

Acquire, Fund & Deploy Any of Our IT Offerings: Pay at Your Own Pace

Technologent Financial Services (TFS), a California Finance Lender (License #60DBO-82341), facilitates client financing of products and services sold by Technologent. TFS offers Technologent's clients a range of unique payment options from business loans and traditional leasing to various utility-based or consumption offerings such as OnePoint™ Utility.

TFS prides itself in being a client friendly, manufacturer agnostic and flexible organization that enables clients to overcome purchasing, budgeting and cash flow concerns. We are fully transparent with how we work with our clients. You will never see document fees, interim rent, transition rents or hidden evergreen clauses in any TFS documentation.

TFS offers clients financing on the entire IT solution; including hardware, software, services and maintenance. Our mission is to provide you financing solutions that will help you meet your technology and budgeting goals.

The Technologent-TFS Approach

ALIGN PAYMENTS WITH UTILIZATION – PAY AS YOU CONSUME

SOLVE PRICE AND BUDGET CONSTRAINT PROBLEMS FOR PROJECTS AND PROGRAMS

HELP FINANCE EXECUTIVES TO MEET THEIR UNIQUE CASH-FLOW AND FUNDING REQUIREMENTS

ACCOMMODATE BUDGET CYCLES AND TIMING

INCORPORATE MANUFACTURER UPGRADE OPTIONS DURING PROGRAM

HW, SW AND SERVICES – EVERYTHING CAN BE GIVEN A MONTHLY PAYMENT

Technologent OnePoint™ Utility

Cut expenses and rapidly adjust to dynamic business demands in minutes instead of months by using a Converged Infrastructure platform for servers and storage.

- **Business Alignment:** Allows companies to align their spending and manage cash flow based on technology usage over time versus large up front capital investments.
- **Measurable Results:** Can be structured around infrastructure and software assets using simple units of measurement – whether GB, VMs, or OnePoint's Utility Consumption Unit (UCU).
- **Balance & Flexibility:** Companies benefit from payment flexibility that is modeled after cloud-based services while maintaining critical infrastructure on-premise.

Managed Private Cloud - Financial Solutions

Consumption Based Offering

Metered consumption-based solution for data center technology

On-Premise, Cloud and Hybrid Cloud

Pay as You Use Billing Model for Cloud Services

Fair Market Value (FMV)

A FMV lease allows clients to utilize the equipment for a designated number of months with varying end of lease options. These end of lease options include the ability to continue to lease the equipment, return the equipment, upgrade to new equipment, or purchase the equipment at the then determined fair market value price.

\$1 Buyout Option or Capital Lease

A \$1 Buyout or Capital Lease is ideal for a client who wants to own the equipment at the end of the lease. At the end of the term, the equipment ownership is transferred from the obligor the client.

Installment Payment Agreement

An installment payment agreement or "IPA," is a shorter finance agreement allowing clients to spread payments out over a period of time. From a budgeting and accounting perspective, IPAs are also treated as a Capital Transaction, where the client makes the payments and ownership is transferred to the client at end of the term.

Consumption-based or Variable Billing

One of the biggest attractions of moving to the cloud, is the ability to align payment with actual use. Clients want better value out of their IT investments and don't want to make large upfront capital expenditures that may sit idle, depending upon their ever-changing business needs. If clients have a good sense of their historical and future growth and can commit to a certain level of consumption over time, TFS can work to structure a solution to meet their business objectives.

OUR FINANCIAL VALUE

Technology as a Consumption Utility



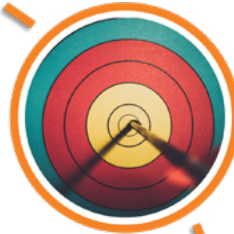
Cost Allocation & Chargeback



Flexible Control of Your Usage



Alignment of Cash Flow



Real-time Reporting



Predictive & Scalable

