



December 17, 2024

Kristina Howe
Senior Vice President
Safco Products Co.
9300 W Research Center Rd.
New Hope, MN 55428
kristinahowe@safcoproducts.com

Re: Award of Contract # R240114

Dear Kristina Howe:

Per official action taken by the Board of Directors of Region 4 Education Service Center on December 17, 2024, we are pleased to announce that Safco Products Co. has been awarded a (3) three-year contract for the following, based on the online proposal RFP# R240114 opened on June 13, 2024:

Commodity/Service

Supplier

Furniture, Installation, and Related Services

Safco Products Co.

This contract is effective December 17, 2024, and will expire on December 31, 2027. As indicated above, your contract number is R240114. This contract may be renewed annually for an additional two (2) years if mutually agreed upon by Region 4 ESC and Safco Products Co.

Your participation in the proposal process is appreciated and we look forward to a successful partnership. Please feel free to provide copies of this letter to your sales representative(s) to assist in their daily course of business.

If you have any questions, please contact our Procurement Department at 713-462-7708 or questions@esc4.net.

Sincerely,

Signed by:

A5A9F62707BB46B...

Adam Tabor
Procurement Director



To: Rodney Watson, Ph.D.
Executive Director

From: Adam Tabor, MBA, RTSBA
Director, Procurement

Date: December 17, 2024

Re: Furniture, Installation, and Related Services; RFP # 24-01

The Evaluation Committee has reviewed the responses and recommend that the following companies be awarded:

- Affordable Interior Systems, Inc. (AIS)
- Allsteel LLC
- Enwork (ASSA Group dba Enwork)
- DLT Solutions LLC
- Exemplis LLC (SitOnIt Seating)
- Identity Group
- Irwin Seating Company
- Jasper Seating Company, Inc. (dba JSI/Jasper Group)
- Kimball International Brands, Inc.
- Krueger International, Inc.
- Lakeshore Learning Materials, LLC
- Meteor Education, LLC
- ODP Business Solutions (ODP Business Solutions, LLC)
- OFS Brands Inc.
- Safco Products Co.
- School Specialty, LLC
- Teknion LLC
- The HON Company LLC
- VS America, Inc.
- WB Manufacturing, LLC
- Wenger Corporation

The recommended vendors submitted offers that were determined to be most advantageous to OMNIA Partners, Public Sector members, based upon the bid tabulation. All the recommended respondents were determined to be competitively priced and strong for the specified services outlined in the RFP.

We believe all recommended vendors demonstrate the ability to provide and perform the services requested in the proposal. We will monitor their performance and determine at the end of each year if they are eligible for renewal with each new term.

This multiple award is recommended as most advantageous as it limits contract awards to the least number of suppliers necessary to meet the requirements of OMNIA Partners, Public Sector members. In order to serve the entire nation, a multiple award is recommended to provide any governmental agency with complete coverage of commodities, services and any other offering within the scope of proposal.

Please let me know if you have any questions.



To: Christine Dorantes
Contract Manager

From: Adam Tabor, MBA, RTSBA
Director, Procurement

Date: December 18, 2024

Re: Approval of Contract Award

Per official action taken by the Board of Directors of Region 4 Education Service Center (ESC) on December 17, 2024 the following contracts were approved as presented:

➤ **Furniture, Installation, and Related Services**

- Affordable Interior Systems, Inc. (AIS)
- Allsteel LLC
- Enwork (ASSA Group dba Enwork)
- DLT Solutions LLC
- Exemplis LLC (SitOnIt Seating)
- Identity Group
- Irwin Seating Company
- Jasper Seating Company, Inc. (dba JSI/Jasper Group)
- Kimball International Brands, Inc.
- Krueger International, Inc.
- Lakeshore Learning Materials, LLC
- Meteor Education, LLC
- ODP Business Solutions (ODP Business Solutions, LLC)
- OFS Brands Inc.
- Safco Products Co.
- School Specialty, LLC
- Teknion LLC
- The HON Company LLC
- VS America, Inc.
- WB Manufacturing, LLC
- Wenger Corporation

Contracts are effective December 17, 2024. If you have any questions, please let me know.