



Notice of Material Change to the Vendor Contract

Pursuant to the terms of your awarded vendor contract, all vendors must notify Region 4 Education Service Center ("Region 4") when any material change in operations, that may adversely affect members, (i.e. assignment, bankruptcy, change of ownership, merger, etc.) is made. No material change may be made to the contract without the prior written approval of Region 4. Region 4 reserves the right to accept or reject any new party.

School Health Corporation _____ (vendor company name) hereby provides notice of the following material change to contract number: R20-1104 on this date 01/18/2023.

Instructions: (Vendors must check all that may apply and provide supporting documentation. Place your initials next to each item to confirm that documents are, indeed, included. Be sure to sign the signature page with all require signatures, prior to submitting your notice to Region 4 for approval).

- | | |
|--|---|
| <input type="checkbox"/> Assignment | <input type="checkbox"/> Change in ownership (<i>sale/purchase</i>) |
| ___ Indicate if you are assigning to your own subsidiary | ___ Asset Purchase Agreement |
| ___ Assumption Agreement | ___ Other supporting documentation |
| ___ Other supporting documentation | |
| <input type="checkbox"/> Bankruptcy | <input checked="" type="checkbox"/> Acquisition |
| ___ Official legal Notice of Bankruptcy Proceedings | ___ Asset Purchase Agreement |
| ___ Other supporting documentation | ___ Other supporting documentation |
| <input type="checkbox"/> Merger | <input type="checkbox"/> Other |
| ___ Share Exchange Agreement | ___ Supporting documentation |
| ___ Merger and Acquisition Agreement | |
| ___ Asset Purchase Agreement | |
| ___ Other supporting documentation | |

Notes: Vendor may include any other notes regarding the material change here: (attach another page if necessary).

We would like to add our new acquisition of Focused Fitness products which can be found on our website at the end of 2023 but for now can be found at www.focusedfitness.net . (see attached press release)

Upon approval of this notice, the awarded contract holder and/or subsequent assignee agree to and understand the following principles:

- i. **Contract holder reference.** If the contract holder undergoes a merger, acquisition, or partial assignment, in which case they still maintain the contract, then all transactions made under the existing contract number (including purchase orders) must reference the name of the awarded contract holder. The exception to this requirement is if the contract holder no longer holds the contract or if the company has been acquired by another company and undergone a name change. Notice of the authorized name change, to the existing contract, must be provided and approved by Region 4.



In instances where the contract holder has acquired a separate and distinct company, and it is necessary to designate those certain purchases facilitated by the non-contract holder, then this designation may be made if, and only if, the contract holder is also referenced on the transaction.

ii. **Maintenance of records.** Both the awarded contract holder and subsequent assignee agree to remain responsible for maintaining all auditable records, including documents kept in the ordinary course of business and sales invoices, related to OMNIA Partners, Public Sector and/or contract number pursuant to the statutory requirements identified in the vendor contract.

iii. **Payments.** Both the awarded contract holder and subsequent assignee agree that all payments made by participating entities must be made directly to the contract holder, unless otherwise approved by Region 4. Accordingly, both parties acknowledge that in instances where it is necessary to designate the purchases facilitated by assignee, that the contract holder must also be referenced on the purchase order.

iv. **Handling of Proprietary and/or Confidential Information.** In accord with the terms of the contract, both awarded vendor and assignee agree that at all times it will hold in strict confidence and not disclose to any third party Confidential and/or Proprietary information of Region 4, except as approved in writing by Region 4, and will use the Confidential Information for no purpose other than providing services under the contract. Both awarded vendor and assignee shall only permit access to Confidential Information to those of its employees or authorized representatives having a need to know and who have signed confidentiality agreements or are otherwise bound by confidentiality obligations at least as restrictive as those contained herein.

This document is to be construed in strict accordance with the terms and conditions outlined in the Region 4/vendor master agreement referenced herein. Both awarded vendor and assignee agree to uphold the vendor obligations set forth in the vendor agreement. This Agreement will become effective when signed by all parties.

AGREED AND ACCEPTED AS OF THE DATE FIRST SET FORTH ABOVE:

Company name of awarded vendor

Official name of assigned or added company

BY: School Health Corporation

BY: Focused Fitness

NAME: Stephanie Spencer

NAME: Stephanie Spencer

TITLE: National Contracts Administrator

TITLE: National Contracts Administrator

Region 4 Education Service Center

BY: 

NAME: Robert Zingelmann

TITLE: CFO

DATE: 1/19/2023 | 3:07 PM CST

[Learn about ESSER Funding](#)

[Home](#) > [Palos Sports and Focused Fitness to Unite Under School Health Physical Education](#)

Palos Sports and Focused Fitness to Unite Under School Health Physical Education

November 4, 2022

On January 1, 2023, Palos Sports will become School Health Physical Education. At the end of this year, the Palos Sports website will sun set and visitors will be redirected to SchoolHealth.com/PhysEd. Customers are now able to shop all existing and new Palos Sports physical education equipment on the School Health website.

“It is exciting to be a part of a company that has the technology and resources to take Palos to the next level,” said Dan Dunne, Executive Advisor and former president of Palos Sports. “Our customers can now experience professional development training, Ecommerce Punchouts, increased trade shows, new product development, expanded customer service, sales, and support.”

Later in 2023, Focused Fitness curriculum and products will also be available to shop from School Health. However, the Focused Fitness website will remain active so that customers can continue to access their online teaching software, such as WELNET.

School Health acquired Palos Sports in 2017 and Focused Fitness in 2021. By uniting the two brands, the company aims to better serve its customers and help them discover even more innovative solutions that will allow students to learn to the best of their abilities.

“Bringing Palos Sports and Focused Fitness together under School Health Physical Education has created true synergy,” Rob Rogers, School Health President said. “PE teachers who implemented curricula from Focused Fitness in the past can now access their PE equipment all from the same place.”

Since Physical Education customers will now be able to visit School Health for all their PE equipment needs, they will also have easier access to shop from the company’s other segments, including Health Services, Special Education, and Sports Medicine.

“Bringing the two brands under one name will make it easier for customers to access the products they desire and remove any uncertainty of where to go to purchase equipment, curriculum, training, and software,” said Ron Malm, Focused Fitness President.

Additionally, School Health plans to continue growing their presence in the PE market in 2023 and beyond by adding professional development resources to help Physical Education teachers advance their skills, traits, and competencies. The company’s physical education team is also working on enhancing some of the Focused Fitness curricula.

“I believe the future of School Health Physical Education is one where all educators will know that when they are looking for the best curriculum, professional development, software and equipment, School Health has it all,” Malm said.

About School Health Corporation

Founded in 1957, School Health Corporation has been dedicated to helping school-based health professionals keep their students, staff, and communities healthy. As a national, full-service provider of health supplies and services, School Health’s comprehensive offering includes health supplies, sports medicine equipment, physical education equipment, early childhood products, and special needs aids.

Related Pages

[Pink Tag Sale](#)

[School Health 101 Stress Busters Pamphlet](#)

[School Health 16 Piece Class A Bloodborne Pathogen Kit](#)

Connect with Us



[Request a Quote from School Health](#)

[Learning Center](#) | [Blog](#) | [Webinars](#)

Sign Up for our Email List and get \$5

[Subscribe](#)

Customer Assistance

Ways to shop

Services

Company Info

Ordering Information

[Contact Us](#)

[Purchase Orders](#)

[Service Center](#)

[About Us](#)

[U.S. & International](#)

[FAQs](#)

[Supply Lists](#)

[Consultations](#)

[Meet Our Team](#)

[Orders](#)

[Online Catalog](#)

[Ecommerce Solutions](#)

[Careers](#)

[Chat with an Agent Now](#)

[Price Match Guarantee](#)

[Quote Requests](#)

[Leasing Programs](#)

[Press Releases](#)

[How to Order](#)

[Catalog Request Form](#)

[Gift Cards](#)

[Internationally](#)

[Medical Authorization](#)

[Track My Order](#)

[Form](#)

[Return Policy](#)

[Shipping](#)

[Order Form](#)

[National
Contracts](#)

[Sourcwell](#)

[Omnia](#)

[AEPA](#)

[Equalis](#)



School Health Corporation 5600 Apollo Drive Rolling Meadows, IL 60008 | Phone: **866-323-5465** Mon-Fri, 7am-5pm CST | Email: orders@schoolhealth.com

[Privacy & Security](#) | Copyright © 2023 School Health. All Rights Reserved.

[**Chat with an Agent Now**](#)