

**Omnia Contract OEMs**

<b>OEM</b>	<b>% off Commercial List Price</b>
Accela	5%
Acquia	8%
Adobe	2%
Akamai	15%
Alalyst Platform	2%
Arista	7%
Arista	7%
AttackIQ	3%
AWS	5%
Box	10%
Bricata	2%
Broadcom	5%
CA Technologies	5%
Carbon Black	5%
Centrify	5%
CheckMarx	10%
Cinemassive	5%
Cisco	40%
CiscoDuo	8%
Citrix	7%
Cloudbees	5%
Cofense	10%
Cohesity	10%
Contrast	2%
CoreLight	2%
CrowdStrike	10%
CyberArk	6%
Cylance	7%
Dark Owl	2%
Decision Lens	5%
Dell	5%
Dell Servers	25%
Dell Storage	30%
Demisto	2%
Digital Shadows	2%
DocuSign	8%
Elastic	2%
EMC	30%
Exabeam	12%
Exiger	2%

Extrahop	5%
F5	8%
Fidelis	2%
FireEye	6%
Flashpoint	2%
Forescout	6%
Fortify	2%
Gigamon	6%
Google	5%
Granicus	7%
Hewlett Packard	5%
HPE	10%
IBM	2%
iBoss	5%
Infoblox	8%
Infor	5%
Intel	2%
Interos	2%
Juniper	45%
KnowB4	3%
Kofax	6%
Linkedin	5%
Lookout	2%
McAfee	9%
MediGate	5%
Microfocus	5%
Microsoft	5%
NetApp	20%
New Relic	3%
Nutanix	7%
Nvidia	2%
Okta	15%
One San	5%
OPSWAT	2%
Palo Alto	5%
Pentax	2%
Phantom	2%
Proofpoint	5%
PulseSecure	2%
Pure Storage	40%
Quantum	10%
Recorded Future	10%
RedHat	6%

RedSeal	15%
Riverbed	10%
RSA	6%
Rubrik	20%
Salesforce	5%
SAP	5%
Sayari	2%
Scality	10%
SecureAuth	14%
Secureworks	5%
ServiceNow	4%
Skybox	5%
Snowflake	5%
Solarwinds	2%
Splunk	4%
Sprinklr	5%
SumoLogic	5%
Swimlane	5%
Symantec	12%
Tableau	5%
Tanium	10%
Tenable	5%
Thales	1%
Thompson Reuters	5%
Thycotic	2%
Titus	12%
Trustwave	10%
UiPath	5%
Varonis	4%
vbrick	20%
Veeam	10%
Veritas	6%
VMWare	5%
WellSky	5%
Zerto	2%
zScaler	10%