



To: Dr. Pam Wells  
Executive Director

From: Robert Zingelmann  
Chief Financial Officer, Finance and Operations Services

Date: April 29, 2021

Re: Apparel, Uniforms, Accessories, Products and Services; RFP #21-01

The Evaluation Committee has reviewed the responses and recommend that the following companies be awarded:

- Galls, LLC
- ServiceWear Apparel, Inc.

The recommended vendors submitted offers that were determined to be most advantageous to OMNIA Partners, Public Sector members, based upon the bid tabulation. All the recommended respondents were determined to be competitively priced and strong for the specified services outlined in the RFP.

We believe all recommended vendors demonstrate the ability to provide and perform the services requested in the proposal. We will monitor their performance and determine at the end of each year if they are eligible for renewal with each new term.

This multiple award is recommended as most advantageous as it limits contract awards to the least number of suppliers necessary to meet the requirements of OMNIA Partners, Public Sector members. In order to serve the entire nation, a multiple award is recommended to provide any governmental agency with complete coverage of commodities, services and any other offering within the scope of proposal.

Please let me know if you have any questions.



To: Christine Dorantes  
Contract Manager

From: Robert Zingelmann  
Chief Financial Officer, Finance and Operations Services

Date: April 27, 2021

Subject: Approval of Contract Award

Per official action taken by the Board of Directors of Region 4 Education Service Center (ESC) on April 27, 2021 the following contracts were approved as presented:

➤ **Apparel, Uniforms, Accessories, Products and Services**

- Galls, LLC
- ServiceWear Apparel, Inc.

Contract is effective June 1, 2021. If you have any questions, please let me know.



To: Board of Directors  
From: Robert Zingelmann  
Date: April 27, 2021  
Subject: Recommendation of Contract Award

Region 4 ESC held a RFP opening on January 26, 2021 for RFP # 21-01 for **Apparel, Uniforms, Accessories, Products and Services**. There were seven (7) proposals submitted:

- FR Girls of Texas, Inc.
- Galls, LLC
- Ibiley Uniform INC
- Restoration Apparel
- Riddell / All American Sports Corp.
- Servicewear Apparel, Inc.
- UniFirst Corporation

After careful review of all proposals, the Evaluation Team has determined that two (2) companies demonstrated the ability to provide the products and services outlined in the solicitation while offering competitive pricing to the members.

**CONSIDERATION**

Award of annual contract in compliance with the bid laws of the State of Texas is recommended.

**RECOMMENDATION**

The Evaluation Team recommends the following companies for award based on their response:

<b>Contract</b>	<b>Vendor</b>	<b>Term of Contract</b>
Apparel, Uniforms, Accessories, Products and Services	Galls, LLC Servicewear Apparel, Inc.	Three (3) years with option of two (2) one-year renewals

Support documentation has been attached for your reference.

Enclosure: Bid Tab Summary



April 29, 2021

Mr. Jim Burnett  
[jburnett@servicewearapparel.com](mailto:jburnett@servicewearapparel.com)  
Chief Development Officer  
ServiceWear Apparel, Inc.  
7135 Charlotte Pike, Suite 100  
Nashville, TN 37209

Re: Award of Contract #R210102

Dear Mr. Burnett:

Per official action taken by the Board of Directors of Region 4 Education Service Center on April 27, 2021, we are pleased to announce that ServiceWear Apparel, Inc. has been awarded an annual contract for the following, based on the sealed proposal (RFP #21-01) submitted on January 26, 2021:

**Commodity/Service**

**Supplier**

Apparel, Uniforms, Accessories,  
Products and Services

ServiceWear Apparel, Inc.

This contract is effective June 1, 2021 and will expire on May 31, 2024. As indicated above, your contract # is R210102. This contract may be renewed annually for an additional two (2) years if mutually agreed upon by Region 4 ESC/OMNIA Partners, Public Sector and ServiceWear Apparel, Inc.

Your participation in the proposal process is appreciated and we look forward to a successful partnership. Please feel free to provide copies of this letter to your sales representative(s) to assist in their daily course of business.

If you have any questions, please contact Christine Dorantes, the Contract Manager assigned to your contract, at (615) 431-8182 or [christine.dorantes@omniapartners.com](mailto:christine.dorantes@omniapartners.com).

Sincerely,

DocuSigned by:

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Robert Zingelmann  
Chief Financial Officer, Finance and Operations Services