



To: Board of Directors  
From: Robert Zingelmann  
Date: December 17, 2019  
Subject: Recommendation of Contract Award

Region 4 ESC held a RFP opening on July 3, 2019 for RFP # 19-09 for **Software Solutions and Services**. There were nine (9) proposals submitted:

- Ardham Technologies, Inc
- DLT Solutions, LLC
- Double A Solutions – Janitorial Manager
- Encore Technology Group
- Hyland Software, Inc.
- EC America, Inc.
- inTEAM Associates, LLC
- Preservica, Inc.
- Rycor Solutions (US) Corp.

After careful review of all proposals, the Evaluation Team has determined that four (4) companies demonstrated the ability to provide the products and services outlined in the solicitation while offering competitive pricing to the members.

**CONSIDERATION**

Award of annual contract in compliance with the bid laws of the State of Texas is recommended.

**RECOMMENDATION**

The Evaluation Team recommends the following companies for award based on their response:

<b>Contract</b>	<b>Vendor</b>	<b>Term of Contract</b>
Software Solutions and Services	Ardham Technologies, Inc. DLT Solutions, LLC EC America, Inc. Hyland Software, Inc.	Three (3) years with option of two (2) one-year renewals

Support documentation has been attached for your reference.

Enclosure: Bid Tab Summary



To: Deborah Bushnell  
Contract Manager

From: Robert Zingelmann  
Chief Financial Officer, Finance and Operations Services

Date: December 18, 2019

Subject: Approval of Contract Award

Per official action taken by the Board of Directors of Region 4 Education Service Center (ESC) on December 17, 2019 the following contract was approved as presented:

➤ **Contract Title**

- DLT Solutions, LLC

Contract is effective January 1, 2020. If you have any questions, please let me know.



To: Dr. Pam Wells  
Executive Director

From: Robert Zingelmann  
Chief Financial Officer, Finance and Operations Services

Date: December 17, 2019

Re: Software Solutions and Services; RFP # 19-09

The Evaluation Committee has reviewed the responses and recommend that the following companies be awarded:

- Ardham Technologies, Inc.
- DLT Solutions, LLC
- EC America, Inc.
- Hyland Software, Inc.

The recommended vendors submitted offers that were determined to be most advantageous to OMNIA Partners, Public Sector members, based upon the bid tabulation. All the recommended respondents were determined to be competitively priced and strong for the specified services outlined in the RFP.

We believe all recommended vendors demonstrate the ability to provide and perform the services requested in the proposal. We will monitor their performance and determine at the end of each year if they are eligible for renewal with each new term.

This multiple award is recommended as most advantageous as it limits contract awards to the least number of suppliers necessary to meet the requirements of OMNIA Partners, Public Sector members. In order to serve the entire nation, a multiple award is recommended to provide any governmental agency with complete coverage of commodities, services and any other offering within the scope of proposal.

Please let me know if you have any questions.