



STRATEGIC SOURCING

OFFICE OF THE PRESIDENT  
1111 Franklin Street, 10<sup>th</sup> Floor  
Oakland, California 94607-5200

DATE: October 25, 2021

TO: Whom It May Concern

FROM: Sean Parker  
Acting Associate Director  
University of California

SUBJECT: RFP # 001218 Office Furniture and Related Services Evaluation Summary

The University of California, Facilities and Capital Programs Center of Excellence issued RFP # 001218 for Office Furniture and Related Services on July 18<sup>th</sup>, 2019. Proposals were issued and received within the University of California's e-sourcing platform, CalUsource. Because of this e-sourcing platform, a solicitation at the University of California is made up of multiple documents in various formats and might appear as many combined documents instead of a single RFP document. Proposal were opened on August 21<sup>st</sup>, 2019 by 3:00PM PST in the University of California's e-procurement platform, CalUsource, from the following suppliers:

- Allsteel Inc.
- Knoll Inc
- Herman Miller Inc.
- Steelcase Inc.
- Kimball Office Inc.
- Krueger International Inc
- Haworth
- The HON Company LLC
- Teknion LLC
- Office Depot

The solicitation was evaluated based on the following evaluation criteria: (Must match the RFP)

- Program Pricing/Cost (30%)
- Company Profile/ General Capabilities (23%)
- Services (17%)
- Pricing Terms and Product (16%)
- Sustainability (14%)

The Evaluation Committee reviewed, evaluated, and scored response based on the evaluation criteria. The scoring of the Evaluation Committee was then combined into a weighted average with the final proposal tabulation scoring resulting in:

Supplier	Herman Miller	Teknion	Steelcase	Allsteel	Kimball
Score (7500 total)	5624	5078	6232	4907	5295
Rank	2	4	1	5	3

Based on the final tabulation. The following suppliers were sent intent to award letters and began negotiations with the University of California with the intent to get to a final contract:

- Herman Miller
- Kimball
- Steelcase

As a result of negotiations, all three firms were award the following contracts for Office Furniture and Related Services:

Supplier	Contract #	Term
Herman Miller	2019.001890	May 28, 2020 – April 30, 2024
Kimball	2019.001896	May 20, 2020 – April 30, 2024
Steelcase	2019.001899	May 21, 2020 – April 30, 2024

with the options to renew the Agreements for five (5) successive years (Renewal Term), exercised individually, in combinations, and/or as a single block of 5 years.

Sincerely,



Sean Parker  
 Acting Associate Director  
 Center of Excellence University of California Office of the President  
 Sean.Parker@ucop.edu