



Educational School Supplies

Contract #R230305

Furniture, Installation
and Related Services

Contract #R191815



Save on thousands of products with your OMNIA Partners contracts.

OMNIA Partners is your source for contract savings on thousands of educational supplies from crayons to curriculums — as well as over 60 furniture manufacturers. Buy through our OMNIA Partners' contracts and enjoy all these advantages:

- **35% off** list price on **supply items**
- **Free shipping** on all **furniture items***
- **14% off** list price on **individual furniture, equipment, and AV tech.**** And a MSRP tiered discount structure for large quantity purchases, renovations and new school build projects.
- **Free shipping** on **parcel shipped items over \$69** (pricing policy 9)

*Free shipping on 5 prefix (parcel or truck) and 6 prefix (truck/freight) items. Shipping may be charged on curriculum, live specimens, hazardous material and non-discountable items.

**Login to see your special discounted pricing.

Your savings source for exclusive brands.

Every educational product you buy through your OMNIA Partners' contracts is curated especially for educators by School Specialty, the provider whose exclusive brands are trusted by 90% of school districts in America.



Added value items to make a great contract even better.



Volume Rebate

Receive a tiered volume rebate OR FREE shipping on all supplies orders within a calendar year (Jan. 1-Dec.31). If you select the rebate it will be paid back to the purchasing district in the first quarter of the following year.

Tier Level	Sales From:	Sales To:	Rebate %
—	\$0.00	\$99,999	0%
Tier 1	\$100,000	\$499,999	2%
Tier 2	\$500,000	\$999,999	3%
Tier 3	\$1,000,000	\$++++++	4%



Deep discounts on essential classroom items

Save on a selection of high-usage classroom products across multiple categories such as Art, Physical Education, Science, and Special Needs. This list provides deeper discounts to help you restock your school or classroom.

FURNITURE MSRP DISCOUNTS

School Specialty offers tiered discounts off MSRP price for school environment items from over 60 quality furniture vendors. We also offer design and project management FREE on this contract through our Projects by Design services.

Visit SchoolSpecialty.com/projects-by-design to find out more.

Supplier	Discounts off MSRP			
	\$0–\$25,000	\$25,001–\$100,000	\$100,001–\$250,000	\$250,001+
Amtab	29%	30%	31%	32%
Aurora Storage	33%	32%	34%	35%
Balt / Mooreco	37%	38%	41%	42%
Best-Rite / Mooreco	37%	38%	41%	42%
Vanerum & Soft Seating / Mooreco	28%	30%	33%	35%
Bird-in-Hand / Childcraft	68%	69%	70%	71%
Brodart	47%	48%	50%	52%
Califone	3%	7%	10%	13%
Carpets for Kids	20%	22%	25%	27%
CEF	20%	22%	25%	27%
Children's Factory	18%	20%	23%	25%
Classroom Select	69%	70%	71%	71%
Classroom Select — Contemporary	71%	71%	72%	73%
Classroom Select — Inspo	67%	68%	69%	70%
Classroom Select — NeoClass	67%	68%	69%	70%
Classroom Select — Traditional	71%	71%	72%	73%
Royal Seating	71%	72%	73%	74%
Copernicus — not including Irover	28%	30%	33%	35%
Diversified Woodcrafts	50%	52%	54%	55%
Draper	8%	11%	12%	14%
Dukane	36%	38%	40%	42%
EKO	34%	35%	36%	37%
Everlast Climbing	2%	3%	4%	5%
Eurotech	39%	41%	43%	45%
Fire King	34%	35%	37%	39%
Fleetwood	20%	22%	25%	27%
Ghent	34%	36%	39%	40%
Global	36%	38%	41%	42%
Global — Offices To Go	42%	44%	46%	48%
Haskell	36%	38%	40%	42%
High Point	48%	50%	52%	53%
Interior Concepts	40%	42%	44%	45%
Ironwood	42%	43%	45%	47%
ISI	36%	38%	40%	42%
KFI Seating	47%	48%	50%	52%
Legend Fitness	1%	2%	3%	5%

Supplier	Discounts off MSRP			
	\$0-\$25,000	\$25,001-\$100,000	\$100,001-\$250,000	\$250,001+
Luxor	18%	20%	23%	25%
Martin Yale	2%	4%	6%	9%
Media Technologies	36%	38%	40%	42%
Monaco LLC	10%	12%	16%	18%
National Public Seating / Oklahoma Sound	35%	37%	40%	41%
Nook	20%	22%	25%	27%
Paragon Furniture	35%	36%	37%	38%
Paragon Industries	2%	2%	3%	4%
Perpetual	46%	47%	48%	50%
Plymold	39%	40%	41%	42%
Projects by Design	Value added service: No Charge			
RFM Seating	29%	31%	33%	35%
Republic Storage (KC Bin)	26%	28%	31%	32%
Sandusky Lee	11%	14%	17%	19%
School Specialty F & E Catalog	14%	14%	14%	14%
Screenflex	1%	1%	2%	2%
Smith System	20%	22%	25%	27%
Tenjam	36%	38%	40%	42%
Tesco	26%	28%	31%	33%
Ubtech Robotics Corp.	1%	1%	1%	1%
Ultra Play	2%	2%	2%	2%
Ultra Site	4%	5%	7%	8%
Waddell	39%	40%	41%	42%
WB Mfg.	57%	58%	59%	59%
AIS (Leominster)	School Specialty is an authorized dealer for AIS under contract #R191801. Please contact your School Specialty representative for pricing details.			

All products are priced FOB to all member agencies within the continental US (free freight). Shipments to Alaska, Hawaii and Territories and Outlying areas are prepaid to the port of exportation. Additional freight from US port to final destination will be applied at actual charges on a separate line.

Delivered pricing provides for dock/tailgate delivery during normal business hours (8:00 am - 4:00 pm, Monday-Friday). Additional delivery requirements such as inside delivery, lift gate, limited access sites, and the exception of weekend deliveries will incur an additional expense and will be the responsibility of the member.

Installation costs, if necessary, will be quoted on a job-by-job basis with a minimum charge of \$30.00 per hour, not to exceed \$65.00 per hour including orders that may have prevailing wage requirements. In circumstances where there are installation delays outside of standard installation timelines, there can be additional billing of warehousing/storage fees at current market rate.

Discounts will remain firm for the term of this contract. In addition, School Specialty reserves the right to provide deeper discounts than those listed above based on the size and scope of the opportunity. New manufacturer list prices will be provided when available, with every effort made to provide 30 days advance notice. School Specialty F&E catalog discount is also free freight on all items with a 6 or 9 item number prefix.

To find out more about the OMNIA Partners contract or School Specialty products, please visit SchoolSpecialty.com/omnia-partners or contact your local School Specialty sales representative: