



MAINTENANCE, REPAIR, OPERATING SUPPLIES, INDUSTRIAL SUPPLIES, AND RELATED
PRODUCTS AND SERVICES
Executive Summary

Lead Agency: Maricopa County, Arizona

Solicitation: 260006-RFP

RFP Issued: August 21, 2025

Pre-Proposal Date: September 4, 2025

Response Due Date: October 7, 2025

Proposals Received: #

Single Award by Category to: Applied Industrial Technologies (260006-01)
HD Supply (260006-02)
The Home Depot (260006-03)

Maricopa County, Arizona issued RFP #260006 on August 21, 2025, to establish a national cooperative contract for Maintenance, Repair, Operating Supplies, Industrial Supplies, and Related Products and Services.

The solicitation included cooperative purchasing language in Sections 1.0, Introduction:

1.1 Maricopa County (County), as the Lead Public Agency, defined in Attachment F Omnia Partners Attachment (Attachment F), has entered into an agreement with OMNIA Partners, Public Sector, Inc., a Delaware corporation (OMNIA Partners) to make the resultant contract (also known as the “Master Agreement” in materials distributed by OMNIA Partners) from this solicitation available to other public agencies nationally, including state and local governmental entities, public and private primary, secondary and higher education entities, non-profit entities, and agencies for the public benefit (Public Agencies), through OMNIA Partners’ cooperative purchasing program. Maricopa County is acting as the contracting agency for any other Public Agency that elects to utilize the resulting contract. Use of the resultant contract by any Public Agency is preceded by their registration with OMNIA Partners (Participating Public Agency) and to use the resultant contract, any such Participating Public Agency agrees that it is registered or shall register with OMNIA Partners, whether pursuant to the terms of a Master Intergovernmental Cooperative Purchasing Agreement, a form of which is attached hereto on Attachment F, or as otherwise agreed to. Attachment F contains additional information about OMNIA Partners and the cooperative purchasing program.

1.2 OMNIA Partners is the largest and most experienced purchasing organization for public and private sector procurement. Through the economies of scale created by OMNIA Partners’ public sector subsidiaries and affiliates, our participants have access to competitively solicited and publicly awarded

cooperative agreements. For all public sector contracts, the lead agency contracting process continues to be the foundation on which we were established. OMNIA Partners is proud to offer more value and resources to state and local government, higher education, K-12 education and non-profits. OMNIA Partners provides shared services and supply chain optimization to government, education and the private sector. With corporate, pricing and sales commitments from the contractor

1.3 OMNIA Partners provides marketing and administrative support for the contractor that directly promotes the contractor products and services to Participating Public Agencies through multiple channels, each designed to promote specific products and services to Public Agencies on a national basis. Participating Public Agencies benefit from pricing based on aggregate spend and the convenience of a contract that has already been advertised and publicly competed. The contractor benefits from a contract that generally allows Participating Public Agencies to directly purchase goods and services without the contractor's need to respond to additional competitive solicitations. As such, the contractor must be able to accommodate a nationwide demand for services and to fulfill obligations as a nationwide contractor and respond to the OMNIA Partners documents within Attachment F.

Notice of the solicitation was sent to potential offerors, as well as advertised in the following:

- Maricopa County, Arizona website
- OMNIA Partners website
- USA Today, nationwide
- Arizona Business Gazette, AZ
- San Bernardino County Sun, CA
- Honolulu Star-Advertiser, HI
- The Herald-News – Will County (IL)
- The Advocate – New Orleans, LA
- The New Jersey Herald, NJ
- Albany Times Union, NY
- Daily Journal of Commerce, OR
- The State, SC
- Deseret News, UT
- Richmond Times-Dispatch, VA
- Seattle Daily Journal of Commerce, WA
- Helena Independent Record, MT
- Las Vegas Review-Journal
- Kennebec Journal, ME

On October 7, 2025 proposals were received from the following offerors:

- Applied Industrial Technologies
- Capp, LLC
- Grainger
- HD Supply

- Marks Plumbing Parts
- Motion Industries, Inc.
- The Pittsburgh Paints Company
- Six Points Hardware
- The Home Depot
- Workroom-Center

The proposals were evaluated by an evaluation committee. Using the evaluation criteria established in the RFP, the committee elected to enter into negotiations with Applied Industrial Technologies, Grainger, HD Supply and The Home Depot and proceeding with contract award(s) upon successful completion of negotiations to Applied Industrial Technologies, HD Supply and The Home Depot.

Geographic Preferences: No geographic preferences were included in the evaluation of the responses.

Maricopa County, Arizona, OMNIA Partners and the following offerors successfully negotiated a contract: Applied Industrial Technologies, HD Supply and The Home Depot. Maricopa County, Arizona executed the agreements, each with a contract effective date of February 11, 2026.

Term:

Contracts are for a term of five years, beginning on the 11th of February 2026 and ending the 31st of January 2031. The anticipated full term of this contract with the option to renew is ten years through the 31st of January 2036

Pricing/Discount: Product pricing will vary by contract.