

## **Questions and Answers for RFP 20-06 (Equipment and Tool Rental Services):**

1. Question: Can we get an extension due to <Suppliers> involvement and response to COVID-19?

*Answer: Extension was provided in Addendum 2.*

2. Question: Do they have a price file that we can utilize, or can we propose a price file that would be beneficial to the membership?

*Answer: There is no set price file other than the pricing information requested in Section IV. EVALUATION PROCESS AND CRITERIA, 2. a) Products/Pricing of the RFP.*

3. Question: Can you please clarify in the bid, "Current Products: proposal shall be for new materials and equipment in current production?" The nature of our business is renting a service, does this apply to us?

*Answer: That section is only pertinent if products/equipment are being sold outside of general rental services.*

4. Question: Can you please clarify in bid, "Fees – must be listed as separate item in proposal – if required, vendor shall provide insurance and damage waiver?" Does this include RPP, fuel surcharge, environmental fees, transportation. Are these to be listed as line items in the proposal?

*Answer: Yes, anything not included in the standard price of a product/service should be listed (such as a delivery fee, transportation fee, service fees, etc.).*

5. Question: In the bid. "Leasing: Offeror may also provide option for equipment leases in their response and provide all information, including Service Agreements, fees and agreements related to leasing products that may differ from rental service agreement." Is equipment rental leasing intended to be part of this proposal? We ask because there are distinct differences in rental agreements and lease agreements. A lease is a predetermined payment for an extended period of time with or without a buyout option at the end of the lease. Equipment rental provides for the timeframe needed with no further obligation.

*Answer: If an Offer is able and chooses to provide leasing services as part of their proposal, they may which would be separate from an Offeror providing rental services.*

**Questions and Answers for RFP 20-06 (Equipment and Tool Rental Services):**

6. Question: See Section IV (2) Products/Pricing for proposal requirements – The equipment rental industry is based off of cat classes and it would be almost impossible to list all of the manufactures that would be based in a particular cat class.

*Answer: The manufacturer's price list is only pertinent if products are being sold. Offeror's are permitted to provide general price/rental rate lists as applicable for their operations so long as the necessary information is provided for both Region 4 Education Service Center to evaluate appropriately and for Participating Public Agencies to obtain necessary pricing information from the Awarded Offeror(s).*

7. Question: Is small business participation required? <Supplier> self-performs the vast majority of all work.

*Answer: No, it is not a requirement.*