

001225-May2019 - University of California Systemwide Flooring R

Questionnaire Name: *	Value Add
Questionnaire Description:	Payment, Rebate, Recycling & Cost Evaluation

SECTION NAME	QUESTION NUMBER	QUESTION TITLE	QUESTION WEIGHT	RESPONSE OPTIONS	Shaw Industries, Inc
-	1	* Please describe how your company can help offset the cost associated with AB2398 whether through discount, exchange, or recycling credits.	16.67%	-	We will reclaim your EcoWorx products for free, providing UCOP with transportation and disposal costs savings and an opportunity to participate in a more circular economy. This supports your waste reduction efforts by providing landfill diversion. Our EcoWorx products are carpet-to-carpet recycled.
-	2	* Please outline rebate or volume incentives you are willing to provide the University.	16.67%	-	We are offering a discount based on volume per material order. This allows the savings to be based
-	3	* Please indicate your preferred invoice delivery method.	16.67%	Electronic Invoice via Transcepta; cXML; EDI; Traditional Invoice in Paper or Email Format	EDI; Traditional Invoice in Paper or Email Format

-	4	* Please indicate your preferred payment and settlement terms	16.67%	Preferred - Payment Plus (Virtual Credit Card) Net Due; ACH 2%10 Net 30; ACH 1%10 Net 45; ACH Net 60; Paper Check Net 60	ACH Net 60
-	5	* What additional services, not outlined within this solicitation, can your company provide in delivering greater value to the University?	16.67%	-	<p>This supports your waste minimization efforts and provides an opportunity to participate in a more circular economy.</p> <p>Free Renderings: To help you visualize how our products will enhance your space, we provide free renderings.</p> <p>Free Website: To assist UCOP, we will provide a free website containing helpful information that may be accessed by your facilities managers 24/7 at any location. This will help to streamline your program and drive compliance. We will customize and host this website especially for UCOP. Typically, we house the following information for our customers:</p> <ul style="list-style-type: none"> • Product standards and specifications • Ordering instructions and contact • Samples ordering information • Maintenance and installation guidelines • Warranties • Technical support <p>View a sample site: http://microsites.shawcontract.com/</p> <p>Sound Advisor™: We are sound experts and will help UCOP determine the effect flooring has on sound in your facilities. We completed hundreds of sound tests to develop Sound Advisor, which allows UCOP to hear how flooring will sound in your spaces. This tool, which is the first in the flooring industry, helps you select the best flooring option to reach your desired IIC rating. Hear Sound Advisor at shawcontract.soundadvisor.com.</p> <p>Timely Delivery: With the largest trucking fleet in the flooring industry, we ensure on-time delivery. Our 800 trucks and 3,000 trailers are supported by 30 regional distribution centers located across the US, including facilities in Cypress and Union City, CA.</p> <p>Local Warehousing: Free stocking of select carpet tile products in Northern and Southern California to service immediate needs.</p>
-	6	* How can your organization support the educational, research, and career development initiatives of our campus communities?	16.67%	-	<p>We support you by helping UCOP transform the learning experience in your facilities. Our products help you create spaces that inspire and invite learning, innovation and development. We provide products that:</p> <ul style="list-style-type: none"> • Can be installed randomly, eliminating mistakes. • Are manufactured with mergeable dye lots, reducing waste and allowing for easy replacement. • Have bright colors for branding and creative environments. • Quick ship for last minute product needs. • Are durably constructed for long life. <p>Our Sustainability and Technical Services teams look forward to collaborating with UC to assist you in meeting your sustainability goals and eliminating chemicals of concern from your campuses and facilities.</p> <p>Additionally, we are excited to partner with UC through career fairs and campus events. We believe creating a better future lies in the hands of the talented students attending colleges and universities today. Through Shaw's college programs, we seek out diverse and ambitious individuals to push boundaries, test limits, take risks and solve the problems that we don't yet know exist today. We offer a variety of programs including Sales, Operations Management, Co-op opportunities, and Internships. Our sales associates are located all across the United States and the majority of our engineering associates are located in the southeast. Partnering with UC will help us build our talent pipeline for the future. We believe as an organization that our people are our greatest asset.</p>

OMNIA PARTNERS EXHIBITS
EXHIBIT G- NEW JERSEY BUSINESS COMPLIANCE

NEW JERSEY BUSINESS COMPLIANCE

Suppliers intending to do business in the State of New Jersey must comply with policies and procedures required under New Jersey statutes. All offerors submitting proposals must complete the following forms specific to the State of New Jersey. Completed forms should be submitted with the offeror's response to the RFP. Failure to complete the New Jersey packet will impact OMNIA Partners' ability to promote the Master Agreement in the State of New Jersey.

DOC #1	Ownership Disclosure Form
DOC #2	Non-Collusion Affidavit
DOC #3	Affirmative Action Affidavit
DOC #4	Political Contribution Disclosure Form
DOC #5	Stockholder Disclosure Certification
DOC #6	Certification of Non-Involvement in Prohibited Activities in Iran
DOC #7	New Jersey Business Registration Certificate

New Jersey suppliers are required to comply with the following New Jersey statutes when applicable:

- all anti-discrimination laws, including those contained in N.J.S.A. 10:2-1 through N.J.S.A. 10:2-14, N.J.S.A. 10:5-1, and N.J.S.A. 10:5-31 through 10:5-38;
- Prevailing Wage Act, N.J.S.A. 34:11-56.26, for all contracts within the contemplation of the Act;
- Public Works Contractor Registration Act, N.J.S.A. 34:11-56.26; and
- Bid and Performance Security, as required by the applicable municipal or state statutes.

**OMNIA PARTNERS EXHIBITS
EXHIBIT G- NEW JERSEY BUSINESS COMPLIANCE**

DOC #1

**OWNERSHIP DISCLOSURE FORM
(N.J.S. 52:25-24.2)**

Pursuant to the requirements of P.L. 1999, Chapter 440 effective April 17, 2000 (Local Public Contracts Law), the offeror shall complete the form attached to these specifications listing the persons owning 10 percent (10%) or more of the firm presenting the proposal.

Company Name: Shaw Industries, Inc.

Street: 616 East Walnut Avenue

City, State, Zip Code: Dalton, GA 30721

Complete as appropriate:

I _____, certify that I am the sole owner of _____, that there are no partners and the business is not incorporated, and the provisions of N.J.S. 52:25-24.2 do not apply.

OR:

I _____, a partner in _____, do hereby certify that the following is a list of all individual partners who own a 10% or greater interest therein. I further certify that if one (1) or more of the partners is itself a corporation or partnership, there is also set forth the names and addresses of the stockholders holding 10% or more of that corporation's stock or the individual partners owning 10% or greater interest in that partnership.

OR:

I James L. Kirkpatrick, an authorized representative of Shaw Industries, Inc., a corporation, do hereby certify that the following is a list of the names and addresses of all stockholders in the corporation who own 10% or more of its stock of any class. I further certify that if one (1) or more of such stockholders is itself a corporation or partnership, that there is also set forth the names and addresses of the stockholders holding 10% or more of the corporation's stock or the individual partners owning a 10% or greater interest in that partnership.

(Note: If there are no partners or stockholders owning 10% or more interest, indicate none.)

Name	Address	Interest
None - Shaw is a wholly owned subsidiary of Berkshire Hathaway		

I further certify that the statements and information contained herein, are complete and correct to the best of my knowledge and belief.

August 13, 2019

Date



Authorized Signature and Title

James L. Kirkpatrick, Treasurer/CFO

OMNIA PARTNERS EXHIBITS
EXHIBIT G- NEW JERSEY BUSINESS COMPLIANCE

DOC #2

NON-COLLUSION AFFIDAVIT

Company Name: Shaw Industries, Inc.

Street: 616 East Walnut Avenue

City, State, Zip Code: Dalton, GA 30721

State of Georgia

County of Whitfield

I, James L. Kirkpatrick of the Dalton
Name City

in the County of Whitfield, State of Georgia
of full age, being duly sworn according to law on my oath depose and say that:

I am the Treasurer/CFO of the firm of Shaw Industries, Inc.
Title Company Name

the Offeror making the Proposal for the goods, services or public work specified under the attached proposal, and that I executed the said proposal with full authority to do so; that said Offeror has not directly or indirectly entered into any agreement, participated in any collusion, or otherwise taken any action in restraint of free, competitive bidding in connection with the above proposal, and that all statements contained in said proposal and in this affidavit are true and correct, and made with full knowledge that relies upon the truth of the statements contained in said proposal and in the statements contained in this affidavit in awarding the contract for the said goods, services or public work.

I further warrant that no person or selling agency has been employed or retained to solicit or secure such contract upon an agreement or understanding for a commission, percentage, brokerage or contingent fee, except bona fide employees or bona fide established commercial or selling agencies maintained by

Shaw Industries, Inc.
Company Name

James L. Kirkpatrick
Authorized Signature & Title
James L. Kirkpatrick, Treasurer/CFO

Subscribed and sworn before me

this 13 day of August, 2019

Debra Ann Roy

Notary Public of _____
My commission expires _____, 20__



DEBRA ANN ROY
Notary Public
Whitfield County, State of GA
My Comm. Expires Sept. 8, 2021

**OMNIA PARTNERS EXHIBITS
EXHIBIT G- NEW JERSEY BUSINESS COMPLIANCE**

DOC #3

**AFFIRMATIVE ACTION AFFIDAVIT
(P.L. 1975, C.127)**

Company Name: Shaw Industries, Inc.

Street: 616 East Walnut Avenue

City, State, Zip Code: Dalton, GA 30721

Proposal Certification:

Indicate below company's compliance with New Jersey Affirmative Action regulations. Company's proposal will be accepted even if company is not in compliance at this time. No contract and/or purchase order may be issued, however, until all Affirmative Action requirements are met.

Required Affirmative Action Evidence:

Procurement, Professional & Service Contracts (Exhibit A)

Vendors must submit with proposal:

1. A photo copy of their Federal Letter of Affirmative Action Plan Approval

OR

2. A photo copy of their Certificate of Employee Information Report

OR

3. A complete Affirmative Action Employee Information Report (AA302) _____

Public Work – Over \$50,000 Total Project Cost:

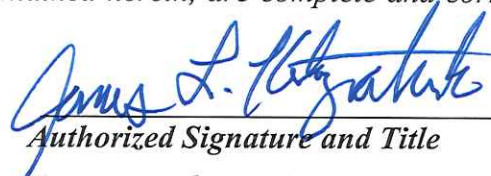
A. No approved Federal or New Jersey Affirmative Action Plan. We will complete Report Form AA201-A upon receipt from the

B. Approved Federal or New Jersey Plan – certificate enclosed

I further certify that the statements and information contained herein, are complete and correct to the best of my knowledge and belief.

August 13, 2019

Date



Authorized Signature and Title

James L. Kirkpatrick, Treasurer/CFO

OMNIA PARTNERS EXHIBITS
EXHIBIT G- NEW JERSEY BUSINESS COMPLIANCE

DOC #3, continued

P.L. 1995, c. 127 (N.J.A.C. 17:27)
MANDATORY AFFIRMATIVE ACTION LANGUAGE

PROCUREMENT, PROFESSIONAL AND SERVICE
CONTRACTS

During the performance of this contract, the contractor agrees as follows:

The contractor or subcontractor, where applicable, will not discriminate against any employee or applicant for employment because of age, race, creed, color, national origin, ancestry, marital status, sex, affectional or sexual orientation. The contractor will take affirmative action to ensure that such applicants are recruited and employed, and that employees are treated during employment, without regard to their age, race, creed, color, national origin, ancestry, marital status, sex, affectional or sexual orientation. Such action shall include, but not be limited to the following: employment, upgrading, demotion, or transfer; recruitment or recruitment advertising; layoff or termination; rates of pay or other forms of compensation; and selection for training, including apprenticeship. The contractor agrees to post in conspicuous places, available to employees and applicants for employment, notices to be provided by the Public Agency Compliance Officer setting forth provisions of this non-discrimination clause.

The contractor or subcontractor, where applicable will, in all solicitations or advertisement for employees placed by or on behalf of the contractor, state that all qualified applicants will receive consideration for employment without regard to age, race, creed, color, national origin, ancestry, marital status, sex, affectional or sexual orientation.

The contractor or subcontractor, where applicable, will send to each labor union or representative of workers with which it has a collective bargaining agreement or other contract or understanding, a notice, to be provided by the agency contracting officer advising the labor union or workers' representative of the contractor's commitments under this act and shall post copies of the notice in conspicuous places available to employees and applicants for employment.

The contractor or subcontractor, where applicable, agrees to comply with any regulations promulgated by the Treasurer pursuant to P.L. 1975, c. 127, as amended and supplemented from time to time and the Americans with Disabilities Act.

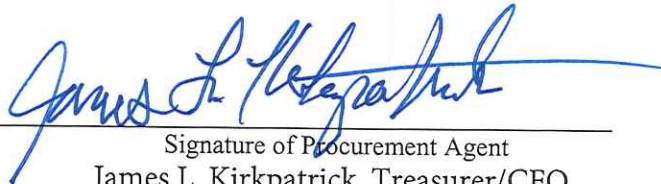
The contractor or subcontractor agrees to attempt in good faith to employ minority and female workers trade consistent with the applicable county employment goal prescribed by N.J.A.C. 17:27-5.2 promulgated by the Treasurer pursuant to P.L. 1975, C.127, as amended and supplemented from time to time or in accordance with a binding determination of the applicable county employment goals determined by the Affirmative Action Office pursuant to N.J.A.C. 17:27-5.2 promulgated by the Treasurer pursuant to P.L. 1975, C.127, as amended and supplemented from time to time.

The contractor or subcontractor agrees to inform in writing appropriate recruitment agencies in the area, including employment agencies, placement bureaus, colleges, universities, labor unions, that it does not discriminate on the basis of age, creed, color, national origin, ancestry, marital status, sex, affectional or sexual orientation, and that it will discontinue the use of any recruitment agency which engages in direct or indirect discriminatory practices.

The contractor or subcontractor agrees to revise any of its testing procedures, if necessary, to assure that all personnel testing conforms with the principles of job-related testing, as established by the statutes and court decisions of the state of New Jersey and as established by applicable Federal law and applicable Federal court decisions.

The contractor or subcontractor agrees to review all procedures relating to transfer, upgrading, downgrading and lay-off to ensure that all such actions are taken without regard to age, creed, color, national origin, ancestry, marital status, sex, affectional or sexual orientation, and conform with the applicable employment goals, consistent with the statutes and court decisions of the State of New Jersey, and applicable Federal law and applicable Federal court decisions.

The contractor and its subcontractors shall furnish such reports or other documents to the Affirmative Action Office as may be requested by the office from time to time in order to carry out the purposes of these regulations, and public agencies shall furnish such information as may be requested by the Affirmative Action Office for conducting a compliance investigation pursuant to Subchapter 10 of the Administrative Code (NJAC 17:27).



Signature of Procurement Agent
James L. Kirkpatrick, Treasurer/CFO

Requirements for National Cooperative Contract

OMNIA PARTNERS EXHIBITS
EXHIBIT G- NEW JERSEY BUSINESS COMPLIANCE

DOC #4

C. 271 POLITICAL CONTRIBUTION DISCLOSURE FORM
Public Agency Instructions

This page provides guidance to public agencies entering into contracts with business entities that are required to file Political Contribution Disclosure forms with the agency. **It is not intended to be provided to contractors.** What follows are instructions on the use of form local units can provide to contractors that are required to disclose political contributions pursuant to N.J.S.A. 19:44A-20.26 (P.L. 2005, c. 271, s.2). Additional information on the process is available in Local Finance Notice 2006-1 (http://www.nj.gov/dca/divisions/dlgs/resources/lfns_2006.html). Please refer back to these instructions for the appropriate links, as the Local Finance Notices include links that are no longer operational.

1. The disclosure is required for all contracts in excess of \$17,500 that are **not awarded** pursuant to a “fair and open” process (N.J.S.A. 19:44A-20.7).
2. Due to the potential length of some contractor submissions, the public agency should consider allowing data to be submitted in electronic form (i.e., spreadsheet, pdf file, etc.). Submissions must be kept with the contract documents or in an appropriate computer file and be available for public access. **The form is worded to accept this alternate submission.** The text should be amended if electronic submission will not be allowed.
3. The submission must be **received from the contractor and** on file at least 10 days prior to award of the contract. Resolutions of award should reflect that the disclosure has been received and is on file.
4. The contractor must disclose contributions made to candidate and party committees covering a wide range of public agencies, including all public agencies that have elected officials in the county of the public agency, state legislative positions, and various state entities. The Division of Local Government Services recommends that contractors be provided a list of the affected agencies. This will assist contractors in determining the campaign and political committees of the officials and candidates affected by the disclosure.
 - a. The Division has prepared model disclosure forms for each county. They can be downloaded from the “County PCD Forms” link on the Pay-to-Play web site at <http://www.nj.gov/dca/divisions/dlgs/programs/lpcl.html#12>. They will be updated from time-to-time as necessary.
 - b. A public agency using these forms **should edit them to properly reflect the correct legislative district(s)**. As the forms are county-based, **they list all legislative districts** in each county. **Districts that do not represent the public agency should be removed from the lists.**
 - c. Some contractors may find it easier to provide a single list that covers all contributions, regardless of the county. These submissions are appropriate and should be accepted.
 - d. The form may be used “as-is”, subject to edits as described herein.
 - e. The “Contractor Instructions” sheet is intended to be provided with the form. It is recommended that the Instructions and the form be printed on the same piece of paper. The form notes that the Instructions are printed on the back of the form; where that is not the case, the text should be edited accordingly.
 - f. The form is a Word document and can be edited to meet local needs, and posted for download on web sites, used as an e-mail attachment, or provided as a printed document.
5. It is recommended that the contractor also complete a “Stockholder Disclosure Certification.” This will assist the local unit in its obligation to ensure that contractor did not make any prohibited contributions to the committees listed on the Business Entity Disclosure Certification in the 12 months prior to the contract (See Local Finance Notice 2006-7 for additional information on this obligation at http://www.nj.gov/dca/divisions/dlgs/resources/lfns_2006.html). A sample Certification form is part of this package and the instruction to complete it is included in the Contractor Instructions. NOTE: This section is not applicable to Boards of Education.

OMNIA PARTNERS EXHIBITS
EXHIBIT G- NEW JERSEY BUSINESS COMPLIANCE

Doc #4, continued **C. 271 POLITICAL CONTRIBUTION DISCLOSURE FORM**

Contractor Instructions

Business entities (contractors) receiving contracts from a public agency that are NOT awarded pursuant to a “fair and open” process (defined at N.J.S.A. 19:44A-20.7) are subject to the provisions of P.L. 2005, c. 271, s.2 (N.J.S.A. 19:44A-20.26). This law provides that 10 days prior to the award of such a contract, the contractor shall disclose contributions to:

- any State, county, or municipal committee of a political party
- any legislative leadership committee*
- any continuing political committee (a.k.a., political action committee)
- any candidate committee of a candidate for, or holder of, an elective office:
 - of the public entity awarding the contract
 - of that county in which that public entity is located
 - of another public entity within that county
 - or of a legislative district in which that public entity is located or, when the public entity is a county, of any legislative district which includes all or part of the county

The disclosure must list reportable contributions to any of the committees that exceed \$300 per election cycle that were made during the 12 months prior to award of the contract. See N.J.S.A. 19:44A-8 and 19:44A-16 for more details on reportable contributions.

N.J.S.A. 19:44A-20.26 itemizes the parties from whom contributions must be disclosed when a business entity is not a natural person. This includes the following:

- individuals with an “interest” ownership or control of more than 10% of the profits or assets of a business entity or 10% of the stock in the case of a business entity that is a corporation for profit
- all principals, partners, officers, or directors of the business entity or their spouses
- any subsidiaries directly or indirectly controlled by the business entity
- IRS Code Section 527 New Jersey based organizations, directly or indirectly controlled by the business entity and filing as continuing political committees, (PACs).

When the business entity is a natural person, “a contribution by that person’s spouse or child, residing therewith, shall be deemed to be a contribution by the business entity.” [N.J.S.A. 19:44A-20.26(b)] The contributor must be listed on the disclosure.

Any business entity that fails to comply with the disclosure provisions shall be subject to a fine imposed by ELEC in an amount to be determined by the Commission which may be based upon the amount that the business entity failed to report.

The enclosed list of agencies is provided to assist the contractor in identifying those public agencies whose elected official and/or candidate campaign committees are affected by the disclosure requirement. It is the contractor’s responsibility to identify the specific committees to which contributions may have been made and need to be disclosed. The disclosed information may exceed the minimum requirement.

The enclosed form, a content-consistent facsimile, or an electronic data file containing the required details (along with a signed cover sheet) may be used as the contractor’s submission and is disclosable to the public under the Open Public Records Act.

The contractor must also complete the attached Stockholder Disclosure Certification. This will assist the agency in meeting its obligations under the law. **NOTE: This section does not apply to Board of Education contracts.**

* N.J.S.A. 19:44A-3(s): “The term “legislative leadership committee” means a committee established, authorized to be established, or designated by the President of the Senate, the Minority Leader of the Senate, the Speaker of the General Assembly or the Minority Leader of the General Assembly pursuant to section 16 of P.L.1993, c.65 (C.19:44A-10.1) for the purpose of receiving contributions and making expenditures.”

**OMNIA PARTNERS EXHIBITS
EXHIBIT G- NEW JERSEY BUSINESS COMPLIANCE**

C. 271 POLITICAL CONTRIBUTION DISCLOSURE FORM


Required Pursuant to N.J.S.A. 19:44A-20.26

**This form or its permitted facsimile must be submitted to the local unit
no later than 10 days prior to the award of the contract.**

Part I – Vendor Information

Vendor Name:	Shaw Industries, Inc.		
Address:	616 East Walnut Avenue		
City:	Dalton	State:	GA Zip: 30721

The undersigned being authorized to certify, hereby certifies that the submission provided herein represents compliance with the provisions of N.J.S.A. 19:44A-20.26 and as represented by the Instructions accompanying this form.

	James L. Kirkpatrick	Treasurer/CFO
Signature	Printed Name	Title

Part II – Contribution Disclosure

Disclosure requirement: Pursuant to N.J.S.A. 19:44A-20.26 this disclosure must include all reportable political contributions (more than \$300 per election cycle) over the 12 months prior to submission to the committees of the government entities listed on the form provided by the local unit.

Check here if disclosure is provided in electronic form

Contributor Name	Recipient Name	Date	Dollar Amount
None			\$

Check here if the information is continued on subsequent page(s)

OMNIA PARTNERS EXHIBITS
EXHIBIT G- NEW JERSEY BUSINESS COMPLIANCE

List of Agencies with Elected Officials Required for Political Contribution Disclosure
N.J.S.A. 19:44A-20.26

County Name:

State: Governor, and Legislative Leadership Committees

Legislative District #s:

State Senator and two members of the General Assembly per district.

County:

Freeholders

{County Executive}

County Clerk

Surrogate

Sheriff

Municipalities (Mayor and members of governing body, regardless of title):

USERS SHOULD CREATE THEIR OWN FORM, OR DOWNLOAD FROM THE PAY TO PLAY SECTION OF THE DLGS WEBSITE A COUNTY-BASED, CUSTOMIZABLE FORM.

**OMNIA PARTNERS EXHIBITS
EXHIBIT G- NEW JERSEY BUSINESS COMPLIANCE**

DOC #5

STOCKHOLDER DISCLOSURE CERTIFICATION

Name of Business:

I certify that the list below contains the names and home addresses of all stockholders holding 10% or more of the issued and outstanding stock of the undersigned.

OR

I certify that no one stockholder owns 10% or more of the issued and outstanding stock of the undersigned.

Check the box that represents the type of business organization:

Partnership

Corporation

Sole Proprietorship

Limited Partnership

Limited Liability Corporation

Limited Liability Partnership

Subchapter S Corporation

Sign and notarize the form below, and, if necessary, complete the stockholder list below.

Stockholders:

Name:	Name:
Home Address:	Home Address:
Name:	Name:
Home Address:	Home Address:
Name:	Name:
Home Address:	Home Address:

Subscribed and sworn before me this 13 day of August, 2019



DEBRA ANN ROY
Notary Public
Whitfield County, State of GA
My Comm. Expires Sept. 8, 2021

James L. Kirkpatrick
(Affiant)

James L. Kirkpatrick, Treasurer/CFO
(Print name & title of affiant)



OMNIA PARTNERS EXHIBITS
EXHIBIT G- NEW JERSEY BUSINESS COMPLIANCE

DOC #6

Certification of Non-Involvement in Prohibited Activities in Iran

Pursuant to N.J.S.A. 52:32-58, Offerors must certify that neither the Offeror, nor any of its parents, subsidiaries, and/or affiliates (as defined in N.J.S.A. 52:32 – 56(e) (3)), is listed on the Department of the Treasury’s List of Persons or Entities Engaging in Prohibited Investment Activities in Iran and that neither is involved in any of the investment activities set forth in N.J.S.A. 52:32 – 56(f).

Offerors wishing to do business in New Jersey through this contract must fill out the Certification of Non-Involvement in Prohibited Activities in Iran here;

http://www.state.nj.us/humanservices/dfd/info/standard/fdc/disclosure_investmentact.pdf.

Offerors should submit the above form completed with their proposal.

OMNIA PARTNERS EXHIBITS
EXHIBIT G- NEW JERSEY BUSINESS COMPLIANCE

DOC #7

NEW JERSEY BUSINESS REGISTRATION CERTIFICATE
(N.J.S.A. 52:32-44)

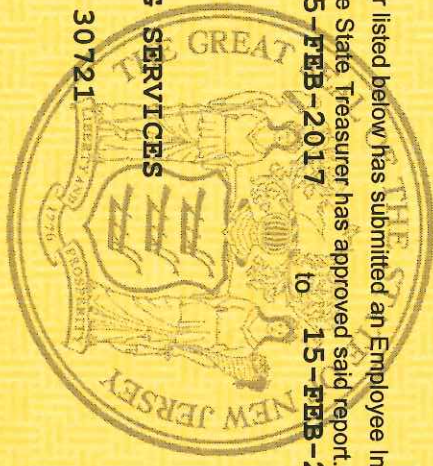
Offerors wishing to do business in New Jersey must submit their State Division of Revenue issued Business Registration Certificate with their proposal here. Failure to do so will disqualify the Offeror from offering products or services in New Jersey through any resulting contract.

<http://www.state.nj.us/treasury/revenue/forms/njreg.pdf>

Certification 57093
CERTIFICATE OF EMPLOYEE INFORMATION REPORT
INITIAL

This is to certify that the contractor listed below has submitted an Employee Information Report pursuant to N.J.A.C. 17:27-1.1 et. seq. and the State Treasurer has approved said report. This approval will remain in effect for the period of **15-FEB-2017** to **15-FEB-2020**

SHAW CONTRACT FLOORING SERVICES
616 E. WALNUT AVE.
DALTON GA 30721



Ford M. Scudder
FORD M. SCUDDER
State Treasurer

STATE OF NEW JERSEY
DEPARTMENT OF THE TREASURY
DIVISION OF PURCHASE & PROPERTY
CONTRACT COMPLIANCE AUDIT UNIT
PO BOX 206
TRENTON, NJ 08625-0206

3072184409 0009



~~Connie Turner
08628
08628~~



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**OMNIA PARTNERS EXHIBITS
EXHIBIT F- FEDERAL FUNDS CERTIFICATIONS**

FEDERAL CERTIFICATIONS

ADDENDUM FOR AGREEMENT FUNDED BY U.S. FEDERAL GRANT

TO WHOM IT MAY CONCERN:

Participating Agencies may elect to use federal funds to purchase under the Master Agreement. This form should be completed and returned with proposal.

The following certifications and provisions may be required and apply when a Participating Agency expends federal funds for any purchase resulting from this procurement process. Pursuant to 2 C.F.R. § 200.326, all contracts, including small purchases, awarded by the Participating Agency and the Participating Agency's subcontractors shall contain the procurement provisions of Appendix II to Part 200, as applicable.

APPENDIX II TO 2 CFR PART 200

(A) Contracts for more than the simplified acquisition threshold currently set at \$150,000, which is the inflation adjusted amount determined by the Civilian Agency Acquisition Council and the Defense Acquisition Regulations Council (Councils) as authorized by 41 U.S.C. 1908, must address administrative, contractual, or legal remedies in instances where contractors violate or breach contract terms, and provide for such sanctions and penalties as appropriate.

Pursuant to Federal Rule (A) above, when a Participating Agency expends federal funds, the Participating Agency reserves all rights and privileges under the applicable laws and regulations with respect to this procurement in the event of breach of contract by either party.

Does offeror agree? YES *TR* Initials of Authorized Representative of offeror

(B) Termination for cause and for convenience by the grantee or subgrantee including the manner by which it will be effected and the basis for settlement. (All contracts in excess of \$10,000)

Pursuant to Federal Rule (B) above, when a Participating Agency expends federal funds, the Participating Agency reserves the right to immediately terminate any agreement in excess of \$10,000 resulting from this procurement process in the event of a breach or default of the agreement by Offeror in the event Offeror fails to: (1) meet schedules, deadlines, and/or delivery dates within the time specified in the procurement solicitation, contract, and/or a purchase order; (2) make any payments owed; or (3) otherwise perform in accordance with the contract and/or the procurement solicitation. Participating Agency also reserves the right to terminate the contract immediately, with written notice to offeror, for convenience, if Participating Agency believes, in its sole discretion that it is in the best interest of Participating Agency to do so. Offeror will be compensated for work performed and accepted and goods accepted by Participating Agency as of the termination date if the contract is terminated for convenience of Participating Agency. Any award under this procurement process is not exclusive and Participating Agency reserves the right to purchase goods and services from other offerors when it is in Participating Agency's best interest.

Does offeror agree? YES *TR* Initials of Authorized Representative of offeror

(C) Equal Employment Opportunity. Except as otherwise provided under 41 CFR Part 60, all contracts that meet the definition of "federally assisted construction contract" in 41 CFR Part 60-1.3 must include the equal opportunity clause provided under 41 CFR 60-1.4(b), in accordance with Executive Order 11246, "Equal Employment Opportunity" (30 CFR 12319, 12935, 3 CFR Part, 1964-1965 Comp., p. 339), as amended by Executive Order 11375, "Amending Executive Order 11246 Relating to Equal Employment Opportunity," and implementing regulations at 41 CFR part 60, "Office of Federal Contract Compliance Programs, Equal Employment Opportunity, Department of Labor."

Pursuant to Federal Rule (C) above, when a Participating Agency expends federal funds on any federally assisted construction contract, the equal opportunity clause is incorporated by reference herein.

Does offeror agree to abide by the above? YES *TR* Initials of Authorized Representative of offeror

(D) Davis-Bacon Act, as amended (40 U.S.C. 3141-3148). When required by Federal program legislation, all prime construction contracts in excess of \$2,000 awarded by non-Federal entities must include a provision for compliance with the Davis-Bacon Act (40 U.S.C. 3141-3144, and 3146-3148) as supplemented by Department of Labor regulations (29 CFR Part 5, "Labor Standards Provisions Applicable to Contracts Covering Federally Financed and Assisted

Address, City, State, and Zip Code: 616 East Walnut Avenue, Dalton, GA 30721

Phone Number: 714.944.7500 Fax Number: 770.387.7856

Printed Name and Title of Authorized Representative: James L. Kirkpatrick, Treasurer/DFO

Email Address: jim.kirkpatrick@shawinc.com

Signature of Authorized Representative:



Date: August 13, 2019

Summary

Order Reference: russell.headrick@shawinc.com | Report as of: 07-25-2019 5:12 PM | using Currency as USD

SHAW INDUSTRIES GROUP, INC.

Tradestyle(s): (SUBSIDIARY OF BERKSHIRE HATHAWAY INC., OMAHA, NE) +2

ACTIVE
HEADQUARTERS

Address: 616 E Walnut Ave, Dalton, GA, 30722, UNITED STATES

Phone: (800) 446-9332

D-U-N-S: 04-584-0055

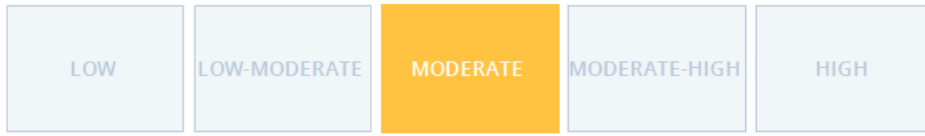
In Portfolio: No

Failure Score	Delinquency Score	Age of Business	Employees
<p style="font-size: 24pt; color: #e67e22;">18</p> <p>7 (in the last month)</p>	<p style="font-size: 24pt; color: #8e9e40;">81</p> <p>(No change since last month)</p>	<p style="font-size: 24pt; color: #000080;">73 years</p> <p>1946 Year Started</p>	<p style="font-size: 24pt; color: #000080;">6,800</p> <p>1,000 (here)</p>

Company Profile		
<p>D-U-N-S 04-584-0055</p> <p>Legal Form Corporation (US)</p> <p>History Record Incomplete</p> <p>Date Incorporated 12-21-1967</p> <p>State of Incorporation Georgia</p> <p>Ownership Not publicly traded</p>	<p>Mailing Address PO Box 2128 Dalton, GA 30722 United States</p> <p>Telephone (800) 446-9332</p> <p>Website www.shawfloors.com</p> <p>Present Control Succeeded 1946</p>	<p>Employees 6,800 (1,000 here)</p> <p>Age (Year Started) 73 years (1946)</p> <p>Named Principal Vance Bell, CEO</p> <p>Line of Business Whol homefurnishings</p>

Risk Assessment

Overall Business Risk



Maximum Credit Recommendation

US\$ 7,000,000

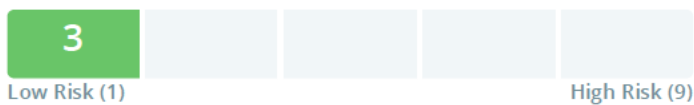
The recommended limit is based on a moderately low probability of severe delinquency.

Dun & Bradstreet Thinks...

- Overall assessment of this organization over the next 12 months: **STABLE CONDITION DUE TO LARGE BUSINESS SIZE**
- Based on the predicted risk of business discontinuation: **EXHIBITING SOME FINANCIAL STRESS**
- Based on the predicted risk of severely delinquent payments: **LOW POTENTIAL FOR SEVERELY DELINQUENT PAYMENTS**

D&B Viability Rating

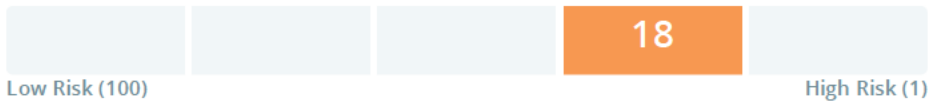
Portfolio Comparison Score



Company's risk level is: **LOW**

Probability that a company will go out of business, become dormant/inactive, or file for bankruptcy/insolvency within the next 12 months: **3.00 %**

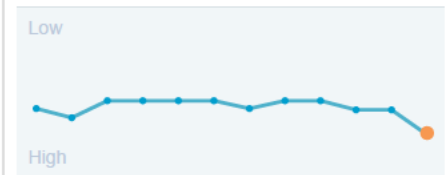
Failure Score Formerly Financial Stress Score



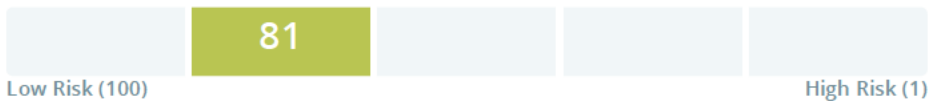
Company's risk level is: **MODERATE-HIGH**

Probability of failure over the next 12 months: **0.76 %**

Past 12 Months



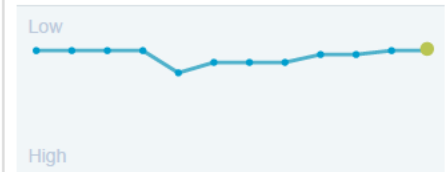
Delinquency Score Formerly Commercial Credit Score



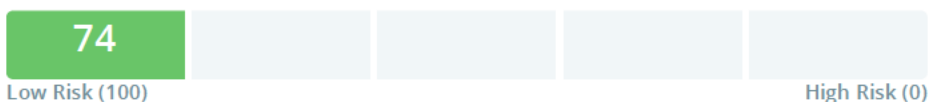
Company's risk level is: **LOW-MODERATE**

Probability of delinquency over the next 12 months: **2.47 %**

Past 12 Months

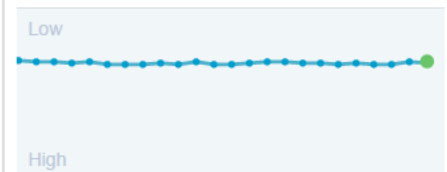


PAYDEX ®



Days Beyond Terms : **9**

Past 24 Months



D&B Rating

Current Rating as of 07-09-2019

Special Rating

-- : Undetermined

Legal Events

Events	Occurrences	Last Filed
Bankruptcies	0	-
Judgements	2	10-05-2009
Liens	2	05-14-2019
Suits	5	06-21-2019
UCC	159	07-02-2019

Trade Payments

Highest Past Due

US\$ 250,000

Highest Now Owing
US\$ 2,000,000

Total Trade Experiences
310

Largest High Credit
US\$ 3,000,000

Average High Credit
US\$ 58,302

Ownership

This company is a **Headquarters, Parent, Subsidiary**

Global Ultimate, Domestic Ultimate
BERKSHIRE HATHAWAY INC.
UNITED STATES
D-U-N-S Number [00-102-4314](#)

Total Members in [Family Tree](#) - 7426

Subsidiaries

17

Branches

106

Financial Overview

This company does not have a Financial Summary.

Country/Regional Insight

United States



Risk Category

LOW

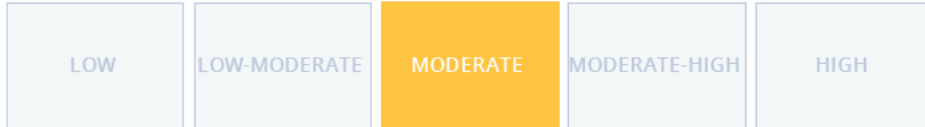
MODERATE

HIGH

Risk Assessment

D&B Risk Assessment

Overall Business Risk



Maximum Credit Recommendation

US\$ 7,000,000

The recommended limit is based on a moderately low probability of severe delinquency.

Dun & Bradstreet Thinks...

- Overall assessment of this organization over the next 12 months: **STABLE CONDITION DUE TO LARGE BUSINESS SIZE**
- Based on the predicted risk of business discontinuation: **EXHIBITING SOME FINANCIAL STRESS**
- Based on the predicted risk of severely delinquent payments: **LOW POTENTIAL FOR SEVERELY DELINQUENT PAYMENTS**

D&B Viability Rating

Portfolio Comparison Score



Rating Confidence Level



Data Depth

- Rich Firmographics
- Extensive Commercial Trading Activity
- Basic Financial Attributes

Level of Risk

Low

Probability of becoming no longer viable

3.00%

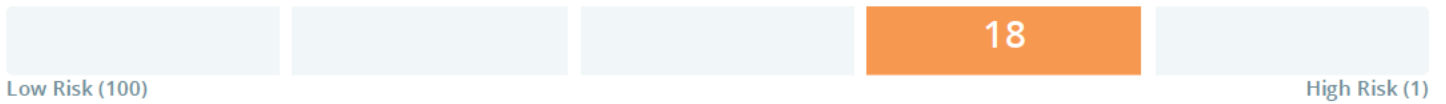
Percentage of businesses ranked with this score

11.00%

Average probability of becoming no longer viable

5.00%

Failure Score Formerly Financial Stress Score



- Low proportion of satisfactory payment experiences to total payment experiences
- High proportion of slow payment experiences to total number of payment experiences
- UCC Filings reported
- High number of enquiries to D&B over last 12 months

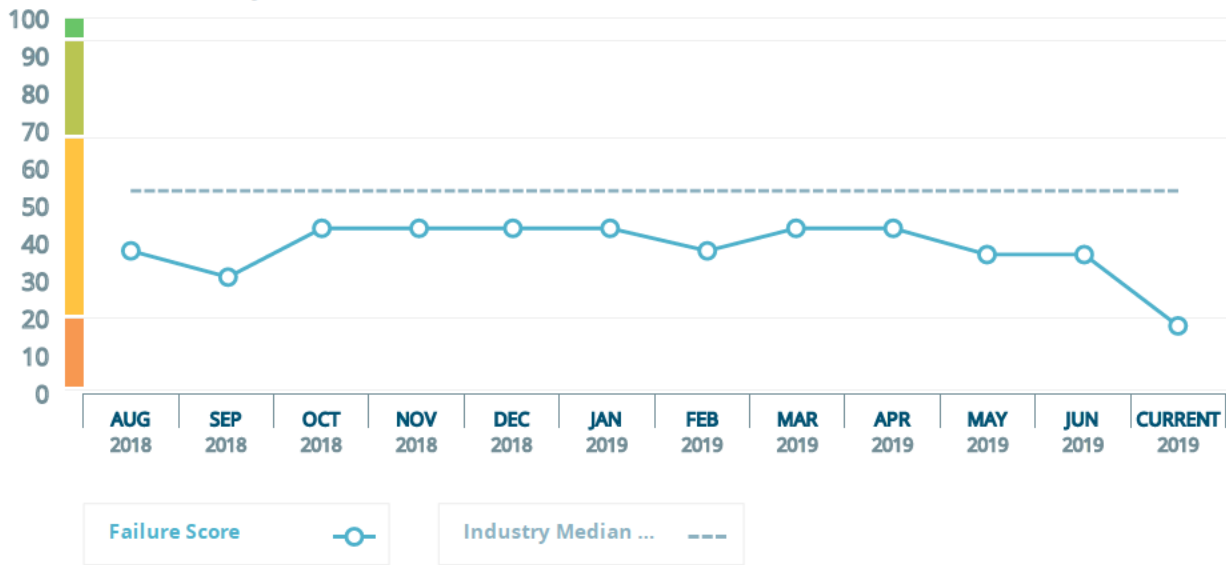
Level of Risk
Moderate-High

Raw Score
1410

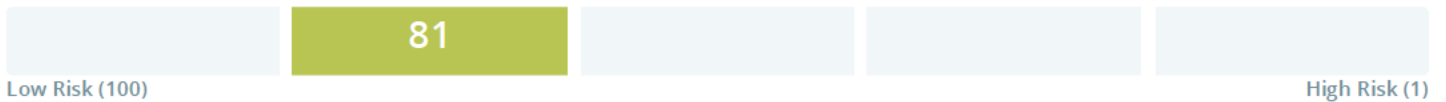
Probability of Failure
0.76%

Average Probability of Failure for
Businesses in D&B Database
0.48%

Business and Industry Trends



Delinquency Score Formerly Commercial Credit Score



- Higher risk industry based on delinquency rates for this industry
- Proportion of past due balances to total amount owing
- Proportion of slow payments in recent months
- Evidence of open suits, liens, and judgments

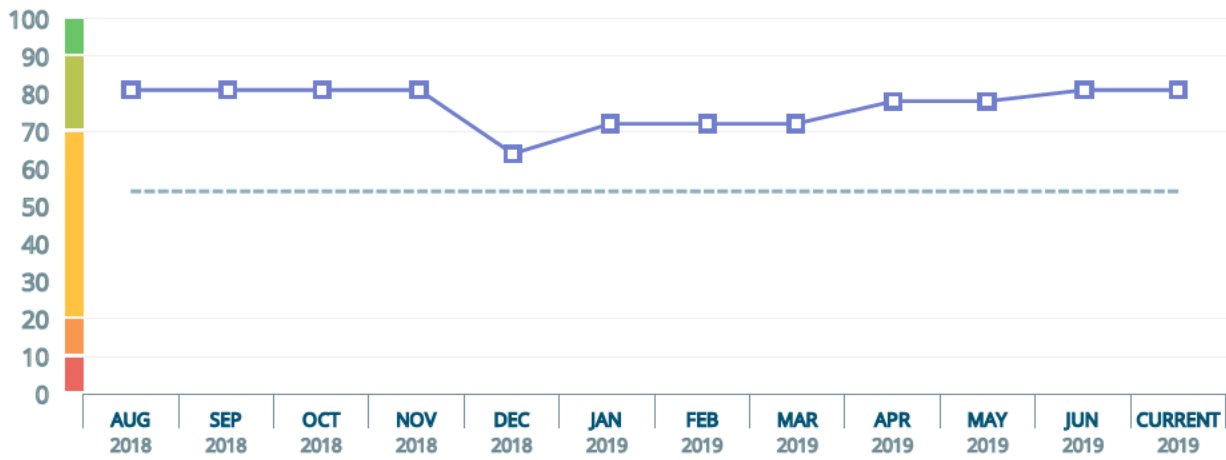
Level of Risk
Low-Moderate

Raw Score
551

Probability of Delinquency
2.47%

Compared to Businesses in D&B
Database
10.20%

Business and Industry Trends

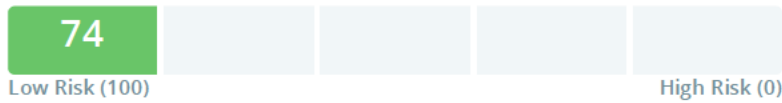


Delinquency Score

Industry Median ...

PAYDEX®

Based on 24 months of data

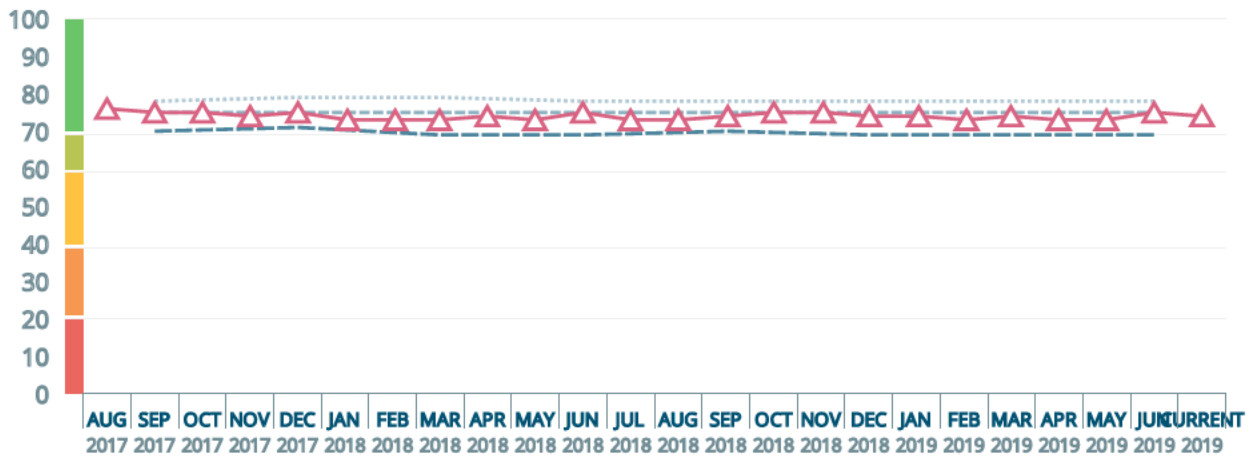


Risk of Slow Pay
Low

Payment Behavior
9 Days Beyond Terms

Business and Industry Trends

5023 - Whol homefurnishings



PAYDEX®

Industry Median ...

Industry Upper Q...

Industry Lower Q...

D&B Rating

Current Rating as of 07-09-2019

Special Rating

-- : Undetermined

Trade Payments

Trade Payments Summary (Based on 24 months of data)

Overall Payment Behavior

9

Days Beyond Terms

Highest Now Owing:

US\$ 2,000,000

% of Trade Within Terms

66%

Total Trade Experiences:

310

Largest High Credit:

US\$ 3,000,000

Average High Credit:

US\$ 58,302

Highest Past Due

US\$ 250,000

Total Unfavorable Comments:

0

Largest High Credit:

US\$ 0

Total Placed in Collections:

1

Largest High Credit:

US\$ 0

Trade Payments By Credit Extended (Based on 12 months of data)

Range of Credit Extended (US\$)	Number of Payment Experiences	Total Value	% Within Terms
100,000 & over	28	US\$ 12,800,000	86
50,000 - 99,999	14	US\$ 980,000	60
15,000 - 49,999	45	US\$ 1,245,000	67
5,000 - 14,999	53	US\$ 340,000	57
1,000 - 4,999	64	US\$ 124,000	62
Less than 1,000	62	US\$ 19,500	61

Trade Payments By Industry (Based on 24 months of data)

Industry Category	Number of Payment Experiences	Largest High Credit (US\$)	% Within Terms (Expand to View)	1 - 30 Days Late (%)	31 - 60 Days Late (%)	61 - 90 Days Late (%)	91 + Days Late (%)
▼ 15 - Building Construction - General Contractors and Operative Builders	3	10,000					
1531 - Operative builders	3	10,000	9	0	0	0	91
▼ 17 - Construction - Special Trade Contractors	2	5,000					
1711 - Mechanical contractor	2	5,000	50	50	0	0	0

Industry Category	Number of Payment Experiences	Largest High Credit (US\$)	% Within Terms (Expand to View)	1 - 30 Days Late (%)	31 - 60 Days Late (%)	61 - 90 Days Late (%)	91 + Days Late (%)
▼ 22 - Textile Mill Products	1	5,000					
2273 - Mfg carpets/rugs	1	5,000	0	100	0	0	0
▼ 23 - Apparel and other Finished Products made from Fabrics and Similar Materials	1	250					
2311 - Mfg men's suits/coats	1	250	0	0	0	100	0
▼ 24 - Lumber and Wood Products, Except Furniture	1	400,000					
2499 - Mfg wood products	1	400,000	100	0	0	0	0
▼ 26 - Paper and Allied Products	1	5,000					
2672 - Mfg laminated paper	1	5,000	50	50	0	0	0
▼ 27 - Printing, Publishing and Allied Industries	4	750					
2711 - Newspaper-print/publ	1	250	100	0	0	0	0
2752 - Lithographic printing	2	50	100	0	0	0	0
2754 - Gravure printing	1	750	0	100	0	0	0
▼ 28 - Chemicals and Allied Products	13	800,000					
2819 - Mfg inorganic chemcls	2	400,000	100	0	0	0	0
2821 - Mfg plastics/resins	3	100,000	68	32	0	0	0
2841 - Mfg soap/detergents	1	2,500	0	0	50	0	50
2842 - Mfg cleaning products	5	15,000	0	74	16	10	0
2851 - Mfg paint/allied prdt	1	800,000	50	50	0	0	0
2891 - Mfg adhesives/sealant	1	5,000	100	0	0	0	0
▼ 29 - Petroleum Refining and Related Industries	1	2,000,000					
2952 - Mfg asphalt felt/coat	1	2,000,000	100	0	0	0	0
▼ 30 - Rubber and Miscellaneous Plastics Products	2	90,000					
3087 - Custom compounding	1	90,000	100	0	0	0	0
3089 - Mfg misc plastic prdt	1	1,000	0	100	0	0	0
▼ 32 - Stone, Clay, Glass, and Concrete Products	3	50,000					
3253 - Mfg ceramic tile	3	50,000	84	8	8	0	0
▼ 34 - Fabricated Metal Products except Machinery and Transportation Equipment	2	250					
3479 - Coating/engrave svcs	2	250	100	0	0	0	0
▼ 35 - Industrial and Commercial Machinery and Computer Equipment	10	35,000					
3534 - Mfg elevator/escaltrs	4	7,500	36	0	0	14	50
3535 - Mfg conveyors	1	500	100	0	0	0	0
3561 - Mfg pumping equipment	2	15,000	49	38	13	0	0
3563 - Mfg air/gas compress	1	35,000	50	0	50	0	0

Industry Category	Number of Payment Experiences	Largest High Credit (US\$)	% Within Terms (Expand to View)	1 - 30 Days Late (%)	31 - 60 Days Late (%)	61 - 90 Days Late (%)	91 + Days Late (%)
3572 - Mfg computer storage	1	750	100	0	0	0	0
3585 - Mfg refrig/heat equip	1	35,000	100	0	0	0	0
▼ 38 - Measuring Analyzing and Controlling Instruments; Photographic Medical and Optical Goods; Watches and Clocks	12	200,000					
3822 - Mfg environment cntrl	2	200,000	100	0	0	0	0
3823 - Mfg process controls	4	7,500	31	69	0	0	0
3824 - Mfg fluid meters	4	30,000	48	52	0	0	0
3825 - Mfg electric test prd	1	5,000	50	50	0	0	0
3829 - Mfg measure devices	1	2,500	100	0	0	0	0
▼ 39 - Miscellaneous Manufacturing Industries	2	500					
3993 - Mfg signs/ad spectys	2	500	92	0	0	8	0
▼ 40 - Railroad Transportation	1	50					
4011 - Railroad	1	50	100	0	0	0	0
▼ 42 - Motor Freight Transportation and Warehousing	16	400,000					
4213 - Trucking non-local	15	400,000	21	78	1	0	0
4231 - Truck terminal	1	300,000	100	0	0	0	0
▼ 44 - Water Transportation	1	250					
4424 - Domestic sea transprt	1	250	0	0	100	0	0
▼ 45 - Transportation by Air	1	5,000					
4581 - Airport/airport svcs	1	5,000	0	50	50	0	0
▼ 47 - Transportation Services	4	100,000					
4731 - Arrange cargo transpt	4	100,000	90	0	0	10	0
▼ 48 - Communications	10	40,000					
4812 - Radiotelephone commun	4	2,500	88	6	6	0	0
4813 - Telephone communictns	6	40,000	98	0	1	0	1
▼ 49 - Electric, Gas and Sanitary Services	12	600,000					
4911 - Electric services	9	600,000	100	0	0	0	0
4924 - Natural gas distrib	1	2,500	100	0	0	0	0
4931 - Electric w/other svcs	2	90,000	100	0	0	0	0
▼ 50 - Wholesale Trade - Durable Goods	51	500,000					
5021 - Whol furniture	2	500	100	0	0	0	0
5031 - Whol lumber/millwork	1	1,000	100	0	0	0	0
5049 - Whol misc profsn eqpt	3	2,500	1	71	28	0	0
5051 - Whol metal	3	2,500	40	60	0	0	0
5063 - Whol electrical equip	6	500,000	100	0	0	0	0

Industry Category	Number of Payment Experiences	Largest High Credit (US\$)	% Within Terms (Expand to View)	1 - 30 Days Late (%)	31 - 60 Days Late (%)	61 - 90 Days Late (%)	91 + Days Late (%)
5065 - Whol electronic parts	5	95,000	47	50	0	2	1
5074 - Whol plumb/hydraulics	5	250,000	1	95	4	0	0
5075 - Whol heating/ac equip	1	7,500	50	50	0	0	0
5084 - Whol industrial equip	8	100,000	85	4	4	0	7
5085 - Whol industrial suppl	17	200,000	87	13	0	0	0
▼ 51 - Wholesale Trade - Nondurable Goods	18	1,000,000					
5113 - Whol service paper	3	70,000	50	48	2	0	0
5169 - Whol chemicals	8	1,000,000	88	12	0	0	0
5172 - Whol petroleum prdts	1	20,000	100	0	0	0	0
5198 - Whol paints/varnishes	1	1,000	0	0	50	0	50
5199 - Whol nondurable goods	5	300,000	53	0	41	0	6
▼ 55 - Automotive Dealers and Gasoline Service Stations	2	250,000					
5541 - Gas service station	2	250,000	100	0	0	0	0
▼ 59 - Miscellaneous Retail	2	1,000					
5961 - Ret mail-order house	1	1,000	50	0	0	50	0
5999 - Ret misc merchandise	1	50	0	0	0	0	100
▼ 60 - Depository Institutions	2	5,000					
6021 - Natnl commercial bank	2	5,000	100	0	0	0	0
▼ 61 - Nondepository Credit Institutions	13	100,000					
6153 - Short-trm busn credit	8	100,000	66	34	0	0	0
6159 - Misc business credit	5	30,000	71	0	0	29	0
▼ 62 - Security and Commodity Brokers Dealers Exchanges and Services	1	500					
6282 - Investment advice	1	500	50	0	0	0	50
▼ 63 - Insurance Carriers	1	15,000					
6351 - Surety insurance	1	15,000	0	0	0	100	0
▼ 72 - Personal Services	5	1,000					
7218 - Industrial launderer	5	1,000	62	38	0	0	0
▼ 73 - Business Services	20	200,000					
7359 - Misc equipment rental	4	50,000	51	41	0	0	8
7361 - Employment agency	4	60,000	70	30	0	0	0
7363 - Help supply service	3	45,000	98	1	1	0	0
7372 - Prepackaged software	1	200,000	100	0	0	0	0
7374 - Data processing svcs	1	5,000	100	0	0	0	0
7389 - Misc business service	7	45,000	65	35	0	0	0

Industry Category	Number of Payment Experiences	Largest High Credit (US\$)	% Within Terms (Expand to View)	1 - 30 Days Late (%)	31 - 60 Days Late (%)	61 - 90 Days Late (%)	91 + Days Late (%)
▼ 75 - Automotive Repair, Services and Parking	7	1,000					
7513 - Truck rental/leasing	6	1,000	55	41	4	0	0
7514 - Passenger car rental	1	500	100	0	0	0	0
▼ 87 - Engineering Accounting Research Management and Related Services	12	3,000,000					
8711 - Engineering services	1	35,000	50	0	0	0	50
8731 - Physical research	1	3,000,000	100	0	0	0	0
8734 - Testing laboratory	1	35,000	50	50	0	0	0
8741 - Management services	6	5,000	100	0	0	0	0
8744 - Facilities support	1	1,000	100	0	0	0	0
8748 - Business consulting	2	20,000	43	57	0	0	0
▼ 92 - Justice, Public Order and Safety	1	500					
9224 - Fire protection	1	500	100	0	0	0	0
▼ 93 - Public Finance Taxation and Monetary Policy	3	7,500					
9311 - Public finance	3	7,500	100	0	0	0	0
▼ 94 - Administration of Human Resource Programs	1	45,000					
9431 - Admin public health	1	45,000	100	0	0	0	0
▼ 96 - Administration of Economic Programs	1	250					
9651 - Reg misc coml sector	1	250	100	0	0	0	0
▼ 99 - Nonclassifiable Establishments	24	200,000					
9999 - Nonclassified	24	200,000	8	61	0	10	21

Trade Lines

Date of Experience	Payment Status	Selling Terms	High Credit (US\$)	Now Owes (US\$)	Past Due (US\$)	Months Since Last Sale
07/19	Pays Promptly	-	2,000,000	2,000,000	250,000	1
07/19	Pays Prompt to Slow 90+	-	1,000	0	0	Between 2 and 3 Months
06/19	Pays Promptly	-	-	2,500	0	1
06/19	Pays Promptly	-	-	2,500	0	1
06/19	Pays Promptly	-	-	2,500	0	1
06/19	Pays Promptly	-	-	2,500	0	1
06/19	Pays Promptly	N60	400,000	250,000	0	1
06/19	Pays Promptly	-	400,000	100,000	0	1

Date of Experience	Payment Status	Selling Terms	High Credit (US\$)	Now Owes (US\$)	Past Due (US\$)	Months Since Last Sale
06/19	Pays Promptly	-	300,000	200,000	5,000	1
06/19	Pays Promptly	N15	200,000	40,000	0	1
06/19	Pays Promptly	N15	80,000	25,000	0	1
06/19	Pays Promptly	-	50,000	0	0	1
06/19	Pays Promptly	-	45,000	20,000	0	1
06/19	Pays Promptly	-	40,000	35,000	0	1
06/19	Pays Promptly	-	35,000	35,000	0	1
06/19	Pays Promptly	-	20,000	20,000	0	1
06/19	Pays Promptly	-	10,000	10,000	0	1
06/19	Pays Promptly	-	5,000	5,000	0	1
06/19	Pays Promptly	-	5,000	1,000	0	1
06/19	Pays Promptly	-	5,000	0	0	1
06/19	Pays Promptly	-	5,000	1,000	0	1
06/19	Pays Promptly	-	5,000	250	0	1
06/19	Pays Promptly	-	5,000	5,000	0	1
06/19	Pays Promptly	-	2,500	0	0	1
06/19	Pays Promptly	-	2,500	2,500	0	1
06/19	Pays Promptly	-	2,500	0	0	Between 6 and 12 Months
06/19	Pays Promptly	-	2,500	2,500	0	1
06/19	Pays Promptly	-	2,500	2,500	0	1
06/19	Pays Promptly	-	2,500	2,500	0	1
06/19	Pays Promptly	-	2,500	0	0	Between 2 and 3 Months
06/19	Pays Promptly	-	2,500	0	0	Between 2 and 3 Months
06/19	Pays Promptly	-	2,500	0	0	Between 6 and 12 Months
06/19	Pays Promptly	-	2,500	2,500	0	1
06/19	Pays Promptly	-	1,000	250	0	1
06/19	Pays Promptly	-	750	0	0	Between 6 and 12 Months
06/19	Pays Promptly	-	750	750	0	1
06/19	Pays Promptly	-	500	500	0	1
06/19	Pays Promptly	-	500	0	0	Between 6 and 12 Months
06/19	Pays Promptly	-	250	0	0	Between 6 and 12 Months
06/19	Pays Promptly	-	250	0	0	Between 6 and 12 Months
06/19	-	Cash account	0	0	0	Between 6 and 12 Months
06/19	Pays Promptly	-	100	0	0	Between 6 and 12 Months

Date of Experience	Payment Status	Selling Terms	High Credit (US\$)	Now Owes (US\$)	Past Due (US\$)	Months Since Last Sale
06/19	Pays Promptly	-	100	100	0	1
06/19	Pays Promptly	-	100	0	0	Between 2 and 3 Months
06/19	Pays Prompt to Slow 30+	-	60,000	30,000	10,000	1
06/19	Pays Prompt to Slow 30+	-	30,000	10,000	0	1
06/19	Pays Prompt to Slow 30+	-	15,000	5,000	5,000	1
06/19	Pays Prompt to Slow 30+	-	10,000	1,000	500	1
06/19	Pays Prompt to Slow 30+	N60	5,000	2,500	0	1
06/19	Pays Prompt to Slow 30+	N45	5,000	0	0	1
06/19	Pays Prompt to Slow 30+	-	2,500	0	0	Between 2 and 3 Months
06/19	Pays Prompt to Slow 30+	-	2,500	0	0	Between 6 and 12 Months
06/19	Pays Prompt to Slow 30+	-	1,000	100	100	1
06/19	Pays Prompt to Slow 60+	-	300,000	300,000	60,000	1
06/19	Pays Prompt to Slow 60+	-	35,000	15,000	5,000	1
06/19	Pays Prompt to Slow 60+	-	2,500	500	500	1
06/19	Pays Prompt to Slow 60+	-	1,000	500	500	Between 2 and 3 Months
06/19	Pays Prompt to Slow 90+	-	40,000	5,000	1,000	1
06/19	Pays Prompt to Slow 90+	-	5,000	2,500	2,500	1
06/19	Pays Prompt to Slow 90+	-	10,000	0	0	Between 2 and 3 Months
06/19	Pays Slow 5+	N15	2,500	100	0	1
06/19	Pays Slow 10+	-	2,500	1,000	1,000	1
06/19	Pays Slow 30+	-	250,000	250,000	100,000	1
06/19	Pays Slow 30+	-	95,000	70,000	40,000	1
06/19	Pays Slow 30+	N30	15,000	5,000	2,500	1
06/19	Pays Slow 30+	N30	2,500	2,500	1,000	1
06/19	Pays Slow 30+	-	1,000	0	0	Between 6 and 12 Months
06/19	Pays Slow 30-60+	-	20,000	10,000	10,000	1
06/19	Pays Slow 30-60+	N30	5,000	2,500	750	1
06/19	Pays Slow 30-60+	-	5,000	1,000	0	1
06/19	Pays Slow 60+	N30	1,000	1,000	1,000	Between 6 and 12 Months
06/19	Pays Slow 70+	-	25,000	25,000	20,000	1

Date of Experience	Payment Status	Selling Terms	High Credit (US\$)	Now Owes (US\$)	Past Due (US\$)	Months Since Last Sale
06/19	Pays Slow 30-80+	-	5,000	0	0	1
06/19	Pays Slow 90+	-	250	250	250	-
06/19	Pays Slow 90+	-	100	100	100	-
06/19	Pays Slow 90+	-	50	50	50	-
06/19	Pays Slow 120+	-	10,000	7,500	5,000	1
06/19	Pays Slow 30-120+	-	100	0	0	Between 6 and 12 Months
06/19	-	Cash account	0	0	0	Between 6 and 12 Months
06/19	Pays Promptly	-	250	250	0	1

Legal Events

The following Public Filing data is for information purposes only and is not the official record. Certified copies can only be obtained from the official source.

Judgements	Liens	Suits	UCC Filings
2 Latest Filing: 10-05-2009	2 Latest Filing: 05-14-2019	5 Latest Filing: 06-21-2019	159 Latest Filing: 07-02-2019

Events

Judgement - Court Judgement

Filing Date	10-05-2009
Filing Number	06GS5861
Status	Unsatisfied
Date Status Attained	10-05-2009
Received Date	03-24-2016
Award	US\$ 260
Debtors	SHAW INDUSTRIES, DECATUR, TN
Debtors	and OTHERS
Creditors	METRO CHECK CASHING INC
Court	HAMILTON COUNTY GENERAL SESSIONS COURT, CHATTANOOGA, TN

Judgement - Court Judgement

Filing Date	04-14-2008
Filing Number	800010806

Status	Unsatisfied
Date Status Attained	04-14-2008
Received Date	03-24-2016
Award	US\$ 2,239
Debtors	SHAW INDUSTRIES, DALTON, GA
Creditors	JERRY SUPPA
Court	SAN DIEGO COUNTY SMALL CLAIMS COURT/VISTA, VISTA, CA

Lien - Tax Lien

Filing Date	05-14-2019
Filing Number	003841598
Status	Released
Date Status Attained	06-25-2019
Received Date	06-30-2019
Amount	US\$ 1,775
Debtors	SHAW INDUSTRIES GROUP INC
Creditors	NYC DEPARTMENT OF FINANCE
Court	NEW YORK COUNTY SUPREME COURT, NEW YORK, NY

Lien - Tax Lien

Filing Date	05-14-2019
Filing Number	003841599
Status	Released
Date Status Attained	06-11-2019
Received Date	06-16-2019
Amount	US\$ 1,697
Debtors	SHAW INDUSTRIES GROUP INC
Creditors	NYC DEPARTMENT OF FINANCE
Court	NEW YORK COUNTY SUPREME COURT, NEW YORK, NY

Suit -

Filing Date	06-21-2019
Filing Number	23-CV-2019-900126.00
Status	Pending
Date Status Attained	06-21-2019
Received Date	06-28-2019
Plaintiffs	WILLIAMSON DONNA D, ANDALUSIA, AL
Defendant	SHAW INDUSTRIES GROUP INC, ANDALUSIA, AL
Court	COVINGTON COUNTY CIRCUIT COURT, ANDALUSIA, AL

Suit -

Filing Date	06-19-2019
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Filing Number	23-CV-2019-900125.00
Status	Pending
Date Status Attained	06-19-2019
Received Date	06-28-2019
Plaintiffs	CHANCE BILLY C, ANDALUSIA, AL
Defendant	SHAW INDUSTRIES GROUP INC, ANDALUSIA, AL
Court	COVINGTON COUNTY CIRCUIT COURT, ANDALUSIA, AL

Suit -

Filing Date	02-13-2017
Filing Number	05-CV-2017-900156.00
Status	Pending
Date Status Attained	02-13-2017
Received Date	02-28-2017
Plaintiffs	LUTZ NANCY, FAIRHOPE, AL
Defendant	SHAW INDUSTRIES GROUPS, INC
Defendant	AND OTHERS
Court	BALDWIN COUNTY CIRCUIT COURT, BAY MINETTE, AL

Suit -

Filing Date	07-01-2016
Filing Number	2016CV004860
Status	Pending
Date Status Attained	07-01-2016
Received Date	08-04-2016
Plaintiffs	ROMLESKI VENTURES, LLC, WAUWATOSA, WI
Plaintiffs	SOLO SALONS, WAUWATOSA, WI
Defendant	SHAW FLOORS
Defendant	AND OTHERS
Court	MILWAUKEE COUNTY CIRCUIT COURT, MILWAUKEE, WI

Suit -

Filing Date	09-22-2015
Filing Number	23-CV-2015-900098.00
Status	Pending
Date Status Attained	09-22-2015
Received Date	03-24-2016
Plaintiffs	OLMSTEAD NATASHA A, MIO, MI
Defendant	SHAW INDUSTRIES GROUP INC, ANDALUSIA, AL
Court	COVINGTON COUNTY CIRCUIT COURT, ANDALUSIA, AL

Filing Date	01-24-2019
Filing Number	00719002841
Received Date	02-19-2019
Collateral	Leased Equipment and proceeds
Original Filing Date	12-13-2018
Original Filing Number	00718055255
Secured Party	HUNTINGTON TECHNOLOGY FINANCE, INC., BLOOMFIELD HILLS, MI
Debtors	SHAW INDUSTRIES GROUP, INC.
Filing Office	BARROW COUNTY SUPERIOR COURT CLERKS OFFICE, WINDER, GA

UCC Filing - Original

Filing Date	12-13-2018
Filing Number	00718055255
Received Date	02-05-2019
Collateral	Leased Assets and proceeds - Leased Computer equipment and proceeds
Secured Party	HUNTINGTON TECHNOLOGY FINANCE, INC., BLOOMFIELD HILLS, MI
Debtors	SHAW INDUSTRIES GROUP, INC.
Filing Office	BARROW COUNTY SUPERIOR COURT CLERKS OFFICE, WINDER, GA

UCC Filing - Amendment

Filing Date	12-13-2018
Filing Number	00718055253
Received Date	02-05-2019
Collateral	Leased Assets - Leased Computer equipment
Original Filing Date	11-20-2018
Original Filing Number	00718052371
Secured Party	HUNTINGTON TECHNOLOGY FINANCE, INC., BLOOMFIELD HILLS, MI
Debtors	SHAW INDUSTRIES GROUP, INC.
Filing Office	BARROW COUNTY SUPERIOR COURT CLERKS OFFICE, WINDER, GA

UCC Filing - Original

Filing Date	11-20-2018
Filing Number	00718052371
Received Date	12-21-2018
Collateral	Leased Assets and proceeds - Leased Computer equipment and proceeds
Secured Party	HUNTINGTON TECHNOLOGY FINANCE, INC., BLOOMFIELD HILLS, MI
Debtors	SHAW INDUSTRIES GROUP, INC.
Filing Office	BARROW COUNTY SUPERIOR COURT CLERKS OFFICE, WINDER, GA

UCC Filing - Original

Filing Date	11-19-2018
Filing Number	00718052135

Received Date	12-21-2018
Collateral	Leased Assets and proceeds - Leased Computer equipment and proceeds
Secured Party	HUNTINGTON TECHNOLOGY FINANCE, INC., BLOOMFIELD HILLS, MI
Debtors	SHAW INDUSTRIES GROUP, INC.
Filing Office	BARROW COUNTY SUPERIOR COURT CLERKS OFFICE, WINDER, GA

UCC Filing - Amendment

Filing Date	10-24-2018
Filing Number	00718048620
Received Date	12-04-2018
Collateral	Leased Assets and proceeds - Leased Computer equipment and proceeds
Original Filing Date	09-28-2018
Original Filing Number	00718045142
Secured Party	HUNTINGTON TECHNOLOGY FINANCE, INC., BLOOMFIELD HILLS, MI
Debtors	SHAW INDUSTRIES GROUP, INC.
Filing Office	BARROW COUNTY SUPERIOR COURT CLERKS OFFICE, WINDER, GA

UCC Filing - Original

Filing Date	09-28-2018
Filing Number	00718045142
Received Date	10-12-2018
Collateral	Computer equipment
Secured Party	HUNTINGTON TECHNOLOGY FINANCE, INC., BLOOMFIELD HILLS, MI
Debtors	SHAW INDUSTRIES GROUP, INC.
Filing Office	BARROW COUNTY SUPERIOR COURT CLERKS OFFICE, WINDER, GA

UCC Filing - Amendment

Filing Date	08-28-2018
Filing Number	00718040058
Received Date	09-18-2018
Collateral	Leased Assets and proceeds - Leased Computer equipment and proceeds
Original Filing Date	07-30-2018
Original Filing Number	00718034535
Secured Party	HUNTINGTON TECHNOLOGY FINANCE, INC., BLOOMFIELD HILLS, MI
Debtors	SHAW INDUSTRIES GROUP, INC.
Filing Office	BARROW COUNTY SUPERIOR COURT CLERKS OFFICE, WINDER, GA

UCC Filing - Original

Filing Date	07-30-2018
Filing Number	00718034535
Received Date	08-14-2018
Collateral	Leased Computer equipment and proceeds

Secured Party	HUNTINGTON TECHNOLOGY FINANCE, INC., BLOOMFIELD HILLS, MI
Debtors	SHAW INDUSTRIES GROUP, INC.
Filing Office	BARROW COUNTY SUPERIOR COURT CLERKS OFFICE, WINDER, GA

UCC Filing - Original

Filing Date	05-01-2018
Filing Number	00718017162
Received Date	06-12-2018
Collateral	Leased Assets and proceeds - Leased Computer equipment and proceeds
Secured Party	HUNTINGTON TECHNOLOGY FINANCE, INC., BLOOMFIELD HILLS, MI
Debtors	SHAW INDUSTRIES GROUP, INC.
Filing Office	BARROW COUNTY SUPERIOR COURT CLERKS OFFICE, WINDER, GA

UCC Filing - Original

Filing Date	01-26-2018
Filing Number	00718003132
Received Date	02-23-2018
Collateral	Leased Assets and proceeds - Leased Computer equipment and proceeds
Secured Party	HUNTINGTON TECHNOLOGY FINANCE, INC., BLOOMFIELD HILLS, MI
Debtors	SHAW INDUSTRIES GROUP, INC.
Filing Office	BARROW COUNTY SUPERIOR COURT CLERKS OFFICE, WINDER, GA

UCC Filing - Assignment

Filing Date	05-13-2015
Filing Number	00715013784
Received Date	05-27-2015
Original Filing Date	03-19-2015
Original Filing Number	00715006777
Debtors	SHAW INDUSTRIES GROUP, INC.
Assignee	BANC OF AMERICA LEASING & CAPITAL, LLC, CHICAGO, IL
Filing Office	BARROW COUNTY SUPERIOR COURT CLERKS OFFICE, WINDER, GA

UCC Filing - Assignment

Filing Date	05-13-2015
Filing Number	00715013866
Received Date	05-27-2015
Original Filing Date	03-19-2015
Original Filing Number	00715006776
Debtors	.SHAW INDUSTRIES GROUP, INC.
Assignee	BANC OF AMERICA LEASING & CAPITAL, LLC, CHICAGO, IL
Filing Office	BARROW COUNTY SUPERIOR COURT CLERKS OFFICE, WINDER, GA

UCC Filing - Assignment

Filing Date	05-12-2015
Filing Number	00715013771
Received Date	05-27-2015
Original Filing Date	03-19-2015
Original Filing Number	00715006778
Debtors	SHAW INDUSTRIES GROUP, INC.
Assignee	BANC OF AMERICA LEASING & CAPITAL, LLC, CHICAGO, IL
Filing Office	BARROW COUNTY SUPERIOR COURT CLERKS OFFICE, WINDER, GA

UCC Filing - Assignment

Filing Date	03-19-2015
Filing Number	00715006778
Received Date	05-01-2015
Collateral	Account(s) including proceeds and products - General intangibles(s) including proceeds and products - Chattel paper including proceeds and products - Leased Vehicles including proceeds and products - Leased Equipment including proceeds and products
Original Filing Date	03-19-2015
Original Filing Number	00715006778
Secured Party	FLEET ADVANTAGE, LLC, FORT LAUDERDALE, FL
Secured Party	WELLS FARGO BANK, NATIONAL ASSOCIATION, FORT LAUDERDALE, FL
Debtors	SHAW INDUSTRIES GROUP, INC.
Filing Office	BARROW COUNTY SUPERIOR COURT CLERKS OFFICE, WINDER, GA

UCC Filing - Assignment

Filing Date	03-19-2015
Filing Number	00715006777
Received Date	05-01-2015
Collateral	Account(s) including proceeds and products - General intangibles(s) including proceeds and products - Chattel paper including proceeds and products - Leased Equipment including proceeds and products - Leased Vehicles including proceeds and products
Original Filing Date	03-19-2015
Original Filing Number	00715006777
Secured Party	FLEET ADVANTAGE, LLC, FORT LAUDERDALE, FL
Secured Party	WELLS FARGO BANK, NATIONAL ASSOCIATION, FORT LAUDERDALE, FL
Debtors	SHAW INDUSTRIES GROUP, INC.
Filing Office	BARROW COUNTY SUPERIOR COURT CLERKS OFFICE, WINDER, GA

UCC Filing - Assignment

Filing Date	03-19-2015
Filing Number	00715006776
Received Date	05-01-2015

Collateral	Account(s) including proceeds and products - General intangibles(s) including proceeds and products - Chattel paper including proceeds and products - Leased Equipment including proceeds and products - Leased Vehicles including proceeds and products
Original Filing Date	03-19-2015
Original Filing Number	00715006776
Secured Party	FLEET ADVANTAGE, LLC, FORT LAUDERDALE, FL
Secured Party	WELLS FARGO BANK, NATIONAL ASSOCIATION, FORT LAUDERDALE, FL
Debtors	.SHAW INDUSTRIES GROUP, INC.
Filing Office	BARROW COUNTY SUPERIOR COURT CLERKS OFFICE, WINDER, GA

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There may be additional UCC Filings in D&B's file on this company available by contacting 1-800-234-3867.

There may be additional suits, liens, or judgements in D&B's file on this company available in the U.S. Public Records Database, also covered under your contract. If you would like more information on this database, please contact the Customer Resource Center at 1-800-234-3867.

If it is indicated that there are defendants other than the report subject, the lawsuit may be an action to clear title to property and does not necessarily imply a claim for money against the subject.

A lien holder can file the same lien in more than one filing location. The appearance of multiple liens filed by the same lien holder against a debtor may be indicative of such an occurrence.

Special Events

There are no Special Events recorded for this business.

Company Profile

Company Overview

D-U-N-S

04-584-0055

Legal Form

Corporation (US)

History Record

Incomplete

Date Incorporated

Mailing Address

PO Box 2128
Dalton, GA 30722

United States

Telephone

(800) 446-9332

Website

Employees

6,800 (1,000 here)

Age (Year Started)

73 years (1946)

Named Principal

Vance Bell, CEO

Line of Business

12-21-1967

www.shawfloors.com

Whol homefurnishings

State of Incorporation

Georgia

Ownership

Not publicly traded

Present Control Succeeded

1946

Business Registration

Corporate and business registrations reported by the secretary of state or other official source as of: 07-19-2019
This data is for informational purposes only, certification can only be obtained through the Office of the Secretary of State.

Registered Name	SHAW INDUSTRIES GROUP, INC.
Corporation Type	Corporation (US)
Business Commenced On	1946
State of Incorporation	GEORGIA
Date Incorporated	12-21-1967
Registration ID	J416121
Registration Status	ACTIVE/COMPLIANCE
Date Status Attained	03-20-2019
Filing Date	12-21-1967
Where Filed	SECRETARY OF STATE/BUSINESS SERVICES AND REGULATIONS/CORPORATE DIVISION

Registered Agent

Name	HOOPER, FREDERICK L., III
Address	616 EAST WALNUT AVENUE, DALTON, GA, 307210000

Registered Principal

Name	VANCE D. BELL
Title	Chief Executive Officer
Address	616 E WALNUT AVE, DALTON, GA, 307210000
Name	KENNETH G. JACKSON
Title	Chief Financial Officer
Address	616 E WALNUT AVENUE, DALTON, GA, 307210000
Name	GERALD R. EMBRY
Title	Secretary
Address	616 E WALNUT AVENUE, DALTON, GA, 307210000

Principals

Officers

VANCE BELL, CEO
KENNETH G JACKSON, CFO

Directors

THE OFFICER(S)

Company Events

The following information was reported on: 07-09-2019

The Georgia Secretary of State's business registrations file showed that Shaw Industries Group, Inc. was registered as a Corporation on December 21, 1967, under the file registration number J416121.

Business started 1946 by as the Star Dye Company. 100% of capital stock is owned by parent company.

Business started in 1946 as the Star Dye Company. In 1967, an investor group led by J C Shaw and Robert E Shaw, was organized for the purpose of acquiring Philadelphia Carpet Company, Philadelphia, PA.

The company previously a publicly held company trading on the New York and the Pacific Stock Exchanges under the symbol SHX .

CONTROL CHANGE:

In January 2001, the acquisition of Shaw Industries by an investor group led by Berkshire Hathaway Inc, Omaha, NE was completed. Shares of Shaw Industries ceased trading on the NYSE on January 9, 2001.

RECENT EVENTS:

As of August 9, 2018, sources stated that US Floors, Inc. were acquired by Shaw Industries Group, Inc. on August 6, 2017. As the result of the acquisition, US Floors, Inc. ceased as a legal entity. Terms and payments were not disclosed. Further details were undetermined.

On February 9, 2018, sources stated that Shaw Industries Group, Inc., Dalton, GA, has acquired Sanquhar Tile Services Limited, Sanquhar, United Kingdom, on February 1, 2018. Terms of the transaction were not disclosed. Further details are unavailable.

On October 27, 2017, sources stated that Shaw Industries Group, Inc., Dalton, GA, has acquired Tricycle, Inc., Chattanooga, TN, on October 12, 2017. With the acquisition, Tricycle, Inc. will now operate as a wholly-owned subsidiary of Shaw Industries Group, Inc. Employees and management were retained. Terms of the transaction were undisclosed. Further details are unavailable.

As of October 17, 2017, according to published reports, Shaw Industries Group, Inc., Dalton, GA acquired U. S. Floors, Inc. on December 5, 2016. With this acquisition, U. S. Floors, Inc., ceased as a legal entity and all operations are now under Shaw Industries Group, Inc.. Terms and payments were not disclosed. Further details were undetermined.

On August 26, 2016, sources stated that Shaw Industries Group, Inc., Dalton, GA has announced to close its Valley Head, Alabama plant on July 2016. The reason for the discontinuance was not provided. Further details are not available.

On January 15, 2016, sources stated that Shaw Industries Group, Inc., Dalton, GA, has acquired additional stake in Watershed Geosynthetics LLC, Alpharetta, GA, on September 10, 2015. Further details are not available.

On February 3, 2012, an inside source stated that Shaw Industries Group Inc., Dalton, GA, has closed its carpet plant located at 1020 Riverbend Dr., Dalton, GA, on October 11, 2011. Further details are not available.

On January 31, 2012, sources stated that Shaw Industries Group Inc., Dalton, GA, announced that it will cut 194 jobs at its Columbia, S.C., fiber manufacturing facility on October 21, 2011. Further details are not available.

On January 16, 2012, sources stated that Shaw Industries Group Inc., Dalton, GA, has announced that as many as 180 employees could be looking for new jobs in Northwest Georgia and 90 employees in South Georgia, on August 24, 2011. Repeated attempts to contact the management to confirm the recent transaction were unsuccessful. Further details are unavailable at this time.

On June 16, 2010, sources stated that Shaw Industries Group, Inc., Dalton, GA, will close its Tifton, GA, plant in the upcoming weeks. With the closure, 375 people will lose their jobs. Further details are not available.

On May 11, 2010, sources stated that Tarkett S.A., France, has sold certain assets of its Virginia-based subsidiary Stuart Flooring Corporation, Stuart, VA, to Shaw Industries Group, Inc., Dalton, GA, on April 12, 2010. The purchase includes Stuarts production, maintenance, boiler, drying and transportation facilities. Financial terms were not disclosed.

On April 16, 2010, sources stated that Sportexe Construction Services, Inc., Irving, TX, was acquired by Shaw Industries Group, Inc., Dalton, GA, on October 30, 2009. With this transaction, Sportexe Construction Services, Inc. discontinued its business and all the operations of Sportexe Construction Services, Inc. were integrated into the branch location of Shaw Industries Group, Inc. located at 1201 Roberts Blvd NW, Kennesaw, GA, 30144, which is now operating under dba Shaw Sportexe. Further details are unavailable.

On February 6, 2009, sources stated that Shaw Industries Group, Inc., Dalton, GA, announced on January 28, 2009, that it plans to close its plant on Milledgeville next month, putting about 150 people out of work. The plant will shut down by mid-to late February. Other details were not disclosed.

(11/05) Honeywell (Morristown, NJ) announced that it has completed the sale of its U.S. nylon carpet fibers business to Shaw Industries Group, Inc. (Dalton, GA), a subsidiary of Berkshire Hathaway, Inc. (Omaha, NE). Honeywell sold its nylon fiber manufacturing operations in Anderson, Clemson and Columbia, S.C., and its 50 percent stake in Evergreen Nylon Recycling, based in Augusta, Ga., to Shaw Industries. Terms of the deal were not disclosed.

(01/04) The Dixie Group Inc (Calhoun, GA) announced that it has completed the previously announced sale of its Ringgold, Georgia, spun carpet yarn production facility to Shaw Industries Group Inc (Dalton, GA) for a cash purchase price of approximately \$6.7 million. Mail Drop#: 072-53.

VANCE BELL born 1951. 1975-present active here.

KENNETH G JACKSON. Antecedents are unknown.

RELATED CONCERN: Through financial interest, the Company is related to the following concern.

Terza S.A. de C.V., Monterrey, Mexico, started 1994. A joint venture between the Company and Grupo Industrial Alfa S.A. de C.V., Monterrey, Mexico, for the manufacture, distribution and marketing of carpets and rugs in Mexico and South America. The Company currently owns a 49% interest in the joint venture.

Business Activities And Employees

The following information was reported on: 07-09-2019

Business Information

Trade Names	(SUBSIDIARY OF BERKSHIRE HATHAWAY INC., OMAHA, NE); SHAW INDUSTRIES; SHAW FLOORS
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Business Information

Description	<p>Subsidiary of Berkshire Hathaway Inc., Omaha, NE started 1955 which operates as a holding company.</p> <p>As noted, this company is a subsidiary of Berkshire Hathaway Inc., DUNS number 00-102--4314, and reference is made to that report for background information on the parent company and its management.</p> <p>The parent company has submitted the following financial information dated December 31, 2005: Net Worth-\$91,484,000,000; Revenue-\$81,663,000,000; and Net Income-\$8,528,000,000.</p> <p>Wholesales homefurnishings, specializing in flooring (100%).</p> <p>Has 42,000 account(s). Terms are 5% 20, 3% 30 and Net 40 days. Sells to retailers and commercial concerns. Territory : International.</p>
Employees	6,800 which includes officer(s). 1,000 employed here. As of Jan 1 2000.
Financing Status	Unsecured
Seasonality	Nonseasonal.
Tenure	Owns
Facilities	Owns 46,700 sq. ft. in a three story concrete block a building.
Location	Central business section on main street.

SIC/NAICS Information

SIC Codes	SIC Description	Percentage of Business
5023	Whol homefurnishings	-
50230401	Carpets	-

NAICS Codes	NAICS Description
423220	Home Furnishing Merchant Wholesalers

Government Activity

Activity Summary

Borrower(Dir/Guar)	No
Administrative Debt	No
Contractor	No
Grantee	No
Party excluded from federal program(s)	No

Financials

D&B currently has no financial information on file for this company

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CERTIFICATE OF LIABILITY INSURANCE

DATE (MM/DD/YYYY)
06/18/2019

THIS CERTIFICATE IS ISSUED AS A MATTER OF INFORMATION ONLY AND CONFERS NO RIGHTS UPON THE CERTIFICATE HOLDER. THIS CERTIFICATE DOES NOT AFFIRMATIVELY OR NEGATIVELY AMEND, EXTEND OR ALTER THE COVERAGE AFFORDED BY THE POLICIES BELOW. THIS CERTIFICATE OF INSURANCE DOES NOT CONSTITUTE A CONTRACT BETWEEN THE ISSUING INSURER(S), AUTHORIZED REPRESENTATIVE OR PRODUCER, AND THE CERTIFICATE HOLDER.

IMPORTANT: If the certificate holder is an ADDITIONAL INSURED, the policy(ies) must have ADDITIONAL INSURED provisions or be endorsed. If SUBROGATION IS WAIVED, subject to the terms and conditions of the policy, certain policies may require an endorsement. A statement on this certificate does not confer rights to the certificate holder in lieu of such endorsement(s).

PRODUCER *Marsh USA, Inc. Two Alliance Center 3560 Lenox Road, Suite 2400 Atlanta, GA 30326 Attn: Shaw.CertRequest@marsh.com / Fax: 212-948-0903 CN102725740-SIG11-DALTO-19-20 N/A N/A N/A Corp N/A		CONTACT NAME:	
		PHONE (A/C, No, Ext):	FAX (A/C, No):
		E-MAIL ADDRESS:	
		INSURER(S) AFFORDING COVERAGE	NAIC #
		INSURER A : Zurich American Insurance Company	16535
		INSURER B : Safety National Casualty Corp.	15105
		INSURER C : Allianz Global Risks Us Insurance Company	35300
		INSURER D : American Zurich Insurance Company	40142
		INSURER E :	
		INSURER F :	

COVERAGES CERTIFICATE NUMBER: ATL-004819927-05 **REVISION NUMBER:** 9

THIS IS TO CERTIFY THAT THE POLICIES OF INSURANCE LISTED BELOW HAVE BEEN ISSUED TO THE INSURED NAMED ABOVE FOR THE POLICY PERIOD INDICATED. NOTWITHSTANDING ANY REQUIREMENT, TERM OR CONDITION OF ANY CONTRACT OR OTHER DOCUMENT WITH RESPECT TO WHICH THIS CERTIFICATE MAY BE ISSUED OR MAY PERTAIN, THE INSURANCE AFFORDED BY THE POLICIES DESCRIBED HEREIN IS SUBJECT TO ALL THE TERMS, EXCLUSIONS AND CONDITIONS OF SUCH POLICIES. LIMITS SHOWN MAY HAVE BEEN REDUCED BY PAID CLAIMS.

INSR LTR	TYPE OF INSURANCE	ADDL INSD	SUBR WVD	POLICY NUMBER	POLICY EFF (MM/DD/YYYY)	POLICY EXP (MM/DD/YYYY)	LIMITS	
A	COMMERCIAL GENERAL LIABILITY <input type="checkbox"/> CLAIMS-MADE <input checked="" type="checkbox"/> OCCUR <input checked="" type="checkbox"/> Contractual Liability CG 0001 04/13 GEN'L AGGREGATE LIMIT APPLIES PER: <input type="checkbox"/> POLICY <input checked="" type="checkbox"/> PROJECT <input checked="" type="checkbox"/> LOC OTHER:			GLO 9266431-09	07/01/2019	07/01/2020	EACH OCCURRENCE	\$ 1,000,000
							DAMAGE TO RENTED PREMISES (Ea occurrence)	\$ 1,000,000
							MED EXP (Any one person)	\$ 10,000
							PERSONAL & ADV INJURY	\$ 1,000,000
							GENERAL AGGREGATE	\$ 2,000,000
							PRODUCTS - COMP/OP AGG	\$ 2,000,000
								\$
A	AUTOMOBILE LIABILITY <input checked="" type="checkbox"/> ANY AUTO <input type="checkbox"/> OWNED AUTOS ONLY <input type="checkbox"/> SCHEDULED AUTOS <input type="checkbox"/> HIRED AUTOS ONLY <input type="checkbox"/> NON-OWNED AUTOS ONLY			BAP 9266438-09	07/01/2019	07/01/2020	COMBINED SINGLE LIMIT (Ea accident)	\$ 3,000,000
							BODILY INJURY (Per person)	\$
							BODILY INJURY (Per accident)	\$
							PROPERTY DAMAGE (Per accident)	\$
								\$
C	<input checked="" type="checkbox"/> UMBRELLA LIAB <input checked="" type="checkbox"/> OCCUR <input type="checkbox"/> EXCESS LIAB <input type="checkbox"/> CLAIMS-MADE DED RETENTION \$			USL 00072319	07/01/2019	07/01/2020	EACH OCCURRENCE	\$ 5,000,000
							AGGREGATE	\$ 5,000,000
								\$
D	WORKERS COMPENSATION AND EMPLOYERS' LIABILITY ANY PROPRIETOR/PARTNER/EXECUTIVE OFFICER/MEMBER EXCLUDED? (Mandatory in NH) If yes, describe under DESCRIPTION OF OPERATIONS below	Y/N	N/A	WC 3878 615-01 (AOS) WC 3878 616-01 (Retro-WI)	07/01/2019 07/01/2019	07/01/2020 07/01/2020	<input checked="" type="checkbox"/> PER STATUTE <input type="checkbox"/> OTHER	
							E.L. EACH ACCIDENT	\$ 1,000,000
							E.L. DISEASE - EA EMPLOYEE	\$ 1,000,000
							E.L. DISEASE - POLICY LIMIT	\$ 1,000,000
B	Excess Workers Compensation \$1,250,000 SIR			SP 4060562 (GA)	07/01/2019	07/01/2020	Per Occurrence	STATUTORY
							EL Per Occurrence	1,000,000

DESCRIPTION OF OPERATIONS / LOCATIONS / VEHICLES (ACORD 101, Additional Remarks Schedule, may be attached if more space is required)

Evidence of Insurance

CERTIFICATE HOLDER

Shaw Industries Group, Inc.
P.O. Drawer 2128
Dalton, GA 30722

CANCELLATION

SHOULD ANY OF THE ABOVE DESCRIBED POLICIES BE CANCELLED BEFORE THE EXPIRATION DATE THEREOF, NOTICE WILL BE DELIVERED IN ACCORDANCE WITH THE POLICY PROVISIONS.

AUTHORIZED REPRESENTATIVE
of Marsh USA Inc.

Ronald A. Santaniello

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Shaw Industries Group, Inc.

Safety, Health & Environmental Policy



As a global manufacturing leader, Shaw Industries Group, Inc. is firmly committed to safety, health and environmental excellence, both in its facilities and in the communities in which it operates.

Shaw is committed to complying with all applicable safety, health, and environmental laws and regulations.

Our people, products, and operations respect and comply with all applicable safety, health, and environmental laws and regulations. We educate associates in safe and healthful work practices and environmental protection measures, and expect compliance to safety, health, and environmental requirements.

Shaw is committed to ensuring that our operations are focused on reducing their impact on the environment and are safe and healthful for our associates and visitors and the surrounding community.

Shaw is dedicated to designing, constructing, maintaining and operating our facilities and transportation assets in a manner that protects our people, our communities, the environment and our physical resources.

All Shaw associates, and those who work on our behalf, have a personal responsibility for preventing harm to themselves, others and the environment by understanding and following the company's safety, health, and environmental rules and procedures.

Shaw is committed to continuous improvement, assessing and reporting our progress, and sharing best practices throughout all levels of the organization.

We establish challenging objectives and measure our progress to ensure continuous improvement in safety, health, and environmental performance.

We hold ourselves accountable for implementing this policy through regular management reviews, by setting goals, measuring and communicating our performance and progress, and by fostering a culture of continual improvement.

Shaw is committed to improving the positive interaction of our businesses with our people, the environment, our communities and our customers with methods that are socially responsible, scientifically based, and economically sound.

We actively pursue and implement innovative processes to reduce our impacts on the environment through recycling and other measures and, the conservation of natural resources. We encourage our associates to give back to their community through volunteering and serving in leadership positions within community organizations. Shaw promotes healthy lifestyles through education, programs and incentives for wellness initiatives.

Shaw is committed to designing the most sustainable products possible.

Consistent with Shaw's commitment to a Design for Sustainability framework and the Cradle to CradleSM philosophy, which applies safe materials and processes with products designed to be deconstructed and remanufactured back into themselves over and over again, we expect our associates and our suppliers to comply with Shaw's standards.

Shaw is committed to taking responsibility for our product.

We are committed to strategic partnerships and investments to reclaim and find innovative uses for our products at the end of their useful life. To this end, Shaw will educate and inform its customers and partners about the benefits of cradle-to-cradle design, life cycle studies and, the environmental benefits of product reclamation.

Shaw is committed to promoting awareness, implementation and compliance assurance of its Safety, Health, and Environmental Policy.

Safety, Health, and Environmental considerations are an integral part of our corporate strategic objectives, our Shaw Green Edge Sustainability Commitment, Enterprise Excellence, and our Code of Conduct. We continually strive toward a culture of safety, health and environmental performance excellence. We communicate this Policy publicly and to our associates, suppliers, partners and other stakeholders.

Management has the responsibility for assuring that this Policy is implemented through specific management systems, programs, initiatives, practices and procedures.

Sustainability through Innovation™
That's the Shaw Green Edge®

A handwritten signature in black ink that reads "Vance D. Bell".

Vance D. Bell, CEO, Shaw Industries Group, Inc.

SHAW INDUSTRIES INC

Dalton - United States of America | [Manufacture of other textiles](#)

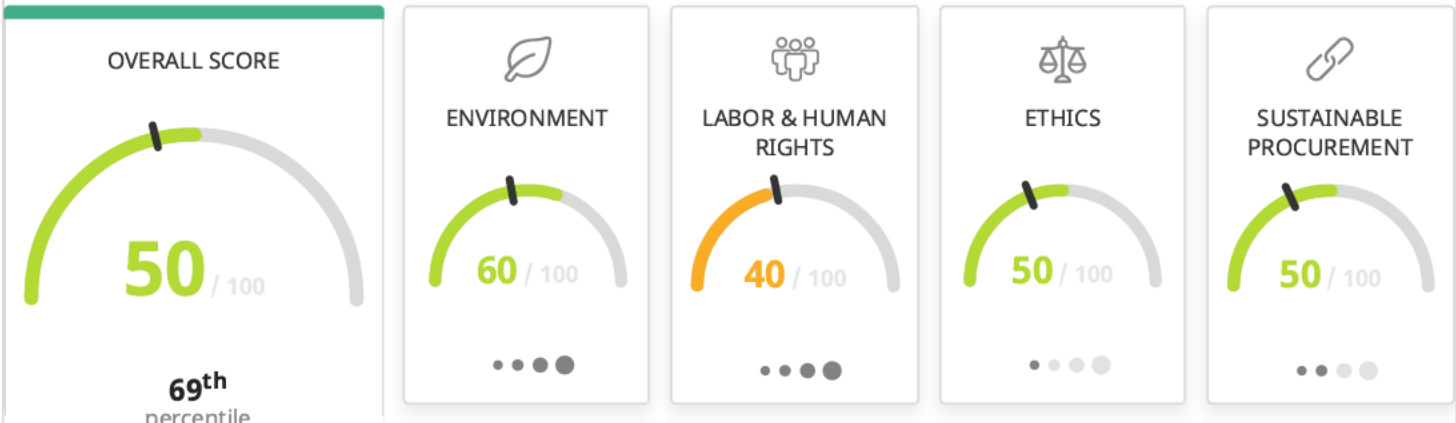


69th percentile

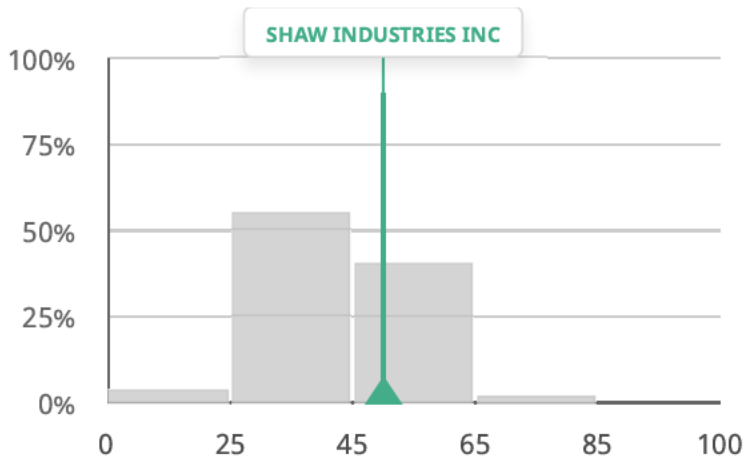
Publication date: 27 Mar 2019

● Insufficient
 ● Partial
 ● Moderate
 ● Advanced
 ● Outstanding

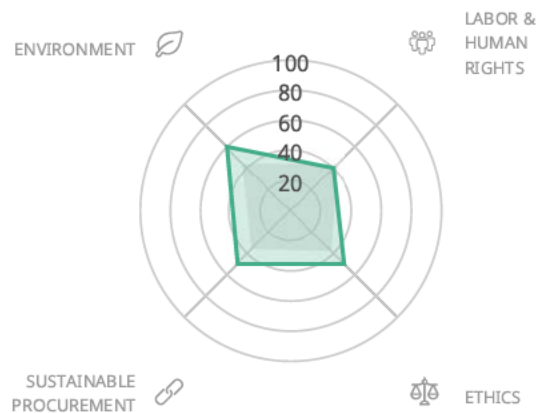
— Average industry score



Overall score distribution



Theme score comparison



● All companies assessed by EcoVadis in this industry
 ● SHAW INDUSTRIES INC score
 ● All companies assessed by EcoVadis in this industry



Strengths (18)

Policies

Strengths

Quantitative objectives set on some relevant issues [i.e. energy consumption & GHGs, water, materials, chemicals & waste]

Standard policy on a majority of environmental issues

Global Compact signatory (at parent company level)

Actions

Strengths

Company-specific collection programs for product end-of-life

Use of natural materials or recovered materials

Above 50 % of products with an indoor air quality label

Specific environmental certification [FloorScore certification, GreenGuard certification]

Floor covering materials designed for easy recyclability

Use of renewable energies or purchase of green energy

Company-specific emergency preparedness & response procedure

Measures to avoid emissions of dust or particles

Production of renewable energy

ISO 14001 certified (at least one operational site)

Waste management measures in place

Infrastructures implemented to enable recycling of water

Results

Strengths

Reporting on fossil fuel energy consumption

Reporting on air emissions (e.g. NOx, SOx)

Reporting on electricity consumption

Improvement Areas (5)

Policies

Priority

Improvement Areas

Medium

No supporting documentation or only basic policy on some relevant issues [i.e. customer health & safety, local & accidental pollution]

Actions

Priority

Improvement Areas

High

Less than 20% of operational sites ISO 14001 certified

Medium

Declares measures on customer health & safety issues, but no supporting documentation available

Results

Priority

Improvement Areas

Medium

Basic reporting on environmental issues: reporting only available at parent company level

Low

Less than 20% of water consumed is recycled or reused



Labor & Human Rights

Weight ●●●●

Strengths (8)

Policies

Strengths

Comprehensive policy on a majority of labor or human rights issues

Quantitative objectives set on some relevant issues [i.e. employee health & safety]

Global Compact signatory (at parent company level)

Actions

Strengths

Whistleblower procedure on discrimination and harassment

Results

Strengths

Reporting on the percentage of women in top executive positions

Reporting on accident severity rate

Reporting on accident frequency rate

Reporting on number of average training hours per employee

Improvement Areas (10)

Policies

Priority

Improvement Areas

Medium

Declares that health and safety policy also covers subcontractors working on the premises but no supporting documentation available

Medium

No supporting documentation or only basic policy on some relevant issues [i.e. working conditions]

Actions

Priority

Improvement Areas

High

No supporting documentation on the coverage of labor and human rights actions throughout the company operations/workforce

Medium

Declares measures on employee health & safety issues, but no supporting documentation available [information available at parent level company only]

Medium

No OHSAS 18001 certification

Low

Declares measures on working conditions (remuneration, working hours, benefits), but no supporting documentation available [information available at parent level company only]

Low

Declares measures on structured social dialogue (e.g. collective agreement), but no supporting documentation available

Low

Declares measures on career management & training, but no supporting documentation available [information available at parent level company only]

Results

Priority

Improvement Areas

Medium

Our 360° screening has identified at least one significant controversy, fine or penalty regarding labor and human rights issues in the last five years (see news flagged with red warning sign in the 360° section) [multiple U.S. OSHA fines]

Medium

Basic reporting on labor and human rights issues: reporting only available at parent company level

Ethics

Weight ● ● ● ●

Strengths (6)

Policies

Strengths

Disciplinary sanctions to deal with policy violations

Employee signature acknowledgement of ethics policies

Dedicated responsibility for ethics issues

Comprehensive policies on ethics issues

Global Compact signatory (at parent company level)

Actions

Whistleblower procedure to report ethics issues

Improvement Areas (7)

Actions

Priority

Improvement Areas

High

No supporting documentation on the coverage of ethics actions throughout the company operations

High

No supporting documentation regarding awareness trainings on ethics issues

Medium

No supporting documentation regarding audits of control procedures on ethics issues

Medium

No supporting documentation regarding third-party corruption due diligence procedures

Low

No supporting documentation regarding approval procedure for sensitive transactions (e.g. gifts, entertainment) [information available at parent level company only]

Low

No supporting documentation regarding corruption risk analysis performed

Results

Priority

Improvement Areas

Medium

Declares reporting on ethics issues, but no supporting documentation available



Strengths (7)

Policies

Strengths

Sustainable wood and wood products sourcing policy

Sustainable procurement policies on both supplier environmental and social practices

Actions

Strengths

Purchase of certified wood products

Integration of environmental, social and health & safety criteria when purchasing products

Regular supplier assessment (e.g. questionnaire) on environmental or social practices

Training of buyers on social and environmental issues within the supply chain [only covers social issues]

Measures to control the inflow of hazardous substances (e.g. RoHS)

Improvement Areas (4)

Actions

Priority

Improvement Areas

High

No supporting documentation on the coverage of sustainable procurement actions throughout the company supplier base/operations

Medium

Declares on-site audit of suppliers on environmental or social issues, but no supporting documentation available [information available at parent level company only]

Low

Declares conducting CSR risk analysis (i.e. prior to supplier assessments or audits), but no supporting documentation available [information available at parent level company only]

Results

Priority

Improvement Areas

High

Declares reporting on sustainable procurement, but no supporting documentation available

360° Watch Findings

10 Dec 2018

Administrative Order with State Penalty against Shaw Industries Group Inc., Plant Hw

echo.epa.gov

In December 2018, Shaw Industries Group Inc in South Pittsburg, TN, was proposed an USD 500 penalty for violations of the Clean Air Act.



→ No score impact

12 Sep 2018

OSHA Penalty for Serious H&S Standard Violation

osha.gov

On September 12, 2018, Shaw Industries Group, Inc's facility of Savannah, GA, was fined a \$9,053 penalty for one serious violation of U.S. OSHA health and safety standards.



↘ Impacts score

31 Oct 2017

OSHA Penalty for Serious H&S Standard Violations

osha.gov

On October 31, 2017, Shaw Industries, LLC's facility of Dalton, GA, was fined a \$20,694 penalty for two serious violations of U.S. OSHA health and safety standards.



↘ Impacts score

Specific Comments

Some supporting documents has been provided from the parent company and/or group, however there is a lack of reasonable assurance that these actions have been implemented for the scope under assessment.

Some supporting documents provided, but none of the documents are relevant to this assessment.

An audit report was provided, but did not meet eligibility requirements (e.g. out of scope, outdated, questionable auditing body accreditation, low quality of information).

Some of the supporting documents provided were considered as extended responses to the questionnaire options and are not evidence of documents used within the company's management system.

The company is not included in any compliance-related watch lists or sanction lists.





The implementation coverage of CSR measures and actions throughout the company is unclear.

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www.floortechamerica.com
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John Bouyer
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Western Floors
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UCLA

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SHAW SUSTAINABILITY POLICY

Shaw is committed to sustainability as the business model that positions us as the industry leader today and far into the future. It is a model designed to drive our business performance, innovation, growth and productivity across our value chain and that of our customers and partners.

We are committed to acting in a manner that is responsible, efficient and effective in our application of human and material resources to meet the current and future expectations of our people, customers and stakeholders. Guided by a Cradle to CradleSM philosophy, we are dedicated to continually creating business value by leveraging and enhancing our systems and performance through our three pillars of sustainability:

- Corporate Governance and Social Responsibility
- Operational and Environmental Excellence
- Innovative Products and Services

Through our Shaw Green Edge[®] platform, we demonstrate our leadership and sustainable value creation, today and tomorrow. That's the Shaw Green Edge.

OUR GOALS

Our sustainability and management approach is governed by a board consisting of the CEO and President of Shaw Industries Group, Inc., and the CFO of Berkshire Hathaway Inc. Executive compensation is linked to the company's annual performance. Our procedures for overseeing the identification and management of economic, environmental, and social performance are embedded in our Growth & Sustainability Council.

In 2012, the Growth & Sustainability Council approved new forward-looking environmental goals designed to help drive our performance—and our company—towards a better future. The reduction goals are based on the baseline year relevant to that metric.

2030 ENVIRONMENTAL PERFORMANCE GOALS

- Reduce actual vs modeled energy intensity 40%
- Reduce total waste to landfills 100%
- Reduce hazardous waste 100%
- Reduce water intensity 50%
- Achieve an OSHA incident rate of ZERO
- Design 100% of our products to Cradle to Cradle protocols

For more information concerning our goals and efforts, please see our 2015 Shaw Sustainability report at <https://shawinc.com/Corporate-Responsibility>.

OMNIA PARTNERS EXHIBITS

EXHIBIT A- RESPONSE FOR NATIONAL COOPERATIVE CONTRACT

3.1 Company

A. Shaw's Company History

Providing quality products, services and value to our customers has been our motivation since Shaw started in 1946 as Star Dye Company and transitioned into carpet manufacturing in 1967. After several acquisitions, Shaw emerged as a public company in 1971. Throughout the next decade, our strategy was to build a vertical supply chain so we could control our quality from start to finish. By 1989, we were the largest carpet manufacturer in the world. Because of our dominant market share, strong management team, innovative thinking and quality performance, Berkshire Hathaway acquired Shaw in 2001. Today, we are a full-service flooring company with 22,000 employees around the globe and products for every flooring category, including broadloom, carpet tile, resilient, hardwood, laminate, and tile and stone flooring products and synthetic turf.

B. Number and location of sales persons employed by Supplier.

Your members will be supported by our 300 sales representatives located throughout the US. Our representatives cover every market.

C. Number and location of support centers and location of corporate office

We are headquartered in Dalton, GA.

We have 7 showrooms across the US. These spaces breathe life into design visions, serving as a place for you and the members to learn, connect and inspire. They are located in:

- Atlanta
- Chicago
- Dalton
- Los Angeles
- Miami
- New York City
- San Francisco

Our 30 distributions centers allow us to receive tractor trailers and redistribute on smaller trucks to our customers. Because we own our transportation system of 800 trucks and 3,000 trailers, we ensure an on-time delivery of 96%, rain or shine.

D. Annual sales for the three previous fiscal years.



E. FEIN and Dunn & Bradstreet Report

Our FEIN is 35-2162582 and our Dunn & Bradstreet report is attached.



F. Environmental Initiatives

UCOP and Shaw share a strong commitment to sustainability. Essentially we have developed:

- Products that are easy to recycle and that are made with safe and healthy materials,
- Manufacturing processes that conserve electricity and water and eliminate waste, and
- Recycling mechanisms for our products.

To follow is more detail about our strategies.

Cradle to Cradle Product Offering

As the industry leader in product innovation and sustainability, we understand the impacts materials have on buildings and the health of people and our planet. Today, 90% of the products Shaw manufactures are Cradle to Cradle Certified, which is the most stringent environmental standard. No other manufacturer comes close to such a vast sustainable offering.

Safe, Healthy Materials

Product disclosures such as Declare labels and Health Product Declarations provide UCOP with transparency as to the materials in your products. This is important as you ensure the safety of your students, faculty and staff.

Carbon Neutral Manufacturing

We, too, are committed to reducing our energy intensity and greenhouse gas emissions. Your products will be manufactured in our carbon neutral commercial carpet manufacturing facilities, supporting your energy conservation efforts.

Reclamation and Recycling

We have recycled nearly 1 billion pounds of residential and commercial carpet since 2006. This collaborative effort with our customers has reduced their landfill use and reduced the use of virgin natural resources. As part of our commitment toward a more circular economy, we designed our EcoWorx products to be recycled again and again into new carpet. We will recycle your EcoWorx products for free.

2030 Sustainability Goals

We back up our vision with specific goals. Our progress is reported in our annual sustainability report. Here is a summary of our progress so far.

Metric	Reduction Goal	Current Status
Water Intensity	50%	36%
Energy Intensity	40%	13%
GHG Emmissions	40%	32%



PURCHASE
Renewable Energy Credits
& Carbon Credits



GENERATE
Renewable
Energy



MINIMIZE
Energy Use & Switch
to Cleaner Fuels

G. Diversity Program.

Diversity Spend

Diverse Installation Partner

Through our Shaw Integrated Solutions (SIS) turnkey division, we can help you select diverse installation partners at no charge.

H. Status as a Minority Company

Shaw is owned by a corporation, Berkshire Hathaway, and thus does not have minority status.

I. How We are Different from our Competitors

Wholly Owned Turnkey and Project Management Services

Shaw is the only manufacturer offering turnkey and project management services through a wholly-owned division. Our Shaw Integrated Solutions (SIS) division is experienced in handling large, complex accounts such as UCOP. Our services simplify your flooring program through a single point of contact who will:

- Receive and process orders, ensuring consistency and contract compliance
- Manage a stocking program, guaranteeing member's products are available to ship within 48 hours
- Develop forecasting with members and submit a blanket order to build their inventory
- Trigger manufacturing orders as inventory is drawn to a predetermined level
- Coordinate deliveries and track shipments for on-time delivery
- Provide single invoices for turnkey projects
- Provide reporting that details flooring spend, allowing transparency

Industry-Leading Design

Our brands consistently earn top honors for their design capabilities. We have won 22 Best of NeoCon awards, the preeminent commercial design award, since 2002. Here are our awards for 2019 alone:

Patcraft

Best of Neocon Gold - Deconstructed Felt - Carpet Modular

Best of Neocon Gold - Handloom - Resilient

Metropolis Likes for Handloom

Buildings' Product Innovation for Deconstructed Felt

Interior + Sources HiP award for Subtle Impressions.

Shaw Contract

IIDA/HD Product Design Competition – Best Carpet/Rugs – Community

Contract's Best of NeoCon Award – Silver, Modular Flooring – Suited

Mixology Award – Product of the Year, Flooring – Inside Shapes

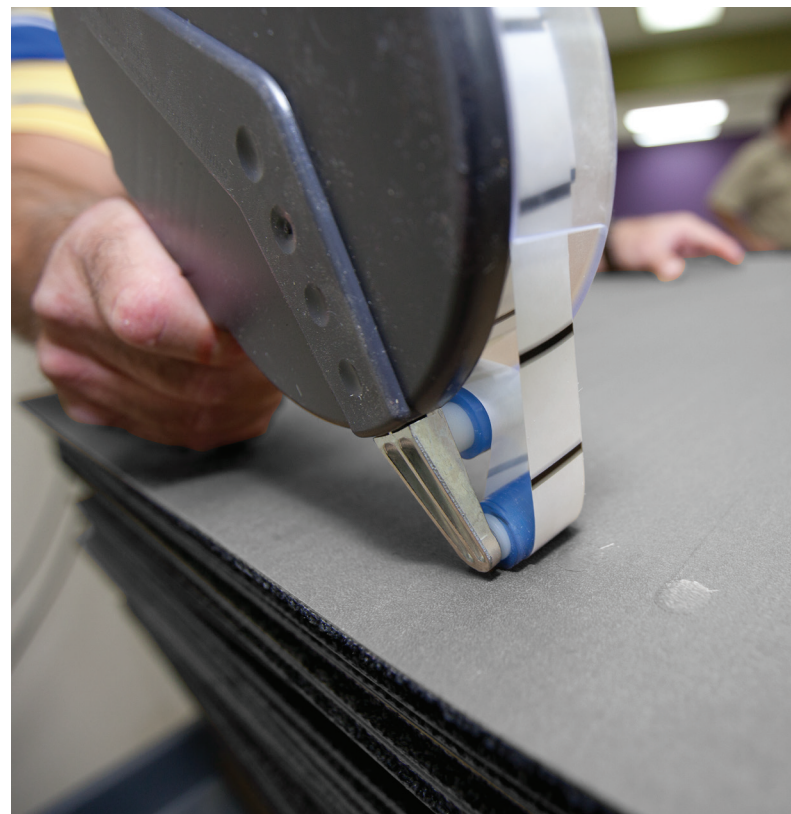
IIDA GlobalShop Product Design Competition – Best Flooring – Natural Choreography

Shaw Contract sponsors annual design awards for our customers. We collaborate with leading designers to select outstanding interior spaces. This allows us to share the best in the industry with all of our customers.

Breadth of Product

You and cooperative members have access to a full line of flooring products, including:

- Broadloom
- Carpet Tile
- Resilient tile and sheet
- Hardwood
- Adhesives and accessories



Vertical Integration

Shaw is one of the most vertically integrated companies in the industry. This level of integration allows us to drive down costs while ensuring high quality. We own and control the majority of the following aspects of our business including:

- Manufacturing
- Warehousing
- Distribution
- Customer experience
- Recycling process

Robust Distribution Network

Shaw is one of the few manufacturers that owns and controls a robust distribution network, ensuring on-time delivery. We have 30 regional distribution centers across the US and 800 trucks and 3,000 trailers in our fleet. This is the largest private trucking fleet in the flooring industry.

To help service the University of California, we have large warehouses located in Cypress, CA (441,000 square feet) and Union City, CA, (128,000 square feet). We hold inventory in these locations to support emergency local needs.

Reliability

Our 50 years of experience and financial strength contribute to our ability to deliver innovative products and world-class service. We are a wholly-owned Berkshire Hathaway subsidiary with \$6.2 billion in annual revenue.

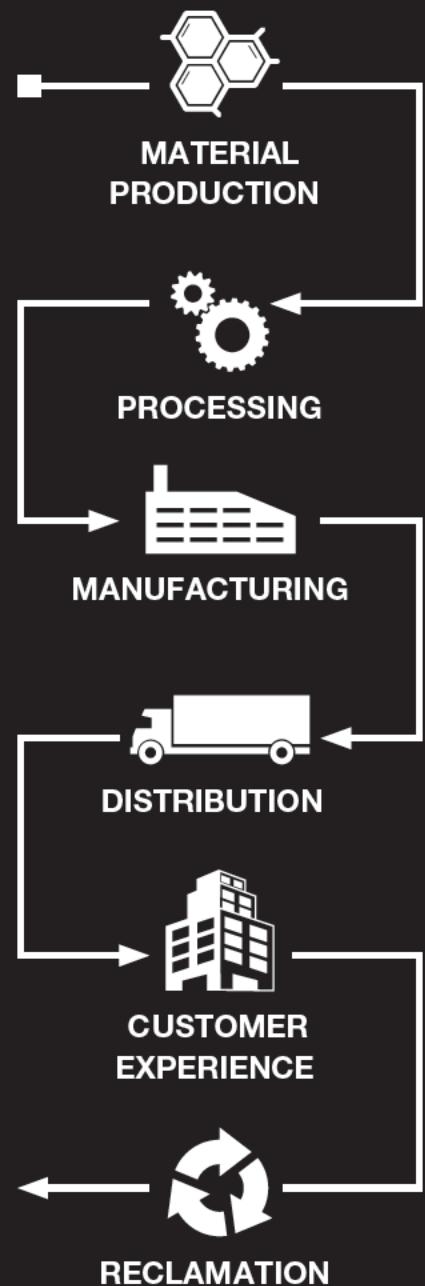
Lifetime Warranties

Your proposed EcoWorx carpet tile products carry lifetime warranties covering:

- Abrasive wear
- Static protection
- Colorfastness
- Acid-based stains
- Tuft bind/zippering
- Edge ravel
- Delamination
- Dimensional stability

Innovative Solutions

Our innovative products save you time and money. For example, Shaw's revolutionary dry adhesive, LokDots™, requires no moisture testing and allows for same-day occupancy, reducing down time and allowing faster installations. The Shaw 4151 adhesive allows you to install different types of flooring using a single adhesive, which reduces your storage needs. Our bio-based resilient provides a safe and healthy alternative to PVC hard surface products. These products are manufactured with canola, castor and rapeseed oils, all rapidly renewable materials. They are free of plasticizers, chlorine, petrochemicals and solvents and are Cradle to Cradle Certified™ Silver.



J. Litigation.

As a \$6 billion-dollar company, Shaw is a party to several lawsuits incidental to its various activities and incurred in the ordinary course of business. Shaw has meritorious claims and defenses in each case. None of the associated lawsuits, when resolved, will have a material adverse effect on Shaw..

Diverse Installation Partner

Through our Shaw Integrated Solutions (SIS) turnkey division, we can help you select diverse installation partners at no charge.

K. Felony Convictions

Shaw is not owned or operated by anyone who has been convicted of a felony.

L. Disbarments or Suspensions

Shaw does not have any disbarments or suspensions.

3.2 Distribution, Logistics

A. Products and Services Offered by Supplier

On this contract, we are offering:

- Broadloom
- Carpet tile
- LVT
- Resilient sheet
- Hardwood

Additionally, we offer turnkey and project management services through our Shaw Integrated Services (SIS) division.

B. Nationwide Distribution

We distribute in the US and Canada via our 30 distribution centers, 800 trucks and 3,000 trailers.

C. Processing, Handling and Shipping

Shaw associates handle processing, handling and shipping.

D. Number, Size and Location of Distribution and Warehouse Facilities

We have 48 warehouse and distribution facilities, totaling more than 12 million square feet in the following locations.

City	State/Province
Adairsville	GA
Albuquerque	NM
Battle Creek	MI
Belleville	MI
Calhoun	GA
Charlotte	NC
Chatsworth	GA
Coppell	TX
Cranbury	NJ
Cypress	CA
Dalton	GA
Denver	CO
Eagan	MN
Elgin	L
Elkhart	N
Hamilton	OH
Hanover	MD
Jersey Village	TX
Kent	WA
Las Vegas	NV
Leetsdale	PA
Lenexa	KN
Memphis	TN
Oklahoma City	OK
Orlando	FL
Phoenix	AR
Portland	OR
Ringgold	GA
Salt Lake City	UT
San Antonio	TX
Savannah	GA
Taunton	MA
Theodore	AL
Union City	CA
Wentzville	MI

3.3 Marketing and Sales

90-Day Marketing and Sales Plan

OMNIA and its members will benefit from a contract with Shaw Industries due to our extensive marketing capabilities. Below is a summary of our 90-day plan. Our full Marketing Plan is attached.

A. Sales Plan

Sales Team Training

We will provide training for our sales team with participation from marketing and sales leadership, along with the OMNIA Partners team within the first 90 days through a video training program. Additionally, the brand representatives will provide ongoing detailed training and will answer questions from the sales team regarding the OMNIA contract. The sales team will be trained and prepared with information about how non-members may join OMNIA and take advantage of the contract.

National Meetings

Brand-specific annual meetings provide an opportunity for continuing education and OMNIA-specific contract announcements and training.

Regional Meetings

Smaller, brand-specific meetings are held several times per year to provide market updates and review various initiatives including the OMNIA contract agreement. The gathering presents an opportunity for OMNIA personnel to deliver on-site training as appropriate.

Webinars

An initial webinar with contract announcement and training will be offered within 30 days of contract award to the full sales team. Webinars will also be used throughout the agreement period to provide continued training and updates to the sales team.

Internal information sharing systems

Our internal information sharing systems allow sales immediate access to all contract documents and marketing collateral for OMNIA Partners. The OMNIA member listing will provide leads for sales.

Value to Sales Team

Compensation Structure – Sales representatives are compensated on commission and have incentives to promote contracts that drive volume



B. Marketing Plan

Preparation

Segment-specific marketing materials with the OMNIA contract information and logo will be readily available online. Targeted email campaigns to OMNIA Members and potential members will announce the contract. Additional email campaigns will be designed for regional and national use throughout the contract term.

Sales Tools

Brand-specific annual meetings provide an opportunity for sales tools to help OMNIA members understand the features and benefits of Shaw products for sales team use include:

- Design, publication and distribution of co-branded marketing materials.
- Ongoing promotion of the Master Agreement through case studies, collateral pieces, presentations and promotion.
- Sustainability materials that focus on Shaw's commitment to sustainability, transparency, continuous innovation, market responsiveness, recyclability and recycled materials.

Quick Ship Programs

This program offers products that can be shipped in two weeks or less.

Continuing Education Classes

We will offer courses on a broad series of topics for those who seek continuing education credit hours.

Press Releases

The marketing directors will create and distribute a co-branded press release to appropriate industry publications within 30 days.

Advertisements

The marketing directors will design and produce full-color print advertisements in print-ready electronic format with logos. The directors will work with OMNIA to identify advertising opportunities in publications such as:

- School Planning and Management
- College Planning and Management
- EFP Journal
- Facilities Manager
- Government Procurement

Website/Internet Presence

We will create a customized OMNIA microsite with a link from the brand webpages which may include:

- OMNIA Partners standard logo
- Copy of the contract and amendments
- Products and pricing
- Contacts for technical support
- Marketing materials

Webinars

We may present a webinar with OMNIA for OMNIA members and potential members on the benefits of the contract.

Trade Shows

The OMNIA logo and contract information will be included in education and government trade shows such as:

- NSPMA – National School Plant Management Association
- Green Schools National Conference
- I-ASBO International Association of School Business Officials
- NIGP National Institute of Government Purchasing
- Association for Learning Environments – National and Regional Conferences

Direct Marketing to OMNIA Members

The initial announcement of the award will be made via an email blast with information about the OMNIA contract, linking to Shaw and OMNIA websites. On sales calls, we will provide instructions on how to use the contract.

Direct Marketing to Potential OMNIA Members

On sales calls, we will provide customers with instructions on the benefits of the contract.

Additional Member Value

- Nationally leveraged pricing
- The ability for the member to work with their selected local installation partner
- The ability to identify installation partners that meet state MWBE set aside requirements
- An extensive list of quick-ship products
- On-site maintenance training

REQUESTED ACKNOWLEDGEMENTS

C. Positioning of the Master Agreement

We will position the Master Agreement as an option to our customer base and transition them upon their request. Our current cooperative contracts are:

KCDA
KPN
MHEC
NASPO ValuePoint
PACE
PAEC
PCA
Sourcewell
Texas Buyboard

D. Agreement to Supply Logos and Request Permission

Shaw will provide OMNIA with our two brands' logos and will request permission to use OMNIA logos in marketing efforts.

E. Proactive Sales and Timely Response to Leads

Shaw sales representatives will be proactive in selling products to public agencies and will follow up on leads from OMNIA in a timely manner. The sales team will present:

- The OMNIA agreement was competitively solicited and publicly awarded
- The contract provides best value pricing
- There is no cost to participate
- It is non-exclusive
- Proposals present transparent costs for material and labor
- On-site maintenance training

F. Sales Training on the Agreement

Shaw Contract and Patcraft will provide sales training on the OMNIA Agreement including:

- Key features of Master Agreement
- The solicitation process
- The range of public agencies that can use the agreement
- The benefits of cooperative contracts



G. Company Contacts

EXECUTIVE SUPPORT

Doug Enck, Executive Vice President,
706.532.3301
doug.enck@shawinc.com

MARKETING SUPPORT SHAW CONTRACT

Michelle Carpenter, Dir. of Education Markets,
810.441.3606
michelle.carpenter@shawinc.com

PATCRAFT

Kieren Corcoran, Dir. of Performance Markets,
404.771.2700
kieren.corcoran@patcraft.com

SALES SUPPORT

Steve Brownlee, Divisional Vice President,
206.465.9393
steve.brownlee@shawinc.com

Karen Kramer, Vice President of Global Accounts,
206.437.1540
karen.kramer@shawinc.com

Don Chupik, Vice President of Strategic Accounts,
714.944.7500
don.chupik@shawinc.com

FINANCIAL REPORTING

Tiara Ellis, Contract Specialist,
770.387.7290
tiara.ellis@shawinc.com

ACCOUNTS PAYABLE

Lee Bailey, Accounts Receivable Manager,
706.532.7109,
lee.bailey@shawinc.com

CONTRACTS

Tiara Ellis, Contract Specialist,
770.387.7290
tiara.ellis@shawinc.com

G. Structure of Shaw's Sales Force

The highest level executive in charge of our sales teams is Doug Enck, Executive Vice President, who oversees our sales and marketing functions. He may be reached at 706.532.3301, doug.enck@shawinc.com.

A team of Divisional Vice Presidents (DVPs) report directly to Doug. These DVPs are responsible for our sales teams in geographical areas of the US or in segments, such as strategic and hospitality accounts. For example, Divisional Vice President Steve Brownlee oversees our sales teams in California, Arizona, Nevada, Utah, Oregon, Idaho, Wyoming, Montana, Washington and Alaska.

A group of Regional Vice Presidents (RVPs) report to each of our DVPs. RVPs are sales managers who oversee teams of account managers, ensuring each is equipped with the appropriate resources to expertly service our customers.

Our 300 Account Managers work directly with clients.



H. How the Sales Teams will Work with the OMNIA Team to Grow the Programs

We will work with OMNIA to grow this contract through our extensive marketing capabilities. Internally, our brand managers will promote and champion this contract to our sales team of more 300 representatives located across the country. Through regional and national meetings, webinars and internal databases, we will train our sales force on this contract. Our brand teams will create and distribute professional marketing materials to the sales force. Our 300 account managers will call on OMNIA members.

J. How We Will Manage the Program

A major advantage of working with Shaw is that we are properly staffed to service your contract. Shaw's two marketing directors will coordinate marketing efforts, which include:

- Continued Sales Team Training
 - Marketing brand representatives will provide ongoing detailed training and address questions from the sales team regarding the OMNIA contract.
 - The sales team will be trained and prepared with information about how non-members may join OMNIA and take advantage of the contract.
 - Regional Meetings are brand-specific and held several times per year to provide market updates and review various initiatives including the OMNIA contract agreement.
- Webinars
 - Webinars are presented on a monthly basis to from Marketing to provide continued training and updates to the sales team.
- Internal information sharing systems
 - Allow sales immediate access to all contract documents and marketing collateral for OMNIA Partners
 - OMNIA member listing can be identified and provided as leads for sales.
- Value to Sales Team
 - Compensation Structure - Sales are compensated on commission and have incentives to promote contracts that drive volume

Karen Kramer and Don Chupik will promote the contract within Sales. Tiara Ellis in our Contracts department will finalize the contract. Tiara will set up new accounts and report sales in a timely manner.

K. Public Agency Sales for 2018

Approximately 30 percent of our sales were to the education and government sectors.

M. List of Our Top 10 Public Agency Customers and Contacts

Due to confidentiality agreements, we are not able to share this.

The Total Purchases for those Top Ten Agencies
Our customer's sales information is confidential. In turn, we do not share your sales information.

M. Information Systems Capabilities

Our systems supporting order management include several elements, with the order placement, shipment, tracking and receipt functions are organized around a central transactional database. The order process is:

- Once the product is selected, the order is placed through a customer service representative or sales representative
- When the product is ready, shipments are made from the appropriate distribution center usually on a truck in the Shaw fleet
- Once products ship, invoices are delivered (usually electronically)
- Payment is made to a legacy remittance address or electronic dropbox and the receivable is relieved

M.Guaranteed Sales

Shaw will not guarantee sales.

N. Public Agency Issued Solicitations

If a public agency asks us to bid directly, we will point out that the benefits of the OMNIA contract which would eliminate the need for bidding. If they choose to bid anyway, we will respond with a customized bid.

We would expect OMNIA to provide support through resources that can address the public entity's concerns and review legal requirements with them on an as-needed basis.

SUMMARY

Shaw is one of the most experienced companies in managing cooperative contracts. We want to be your partner and will work hard to help you accomplish your goals.