

Q& A for RFP 2020-9189 – Public Safety, Equipment

1. Regarding minimum qualifications, Section 1.7 paragraph 2 states "...the Port required that Providers have the ability to respond to all categories in Schedule A.." Does this mean Providers must be able to provide products or services in all of the categories for proposal consideration?" [Answer: Yes, ideally the Provider meets the minimum requirements.](#)

Would this affect their scoring, but not necessarily remove them from consideration? [Answer: For an understanding of the evaluation process, please see RFP 2020-9189, 3 PROPOSAL STRUCTURE CONTENT AND EVALUATION CRITERIA, 4 PROPOSAL CONTENT AND EVALUATION CRITERIA, and 5 EVALUATION PROCEDURES.](#)

2. What is the fee that Omnia will receive per transaction under the contract? [Answer: It is 3%. See page RFP 2020-9189, page 29/126, 1.2 Marketing, Sales and Administrative Support.](#)
3. Whether companies from Outside USA can apply for this? [Answer: The Port of Portland will not discourage participation however a Provider must follow RFP 2020-9189 and meet the requirements to be considered. Additional language related to Outside USA can be found under Attachment A, 3.2 Distribution, Logistics \(page 63 and 64/126\).](#)
4. Are substitute or alternative branded products allowed for the MFR part #s listed in section Schedule 3.2.2 Price Proposal Market Basket? [Answer: Yes. Clearly mark Offeror's proposed product substitutes, alternative brands, approved equals and/or private label brands. A total catalog offering is preferred.](#)
- 5.