

UNIVERSITY OF CALIFORNIA

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SANTA BARBARA • SANTA CRUZ

STRATEGIC SOURCING

OFFICE OF THE PRESIDENT
1111 Franklin Street, 10th Floor
Oakland, California 94607-5200

DATE: February 1st, 2024

TO: Whom It May Concern

FROM: Hilary Steinman
Senior Category Manager, Professional Services
University of California

SUBJECT: RFP # 002997 IT Consulting Services - Evaluation Summary

The University of California, Center of Excellence issued RFP # 002997 for IT Consulting Services on January, 17th, 2023. Proposals were issued and received within the University of California's e-procurement platform, CalUsource. Because of this e-procurement platform, a solicitation at the University of California is made up of multiple documents in various formats and might appear as many combined documents instead of a single document. Proposal were opened on March 3rd, 2023 by 5:00 PST in the University of California's e-procurement platform, CalUsource, from the following suppliers:

- Deloitte
- Radix U.S. LLC
- Slower Inc.
- Tata Consultancy Systems
- Affinity IT LLC
- Brite Systems
- Weaver and Tidewell
- TEK Systems
- The Boston Consulting Group
- Stata Information Group, Inc
- Spaulding Ridge, LLC
- Softek Integration Systems
- Slalom LLC
- SHI International
- Satwic Inc
- RubinBrown LP
- Resultant LLC
- Rahi Systems, Inc
- Rackspace US Inc
- Quantiphi, Ing
- Protiviti Government Services
- Presidio networked Solutions
- Prelude Systems Inc
- Point B, LLC
- Pariveda Solutions
- Plante moran, PLLC
- Optiv Security Inc.
- New Tech Solutions
- Navisite LLC
- Mythings
- MGT of America Consulting, LLC
- Mckinsey
- Kyndryl, Inc
- KPMG LLP
- InterVision Systems, LLC
- HCL America Inc
- IBM
- Guidehouse
- Huron Consulting Group
- Gartner
- Ernst Young LLP
- DatamanUSA LLC
- Compunnel, Inc
- Cognizant Worldwide Limited
- Cogent Infotech Corporation
- Capital Consulting LLC
- C9Xperts Corp
- Benmar Group, LLC
- Bedrock Technology Partners
- Apex Systems
- AHEAD, Inc
- AgreeYa LLP
- 22nd Century Technologies, Inc.
- Accenture LLP

The solicitation was evaluated based on the following evaluation criteria:

- Qualitative and Sustainability Written Response – 50%
- Pricing – 25%
- Finalist Presentation – 25%

The Evaluation Committee reviewed, evaluated, and scored response based on the evaluation criteria. The scoring of the Evaluation Committee was then combined into a weighted average with the final proposal tabulation scoring resulting in:

Finalist List

Ranking					
Large		Medium		Small	
Supplier	Total Rank	Supplier	Total Rank	Supplier	Total Rank
Accenture	1	Optiv Security, Inc.	1	BENMAR GROUP, LLC	1
Ernst & Young	2	Presidio Networked Solutions	2	Guidehouse, Inc.	2
Deloitte	3	Mythics, Inc	3	Slower Inc.	3
Kyndrll	4	AHEAD, Inc.	4	Radix U.S. LLC	4
Slalom	5				
Huron	6				
KPMG	7				
Rackspace	8				

Green – Strongly recommended for award
 Yellow – Recommended for award
 Orange – Less recommended for award

Based on the final tabulation. The following suppliers were sent intent to award letters and began negotiations with the University of California with the intent to get to a final contract:

- | | | |
|--------------------------|---------------------|--------------------------------|
| • Huron Consulting Group | • Benmar Group, LLC | • Presidio Networked Solutions |
| • Deloitte | • Slalom LLC | • Guidehouse |
| • Accenture LLP | • KPMG LLP | • EY |
| • Kyndrll, Inc. | • Slower | • Optiv Security |

As a result of negotiations, Slalom LLC was awarded a contract for IT Consulting Services, Contract # 2024004018 for a term starting on February 1st, 2024 and ending on January 31st, 2027 with the options to renew for up to seven (7) one year terms.

Sincerely,
 Hilary Steinman
 Senior Category Manager
 Center of Excellence University of California Office of the President
 Hilary.steinman@ucop.edu