



001225-May2019 University of California Systemwide Flooring RFP  
Executive Summary

**Lead Agency:** University of California

**Solicitation:** 001225-May2019

**RFP Issued:** June 24<sup>th</sup>, 2019

**Pre-Proposal Date:** July 17<sup>th</sup>, 2019

**Response Due Date:** August 13<sup>th</sup>, 2019

**Proposals Received:** # 7

**Awarded to: Shaw Industries, Inc. – Purchasing Agreement #2020002144**

The University of California (UC) issued RFP # 001225-May2019 on June 24<sup>th</sup>, 2019 to establish a national cooperative contract to assist UC and national participating agencies, in obtaining the best, most cost-effective and efficient procurement program for Systemwide Flooring.

The University of California partnered with OMNIA Partners to include a national cooperative purchasing opportunity:

*“The purpose of this Request for Proposal (“RFP”) is to invite qualified Suppliers to prepare and submit proposals to furnish flooring products and installation services to the University of California (“UC” or “University”), in accordance with the requirements set forth in this RFP.*

*Supplier agrees to make available products and services to any UC location or participating agency upon the terms, conditions and pricing set forth in an agreement awarded in response to Supplier’s proposal. Additionally, all awards made pursuant to this solicitation will be made available nationally through OMNIA Partners member agencies.”*

Notice of the solicitation was sent to potential offerors, as well as advertised in the following:

- CalUSource website
- OMNIA Partners website
- USA Today, nationwide
- Arizona Business Gazette, AZ
- San Bernardino Sun, CA
- Honolulu Star-Advertiser, HI
- The Advocate – New Orleans, LA
- New Jersey Herald, NJ
- Times Union, NY
- Daily Journal of Commerce, OR
- The State, SC
- Houston Community Newspapers, Cy Creek Mirror, TX
- Deseret News, UT
- Richmond Times, VA
- Seattle Daily Journal of Commerce, WA
- Helena Independent Record, MT
- Kennebec ME Journal

On August 13<sup>th</sup>, 2019 proposals were received from the following offerors:

- Bentley Mills, Inc.
- Tarkett USA Inc.
- Shaw Industries, Inc.
- Mohawk Carpet Distribution, L.P.
- Milliken & Company
- Mannington Commercial
- Interface Americas Inc.

The proposals were evaluated by an evaluation committee. Using the evaluation criteria established in the RFP, the committee elected to enter into negotiations with Shaw Industries, Inc. and proceeding with contract award upon successful completion of negotiations.

The University of California, OMNIA Partners and Shaw Industries, Inc. successfully negotiated a contract, and the University of California executed the agreement with a contract effective date of April 15<sup>th</sup>, 2020.

Contract includes:

- Broadloom Carpet
- Carpet Tile
- Resilient flooring
- Luxury Vinyl Tile
- Hardwood
- Adhesive

Term:

Initial five (5) year agreement from April 15<sup>th</sup>, 2020 through April 14<sup>th</sup>, 2025 with the option to renew for five (5) additional one-year periods through April 14<sup>th</sup>, 2030.

Pricing/Discount:

- Labor rates by region
- Discount off list price

OMNIA Partners Web Landing Pages: [Shaw Industries Cooperative Contract | Contract Documentation \(omniapartners.com\)](#)