



NOTICE TO OFFEROR ADDENDUM NO. 1

RFP # 24-S866

Competitive Solicitation by Region 14 Education Service Center for Telecommunications Services

This Addendum No. 1 amends the Request for Proposals (RFP) for Telecommunications Services ("Addendum"). To the extent of any discrepancy between the original RFP and this Addendum, this Addendum shall prevail.

Region 14 ESC on behalf of itself and all states, local governments, school districts, and higher education institutions in the United States of America, and other government agencies and non-profit organizations (herein "Public Agency" or collectively "Public Agencies") is soliciting proposals from qualified vendors to enter into a Master Agreement for a complete line of Telecommunications Services.

See Addendum No. 1 Acknowledgement included on the last page.

Addendum No. 1 is hereby issued as follows:

Questions:

1. Can a supplier pick and choose what services to offer, or will suppliers be expected to offer all services listed?
Suppliers may elect to limit their proposals to any category or categories.
2. Can suppliers designate a certain geographic region(s) for services?
The goal of this RFP is to establish a national contract(s). If Supplier is unable to propose a national program, Supplier may indicate so and propose a regional solution. Region 14 evaluates responses in their entirety, and determine award based on the most advantageous proposal.
3. Please confirm under what section (Sections 1-6) the "Availability of Services and Pricing (40 points)" section goes. Does this fall under Section 2 in suppliers' response?
Yes

4. What information is needed in supplier price lists?
Refer to Section V EVALUATION
5. Can prices be a percentage discount off of list price?
Yes
6. Can supplier opt out of State of New Jersey? Ability to Perform section says to include "Appendix G. New Jersey Business Compliance".
Yes, but the goal of this RFP is to establish a national contract(s). Region 14 evaluates responses in their entirety, and determine award based on the most advantageous proposal.
7. Will this contract be considered an E-Rate eligible contract?
The participating agency would need to evaluate the awarded Suppliers' response and their own application to determine eligibility.
8. Do the minimum projected sales obligate the vendor to pay 3% if the projected volume is not met, or is the 3% fee only applied to actual sales?
The 3% is applied to purchase amount paid to supplier for the actual sale of products and services
9. Please verify if this is a template example?
Yes, if awarded this is the template that will be used when reporting sales
10. Due to the scope of the RFP, we respectfully request that OMNIA Partners consider extending the proposal response deadline by two weeks to April 18th, 2024.
Due to strict timeline to complete, the response deadline remains due on April 4th
11. Please confirm what government entity, if any, we would be contracting with?
Refer to Section I. INTRODUCTION; National Contract
12. Please confirm if OMNIA Partners is a government contractor and seeking to place Comcast Business under their umbrella?
Refer to Section I. INTRODUCTION; National Contract which describes OMNIA Partner role.
13. Is pricing required for all vendor products being presented?
Yes
14. In anticipation of the response to questions being in close proximity to the RFP response deadline, we would like to pro-actively request a two-week extension so that respondents may better integrate the new information into their responses.
Questions & Answers did not result in changes to the RFP. The response deadline remains due on April 4th

15. Can a vendor limit their response to niche technologies in which they are subject matter experts? Such as RF & wireless networks and network enhancement, Fiber optic networks? etc. without addressing some of the other categories such as Business Video and Hospitality services? ***Suppliers may elect to limit their proposals to any category or categories. Region 14 evaluates responses in their entirety, and determine award based on the most advantageous proposal.***

15. Please clarify place of performance of this contract. Is the place of performance only Region 14 Texas? Page 2 of the RFP states "It is the intention of Region 14 Education Service Center (herein "Region 14 ESC") to establish a contract for Telecommunication Services for use by Region 14 ESC and other public agencies supported under this contract". If our company is only able to perform services in the southeast US, can we propose under this RFP? Can we state in our proposal that we will not travel nationwide but will only perform in some states?

Refer to question # 2

RECEIPT OF ADDENDUM NO. 1 ACKNOWLEDGEMENT

Offeror shall acknowledge this addendum by signing below and include in their proposal response.

Company Name _____

Contact Person _____

Signature _____

Date _____