



To: Board of Directors
From: Robert Zingelmann
Date: June 27, 2023
Subject: Recommendation of Contract Award

Region 4 ESC held an RFP opening on March 2, 2023, for RFP # 23-01 Automated Payables Solutions. There were five (5) proposals submitted:

- Commerce Bank
- Ramp Business Corporation
- cPayPlus, LLC (d/b/a REPAY)
- UMB
- US Bank

After careful review of all proposals, the Evaluation Team has determined that three (3) companies demonstrated the ability to provide the products and services outlined in the solicitation while offering competitive pricing to the members.

CONSIDERATION

Award of annual contract in compliance with the bid laws of the State of Texas is recommended.

RECOMMENDATION

The Evaluation Team recommends the following companies for award based on their response:

Contract	Vendor	Term of Contract
Automated Payables Solutions	Commerce Bank Ramp Business Corporation cPayPlus, LLC (d/b/a REPAY)	(3) years with option of (2) one-year renewals

Support documentation has been attached for your reference.
Enclosure: Bid Tab Summary



July 3, 2023

Mr. Wade Eckman
weckman@repa.com
Senior Vice President, B2B Business
cPayPlus, LLC (d/b/a REPAY)
230 W Towne Ridge Parkway
Sandy, Utah 84070

Re: Award of Contract #R230103

Dear Mr. Eckman:

Per official action taken by the Board of Directors of Region 4 Education Service Center on June 27, 2023, we are pleased to announce that after successful negotiated terms and conditions, cPayPlus, LLC (d/b/a REPAY) has been awarded an annual contract for the following, based on the sealed proposal (RFP #23-01) submitted on March 14, 2023:

Commodity/Service

Supplier

Automated Payable Solutions

cPayPlus, LLC (d/b/a REPAY)

This contract is effective July 1, 2023, and will expire on June 30, 2026. As indicated above, your contract # is R230103. This contract may be renewed annually for an additional two (2) years if mutually agreed upon by Region 4 ESC/OMNIA Partners, Public Sector and cPayPlus, LLC (d/b/a REPAY).

Your participation in the proposal process is appreciated and we look forward to a successful partnership. Please feel free to provide copies of this letter to your sales representative(s) to assist in their daily course of business.

If you have any questions, please contact Christine Dorantes, the Contract Manager assigned to your contract, at (615) 431-8182 or christine.dorantes@omnipartners.com.

Sincerely,

DocuSigned by:

30EE15BFEF1C4C6...
Robert Zingelmann
Chief Financial Officer, Finance and Operations Services