

AGENDA ITEM

Approval of contract award for online registration and automated payment solutions

BACKGROUND INFORMATION/ADMINISTRATIVE CONSIDERATIONS

The Region 4 Board of Directors awards contracts, each with an initial term and annual renewals, for use by Region 4 ESC and the membership of OMNIA Partners, Public Sector. The products and/or services solicited were advertised, evaluated and awarded in accordance with Texas purchasing laws.

The Administration has reviewed the recommendation for award associated with the RFP and has determined that awarding the following companies a contract represents the best overall value to Region 4 and the membership of OMNIA Partners, Public Sector.

<b>Contract</b>	<b>Vendor</b>	<b>Term of Contract</b>
Unified Communications as a Service (UCaaS)	Granite Telecommunications, LLC RingCentral Inc.	Three (3) years with option of two (2) one year renewals

RECOMMENDED MOTION

I move that the Board approve a three (3) year contract with the option of two (2) one-year renewals for unified communications as a service (UCaaS) as presented.

CONTACT

Pam Wells  
Robert Zingelmann



To: Board of Directors  
From: Robert Zingelmann  
Date: August 25, 2020  
Subject: Recommendation of Contract Award

Region 4 ESC held a RFP opening on July 14, 2020 for RFP # 20-09 for **Unified Communications as a Service (UCaaS)**. There were seven (7) proposals submitted:

- CBTS
- Granite Telecommunications, LLC
- Iron Bow Technologies, LLC
- RingCentral Inc.
- TPx Communications
- Trace3, LLC
- Walkercom Inc.

After careful review of all proposals, the Evaluation Team has determined that two (2) companies demonstrated the ability to provide the products and services outlined in the solicitation while offering competitive pricing to the members.

**CONSIDERATION**

Award of annual contract in compliance with the bid laws of the State of Texas is recommended.

**RECOMMENDATION**

The Evaluation Team recommends the following companies for award based on their response:

<b>Contract</b>	<b>Vendor</b>	<b>Term of Contract</b>
Unified Communications as a Service (UCaaS)	Granite Telecommunications, LLC RingCentral Inc.	Three (3) years with option of two (2) one year renewals

Support documentation has been attached for your reference.

Enclosure: Bid Tab Summary



To: Deborah Bushnell  
Contract Manager

From: Robert Zingelmann  
Chief Financial Officer, Finance and Operations Services

Date: August 25, 2020

Subject: Approval of Contract Award

Per official action taken by the Board of Directors of Region 4 Education Service Center (ESC) on August 25, 2020 the following contract was approved as presented:

➤ **Unified Communications as a Service (UCaaS)**

- Granite Telecommunications, LLC
- RingCentral Inc.

Contract is effective October 1, 2020. If you have any questions, please let me know.



To: Dr. Pam Wells  
Executive Director

From: Robert Zingelmann  
Chief Financial Officer, Finance and Operations Services

Date: August 25, 2020

Re: Unified Communications as a Service (UCaaS); RFP # 20-09

The Evaluation Committee has reviewed the responses and recommend that the following companies be awarded:

- Granite Telecommunications, LLC
- RingCentral Inc.

The recommended vendors submitted offers that were determined to be most advantageous to OMNIA Partners, Public Sector members, based upon the bid tabulation. All the recommended respondents were determined to be competitively priced and strong for the specified services outlined in the RFP.

We believe all recommended vendors demonstrate the ability to provide and perform the services requested in the proposal. We will monitor their performance and determine at the end of each year if they are eligible for renewal with each new term.

This multiple award is recommended as most advantageous as it limits contract awards to the least number of suppliers necessary to meet the requirements of OMNIA Partners, Public Sector members. In order to serve the entire nation, a multiple award is recommended to provide any governmental agency with complete coverage of commodities, services, and any other offering within the scope of proposal.

Please let me know if you have any questions.