

Questionnaire Level - Supplier Summary

Questionnaire Name	Questionnaire	Supplier Name	Total Questionnaire	My Score	Total	Questionnaire	QuestionCoverage
Company Profile	Technical	Technical Safety Services LLC.	3.37	-	36	36	100
Sustainability	Technical	Technical Safety Services LLC.	1.81	-	25	25	100
Pricing	Technical	Technical Safety Services LLC.	2.41	-	5	5	100
Value Add	Technical	Technical Safety Services LLC.	2.29	-	6	6	100
Technical and Operations	Technical	Technical Safety Services LLC.	2.6	-	16	16	100

002773-Mar2022 - UC Systemwide Water Filtration RFP

Questionnaire Name:	Company Profile
Questionnaire Type:	Technical
Questionnaire Description:	Company Profile and Osmia Partners Information

SECTION NAME	QUESTION NUMBER	QUESTION TITLE	QUESTION WEIGHT	RESPONSE OPTION	Technical Safety Services LLC.
Company Information	1	* What is your company name?	-	-	Technical Safety Services LLC.
Company Information	2	* Provide the following location information: the total number of locations and salespersons employed by Supplier, the number and location of support centers (if applicable), the location of the corporate office of the Supplier, and the annual sales for the three previous fiscal years.	4.76%	Location name	1755 San Diego 2755 San Francisco 3755 Los Angeles 4755 Bakerfield 5755 Denver 6755 New Haven 7755 Orlando 8755 Atlanta 9755 Kansas City 10755 Boston 11755 Las Vegas 12755 New Jersey 13755 New York 14755 Raleigh/Durham 15755 Portland 16755 Baltimore 17755 Charleston 18755 Houston 19755 Seattle 20755 Vancouver
Company Information	2	* Provide the following location information: the total number of locations and salespersons employed by Supplier, the number and location of support centers (if applicable), the location of the corporate office of the Supplier, and the annual sales for the three previous fiscal years.	4.76%	Address	1850 Juniper Creek Lake, San Diego, 92124 2620 Hazard Ave, Berkeley, CA 94710 3511 South Harbor Boulevard, Suite L, La Habra, CA 90631 44802 California Avenue, Tower 3, 2nd Floor, Bakersfield, CA 93309 5251 Violet Street, Unit 130, Golden, CO 80401 64 Research Drive, Suite 402, Shelton, CT 06484 7122 N Poplar Avenue, Safford, FL 32771 81360 Lincoln Hill Road, 46, Alpharetta, GA 30004 912424 W 2070 Street, Lenexa, KS 66215 10245 1st Street, 18th Floor, Cambridge, MA 02142 112837 Hardin Drive, Henderson, NV 89074 1230 Route 24 S, Suite 200 East Brunswick, NJ 08816 1340 East Street, Suite 8, Deer Park, NY 11732 142224 Page Road, Suite 204, Durham, NC 27703 153099 St International Way, Suite C, Milwaukie, OR 97122 161995 Montrose Lane, Blue Ridge Summit, PA 17214 17170 Manning Street, 2nd Floor, Charleston, SC 29401 1825702 Aldine Woodfield Road, Suite 953 1917825 130th Avenue NE, Suite 105, Woodinville, WA 98072 20401 W 14th Avenue, Suite 1400, Spokane, WA 99201
Company Information	2	* Provide the following location information: the total number of locations and salespersons employed by Supplier, the number and location of support centers (if applicable), the location of the corporate office of the Supplier, and the annual sales for the three previous fiscal years.	4.76%	Number of sales salespersons employed	2.8 3.0 4.0 5.0 6.0 7.0 8.0 9.0 10.0 11.0 12.0 13.0 14.0 15.0 16.0 17.0 18.0 19.0 20.0
Company Information	2	* Provide the following location information: the total number of locations and salespersons employed by Supplier, the number and location of support centers (if applicable), the location of the corporate office of the Supplier, and the annual sales for the three previous fiscal years.	4.76%	Does this location have a support center?	1. Yes 2. No 3. Yes 4. No 5. Yes 6. No 7. Yes 8. Yes 9. No 10. No 11. No 12. No 13. Yes 14. No 15. Yes 16. No 17. No 18. Yes 19. Yes 20. No
Company Information	2	* Provide the following location information: the total number of locations and salespersons employed by Supplier, the number and location of support centers (if applicable), the location of the corporate office of the Supplier, and the annual sales for the three previous fiscal years.	4.76%	Is this your Corporate Office	1. No 2. No 3. No 4. No 5. No 6. No 7. No 8. No 9. No 10. No 11. No 12. No 13. No 14. No 15. No 16. No 17. No 18. No 19. No 20. No
Company Information	2	* Provide the following location information: the total number of locations and salespersons employed by Supplier, the number and location of support centers (if applicable), the location of the corporate office of the Supplier, and the annual sales for the three previous fiscal years.	4.76%	Annual sales for 3 previous years	2.0 3.0 4.0 5.0 6.0 7.0 8.0 9.0 10.0 11.0 12.0 13.0 14.0 15.0 16.0 17.0 18.0 19.0 20.0
Company Information	3	* Provide the financial information: the annual sales for the three previous fiscal years, and submit a FDM and Form B.	4.76%	-	\$150 Million in annual sales for the last 3 years. We do not have a FDM and Form B.
Company Information	4	following litigation and related information: describe any present or past litigation, bankruptcy or reorganization involving Supplier; list any convictions (including if the supplier) and describe any.	7.14%	-	Nothing to report
Company Information	5	* Are you a National Supplier offering a national program that other Public Participating Agencies will be able to access through the resulting Master Agreement with the ...	2.42%	Yes, I am offering a national program. No, I am not offering a national program.	Yes, I am offering a national program.
Company Information	5.1	* If yes, I am offering a national program. * Instructions for Osmia Partners - Exhibit A - Response for National Cooperative Contract Exhibit A - This Exhibit A defines the expectations for qualifying Suppliers based on Osmia Partners' requirements to market the resulting Master Agreement nationally to Public Agencies. Each section in this Exhibit A refers to the capabilities, requirements, obligations, and prohibitions of contractive	N/A	-	Acknowledged

Company Information	5.2	<p>If No, I am not offering a national program. The goal of the RFP is to establish a national contract, if Suppliers are unable to propose a national program due to conflicts with legal obligations or coverage areas. Supplier may indicate so and propose a regional or direct solution. The IC will evaluate responses in their entirety, may require percentage fees for direct solutions and determine award based on the most advantageous proposal.</p> <p>* Instructions for Exhibit B – This document is an example of a standard Administration Agreement between the awarded Supplier(s) and OMBIA Partners. Submission of a proposal affirms Supplier's understanding and acceptance of the Administration Agreement, unless specific exceptions are proposed, and alternative language or provisions are offered. Supplier should have conducted any reviews required to complete the document.</p>	N/A	-	
Company Information	6	<p>* Instructions for Exhibit B – This document is an example of a standard Administration Agreement between the awarded Supplier(s) and OMBIA Partners. Submission of a proposal affirms Supplier's understanding and acceptance of the Administration Agreement, unless specific exceptions are proposed, and alternative language or provisions are offered. Supplier should have conducted any reviews required to complete the document.</p>	2.38%	-	Exceptions listed on attachment Attached File - OMBIA Partners - Exhibit B Administration Agreement Example for UCOP (1) TSS Exceptions.pdf
Company Information	7	<p>* Questionnaire – Instructions for Exhibit F & G – Federal Funds Certifications and New Jersey Business License F – The Federal Funds Certifications form benefits participating agencies seeking to use federal funds to purchase under the resulting Master Agreement. Suppliers must fill this form and submit as an attachment labeled "Proposer's Name - Response to OMBIA Partners - Exhibit F" under the Supplier Response in the CalSource Portal. Please fill out this form.</p> <p>* Please acknowledge that you reviewed all of the below. Ombia Partners Exhibit C – For information only. The Master Intergovernmental Cooperative Purchasing Agreement is the agreement Participating Agencies, wanting to use the cooperative contract, will execute to register with OMBIA Partners to participate in the program. Participating Agencies agree to the document one time for access to the "Proposer's Services" website plus beginning from award of the Master Agreement</p>	2.38%	-	Exhibit F is not applicable to our offerings. Exhibit G Pending.
Company Information	8	<p>* Confirm that you reviewed all of the below. Ombia Partners Exhibit C – For information only. The Master Intergovernmental Cooperative Purchasing Agreement is the agreement Participating Agencies, wanting to use the cooperative contract, will execute to register with OMBIA Partners to participate in the program. Participating Agencies agree to the document one time for access to the "Proposer's Services" website plus beginning from award of the Master Agreement</p>	-	Yes/No	Yes
Marketing and Sales	9	<p>* Confirm that you reviewed all of the below. Ombia Partners Exhibit C – For information only. The Master Intergovernmental Cooperative Purchasing Agreement is the agreement Participating Agencies, wanting to use the cooperative contract, will execute to register with OMBIA Partners to participate in the program. Participating Agencies agree to the document one time for access to the "Proposer's Services" website plus beginning from award of the Master Agreement</p>	2.38%	-	<p>First 30 days: TSS leadership will develop a plan to implement the Master Agreement at the primary go to market strategy for Public Agencies. Once the plan is developed, TSS leadership will develop a plan to distribute this information to all TSS teams and employees.</p> <p>First 90 days: TSS leadership will inform all TSS teams and employees nationwide via meetings and email correspondence of the plan developed to implement the Master Agreement as our primary go to market strategy for Public Agencies.</p>
Marketing and Sales	10	<p>* Confirm that you reviewed all of the below. Ombia Partners Exhibit C – For information only. The Master Intergovernmental Cooperative Purchasing Agreement is the agreement Participating Agencies, wanting to use the cooperative contract, will execute to register with OMBIA Partners to participate in the program. Participating Agencies agree to the document one time for access to the "Proposer's Services" website plus beginning from award of the Master Agreement</p>	2.38%	Yes/No	Yes
Marketing and Sales	11	<p>* Confirm that you reviewed all of the below. Ombia Partners Exhibit C – For information only. The Master Intergovernmental Cooperative Purchasing Agreement is the agreement Participating Agencies, wanting to use the cooperative contract, will execute to register with OMBIA Partners to participate in the program. Participating Agencies agree to the document one time for access to the "Proposer's Services" website plus beginning from award of the Master Agreement</p>	2.38%	Yes/No	Yes
Marketing and Sales	12	<p>* Confirm that you reviewed all of the below. Ombia Partners Exhibit C – For information only. The Master Intergovernmental Cooperative Purchasing Agreement is the agreement Participating Agencies, wanting to use the cooperative contract, will execute to register with OMBIA Partners to participate in the program. Participating Agencies agree to the document one time for access to the "Proposer's Services" website plus beginning from award of the Master Agreement</p>	9.52%	-	<p>First 30 days: TSS leadership will work with the TSS marketing team and marketing specialist begin the development of a plan to market the Master Agreement to current Participating Public Agencies, existing Public Agency customers and prospective Public Agencies nationwide. This will include a plan for creation and distribution of co-branded press release to trade publications and announcements of the Master Agreement, including information on our website.</p> <p>First 90 days: TSS leadership and the TSS marketing team and marketing specialists will post an announcement of the Master Service Agreement on our website. The team will also wrap up the development of the marketing plan for the Master Agreement that started in the first 30 days. This may include much ops and email marketing campaign plans.</p>
Marketing and Sales	13	<p>* Confirm that you reviewed all of the below. Ombia Partners Exhibit C – For information only. The Master Intergovernmental Cooperative Purchasing Agreement is the agreement Participating Agencies, wanting to use the cooperative contract, will execute to register with OMBIA Partners to participate in the program. Participating Agencies agree to the document one time for access to the "Proposer's Services" website plus beginning from award of the Master Agreement</p>	2.38%	Yes/No	Yes

Marketing and Sales	14	<p>* Confirm commitment to attend, exhibit and participate at the NSGP Annual forum in an area reserved by ODMIA Partners for partner suppliers. Booth space will be purchased and staffed by Supplier. In addition, please confirm that Supplier will provide reasonable assistance to the overall promotion and marketing effort for the NSGP.</p> <p>* Confirm</p>	2.35%	Yes, No	Yes	
Marketing and Sales	15	<p>commitment to design and for the publication of national and regional advertising in trade publications throughout the year.</p>	2.35%	Yes, No	Yes	
Marketing and Sales	16	<p>commitment for ongoing marketing and promotion of the Master Agreement through its term (i.e., trade shows, collateral pieces,</p>	2.35%	Yes, No	Yes	
Marketing and Sales	17	<p>* Confirm commitment for a dedicated ODMIA Partners internet web-based homepage on Supplier's website that includes the ODMIA Partners standard logo. Copy of Original Request for Proposal, Copy of the Master Agreement and amendments between the University of California and Supplier, a summary of products and pricing, marketing materials, electronic link to ODMIA Partners website including the online "Public Agency" supplier will transition any existing Public Agency customer account, at the Public Agency's request, to the Master Agreement available nationally.</p> <p>* Include a list of current cooperative contracts (regional and national) Supplier holds and describe how the Master Agreement will be positioned among the other cooperative</p>	2.35%	-	Confirmed	
Marketing and Sales	18	<p>* Acknowledge Supplier agrees to provide its logo(s) to ODMIA Partners and agrees to provide permission for reproduction of such logo in marketing</p>	2.35%	-	We will update their contract terms in our internal software and notate in their accounts that they are now part of the Master Agreement	
Marketing and Sales	19	<p>* Acknowledge that use of the ODMIA Partners logo will require permission for new users</p>	2.35%	-	None	
Marketing and Sales	20	<p>* Confirm that Supplier will be proactive in direct sales of Supplier's goods and services to Public Agencies nationwide and the timely follow up to leads established by ODMIA Partners. All sales materials are to use the ODMIA Partners logo. At a minimum, the Supplier's sales initiatives should communicate that the Master agreement was competitively solicited and publicly awarded by the University of California. Also, the Supplier should communicate that the contract has the best commitment</p>	2.35%	Yes, No	Yes	
Marketing and Sales	21	<p>* Confirm that the Supplier will train its national sales force on the Master Agreement. At a minimum, sales training should include key features of the Master Agreement, working knowledge of the solicitation process, awareness of the range of Public Agencies that can utilize the Master Agreement through ODMIA Partners, and knowledge of benefits of the use of cooperative</p>	2.35%	Yes, No	Yes	
Marketing and Sales	22	<p>* Provide the name, title, email, and phone number of the following people: person responsible for executive support, person responsible for Marketing, person responsible for Sales, person responsible for Sales Support, person responsible for Financial Reporting, person responsible for Accounts Payable, and person responsible for Contracts.</p>	2.35%	Yes, No	Yes	<p>Person responsible for executive support Brent Hart CEO bhart@teachfulay.com</p> <p>Person responsible for Marketing Janet Donnelly VP of Marketing jdonnelly@teachfulay.com</p> <p>Person responsible for Sales Eric Sparks VP Business Development esparks@teachfulay.com</p> <p>Person responsible for Sales Support Eric Sparks VP Business Development esparks@teachfulay.com</p> <p>Person responsible for Financial Reporting Ken Lam Controller klam@teachfulay.com</p> <p>Person responsible for Accounts Payable Ken Lam</p>

Marketing and Sales	25	<p>* Describe, in detail, the following: new Supplier's national sales force is structured, including contact information for the highest-level executives in charge of the sales team; how the sales team will work with DMMA Partners to implement, grow, and service the national program; and how Supplier will manage the overall national program throughout the term of the Master Agreement, including ongoing coordination of marketing and sales efforts. Items new:</p> <p>* State the amount of Supplier's Public Agency Sales for the previous fiscal year.</p>	7.14%	-	<p>The sales team is lead by the VP of Business Development, Eric Sparks (ersparks@chuckfury.com). The sales team will work with DMMA Partners to implement, grow and service the national program by responding in a timely manner to all leads and requests we receive from DMMA Partners, working with our marketing team to implement email campaigns, and by direct reach out to current and prospective clients that the Master Agreement applies to. We will set up ongoing meetings to check in on the progress for the sales team, we will set up ongoing meetings with the sales team and marketing team to check in on the progress of marketing efforts, we will respond in a timely manner to all account set-up and administration needs. TIS Operations team may be utilized by the TIS Sales team to handle account set-up and administration needs.</p>
Marketing and Sales	26		2.38%	-	<p>Roughly 50% or less, 25 million or less</p>
Marketing and Sales	27	<p>* Provide a list of Supplier's top 10 Public Agency customers, the total purchase for each for the previous fiscal year along with the key contact for each.</p>	2.38%	-	<p>NYU-5730K Key contact: Mark Olinstead, Mark.Olinstead@nyu.edu</p> <p>UC-Berkeley-5630K Key contact: August Evan Angelle, E.Angelle@ucsf.edu</p> <p>UCLA-5627K Key contact: Sarah Sweeney, sweeney@ehs.ucla.edu</p> <p>UC-Davis-5206K Key contact: Phillip Barrow, pbarrow@ucdavis.edu</p> <p>University of Washington-5132K Key contact: Deborah France, Rfrance@u.wa.edu</p> <p>Colorado State University-5187K Key contact: Lee Jennings, lee.jennings@colostate.edu</p> <p>Rochester University-5122K Key contact: Gailwe Mcnabb - gmcnabb@mail.rochester.edu</p> <p>DYU-5113K Key contact: Terry Russell, russell@du.edu</p> <p>Stanford-5117K Key contact: Rohan Langhin, rlanghin@stanford.edu</p>
Marketing and Sales	28	<p>* Describe Supplier's information system capabilities and limitations regarding order management through receipt of payment, including description of multiple platforms.</p>	2.38%	-	<p>We can receive payment via PO or credit card payment. We have the capability to receive online credit card payments. We have an online client interface portal where clients can check any unpaid invoice and make credit card payments.</p>
Marketing and Sales	29	<p>* Provide the Contract Sales (as defined in Section 10 of the DMMA Partners Administration Agreement) that Supplier will guarantee each year under the Master Agreement for the initial three years of the Master Agreement ("Guaranteed Contract Sales"). To the extent that Supplier guarantees minimum Contract Sales, the Administrative Fee shall be calculated based on the greater of the actual Contract Sales and ...</p>	2.38%	-	<p>50</p>
Marketing and Sales	30	<p>* Even though it is anticipated many Public Agencies will be able to utilize the Master Agreement without further formal solicitations, there may be circumstances where Public Agencies will issue their own solicitations. The following option is available when responding to a solicitation for Products covered under the Master Agreement, Option 1 - respond with Master Agreement pricing (Contract Sales reported to DMMA Partners). Please detail:</p>	2.38%	-	<p>We will utilize Option 1. Our sales team responds to these solicitations and they will be aware of the plan to utilize Option 1 on all solicitations by Public Agencies. We will also inform all TIS National leadership of this process.</p>
Marketing and Sales	31	<p>* Even though it is anticipated many Public Agencies will be able to utilize the Master Agreement without further formal solicitations, there may be circumstances where Public Agencies will issue their own solicitations. The following option is available when responding to a solicitation for Products covered under the Master Agreement, Option 2 - if competitive conditions require pricing lower than the standard Master Agreement not-to-exceed pricing.</p>	2.38%	-	<p>We will utilize Option 2. Our sales team responds to these solicitations and they will be aware of the plan to utilize Option 2 on all solicitations by Public Agencies. We will also inform all TIS National leadership of this process.</p>
Marketing and Sales	32	<p>* Even though it is anticipated many Public Agencies will be able to utilize the Master Agreement without further formal solicitations, there may be circumstances where Public Agencies will issue their own solicitations. The following option is available when responding to a solicitation for Products covered under the Master Agreement, Option 3 - respond with pricing higher than the Master Agreement only in the unlikely event in the Master</p>	2.38%	-	<p>We will utilize Option 3. Our sales team responds to these solicitations and they will be aware of the plan to utilize Option 3 on all solicitations by Public Agencies. We will also inform all TIS National leadership of this process.</p>

		<p>* Even though it is anticipated many Public Agencies will be able to utilize the Master Agreement without further formal solicitation, there may be circumstances where Public Agencies will issue their own solicitations. The following option is available when responding to a solicitation for Products covered under the Master Agreement, Option 4. If alternative or multiple proposals are permitted, respond with pricing higher than Master Agreement.</p> <p>* Describe your company's ability for the following invoicing payment options: Defect all that apply: *</p>	2.38%							
Marketing and Sales	33									
Marketing and Sales	34									
Marketing and Sales	34									
Marketing and Sales	34									
Marketing and Sales	34									
Marketing and Sales	34									
Marketing and Sales	34									
Marketing and Sales	35									
Marketing and Sales	36									

We will utilize Option 4. Our sales team responds to these solicitations and they will be aware of the plan to utilize Option 4 on all solicitations by Public Agencies. We will also inform all TIS National leadership of this process.

Ghost Card : Options

Procurement Card : Options

EDI Invoicing and EFT : Options

ACH : Options Options

Other : Options

n/a

NET 30, payment can be made via credit card and payment via credit card can be made online through a secure payment link

002773-Mar2022 - UC Systemwide Water Filtration RFP

Questionnaire Name: *	Sustainability
Questionnaire Type:	Technical
Questionnaire Description:	The University of California is committed to environmental, social, and economic sustainability. The University's Sustainable Practices Policy can be found here: https://policy.ucop.edu/doc/3100155 . Please demonstrate how your company's practices, policies, and operations support the University's sustainability efforts throughout the following questions.

SECTION NAME	QUESTION NUMBER	QUESTION TITLE	QUESTION WEIGHT	RESPONSE OPTION:	Technical Safety Services LLC.
Company Policies and Governance	1	* Do you have a Corporate Social Responsibility (CSR) or similar policy, statement, or code of conduct that covers environmental sustainability as well as social/ethical? If Yes, * Please	1.00%	Yes; No; In Progress	No
Company Policies and Governance	1.1	provide the link to your publicly disclosed policy. If not publicly disclosed, provide as an attachment. If Yes, * Summarize	N/A	-	
Company Policies and Governance	1.2	the relevant goals, practices and targets in your policy, as well as a description of major topic areas addressed (e.g. health and safety, labor practices, diversity, climate, transportation, green building, toxics reduction). If Yes, * Summarize	N/A	-	
Company Policies and Governance	2	* How do you monitor/manage your supply chain to ensure that suppliers/providers comply with and support your CSR effort? *	4.00%	-	n/a
Company Policies and Governance	3	* Do you publish an annual sustainability report following international standards, i.e. Global Reporting Initiative (GRI)? If Yes, * Describe	1.00%	Yes; No	No
Company Policies and Governance	3.1	your company initiatives related to worker rights and safety, especially related to manufacturing in international countries where applicable. If Yes, * Summarize	N/A	-	
Company Policies and Governance	3.2	your company action plan based on your sustainability or CSR policy. Make sure to include initiatives related to climate neutrality, sustainable transportation, toxics reduction, and zero waste. Discuss implementation of	N/A	-	
Company Policies and Governance	3.3	If Yes, * Which reporting framework/standard does your company follow?	N/A	Global Reporting Initiative (GRI); International Integrated Reporting Council IR Framework; Sustainability Accounting Standards Board guidelines (SASB); Other	

Company Policies and Governance	3.4	If Yes, * Please provide a link to your publicly disclosed annual sustainability report. If not publicly disclosed, provide annual	N/A	-	
Company Policies and Governance	4	* Does your company hold any third-party verified social or environmental	4.00%	Yes; No	No
Company Policies and Governance	4.1	If Yes, * Which certification does your business hold?	N/A	Green C Certification (http://americannumercouncil.org/greenc.asp); Green Business Bureau (https://greenbusinessbureau.com/how-gbb-certification-works/); B-Corporation (https://bcorporation.net/certification)	
Company Policies and Governance	5	* Describe the structure and leadership support of sustainability within your company. Include sustainability staff positions, qualifications, and	2.00%	-	n/a
Company Policies and Governance	6	Does your company engage only contractors/business partners which adhere to all applicable local, state and federal labor and employment requirements relating to wage payment, anti-discrimination/harassment, equal opportunity, family	4.00%	Yes; No	Yes
Company Policies and Governance	7	Is your company certified in the State of California or other U.S. State as a SBE, DBE, WBE, MBE, VBE, or DVBE (use the table attached for UC-accepted qualifications)? Please indicate certification type, upload requisite certification documentation	7.00%	Small Business Enterprise (SBE); Disadvantaged Business Enterprise (DBE); Women-owned Business Enterprise (WBE); Minority Business Enterprise (MBE); Veteran-owned Business Enterprise (VBE); Disabled Veteran-owned Business Enterprise (DVBE); Other	None
Company Policies and Governance	8	* Does your company maintain diversity goals, such as with regard to women, veterans, and minorities, and engage in active diversity efforts toward recruitment and retention as well as development and advancement? Please provide	6.00%	-	No. We do track diversity according to EEO and our AAP compliance, but we do not currently have "goals."
Company Policies and Governance	9	* Describe your company's community engagement in areas surrounding your and/or your manufacturers plants and offices (e.g. financial investments, provision of free or low-cost lighting retrofits in underserved communities)	4.00%	-	No

Company Policies and Governance	10	<p>What percentage of your product offerings for this contract do small and diverse suppliers provide? (Examples of small and diverse business classifications include: Small Business Enterprises, Disadvantaged Business Enterprises, Women-owned Business Enterprises, Service</p>	5.00%	0-19%; 20-39%; 40-59%; 60-79%; 80-100%	0-19%
Environmentally Sustainable Operations	11	<p>* Does your company responsibly dispose of IT hardware and equipment at the end of its useful life?</p>	4.00%	Yes - through an e-Stewards certified recycling partner (http://e-stewards.org/data/list-recyclers); Yes - through an R2 certified recycling partner (https://sustainableelectronics.org/recycle); No	No
Environmentally Sustainable Operations	12	<p>* Do any of your company's operational sites, offices, or subsidiaries have certified environmental management systems? If Yes, * What percentage of your company's operational sites, offices, or subsidiaries have certified environmental management systems?</p>	4.00%	Yes; No	No
Environmentally Sustainable Operations	12.1	<p>If Yes, Upload or provide a link to certification documentation (e.g. ISO 14001 certificate).</p>	N/A	0-19%; 20-39%; 40-59%; 60-79%; 80-100%	
Environmentally Sustainable Operations	12.2	<p>Does your company provide subsidized public transportation options for all employees, and/or incentivize and facilitate employee participation in other alternative forms of work commuting such as membership in bike-shares, free bicycle</p>	N/A	-	
Environmentally Sustainable Operations	13	<p>* Describe and provide examples of your company's implementation of environmentally sound shipping and transportation practices (e.g. using more fuel efficient or hybrid/electric fleet vehicles,</p>	4.00%	Yes; No	No
Environmentally Sustainable Operations	14	<p>consolidated. * Is your company an EPA registered SmartWay Partner or Affiliate (https://www.epa.gov/smartway/meet-smartway-partners-and-affiliates), or do you partner with companies who are registered?</p>	4.00%	-	n/a
Environmentally Sustainable Operations	15	<p>If Yes, * Provide a link certifying your affiliation.</p>	4.00%	Yes; No	No
Environmentally Sustainable Operations	15.1		N/A	-	

University of California Packaging Requirements	16	<p>This question pertains to how your company complies with, and partners with suppliers who comply with, the Packaging Requirements outlined in the UC Sustainable Practices Policy Section V. G. 6 - 8 (https://policy.ucop.edu/doc/3100155). The University requires that all packaging be compliant with the Toxics in Packaging Prevention Act (AB 455) as to be free of any intentionally introduced lead, cadmium, mercury or hexavalent chromium, and</p>	4.00%	<p>a. Uses bulk packaging; b. Uses reusable packaging (e.g. containers reused by supplier for next deliver); c. Uses innovative packaging that reduces the weight of packaging, reduces packaging waste, or utilizes packaging that is a component of the product.; d. Maximizes recycled content and/or meets or exceeds the minimum post-consumer content level for packaging in the U.S. Environmental Protection Agency Comprehensive Procurement Guidelines; e. Uses</p>	a. Uses bulk packaging
University of California Packaging Requirements	16.1	<p>16.1. Uses reusable packaging (e.g. containers reused by supplier for next deliver). * If your company uses reusable packaging (defined as a take-back/tote program where packaging is collected/returned to suppliers and re-enters the distribution process), describe how the University can participate in</p>	N/A	-	
University of California Packaging Requirements	17	<p>Describe in detail how your company (or its manufacturers) comply with the UC's Packaging Requirements. Include detail on the types of materials used for each product offering, and the type of materials used for shipments/deliveries of each product offering. Discuss</p>	4.00%	-	TSS does not manufacture any products. We do make bulk purchases with bulk packaging whenever possible. Materials used in each product/shipment/delivery varies depending on the product. To mitigate the impacts of packaging waste we order in bulk when possible and we recycle materials when possible.
University of California Packaging Requirements	18	<p>* In alignment with our Zero Waste Goal, UC has banned expanded plastic foam packaging such as expanded polystyrene (EPS), expanded polyethylene (EPE), expanded polyurethane and expanded plastic foam hybrids from coming onsite. Please check one of the following:</p>	4.00%	<p>Currently comply: company and all partnered suppliers do not use any expanded plastic foam materials in primary or secondary packaging.; Exemption requested: company and partnered suppliers use expanded plastic foam in some components of packaging. Will apply for an exemption for the</p>	Currently comply: company and all partnered suppliers do not use any expanded plastic foam materials in primary or secondary packaging.

University of California Packaging Requirements	18.1	If Exemption requested: company and partnered suppliers use expanded plastic foam in some components of packaging. Will apply for an exemption for the University of California campuses. * Describe in detail your company's (or your manufacturers') current utilization of foam in either your primary product packaging, or your secondary packaging for shipments. Include * Describe how your company will assist the University of California in achieving and maintaining compliance with its foam ban and zero	N/A	-	-
University of California Packaging Requirements	19		4.00%	-	We plan to use no expanded plastic foam packaging
Additional Capabilities	20	* What type of sustainability reporting can your company provide?	4.00%	Basic usage report; Usage report with an appended column for third-party certification; Customized reporting, such as a report showing GHG emission reductions resulting from purchases or consolidated ordering	Customized reporting, such as a report showing GHG emission reductions resulting from purchases or consolidated ordering
Additional Capabilities	21	* Does your company have a current sustainability scorecard (assessment took place within the last 12 months) with EcoVadis (https://ecovadis.com) * Describe how the University can get set up to take advantage of your program, including collection logistics, ongoing support and contact	4.00%	Yes; No	No
Circular Economy Options	22	* List of any subcontractors used to collect, process, transport, recycle, repurpose, or properly dispose of goods or equipment that have reached the end of their useful life with the	5.00%	-	TSS can provide recycling of water filters and waste water reuse. the University can take advantage of this program by contacting a TSS employee with your request and we can provide guidance on a case by case scenario.
Circular Economy Options	23	* Describe how metrics on the success of the programs can be reported (i.e. financial savings, landfill diversion, CO2 emissions reduction etc.)	4.00%	-	No subcontractors used for this. Only TSS employees will be involved.
Circular Economy Options	24	* Provide a complete description of costs for any programs offered in the	5.00%	-	Estimated financial savings and landfill diversion may be available.
Circular Economy Options	25		4.00%	-	This is situational. It is dependent on the type of system, quantity of systems, quantity of filters, etc. TSS can provide this on a case- by-case basis.

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Questionnaire Name:	Pricing
Questionnaire Type:	Technical
Questionnaire Description:	Pricing for products and services

SECTION NAME	QUESTION NUMBER	QUESTION TITLE	QUESTION WEIGHT	RESPONSE OPTION	Technical Safety Services LLC.
-	1	<p>What is your preferred offering, a discount structure or fixed pricing? If Discount structure, if you are proposing a discount structure, please provide a list of products and services with the respective discount % and pricing offering. Please use the attached Last Mile</p> <p>If fixed pricing, if you are proposing a fixed price structure, please provide a list of products and services with the respective pricing offering. Please use the attached Last Mile</p>	80.00%	Discount structure; Fixed pricing	Fixed pricing
-	1.1	<p>If you are proposing a discount structure, please provide a list of products and services with the respective discount % and pricing offering. Please use the attached Last Mile</p>	N/A		
-	1.2	<p>If you are proposing a fixed price structure, please provide a list of products and services with the respective pricing offering. Please use the attached Last Mile</p>	N/A		PRICING FORM- TSS Completed Final.xlsx
-	2	<p>Incentive- if tanks, equipment, parts and consumables are delivered to a central delivery point on a campus, please indicate if you offer better pricing or incentive and explain that</p>	5.00%	-	Not applicable to our services, we will be visiting each site to perform onsite services.
-	3	<p>Provide details or and propose additional discounts for volume orders, special manufacturer's offers, minimum order quantity, free goods program, total</p>	10.00%	-	May be available depending on the specific situation
-	4	<p>Describe how Participating Agencies are ensured they will receive the Master Agreement pricing; include all distribution channels such as direct ordering, retail or in-store</p>	2.50%	-	Their account will be set up as a member of the Master Agreement in our internal software system. They will have contract pricing set up in their account which will ensure they receive the Master Agreement pricing.
-	5	<p>Describe how Participating Agencies will be able to verify and audit pricing to ensure its compliance with the</p>	2.50%	-	Participating agencies will receive estimates via email that they can compare to the Master Agreement.

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Questionnaire Name: *	Value Add
Questionnaire Type:	Technical
Questionnaire Description:	Additional products and services that your company offers

SECTION NAME	QUESTION NUMBER	QUESTION TITLE	QUESTION WEIGHT	RESPONSE OPTION:	Technical Safety Services LLC.
-	1	Can you act as a commissioning agent? E.g Water purity, confirming system operation, construction commissioning, LEED Certification, and Please provide a list of value add services on the attached excel sheet that your company can provide. Include a list with value add pricing. (Please do not submit marketing material, flyers, or any other documents that are not specific to the products or services. Aside from any earlier answers, are there any other products that the University should consider as part of your bid? This may include a total catalog offering or discount. (Include pricing documents)	16.67%	-	Yes, dependent on the scope. We hold C-55 water purification in CA.
-	2	Please provide a list of value add services on the attached excel sheet that your company can provide. Include a list with value add pricing. (Please do not submit marketing material, flyers, or any other documents that are not specific to the products or services. Aside from any earlier answers, are there any other products that the University should consider as part of your bid? This may include a total catalog offering or discount. (Include pricing documents)	16.67%	-	Uploaded Attached Files : Value Add Pricing formatted- TSS Completed.xlsx
-	3	Aside from any earlier answers, are there any other products that the University should consider as part of your bid? This may include a total catalog offering or discount. (Include pricing documents)	16.67%	-	No, all is included in the Value Add Pricing Document Attached Files : Value Add Pricing formatted- TSS Completed.xlsx
-	4	Does your company provide internships or scholarships for students? If so, please explain your offering.	16.67%	-	No
-	5	* Has your company structured any creative partnerships with other institutions?	16.67%	-	No
-	6	Is your company able to provide trainings to UC employees on products or services related to water filtration? If so,	16.67%	-	Yes, we can provide lunch and learns, set up individual trainings, provide facilities support, and provide consulting services

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Questionnaire Name:	Technical and Operations
Questionnaire Type:	Technical
Questionnaire Description:	Technical and Operational Ability

SECTION NAME	QUESTION NUMBER	QUESTION TITLE	QUESTION WEIGHT	RESPONSE OPTION	Technical Safety Services LLC.
	1	* Provide firm's experience for providing water purification, filtration, and related products and services. * Describe your company experience with customers in higher education	6.00%	-	TSS has provided water related products and services for 5 years, we have been in business and providing our other services for over 50 years. We have a water systems expert on staff that has provided water services and consulting for 30 years.
	2	* Provide information and experience on any key personnel (such as an account manager, service team, program manager, etc.) * Give a detailed description for any training programs that may be necessary to provide to LUC or Participating LUC Deliveries	6.00%	-	We have serviced customers in higher education and academic medical centers for over 50 years.
	3	* Provide a detailed description for any training programs that may be necessary to provide to LUC or Participating LUC Deliveries	6.00%	-	Scott Davis Business Development Manager, Water System Specialist solwing@medusa.com Over 30 years of experience with water systems and consulting
	4	* Provide a detailed description for any training programs that may be necessary to provide to LUC or Participating LUC Deliveries	6.00%	-	No training will be necessary but we do offer lunch and learns which are of particular interest to facilities teams and personnel in charge of water systems.
	5	* Provide a detailed description for any training programs that may be necessary to provide to LUC or Participating LUC Deliveries	6.00%	-	We anticipate no deliveries. We will be providing on-site services which are scheduled with the University point of contact.
	6	* Provide a detailed description for any training programs that may be necessary to provide to LUC or Participating LUC Deliveries	6.00%	-	We anticipate no deliveries. We will be providing on-site services which are scheduled with the University point of contact.
	7	* Provide a detailed description for any training programs that may be necessary to provide to LUC or Participating LUC Deliveries	6.00%	-	We anticipate Millipore being involved.
	8	* Provide the number, size, and location of Supplier's distribution facilities, warehouses and retail network as applicable.	6.00%	Location name	1 TSS San Diego 2 TSS San Francisco 3 TSS Los Angeles 4 TSS Colorado 5 TSS Orlando 6 TSS Georgia 7 TSS Kansas City 8 TSS New York 9 TSS North Carolina 10 TSS Oregon 11 TSS Baltimore 12 TSS Houston 13 TSS Washington
	8	* Provide the number, size, and location of Supplier's distribution facilities, warehouses and retail network as applicable.	6.00%	Size	1 N/A 2 N/A 3 N/A 4 N/A 5 N/A 6 N/A 7 N/A 8 N/A 9 N/A 10 N/A 11 N/A 12 N/A 13 N/A
	8	* Provide the number, size, and location of Supplier's distribution facilities, warehouses and retail network as applicable.	6.00%	Address	1 1500 Juniper Creek Lane, San Diego, CA 2 620 Haight Ave, Berkeley, CA 94720 3 3115 South Harbor Boulevard, Suite 4, La Habra, CA 90631 4 251 Violet Street, Unit 110, Golden CO 80401 5 112 N Poplar Avenue, Sanford, FL 32771 6 1300 Union Hill Road, #20, Alpharetta 30004 7 13324 W 107th Street Lenexa, KS 66215 8 400 North Drive, Suite B, Clear Park, NY 11729 9 2224 Page Road, Suite 104, Durham, NC 27701 10 3099 E International Drive, Suite C, Melbourne, FL 32922 11 13395 Montrose Lane, Blue Ridge Summit, PA 17214 12 25702 Aldine Westfield Road, Suite 951, Spring, TX 77373 13 1700 120th Ave NE, Suite 100, Woodinville, WA 98072
	8	* Provide the number, size, and location of Supplier's distribution facilities	6.00%	Distribution facility	1 True 2 True 3 True 4 True 5 True 6 True 7 True 8 True 9 True 10 True 11 True 12 True 13 True
	8	* Provide the number, size, and location of Supplier's distribution facilities, warehouses and retail network as applicable.	6.00%	Warehouse	1 True 2 True 3 True 4 True 5 True 6 True 7 True 8 True 9 True 10 True 11 True 12 True 13 True
	8	* Provide the number, size, and location of Supplier's distribution facilities	6.00%	Retail network	1 True 2 True 3 True 4 True 5 True 6 True 7 True 8 True 9 True 10 True 11 True 12 True 13 True
	9	Consignments/Back up inventory capabilities - Regarding consumables and repair parts, is your company capable and willing to support a consignment inventory program for the LUC campuses? What is the response time your company commits to when delivering repair parts to location sites? If necessary, please provide a 90-day start-up plan for the transition to your products and services. * WEB Based Database - If available, provide a detailed description of your company's electronic WEB based Database * Do you have an online portal for customers to see real-time status of site, testing, trending, etc? If so, please elaborate on capabilities. * Please confirm your metering systems are RA/True	6.00%	-	We are willing to hold an inventory of common parts. Response time varies.
	10	* Provide a detailed description for any training programs that may be necessary to provide to LUC or Participating LUC Deliveries	6.00%	-	We'll develop a plan to send a marketing campaign to advertise the services we can offer to members
	11	* Provide a detailed description for any training programs that may be necessary to provide to LUC or Participating LUC Deliveries	6.00%	-	Internal proprietary software and an online client interface are used to store and report data
	12	* Provide a detailed description for any training programs that may be necessary to provide to LUC or Participating LUC Deliveries	6.00%	-	Online client interface (OCI) where real time point of use results and retest results can be accessed
	13	* Provide a detailed description for any training programs that may be necessary to provide to LUC or Participating LUC Deliveries	6.00%	Yes/No	No

14	<p>Reporting Provide a sample for reporting for each of the different types of services you currently provide. E.g. Water Testing</p> <p>Is your company able to identify specific sites per campus in any reporting (digital or paper based)?</p> <p>Please indicate how your company keeps site information up to date and relevant for any quote, site visit service reports, etc.</p> <p>Products and Services Provide a list of all the products and services that your company is able to provide and are listed under the scope of work of this RFP. Include all relevant information such as certifications and number of people on a team</p>	8,00%	<p>Sample report attached Attached File: Litropur's Water Report_Redacted.pdf</p>
15	<p>Is your company able to identify specific sites per campus in any reporting (digital or paper based)?</p> <p>Please indicate how your company keeps site information up to date and relevant for any quote, site visit service reports, etc.</p> <p>Products and Services Provide a list of all the products and services that your company is able to provide and are listed under the scope of work of this RFP. Include all relevant information such as certifications and number of people on a team</p>	8,00%	<p>Yes. We have an internal software system that has an account for each campus and we can create service orders that specify the specific client site. We can also create accounts for specific clients as needed. We store all site information in our system and update the site information any time we are informed of a change.</p>
16	<p>Is your company able to identify specific sites per campus in any reporting (digital or paper based)?</p> <p>Please indicate how your company keeps site information up to date and relevant for any quote, site visit service reports, etc.</p> <p>Products and Services Provide a list of all the products and services that your company is able to provide and are listed under the scope of work of this RFP. Include all relevant information such as certifications and number of people on a team</p>	6,00%	<p>This question type is not supported on the Excel file. Suppliers must provide response on application.</p>