



UNIVERSITY OF CALIFORNIA

Amendment #3 to Agreement UCOP 2019.0001899

This Amendment #3 to Agreement #UC2019.001899 (“Agreement”) is entered into between The Regents of the University of California (UC) and Steelcase, Inc. (Supplier) for the purposes detailed below.

AMENDMENT #3 TO AGREEMENT

The Agreement is hereby amended as follows for the University of California Agreement and the National OMNIA Agreement:

Exhibit B.1 – Product/Service Pricing

Steelcase has published a new price list that was implemented globally on July 18, 2022. With the migration, of the Price List adjustment from PL198 to PL200, this equates to an approximate +9% increase. Based on Contractor’s Price List, Steelcase will migrate to Price List 200 effective with orders placed after April 30, 2023. This Price List adjustment would be in effect for a minimum of 12 months through April 30, 2024.

Steelcase and other manufacturers across the industry, have been impacted by higher commodity prices, especially for steel, petroleum-based products (fuel, plastics, and foam), increased freight rates and labor pressures. Several examples of increased since December 2020 which constitutes Price List 200 are:

- Steel prices for cold-rolled and hot-rolled steel have increased by 84.6% and 74.4% respectively;
- Aluminum have increased 50.1%;
- Foam Costs have increased 43.6%; Fabric Costs increase of 30.2%; and Plastic Costs increase of 27.1%;
- Wood Costs have increased 54.2%;
- General Freight Trucking Costs has increased 408%

Document with additional commodity pricing and graphs is provided in CalUsource.

Exhibit B.2 – Other Required Services for UC Locations – Hourly Rates

Labor rates have also increased since the last pricing change. A 3% hourly rate adjustment to the UC Program for Dealer Services. This is in support to align with the General Prevailing Wage Determination Labor Code, NC-23-31-15-2022-1. Document is provided in CalUsource.

For your convenience, I have attached Exhibit B for Agreement UC 2019.001899; PL200 Commodity Price Adjustment; and the Prevailing Wage Determination Code.

All other terms, conditions and provisions of the Agreement shall remain in full force and effect.

This Amendment is signed by the parties' duly authorized representatives and shall be effective as of the last date of signature below.

THE REGENTS OF THE UNIVERSITY OF CALIFORNIA

Steelcase, Inc.

DocuSigned by:

Paul Williams

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(Signature)

Paul Williams

(Printed Name)

Chief Procurement Officer and AVP

(Title)

4/11/2023

(Date)

Megan E. Maguire

(Signature)

Megan E. Maguire

(Printed Name)

Manager, Pricing & Contracts

(Title)

April 5, 2023

(Date)

Marilyn Biscotti

Senior Commodity Manager – Facilities, Maintenance & Capital Programs