



**BUILDING MANAGEMENT SERVICES**  
**Executive Summary**

**Lead Agency:** University of California

**Solicitation:** 002815

**RFP Issued:** June 27, 2022

**Pre-Proposal Date:** July 6, 2022

**Response Due Date:** August 18, 2022

**Proposals Received:** #5

**Awarded to:** Schneider Electric

The University of California, Office of the President issued RFP # 002815 on June 27, 2022, to establish a national cooperative contract for UC locations including campuses, health centers, the Office of the President and its affiliates, for Building Management Services.

The solicitation included cooperative purchasing language in Sections 1.2 OMNIA Partners – National Program:

*The University of California, as the Principal Procurement Agency, defined in Exhibit A, has partnered with OMNIA Partners, Public Sector (“OMNIA Partners”) to make the resultant contract (also known as the “Master Agreement” in materials distributed by OMNIA Partners) from this solicitation available to other public agencies nationally, including state and local governmental entities, public and private primary, secondary and higher education entities, non-profit entities, and agencies for the public benefit (“Public Agencies”), through OMNIA Partners’ cooperative purchasing program. The UC is acting as the contracting agency for any other Public Agency that elects to utilize the resulting Master Agreement. Use of the Master Agreement by any Public Agency is preceded by their registration with OMNIA Partners (a “Participating Public Agency”) and by using the Master Agreement, any such Participating Public Agency agrees that it is registered with OMNIA Partners, whether pursuant to the terms of a Master Intergovernmental Cooperative Purchasing Agreement, a form of which is attached hereto as Exhibit C, or as otherwise agreed to. Exhibit A contains additional information about OMNIA Partners and the cooperative purchasing program.*

Notice of the solicitation was sent to potential offerors, as well as advertised in the following:

- CalUSource
- OMNIA Partners website
- USA Today, nationwide
- Arizona Business Gazette, AZ
- San Bernardino County Sun, CA
- Honolulu Star-Advertiser, HI
- The Herald-News – Will County (IL)
- The Advocate – New Orleans, LA
- The New Jersey Herald, NJ
- Daily Journal of Commerce, OR
- The State, SC
- Deseret News, UT
- Richmond Times-Dispatch, VA
- Seattle Daily Journal of Commerce, WA
- Houston Community Newspapers, TX
- Helena Independent Record, MT
- Las Vegas Review-Journal and/or Las Vegas Sun
- Kennebec Journal/Morning Sentinel, ME

On August 18, 2022 proposals were received from the following offerors:

- Johnson Controls
- Siemens Industry, Inc.
- Sunbelt Controls
- Syserco, Inc
- Schneider Electric

The proposals were evaluated by an evaluation committee. Using the evaluation criteria established in the RFP, the committee elected to enter into negotiations with Schneider Electric and proceeding with contract award upon successful completion of negotiations.

The UC and Schneider Electric successfully negotiated a contract, and the UC executed the agreement with a contract effective date of June 5, 2023

Contract includes: Service and Maintenance, Remote Monitoring, Deferred Maintenance Program, Building Management Service Professional Services, Warranty Services, other services and utility meters.

Value Add: Grants, Incentives and State Funding

Term:

Initial five (5) year agreement from June 5, 2023 through June 4, 2028 with the option to renew for five (5) additional successive one-year periods through June, 2033.

Pricing/Discount: Contact OMNIA Partners/Schneider Electric for more details.