



To: Board of Directors
From: Robert Zingelmann
Date: June 27, 2023
Subject: Recommendation of Contract Award

Region 4 ESC held an RFP opening on March 2, 2023, for RFP # 22-15 for Energy Solutions. There were eleven (11) proposals submitted:

- DCO Energy
- Energia
- ENGIE Services U.S. Inc.
- ForeFront
- Honeywell International Inc.
- Luminace
- McKinstry
- RoofConnect Logistics, Inc.
- Schneider Electric Buildings Americas, Inc.
- Trane U.S. Inc.
- Veregy

After careful review of all proposals, the Evaluation Team has determined that five (5) companies demonstrated the ability to provide the products and services outlined in the solicitation while offering competitive pricing to the members.

CONSIDERATION

Award of annual contract in compliance with the bid laws of the State of Texas is recommended.

RECOMMENDATION

The Evaluation Team recommends the following companies for award based on their response:

Contract	Vendor	Term of Contract
Energy Solutions	ENGIE Services U.S. Inc. Honeywell International Inc. RoofConnect Logistics, Inc. Schneider Electric Buildings Americas, Inc. Trane U.S. Inc.	(3) years with option of (2) one-year renewals

Support documentation has been attached for your reference.
Enclosure: Bid Tab Summary



June 30, 2023

Ms. Tammy Tolle

Tammy.tolle@se.com

Vice President

Schneider Electric Buildings Americas, Inc.

1650 W. Crosby Road

Carrollton, Texas 75006

Re: Award of Contract #R221504

Dear Ms. Tolle:

Per official action taken by the Board of Directors of Region 4 Education Service Center on June 27, 2023, we are pleased to announce that after successful negotiated terms and conditions, Schneider Electric Buildings Americas, Inc. has been awarded an annual contract for the following, based on the sealed proposal (RFP #22-15) submitted on March 2, 2023:

Commodity/Service

Supplier

Energy Solutions

Schneider Electric Buildings Americas, Inc.

This contract is effective July 1, 2023, and will expire on June 30, 2026. As indicated above, your contract # is R221504. This contract may be renewed annually for an additional two (2) years if mutually agreed upon by Region 4 ESC/OMNIA Partners, Public Sector and Schneider Electric Buildings Americas, Inc.

Your participation in the proposal process is appreciated and we look forward to a successful partnership. Please feel free to provide copies of this letter to your sales representative(s) to assist in their daily course of business.

If you have any questions, please contact Fred Flores, the Contract Manager assigned to your contract, at (713) 554-0494 or fred.flores@omnipartners.com.

Sincerely,

DocuSigned by:

Robert Zingelmann

30EE15BFEF1C4C6...

Robert Zingelmann

Chief Financial Officer, Finance and Operations Services