



OCCUPATIONAL SAFETY & HEALTH COMPLIANCE
Executive Summary

Lead Agency: Region 4 ESC

Solicitation: 23-05

RFP Issued: June 1, 2023

Pre-Proposal Date: June 22, 2023

Response Due Date: July 19, 2023

Proposals Received: 3

Awarded to: Safety Management Group, LLC

Region 4 Education Service Center issued RFP #23-05 on June 1, 2023, to establish a national cooperative contract for Occupational Safety & Health Compliance.

The solicitation included cooperative purchasing language in Section I. Scope of Work and Appendix D:

Region 4 ESC, as the Principal Procurement Agency, defined in APPENDIX D, has partnered with OMNIA Partners, Public Sector ("OMNIA Partners") to make the resultant contract (also known as the "Master Agreement" in materials distributed by OMNIA Partners) from this solicitation available to other public agencies nationally, including state and local governmental entities, public and private primary, secondary and higher education entities, non-profit entities, and agencies for the public benefit ("Public Agencies"), through OMNIA Partners' cooperative purchasing program. Region 4 ESC is acting as the contracting agency for any other Public Agency that elects to utilize the resulting Master Agreement. Use of the Master Agreement by any Public Agency is preceded by their registration with OMNIA Partners (a "Participating Public Agency") and by using the Master Agreement, any such Participating Public Agency agrees that it is registered with OMNIA Partners, whether pursuant to the terms of a Master Intergovernmental Cooperative Purchasing Agreement, a form of which is attached hereto on APPENDIX D, or as otherwise agreed to. APPENDIX D contains additional information about OMNIA Partners and the cooperative purchasing program.

Notice of the solicitation was sent to potential offerors, as well as advertised in the following:

- Region 4 Education Service Center website
- OMNIA Partners website
- USA Today, nationwide
- Arizona Business Gazette, AZ
- San Bernardino County Sun, CA
- Honolulu Star-Advertiser, HI
- The Herald-News – Will County (IL)
- The Advocate – New Orleans, LA
- The New Jersey Herald, NJ
- Albany Times Union, NY

- Daily Journal of Commerce, OR
- The State, SC
- Deseret News, UT
- Richmond Times-Dispatch, VA
- Seattle Daily Journal of Commerce, WA
- Houston Community Newspapers, TX
- Helena Independent Record, MT
- Las Vegas Review-Journal, NV
- Kennebec Journal, ME

Socio-economic Outreach:

To encourage participation of small businesses, minority owned businesses and women owned businesses, Texas Historically underutilized Businesses were notified of the Request for Proposal.

On July 19, 2023 proposals were received from the following offerors:

- Citadel Sciences, LLC
- Protecall LLC
- Safety Management Group, LLC

The proposals were evaluated by an evaluation committee. Using the evaluation criteria established in the RFP, the committee elected to enter into negotiations with Safety Management Group, LLC and proceeding with contract award upon successful completion of negotiations.

Geographic Preferences:

No geographic preferences were included in the evaluation of the responses.

Region 4 Education Service Center, OMNIA Partners, and Safety Management Group, LLC successfully negotiated a contract, and Region 4 Education Service Center executed the agreement with a contract effective date of November 1, 2023.

Contract includes:

Safety Management Group, LLC can provide a variety of services that include:

- Corporate Assessment Programs
- High Risk Written Procedures
- Industrial Hygiene Surveys
- Development of Key Plans
- Emergency Response Plans
- Written Programs and Policies
- Prepare Safety Meetings
- Incident Investigations
- Contractor Safety Programs
- Environmental Programs

Term:

Initial three-year agreement from November 1, 2023 through October 31, 2026 with the option to renew for two (2) additional one-year periods through October 31, 2028 The anticipated full term of the contract is five (5) years.

The Contractor shall have the right to enter local “service” agreements with Participating Public Agencies accessing the contract through OMNIA Partners, so long as the effective date of such agreement is prior to the expiration of the Contract. All local agreements may have a full potential term (any combination of initial and renewal periods) not to exceed five years. Any tasks or project agreements executed against this Master Agreement during the effective term may survive beyond the expiration of the Master Agreement as established and agreed to by both parties.

Pricing/Discount:

Available Upon Request.