

Capability Statement

Cage Code: 7GVF8 **UID:** YHS3F6FXB368 **DUNS:** 055664610 **EIN:** 46-5096719/99-3523187

Company Overview

rusd solutions' mission is to connect businesses & gov agencies with technology in meaningful ways that help them realize good return on their IT investments. We achieve that by leveraging our decades of experience in SAP/ERP consulting and strong partnership with top technology brands, backed by exemplary management. This bootstrapped company grew organically brick by brick over the past decade, pivoted once in 2018 and made it to the list of **Inc 5000** fastest growing companies in USA for 3 consecutive years since **2023**.

Our Value

RUSD positions itself as a **one-stop-shop** for all technology procurement. It resells **Tech Hardware** and **Software Licenses** to Businesses, Federal, State and Local government agencies and **provides services related to the products sold**. It also strives to provide impactful **IT Consulting** and deliver high quality **IT Staffing, Cloud Services (IBM, Azure, AWS), watsonx AI, SAP implementation** and **Project/Process Management**. We have disciplined focus on quality to achieve high standards of excellence and possess the ability to apply continuous improvement principles with attention to details and an eye for identifying opportunities & solving problems. We also view the organization as a holistic network of interrelated effects, treating it as-a-whole, enabling to develop sound, non-silo solutions while balancing near-term thinking with strategic long-term vision to develop robust, time with-standing solutions that provide superior ROI on software applications and business solutions.

Socio-Economic Program

Certified Minority owned Small Business Enterprise

Core Competencies

Technology

- Computer Hardware & Software License Reseller
- IT Staffing and Consulting
- Cloud - IBM Cloud Pak/Azure/AWS
- watsonx AI
- SAP / ERP Consulting

Management

- IT Program/Project Management
- Business Process Management
- Innovation

Past Performances:

NYC
NY Gov
NYSIF
NYCERS
NY BOCES
TX ESC OMNIA
JST Power

Won a citywide multi-year multi-million contract to supply tech products and services
Software licenses, Computers/Tech Hardware & Services (> \$25 million)
Software licenses, Computers/Tech Hardware & Services (> \$3 million)
IT Staffing, Software licenses, Computers/Tech Hardware & Services (> \$2 million)
Won a multi-year contract to supply tech products and services related to 6 global brands
Multi-year contract to supply tech products and services for 80 school districts
Net new SAP S/4 HANA implementation and support (~500K)

NIGP Code:

203/204/205/206/207 - Computer Hardware, Peripherals & Accessories
208/209 - Computer software
918 - Consulting services
920 - Data processing services and software
958 - Management services (IT)

NAICS Code:

423430 – Computer, Peripheral equipment and Software
423490 – Other professional equipment and supplies
541511 – Custom computer programming services
541512 – Computer systems design services
541519 – Other computer related services
511210 – Software publishers
611420 – Computer/Software training
518210 – Data Processing, Hosting, and related services
561311 – Employment placement agencies/Executive search



