



CLEANING SUPPLIES, EQUIPMENT AND CUSTODIAL RELATED PRODUCTS SERVICES AND SOLUTIONS
Executive Summary

Lead Agency: Fresno Unified School District

Solicitation: 22-07

RFP Issued: May 26, 2022

Pre-Proposal Date: PRE-PROPOSAL DATE

Response Due Date: June 29, 2022

Proposals Received: # 6

Awarded to: HD Supply Facilities Maintenance LTD

The Fresno Unified School District issued RFP 22-07 on May 26, 2022, to establish a national cooperative contract for Cleaning Supplies, Equipment and Custodial Related Products Services and Solutions.

The solicitation included cooperative purchasing language in Sections IV.1. National Program:

Fresno Unified School District, as the Principal Procurement Agency, defined in APPENDIX 2, has partnered with OMNIA Partners, Public Sector (“OMNIA Partners”) to make the resultant contract (also known as the “Master Agreement” in materials distributed by OMNIA Partners) from this solicitation available to other public agencies nationally, including state and local governmental entities, public and private primary, secondary and higher education entities, non-profit entities, and agencies for the public benefit (“Public Agencies”), through OMNIA Partners’ cooperative purchasing program. Fresno Unified School District is acting as the contracting agency for any other Public Agency that elects to utilize the resulting Master Agreement. Use of the Master Agreement by any Public Agency is preceded by their registration with OMNIA Partners (a “Participating Public Agency”) and by using the Master Agreement, any such Participating Public Agency agrees that it is registered with OMNIA Partners, whether pursuant to the terms of a Master Intergovernmental Cooperative Purchasing Agreement, a form of which is attached hereto on APPENDIX 2, or as otherwise agreed to. APPENDIX 2 contains additional information about OMNIA Partners and the cooperative purchasing program.

Notice of the solicitation was sent to potential offerors, as well as advertised in the following:

- Fresno Unified School District website
- OMNIA Partners website
- USA Today, nationwide
- Arizona Business Gazette, AZ
- San Bernardino County Sun, CA
- Honolulu Star-Advertiser, HI
- The Herald-News – Will County (IL)
- The Advocate – New Orleans, LA

- Albany Times Union, NY
- Daily Journal of Commerce, OR
- The State, SC
- Deseret News, UT
- Richmond Times-Dispatch, VA
- Seattle Daily Journal of Commerce, WA
- Houston Community Newspapers, TX
- Helena Independent Record, MT
- Las Vegas Review-Journal and/or Las Vegas Sun
- Kennebec Journal/Morning Sentinel, ME

On June 29, 2022, proposals were received from the following offerors:

- Dyno Manufacturing Inc.
- HD Supply Facilities
- Network Distribution
- Unipak Corp
- Veterinary Pharmaceuticals Inc.
- Waxie's Enterprises LLC

The proposals were evaluated by an evaluation committee. Using the evaluation criteria established in the RFP, the committee elected to enter into negotiations with HD Supply Facilities and proceeding with contract award upon successful completion of negotiations.

Contract includes: A comprehensive assortment of Janitorial, Custodial Supplies & Equipment to meet the diverse needs of end users including products from major manufacturers and exclusive brand products. Categories include but are not limited to: chemicals; dilution control chemicals; skin care; industrial paper and dispensers; carpet care; restroom care; waste receptacles; trash can liners; machines and parts & accessories; institutional and industrial laundry and kitchen; industrial tools and supplies; cleaning tools; miscellaneous air quality products, green and sustainable items; and all other categories in Supplier's full line of products and services.

Term:

Term is a three (3)-year agreement from 11/1/2022 through 10/31/2025.