



Request for Vendor Contract Update

Pursuant to the terms of your awarded vendor contract, all vendors must notify and receive approval from Region 4/OMNIA Partners, Public Sector when there is an update in the contract. No request will be officially approved without the prior authorization of Region 4. Region 4 reserves the right to accept or reject any request.

SAK Construction, LLC hereby provides notice of the following update to Contract number: R220402 for “Trenchless Technology Rehabilitation and Related Products and Services” on this date April 17, 2023.

Instructions: Vendors must check all that may apply and shall provide supporting documentation. Place your initials next to each item to confirm that documents are indeed included. Request received without supporting documentation will be returned. Be sure to sign prior to submitting your update for approval. **This form is not intended for use if there is a material change in operations, which may adversely affect members, i.e. assignment, bankruptcy, change of ownership, merger, etc. Please contact a member of the OMNIA Partners Contracting Team to request a “Notice of Material Change to Vendor Contract” form.**

Authorized Distributors/Dealers

- _____ Addition
- _____ Deletion
- _____ Supporting Documentation

Price Update

_____ Supporting Documentation

Products/Services

- _____ New Addition
- _____ Update Only
- _____ Supporting Documentation

Discontinued Products/Services

_____ Supporting Documentation

States/Territories

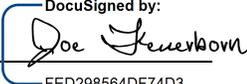
_____ Supporting Documentation

Other Re-assessment of price update approved on 7/28/2022

X Supporting Documentation

Notes: Vendor may include other notes regarding the contract update here: (attach another page if necessary).

Please see attached page explaining our re-assessment of the pricing established in the update submitted in July 2022 which was approved on 7/28/2022.

Submitted By: Joe Feuerborn 
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 Title: Vice President, GM CIPP Division

Approved Date 4.18.23

Denied Date N/A

Contact Number: R220402

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Region 4 ESC Robert Singelmann
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April 17, 2023

We have completed the re-assessment of SAK's Region 4 Trenchless Technology Rehabilitation pricing for Contract R220402, which had a price update approved on July 28, 2022. We are committed to providing the best value to our customers through this contract. Over the last six months resin pricing has stabilized, however we are not forecasting it to decrease over the next 12 months. Unfortunately, the cost of resin will never get close to what it was 18 months ago. Likewise, the price of fuel has stabilized since last July's approved price update. Fuel still often fluctuates slightly, but we have not seen any additional significant increases from the stabilized level since Q3 of 2022. At the time of our price update request last July, these two cost components were the most critical due to their rapid increase from Oct. 2021 to June 2022. Although the cost of those two items have become much less volatile, they remain at an elevated level, and all other costs have now caught up. Overall Inflation has caused all other costs to rise. We have experienced much higher equipment, parts, and maintenance costs during the 2nd half of 2022 and that has continued in 2023. COLA increases specifically have caused wages, per diems, employee benefits, etc. to rise more than double the normal annual amount. SAK takes pride in providing the best customer service and quality as a specialized contractor performing trenchless technology services. To do so we have continually invested in our skilled laborers and project management personnel, retaining the best people in the business. After analyzing all of these items and our pricing update which was approved on July 28th, 2022 we do not request any additional pricing increase, but we do need the pricing approved last July to remain in place for at least the next 12 months.