



To: Fred Flores  
Contract Manager

From: Robert Zingelmann  
Chief Financial Officer, Finance and Operations Services

Date: February 23, 2021

Subject: Approval of Contract Award

Per official action taken by the Board of Directors of Region 4 Education Service Center (ESC) on February 16, 2021 the following contracts were approved as presented:

➤ **Human Capital Management Systems and Managed Business Solutions**

- ADP
- Hire Thinking Inc. dba Advantage xPO
- Carahsoft Technology Corporation

Contract is effective May 1, 2020. If you have any questions, please let me know.



To: Dr. Pam Wells  
Executive Director

From: Robert Zingelmann  
Chief Financial Officer, Finance and Operations Services

Date: February 23, 2021

Re: Human Capital Management Systems and Managed Business Solutions; RFP # 20-07

The Evaluation Committee has reviewed the responses and recommend that the following companies be awarded:

- ADP, Inc.
- Carahsoft Technology Corporation
- Hire Thinking Inc.

The recommended vendors submitted offers that were determined to be most advantageous to OMNIA Partners, Public Sector members, based upon the bid tabulation. All the recommended respondents were determined to be competitively priced and strong for the specified services outlined in the RFP.

We believe all recommended vendors demonstrate the ability to provide and perform the services requested in the proposal. We will monitor their performance and determine at the end of each year if they are eligible for renewal with each new term.

This multiple award is recommended as most advantageous as it limits contract awards to the least number of suppliers necessary to meet the requirements of OMNIA Partners, Public Sector members. In order to serve the entire nation, a multiple award is recommended to provide any governmental agency with complete coverage of commodities, services and any other offering within the scope of proposal.

Please let me know if you have any questions.



February 24, 2021

Mr. Joshua Smith  
Senior Vice President  
Hire Thinking Inc.  
201 East 4<sup>th</sup> Street, Suite 800  
Cincinnati, OH 45202  
Email: [joshua.smith@advantagexpo.com](mailto:joshua.smith@advantagexpo.com)

Re: Award of Contract #R200703

Dear Mr. Smith:

Per official action taken by the Board of Directors of Region 4 Education Service Center on February 23, 2021, we are pleased to announce that after successful negotiated terms and conditions, Hire Thinking has been awarded an annual contract for the following, based on the sealed proposal (RFP#20-07) submitted on August 25, 2020:

**Commodity/Service**

**Supplier**

Human Capital Management and  
Managed Business Solutions


Hire Thinking Inc., dba Advantage xPO

This contract is effective May 1, 2021 and will expire on April 30, 2024. As indicated above, your contract # is R200703. This contract may be renewed annually for an additional two (2) years if mutually agreed upon by Region 4 ESC/OMNIA Partners, Public Sector and Hire Thinking Inc.

Your participation in the proposal process is appreciated and we look forward to a successful partnership. Please feel free to provide copies of this letter to your sales representative(s) to assist in their daily course of business.

If you have any questions, please contact Fred Flores, the Contract Manager assigned to your contract, at 713-554-0494 or [fred.flores@omniapartners.com](mailto:fred.flores@omniapartners.com).

Sincerely,

DocuSigned by:  
  
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Robert Zingelmann  
Chief Financial Officer, Finance and Operations Services