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STRATEGIC SOURCING

OFFICE OF THE PRESIDENT
1111 Franklin Street, 10th Floor
Oakland, California 94607-5200

DATE: November 1, 2021

TO: Whom It May Concern

FROM: Sean Parker
Acting Associate Director
University of California

SUBJECT: RFP # 002343 Dorm Furniture and Related Services Evaluation Summary

The University of California, Facilities and Capital Programs Center of Excellence issued RFP # 002343 for Dorm Furniture and Related Service on March, 4th, 2021. Proposals were issued and received within the University of California's e-procurement platform, CalUsource. Because of this e-procurement platform, a solicitation at the University of California is made up of multiple documents in various formats and might appear as many combined documents instead of a single document. Proposal were opened on April 29th by 3:00 PM PST in the University of California's e-procurement platform, CalUsource, from the following suppliers:

- Appalachian
- DCI
- John Savoy & Sons
- RT London
- Sauder Manufacturing Co.
- Sustainable Furniture Inc. (SFI)
- The Brill Company

The solicitation was evaluated based on the following evaluation criteria:

- Program Pricing/Cost - 30%
- Company Profile/General Capabilities – 24%
- Services – 24%
- Sustainability – 15%
- Pricing Terms and Product – 7%

The Evaluation Committee reviewed, evaluated, and scored response based on the evaluation criteria. The scoring of the Evaluation Committee was then combined into a weighted average with the final proposal tabulation scoring resulting in:

Firm	Total Score
Appalachian	Did Not Qualify
DCI	82%
John Savoy & Sons	75%
RT London	63%
Sauder Manufacturing Co	Did Not Qualify
Sustainable Furniture Inc. (SFI)	84%
The Brill Company	68%

Based on the final tabulation. The following suppliers were sent intent to award letters and began negotiations with the University of California with the intent to get to a final contract:

- Sustainable Furniture Inc. (SFI)
- DCI
- John Savoy & Sons

As a result of negotiations, the three suppliers were award a contract for Dorm Furniture and Related Services for a terms referenced below with the options to renew for five (5) additional years.

Supplier	Contract #	Term
Sustainable Furniture Inc. (SFI)	2021003072	Oct. 30, 2021 – Oct. 29, 2026
DCI	2021003074	Oct. 30, 2021 – Oct. 29, 2026
John Savoy & Sons	2021003073	Oct. 1, 2021 – Sept. 30, 2026

Sincerely,



Sean Parker
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