



## REQUEST FOR CONTRACT UPDATE #5

Pursuant to the terms of your awarded contract, all Contractors must notify and receive approval from Region 14 Education Service Center ("Region 14 ESC") when there is an update to the contract. No request will be officially approved without the prior written authorization from Region 14 ESC. Region 14 ESC reserves the right to accept or reject any request.

GCR Inc, dba TADERA hereby provides notice of the following update to Region 14 ESC contract number #14-06 for Public Sector Operations and Financial Management Software and Consulting Services on this date 03/21/2025.

### Instructions:

**Vendors must check all that may apply and provide supporting documentation.** Be sure to sign the signature page with all required signatures, prior to submitting your update for approval.

*This form is not intended for use if there is a change in operations, which may adversely affect members, i.e. assignment, bankruptcy, change of ownership, merger, etc.*

### Authorized Affiliates/Dealers/Distributors/Resellers

- Additions
- Deletions

### Products/Services (check all that apply)

- Additions
- Deletions
- Modifications
- Pricing Update

**Other** Vendor may include other notes regarding the contract update here: (attach another page if necessary).

This modification makes the following updates:

1. Additions: 17-23, 35-39.
2. Deletions: (as numbered on Update #4) 28-43, 46.
3. Modifications: Descriptions only: 1-4, 24-27.
4. Pricing Updates: Setup/labor fees only: 1-16, 24-27, 32-34.

While there was no across-the-board price increase applied to all product lines, our labor pricing rose 29% which is reflected in this pricing modification. This finding and subsequent increase came out of a recent internal exercise to determine our true cost to deliver the fully implemented and trained product. For any license modifications of which there were very few, we simply aligned each tier across the three primary product lines, for more a more reliable experience for our clients.

GCR Inc, dba TADERA

Vendor Name

Steve Dewis, General Manager

Submitted By



Signature

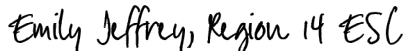
03/21/2025

Date

**FOR USE BY Region 14 ESC ONLY:**

Emily Jeffrey, Chief Financial Officer

DocuSigned by:



Signature

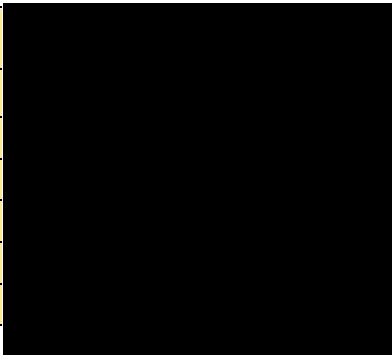
3/27/2025 | 6:18 AM PDT

Date

Tadera Price Schedule (for the period January 1, 2025 through December 31, 2025)

Order #	Part Number	Description	Type	Frequency	Set Up Fee	2025 SaaS License List Price	OMNIA Discount	OMNIA Discounted License Cost
1	Non-ABRM-SAAS	AirportIQ Business & Revenue Manager (ABRM) software suite for a non hub airport. Enterprise SaaS license includes all modules. Setup Fee includes Company & Agreement, Aeronautical Activity, Billing & Invoice, Accounts Receivable and Tenant Portal	One-Time Set-up + SaaS	Annual				
2	SM-ABRM-SAAS	AirportIQ Business & Revenue Manager (ABRM) software suite for a Small airport. Enterprise SaaS license includes all modules. Setup Fee includes Company & Agreement, Aeronautical Activity, Billing & Invoice, Accounts Receivable and Tenant Portal	One-Time Set-up + SaaS	Annual				
3	MD-ABRM-SAAS	AirportIQ Business & Revenue Manager (ABRM) software suite for a Medium airport. Enterprise SaaS license includes all modules. Setup Fee includes Company & Agreement, Aeronautical Activity, Billing & Invoice, Accounts Receivable and Tenant Portal	One-Time Set-up + SaaS	Annual				
4	LG-ABRM-SAAS	AirportIQ Business & Revenue Manager (ABRM) software suite for a Large airport. Enterprise SaaS license includes all modules. Setup Fee includes Company & Agreement, Aeronautical Activity, Billing & Invoice, Accounts Receivable and Tenant Portal	One-Time Set-up + SaaS	Annual				
5	Non-Space-SAAS	ABRM Space Management software for a non hub airport (Space Textual)	One-Time Set-up + SaaS	Annual				
6	SM-Space-SAAS	ABRM Space Management software for a small airport (Space Textual)	One-Time Set-up + SaaS	Annual				
7	MD-Space-SAAS	ABRM Space Management software for a medium airport (Space Textual)	One-Time Set-up + SaaS	Annual				
8	LG-Space-SAAS	ABRM Space Management software for a large airport (Space Textual)	One-Time Set-up + SaaS	Annual				
9	Non-GIS-SAAS	ABRM Space Management software for a non hub airport (Space GIS)	One-Time Set-up + SaaS	Annual				
10	SM-GIS-SAAS	ABRM Space Management software for a small airport (Space GIS)	One-Time Set-up + SaaS	Annual				
11	MD-GIS-SAAS	ABRM Space Management software for a medium airport (Space GIS)	One-Time Set-up + SaaS	Annual				
12	LG-GIS-SAAS	ABRM Space Management software for a large airport (Space GIS)	One-Time Set-up + SaaS	Annual				
13	Non-UB-SAAS	ABRM Utility Billing software for a non hub airport	One-Time Set-up + SaaS	Annual				
14	SM-UB-SAAS	ABRM Utility Billing software for a small airport	One-Time Set-up + SaaS	Annual				
15	MD-UB-SAAS	ABRM Utility Billing software for a medium airport	One-Time Set-up + SaaS	Annual				
16	LG-UB-SAAS	ABRM Utility Billing software for a large airport	One-Time Set-up + SaaS	Annual				
17	Non-GASB-SAAS	ABRM GASB software for a non hub airport	One-Time Set-up + SaaS	Annual				
18	SM-GASB-SAAS	ABRM GASB software for a small hub airport	One-Time Set-up + SaaS	Annual				
19	MD-GASB-SAAS	ABRM GASB software for a medium hub airport	One-Time Set-up + SaaS	Annual				
20	LG-GASB-SAAS	ABRM GASB software for a large hub airport	One-Time Set-up + SaaS	Annual				
21	SM-AR-SAAS	ABRM Aircraft Registration software for a small airport	One-Time Set-up + SaaS	Annual				
22	MD-AR-SAAS	ABRM Aircraft Registration software for a medium airport	One-Time Set-up + SaaS	Annual				
23	LG-AR-SAAS	ABRM Aircraft Registration software for a large airport	One-Time Set-up + SaaS	Annual				
24	Non-OPS1-SAAS	OPS1 software suite for non-hub airports	One-Time Set-up + SaaS	Annual				
25	SM-OPS1-SAAS	OPS1 software suite for small airports	One-Time Set-up + SaaS	Annual				
26	MD-OPS1-SAAS	OPS1 software suite for medium airports	One-Time Set-up + SaaS	Annual				
27	LG-OPS1-SAAS	OPS1 software suite for large airports	One-Time Set-up + SaaS	Annual				
28	SM-ASC-SAAS	AirportIQ Secure Credentials (ASC) software suite for small airports. Software as a Service (SaaS), support, maintenance, application updates, and cloud hosted. Five (5) year minimum commitment	One-Time Set-up + SaaS	Annual				
29	MD-ASC-SAAS	AirportIQ Secure Credentials (ASC) software suite for medium airports. Software as a Service (SaaS), support, maintenance, application updates, and cloud hosted. Five (5) year minimum commitment	One-Time Set-up + SaaS	Annual				
30	LG-ASC-SAAS	AirportIQ Secure Credentials (ASC) software suite for large airports. Software as a Service (SaaS), support, maintenance, application updates, and cloud hosted. Five (5) year minimum commitment	One-Time Set-up + SaaS	Annual				
31	ASXC-KIOSK-HW	AirportIQ Secure Credentials Kiosk. Includes shipping and three (3) year advanced exchange warranty, no field service	One-Time Set-up + SaaS	Annual				
32	SM-AGM-SAAS	AirportIQ Gate Manager (AGM) software for small airports	One-Time Set-up + SaaS	Annual				
33	MD-AGM-SAAS	AirportIQ Gate Manager (AGM) software for medium airports	One-Time Set-up + SaaS	Annual				
34	LG-AGM-SAAS	AirportIQ Gate Manager (AGM) software for large airports	One-Time Set-up + SaaS	Annual				
35	Non-APM-SAAS	AirportIQ Project Manager (APM) software suite for non-hub airports	One-Time Set-up + SaaS	Annual				
36	SM-APM-SAAS	AirportIQ Project Manager (APM) software suite for small airports	One-Time Set-up + SaaS	Annual				
37	MD-APM-SAAS	AirportIQ Project Manager (APM) software suite for medium airports	One-Time Set-up + SaaS	Annual				
38	LG-APM-SAAS	AirportIQ Project Manager (APM) software suite for large airports	One-Time Set-up + SaaS	Annual				
39	PS-ARAD-SAAS	AirportIQ Reporting Analytical Database (ARAD) to connect AirportIQ products and data to a client's existing reporting engine including PowerBI and Tableau. Dollars per database	One-Time Set-up + SaaS	Annual				
40	PS-Convert	Conversion from existing system to AirportIQ	One-Time Set-up	One-Time				
41	PS-Interface	API Integration	One-Time Set-up	One-Time				
42	PS-PCI	PCI 4.0 Compliance and S&M	One-Time Set-up + SaaS	Annual				
43	SSI-Misc	Non-regulatory customized training (less than 60 minute seattime) with learning objectives that needs to be identified. Travel costs for script development, onsite videography included in the Set Up fee.	One-Time Set-up + Course	One-time				
44	SSI-Recur	A shortened recurrent training course based upon a Custom or Misc. developed course.	One-Time Set-up + Course	One-time				
45	SSI-CUSTOM	Regulated customized online (less than 60 minute seattime) training developed to meet an approved syllabus with learning objectives. Travel costs for script development, onsite videography included in the Set Up fee.	One-Time Set-up + Course	One-time				
46	SSI-STANDARD	Standard content online training developed to meet learning topics. Current course list can be found at <a href="https://www.ssinstruction.com/airport-training-ondemand">https://www.ssinstruction.com/airport-training-ondemand</a>	One-Time Set-up + Course	One-time				

47	SSI-139Ste10	139 Training Suite: A modular curriculum required by the FAA for airport staff to maintain compliance on Part 139 airport/airfield operations and maintenance responsibilities.	One-Time Set-up + Course	Annual
48	SSI-ARS10	ARFF Recurrent Training Suite: A modular curriculum based on 14 CFR 139.319 and NFPA standards for ARFF recurrent training requirements.	One-Time Set-up + Course	Annual
49	SSI-SaaS005	iLS Enterprise 01_500: Interactive Learning System SaaS subscription with Standard or Custom Courseware sold separately	One-Time Set-up + SaaS	Annual
50	SSI-SaaS010	iLS Enterprise 501_1000: Interactive Learning System SaaS subscription with Standard or Custom Courseware sold separately	One-Time Set-up + SaaS	Annual
51	SSI-SaaS025	iLS Enterprise 1001_2500: Interactive Learning System SaaS subscription with Standard or Custom Courseware sold separately	One-Time Set-up + SaaS	Annual
52	SSI-SaaS100	iLS Enterprise 2501_20000: Interactive Learning System SaaS subscription with Standard or Custom Courseware sold separately	One-Time Set-up + SaaS	Annual
53	SSI-SaaS201	iLS Enterprise >20000: Interactive Learning System SaaS subscription with Standard or Custom Courseware sold separately	One-Time Set-up + SaaS	Annual



<b>Assumptions:</b>		
1	Term:	Unless otherwise notes, the minimum term for all products is three (3) years.
2	Annual Escelation:	All license products will increase 7% annual at each anniversary date.
3	Onsite:	All deliverables are based on remote services, in-person training can be added for \$11,375 in fixed price labor and travel expenses per 3-day onsite visit per Consultant