



Systemwide IT Consulting
Executive Summary

Lead Agency: The University of California

Solicitation: 002997-Nov2022

RFP Issued: January 17th, 2023

Pre-Proposal Date: February 1st, 2023

Response Due Date: March 3rd, 2023

Proposals Received: #54

Awarded to: Slalom, Inc.

The University of California issued RFP #002997-Nov2022 on January 17th, 2023, to establish a national cooperative contract for IT Consulting Services.

The solicitation included cooperative purchasing language in Sections 1.2 and 2.1:

Section 1.2:

The University of California, as the Principal Procurement Agency, defined in Exhibit A, has partnered with OMNIA Partners, Public Sector (“OMNIA Partners”) to make the resultant contract (also known as the “Master Agreement” in materials distributed by OMNIA Partners) from this solicitation available to other public agencies nationally, including state and local governmental entities, public and private primary, secondary and higher education entities, non-profit entities, and agencies for the public benefit (“Public Agencies”), through OMNIA Partners’ cooperative purchasing program. The UC is acting as the contracting agency for any other Public Agency that elects to utilize the resulting Master Agreement. Use of the Master Agreement by any Public Agency is preceded by their registration with OMNIA Partners (a “Participating Public Agency”) and by using the Master Agreement, any such Participating Public Agency agrees that it is registered with OMNIA Partners, whether pursuant to the terms of a Master Intergovernmental Cooperative Purchasing Agreement, a form of which is attached hereto as Exhibit C, or as otherwise agreed to. Exhibit A contains additional information about OMNIA Partners and the cooperative purchasing program.

Section 2.2:

The UC invites qualified and responsible Suppliers to prepare and submit proposals to this Request for Proposal (RFP) to provide technical assessments, implementations, and other digital transformation projects that support the advancement of the UC’s technology strategy (together, the “Goods and Services) all in accordance with Federal and State of California laws and the requirements of UC as further detailed in this RFP. The UC has partnered with OMNIA Partners to make the resultant agreement a national cooperative agreement which public agencies across the country will be able to utilize. The overall objective of this RFP is to engage multiple consulting firm Suppliers to provide UC locations with a systemwide, centrally managed core of IT consulting firms to provide assessments, advisory, and delivery of various IT initiatives. Our goal is to create a strategic partnership with IT consulting firms who can work across the UC organization and foster collaboration amongst campuses and help meet the needs of national participating agencies. The selected Supplier(s) will provide IT

consulting services for a variety of areas of support across the UC's campuses, health centers, and offices contained within Cloud Software Implementation, IT Security Risk Assessments, Payroll Processing and Finance Systems Assessments and Delivery, Hypercare and On-going support, Data Storage and AWS Initiatives, and other strategic initiatives. Qualified Suppliers are invited to submit proposals, based on the information provided in this RFP with the intent to establish a business alliance with UC and OMNIA Partners, that will maximize the resources of both organizations to meet the needs of UC and national participating agencies most effectively.

Notice of the solicitation was sent to potential offerors, as well as advertised in the following:

- The University of California's CalUsource website
- OMNIA Partners website
- USA Today, nationwide
- Arizona Business Gazette, AZ
- San Bernardino County Sun, CA
- Honolulu Star-Advertiser, HI
- The Herald-News – Will County (IL)
- The Advocate – New Orleans, LA
- The New Jersey Herald, NJ
- Albany Times Union, NY
- Daily Journal of Commerce, OR
- The State, SC
- Deseret News, UT
- Richmond Times-Dispatch, VA
- Seattle Daily Journal of Commerce, WA
- Houston Community Newspapers, TX
- Helena Independent Record, MT
- Las Vegas Review-Journal and/or Las Vegas Sun
- Kennebec Journal/Morning Sentinel, ME

On March 3rd, 2023, proposals were received from the following offerors:

- Deloitte
- Radix U.S. LLC
- Slower Inc.
- Tata Consultancy Systems
- Affinity IT LLC
- Brite Systems
- Weaver and Tidewell
- TEK Systems
- The Boston Consulting Group
- Stata Information Group, Inc
- Spaulding Ridge, LLC
- Softek Integration Systems
- Slalom LLC
- SHI International
- Satwic Inc
- RubinBrown LP
- Resultant LLC
- Rahi Systems, Inc
- Rackspace US Inc
- Quantiphi, Inc
- Protiviti Government Services
- Presidio networked Solutions
- Prelude Systems Inc
- Point B, LLC
- Pariveda Solutions
- Plante moran, PLLC
- Optiv Security Inc.
- New Tech Solutions
- Navisite LLC
- Mythings
- MGT of America Consulting, LLC
- Mckinsey
- Kyndryl, Inc
- KPMG LLP
- InterVision Systems, LLC
- HCL America Inc
- IBM
- Guidehouse

- Huron Consulting Group
- Gartner
- Ernst Young LLP
- DatamanUSA LLC
- Compunnel, Inc
- Cognizant Worldwide Limited
- Cogent Infotech Corporation
- Capital Consulting LLC
- C9Xperts Corp
- Benmar Group, LLC
- Bedrock Technology Partners
- Apex Systems
- AHEAD, Inc
- AgreeYa LLP
- 22nd Century Technologies, Inc.
- Accenture LLP

The proposals were evaluated by an evaluation committee. Using the evaluation criteria established in the RFP, the committee elected to enter into negotiations with Slalom, Inc. and proceeding with contract award upon successful completion of negotiations.

The University of California, OMNIA Partners and Slalom, Inc. successfully negotiated a contract, and The University of California executed the agreement with a contract effective date of February 1st, 2024.

Contract includes: Supplier provided federal funds certifications which are available on the OMNIA Partners website for review.

Term:

Initial three-year agreement from February 1st, 2024, through January 31st, 2027, with the option to renew for seven (7) additional one-year periods through January 31st, 2034.

Pricing/Discount: Provided upon request.