



To: Jessica Goforth  
Contract Manager

From: Robert Zingelmann  
Chief Financial Officer, Finance and Operations Services

Date: February 22, 2022

Subject: Approval of Contract Award

Per official action taken by the Board of Directors of Region 4 Education Service Center (ESC) on February 22, 2022, the following contract was approved as presented:

➤ **Sport Surfaces, Installation, and Related Material**

- AstroTurf Corporation
- Elite Sports Builders
- Fieldturf USA, Inc.
- Shaw Industries, Inc.

Contract is effective April 1, 2022. If you have any questions, please let me know.



To: Board of Directors  
From: Robert Zingelmann  
Date: February 22, 2022  
Subject: Recommendation of Contract Award

Region 4 ESC held a RFP opening on October 5, 2021 for RFP # 22-05 for **Sport Surfaces, Installation, and Related Material**. There were seven (7) proposals submitted:

- AstroTurf Corporation
- Elite Sports Builders
- Fieldturf USA, Inc.
- KYA Services, LLC
- Mid-American Golf and Landscape, Inc. DBA Mid-America Sports Construction
- Shaw Industries, Inc.
- Softline Solutions

After careful review of all proposals, the Evaluation Team has determined that four (4) companies demonstrated the ability to provide the products and services outlined in the solicitation while offering competitive pricing to the members.

**CONSIDERATION**

Award of annual contract in compliance with the bid laws of the State of Texas is recommended.

**RECOMMENDATION**

The Evaluation Team recommends the following companies for award based on their responses:

<b>Contract</b>	<b>Vendor</b>	<b>Term of Contract</b>
Sport Surfaces, Installation, and Related Material	AstroTurf Corporation Elite Sports Builders Fieldturf USA, Inc. Shaw Industries, Inc.	Three (3) years with option of two (2) one-year renewals

Support documentation has been attached for your reference.

Enclosure: Bid Tab Summary



To: Dr. Pam Wells  
Executive Director

From: Robert Zingelmann  
Chief Financial Officer, Finance and Operations Services

Date: February 22, 2022

Re: Sport Surfaces, Installation, and Related Material; RFP # 22-05

The Evaluation Committee has reviewed the responses and recommend that the following companies be awarded:

- AstroTurf Corporation
- Elite Sports Builders LLC
- FieldTurf USA, Inc.
- Shaw Industries, Inc.

The recommended vendors submitted offers that were determined to be most advantageous to OMNIA Partners, Public Sector members, based upon the bid tabulation. All the recommended respondents were determined to be competitively priced and strong for the specified services outlined in the RFP.

We believe all recommended vendors demonstrate the ability to provide and perform the services requested in the proposal. We will monitor their performance and determine at the end of each year if they are eligible for renewal with each new term.

This multiple award is recommended as most advantageous as it limits contract awards to the least number of suppliers necessary to meet the requirements of OMNIA Partners, Public Sector members. In order to serve the entire nation, a multiple award is recommended to provide any governmental agency with complete coverage of commodities, services and any other offering within the scope of proposal.

Please let me know if you have any questions.



February 23, 2022

Mr. Chuck McClurg  
[chuck.mcclurg@shawinc.com](mailto:chuck.mcclurg@shawinc.com)  
Vice President, Shaw Turf  
Shaw Industries, Inc.  
616 E Walnut Ave  
Dalton, GA 30722

Re: Award of Contract #R220504

Dear Mr. McClurg:

Per official action taken by the Board of Directors of Region 4 Education Service Center on February 22, 2022, we are pleased to announce that, upon successful negotiations, Shaw Industries, Inc. has been awarded an annual contract for the following, based on the sealed proposal (RFP #22-05) submitted on October 5, 2021:

**Commodity/Service**

**Supplier**

Sport Surfaces, Installation, and  
Related Material

Shaw Industries, Inc.

This contract is effective April 1, 2022 and will expire on March 31, 2025. As indicated above, your contract # is R220504. Region 4 ESC shall have the right to renew this contract for two additional one-year periods or portions thereof.

Your participation in the proposal process is appreciated and we look forward to a successful partnership. Please feel free to provide copies of this letter to your sales representative(s) to assist in their daily course of business.

If you have any questions, please contact Crystal Wallace, the Contract Manager assigned to your contract, at [cwallace@esc4.net](mailto:cwallace@esc4.net).

Sincerely,

DocuSigned by:  
  
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Robert Zingelmann  
Chief Financial Officer, Finance and Operations Services