Agencies), through OMNIA Partner’s cooperative purchasing program. The State System is acting as the lead contracting agency for any other Public Agency that elects to utilize the resulting Master Contracts. Use of the Master Contracts by any Public Agency is preceded by registration with Omnia Partners (a Participating Public Agency). Appendix C contains additional information about OMNIA Partners and its cooperative purchasing agreement.

This RFP is expected to result in multiple participation award contracts. Multiple awards will ensure that any ensuing Master Agreements fulfill current and future requirements of the diverse and large number of Participating Public Agencies. Qualified suppliers are invited to submit proposals based on the information provided in this RFP, with the intent to establish a national cooperative business alliance with Pennsylvania’s State System of Higher Education and OMNIA Partners that will maximize the resources of both organizations to most effectively meet OMNIA Partners national participating agencies’ and Pennsylvania’s State System of Higher Education needs.

Notice of the solicitation was sent to potential offerors, as well as advertised in the following:

- Pennsylvania’s State System of Higher Education
- OMNIA Partners website
- USA Today, nationwide
- Arizona Business Gazette, AZ
- San Bernardino Sun, CA
- Honolulu Star-Advertiser, HI
- The Advocate – New Orleans, LA
- New Jersey Herald, NJ
- Times Union, NY

- Daily Journal of Commerce, OR
- The State, SC
- Houston Community Newspapers, Cy Creek Mirror, TX
- Deseret News, UT
- Richmond Times, VA
- Seattle Daily Journal of Commerce, WA
- Helena Independent Record, MT
- Kennebec ME Journal

On October 26, 2020 proposals were received from the following offerors:

- D2L Ltd.
- Examity, Inc.
- Honorlock
- Proctor360 Inc.
- Proctorio
- PSI Services LLC
- Wise Education Systems, Inc.

The proposals were evaluated by an evaluation committee. Using the evaluation criteria established in the RFP, the committee elected to enter into negotiations with Proctorio and proceeding with contract award upon successful completion of negotiations.

Pennsylvania's State System of Higher Education, OMNIA Partners and Proctorio successfully negotiated a contract, and the Pennsylvania's State System of Higher Education executed the agreement with a contract effective date of April 8, 2021.

Contract includes:

- Identify Verification Services, Lock Down Settings, and Automated and Live Proctoring Services
- Preserving Quality of Online Degrees, Remote accessibility, Limitless scalability, Seamless integration, Zero-Knowledge encryption, Exam scheduling is never required, Customizable settings, Instant Exam results, and 24/7/365 support

Term:

Initial three-year agreement from April 8, 2021 through April 7, 2024 with the option to renew for two (2) additional annual periods through April 7, 2026.

Pricing/Discount: Contact Proctorio/OMNIA Partners for more details.

Website: <https://www.omniapartners.com/publicsector/suppliers/proctorio/contract-documentation>