



REQUEST FOR VENDOR CONTRACT UPDATE

Pursuant to the terms of your awarded vendor contract, all vendors must notify and receive approval from NCPA when there is an update to the contract. No request will be officially approved without the prior written authorization from NCPA. NCPA reserves the right to accept or reject any request.

Softdocs SC, LLC (Vendor Name) hereby provides notice of the following update to NCPA contract number 01-163 for Documents and Records Management on this date February 15, 2024.

Instructions:

Vendors must check all that may apply and provide supporting documentation. Be sure to sign the signature page with all required signatures, prior to submitting your update for approval.

This form is not intended for use if there is a change in operations, which may adversely affect members, i.e. assignment, bankruptcy, change of ownership, merger, etc.

Authorized Affiliates/Dealers/Distributors/Resellers

- ☐ Additions
- ☐ Deletions

Products/Services (check all that apply)

- ☒ Additions
- ☒ Deletions
- ☐ Modifications
- ☒ Pricing Update

Other Vendor may include other notes regarding the contract update here: (attach another page if necessary).

See updated product and pricing catalog.

Vendor Name

Softdocs, SC LLC

Abe Gruber

Submitted By

Abe Gruber

Signature

2/15/2024

Date

FOR USE BY NCPA ONLY:

Sarah Vavra, SVP Public Sector Contracting

DocuSigned by:
Sarah Vavra

Signature

3/11/2024 | 3:05 PM CDT

Date

To:

Region 14 ESC
Education Services Center
Abilene, TX 79601

From:

Softdocs SC, LLC
807 Bluff Rd.
Columbia, SC 29201

Re: Request for Vendor Contract Update | Contract #01-163

Greetings Region 14 ESC Team –

Per our award for RFP 36-22 and Contract #01-163, please find attached our Request for Vendor Contract Update.

In 2024, Softdocs has released a combination of new bundles/SKUs of existing and enhanced software & services while also introducing new, complimentary offerings to our Document and Records Management solutions. New offerings include rebundled packages and offerings for 1) K-12 districts (our new Etrieve K-12 Edition) along with K-12 friendly per-student pricing and 2) state and local government (our new Etrieve Government Edition).

All of our product additions are replacements or complimentary to our core offerings of document management solutions per our original award. All new products are developed directly by Softdocs, and there are no items we are reselling and/or subcontracting.

For our Higher Education edition of Etrieve, we also have new bundles offering schools more choices for licenses levels including custom enterprise licensing. For pricing adjustments, we try to stay competitive with other solutions in the market while continuing to be an affordable solution.

Regarding the price increases, please note the following:

- Softdocs conducts reviews and/or adjustments on an annual basis in the December/January timeframes. As Softdocs was awarded the Contract in December of 2022, our original submission included our 2022 pricing. Given the recency of the award and internal discussions, we did not submit updated 2023 pricing for contract. As we are doing so in 2024, the new pricing reflects two years of adjustments vs one.
- Our products continue to evolve with new, additional investments in our R&D efforts which have resulted in an evolution of our offerings and features. Since our award in 2022, we have grown our product/engineering teams and released nearly 1,000 feature enhancements and code-updates including enhanced single-sign-on, new analytics tools for system monitoring and performance, new API libraries, richer tools for integration with external systems, and much more.

Several of these enhancements have relied on additional technologies (e.g., DataDog, FrontEgg, etc.) with additional costs and increased hosting utilization which have increased our core costs of product delivery while providing a richer and more reliable experience for our clients.

- In the last two years, nearly all major enterprise SaaS companies have increased subscription pricing – this includes both similar, competitive options:
 - o Microsoft SharePoint/Microsoft Office increasing 8-25% from 22-23¹

- WebFlow increasing 16-45% from 22-23²

Additionally, and according to the Wall Street Journal, “four of the 10 largest cloud-based software providers have increased list prices by 10% to 30%”³ between 2022 and 2023.

Softdocs is in a very specialized software category where there are few competitors. We are generally well below our most notable competitor, Hyland OnBase, who does not offer true SaaS software including centralized hosting and automatic upgrades. We take our pricing very seriously and only make adjustments when commercially necessary.

Included with this letter, please find the following documents:

- Our Contract Update Form
- A list of our additions, price adjustments, and discontinued items
- Our updated, comprehensive price catalog with Region 14 ESC/OMNIA Member pricing

Please note the updated price catalog is inclusive of our original discounts from our award (10% for primary software and 5% for ancillary products and services).

We sincerely appreciate our ability to serve Region 14 ESC and the additional districts, universities, and agencies served by our award. We look forward to continuing our relationship for years to come, and we thank you for your time in processing our contract update.

Sincerely,

Abe Gruber
VP, Growth & Business Operations
agruber@softdocs.com

References

- 1- <https://www.microsoft.com/en-us/microsoft-365/blog/2021/08/19/new-pricing-for-microsoft-365/> ;
- 2- <https://webflow.com/blog/updates-to-webflows-pricing-and-plans>
- 3- <https://www.wsj.com/articles/ballooning-software-prices-complicate-tech-spending-calculus-for-cios-f6b3bf92>

Softdocs Solution Catalog Changes - OMNIA Contract #01-163 for Documents and Records Management

Summary of Changes:

In 2024, Softdocs has released a combination of new bundles/skus of existing and enhanced software & services while also introducing new, complimentary offerings to our Document and Records Management solutions. New offerings include rebundled packages and offerings for 1) K-12 districts (our new Etrieve K-12 Edition) along with K-12 friendly per-student pricing and 2) state and local government (our new Etrieve Government Edition). For our Higher Education edition of Etrieve, we also have new bundles offering schools more choices for licenses levels including custom enterprise licensing. For pricing adjustments, we try to stay competitive with other solutions in the market while continuing to be an affordable solution. Our original higher education bundles have a modest pricing increase from increased costs to our core hosting and technology and new investments in delivering expanded product functionality.

New Items Added

Type	Software Name	Category	Unit of Measurement	OMNIA Member Price
Software	Etrieve Content - K-12 Edition - District Enrollment: 0-5,000 - 5 Concurrent User Licenses	Document Management	Annual	\$14,550.30
Software	Etrieve Content - K-12 Edition - District Enrollment: 0-5,000 - 10 Concurrent User Licenses	Document Management	Annual	\$17,304.30
Software	Etrieve Content - K-12 Edition - District Enrollment: 0-5,000 - 15 Concurrent User Licenses	Document Management	Annual	\$20,058.30
Software	Etrieve Content - K-12 Edition - District Enrollment: 5,001-7,500 - 5 Concurrent User Licenses	Document Management	Annual - Per Student	\$3.04
Software	Etrieve Content - K-12 Edition - District Enrollment: 5,001-7,500 - 10 Concurrent User Licenses	Document Management	Annual - Per Student	\$4.06
Software	Etrieve Content - K-12 Edition - District Enrollment: 5,001-7,500 - 15 Concurrent User Licenses	Document Management	Annual - Per Student	\$4.93
Software	Etrieve Content - K-12 Edition - District Enrollment: 7,501-10,000 - 5 Concurrent User Licenses	Document Management	Annual - Per Student	\$3.08
Software	Etrieve Content - K-12 Edition - District Enrollment: 7,501-10,000 - 10 Concurrent User Licenses	Document Management	Annual - Per Student	\$3.97
Software	Etrieve Content - K-12 Edition - District Enrollment: 7,501-10,000 - 15 Concurrent User Licenses	Document Management	Annual - Per Student	\$4.96
Software	Etrieve Content - K-12 Edition - District Enrollment: 10,001-15,000 - 5 Concurrent User Licenses	Document Management	Annual - Per Student	\$2.34
Software	Etrieve Content - K-12 Edition - District Enrollment: 10,001-15,000 - 10 Concurrent User Licenses	Document Management	Annual - Per Student	\$3.08
Software	Etrieve Content - K-12 Edition - District Enrollment: 10,001-15,000 - 15 Concurrent User Licenses	Document Management	Annual - Per Student	\$3.88
Software	Etrieve Content - K-12 Edition - Custom Enterprise License	Document Management	Annual	TBD
Software	Etrieve Forms & Flow - K-12 Edition - District Enrollment: 0-5,000	Digital Forms, eSignature, and Workflow	Annual	\$16,386.30
Software	Etrieve Forms & Flow - K-12 Edition - District Enrollment: 5,001-7,500	Digital Forms, eSignature, and Workflow	Annual - Per Student	\$3.19
Software	Etrieve Forms & Flow - K-12 Edition - District Enrollment: 7,501-10,000	Digital Forms, eSignature, and Workflow	Annual - Per Student	\$2.85
Software	Etrieve Forms & Flow - K-12 Edition - District Enrollment: 10,001-15,000	Digital Forms, eSignature, and Workflow	Annual - Per Student	\$2.05
Software	Etrieve Forms & Flow - K-12 Edition - District Enrollment: 15,001+	Digital Forms, eSignature, and Workflow	Annual	TBD
Software	Etrieve Full Platform - K-12 Edition - District Enrollment: 0-5,000 - 5 Concurrent User Licenses	Document Management, Digital Forms, eSignature, and Workflow	Annual	\$24,648.30
Software	Etrieve Full Platform - K-12 Edition - District Enrollment: 0-5,000 - 10 Concurrent User Licenses	Document Management, Digital Forms, eSignature, and Workflow	Annual	\$27,402.30
Software	Etrieve Full Platform - K-12 Edition - District Enrollment: 0-5,000 - 15 Concurrent User Licenses	Document Management, Digital Forms, eSignature, and Workflow	Annual	\$30,156.30
Software	Etrieve Full Platform - K-12 Edition - District Enrollment: 5,001-7,500 - 5 Concurrent User Licenses	Document Management, Digital Forms, eSignature, and Workflow	Annual - Per Student	\$4.65
Software	Etrieve Full Platform - K-12 Edition - District Enrollment: 5,001-7,500 - 10 Concurrent User Licenses	Document Management, Digital Forms, eSignature, and Workflow	Annual - Per Student	\$5.52
Software	Etrieve Full Platform - K-12 Edition - District Enrollment: 5,001-7,500 - 15 Concurrent User Licenses	Document Management, Digital Forms, eSignature, and Workflow	Annual - Per Student	\$6.39
Software	Etrieve Full Platform - K-12 Edition - District Enrollment: 7,501-10,000 - 5 Concurrent User Licenses	Document Management, Digital Forms, eSignature, and Workflow	Annual - Per Student	\$4.52
Software	Etrieve Full Platform - K-12 Edition - District Enrollment: 7,501-10,000 - 10 Concurrent User Licenses	Document Management, Digital Forms, eSignature, and Workflow	Annual - Per Student	\$5.41
Software	Etrieve Full Platform - K-12 Edition - District Enrollment: 7,501-10,000 - 15 Concurrent User Licenses	Document Management, Digital Forms, eSignature, and Workflow	Annual - Per Student	\$6.40
Software	Etrieve Full Platform - K-12 Edition - District Enrollment: 10,001-15,000 - 5 Concurrent User Licenses	Document Management, Digital Forms, eSignature, and Workflow	Annual - Per Student	\$76.19
Software	Etrieve Full Platform - K-12 Edition - District Enrollment: 10,001-15,000 - 10 Concurrent User Licenses	Document Management, Digital Forms, eSignature, and Workflow	Annual - Per Student	\$4.25
Software	Etrieve Full Platform - K-12 Edition - District Enrollment: 10,001-15,000 - 15 Concurrent User Licenses	Document Management, Digital Forms, eSignature, and Workflow	Annual - Per Student	\$5.06
Software	Etrieve Full Platform - K-12 Edition - District Enrollment: 15,001+ - 5 Concurrent User Licenses	Document Management, Digital Forms, eSignature, and Workflow	Annual	TBD
Software	Etrieve Full Platform - K-12 Edition - District Enrollment: 15,001+ - 10 Concurrent User Licenses	Document Management, Digital Forms, eSignature, and Workflow	Annual	TBD
Software	Etrieve Full Platform - K-12 Edition - District Enrollment: 15,001+ - 15 Concurrent User Licenses	Document Management, Digital Forms, eSignature, and Workflow	Annual	TBD
Software	Etrieve Full Platform - K-12 Edition - Custom Enterprise License	Document Management, Digital Forms, eSignature, and Workflow	Annual	TBD
Software	Etrieve Content - Higher Education Edition - Student FTE: 0-2,500 - 15 Concurrent User Licenses	Document Management	Annual	\$26,484.30
Software	Etrieve Content - Higher Education Edition - Student FTE: 0-2,500 - 25 Concurrent User Licenses	Document Management	Annual	\$37,500.30
Software	Etrieve Content - Higher Education Edition - Student FTE: 0-2,500 - 35 Concurrent User Licenses	Document Management	Annual	\$49,434.30
Software	Etrieve Content - Higher Education Edition - Student FTE: 2,501-5,000 - 15 Concurrent User Licenses	Document Management	Annual	\$33,828.30
Software	Etrieve Content - Higher Education Edition - Student FTE: 2,501-5,000 - 25 Concurrent User Licenses	Document Management	Annual	\$44,844.30
Software	Etrieve Content - Higher Education Edition - Student FTE: 2,501-5,000 - 35 Concurrent User Licenses	Document Management	Annual	\$55,860.30
Software	Etrieve Content - Higher Education Edition - Student FTE: 5,001-10,000 - 15 Concurrent User Licenses	Document Management	Annual	\$46,680.30
Software	Etrieve Content - Higher Education Edition - Student FTE: 5,001-10,000 - 25 Concurrent User Licenses	Document Management	Annual	\$59,532.30
Software	Etrieve Content - Higher Education Edition - Student FTE: 5,001-10,000 - 35 Concurrent User Licenses	Document Management	Annual	\$72,384.30
Software	Etrieve Content - Higher Education Edition - Student FTE: 10,001+ - 15 Concurrent User Licenses	Document Management	Annual	\$59,532.30
Software	Etrieve Content - Higher Education Edition - Student FTE: 10,001+ - 25 Concurrent User Licenses	Document Management	Annual	\$74,220.30
Software	Etrieve Content - Higher Education Edition - Student FTE: 10,001+ - 35 Concurrent User Licenses	Document Management	Annual	\$87,990.30
Software	Etrieve Content - Higher Education Edition - Custom Enterprise License	Document Management	Annual	TBD
Software	Etrieve Forms & Flow - Higher Education Edition - Custom Enterprise License	Digital Forms, eSignature, and Workflow	Annual	TBD
Software	Etrieve Full Platform - Higher Education Edition - Student FTE: 0-2,500 - 15 Concurrent User Licenses	Document Management, Digital Forms, eSignature, and Workflow	Annual	\$43,926.30
Software	Etrieve Full Platform - Higher Education Edition - Student FTE: 0-2,500 - 25 Concurrent User Licenses	Document Management, Digital Forms, eSignature, and Workflow	Annual	\$55,860.30
Software	Etrieve Full Platform - Higher Education Edition - Student FTE: 0-2,500 - 35 Concurrent User Licenses	Document Management, Digital Forms, eSignature, and Workflow	Annual	\$67,794.30

Software	Ettrieve Full Platform - Higher Education Edition - Student FTE: 2,501-5,000 - 15 Concurrent User Licenses	Document Management, Digital Forms, eSignature, and Workflow	Annual	\$67,794.30
Software	Ettrieve Full Platform - Higher Education Edition - Student FTE: 2,501-5,000 - 25 Concurrent User Licenses	Document Management, Digital Forms, eSignature, and Workflow	Annual	\$80,646.30
Software	Ettrieve Full Platform - Higher Education Edition - Student FTE: 2,501-5,000 - 35 Concurrent User Licenses	Document Management, Digital Forms, eSignature, and Workflow	Annual	\$92,580.30
Software	Ettrieve Full Platform - Higher Education Edition - Student FTE: 5,001-10,000 - 15 Concurrent User Licenses	Document Management, Digital Forms, eSignature, and Workflow	Annual	\$92,580.30
Software	Ettrieve Full Platform - Higher Education Edition - Student FTE: 5,001-10,000 - 25 Concurrent User Licenses	Document Management, Digital Forms, eSignature, and Workflow	Annual	\$104,514.30
Software	Ettrieve Full Platform - Higher Education Edition - Student FTE: 5,001-10,000 - 35 Concurrent User Licenses	Document Management, Digital Forms, eSignature, and Workflow	Annual	\$116,448.30
Software	Ettrieve Full Platform - Higher Education Edition - Student FTE: 10,001+ - 15 Concurrent User Licenses	Document Management, Digital Forms, eSignature, and Workflow	Annual	\$117,366.30
Software	Ettrieve Full Platform - Higher Education Edition - Student FTE: 10,001+ - 25 Concurrent User Licenses	Document Management, Digital Forms, eSignature, and Workflow	Annual	\$130,218.30
Software	Ettrieve Full Platform - Higher Education Edition - Student FTE: 10,001+ - 35 Concurrent User Licenses	Document Management, Digital Forms, eSignature, and Workflow	Annual	\$142,152.30
Software	Ettrieve Full Platform - Higher Education Edition - Custom Enterprise License	Document Management, Digital Forms, eSignature, and Workflow	Annual	TBD
Software	Ettrieve Content - Government Edition - 1-24 Concurrent User Licenses (Minimum: 10)	Document Management	Annual - Per User	\$1,377.00
Software	Ettrieve Content - Government Edition - 25-99 Concurrent User Licenses	Document Management	Annual - Per User	\$1,147.50
Software	Ettrieve Content - Government Edition - 100-249 Concurrent User Licenses	Document Management	Annual - Per User	\$895.05
Software	Ettrieve Content - Government Edition - 250-500 Concurrent User Licenses	Document Management	Annual - Per User	\$729.81
Software	Ettrieve Content - Government Edition - Custom Enterprise License	Document Management	Annual	TBD
Software	Ettrieve Forms & Flow - Government Edition - City-Wide or Single Dept. w/External Constituent Use - Population 0-50,000	Digital Forms, eSignature, and Workflow	Annual	\$43,008.30
Software	Ettrieve Forms & Flow - Government Edition - City-Wide or Single Dept. w/External Constituent Use - Population 50,001-150,000	Digital Forms, eSignature, and Workflow	Annual	\$64,122.30
Software	Ettrieve Forms & Flow - Government Edition - City-Wide or Single Dept. w/External Constituent Use - Population 150,001-250,000	Digital Forms, eSignature, and Workflow	Annual	\$83,400.30
Software	Ettrieve Forms & Flow - Government Edition - City-Wide or Single Dept. w/External Constituent Use - Population 250,001+	Digital Forms, eSignature, and Workflow	Annual	TBD
Software	Ettrieve Forms & Flow - Government Edition - Single City Dept. - No External Constituent Use - Population 0-50,000	Digital Forms, eSignature, and Workflow	Annual	\$14,550.30
Software	Ettrieve Forms & Flow - Government Edition - Single City Dept. - No External Constituent Use - Population 50,001-150,000	Digital Forms, eSignature, and Workflow	Annual	\$21,894.30
Software	Ettrieve Forms & Flow - Government Edition - Single City Dept. - No External Constituent Use - Population 150,001-250,000	Digital Forms, eSignature, and Workflow	Annual	\$28,320.30
Software	Ettrieve Forms & Flow - Government Edition - Single City Dept. - No External Constituent Use - Population 250,001+	Digital Forms, eSignature, and Workflow	Annual	TBD
Software	Ettrieve Forms & Flow - Government Edition - County-Wide or Single Dept. w/External Constituent Use - Population 0-200,000	Digital Forms, eSignature, and Workflow	Annual	\$43,008.30
Software	Ettrieve Forms & Flow - Government Edition - County-Wide or Single Dept. w/External Constituent Use - Population 200,001-350,000	Digital Forms, eSignature, and Workflow	Annual	\$64,122.30
Software	Ettrieve Forms & Flow - Government Edition - County-Wide or Single Dept. w/External Constituent Use - Population 350,001-500,000	Digital Forms, eSignature, and Workflow	Annual	\$83,400.30
Software	Ettrieve Forms & Flow - Government Edition - County-Wide or Single Dept. w/External Constituent Use - Population 500,001+	Digital Forms, eSignature, and Workflow	Annual	TBD
Software	Ettrieve Forms & Flow - Government Edition - Single County Dept. - No External Constituent Use - Population 0-200,000	Digital Forms, eSignature, and Workflow	Annual	\$14,550.30
Software	Ettrieve Forms & Flow - Government Edition - Single County Dept. - No External Constituent Use - Population 200,001-350,000	Digital Forms, eSignature, and Workflow	Annual	\$21,894.30
Software	Ettrieve Forms & Flow - Government Edition - Single County Dept. - No External Constituent Use - Population 350,001-500,000	Digital Forms, eSignature, and Workflow	Annual	\$28,320.30
Software	Ettrieve Forms & Flow - Government Edition - Single County Dept. - No External Constituent Use - Population 500,001+	Digital Forms, eSignature, and Workflow	Annual	TBD
Software	Ettrieve Forms & Flow - Government Edition - Custom Enterprise License	Digital Forms, eSignature, and Workflow	Annual	TBD
Software	Ettrieve Full Platform - Government Edition - Custom Enterprise License	Document Management, Digital Forms, eSignature, and Workflow	Annual	TBD
Software	ServePrint Utility - K-12 Edition	Print Customization	Annual	\$13,770.00
Software	ServePrint Utility - Higher Education Edition - Student FTE: 0-2,500	Print Customization	Annual	\$13,770.00
Software	ServePrint Utility - Higher Education Edition - Student FTE: 2,501-5,000	Print Customization	Annual	\$13,770.00
Software	ServePrint Utility - Higher Education Edition - Student FTE: 5,001-10,000	Print Customization	Annual	\$18,360.00
Software	ServePrint Utility - Higher Education Edition - Student FTE: 10,001-15,000	Print Customization	Annual	\$22,950.00
Software	ServePrint Utility - Higher Education Edition - Student FTE: 15,001+	Print Customization	Annual	\$32,130.00
Software	Document Retention Policy Manager	Document Management	Annual	The Greater of \$4,845 or 10% of Total Software Subscription
Software	EdCloud Form & Process Library	Digital Forms, eSignature, and Workflow	Annual	The Greater of \$4,845 or 10% of Total Software Subscription
Software	SchoolCloud Form & Process Library	Digital Forms, eSignature, and Workflow	Annual	The Greater of \$4,845 or 10% of Total Software Subscription
Software	GovCentral Form & Process Library	Digital Forms, eSignature, and Workflow	Annual	The Greater of \$4,845 or 10% of Total Software Subscription
Software	Ettrieve Self-Service	Document Management, Digital Forms, eSignature, and Workflow	Annual	\$4,845.00
Software	Replicated Database	Document Management, Digital Forms, eSignature, and Workflow	Annual	The Greater of \$4,845 or 10% of Total Software Subscription
Software	Ettrieve+ Add-On Bundles - Custom	Document Management, Digital Forms, eSignature, and Workflow	Annual	TBD
Software	Additional Data Storage	Document Management	Annual - Per TB	\$2,907.00
Software	Legacy Content Concurrent User License Add-On (Requires Existing Deployment)	Document Management	Annual - Per User	\$1,938.00
Software	Pre-Built Data Integration Connector	Other	Annual - Per Connector	\$9,690.00
Services	Ettrieve Content - Base Implementation Fee (Includes 1 Dept)	Professional Services	One-Time Fee	\$3,183.17
Services	Ettrieve Content - Additional Department Implementation Fee	Professional Services	One-Time Fee - Per Department	\$6,322.73
Services	Ettrieve Forms & Flow - Enterprise Implementation Fee	Professional Services	One-Time Fee - Per Department	\$37,936.35
Services	Ettrieve Forms & Flow - Quick Start Implementation Fee	Professional Services	One-Time Fee - Per Department	\$27,253.13
Services	Ettrieve Full Platform - Enterprise Implementation Fee	Professional Services	One-Time Fee - Per Department	\$65,843.55
Services	Ettrieve Full Platform - Quick Start Implementation Fee	Professional Services	One-Time Fee - Per Department	\$37,718.33
Services	Custom Scoped Managed Service Agreement	Professional Services	Annual	TBD
Services	Serve - Base Implementation Fee	Professional Services	One-Time Fee	\$13,517.55
Services	Document Migration Services	Professional Services	Per Hour	\$237.41
Services	Custom Scoped Professional Services	Professional Services	Per Hour	\$237.41

Pricing Changes

Type	Software Name	Category	Price Adjustment	Explanation
Software	Ettrieve Content - Higher Education Edition - Student FTE: 0-2,500 - 10 Concurrent User Licenses	Document Management	20% Increase	Increased hosting and technology costs to core offering plus additional costs for new development/added functionality

Softdocs Master Price Catalog FY24 - OMNIA Contract #01-163 for Documents and Records Management

Type	Software Name	Category	MSRP	Unit of Measure	OMNIA Member Price
Software	Etrieve Content - K-12 Edition - District Enrollment: 0-5,000 - 5 Concurrent User Licenses	Document Management	\$15,850.00	Annual	\$14,550.30
Software	Etrieve Content - K-12 Edition - District Enrollment: 0-5,000 - 10 Concurrent User Licenses	Document Management	\$18,850.00	Annual	\$17,304.30
Software	Etrieve Content - K-12 Edition - District Enrollment: 0-5,000 - 15 Concurrent User Licenses	Document Management	\$21,850.00	Annual	\$20,058.30
Software	Etrieve Content - K-12 Edition - District Enrollment: 5,001-7,500 - 5 Concurrent User Licenses	Document Management	\$3.31	Annual - Per Student	\$3.04
Software	Etrieve Content - K-12 Edition - District Enrollment: 5,001-7,500 - 10 Concurrent User Licenses	Document Management	\$4.42	Annual - Per Student	\$4.06
Software	Etrieve Content - K-12 Edition - District Enrollment: 5,001-7,500 - 15 Concurrent User Licenses	Document Management	\$5.37	Annual - Per Student	\$4.93
Software	Etrieve Content - K-12 Edition - District Enrollment: 7,501-10,000 - 5 Concurrent User Licenses	Document Management	\$3.36	Annual - Per Student	\$3.08
Software	Etrieve Content - K-12 Edition - District Enrollment: 7,501-10,000 - 10 Concurrent User Licenses	Document Management	\$4.32	Annual - Per Student	\$3.97
Software	Etrieve Content - K-12 Edition - District Enrollment: 7,501-10,000 - 15 Concurrent User Licenses	Document Management	\$5.40	Annual - Per Student	\$4.96
Software	Etrieve Content - K-12 Edition - District Enrollment: 10,001-15,000 - 5 Concurrent User Licenses	Document Management	\$2.55	Annual - Per Student	\$2.34
Software	Etrieve Content - K-12 Edition - District Enrollment: 10,001-15,000 - 10 Concurrent User Licenses	Document Management	\$3.35	Annual - Per Student	\$3.08
Software	Etrieve Content - K-12 Edition - District Enrollment: 10,001-15,000 - 15 Concurrent User Licenses	Document Management	\$4.23	Annual - Per Student	\$3.88
Software	Etrieve Content - K-12 Edition - Custom Enterprise License	Document Management	TBD	Annual	TBD
Software	Etrieve Forms & Flow - K-12 Edition - District Enrollment: 0-5,000	Digital Forms, eSignature, and Workflow	\$17,850.00	Annual	\$16,386.30
Software	Etrieve Forms & Flow - K-12 Edition - District Enrollment: 5,001-7,500	Digital Forms, eSignature, and Workflow	\$3.47	Annual - Per Student	\$3.19
Software	Etrieve Forms & Flow - K-12 Edition - District Enrollment: 7,501-10,000	Digital Forms, eSignature, and Workflow	\$3.11	Annual - Per Student	\$2.85
Software	Etrieve Forms & Flow - K-12 Edition - District Enrollment: 10,001-15,000	Digital Forms, eSignature, and Workflow	\$2.23	Annual - Per Student	\$2.05
Software	Etrieve Forms & Flow - K-12 Edition - District Enrollment: 15,001+	Digital Forms, eSignature, and Workflow	TBD	Annual	TBD
Software	Etrieve Full Platform - K-12 Edition - District Enrollment: 0-5,000 - 5 Concurrent User Licenses	Document Management, Digital Forms, eSignature, and Workflow	\$26,850.00	Annual	\$24,648.30
Software	Etrieve Full Platform - K-12 Edition - District Enrollment: 0-5,000 - 10 Concurrent User Licenses	Document Management, Digital Forms, eSignature, and Workflow	\$29,850.00	Annual	\$27,402.30
Software	Etrieve Full Platform - K-12 Edition - District Enrollment: 0-5,000 - 15 Concurrent User Licenses	Document Management, Digital Forms, eSignature, and Workflow	\$32,850.00	Annual	\$30,156.30
Software	Etrieve Full Platform - K-12 Edition - District Enrollment: 5,001-7,500 - 5 Concurrent User Licenses	Document Management, Digital Forms, eSignature, and Workflow	\$5.06	Annual - Per Student	\$4.65
Software	Etrieve Full Platform - K-12 Edition - District Enrollment: 5,001-7,500 - 10 Concurrent User Licenses	Document Management, Digital Forms, eSignature, and Workflow	\$6.01	Annual - Per Student	\$5.52
Software	Etrieve Full Platform - K-12 Edition - District Enrollment: 5,001-7,500 - 15 Concurrent User Licenses	Document Management, Digital Forms, eSignature, and Workflow	\$6.96	Annual - Per Student	\$6.39
Software	Etrieve Full Platform - K-12 Edition - District Enrollment: 7,501-10,000 - 5 Concurrent User Licenses	Document Management, Digital Forms, eSignature, and Workflow	\$4.92	Annual - Per Student	\$4.52
Software	Etrieve Full Platform - K-12 Edition - District Enrollment: 7,501-10,000 - 10 Concurrent User Licenses	Document Management, Digital Forms, eSignature, and Workflow	\$5.89	Annual - Per Student	\$5.41
Software	Etrieve Full Platform - K-12 Edition - District Enrollment: 7,501-10,000 - 15 Concurrent User Licenses	Document Management, Digital Forms, eSignature, and Workflow	\$6.97	Annual - Per Student	\$6.40
Software	Etrieve Full Platform - K-12 Edition - District Enrollment: 10,001-15,000 - 5 Concurrent User Licenses	Document Management, Digital Forms, eSignature, and Workflow	\$83.00	Annual - Per Student	\$76.19
Software	Etrieve Full Platform - K-12 Edition - District Enrollment: 10,001-15,000 - 10 Concurrent User Licenses	Document Management, Digital Forms, eSignature, and Workflow	\$4.63	Annual - Per Student	\$4.25

Softdocs Master Price Catalog FY24 - OMNIA Contract #01-163 for Documents and Records Management

Type	Software Name	Category	MSRP	Unit of Measure	OMNIA Member Price
Software	Etrieve Full Platform - K-12 Edition - District Enrollment: 10,001-15,000 - 15 Concurrent User Licenses	Document Management, Digital Forms, eSignature, and Workflow	\$5.51	Annual - Per Student	\$5.06
Software	Etrieve Full Platform - K-12 Edition - District Enrollment: 15,001+ - 5 Concurrent User Licenses	Document Management, Digital Forms, eSignature, and Workflow	TBD	Annual	TBD
Software	Etrieve Full Platform - K-12 Edition - District Enrollment: 15,001+ - 10 Concurrent User Licenses	Document Management, Digital Forms, eSignature, and Workflow	TBD	Annual	TBD
Software	Etrieve Full Platform - K-12 Edition - District Enrollment: 15,001+ - 15 Concurrent User Licenses	Document Management, Digital Forms, eSignature, and Workflow	TBD	Annual	TBD
Software	Etrieve Full Platform - K-12 Edition - Custom Enterprise License	Document Management, Digital Forms, eSignature, and Workflow	TBD	Annual	TBD
Software	Etrieve Content - Higher Education Edition - Student FTE: 0-2,500 - 10 Concurrent User Licenses	Document Management	\$23,850.00	Annual	\$21,894.30
Software	Etrieve Content - Higher Education Edition - Student FTE: 0-2,500 - 15 Concurrent User Licenses	Document Management	\$28,850.00	Annual	\$26,484.30
Software	Etrieve Content - Higher Education Edition - Student FTE: 0-2,500 - 20 Concurrent User Licenses	Document Management	\$33,850.00	Annual	\$31,074.30
Software	Etrieve Content - Higher Education Edition - Student FTE: 0-2,500 - 25 Concurrent User Licenses	Document Management	\$40,850.00	Annual	\$37,500.30
Software	Etrieve Content - Higher Education Edition - Student FTE: 0-2,500 - 30 Concurrent User Licenses	Document Management	\$46,850.00	Annual	\$43,008.30
Software	Etrieve Content - Higher Education Edition - Student FTE: 0-2,500 - 35 Concurrent User Licenses	Document Management	\$53,850.00	Annual	\$49,434.30
Software	Etrieve Content - Higher Education Edition - Student FTE: 0-2,500 - 40 Concurrent User Licenses	Document Management	\$59,850.00	Annual	\$54,942.30
Software	Etrieve Content - Higher Education Edition - Student FTE: 2,501-5,000 - 10 Concurrent User Licenses	Document Management	\$30,850.00	Annual	\$28,320.30
Software	Etrieve Content - Higher Education Edition - Student FTE: 2,501-5,000 - 15 Concurrent User Licenses	Document Management	\$36,850.00	Annual	\$33,828.30
Software	Etrieve Content - Higher Education Edition - Student FTE: 2,501-5,000 - 20 Concurrent User Licenses	Document Management	\$42,850.00	Annual	\$39,336.30
Software	Etrieve Content - Higher Education Edition - Student FTE: 2,501-5,000 - 25 Concurrent User Licenses	Document Management	\$48,850.00	Annual	\$44,844.30
Software	Etrieve Content - Higher Education Edition - Student FTE: 2,501-5,000 - 30 Concurrent User Licenses	Document Management	\$54,850.00	Annual	\$50,352.30
Software	Etrieve Content - Higher Education Edition - Student FTE: 2,501-5,000 - 35 Concurrent User Licenses	Document Management	\$60,850.00	Annual	\$55,860.30
Software	Etrieve Content - Higher Education Edition - Student FTE: 2,501-5,000 - 40 Concurrent User Licenses	Document Management	\$66,850.00	Annual	\$61,368.30
Software	Etrieve Content - Higher Education Edition - Student FTE: 5,001-10,000 - 10 Concurrent User Licenses	Document Management	\$42,850.00	Annual	\$39,336.30
Software	Etrieve Content - Higher Education Edition - Student FTE: 5,001-10,000 - 15 Concurrent User Licenses	Document Management	\$50,850.00	Annual	\$46,680.30
Software	Etrieve Content - Higher Education Edition - Student FTE: 5,001-10,000 - 20 Concurrent User Licenses	Document Management	\$57,850.00	Annual	\$53,106.30
Software	Etrieve Content - Higher Education Edition - Student FTE: 5,001-10,000 - 25 Concurrent User Licenses	Document Management	\$64,850.00	Annual	\$59,532.30
Software	Etrieve Content - Higher Education Edition - Student FTE: 5,001-10,000 - 30 Concurrent User Licenses	Document Management	\$71,850.00	Annual	\$65,958.30
Software	Etrieve Content - Higher Education Edition - Student FTE: 5,001-10,000 - 35 Concurrent User Licenses	Document Management	\$78,850.00	Annual	\$72,384.30
Software	Etrieve Content - Higher Education Edition - Student FTE: 5,001-10,000 - 40 Concurrent User Licenses	Document Management	\$86,850.00	Annual	\$79,728.30
Software	Etrieve Content - Higher Education Edition - Student FTE: 10,001+ - 10 Concurrent User Licenses	Document Management	\$57,850.00	Annual	\$53,106.30
Software	Etrieve Content - Higher Education Edition - Student FTE: 10,001+ - 15 Concurrent User Licenses	Document Management	\$64,850.00	Annual	\$59,532.30
Software	Etrieve Content - Higher Education Edition - Student FTE: 10,001+ - 20 Concurrent User Licenses	Document Management	\$71,850.00	Annual	\$65,958.30
Software	Etrieve Content - Higher Education Edition - Student FTE: 10,001+ - 25 Concurrent User Licenses	Document Management	\$80,850.00	Annual	\$74,220.30
Software	Etrieve Content - Higher Education Edition - Student FTE: 10,001+ - 30 Concurrent User Licenses	Document Management	\$88,850.00	Annual	\$81,564.30
Software	Etrieve Content - Higher Education Edition - Student FTE: 10,001+ - 35 Concurrent User Licenses	Document Management	\$95,850.00	Annual	\$87,990.30
Software	Etrieve Content - Higher Education Edition - Student FTE: 10,001+ - 40 Concurrent User Licenses	Document Management	\$102,850.00	Annual	\$94,416.30
Software	Etrieve Content - Higher Education Edition - Custom Enterprise License	Document Management	TBD	Annual	TBD
Software	Etrieve Forms & Flow - Higher Education Edition - Student FTE: 0-2,500	Digital Forms, eSignature, and Workflow	\$30,850.00	Annual	\$28,320.30
Software	Etrieve Forms & Flow - Higher Education Edition - Student FTE: 2,501-5,000	Digital Forms, eSignature, and Workflow	\$46,850.00	Annual	\$43,008.30
Software	Etrieve Forms & Flow - Higher Education Edition - Student FTE: 5,001-10,000	Digital Forms, eSignature, and Workflow	\$69,850.00	Annual	\$64,122.30

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Software	Etrieve Forms & Flow - Higher Education Edition - Student FTE: 10,001-15,000	Digital Forms, eSignature, and Workflow	\$90,850.00	Annual	\$83,400.30
Software	Etrieve Forms & Flow - Higher Education Edition - Custom Enterprise License	Digital Forms, eSignature, and Workflow	TBD	Annual	TBD
Software	Etrieve Full Platform - Higher Education Edition - Student FTE: 0-2,500 - 10 Concurrent User Licenses	Document Management, Digital Forms, eSignature, and Workflow	\$40,850.00	Annual	\$37,500.30
Software	Etrieve Full Platform - Higher Education Edition - Student FTE: 0-2,500 - 15 Concurrent User Licenses	Document Management, Digital Forms, eSignature, and Workflow	\$47,850.00	Annual	\$43,926.30
Software	Etrieve Full Platform - Higher Education Edition - Student FTE: 0-2,500 - 20 Concurrent User Licenses	Document Management, Digital Forms, eSignature, and Workflow	\$53,850.00	Annual	\$49,434.30
Software	Etrieve Full Platform - Higher Education Edition - Student FTE: 0-2,500 - 25 Concurrent User Licenses	Document Management, Digital Forms, eSignature, and Workflow	\$60,850.00	Annual	\$55,860.30
Software	Etrieve Full Platform - Higher Education Edition - Student FTE: 0-2,500 - 30 Concurrent User Licenses	Document Management, Digital Forms, eSignature, and Workflow	\$66,850.00	Annual	\$61,368.30
Software	Etrieve Full Platform - Higher Education Edition - Student FTE: 0-2,500 - 35 Concurrent User Licenses	Document Management, Digital Forms, eSignature, and Workflow	\$73,850.00	Annual	\$67,794.30
Software	Etrieve Full Platform - Higher Education Edition - Student FTE: 0-2,500 - 40 Concurrent User Licenses	Document Management, Digital Forms, eSignature, and Workflow	\$80,850.00	Annual	\$74,220.30
Software	Etrieve Full Platform - Higher Education Edition - Student FTE: 2,501-5,000 - 10 Concurrent User Licenses	Document Management, Digital Forms, eSignature, and Workflow	\$66,850.00	Annual	\$61,368.30
Software	Etrieve Full Platform - Higher Education Edition - Student FTE: 2,501-5,000 - 15 Concurrent User Licenses	Document Management, Digital Forms, eSignature, and Workflow	\$73,850.00	Annual	\$67,794.30
Software	Etrieve Full Platform - Higher Education Edition - Student FTE: 2,501-5,000 - 20 Concurrent User Licenses	Document Management, Digital Forms, eSignature, and Workflow	\$80,850.00	Annual	\$74,220.30
Software	Etrieve Full Platform - Higher Education Edition - Student FTE: 2,501-5,000 - 25 Concurrent User Licenses	Document Management, Digital Forms, eSignature, and Workflow	\$87,850.00	Annual	\$80,646.30
Software	Etrieve Full Platform - Higher Education Edition - Student FTE: 2,501-5,000 - 30 Concurrent User Licenses	Document Management, Digital Forms, eSignature, and Workflow	\$93,850.00	Annual	\$86,154.30
Software	Etrieve Full Platform - Higher Education Edition - Student FTE: 2,501-5,000 - 35 Concurrent User Licenses	Document Management, Digital Forms, eSignature, and Workflow	\$100,850.00	Annual	\$92,580.30
Software	Etrieve Full Platform - Higher Education Edition - Student FTE: 2,501-5,000 - 40 Concurrent User Licenses	Document Management, Digital Forms, eSignature, and Workflow	\$106,850.00	Annual	\$98,088.30
Software	Etrieve Full Platform - Higher Education Edition - Student FTE: 5,001-10,000 - 10 Concurrent User Licenses	Document Management, Digital Forms, eSignature, and Workflow	\$93,850.00	Annual	\$86,154.30
Software	Etrieve Full Platform - Higher Education Edition - Student FTE: 5,001-10,000 - 15 Concurrent User Licenses	Document Management, Digital Forms, eSignature, and Workflow	\$100,850.00	Annual	\$92,580.30
Software	Etrieve Full Platform - Higher Education Edition - Student FTE: 5,001-10,000 - 20 Concurrent User Licenses	Document Management, Digital Forms, eSignature, and Workflow	\$106,850.00	Annual	\$98,088.30
Software	Etrieve Full Platform - Higher Education Edition - Student FTE: 5,001-10,000 - 25 Concurrent User Licenses	Document Management, Digital Forms, eSignature, and Workflow	\$113,850.00	Annual	\$104,514.30
Software	Etrieve Full Platform - Higher Education Edition - Student FTE: 5,001-10,000 - 30 Concurrent User Licenses	Document Management, Digital Forms, eSignature, and Workflow	\$120,850.00	Annual	\$110,940.30

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Type	Software Name	Category	MSRP	Unit of Measure	OMNIA Member Price
Software	Etrieve Full Platform - Higher Education Edition - Student FTE: 5,001-10,000 - 35 Concurrent User Licenses	Document Management, Digital Forms, eSignature, and Workflow	\$126,850.00	Annual	\$116,448.30
Software	Etrieve Full Platform - Higher Education Edition - Student FTE: 5,001-10,000 - 40 Concurrent User Licenses	Document Management, Digital Forms, eSignature, and Workflow	\$132,850.00	Annual	\$121,956.30
Software	Etrieve Full Platform - Higher Education Edition - Student FTE: 10,001+ - 10 Concurrent User Licenses	Document Management, Digital Forms, eSignature, and Workflow	\$120,850.00	Annual	\$110,940.30
Software	Etrieve Full Platform - Higher Education Edition - Student FTE: 10,001+ - 15 Concurrent User Licenses	Document Management, Digital Forms, eSignature, and Workflow	\$127,850.00	Annual	\$117,366.30
Software	Etrieve Full Platform - Higher Education Edition - Student FTE: 10,001+ - 20 Concurrent User Licenses	Document Management, Digital Forms, eSignature, and Workflow	\$134,850.00	Annual	\$123,792.30
Software	Etrieve Full Platform - Higher Education Edition - Student FTE: 10,001+ - 25 Concurrent User Licenses	Document Management, Digital Forms, eSignature, and Workflow	\$141,850.00	Annual	\$130,218.30
Software	Etrieve Full Platform - Higher Education Edition - Student FTE: 10,001+ - 30 Concurrent User Licenses	Document Management, Digital Forms, eSignature, and Workflow	\$147,850.00	Annual	\$135,726.30
Software	Etrieve Full Platform - Higher Education Edition - Student FTE: 10,001+ - 35 Concurrent User Licenses	Document Management, Digital Forms, eSignature, and Workflow	\$154,850.00	Annual	\$142,152.30
Software	Etrieve Full Platform - Higher Education Edition - Student FTE: 10,001+ - 40 Concurrent User Licenses	Document Management, Digital Forms, eSignature, and Workflow	\$160,850.00	Annual	\$147,660.30
Software	Etrieve Full Platform - Higher Education Edition - Custom Enterprise License	Document Management, Digital Forms, eSignature, and Workflow	TBD	Annual	TBD
Software	Etrieve Content - Government Edition - 1-24 Concurrent User Licenses (Minimum: 10)	Document Management	\$1,500.00	Annual - Per User	\$1,377.00
Software	Etrieve Content - Government Edition - 25-99 Concurrent User Licenses	Document Management	\$1,250.00	Annual - Per User	\$1,147.50
Software	Etrieve Content - Government Edition - 100-249 Concurrent User Licenses	Document Management	\$975.00	Annual - Per User	\$895.05
Software	Etrieve Content - Government Edition - 250-500 Concurrent User Licenses	Document Management	\$795.00	Annual - Per User	\$729.81
Software	Etrieve Content - Government Edition - Custom Enterprise License	Document Management	TBD	Annual	TBD
Software	Etrieve Forms & Flow - Government Edition - City-Wide or Single Dept. w/External Constituent Use - Population 0-50,000	Digital Forms, eSignature, and Workflow	\$46,850.00	Annual	\$43,008.30
Software	Etrieve Forms & Flow - Government Edition - City-Wide or Single Dept. w/External Constituent Use - Population 50,001-150,000	Digital Forms, eSignature, and Workflow	\$69,850.00	Annual	\$64,122.30
Software	Etrieve Forms & Flow - Government Edition - City-Wide or Single Dept. w/External Constituent Use - Population 150,001-250,000	Digital Forms, eSignature, and Workflow	\$90,850.00	Annual	\$83,400.30
Software	Etrieve Forms & Flow - Government Edition - City-Wide or Single Dept. w/External Constituent Use - Population 250,001+	Digital Forms, eSignature, and Workflow	TBD	Annual	TBD
Software	Etrieve Forms & Flow - Government Edition - Single City Dept. - No External Constituent Use - Population 0-50,000	Digital Forms, eSignature, and Workflow	\$15,850.00	Annual	\$14,550.30
Software	Etrieve Forms & Flow - Government Edition - Single City Dept. - No External Constituent Use - Population 50,001-150,000	Digital Forms, eSignature, and Workflow	\$23,850.00	Annual	\$21,894.30
Software	Etrieve Forms & Flow - Government Edition - Single City Dept. - No External Constituent Use - Population 150,001-250,000	Digital Forms, eSignature, and Workflow	\$30,850.00	Annual	\$28,320.30
Software	Etrieve Forms & Flow - Government Edition - Single City Dept. - No External Constituent Use - Population 250,001+	Digital Forms, eSignature, and Workflow	TBD	Annual	TBD
Software	Etrieve Forms & Flow - Government Edition - County-Wide or Single Dept. w/External Constituent Use - Population 0-200,000	Digital Forms, eSignature, and Workflow	\$46,850.00	Annual	\$43,008.30
Software	Etrieve Forms & Flow - Government Edition - County-Wide or Single Dept. w/External Constituent Use - Population 200,001-350,000	Digital Forms, eSignature, and Workflow	\$69,850.00	Annual	\$64,122.30
Software	Etrieve Forms & Flow - Government Edition - County-Wide or Single Dept. w/External Constituent Use - Population 350,001-500,000	Digital Forms, eSignature, and Workflow	\$90,850.00	Annual	\$83,400.30
Software	Etrieve Forms & Flow - Government Edition - County-Wide or Single Dept. w/External Constituent Use - Population 500,001+	Digital Forms, eSignature, and Workflow	TBD	Annual	TBD
Software	Etrieve Forms & Flow - Government Edition - Single County Dept. - No External Constituent Use - Population 0-200,000	Digital Forms, eSignature, and Workflow	\$15,850.00	Annual	\$14,550.30
Software	Etrieve Forms & Flow - Government Edition - Single County Dept. - No External Constituent Use - Population 200,001-350,000	Digital Forms, eSignature, and Workflow	\$23,850.00	Annual	\$21,894.30
Software	Etrieve Forms & Flow - Government Edition - Single County Dept. - No External Constituent Use - Population 350,001-500,000	Digital Forms, eSignature, and Workflow	\$30,850.00	Annual	\$28,320.30
Software	Etrieve Forms & Flow - Government Edition - Single County Dept. - No External Constituent Use - Population 500,001+	Digital Forms, eSignature, and Workflow	TBD	Annual	TBD

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Software	Etrieve Forms & Flow - Government Edition - Custom Enterprise License	Digital Forms, eSignature, and Workflow	TBD	Annual	TBD
Software	Etrieve Full Platform - Government Edition - Custom Enterprise License	Document Management, Digital Forms, eSignature, and Workflow	TBD	Annual	TBD
Software	Serve Print Utility - K-12 Edition	Print Customization	\$15,000.00	Annual	\$13,770.00
Software	Serve Print Utility - Higher Education Edition - Student FTE: 0-2,500	Print Customization	\$15,000.00	Annual	\$13,770.00
Software	Serve Print Utility - Higher Education Edition - Student FTE: 2,501-5,000	Print Customization	\$15,000.00	Annual	\$13,770.00
Software	Serve Print Utility - Higher Education Edition - Student FTE: 5,001-10,000	Print Customization	\$20,000.00	Annual	\$18,360.00
Software	Serve Print Utility - Higher Education Edition - Student FTE: 10,001-15,000	Print Customization	\$25,000.00	Annual	\$22,950.00
Software	Serve Print Utility - Higher Education Edition - Student FTE: 15,001+	Print Customization	\$35,000.00	Annual	\$32,130.00
Software	Etrieve Sandbox	Other	35% of Total Software Subscription	Annual	35% of Total Software Subscription
Software	Document Retention Policy Manager	Document Management	The Greater of \$5,000 or 10% of Total Software Subscription	Annual	The Greater of \$4,845 or 10% of Total Software Subscription
Software	EdCloud Form & Process Library	Digital Forms, eSignature, and Workflow	The Greater of \$5,000 or 10% of Total Software Subscription	Annual	The Greater of \$4,845 or 10% of Total Software Subscription
Software	SchoolCloud Form & Process Library	Digital Forms, eSignature, and Workflow	The Greater of \$5,000 or 10% of Total Software Subscription	Annual	The Greater of \$4,845 or 10% of Total Software Subscription
Software	GovCentral Form & Process Library	Digital Forms, eSignature, and Workflow	The Greater of \$5,000 or 10% of Total Software Subscription	Annual	The Greater of \$4,845 or 10% of Total Software Subscription
Software	Etrieve Self-Service	Document Management, Digital Forms, eSignature, and Workflow	\$5,000.00	Annual	\$4,845.00
Software	Replicated Database	Document Management, Digital Forms, eSignature, and Workflow	The Greater of \$5,000 or 10% of Total Software Subscription	Annual	The Greater of \$4,845 or 10% of Total Software Subscription
Software	Etrieve+ Add-On Bundles - Custom	Document Management, Digital Forms, eSignature, and Workflow	TBD	Annual	TBD
Software	Additional Data Storage	Document Management	\$3,000.00	Annual - Per TB	\$2,907.00
Software	Legacy Content Concurrent User License Add-On (Requires Existing Deployment)	Document Management	\$2,000.00	Annual - Per User	\$1,938.00
Software	Pre-Built Data Integration Connector	Other	\$10,000.00	Annual - Per Connector	\$9,690.00
Services	Etrieve Content - Base Implementation Fee (Includes 1 Dept)	Professional Services	\$3,285.00	One-Time Fee	\$3,183.17
Services	Etrieve Content - Additional Department Implementation Fee	Professional Services	\$6,525.00	One-Time Fee - Per Department	\$6,322.73
Services	Etrieve Forms & Flow - Enterprise Implementation Fee	Professional Services	\$39,150.00	One-Time Fee - Per Department	\$37,936.35
Services	Etrieve Forms & Flow - Quick Start Implementation Fee	Professional Services	\$28,125.00	One-Time Fee - Per Department	\$27,253.13

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Services	Etrieve Full Platform - Enterprise Implementation Fee	Professional Services	\$67,950.00	One-Time Fee - Per Department	\$65,843.55
Services	Etrieve Full Platform - Quick Start Implementation Fee	Professional Services	\$38,925.00	One-Time Fee - Per Department	\$37,718.33
Services	Premier Services Annual Subscription	Professional Services	The Greater of \$25,000 or 35% of Total Software Subscription	Annual	The Greater of \$24,225 or 35% of Total Software Subscription
Services	Premier+ Services Annual Subscription	Professional Services	The Greater of \$45,000 or 75% of Total Software Subscription	Annual	The Greater of \$43,605 or 75% of Total Software Subscription
Services	Custom Scoped Managed Service Agreement	Professional Services	TBD	Annual	TBD
Services	Serve - Base Implementation Fee	Professional Services	\$13,950.00	One-Time Fee	\$13,517.55
Services	Document Migration Services	Professional Services	\$245.00	Per Hour	\$237.41
Services	Custom Scoped Professional Services	Professional Services	\$245.00	Per Hour	\$237.41

Softdocs Notes:

- Pricing for all software and services subscriptions are based on a minimum three (3) year agreement; members may contract for longer terms, if desired
- Softdocs charges an annual fee based on the software and services subscription amounts above with a 3% annual uplift
- Services purchases require a custom Scope of Work (SOW) agreed to by Softdocs and member; additional professional services fees may apply for base implementation SOWs beyond the core scope