

**STATE OF NORTH CAROLINA
COUNTY OF MECKLENBURG**

**SIXTH AMENDMENT TO THE AGREEMENT TO PROVIDE
FURNITURE, INSTALLATION, AND RELATED PRODUCTS AND SERVICES**

THIS SIXTH AMENDMENT TO THE AGREEMENT TO PROVIDE FURNITURE, INSTALLATION, AND RELATED PRODUCTS AND SERVICES (this "Sixth Amendment") is made and entered into this 20th of January 2023, by and between Teknion LLC, a New Jersey limited liability company doing business in North Carolina (the "Company"), and the City of Charlotte, a North Carolina municipal corporation (the "City").

Statement of Background and Intent

- A. The City of Charlotte and the Company entered into an Agreement for Furniture, Installation, and Related Products and Services dated January 1, 2020 (the "Contract") pursuant to which the Company agreed to provide furniture, installation, and related products for the City of Charlotte.
- B. The parties amended the Contract to incorporate changes to the Delivery and Force Majeure clauses.
- C. The parties amended the Contract to incorporate adjustments to the pricing sheet.
- D. The parties amended the Contract to incorporate changes to the Delivery and Force Majeure clauses.
- E. The parties amended the Contract to incorporate the modified list of public agencies eligible to register with OMNIA Partners and access the Contract.
- F. The parties amended the Contract to incorporate changes to the Domestic (U.S.) Procurement Preference clause.
- G. The parties amended the Contract to add and delete Products, make adjustments to the List Price Catalogs, and to incorporate certain other changes
- H. The parties now desire to amend the Contract to add Products, make adjustments to the List Price Catalogs, and to incorporate certain other changes.

NOW, THEREFORE, in consideration of the mutual covenants and agreements contained herein, the parties hereby agree to the following:

AGREEMENT

- 1. The terms of the Contract are restated by and incorporated into this Sixth Amendment by reference.
- 2. Defined terms used in this Sixth Amendment shall have the same meaning as are assigned to such terms in the Contract.
- 3. The Pricing Sheets in Exhibit A of the Contract is hereby replaced in its entirety due to the addition of product lines and price adjustments in the October 24, 2022 verifiable manufacturer's list price catalogs which are attached hereto as Exhibit A.4.
- 4. Except to the extent specifically provided above, this amendment shall not be interpreted or construed as waiving any rights, obligations, remedies, or claims the parties may otherwise have under the Contract.

Contract#: 2020000610

Amendment#: 6

Vendor#: 308714

5. In all other respects and except as modified herein, the terms of the Contract shall remain in force and effect.

[Signature Page Follows]

Contract#: 2020000610

Amendment#: 6

Vendor#: 308714

IN WITNESS WHEREOF, and in acknowledgement that the parties hereto have read and understood each and every provision hereof, the parties have caused this Sixth Amendment to be executed as of the date first written above.

TEKNION LLC:

BY: 
(signature)

PRINT NAME: Jeffrey M. Kraus

TITLE: Vice President

DATE: January 17, 2023

**CITY OF CHARLOTTE:
CITY MANAGER'S OFFICE**

BY: _____
(signature)

PRINT NAME: _____

TITLE: _____

DATE: _____



**Digital Contract Routing Form
Non-Encumbered**

Date Submitted: January 20, 2023

Submitted by: Lenore Bishop

Submitter email: lenore.bishop@charlottenc.gov

Contract #: 2020000610

Amendment #: 6

Contract Name: Citywide Furniture (City Dist. Stephens Office System)

Vendor Legal Name: Teknion LLC

Vendor #: 308714

REQUIRED ATTACHMENT(S):

Use the Paperclip icon to attach a full Contract Document Routing Packet for review by the authorized City individual with signature authority. The Routing Packet **MUST** include all required components per the direction provided at:

The following signatures, once completed, shall be incorporated by reference into the contractual document identified above.

City of Charlotte

eSigned via SeamlessDocs.com
Liz Babson
Key: 668f2b82108208b08604836a8d96b891

TEKNION - CONTRACT 2020000610-6
EXHIBIT A.4 - PRICING SHEET

Contract#: 2020000610
Amendment#: 6
Vendor#: 308714

1. Furniture Categories and Other Related Products:			
Fixed (%) Percentage Discount off the Manufacturer's List Price			
Category	Verifiable Manufacturer's List Price Catalog Name with the Date	Drop Ship	Inside Delivery
Systems Furniture	District Price and Product Guide, October 24, 2022	69.33%	67.33%
Systems Furniture	Leverage Price and Product Guide, October 24, 2022	69.33%	67.33%
Systems Furniture	T/O/S Price and Product Guide, October 24, 2022	69.33%	67.33%
Systems Furniture	Boulevard Price and Product Guide, February 28, 2022	66.00%	64.00%
Freestanding Furniture	upStage Price and Product Guide, October 24, 2022	69.33%	67.33%
Freestanding Furniture	Interpret Price and Product Guide, October 24, 2022	69.33%	67.33%
Freestanding Furniture	Cityline Price and Product Guide, October 24, 2022	61.00%	59.00%
Freestanding Furniture	Expansion Desking Price and Product Guide, October 24, 2022	61.00%	59.00%
Freestanding Furniture	Height-Adjustable Bench Price and Product Guide, October 24, 2022	69.30%	67.33%
Freestanding Furniture	Complements Price and Product Guide, October 24, 2022	69.33%	67.33%
Freestanding Furniture	Marketplace Price and Product Guide, October 24, 2022	69.30%	67.33%
Freestanding Furniture	Dossier Price and Product Guide, October 24, 2022	55.33%	53.33%
Freestanding Furniture	Expansion Casegoods Price and Product Guide, October 24, 2022	61.00%	59.00%
Freestanding Furniture	Bene Box Wood Casegoods Price and Product Guide, October 24, 2022	55.33%	53.33%
Freestanding Furniture	Journal Price and Product Guide, October 24, 2022	55.33%	53.33%
Freestanding Furniture	Thesis Price and Product Guide, October 24, 2022	69.33%	67.33%
Freestanding Furniture	Zones Price and Product Guide, October 24, 2022	44.50%	42.50%
Freestanding Furniture	Teknion Tables & Collaborative Spaces Price and Product Guide, October 24, 2022	57.30%	55.30%
Freestanding Furniture	Expansion Training Price and Product Guide, (now included in Tables Price List), October 24, 2022	61.00%	59.00%
Freestanding Furniture	Studio TK Price and Product Guide (Includes Punt), October 24, 2022	43.75%	41.75%
Freestanding Furniture	Emote Price & Product Guide, October 24, 2022	55.33%	53.33%
Freestanding Furniture	Lite Wood Price and Product Guide, October 24, 2022	55.33%	53.33%
Freestanding Furniture	Routes Price and Product Guide, October 24, 2022	44.50%	42.50%
Freestanding Furniture	Community Tables, C & D Conference & Reception Price and Product Guide, October 24, 2022	55.33%	53.33%
Freestanding Furniture	Kiosk Price and Product Guide - October 24, 2022	44.50%	42.50%
Seating / Chairs	Teknion Seating Price and Product Guide, October 24, 2022	57.00%	55.00%
Seating / Chairs	Zones Price and Product Guide, October 24, 2022	44.50%	42.50%
Seating / Chairs	Studio TK Price and Product Guide, October 24, 2022	43.75%	41.75%
Seating / Chairs	Routes Price and Product Guide, October 24, 2022	44.50%	42.50%
Seating / Chairs	North 56 Seating Price and Product Guide - October 24, 2022	57.00%	55.00%
Soft Seating	Teknion Seating Price and Product Guide, October 24, 2022	57.00%	55.00%
Soft Seating	Studio TK Price and Product Guide, October 24, 2022	43.75%	41.75%
Soft Seating	Zones Price and Product Guide, October 24, 2022	44.50%	42.50%
Soft Seating	Routes Price and Product Guide - October 24, 2022	44.50%	42.50%
Filing Systems, Storage & Equipment	Teknion Filing and Storage Price and Product Guide, October 24, 2022	69.33%	67.33%
Filing Systems, Storage & Equipment	Teknion Modular Cabinets Price and Product Guide, October 24, 2022	57.30%	55.30%
Other Related Products	Verifiable Manufacturer's List Price Catalog Name with the Date	Drop Ship	Inside Delivery
Architectural Interiors	Altos Price and Product Guide, October 24, 2022	69.33%	67.33%
Architectural Interiors	Focus Price and Product Guide, October 24, 2022	69.33%	67.33%
Architectural Interiors	Optos Price and Product Guide, October 24, 2022	69.33%	67.33%
Architectural Interiors	POD (Includes Tek Booth & Tek Room) Price and Product Guide, October 24, 2022	69.33%	67.33%
Architectural Interiors	Tek Vue Price and Product Guide, October 24, 2022	69.33%	67.33%
Architectural Interiors	Architectural Complements Price and Product Guide, October 24, 2022	69.33%	67.33%
Ergonomic Accessories	Teknion Complements Price and Product Guide - October 24, 2022	69.33%	67.33%
Electrical Accessories	Teknion Complements Price and Product Guide - October 24, 2022	69.33%	67.33%
Organization	Teknion Complements Price and Product Guide - October 24, 2022	69.33%	67.33%

****NOTE: Kiosk, North 56 Seating, and Architectural Complements product lines are being added to the contract.**

**TEKNION - CONTRACT 2020000610-6
EXHIBIT A.4 - PRICING SHEET**

**Contract#: 2020000610
Amendment#: 6
Vendor#: 308714**

2. FIXED HOURLY RATE FOR INSTALLATION AND OTHER ADDITIONAL SERVICES AND SOLUTIONS BY STATE:																										
Additional Services & Solutions	AL	AK	AZ	AR	CA	CO	CT	DE	FL	GA	HI	ID	IL	IN	IA	KS	KY	LA	ME	MD	MA	MI	MN	MS	MO	
Basic Installation - Normal Hours	\$65	\$70	\$50	\$65	\$50	\$65	\$70	\$65	\$65	\$55	\$70	\$60	\$65	\$45	\$65	\$42	\$45	\$65	\$55	\$65	\$60	\$67	\$60	\$60	\$42	
Basic Installation - After Hours	\$65	\$70	\$50	\$65	\$50	\$65	\$70	\$65	\$65	\$55	\$70	\$60	\$65	\$45	\$65	\$42	\$45	\$65	\$55	\$65	\$60	\$67	\$60	\$60	\$42	
Expanded Installation - Normal Hours	\$85	\$95	\$55	\$85	\$55	\$65	\$70	\$75	\$85	\$55	\$80	\$60	\$90	\$68	\$85	\$42	\$68	\$85	\$82.50	\$75	\$90	\$69	\$70	\$60	\$42	
Expanded Installation - After Hours	\$85	\$95	\$55	\$85	\$55	\$65	\$70	\$75	\$85	\$55	\$80	\$60	\$90	\$68	\$85	\$42	\$68	\$85	\$82.50	\$75	\$90	\$69	\$70	\$60	\$42	
Design	\$65	\$95	\$55	\$65	\$100	\$75	\$85	\$75	\$65	\$85	\$125	\$90	\$85	\$60	\$95	\$45	\$60	\$65	\$55	\$75	\$85	\$65	\$70	\$100	\$45	
Project Management	\$85	\$95	\$55	\$85	\$95	\$65	\$85	\$65	\$85	\$75	\$100	\$85	\$150	\$60	\$95	\$60	\$60	\$85	\$55	\$65	\$85	\$65	\$70	\$100	\$60	
Asset Management	\$65	\$70	\$55	\$65	\$45	N/A	N/A	\$65	\$65	\$55	\$95	\$85	N/A	\$60	N/A	\$60	\$60	\$65	\$55	\$65	\$80	N/A	\$50/bay	N/A	\$60	
Refurbishment	N/A	N/A	N/A	N/A	N/A	N/A	N/A	\$65	N/A	\$40/pallet	N/A	\$85	N/A	\$60	N/A	\$40	\$60	N/A	N/A	\$65	N/A	N/A	N/A	N/A	\$40	
2. FIXED HOURLY RATE FOR INSTALLATION AND OTHER ADDITIONAL SERVICES AND SOLUTIONS BY STATE:																										
Additional Services & Solutions	MT	NE	NV	NH	NJ	NM	NY	NC	ND	OH	OK	OR	PA	RI	SC	SD	TN	TX	UT	VT	VA	WA	WV	WI	WY	
Basic Installation - Normal Hours	\$70	\$65	\$50	\$55	\$65	\$45	\$100	\$55	\$60	\$48	\$46	\$39	\$60	\$70	\$55	\$60	\$65	\$45	\$45	\$55	\$65	\$50	\$65	\$40	\$65	
Basic Installation - After Hours	\$70	\$65	\$50	\$55	\$65	\$45	\$100	\$55	\$60	\$48	\$46	\$39	\$60	\$70	\$55	\$60	\$65	\$45	\$45	\$55	\$65	\$50	\$65	\$40	\$65	
Expanded Installation - Normal Hours	\$95	\$75	\$50	\$82.50	\$75	\$45	\$150	\$55	\$70	\$68	\$46	\$75	\$90	\$70	\$55	\$70	\$85	\$100	\$45	\$82.50	\$75	\$75	\$75	\$45	\$65	
Expanded Installation - After Hours	\$95	\$75	\$50	\$82.50	\$75	\$45	\$150	\$55	\$70	\$68	\$46	\$75	\$90	\$70	\$55	\$70	\$85	\$100	\$45	\$82.50	\$75	\$75	\$75	\$45	\$65	
Design	\$95	\$75	\$85	\$55	\$75	\$60	\$85	\$85	\$70	\$60	\$75	\$85	\$85	\$85	\$85	\$70	\$65	\$100	\$60	\$55	\$75	\$95	\$75	\$60	\$75	
Project Management	\$95	\$75	\$85	\$55	\$65	\$60	\$85	\$75	\$70	\$60	\$75	\$75	\$85	\$85	\$75	\$70	\$85	\$100	\$60	\$55	\$65	\$65	\$65	\$60	\$65	
Asset Management	\$70	N/A	\$85	\$55	\$65	\$60	\$85	\$55	\$50/bay	\$60	N/A	\$39	\$80	N/A	\$55	\$50/bay	\$65	\$85	\$60	\$55	\$65	\$50	\$65	\$50	N/A	
Refurbishment	N/A	N/A	N/A	N/A	\$65	\$60	N/A	\$40/pallet	N/A	\$60	N/A	\$39	N/A	N/A	\$40/pallet	N/A	N/A	\$65	\$60	N/A	\$65	\$50	\$65	\$45	N/A	
**NOTE: Because of the nature of architectural wall products and their installation, the hourly rates to install differ significantly from the hour rates to install furniture included above. Architectural wall products' rates will be determined on a project by project basis.																										

TEKNION - CONTRACT 2020000610-6
EXHIBIT A.4 - PRICING SHEET

Contract#: 2020000610
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3. STORAGE:	
Additional Services & Solutions	Monthly Rate / ft²
Storage	\$1.25 - \$2.50

4. INCENTIVES TO OBTAIN DEEPER DISCOUNTS BY VALUE TIER AND PRODUCT LINE:				
Teknion Product Line	Tier	List Value Tier Per Order	End User Discounts Drop Ship	End User Discounts Inside Delivery
TOS, Ability, Leverage, Filing & Storage, District, Upstage, Interpret, Height Adjustable Bench, Thesis and Complements	Tier 1	\$1- \$100,000	69.33%	67.33%
	Tier 2	\$100,001 - \$350,000	69.33%	67.33%
	Tier 3	\$350,001 and higher	70.40%	68.40%
Expansion Caseworks, Expansion Desking Expansion Training and Cityline	Tier 1	\$1- \$100,000	61.00%	59.00%
	Tier 2	\$100,001 - \$350,000	61.00%	59.00%
	Tier 3	\$350,001 and higher	63.25%	61.25%
Expansion Wood, Teknion Wood Caseworks, Dossier, Journal, the Punt Collection, and Custom Solutions	Tier 1	\$1- \$100,000	55.33%	53.33%
	Tier 2	\$100,001 - \$350,000	55.33%	53.33%
	Tier 3	\$350,001 and higher	57.25%	55.25%
Teknion Seating	Tier 1	\$1- \$100,000	57.00%	55.00%
	Tier 2	\$100,001 - \$350,000	57.00%	55.00%
	Tier 3	\$350,001 and higher	59.33%	57.33%
Altos, Optos, Focus, TekVUE	Tier 1	\$1- \$100,000	69.33%	67.33%
	Tier 2	\$100,001 - \$350,000	69.33%	67.33%
	Tier 3	\$350,001 and higher	70.40%	68.40%
Teknion Tables and Modular Cabinets	Tier 1	\$1- \$100,000	57.30%	55.30%
	Tier 2	\$100,001 - \$350,000	57.30%	55.30%
	Tier 3	\$350,001 and higher	58.00%	56.00%
Zones	Tier 1	\$1- \$100,000	44.50%	42.50%
	Tier 2	\$100,001 - \$350,000	44.50%	42.50%
	Tier 3	\$350,001 and higher	45.50%	43.50%
Studio TK	Tier 1	\$1- \$100,000	43.75%	41.75%
	Tier 2	\$100,001 - \$350,000	43.75%	41.75%
	Tier 3	\$350,001 and higher	43.75%	41.75%



CERTIFICATE OF LIABILITY INSURANCE

DATE (MM/DD/YYYY)
08/30/2022

THIS CERTIFICATE IS ISSUED AS A MATTER OF INFORMATION ONLY AND CONFERS NO RIGHTS UPON THE CERTIFICATE HOLDER. THIS CERTIFICATE DOES NOT AFFIRMATIVELY OR NEGATIVELY AMEND, EXTEND OR ALTER THE COVERAGE AFFORDED BY THE POLICIES BELOW. THIS CERTIFICATE OF INSURANCE DOES NOT CONSTITUTE A CONTRACT BETWEEN THE ISSUING INSURER(S), AUTHORIZED REPRESENTATIVE OR PRODUCER, AND THE CERTIFICATE HOLDER.

IMPORTANT: If the certificate holder is an ADDITIONAL INSURED, the policy(ies) must have ADDITIONAL INSURED provisions or be endorsed. If SUBROGATION IS WAIVED, subject to the terms and conditions of the policy, certain policies may require an endorsement. A statement on this certificate does not confer rights to the certificate holder in lieu of such endorsement(s).

PRODUCER HUB International HKMB Limited 595 Bay Street, Ste 900 Toronto, ON M5G 2E3	CONTACT NAME: Drew Fenton	
	PHONE (A/C No. Ext): 416-597-0008	FAX (A/C No.): 416-597-2313
	E-MAIL ADDRESS: Drew.Fenton@hubinternational.com	
	INSURER(S) AFFORDING COVERAGE	
	INSURER A : Liberty Mutual Insurance Company	
	INSURER B : Auto-Owners Insurance Company	
INSURED Teknion LLC 350 Fellowship Road Suite 100 Mt. Laurel, NJ 08054	NAIC #	
	23043	
	INSURER C : Hartford Underwriters Insurance Company	
	30104	
	INSURER D :	
	INSURER E :	
INSURER F :		

COVERAGES **CERTIFICATE NUMBER:** 6VBRKR8X **REVISION NUMBER:**

THIS IS TO CERTIFY THAT THE POLICIES OF INSURANCE LISTED BELOW HAVE BEEN ISSUED TO THE INSURED NAMED ABOVE FOR THE POLICY PERIOD INDICATED. NOTWITHSTANDING ANY REQUIREMENT, TERM OR CONDITION OF ANY CONTRACT OR OTHER DOCUMENT WITH RESPECT TO WHICH THIS CERTIFICATE MAY BE ISSUED OR MAY PERTAIN, THE INSURANCE AFFORDED BY THE POLICIES DESCRIBED HEREIN IS SUBJECT TO ALL THE TERMS, EXCLUSIONS AND CONDITIONS OF SUCH POLICIES. LIMITS SHOWN MAY HAVE BEEN REDUCED BY PAID CLAIMS.

INSR LTR	TYPE OF INSURANCE	ADDL INSD	SUBR WVD	POLICY NUMBER	POLICY EFF (MM/DD/YYYY)	POLICY EXP (MM/DD/YYYY)	LIMITS
A	<input checked="" type="checkbox"/> COMMERCIAL GENERAL LIABILITY <input type="checkbox"/> CLAIMS-MADE <input checked="" type="checkbox"/> OCCUR GEN'L AGGREGATE LIMIT APPLIES PER: <input type="checkbox"/> POLICY <input checked="" type="checkbox"/> PRO-JECT <input type="checkbox"/> LOC OTHER:			TB1-B71-171185-012	09/01/2022	09/01/2023	EACH OCCURRENCE \$ 2,000,000 DAMAGE TO RENTED PREMISES (Ea occurrence) \$ 2,000,000 MED EXP (Any one person) \$ 2,500 PERSONAL & ADV INJURY \$ 2,000,000 GENERAL AGGREGATE \$ 10,000,000 PRODUCTS - COMP/OP AGG \$ 2,000,000
B	AUTOMOBILE LIABILITY <input type="checkbox"/> ANY AUTO <input checked="" type="checkbox"/> OWNED AUTOS ONLY <input checked="" type="checkbox"/> SCHEDULED AUTOS <input checked="" type="checkbox"/> HIRED AUTOS ONLY <input checked="" type="checkbox"/> NON-OWNED AUTOS ONLY			52-124-011-00	09/21/2022	09/21/2023	COMBINED SINGLE LIMIT (Ea accident) \$ 2,000,000 BODILY INJURY (Per person) \$ BODILY INJURY (Per accident) \$ PROPERTY DAMAGE (Per accident) \$
	UMBRELLA LIAB <input type="checkbox"/> OCCUR EXCESS LIAB <input type="checkbox"/> CLAIMS-MADE DED <input type="checkbox"/> RETENTION \$						EACH OCCURRENCE \$ AGGREGATE \$
C	WORKERS COMPENSATION AND EMPLOYERS' LIABILITY ANY PROPRIETOR/PARTNER/EXECUTIVE OFFICER/MEMBER EXCLUDED? (Mandatory in NH) <input type="checkbox"/> Y / N If yes, describe under DESCRIPTION OF OPERATIONS below		N / A	13 WB NX2384	07/10/2022	07/10/2023	<input checked="" type="checkbox"/> PER STATUTE <input type="checkbox"/> OTH-ER E.L. EACH ACCIDENT \$ 1,000,000 E.L. DISEASE - EA EMPLOYEE \$ 1,000,000 E.L. DISEASE - POLICY LIMIT \$ 1,000,000
							\$ \$ \$ \$ \$

DESCRIPTION OF OPERATIONS / LOCATIONS / VEHICLES (ACORD 101, Additional Remarks Schedule, may be attached if more space is required)
Re: Contract #: 2020000610

The Certificate Holder is added as Additional Insured(s) to the Commercial General Liability Policy but only insofar as their legal liability arises, vicariously, out of operations performed by, or on behalf of, the Named Insured.

All policies are Primary and Non-contributory.

CERTIFICATE HOLDER

City of Charlotte
600 East Fourth Street
Charlotte, NC 28202

CANCELLATION

SHOULD ANY OF THE ABOVE DESCRIBED POLICIES BE CANCELLED BEFORE THE EXPIRATION DATE THEREOF, NOTICE WILL BE DELIVERED IN ACCORDANCE WITH THE POLICY PROVISIONS.

AUTHORIZED REPRESENTATIVE