

# Tab 7 – Pricing

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## **EQUIPMENT & MATERIAL PRICING**

1. Parts/Materials (maximum markup) 35%
2. Minimum Order Charge Amount N/A
3. Minimum Service Call Charge N/A
4. Annual Inspection Charge \$750 Hydro/ \$1,250 Traction
5. Average Response Time (HRs) 1

**All prices shall include any NCPA fees.**

## **LABOR**

- Respondents must submit their adjusted standard labor billing rates per hour for each participating location as shown below. Additional line items are available as a write in but most have an accompanying category definition. Rates shall include any fees, labor burden and NCPA fees.
- If Respondent does not chose to include a specific labor category mark the line as “NA”. Awarded vendors will then be required to apply for approval from NCPA prior to using an item marked “NA”.
- If Respondent has more than one location and/or union & non-union that affects their pricing, provide increase/decrease percentage labor billing rates per hour for each location as required. Describe locations by state, county or city.
- Labor Definitions are as follows:
  - Helper/Apprentice
    - A newly hired employee without previous mechanical experience
    - An employee who has not completed the required classroom educational program through the Department of Labor or through the National Elevator Industry Elevator Program (NEIEP), or
    - Who has less than 3-years on-the-job-training, under a certified mechanic

- Mechanic
  - An employee who has completed the approved Department of Labor or NEIEB classroom requirements or
  - An employee who has passed the mechanics exam or
  - An employee who has at least 3 years of experience working with a certified mechanic and is continuing his certification through the Department of Labor or the NEIEB
- Team
  - A team shall be defined as one helper and one mechanic
- Adjuster
  - An adjuster shall be a certified mechanic who has been in the industry for 10-years or more and has advanced knowledge and training

LABOR CLASSIFICATION	BILLABLE HOURLY RATE	BILLABLE HOURLY RATE
	STANDARD HOURS	OVERTIME HOURS
Mechanic	\$325	\$650
Helper	\$260	\$520
Adjuster	\$390	\$780
Other		
Team	\$585	1,170

Travel Charge Rate (per mile or per hour

N/A

Maximum Travel Charge per trip

N/A

Standard hours are 8 am to 5 pm Monday thru Friday

**Pricing for various regions by percent:**

**Add Percentage By Region\***

**Pricing for various regions by percent:**

**Add Percentage By Region\***

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**Add Percentage By Region\***

\*Responder may have different rates for location as well as union/non-union

### **Monthly Pricing per Type of Elevators**

\*Pricing may vary depending number of openings/ number of floors/ type of equipment

\*Pricing is based on 4 stop single opening unit

Hydraulic Elevator- \$250

Overhead Geared Traction- \$450

Overhead Traction Gearless - \$500

MRL- \$500

Contractor will be present for all Five (5) year inspections

**The Complete Baggage Handling System**      N/A

All above pricing shall be as per Elevator Repairs. If not, responder shall provide similar pricing amount s for Baggage Handling.

### **Not to Exceed Pricing**

- NCPA requests pricing be submitted as not to exceed for any participating entity.
- Unlike fixed pricing the awarded vendor can adjust submitted pricing lower if needed but, cannot exceed original pricing submitted for solicitation.
- Vendor must allow for lower pricing to be available for similar product and service purchases.

### **PRICING COMPLIANCE REVIEW**

- ◆ The awarded vendor will be expected to participate in the NCPA compliance review program that includes pricing verification. The goal is to provide transparency & contract compliance for NCPA & the vendor as a 3rd party independent review.
- ◆ The process includes a review of the scope of work narrative by line item plus any adjustments such as regional discounts, per diem rate, overtime, etc.
- ◆ Prior to the selection of the vendors, a more comprehensive discussion will be provided to the vendors for their evaluation.

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