

Request for Proposal Response

**OMNIA Partners National
Cooperative Contract**

**Region 4 Education Service
Center**

**Technology Solutions, Products
and Services (Addendum 1)**

Submission Date: January 19, 2020, 10am Central

Submitted To:

*Region 4 Education Service Center
Attn: Crystal Wallace
7145 West Tidwell Road
Houston, TX 77092*

Submitted By:

*ThunderCat Technology, LLC
POC: Matt East
(703) 304-8791
meast@thundercattech.com*

**Tab 1: Draft Contract and Offer
And Contract Signature Form
(Appendix A)**



7145 West Tidwell Road ~ Houston, Texas 77092
(713)-462-7708
www.esc4.net

NOTICE TO OFFEROR

ADDENDUM NO. 1

Solicitation Number 21-04

Request for Proposal ("RFP")
by

Region 4 Education Service Center ("ESC")
for
Technology Solutions, Products and Services

SUBMITTAL DEADLINE: Tuesday, January 19, 2021 @ 10:00 AM CST

This Addendum No. 1 amends the Request for Proposals (RFP) for Technology Solutions, Products and Services 21-04 ("Addendum"). To the extent of any discrepancy between the original RFP and this Addendum, this Addendum shall prevail.

This Addendum No. 1 is hereby issued to address the following:

- 1) **Submittal Deadline**: The submittal deadline for this RFP is hereby changed from Thursday, January 14, 2021 @ 10:00 AM Central Time and extended as indicated below and above:
 - Tuesday, January 19, 2021 @ 10:00 AM CST
- 2) **Virtual Non-Mandatory Pre-Proposal Conference**: The pre-proposal conference time for this RFP is hereby changed from December 15, 2020 @ 10:00 AM CST to:
 - December 15, 2020 @ 11:00 AM CST

All other details remain unchanged.

RECEIPT OF ADDENDUM NO. 1 ACKNOWLEDGEMENT

Offeror shall acknowledge this addendum by signing below and include in their proposal response.

Company Name ThunderCat Technology, LLC

Contact Person Jean Kim

Signature 

Date 12/15/2020

Crystal Wallace
Region 4 Education Service Center
Business Operations Specialist



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NOTICE TO OFFEROR

Solicitation Number 21-04

Request for Proposal ("RFP")

by

Region 4 Education Service Center ("ESC")

for

Technology Solutions, Products and Services

SUBMITTAL DEADLINE: Thursday, January 14, 2021, 10:00 AM CST

Questions regarding this RFP must be submitted in writing to Crystal Wallace, Business Operations Specialist, at questions@esc4.net no later than December 16, 2020. All questions and answers will be posted to <https://www.esc4.net/services/purchasing/region-4-omnia-solicitations>. Offerors are responsible for viewing the website to review all questions and answers prior to submitting proposals. Oral communications concerning this RFP shall not be binding and shall in no way excuse an Offeror of the obligations set forth in this proposal.

Proposals must be sealed, prominently marked with the RFP solicitation number, RFP title, RFP opening time/date and name of Offeror. Submissions must be received by the Region 4 ESC office at: 7145 West Tidwell Road, Houston, TX 77092 no later than 2:00 p.m. central time. Proposals received prior to the submittal deadline will be time-stamped upon receipt and kept secure and unopened. At the submittal deadline, Region 4 ESC will collect all proposals received before the deadline in the room designated for the proposal opening. Proposals will be opened and recorded publicly. Any proposal received later than the specified time, whether delivered in person, courier or mailed, will not be considered. Late proposals will be returned to sender unopened. Please note: due to COVID-19, Region 4 ESC is not allowing individuals to attend the bid opening in person but will conduct the opening via zoom. To attend, please email cwallace@esc4.net for call in instructions.

VIRTUAL NON-MANDATORY PRE-PROPOSAL CONFERENCE

Offerors are strongly encouraged, but not required to participate in a pre-proposal conference with the Business Operations Specialist, which will be held virtually on Tuesday, December 15, 2020 at 10:00 am CST. To attend the conference, potential Offeror must notify Crystal Wallace, Business Operations Specialist, at cwallace@esc4.net, by 3:00 pm, Monday, December 14, 2020. The purpose of this conference is to clarify the contents of this RFP in order to prevent any misunderstanding of Region 4 ESC's position. Any doubt as to the requirements of this RFP or any apparent omission or discrepancy should be presented to Region 4 ESC at this conference. Region 4 ESC will then determine the appropriate action necessary, if any, and may issue a written addendum to the RFP. Oral statements or instructions will not constitute an addendum to this RFP.

Publication Date: December 1, 2020

I. SCOPE OF WORK

Region 4 Education Service Center ("Region 4 ESC") requests proposals from qualified suppliers with the intent to enter into a Contract for Technology Solutions, Products and Services. Region 4 ESC is seeking a provider that has the depth, breadth and quality of resources necessary to complete all phases of the Contract. Awarded Offeror(s) shall deliver products and services under the terms of this agreement. While this solicitation specifically covers Technology Solutions, Products and Services, each awarded Offeror may offer their complete product and service offering, or balance of line. Region 4 ESC reserves the right to accept or reject any or all balance of line items offered.

Region 4 ESC is an education service center established by the Texas Legislature in 1967 to assist school districts and charter schools in improving efficiencies. Region 4 ESC directly serves a seven-county area comprised of 48 public school districts and 40 open-enrollment charter schools, representing more than 1.2 million students, 101,000 educators and 1,500 campuses. Through cooperative contracts Region 4 ESC extends the opportunity to operate more efficiently and economically to agencies nationwide through OMNIA Partners (see below).

The Contract is based on the need to provide the economic benefits of volume purchasing and reduction in administrative costs through cooperative purchasing to schools and other members. Although the awarded Offeror(s) may restrict sales to certain public units (for example, state agencies or local government units), any proposal that prohibits sales from being made to public school districts may not be considered. Sales without restriction are preferred. These types of contracts are commonly referred to as being "piggybackable."

NATIONAL CONTRACT

The Region 4 Education Service Center ("ESC"), as the Principal Procurement Agency, defined in APPENDIX D, has partnered with OMNIA Partners, Public Sector ("OMNIA Partners") to make the resultant contract (also known as the "Master Agreement" in materials distributed by OMNIA Partners) from this solicitation available to other public agencies nationally, including state and local governmental entities, public and private primary, secondary and higher education entities, non-profit entities, and agencies for the public benefit ("Public Agencies"), through OMNIA Partners' cooperative purchasing program. The Region 4 ESC is acting as the contracting agency for any other Public Agency that elects to utilize the resulting Master Agreement. Use of the Master Agreement by any Public Agency is preceded by their registration with OMNIA Partners (a "Participating Public Agency") and by using the Master Agreement, any such Participating Public Agency agrees that it is registered with OMNIA Partners, whether pursuant to the terms of a Master Intergovernmental Purchasing Cooperative Agreement, a form of which is attached hereto on APPENDIX D, or as otherwise agreed to. APPENDIX D contains additional information about OMNIA Partners and the cooperative purchasing program.

OMNIA Partners is the largest and most experienced purchasing organization for public and private sector procurement. Through the economies of scale created by OMNIA Partners public sector subsidiaries and affiliates, National IPA and U.S. Communities, our participants now have access to more competitively solicited and publicly awarded cooperative agreements. The lead agency contracting process continues to be the foundation on which we are founded. OMNIA Partners is proud to offer more value and resources to state and local government, higher education, K-12 education and non-profits.

OMNIA Partners provides shared services and supply chain optimization to government, education and the private sector. With corporate, pricing and sales commitments from the Contractor, OMNIA Partners provides marketing and administrative support for the Contractor that directly promotes the Contractor's products and services to Participating Public Agencies through multiple channels, each designed to promote specific products and services to Public Agencies on a national basis. Participating Public Agencies benefit from pricing based on aggregate spend and the convenience of a contract that has already been advertised and publicly competed. The Contractor benefits from a contract that generally allows Participating Public Agencies to directly purchase goods and services without the Contractor's need to respond to additional competitive solicitations. As such, the Contractor must be able to accommodate a nationwide demand for services and to fulfill obligations as a nationwide Contractor and respond to the OMNIA Partners documents (APPENDIX D).

While no minimum volume is guaranteed to the Contractor, the estimated annual volume of Technology Solutions purchased under the Master Agreement through OMNIA Partners is approximately \$500 million. This projection is based on the current annual volumes among Region 4 ESC, other Participating Public Agencies anticipated to utilize the resulting Master Agreement to be made available to them through OMNIA Partners, and volume growth into other Public Agencies through a coordinated marketing approach between the Contractor and OMNIA Partners.

Customer Support

Contractor shall provide timely and accurate technical advice and sales support to Region 4 ESC staff and Participating Agencies. Contractor shall respond to such requests within one (1) working day after receipt of the request.

Contractor Requirements

Region 4 ESC is seeking proposals from premier Contractors to provide a comprehensive, wide variety of technology solutions, products, and services to Participating Agencies. Offerors are encouraged to propose their complete catalog, products and services including but not limited to the following categories:

1. Computer Systems

- *Servers, desktops, notebooks, laptops, tablets*

2. Monitors

- *LCD, LED compatible with systems being offered*

3. Network Equipment

- *Routers, firewalls, switches, wireless access points, media interfaces, optics, etc.*

4. Services

- *Services such as cloud computing, consulting, technical support, leasing/financing, trade-ins, repair, design, analysis, configuration, implementation, installation, training, and maintenance, etc. Additionally, services where are related to the design, use or operation of the products being purchases, i.e. system configurations, testing, hardware/software installation, upgrades, imaging, etc.*

5. Peripherals

- *Printers, scanners, headphones, speakers, etc.*

6. Software & Licensing

- *Database, financial, word processing, utilities, report analysis, presentation, web development, business application, backup, spreadsheet, computer services, etc.*

II. CALENDAR OF EVENTS (ALL DATES ARE TENTATIVE AND SUBJECT TO CHANGE):

<u>Event</u>	<u>Date</u>
Issue RFP	December 1, 2020
Pre-proposal Conference	December 15, 2020
Deadline for receipt of questions via email	December 16, 2020
Issue Addenda (if required)	TBD
Proposal Due Date	January 14, 2021
Approval from Region 4 ESC	April 27, 2021
Contract Effective Date	June 1, 2021

III. INSTRUCTIONS TO OFFERORS

1. Key Definitions

Contract: The legal agreement executed between Region 4 ESC and the awarded Offeror. A draft of the Contract is provided as Appendix A.

Contractor: Any provider or seller of goods or services who, as a result of the competitive solicitation process, is awarded a Contract by Region 4 ESC.

Days: calendar days

Offeror: A supplier submitting a proposal in response to a solicitation.

2. Inquiries and Discrepancies: Questions regarding this solicitation must be submitted in writing to Crystal Wallace, Business Operations Specialist, at questions@esc4.net no later than December 15, 2020. All questions and answers will be posted to <https://www.esc4.net/services/purchasing/region-4-omnia-solicitations>. Offerors are responsible for viewing the website to review all questions and answers prior to submitting proposals. Oral communications concerning this RFP shall not be binding and shall in no way excuse an Offeror of the obligations set forth in this proposal.
3. Restricted and Prohibited Communications with Region 4 ESC: During the period between the date Region 4 ESC issues this RFP and the selection of the Contractor by Region 4 ESC, if any, Offerors shall restrict all contact with Region 4 ESC and direct all questions regarding this RFP, including questions regarding terms and conditions, only to the individual identified above in section "Inquiries and Discrepancies" in the specified manner. Do not contact members of the Board of Directors, other employees of Region 4 ESC or any of Region 4 ESC's agents or administrators. Contact with any of these prohibited individuals after issuance of this RFP and before selection is made, may result in disqualification of the Offeror.

The communications prohibition shall terminate when the Contract is recommended by the administration, considered by the Board of Directors at a noticed public meeting, and the Contract has been awarded. In the event the Board of Directors refers the recommendation back to staff for reconsideration, the communications prohibition shall continue. Additionally, during the time period between the award of the Contract by the Board of Directors and the execution of the Contract, Offerors shall not engage in any prohibited communications as described in this section.

Prohibited communications includes direct contact, discussion, or promotion of any Offeror's response with any member of Region 4 ESC's Board of Directors or employees except for communications with Region 4 ESC's designated representative as set forth in this RFP and only in the course of inquiries, briefings, interviews, or presentations. This prohibition is intended to create a level playing field for all potential Offerors, assure that decisions are made in public, and to protect the integrity of the RFP process. Except as provided in the above stated exceptions, the following communications regarding this RFP are prohibited:

- Communications between a potential Offeror, Offeror, their lobbyist or consultant and any member of Region 4 ESC's Board of Directors;
- Communications between any Region 4 ESC Director and any member of a selection or evaluation committee; and
- Communications between any Region 4 ESC Director and administrator or employee.

The communications prohibition shall not apply to the following:

- Communications with Region 4 ESC's purchasing staff specifically named and authorized to conduct and receive such communications under this RFP or upon the request of Region 4 ESC, with Region 4 ESC's legal counsel; and
- Presentations made to the Board of Directors during any duly noticed public meeting.

Nothing contained herein shall prohibit any person or entity from publicly addressing Region 4 ESC's Board of Directors during any duly noticed public meeting, in accordance with applicable Board policies, on a matter other than this RFP or in connection with a presentation requested by Region 4 ESC's representatives.

4. **Current products:** Proposals shall be for new materials and equipment in current production and marketed to the general public, education and government agencies at the time the proposal is submitted.
5. **Proposal Format:** Proposals must contain two (2) bound and signed original copies of the solicitation, and two (2) electronic copies on flash drives shall be provided. Offeror must also submit two (2) electronic proposals free of proprietary information to be posted, if awarded a Contract.

Only sealed responses will be accepted. Faxed or electronically transmitted responses will not be accepted. Sealed responses may be submitted on any or all items, unless stated otherwise.

Responses must be provided in a three-ring binder or report cover using 8.5 x 11 paper clearly identified with the name of the Offeror's company and the solicitation name and number on both the outside front cover and vertical spine. **Please note: due to COVID-19, revised instructions will be addressed during the preproposal conference.**

Tabs should be used to separate the proposal into sections. The following items identified must be included behind the tabs listed below. Each section should contain both the section of the RFP referenced and the Offeror's response to that section. Offerors failing to organize in the manner listed may be considered non-responsive and may not be evaluated.

6. **Binder Tabs:**

Tab 1 – Draft Contract and Offer and Contract Signature Form (Appendix A)

- a. Terms and Conditions Acceptance Form (Appendix B)

Tab 2 – Products/Pricing

Tab 3 – Performance Capability

- a. OMNIA Partners documents (Appendix D)_

Tab 4 – Qualification and Experience

- a. References

Tab 5 – Value Add

Tab 6 – Additional Required Documents (Appendix C)

- a. Acknowledgment and Acceptance of Region 4 ESC's Open Records Policy (Appendix C, Doc #1)
 - b. Antitrust Certification Statement (Tex. Government Code § 2155.005) (Appendix C, Doc #2)
 - c. Implementation of House Bill 1295 Certificate of Interested Parties (Form 1295) (Appendix C, Doc #3)
 - d. Texas Government Code 2270 Verification Form (Appendix C, Doc #4)
 - e. Any additional agreements Offeror will require Participating Agencies to sign
7. Additional Agreements: If an Offeror requires additional agreements, i.e. master service agreement, end user licensing agreement, etc. a copy of the proposed agreement must be included with the proposal. Any additional agreements provided by the Offeror are complimentary to the terms and conditions stated herein or for the use of Participating Public Agencies and shall not replace Appendix A.
8. Open Records Policy: Proposals submitted in response to this RFP become a matter of public record subject to release after Contracts are executed. If an Offeror believes its response, or parts of its response, may be exempt from disclosure, the Offeror must specify page-by-page and line-by-line the parts of the response, which it believes, are exempt. In addition, the Offeror must specify which exception(s) are applicable and provide detailed reasons to substantiate the exception(s). Offeror must provide this information on the "Acknowledgment and Acceptance of Region 4 ESC's Open Records Policy" (Appendix C, Doc #1). Any unmarked information will be considered public information and released, if requested under the Public Information Act. Price is not confidential and will not be withheld.

The determination of whether information is confidential and not subject to disclosure is the duty of the Office of Attorney General (OAG). Region 4 ESC must provide the OAG sufficient information to render an opinion and therefore, vague and general claims to confidentiality by the Offeror are not acceptable. Region 4 ESC must comply with the opinions of the OAG. Region 4 ESC assumes no responsibility for asserting legal arguments on behalf of any Offeror or Contractor. Offeror is advised to consult with their legal counsel concerning disclosure issues resulting from this procurement process and to take precautions to safeguard trade secrets and other proprietary information. After completion of award, these documents will be available for public inspection.

9. Disclosures: By signing the Offer and Contract Signature Form, Offeror affirms:
- a) Offeror has not given, offered to give, nor intends to give at any time hereafter any economic opportunity, future employment, gift, loan, gratuity, special discount, trip, favor or service to a public servant in connection with this proposal and any subsequent Contract.
- Offerors must include a complete description of any and all relationships that might be considered a conflict of interest in doing business with Region 4 ESC.
- b) To the best of Offeror's knowledge, the proposal has been arrived at independently, and is submitted without collusion with anyone to obtain information or gain any favoritism that would in any way limit competition or give an unfair advantage over other Offerors or potential Offerors in the award of a Contract resulting from this RFP.

c) Offeror is not currently delinquent in the payment of any franchise taxes.

d) The individual signing the submittal is an authorized agent for the Offeror and has the authority to bind the Offeror to the Contract.

10. Waiver: By submitting a proposal, Offeror expressly agrees to waive any claim it has or may have against Region 4 ESC, its directors, officers, its trustees, or agents arising out of or in connection with (1) the administration, evaluation, recommendation of any proposal; (2) any requirements under the solicitation, proposal package, or related documents; (3) the rejection of any proposal or any part of any proposal; and/or (4) the award of a Contract, if any.

Region 4 ESC shall not be responsible or liable for any costs incurred by Offerors or the successful Offeror in connection with responding to the RFP, preparing for oral presentations, preparing and submitting a proposal, entering or negotiating the terms of a Contract, or any other expenses incurred by an Offeror. The Offeror is wholly responsible for any such costs and expenses and shall not be reimbursed in any manner by Region 4 ESC.

11. Conditions of Submitting Proposal: Submission of a proposal confers no right on an Offeror to an award or Contract. Region 4 ESC, in its sole discretion and for any reason or no reason, reserves the rights to reject any or all proposals, accept only a part of any proposal, accept the proposal deemed most advantageous to Region 4 ESC, and waive any technicalities. The issuance of this RFP does not obligate Region 4 ESC to make an award or negotiate or execute a Contract. Prior to submission due date and time, Region 4 ESC reserves the right to amend the terms and provisions of the RFP, extend the deadline for submission of proposals, or withdraw the RFP entirely for any reason solely at Region 4 ESC's discretion. A proposal may be rejected if it fails to meet any requirement of this RFP.

12. Mailing of Proposals: All proposals submitted in response to the solicitation must be clearly identified as listed below with the solicitation number, title, name and address of the company responding. All packages must be clearly identified as listed below, sealed and delivered to the Region 4 ESC office no later than the submittal deadline assigned for this solicitation.

From _____

Company _____

Address _____

City, State, Zip _____

Solicitation Name and Number _____ Due Date and Time _____

13. Amendment of Proposal: A proposal may be amended prior to the time of opening by submitting a sealed letter to the location indicated on the front page of this solicitation.

14. Withdrawal of Proposals: Withdrawal of proposals prior to the opening date will be permitted by a written letter or electronic mail from the Offeror. Telephonic or oral withdrawals shall not be considered. After the opening date consideration may be given in cases where Offeror advises that it made a clerical error that is substantially lower than it intended. In such case, Offeror must provide written notice of their desire to withdraw, along with supporting documents, within 3 business days of receiving the acceptance letter or of being requested by Region 4 ESC for clarification of the proposal, whichever is later. Any Contract entered into

prior to Region 4 ESC receiving notice must be honored. No Offeror should assume their withdrawal request has been accepted unless, and until, they receive written acknowledgment and acceptance of their proposal withdrawal.

15. Offer and Acceptance Period: In order to allow for an adequate evaluation, Region 4 ESC requires a proposal in response to this RFP to be valid and irrevocable for one-hundred twenty (120) days after the proposal due date and time.
16. Non-Responsive Proposals: All proposals will be reviewed for responsiveness to the material requirements of the solicitation. A proposal that is not materially responsive shall not be eligible for further consideration for award of the Contract, and the Offeror shall receive notice of the non-award of its proposal.
17. Discussions: Region 4 ESC reserves the right to conduct discussion with Offerors for the purpose of eliminating minor irregularities, informalities, or apparent clerical mistakes in the proposal in order to clarify a proposal and assure full understanding of, and responsiveness to, the RFP requirements.
18. Negotiations: In the event Region 4 ESC decides to conduct negotiations, exclusive or concurrent negotiations may be conducted with Offerors reasonably susceptible for award. During the course of negotiations, no Offeror's proposal, including pricing, shall be revealed to any other Offeror or to any other person who is not involved with the evaluation process. Exclusive or concurrent negotiations shall not constitute a Contract award, nor shall it confer any property rights to the successful Offeror. In the event Region 4 ESC deems negotiations are not progressing, Region 4 ESC may formally terminate these negotiations and may enter into subsequent exclusive or concurrent negotiations with the next most qualified Offeror(s).
19. Best and Final Offer: Region 4 ESC, in its sole discretion, may request Offerors reasonably susceptible for award to submit a Best and Final Offer. Offerors must submit their Best and Final Offers in writing. If an Offeror does not respond to the request for a Best and Final Offer, that Offeror's most recent prior submission will be considered its Best and Final Offer.
20. Specifications: When a solicitation contains a specification that states no substitutions, no deviation from this requirement will be permitted. Offeror must comply with the true intent of the specifications and drawings and not take advantage of any unintentional error or omission. In cases where no type and kind of product is specified, specifications have been developed to indicate minimal standards as to the usage, materials, and contents based on the needs of the members. References to manufacturer's specifications ("Design Guides"), when used by Region 4 ESC, are to be considered informative to give the Offeror information as to the general style, type and kind requested. Responses proposing goods, materials or equipment regularly produced by a reputable manufacturer shall be evaluated by Region 4 ESC which will, in its sole discretion, determine whether such proposed goods, materials or equipment are substantially equivalent to the Design Guides, considering quality, workmanship, economy of operation, and suitability for the purpose intended. Offerors should include all documentation required to evaluate whether or not their proposed goods, materials or equipment are substantially equivalent to the Design Guides.
21. Quality of Materials or Services: Offeror shall state the brand name and number of the materials being provided. If none is indicated, it is understood that the Offeror is proposing the exact brand name and number specified or mentioned in the solicitation. However, unless specifically stated otherwise, comparable substitutions will be permitted in cases where the

material is equal to that specified, considering quality, workmanship, economy of operation and suitability for the purpose intended.

22. Samples: Upon request, samples shall be furnished, free of cost, within seven (7) days after receiving notice of such request. By submitting the proposal Offeror certifies that all materials conform to all applicable requirements of this solicitation and of those required by law. Offeror agrees to bear the costs for laboratory testing, if results show the sample does not comply with solicitation requirements. Submissions may no longer be considered for failing to submit samples as requested.
23. Formation of Contract: A response to this solicitation is an offer to contract with Region 4 ESC based upon the terms, conditions, scope of work, and specifications contained in this request. A solicitation does not become a Contract until it is awarded by Region 4 ESC. A Contract is formed when Region 4 ESC's board signs the Offer and Contract Signature Form. The signed Offer and Contract Signature Form provided with the RFP response eliminates the need for a formal signing process.
24. Multiple Awards: Region 4 ESC reserves the right to award Contract(s) to multiple Offerors. The decision to award multiple Contracts, award only one Contract, or to make no awards rests solely with Region 4 ESC.
25. Non-Exclusive: Any Contract resulting from this solicitation shall be awarded with the understanding and agreement it is for the sole convenience and benefit of Region 4 ESC. Region 4 ESC reserves the right to obtain like goods and services from other sources.
26. Protest Procedure: Any protest of an award or proposed award must be filed in writing within ten (10) days from the date of the official award notification and must be received by 5:00 pm Central Time. No protest shall lie for a claim that the selected Offeror is not a responsible Offeror. Protests shall be filed with Robert Zingelmann, Chief Financial Officer, Finance and Operations Services, and sent to the Region 4 ESC office at: 7145 West Tidwell Road, Houston, TX 77092. Protests shall include the following:
 - a) Name, address and telephone number of protester;
 - b) Original signature of protester or its representative;
 - c) Identification of the solicitation by RFP number;
 - d) Detailed statement of legal and factual grounds including copies of relevant documents; and
 - e) the form of relief requested.

Any protest review and action shall be considered final with no further formalities being considered.

IV. EVALUATION PROCESS AND CRITERIA

1. A committee will review and evaluate all responses and make a recommendation for award of Contract(s). The recommendation for Contract awards will be based on the predetermined criteria factors outlined in this section, where each factor is assigned a point value based on its importance. In evaluating the responses, the following predetermined criteria is considered:

- a) Products/Pricing (40 Points)
- b) Performance Capability (30 Points)
- c) Qualification and Experience (20 Points)
- d) Value Add (10 Points)

2. Offeror's proposal should, at a minimum, include the following for Region 4 ESC's evaluation:

a) Products/Pricing

- i. Offerors shall provide pricing based on a discount from a manufacturer's price list or catalog, or fixed price, or a combination of both with indefinite quantities. Prices listed will be used to establish the extent of a manufacturer's product lines, services, warranties, etc. that are available from Offeror and the pricing per item. Multiple percentage discounts are acceptable if, where different percentage discounts apply, they different percentages are specified. Additional pricing and/or discounts may be included. Products and services proposed are to be priced separately with all ineligible items identified. Offerors may elect to limit their proposals to any category or categories.
- ii. Include an electronic copy of the catalog from which discount, or fixed price, is calculated. Electronic price lists must contain the following: *(if applicable)*
 - Manufacturer part #
 - Offeror's Part # (if different from manufacturer part #)
 - Description
 - Manufacturers Suggested List Price and Net Price
 - Net price to Region 4 ESC (including freight)Media submitted for price list must include the Offerors' company name, name of the solicitation, and date on a Flash Drive (i.e. Pin or Jump Drives).
- iii. Is pricing available for all products and services?
- iv. Describe lease/rental options available including financing information
- v. Describe any shipping charges.
- vi. Provide pricing for warranties on all products and services.
- vii. Describe any return and restocking fees.
- viii. Describe any additional discounts or rebates available. Additional discounts or rebates may be offered for large quantity orders, single ship to location, growth, annual spend, guaranteed quantity, etc.
- ix. Describe how customers verify they are receiving Contract pricing. Describe payment methods offered.
- x. Propose the frequency of updates to the Offeror's pricing structure. Describe any proposed indices to guide price adjustments. If offering a catalog contract with

discounts by category, while changes in individual pricing may change, the category discounts should not change over the term of the Contract.

- xi. Describe how future product introductions will be priced and align with Contract pricing proposed.
- xii. Provide any additional information relevant to this section.

Not to Exceed Pricing. Region 4 ESC requests pricing be submitted as not to exceed pricing. Unlike fixed pricing, the Contractor can adjust submitted pricing lower if needed but, cannot exceed original pricing submitted. Contractor must allow for lower pricing to be available for similar product and service purchases. Cost plus pricing as a primary pricing structure is not acceptable.

b) Performance Capability

- i. Include a detailed response to Appendix D, Exhibit A, OMNIA Partners Response for National Cooperative Contract. Responses should highlight experience, demonstrate a strong national presence, describe how Offeror will educate its national sales force about the Contract, describe how products and services will be distributed nationwide, include a plan for marketing the products and services nationwide, and describe how volume will be tracked and reported to OMNIA Partners.
- ii. The successful Offeror will be required to sign Appendix D, Exhibit B, OMNIA Partners Administration Agreement prior to Contract award. Offerors should have any reviews required to sign the document prior to submitting a response. Offeror's response should include any proposed exceptions to OMNIA Partners Administration Agreement on Appendix B, Terms and Conditions Acceptance Form.
- iii. Include completed Appendix D, Exhibits F. Federal Funds Certifications and G. New Jersey Business Compliance.
- iv. Describe how Offeror responds to emergency orders.
- v. What is Offeror's average Fill Rate?
- vi. What is Offeror's average on time delivery rate? Describe Offeror's history of meeting the shipping and delivery timelines.
- vii. Describe Offeror's return and restocking policy.
- viii. Describe Offeror's ability to meet service and warranty needs beyond manufacturers standard.
- ix. Describe Offeror's customer fulfillment process
- x. Describe Offeror's customer service/problem resolution process. Include hours of operation, number of services, etc.
- xi. Describe Offeror's invoicing process. Include payment terms and acceptable methods of payments. Offerors shall describe any associated fees pertaining to credit cards/p-cards.
- xii. Describe Offeror's contract implementation/customer transition plan.
- xiii. Describe the financial condition of Offeror.

- xiv. Provide a website link in order to review website ease of use, availability, and capabilities related to ordering, returns and reporting. Describe the website's capabilities and functionality.
- xv. Describe the Offeror's safety record.
- xvi. Provide any additional information relevant to this section.

c) Qualification and Experience

- i. Provide a brief history of the Offeror, including year it was established and corporate office location.
- ii. Describe Offeror's reputation in the marketplace.
- iii. Describe Offeror's reputation of products and services in the marketplace.
- iv. Describe the experience and qualification of key employees.
- v. Describe Offeror's experience working with the government sector.
- vi. Describe in detail what level of assistance will be provided to a Participating Agency to secure e-rate funding. Identify how much effort will be required in obtaining this funding. Specify the services available to the agency for project planning, specialized program assistance, and other services provided to the agency dealing with the e-rate program.
- vii. Describe past litigation, bankruptcy, reorganization, state investigations of entity or current officers and directors.
- viii. Provide a minimum of 10 customer references relating to the products and services within this RFP. Include entity name, contact name and title, contact phone and email, city, state, years serviced, description of services and annual volume.
- ix. Provide any additional information relevant to this section.

d) Value Add

- i. Provide any additional information related to products and services Offeror proposes to enhance and add value to the Contract.
3. Competitive Range: It may be necessary to establish a competitive range. Factors from the predetermined criteria will be used to make this determination. Responses not in the competitive range will not receive further award consideration. Region 4 ESC may determine establishing a competitive range is not necessary.
4. Past Performance: An Offeror's past performance and actions are relevant in determining whether or not the Offeror is likely to provide quality goods and services; the administrative aspects of performance; the Offeror's history of reasonable and cooperative behavior and commitment to customer satisfaction; and generally, the Offeror's businesslike concern for the interests of the customer may be taken into consideration when evaluating proposals, although not specifically mentioned in the RFP.
5. Additional Investigations: Region 4 ESC reserves the right to make such additional investigations as it deems necessary to establish the capability of any Offeror.

APPENDIX A
DRAFT CONTRACT

This Contract ("Contract") is made as of _____, 2020 by and between _____ ("Contractor") and Region 4 Education Service Center ("Region 4 ESC") for the purchase of Technology Solutions, Products and Services_("the products and services").

RECITALS

WHEREAS, Region 4 ESC issued Request for Proposal ("RFP") Number 21-04, to which Contractor provided a response ("Proposal"); and

WHEREAS, Region 4 ESC selected Contractor's Proposal and wishes to engage Contractor in providing the services/materials described in the RFP and Proposal;

WHEREAS, both parties agree and understand the following pages will constitute the Contract between the Contractor and Region 4 ESC, having its principal place of business at 7145 West Tidwell Road, Houston, TX 77092.

WHEREAS, Contractor included, in writing, any required exceptions or deviations from these terms, conditions, and specifications; and it is further understood that, if agreed to by Region 4 ESC, said exceptions or deviations are incorporated into the Contract.

WHEREAS, this Contract consists of the provisions set forth below, including provisions of all attachments referenced herein. In the event of a conflict between the provisions set forth below and those contained in any attachment, the provisions set forth below shall control.

WHEREAS, the Contract will provide that any state and local governmental entities, public and private primary, secondary and higher education entities, non-profit entities, and agencies for the public benefit ("Public Agencies") may purchase products and services at prices indicated in the Contract upon the Public Agency's registration with OMNIA Partners.

- 1) **Term of agreement.** The term of the Contract is for a period of three (3) years unless terminated, canceled or extended as otherwise provided herein. Region 4 ESC shall have the right to renew the Contract for two (2) additional one-year periods or portions thereof. Region 4 ESC shall review the Contract prior to the renewal date and notify the Contractor of Region 4 ESC's intent renew the Contract. Contractor may elect not to renew by providing three hundred sixty-five days' (365) notice to Region 4 ESC. Notwithstanding the expiration of the initial term or any subsequent term or all renewal options, Region 4 ESC and Contractor may mutually agree to extend the term of this Agreement. Contractor acknowledges and understands Region 4 ESC is under no obligation whatsoever to extend the term of this Agreement.
- 2) **Scope:** Contractor shall perform all duties, responsibilities and obligations, set forth in this agreement, and described in the RFP, incorporated herein by reference as though fully set forth herein.
- 3) **Form of Contract.** The form of Contract shall be the RFP, the Offeror's proposal and Best and Final Offer(s).

CONTRACT

- 4) Order of Precedence. In the event of a conflict in the provisions of the Contract as accepted by Region 4 ESC, the following order of precedence shall prevail:
 - i. This Contract
 - ii. Offeror's Best and Final Offer
 - iii. Offeror's proposal
 - iv. RFP and any addenda
- 5) Commencement of Work. The Contractor is cautioned not to commence any billable work or provide any material or service under this Contract until Contractor receives a purchase order for such work or is otherwise directed to do so in writing by Region 4 ESC.
- 6) Entire Agreement (Parol evidence). The Contract, as specified above, represents the final written expression of agreement. All agreements are contained herein and no other agreements or representations that materially alter it are acceptable.
- 7) Assignment of Contract. No assignment of Contract may be made without the prior written approval of Region 4 ESC. Contractor is required to notify Region 4 ESC when any material change in operations is made (i.e. bankruptcy, change of ownership, merger, etc.).
- 8) Novation. If Contractor sells or transfers all assets or the entire portion of the assets used to perform this Contract, a successor in interest must guarantee to perform all obligations under this Contract. Region 4 ESC reserves the right to accept or reject any new party. A change of name agreement will not change the contractual obligations of Contractor.
- 9) Contract Alterations. No alterations to the terms of this Contract shall be valid or binding unless authorized and signed by Region 4 ESC.
- 10) Adding Authorized Distributors/Dealers. Contractor is prohibited from authorizing additional distributors or dealers, other than those identified at the time of submitting their proposal, to sell under the Contract without notification and prior written approval from Region 4 ESC. Contractor must notify Region 4 ESC each time it wishes to add an authorized distributor or dealer. Purchase orders and payment can only be made to the Contractor unless otherwise approved by Region 4 ESC. Pricing provided to members by added distributors or dealers must also be less than or equal to the Contractor's pricing.
- 11) TERMINATION OF CONTRACT
 - a) Cancellation for Non-Performance or Contractor Deficiency. Region 4 ESC may terminate the Contract if purchase volume is determined to be low volume in any 12-month period. Region 4 ESC reserves the right to cancel the whole or any part of this Contract due to failure by Contractor to carry out any obligation, term or condition of the contract. Region 4 ESC may issue a written deficiency notice to Contractor for acting or failing to act in any of the following:
 - i. Providing material that does not meet the specifications of the Contract;
 - ii. Providing work or material was not awarded under the Contract;
 - iii. Failing to adequately perform the services set forth in the scope of work and specifications;
 - iv. Failing to complete required work or furnish required materials within a reasonable amount of time;

- v. Failing to make progress in performance of the Contract or giving Region 4 ESC reason to believe Contractor will not or cannot perform the requirements of the Contract; or
- vi. Performing work or providing services under the Contract prior to receiving an authorized purchase order.

Upon receipt of a written deficiency notice, Contractor shall have ten (10) days to provide a satisfactory response to Region 4 ESC. Failure to adequately address all issues of concern may result in Contract cancellation. Upon cancellation under this paragraph, all goods, materials, work, documents, data and reports prepared by Contractor under the Contract shall immediately become the property of Region 4 ESC.

- b) Termination for Cause. If, for any reason, Contractor fails to fulfill its obligation in a timely manner, or Contractor violates any of the covenants, agreements, or stipulations of this Contract Region 4 ESC reserves the right to terminate the Contract immediately and pursue all other applicable remedies afforded by law. Such termination shall be effective by delivery of notice, to the Contractor, specifying the effective date of termination. In such event, all documents, data, studies, surveys, drawings, maps, models and reports prepared by Contractor will become the property of the Region 4 ESC. If such event does occur, Contractor will be entitled to receive just and equitable compensation for the satisfactory work completed on such documents.
- c) Delivery/Service Failures. Failure to deliver goods or services within the time specified, or within a reasonable time period as interpreted by the purchasing agent or failure to make replacements or corrections of rejected articles/services when so requested shall constitute grounds for the Contract to be terminated. In the event Region 4 ESC must purchase in an open market, Contractor agrees to reimburse Region 4 ESC, within a reasonable time period, for all expenses incurred.
- d) Force Majeure. If by reason of Force Majeure, either party hereto shall be rendered wholly or in part to carry out its obligations under this Agreement then such party shall give notice and full particulars of Force Majeure in writing to the other party within a reasonable time after occurrence of the event or cause relied upon, and the obligation of the party giving such notice, so far as it is affected by such Force Majeure, shall be suspended during the continuance of the inability then claimed, except as hereinafter provided, but for no longer period, and such party shall endeavor to remove or overcome such inability with all reasonable dispatch.

The term Force Majeure as employed herein, shall mean acts of God, strikes, lockouts, or other industrial disturbances, act of public enemy, orders of any kind of government of the United States or the State of Texas or any civil or military authority; insurrections; riots; epidemics; landslides; lighting; earthquake; fires; hurricanes; storms; floods; washouts; droughts; arrests; restraint of government and people; civil disturbances; explosions, breakage or accidents to machinery, pipelines or canals, or other causes not reasonably within the control of the party claiming such inability. It is understood and agreed that the settlement of strikes and lockouts shall be entirely within the discretion of the party having the difficulty, and that the above requirement that any Force Majeure shall be remedied with all reasonable dispatch shall not require the settlement of strikes and lockouts by acceding to the demands of the opposing party or parties when such settlement is unfavorable in the judgment of the party having the difficulty.

- e) Standard Cancellation. Region 4 ESC may cancel this Contract in whole or in part by providing written notice. The cancellation will take effect 30 business days after the other party receives the notice of cancellation. After the 30th business day all work will cease following completion of final purchase order.
- 12) Licenses. Contractor shall maintain in current status all federal, state and local licenses, bonds and permits required for the operation of the business conducted by Contractor. Contractor

shall remain fully informed of and in compliance with all ordinances and regulations pertaining to the lawful provision of services under the Contract. Region 4 ESC reserves the right to stop work and/or cancel the Contract if Contractor's license(s) expire, lapse, are suspended or terminated.

- 13) Survival Clause. All applicable software license agreements, warranties or service agreements that are entered into between Contractor and Region 4 ESC under the terms and conditions of the Contract shall survive the expiration or termination of the Contract. All Purchase Orders issued and accepted by Contractor shall survive expiration or termination of the Contract.
- 14) Delivery. Conforming product shall be shipped within 7 days of receipt of Purchase Order. If delivery is not or cannot be made within this time period, the Contractor must receive authorization for the delayed delivery. The order may be canceled if the estimated shipping time is not acceptable. All deliveries shall be freight prepaid, F.O.B. Destination and shall be included in all pricing offered unless otherwise clearly stated in writing.
- 15) Inspection & Acceptance. If defective or incorrect material is delivered, Region 4 ESC may make the determination to return the material to the Contractor at no cost to Region 4 ESC. The Contractor agrees to pay all shipping costs for the return shipment. Contractor shall be responsible for arranging the return of the defective or incorrect material.
- 16) Payments. Payment shall be made after satisfactory performance, in accordance with all provisions thereof, and upon receipt of a properly completed invoice.
- 17) Price Adjustments. Should it become necessary or proper during the term of this Contract to make any change in design or any alterations that will increase price, Region 4 ESC must be notified immediately. Price increases must be approved by Region 4 ESC and no payment for additional materials or services, beyond the amount stipulated in the Contract shall be paid without prior approval. All price increases must be supported by manufacturer documentation, or a formal cost justification letter. Contractor must honor previous prices for thirty (30) days after approval and written notification from Region 4 ESC. It is the Contractor's responsibility to keep all pricing up to date and on file with Region 4 ESC. All price changes must be provided to Region 4 ESC, using the same format as was provided and accepted in the Contractor's proposal.

Price reductions may be offered at any time during Contract. Special, time-limited reductions are permissible under the following conditions: 1) reduction is available to all users equally; 2) reduction is for a specific period, normally not less than thirty (30) days; and 3) original price is not exceeded after the time-limit. Contractor shall offer Region 4 ESC any published price reduction during the Contract term.

- 18) Audit Rights. Contractor shall, at its sole expense, maintain appropriate due diligence of all purchases made by Region 4 ESC and any entity that utilizes this Contract. Region 4 ESC reserves the right to audit the accounting for a period of three (3) years from the time such purchases are made. This audit right shall survive termination of this Agreement for a period of one (1) year from the effective date of termination. Region 4 ESC shall have the authority to conduct random audits of Contractor's pricing at Region 4 ESC's sole cost and expense. Notwithstanding the foregoing, in the event that Region 4 ESC is made aware of any pricing being offered that is materially inconsistent with the pricing under this agreement, Region 4 ESC shall have the ability to conduct an extensive audit of Contractor's pricing at Contractor's

sole cost and expense. Region 4 ESC may conduct the audit internally or may engage a third-party auditing firm. In the event of an audit, the requested materials shall be provided in the format and at the location designated by Region 4 ESC.

- 19) Discontinued Products. If a product or model is discontinued by the manufacturer, Contractor may substitute a new product or model if the replacement product meets or exceeds the specifications and performance of the discontinued model and if the discount is the same or greater than the discontinued model.
- 20) New Products/Services. New products and/or services that meet the scope of work may be added to the Contract. Pricing shall be equivalent to the percentage discount for other products. Contractor may replace or add product lines if the line is replacing or supplementing products, is equal or superior to the original products, is discounted similarly or greater than the original discount, and if the products meet the requirements of the Contract. No products and/or services may be added to avoid competitive procurement requirements. Region 4 ESC may require additions to be submitted with documentation from Members demonstrating an interest in, or a potential requirement for, the new product or service. Region 4 ESC may reject any additions without cause.
- 21) Options. Optional equipment for products under Contract may be added to the Contract at the time they become available under the following conditions: 1) the option is priced at a discount similar to other options; 2) the option is an enhancement to the unit that improves performance or reliability.
- 22) Warranty Conditions. All supplies, equipment and services shall include manufacturer's minimum standard warranty and one (1) year labor warranty unless otherwise agreed to in writing.
- 23) Site Cleanup. Contractor shall clean up and remove all debris and rubbish resulting from their work as required or directed. Upon completion of the work, the premises shall be left in good repair and an orderly, neat, clean, safe and unobstructed condition.
- 24) Site Preparation. Contractor shall not begin a project for which the site has not been prepared, unless Contractor does the preparation work at no cost, or until Region 4 ESC includes the cost of site preparation in a purchase order. Site preparation includes, but is not limited to: moving furniture, installing wiring for networks or power, and similar pre-installation requirements.
- 25) Registered Sex Offender Restrictions. For work to be performed at schools, Contractor agrees no employee or employee of a subcontractor who has been adjudicated to be a registered sex offender will perform work at any time when students are or are reasonably expected to be present. Contractor agrees a violation of this condition shall be considered a material breach and may result in the cancellation of the purchase order at Region 4 ESC's discretion. Contractor must identify any additional costs associated with compliance of this term. If no costs are specified, compliance with this term will be provided at no additional charge.
- 26) Safety measures. Contractor shall take all reasonable precautions for the safety of employees on the worksite and shall erect and properly maintain all necessary safeguards for protection of workers and the public. Contractor shall post warning signs against all hazards created by its operation and work in progress. Proper precautions shall be taken pursuant to state law

and standard practices to protect workers, general public and existing structures from injury or damage.

- 27) Smoking. Persons working under the Contract shall adhere to local smoking policies. Smoking will only be permitted in posted areas or off premises.
- 28) Stored materials. Upon prior written agreement between the Contractor and Region 4 ESC, payment may be made for materials not incorporated in the work but delivered and suitably stored at the site or some other location, for installation at a later date. An inventory of the stored materials must be provided to Region 4 ESC prior to payment. Such materials must be stored and protected in a secure location and be insured for their full value by the Contractor against loss and damage. Contractor agrees to provide proof of coverage and additionally insured upon request. Additionally, if stored offsite, the materials must also be clearly identified as property of Region 4 ESC and be separated from other materials. Region 4 ESC must be allowed reasonable opportunity to inspect and take inventory of stored materials, on or offsite, as necessary. Until final acceptance by Region 4 ESC, it shall be the Contractor's responsibility to protect all materials and equipment. Contractor warrants and guarantees that title for all work, materials and equipment shall pass to Region 4 ESC upon final acceptance.
- 29) Funding Out Clause. A Contract for the acquisition, including lease, of real or personal property is a commitment of Region 4 ESC's current revenue only. Region 4 ESC retains the right to terminate the Contract at the expiration of each budget period during the term of the Contract and is conditioned on a best effort attempt by Region 4 ESC to obtain appropriate funds for payment of the contract.
- 30) Indemnity. Contractor shall protect, indemnify, and hold harmless both Region 4 ESC and its administrators, employees and agents against all claims, damages, losses and expenses arising out of or resulting from the actions of the Contractor, Contractor employees or subcontractors in the preparation of the solicitation and the later execution of the Contract. Any litigation involving either Region 4 ESC, its administrators and employees and agents will be in Harris County, Texas.
- 31) Marketing. Contractor agrees to allow Region 4 ESC to use their name and logo within website, marketing materials and advertisement. Any use of Region 4 ESC name and logo or any form of publicity, inclusive of press releases, regarding this Contract by Contractor must have prior approval from Region 4 ESC.
- 32) Certificates of Insurance. Certificates of insurance shall be delivered to the Region 4 ESC prior to commencement of work. The Contractor shall give Region 4 ESC a minimum of ten (10) days' notice prior to any modifications or cancellation of policies. The Contractor shall require all subcontractors performing any work to maintain coverage as specified.
- 33) Legal Obligations. It is Contractor's responsibility to be aware of and comply with all local, state, and federal laws governing the sale of products/services and shall comply with all laws while fulfilling the Contract. Applicable laws and regulation must be followed even if not specifically identified herein.

OFFER AND CONTRACT SIGNATURE FORM

The undersigned hereby offers and, if awarded, agrees to furnish goods and/or services in strict compliance with the terms, specifications and conditions at the prices proposed within response unless noted in writing.

Company Name ThunderCat Technology, LLC

Address 1925 Isaac Newton Square, Suite 180

City/State/Zip Reston, VA 20190

Telephone No. 703-674-0216

Email Address contracts@thundercattech.com

Printed Name Jean Kim

Title Contracts

Authorized signature 

Accepted by Region 4 ESC:

Contract No. _____

Initial Contract Term _____ to _____

Region 4 ESC Authorized Board Member

Date

Print Name

Region 4 ESC Authorized Board Member

Date

Print Name

**Tab 1a: Terms and Conditions Acceptance Form
(Appendix B)**

38

Tab 2: Products/Pricing

Omnia Contract OEMs

OEM	% off Commercial List Price
Accela	5%
Acquia	8%
Adobe	2%
Akamai	15%
Alalyst Platform	2%
Arista	7%
Arista	7%
AttackIQ	3%
AWS	5%
Box	10%
Bricata	2%
Broadcom	5%
CA Technologies	5%
Carbon Black	5%
Centrify	5%
CheckMarx	10%
Cinemassive	5%
Cisco	40%
CiscoDuo	8%
Citrix	7%
Cloudbees	5%
Cofense	10%
Cohesity	10%
Contrast	2%
CoreLight	2%
CrowdStrike	10%
CyberArk	6%
Cylance	7%
Dark Owl	2%
Decision Lens	5%
Dell	5%
Dell Servers	25%
Dell Storage	30%
Demisto	2%
Digital Shadows	2%
DocuSign	8%
Elastic	2%
EMC	30%
Exabeam	12%
Exiger	2%

Extrahop	5%
F5	8%
Fidelis	2%
FireEye	6%
Flashpoint	2%
Forescout	6%
Fortify	2%
Gigamon	6%
Google	5%
Granicus	7%
Hewlett Packard	5%
HPE	10%
IBM	2%
iBoss	5%
Infoblox	8%
Infor	5%
Intel	2%
Interos	2%
Juniper	45%
KnowB4	3%
Kofax	6%
Linkedin	5%
Lookout	2%
McAfee	9%
MediGate	5%
Microfocus	5%
Microsoft	5%
NetApp	20%
New Relic	3%
Nutanix	7%
Nvidia	2%
Okta	15%
One San	5%
OPSWAT	2%
Palo Alto	5%
Pentax	2%
Phantom	2%
Proofpoint	5%
PulseSecure	2%
Pure Storage	40%
Quantum	10%
Recorded Future	10%
RedHat	6%

RedSeal	15%
Riverbed	10%
RSA	6%
Rubrik	20%
Salesforce	5%
SAP	5%
Sayari	2%
Scality	10%
SecureAuth	14%
Secureworks	5%
ServiceNow	4%
Skybox	5%
Snowflake	5%
Solarwinds	2%
Splunk	4%
Sprinklr	5%
SumoLogic	5%
Swimlane	5%
Symantec	12%
Tableau	5%
Tanium	10%
Tenable	5%
Thales	1%
Thompson Reuters	5%
Thycotic	2%
Titus	12%
Trustwave	10%
UiPath	5%
Varonis	4%
vbrick	20%
Veeam	10%
Veritas	6%
VMWare	5%
WellSky	5%
Zerto	2%
zScaler	10%

Tab 3: Performance Capability

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This document is proprietary and is intended solely for the use and information of the client to whom it is addressed.

"A Service-Disabled, Veteran-Owned Small Business"

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1.0 Appendix D - Supplier Response (Section 3.0)

1.1 Company (Section 3.1)

A. Brief History and Description

ThunderCat Technology, LLC, is an ISO 9001:2015, Value Added Reseller (VAR) and Service-Disabled Veteran Owned Small Business (100% Combat-related Disability) with numerous industry awards and exceptional evaluations for Government contracts. In the IT industry, ThunderCat has won CRN Tech Elite 250 (seven times), INC5000 (five years in a row), Forbes Most Promising Small Businesses, Washington Technology Fast 50, Washington Technology Top 100, Solution Provider 500 (nine times), CRN Fast Growth 100, Washington Business Journal 50 Fastest Growing Companies (also their #1 SDVOSB), SmartCEO GovStar Industry Small Business, SmartCEO Future 50, Ernst & Young Entrepreneur of the Award, VAR 500, DHS Small Business of the Year - 2016 and Best Places to Work in Virginia (seven years in a row). With Fiscal Year 2020 still being tabulated, ThunderCat has grown from \$28 million (2008) to \$694 million (2019), a 2,380% increase.

ThunderCat Technology, LLC is certified across multiple partners and the latest technologies impacting servers, storage, networking, virtualization, cloud and cyber security. It also means our engineers, sales managers and support staff are committed to excellence as evident in our total sales of \$1.77 billion across 7,334 Delivery Orders (DOs) over the last three years. Again with 2020 still tabulating, we ended 2019 with \$3.7 billion in products and services over 14,400 total orders.

B Total Number and Location of Salespeople

ThunderCat Technology, LLC employs a total of 105 people, 40 of which are engaged in sales. These sales functions include: Face-to-face, Quote Generation or Solicitation response. These personnel cover and travel throughout the U.S. and visit their agencies overseas. Their home bases of operation include:

FL	NM	VA
MD	NY	WA
MI	OR	
NJ	TN	

C. Number and Location of Support Centers

ThunderCat has maintained ISO 9001 certification since 2012 and has since expanded the Management System to incorporate Supply Chain Risk Management (SCRM) controls. ThunderCat's established SCRM system addresses requirements in both ISO 28000:2007 and ISO 20243:2018. An external audit occurred during August 2020 to achieve initial ISO 28000 certification. Following this certification, ThunderCat also certified for ISO 20243.

For the most part, we provide the greatest possible discounts by 'drop shipping' directly from the OEMs. With over 100 OEMs in our portfolio, customer support is tailored between OEMs, Distributors and ourselves in order to tailor the ideal package to support customer requirements.

This past Summer, ThunderCat Technology opened a support center inside the secure compound of a global freight forwarder near Dulles International Airport. The Senior Vice President of Engineering oversees the integration activities while a certified logistics manager was hired to oversee labeling, packaging, tagging as well as shipping and receiving.



Section D/E offers more detail on partner companies, their location and their facility size. We also offer more detail on our newly opened integration facility.

D. Annual Sales for the Three Previous Fiscal Years

2017 - \$389 million

2018 - \$591 million

2019 - \$694 million



Conclusive Fiscal Year 2020 numbers will not be available until April 2021.

Da. FEIN and Dun & Bradstreet Report
Federal ID Number: 26-1638572

Dun & Bradstreet Report on the following 30 pages.

THUNDERCAT TECHNOLOGY, LLC

ACTIVE

SINGLE LOCATION

Address: 1925 Isaac Newton Sq Ste 130, Reston, VA, 20190, UNITED STATES

Alerts:

Risk Assessment

D&B Guidance

Overall Business Risk



Maximum Credit Recommendation

US\$ 240,000

The recommended limit is based on a low probability of severe delinquency.

Dun & Bradstreet Thinks...

- Overall assessment of this company: **SOME-STABILITY-CONCERNS**
- Based on the perceived sustainability of this company: **MODERATELY-HIGHER-THAN-AVERAGE-RISK-OF-DISCONTINUED-OPERATIONS-OR-BUSINESS-INACTIVITY**
- Based on the payment behavior of this company: **VERY-LOW-POTENTIAL-FOR-SEVERELY-DELINQUENT-PAYMENTS**

PAYDEX® Score

Based on 24 months of data

80

Low Risk (100)

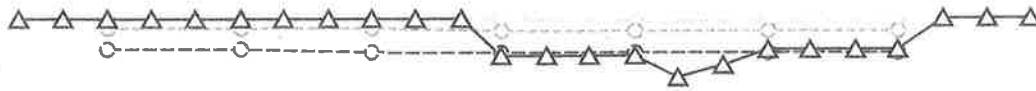
High Risk (1)

Based on a D&B PAYDEX® Score of 80

Risk of Slow Pay
Low

Payment Behavior
Pays on time

Business and Industry Trends



Understand My Score

Payment History

Total Last 24 Months: 18

[View All](#)

Date of Experience	Payment Status	Selling Terms	High Credit (US\$)	Now Owes (US\$)	Past Due (US\$)	Months Since Last Sale
02/20	Pays Promptly	-	2,500	0	0	Between 2 and 3 Months
02/20	Pays Promptly	-	5,000	0	0	Between 4 and 5 Months
02/20	Pays Promptly	N30	15,000	0	0	Between 6 and 12 Months
02/20	Pays Promptly	-	200,000	0	0	Between 2 and 3 Months
02/20	Pays Promptly	-	-	250	0	1

Keys

PAYDEX®

Payment Practices

100

Anticipate

90

Discount

80

Prompt

70

15 Days Beyond Terms

60

22 Days Beyond Terms

50

30 Days Beyond Terms

40

60 Days Beyond Terms

30

90 Days Beyond Terms

20

120 Days Beyond Terms

1-19

Over 120 Days Beyond Terms

Delinquency Predictor Score

92

Score
583

Class
1

Low Risk (100)

High Risk (1)

Based on a D&B Delinquency Predictor Percentile of 92

Factors Affecting Your Score:

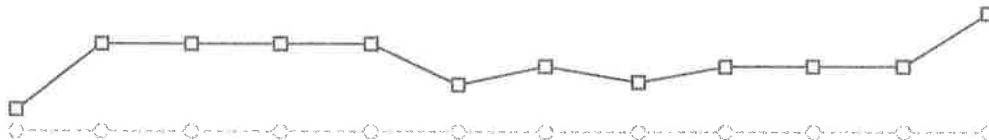
- Higher risk industry based on delinquency rates for this industry

Level of risk
Low

Probability of Delinquency
1.42%

Compared to Businesses in D&B Database
10.2%

Business and Industry Trends



Financial Stress Score

30

Score
1438

Class
4

Low Risk (100)

High Risk (1)

Based on a D&B Financial Stress Percentile of 30

Factors Affecting Your Score:

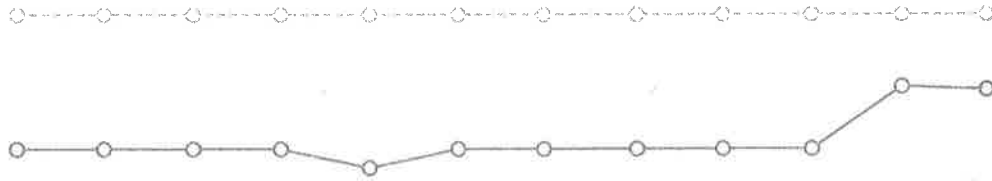
- UCC Filings reported
- High number of enquiries to D&B over last 12 months
- Unstable Paydex over last 12 months
- Business does not own facilities
- Higher risk legal structure

Level of risk
Moderate

Probability of Failure
0.47%

Average Probability of Failure for Businesses in D&B Database
0.48%

Business and Industry Trends



Supplier Evaluation Risk Rating

Based on 24 months of data

6

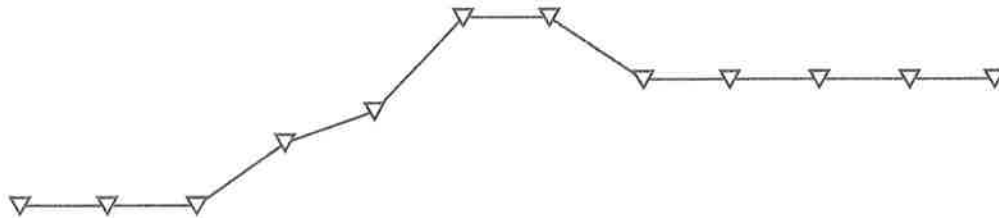
Low Risk (1)

High Risk (9)

Factors Affecting Your Score:

- Proportion of past due balances to total amount owing
- Business belongs to an industry with above average risk of ceasing operations or becoming inactive
- Unstable Paydex over last 12 months

Business and Industry Trends



D&B Rating

Current Rating as of 03-17-2020

Previous Rating

Special Rating

--

Undetermined

Risk Indicator

3 : Moderate Risk

D&B Viability Rating

Portfolio Comparison Score

7

Level of risk
Moderate-High

Rating Confidence Level
Robust Predictions

Low Risk (1)

High Risk (9)

Probability of becoming no longer viable
7%

Percentage of businesses ranked with this score
14%

Average probability of becoming no longer viable
5%

Viability Score

5

Level of risk
Low

Low Risk(1)

High Risk (9)

Probability of becoming no longer viable
7%

Percentage of businesses ranked with this score
14%

Average probability of becoming no longer viable
14%

Data Depth Indicator

B

Predictive (A)

Descriptive (G)

- Rich Firmographics
- Extensive Commercial Trading Activity
- Basic Financial Attributes

Company Profile

G

Financial Data	Trade Payments	Company Size	Years in Business
Not Available	Available	Large	Established

Compared to ALL US Businesses within the D&B Database:

- Financial Data : Not Available
- Trade Payments : Available: 3+Trade
- Company Size : Large: Employees:50+ or Sales: \$500K+
- Years in Business : Established: 5+

Trade Payments

Trade Payments Summary

Overall Payment Behavior

0

Pays on time

% of Trade Within Terms

100%

Highest Past Due

US\$ 0

Highest Now Owing:

US\$ 80,000

Total Trade Experiences:

18

Largest High Credit:
US\$ 600,000Average High Credit:
US\$ 57,244**Total Unfavorable Comments :**

0

Largest High Credit:
US\$ 0**Total Placed in Collections:**

0

Largest High Credit:
US\$ 0

Trade Payments By Credit Extended

Dispute Payments

Range of Credit Extended (US\$)	Number of Payment Experiences	% Within Terms
100,000 -	2	100
50,000 - 99,999	2	100
15,000 - 49,999	1	100
5,000 - 14,999	4	100
1,000 - 4,999	3	100
- 999	6	100

Trade Payments By Industry

Industry Category	Number of Payment Experiences	Largest High Credit (US\$)	% Within Terms (Expand to View)
▼ 17 - Construction - Special Trade Contractors	1	750	
1711 - Mechanical contractor	1	750	100
▼ 27 - Printing, Publishing and Allied Industries	1	100	
2741 - Misc publishing	1	100	100
▼ 35 - Industrial and Commercial Machinery and Computer Equipment	1	90,000	
3571 - Mfg computers	1	90,000	100
▼ 39 - Miscellaneous Manufacturing Industries	1	2,500	

3993 - Mfg signs/ad spectlys	1	2,500	100
▼ 42 - Motor Freight Transportation and Warehousing	1	500	
4213 - Trucking non-local	1	500	100
▼ 48 - Communications	1	7,500	
4812 - Radiotelephone commun	1	7,500	100
▼ 50 - Wholesale Trade - Durable Goods	3	90,000	
5045 - Whol computers/softwr	2	90,000	100
5065 - Whol electronic parts	1	1,000	100
▼ 59 - Miscellaneous Retail	1	250	
5999 - Ret misc merchandise	1	250	100
▼ 61 - Nondepository Credit Institutions	1	0	
6159 - Misc business credit	1	0	100
▼ 73 - Business Services	4	600,000	
7363 - Help supply service	1	15,000	100
7371 - Custom programming	1	600,000	100
7372 - Prepackaged software	1	10,000	100
7379 - Misc computer service	1	200,000	100
▼ 83 - Social Services	1	2,500	
8322 - Family social service	1	2,500	100
▼ 87 - Engineering Accounting Research Management and Related Services	1	5,000	
8742 - Management consulting	1	5,000	100
▼ 99 - Nonclassifiable Establishments	1	5,000	
9999 - Nonclassified	1	5,000	100

Trade Lines

Date of Experience	Payment Status	Selling Terms	High Credit (US\$)	Now Owes (US\$)	Past Due (US\$)	Months Since Last Sale
02/20	Pays Promptly	-	2,500	0	0	Between 2 and 3 Months
02/20	Pays Promptly	-	5,000	0	0	Between 4 and 5 Months
02/20	Pays Promptly	N30	15,000	0	0	Between 6 and 12 Months
02/20	Pays Promptly	-	200,000	0	0	Between 2 and 3 Months
02/20	Pays Promptly	-	-	250	0	1
01/20	Pays Promptly	N30	50	0	0	Between 2 and 3 Months
01/20	Pays Promptly	-	500	0	0	Between 4 and 5 Months
01/20	Pays Promptly	-	7,500	7,500	0	1
01/20	Pays Promptly	-	90,000	80,000	0	1
01/20	Pays Promptly	N30	90,000	0	0	1
09/19	Pays Promptly	N30	250	250	0	1
09/19	Pays Promptly	N30	750	0	0	1
09/19	Pays Promptly	N30	600,000	0	0	Between 6 and 12 Months
07/19	Pays Promptly	-	100	0	0	Between 6 and 12 Months
07/19	Pays Promptly	-	2,500	2,500	0	1
06/19	Pays Promptly	-	5,000	5,000	0	1
10/18	Pays Promptly	-	10,000	0	0	Between 2 and 3 Months
03/18	Pays Promptly	-	1,000	0	0	Between 6 and 12 Months

Legal Events

The following Public Filing data is for information purposes only and is not the official record. Certified copies can only be obtained from the official source.

Judgments

0

Latest Filing: -

Liens

0

Latest Filing:-

Suits

0

Latest Filing: -

UCC Filings

63

Latest Filing: 11-04-2019

Events**UCC Filing - Assignment**

Dispute UCC Filing

Filing Date	06-24-2019
Filing Number	19062438935
Received Date	08-06-2019
Original Filing Date	05-30-2019
Original Filing Number	19053038190
Secured Party	FIFTH THIRD BANK, CINCINNATI, OH
Debtors	THUNDERCAT TECHNOLOGY,LLC
Filing Office	SECRETARY OF THE COMMONWEALTH/UCC DIVISION, RICHMOND, VA

UCC Filing - Original

Filing Date	05-30-2019
Filing Number	19053038190
Received Date	08-06-2019
Collateral	Inventory and proceeds - Account(s) and proceeds - Chattel paper and proceeds - General intangibles(s) and proceeds - Equipment and proceeds
Secured Party	EPLUS GOVERNMENT, INC., HERNDON, VA
Debtors	THUNDERCAT TECHNOLOGY,LLC
Filing Office	SECRETARY OF THE COMMONWEALTH/UCC DIVISION, RICHMOND, VA

UCC Filing - Original

Filing Date	03-25-2019
Filing Number	19032538501

Received Date 06-18-2019
Collateral Inventory and proceeds - Account(s) and proceeds - Chattel paper and proceeds - General intangibles(s) and proceeds - Equipment and proceeds
Secured Party EPLUS GOVERNMENT, INC., HERNDON, VA
Debtors THUNDERCAT TECHNOLOGY, LLC
Filing Office SECRETARY OF THE COMMONWEALTH/UCC DIVISION, RICHMOND, VA

UCC Filing - Assignment

Filing Date 03-19-2019
Filing Number 19031973932
Received Date 03-20-2019
Original Filing Date 12-11-2018
Original Filing Number 18121138686
Secured Party EPLUS GOVERNMENT, INC., HERNDON, VA
Secured Party MB FINANCIAL BANK, N.A., ROSEMONT, IL
Debtors THUNDERCAT TECHNOLOGY, LLC
Filing Office SECRETARY OF THE COMMONWEALTH/UCC DIVISION, RICHMOND, VA

UCC Filing - Continuation

Filing Date 03-08-2019
Filing Number 19030838858
Received Date 03-13-2019
Original Filing Date 08-29-2014
Original Filing Number 14082940580
Secured Party CASTLE PINES CAPITAL LLC, ENGLEWOOD, CO
Secured Party WELLS FARGO CAPITAL FINANCE LLC, ENGLEWOOD, CO
Debtors THUNDERCAT TECHNOLOGY, LLC
Debtors and OTHERS

Filing OfficeSECRETARY OF THE COMMONWEALTH/UCC DIVISION,
RICHMOND, VA**UCC Filing - Original****Filing Date**

12-11-2018

Filing Number

18121138686

Received Date

02-19-2019

CollateralInventory and proceeds - Account(s) and proceeds - Chattel
paper and proceeds - General intangibles(s) and proceeds -
Equipment and proceeds**Secured Party**

EPLUS GOVERNMENT, INC., HERNDON, VA

Debtors

THUNDERCAT TECHNOLOGY, LLC

Filing OfficeSECRETARY OF THE COMMONWEALTH/UCC DIVISION,
RICHMOND, VA**UCC Filing - Original****Filing Date**

11-09-2018

Filing Number

18110938728

Received Date

02-05-2019

CollateralInventory and proceeds - Account(s) and proceeds - Chattel
paper and proceeds - General intangibles(s) and proceeds -
Equipment and proceeds**Secured Party**

EPLUS GOVERNMENT, INC., HERNDON, VA

Debtors

THUNDERCAT TECHNOLOGY, LLC

Filing OfficeSECRETARY OF THE COMMONWEALTH/UCC DIVISION,
RICHMOND, VA**UCC Filing - Assignment****Filing Date**

09-04-2018

Filing Number

18090464879

Received Date

10-15-2018

Original Filing Date

07-23-2018

Original Filing Number

18072338058

Secured Party

EPLUS GROUP, INC., HERNDON, VA

Secured Party MB FINANCIAL BANK, N.A., ROSEMONT, IL

Debtors THUNDERCAT TECHNOLOGY, LLC

Filing Office SECRETARY OF THE COMMONWEALTH/UCC DIVISION,
RICHMOND, VA

UCC Filing - Original

Filing Date 07-23-2018

Filing Number 18072338058

Received Date 09-21-2018

Collateral Inventory and proceeds - Account(s) and proceeds - Chattel
paper and proceeds - General intangibles(s) and proceeds -
Equipment and proceeds

Secured Party EPLUS GROUP, INC., HERNDON, VA

Debtors THUNDERCAT TECHNOLOGY, LLC

Filing Office SECRETARY OF THE COMMONWEALTH/UCC DIVISION,
RICHMOND, VA

UCC Filing - Assignment

Filing Date 06-12-2018

Filing Number 18061257394

Received Date 07-31-2018

Original Filing Date 04-23-2018

Original Filing Number 18042338709

Secured Party EPLUS GOVERNMENT, INC., HERNDON, VA

Secured Party MB FINANCIAL BANK, N.A., ROSEMONT, IL

Debtors THUNDERCAT TECHNOLOGY, LLC

Filing Office SECRETARY OF THE COMMONWEALTH/UCC DIVISION,
RICHMOND, VA

UCC Filing - Amendment

Filing Date 04-26-2018

Filing Number 18042638426

Received Date 07-17-2018

Original Filing Date 08-29-2014
Original Filing Number 14082940580
Secured Party CASTLE PINES CAPITAL LLC, ENGLEWOOD, CO
Secured Party WELLS FARGO CAPITAL FINANCE LLC, ENGLEWOOD, CO
Debtors THUNDERCAT TECHNOLOGY, LLC
Debtors and OTHERS
Filing Office SECRETARY OF THE COMMONWEALTH/UCC DIVISION,
RICHMOND, VA

UCC Filing - Original

Filing Date 04-23-2018
Filing Number 18042338709
Received Date 06-19-2018
Collateral Inventory and proceeds - Account(s) and proceeds - Chattel
paper and proceeds - General intangibles(s) and proceeds -
Equipment and proceeds
Secured Party EPLUS GOVERNMENT, INC., HERNDON, VA
Debtors THUNDERCAT TECHNOLOGY, LLC
Filing Office SECRETARY OF THE COMMONWEALTH/UCC DIVISION,
RICHMOND, VA

UCC Filing - Assignment

Filing Date 08-19-2017
Filing Number 17081953621
Received Date 10-24-2017
Original Filing Date 07-25-2017
Original Filing Number 17072538620
Secured Party EPLUS GOVERNMENT, INC., HERNDON, VA
Secured Party MB FINANCIAL BANK, N.A., ROSEMONT, IL
Debtors THUNDERCAT TECHNOLOGY, LLC
Filing Office SECRETARY OF THE COMMONWEALTH/UCC DIVISION,
RICHMOND, VA

UCC Filing - Original

Filing Date 07-25-2017
Filing Number 17072538620
Received Date 09-22-2017
Collateral Inventory and proceeds - Account(s) and proceeds - Chattel paper and proceeds - General intangibles(s) and proceeds - Equipment and proceeds
Secured Party EPLUS GOVERNMENT, INC., HERNDON, VA
Debtors THUNDERCAT TECHNOLOGY, LLC
Filing Office SECRETARY OF THE COMMONWEALTH/UCC DIVISION, RICHMOND, VA

UCC Filing - Assignment

Filing Date 07-25-2017
Filing Number 17072564411
Received Date 09-05-2017
Original Filing Date 06-12-2017
Original Filing Number 17061239522
Secured Party EPLUS GOVERNMENT, INC., HERNDON, VA
Secured Party MB FINANCIAL BANK, N.A., ROSEMONT, IL
Debtors THUNDERCAT TECHNOLOGY, LLC
Filing Office SECRETARY OF THE COMMONWEALTH/UCC DIVISION, RICHMOND, VA

UCC Filing - Original

Filing Date 06-12-2017
Filing Number 17061239522
Received Date 09-05-2017
Collateral Inventory and proceeds - Account(s) and proceeds - Chattel paper and proceeds - General intangibles(s) and proceeds - Equipment and proceeds
Secured Party EPLUS GOVERNMENT, INC., HERNDON, VA

Debtors

THUNDERCAT TECHNOLOGY, LLC

Filing Office

SECRETARY OF THE COMMONWEALTH/UCC DIVISION,
RICHMOND, VA

UCC Filing - Amendment

Filing Date

11-05-2015

Filing Number

15110538659

Received Date

01-15-2016

Original Filing Date

08-29-2014

Original Filing Number

14082940580

Secured Party

CASTLE PINES CAPITAL LLC, ENGLEWOOD, CO

Debtors

THUNDERCAT TECHNOLOGY, LLC

Debtors

and OTHERS

Filing Office

SECRETARY OF THE COMMONWEALTH/UCC DIVISION,
RICHMOND, VA

UCC Filing - Amendment

Filing Date

03-11-2015

Filing Number

15031138655

Received Date

05-05-2015

Collateral

Account(s) - Assets - Chattel paper - Equipment

Original Filing Date

08-29-2014

Original Filing Number

14082940580

Secured Party

CASTLE PINES CAPITAL LLC, ENGLEWOOD, CO

Debtors

THUNDERCAT TECHNOLOGY, LLC

Filing Office

SECRETARY OF THE COMMONWEALTH/UCC DIVISION,
RICHMOND, VA

UCC Filing - Original

Filing Date

09-23-2014

Filing Number

14092338612

Received Date 11-03-2014
Collateral Accounts receivable including proceeds and products -
Account(s) including proceeds and products
Secured Party WORLD WIDE TECHNOLOGY, INC., MARYLAND HEIGHTS,
MO
Debtors THUNDERCAT TECHNOLOGY, LLC
Filing Office SECRETARY OF THE COMMONWEALTH/UCC DIVISION,
RICHMOND, VA

UCC Filing - Original

Filing Date 08-29-2014
Filing Number 14082940580
Received Date 10-28-2014
Collateral All Assets
Secured Party CASTLE PINES CAPITAL LLC, ENGLEWOOD, CO
Debtors THUNDERCAT TECHNOLOGY, LLC
Filing Office SECRETARY OF THE COMMONWEALTH/UCC DIVISION,
RICHMOND, VA

Special Events

There have been no Special Events reported for your company. If you
have had a change in ownership or with officers of the company,
please call customer service at 800-333-0505.

Ownership

This business, THUNDERCAT TECHNOLOGY, LLC is not currently part of a family tree.

Company Profile

Company Profile

Company Overview

D-U-N-S
80-938-7164

Mailing Address
United States

Employees
92

Legal Form

Corporation (US)

Telephone

(703) 674-0216

Age (Year Started)

13 years (2007)

Ownership

Not publicly traded

Named Principal

THOMAS DEIERLEIN, CEO

Line of Business

Whol computers, peripherals

Business Registration

Corporate and business registrations reported by the secretary of state or other official source as of: -

This data is for informational purposes only, certification can only be obtained through the Office of the Secretary of State.

Registered Name THUNDERCAT TECHNOLOGY, LLC

Corporation Type Corporation (US)

Business Commenced On 2007

Principals**Officers**

THOMAS DEIERLEIN, CEO

MATTHEW SMITH, CHIEF FINANCIAL OFFICER

KURT SCHLOSSER, COO

KURT STEEGE, CHIEF TECXHNOLOGY OFFCIER

KYLE LANGDON, V PRES OF ENGINEERING CIO

Directors

DIRECTOR(S): THE OFFICER(S)

Company Events**The following information was reported on: 03-17-2020**

The Virginia Secretary of State's business registrations file showed that ThunderCat Technology, LLC was registered as a Corporation on December 27, 2007, under the file registration number S244826.

Although this company operates as a Limited Liability Company, the members have elected to use officer titles to denote areas of responsibility.

Incomplete history caption has been applied due to the following factor: Stock ownership has not been clearly established.

Business started 2007.

THOMAS DEIERLEIN. Attended United States Military Academy. 2007-present active here. 2006 Founder of TD Foundation. 2005 Civil Affairs Officer in East Baghdad. 2000 Chief Operationg Officer at Dynamic Logic. 1996 sales and development of AdServer system in NetGravity. 1995 Parametric Technology Corporation. 1990-1995 Airborne Ranger.

KURT STEEGE. Served as the Chief Information Officer of MacAndrews and Forbes Inc.

MATTHEW SMITH, CHIEF FINANCIAL OFFICER. Antecedents not available.

MATTHEW SMITH, CHIEF FINANCIAL OFFICER born 1982. 2010-present active here.

KYLE LANGDON, V PRES OF ENGINEERING CIO. Antecedents are unknown.

Business address has changed from 1775 Wiehle Ave Ste 104, Reston, VA, 20190 to 1925 Isaac Newton Sq Ste 180, Reston, VA, 20190.

Business Activities And Employees

The following information was reported on: 03-17-2020

Business Information

Description Wholesales computer peripheral equipment and computers.
Terms are Net 30 days. Sells to commercial concerns. Territory : Regional.

Employees 92 which includes officer(s).

Financing Status Unsecured

Seasonality Nonseasonal.

SIC/NAICS Information

SIC Codes	SIC Description	Percentage of Business
5045	Whol computers/peripherals	-
50450100	Computer peripheral equipment	-
50459905	Computers, nec	-

NAICS Codes	NAICS Description
423430	Computer and Computer Peripheral Equipment and Software Merchant Wholesalers
423430	Computer and Computer Peripheral Equipment and Software Merchant Wholesalers

Government Activity

Dispute Government Activity

Activity Summary

Borrower(Dir/Guar) No

Administrative Debt No

Contractor Yes

Grantee No

Party excluded from federal program(s) No

Possible candidate for socio-economic program consideration

8(A) Firm Yes

Labor Surplus Area Yes

Small Business Yes (2020)

Source: D&B | Currency: All figures shown in USD unless otherwise stated

Financials

Statement Information

Source Information Accountant: Gaffey Deane Talley PLC, Reston, Virginia.

Reporter Comments

On March 17, 2020 the name and address of this business have been confirmed by D&B using available sources.

Key Business Ratios

Statement date

12-31-2014

Based on Number of Establishments

55

	Ratio for the business	Industry Median	Industry Quartile
Profitability			
Return on Sales	0.7	1.4	3
Return On Assets	4.1	4.0	2
Return on Net Worth	28.0	10.4	1
Short Term Solvency			
Quick Ratio	1.2	1.2	2
Current Ratio	1.2	1.4	4

Current Liabilities Over Net Worth	575.9	163.2	1
Current Liabilities to Inventory	-	840.9	-
Efficiency			
Collection Period	59.1	64.1	1
Sales to Inventory	-	45.1	-
Sales Over Net Working Capital	41.8	12.2	1
Accounts Payable to Sales	13.1	14.5	1
Assets Over Sales	16.6	32.3	4
Utilization			
Total Liabilities Over Net Worth	575.9	192.3	1

Inquiries

Inquiries-Summary - 12 Month

Total number of Inquiries

Unique Customers

390

104

Inquiries-Summary

Over the past 12 months ending 3-2020, 390 individual requests for information on your company were received. The 390 inquiries were made by 104 unique customers indicating that some companies have inquired on your business multiple times and may be monitoring you. Of the total products purchased, 174, or 44 % came from the Public Administration; 112, or 28 % came from the Services; 40, or 10 % came from the Manufacturing; 32, or 8 % came from the Wholesale Trade; 21, or 5 % came from the Finance, Insurance and Real Estate;

SIC/Sector

Type

Date

SERV - Services

- Credit reporting services	D&B Risk Solution	2020-03-14
- Business services, nec	Sales & Marketing Solution	2020-03-13
- Business services, nec	D&B Risk Solution	2020-03-12
- Legal services	Sales & Marketing Solution	2020-03-11
- Legal services	Sales & Marketing Solution	2020-03-11
- Computer integrated systems design	D&B Risk Solution	2020-03-10
- Prepackaged software	Sales & Marketing Solution	2020-03-06
- Services, nec	D&B Risk Solution	2020-02-20

- Services, nec	D&B Risk Solution	2020-02-18
- Business services, nec	D&B Risk Solution	2020-02-12
- Credit reporting services	D&B Risk Solution	2020-01-21
- Management services	D&B Proprietary Score Request	2020-01-09
- Management services	Payment Report	2020-01-09
- Noncommercial research organizations	D&B Proprietary Score Request	2020-01-02
- Noncommercial research organizations	D&B Proprietary Score Request	2020-01-02
- Noncommercial research organizations	General Data Request	2020-01-02
- Noncommercial research organizations	General Data Request	2020-01-02
- Noncommercial research organizations	General Data Request	2020-01-02
- Noncommercial research organizations	Sales & Marketing Solution	2020-01-02
- Noncommercial research organizations	Sales & Marketing Solution	2020-01-02
- Noncommercial research organizations	D&B Proprietary Score Request	2020-01-02
- Noncommercial research organizations	D&B Proprietary Score Request	2020-01-02
- Noncommercial research organizations	D&B Risk Solution	2020-01-02
- Noncommercial research organizations	D&B Risk Solution	2020-01-02
- Noncommercial research organizations	D&B Risk Solution	2020-01-02
- Noncommercial research organizations	D&B Risk Solution	2020-01-02
- Computer integrated systems design	D&B Risk Solution	2019-12-31
- Legal services	D&B Risk Solution	2019-12-20
- Legal services	Sales & Marketing Solution	2019-12-17
- Accounting, auditing, and bookkeeping	Sales & Marketing Solution	2019-12-05
- Computer integrated systems design	D&B Risk Solution	2019-11-26
- Computer integrated systems design	D&B Risk Solution	2019-11-26
- Commercial nonphysical research	D&B Risk Solution	2019-11-11
- Computer integrated systems design	D&B Risk Solution	2019-11-11
- Computer integrated systems design	D&B Risk Solution	2019-11-07
- Computer integrated systems design	D&B Risk Solution	2019-11-07
- Computer integrated systems design	D&B Risk Solution	2019-11-06
- Computer integrated systems design	D&B Risk Solution	2019-11-05
- Noncommercial research organizations	General Data Request	2019-11-04
- Noncommercial research organizations	General Data Request	2019-11-04
- Noncommercial research organizations	General Data Request	2019-11-04
- Noncommercial research organizations	D&B Risk Solution	2019-11-01
- Noncommercial research organizations	D&B Proprietary Score Request	2019-10-30
- Noncommercial research organizations	D&B Proprietary Score Request	2019-10-30
- Noncommercial research organizations	D&B Proprietary Score Request	2019-10-30
- Noncommercial research organizations	D&B Risk Solution	2019-10-30
- Noncommercial research organizations	D&B Risk Solution	2019-10-30
- Noncommercial research organizations	D&B Risk Solution	2019-10-30
- Noncommercial research organizations	D&B Risk Solution	2019-10-30
- Noncommercial research organizations	General Data Request	2019-10-30
- Noncommercial research organizations	General Data Request	2019-10-30
- Noncommercial research organizations	General Data Request	2019-10-30
- Noncommercial research organizations	D&B Proprietary Score Request	2019-10-30
- Noncommercial research organizations	Sales & Marketing Solution	2019-10-30
- Noncommercial research organizations	Sales & Marketing Solution	2019-10-30

- Computer integrated systems design	D&B Risk Solution	2019-10-25
- Accounting, auditing, and bookkeeping	D&B Risk Solution	2019-09-27
- Engineering services	D&B Risk Solution	2019-09-25
- Management consulting services	D&B Risk Solution	2019-09-23
- Services, nec	D&B Risk Solution	2019-09-16
- Noncommercial research organizations	D&B Proprietary Score Request	2019-09-03
- Noncommercial research organizations	D&B Proprietary Score Request	2019-09-02
- Noncommercial research organizations	D&B Proprietary Score Request	2019-09-02
- Noncommercial research organizations	D&B Proprietary Score Request	2019-09-02
- Noncommercial research organizations	D&B Proprietary Score Request	2019-09-02
- Noncommercial research organizations	D&B Risk Solution	2019-09-02
- Noncommercial research organizations	Payment Report	2019-09-02
- Noncommercial research organizations	Payment Report	2019-09-02
- Noncommercial research organizations	General Data Request	2019-09-02
- Noncommercial research organizations	General Data Request	2019-09-02
- Noncommercial research organizations	General Data Request	2019-09-02
- Noncommercial research organizations	General Data Request	2019-09-02
- Engineering services	D&B Risk Solution	2019-08-26
- Engineering services	D&B Risk Solution	2019-08-05
- Business services, nec	D&B Risk Solution	2019-08-01
- Prepackaged software	D&B Risk Solution	2019-07-26
- Computer integrated systems design	D&B Risk Solution	2019-07-26
- Computer integrated systems design	D&B Risk Solution	2019-07-26
- Credit reporting services	D&B Risk Solution	2019-07-22
- Engineering services	D&B Risk Solution	2019-07-22
- Noncommercial research organizations	General Data Request	2019-07-18
- Custom computer programming services	D&B Risk Solution	2019-07-18
- Noncommercial research organizations	Payment Report	2019-07-17
- Noncommercial research organizations	D&B Risk Solution	2019-07-11
- Legal services	D&B Risk Solution	2019-07-03
- Noncommercial research organizations	D&B Proprietary Score Request	2019-06-27
- Noncommercial research organizations	D&B Proprietary Score Request	2019-06-27
- Noncommercial research organizations	D&B Proprietary Score Request	2019-06-27
- Noncommercial research organizations	D&B Proprietary Score Request	2019-06-27
- Noncommercial research organizations	D&B Proprietary Score Request	2019-06-27
- Noncommercial research organizations	Payment Report	2019-06-27
- Noncommercial research organizations	General Data Request	2019-06-27
- Noncommercial research organizations	General Data Request	2019-06-27
- Noncommercial research organizations	General Data Request	2019-06-27
- Commercial physical research	D&B Risk Solution	2019-06-14
- Business services, nec	Compliance Solution	2019-06-05
- Commercial physical research	D&B Risk Solution	2019-05-28

- Commercial physical research	D&B Risk Solution	2019-05-20
- Custom computer programming services	D&B Risk Solution	2019-05-20
- Services, nec	D&B Risk Solution	2019-05-13
- Management consulting services	D&B Risk Solution	2019-04-30
- Services, nec	D&B Risk Solution	2019-04-08
- Prepackaged software	D&B Risk Solution	2019-04-08
- Employment agencies	D&B Risk Solution	2019-04-06
- Employment agencies	General Data Request	2019-04-02
- Computer integrated systems design	D&B Risk Solution	2019-03-25
- Computer integrated systems design	D&B Risk Solution	2019-03-25
- Computer integrated systems design	D&B Risk Solution	2019-03-22
- Computer integrated systems design	D&B Risk Solution	2019-03-22
- Services, nec	D&B Risk Solution	2019-03-21

MANUF - Manufacturing

- Communications equipment, nec	D&B Risk Solution	2020-03-12
- Computer terminals	Sales & Marketing Solution	2020-03-06
- Computer terminals	Sales & Marketing Solution	2020-03-06
- Computer terminals	Sales & Marketing Solution	2020-02-25
- Computer terminals	Sales & Marketing Solution	2020-02-24
- Electronic computers	Sales & Marketing Solution	2020-01-31
- Computer terminals	Sales & Marketing Solution	2020-01-29
- Computer terminals	Sales & Marketing Solution	2020-01-10
- Computer terminals	Sales & Marketing Solution	2020-01-03
- Computer terminals	Sales & Marketing Solution	2020-01-03
- Electronic computers	D&B Risk Solution	2019-12-31
- Computer terminals	Sales & Marketing Solution	2019-12-07
- Computer terminals	Sales & Marketing Solution	2019-12-07
- Computer peripheral equipment, nec	D&B Risk Solution	2019-12-03
- Calculating and accounting equipment	D&B Risk Solution	2019-12-02
- Calculating and accounting equipment	D&B Risk Solution	2019-11-29
- Electronic computers	Sales & Marketing Solution	2019-10-25
- Computer terminals	D&B Risk Solution	2019-10-02
- Computer terminals	D&B Risk Solution	2019-10-02
- Computer storage devices	D&B Risk Solution	2019-09-26
- Communications equipment, nec	D&B Risk Solution	2019-09-25
- Electronic computers	D&B Risk Solution	2019-09-16
- Electronic computers	D&B Risk Solution	2019-09-16
- Electronic computers	D&B Risk Solution	2019-09-13
- Electronic computers	D&B Risk Solution	2019-09-13
- Electronic computers	D&B Risk Solution	2019-08-04
- Electronic computers	D&B Risk Solution	2019-08-04
- Electronic computers	D&B Risk Solution	2019-07-30
- Electronic computers	D&B Risk Solution	2019-07-30
- Computer peripheral equipment, nec	D&B Risk Solution	2019-07-15
- Computer peripheral equipment, nec	D&B Risk Solution	2019-07-11
- Computer storage devices	D&B Risk Solution	2019-06-14
- Printed circuit boards	D&B Risk Solution	2019-06-03
- Electronic computers	D&B Risk Solution	2019-05-31
- Electronic computers	D&B Risk Solution	2019-05-31
- Printed circuit boards	D&B Risk Solution	2019-04-30
- Electronic computers	D&B Risk Solution	2019-03-30
- Electronic computers	D&B Risk Solution	2019-03-30
- Electronic computers	D&B Risk Solution	2019-03-26
- Electronic computers	D&B Risk Solution	2019-03-26

OTHER - Other

- Other	Sales & Marketing Solution	2020-01-17
- Other	Sales & Marketing Solution	2020-01-16
- Other	D&B Risk Solution	2019-09-16

PUBADMIN - Public Administration

- Administration of veterans' affairs	D&B Risk Solution	2020-03-13
- Administration of veterans' affairs	Supply Management Solution	2020-03-11
- General government, nec	Sales & Marketing Solution	2020-03-10
- Administration of veterans' affairs	Supply Management Solution	2020-03-09
- Administration of veterans' affairs	Supply Management Solution	2020-03-06
- Administration of veterans' affairs	D&B Risk Solution	2020-02-27
- General government, nec	Sales & Marketing Solution	2020-02-27
- General government, nec	Sales & Marketing Solution	2020-02-23
- Space research and technology	D&B Risk Solution	2020-02-19
- General government, nec	Sales & Marketing Solution	2020-02-17
- Administration of veterans' affairs	Supply Management Solution	2020-02-12
- Administration of veterans' affairs	Supply Management Solution	2020-02-11
- Administration of veterans' affairs	D&B Risk Solution	2020-02-05
- General government, nec	Sales & Marketing Solution	2020-02-04
- Administration of veterans' affairs	Supply Management Solution	2020-02-03
- Administration of veterans' affairs	D&B Risk Solution	2020-01-31
- Administration of veterans' affairs	D&B Risk Solution	2020-01-29
- General government, nec	Sales & Marketing Solution	2020-01-27
- Administration of veterans' affairs	D&B Risk Solution	2020-01-22
- Administration of veterans' affairs	D&B Risk Solution	2020-01-21
- General government, nec	Sales & Marketing Solution	2020-01-14
- General government, nec	D&B Risk Solution	2020-01-14
- Administration of veterans' affairs	Supply Management Solution	2020-01-09
- Administration of veterans' affairs	D&B Risk Solution	2020-01-07
- Administration of veterans' affairs	Supply Management Solution	2020-01-06
- General government, nec	Sales & Marketing Solution	2020-01-06
- General government, nec	Sales & Marketing Solution	2020-01-05
- General government, nec	D&B Risk Solution	2020-01-05
- Administration of veterans' affairs	D&B Risk Solution	2019-12-30
- Administration of veterans' affairs	D&B Risk Solution	2019-12-27
- General government, nec	Sales & Marketing Solution	2019-12-23
- General government, nec	Sales & Marketing Solution	2019-12-19
- General government, nec	Sales & Marketing Solution	2019-12-16
- General government, nec	Sales & Marketing Solution	2019-12-12
- General government, nec	Sales & Marketing Solution	2019-12-09
- General government, nec	Sales & Marketing Solution	2019-12-05
- General government, nec	Sales & Marketing Solution	2019-12-04
- Administration of veterans' affairs	Supply Management Solution	2019-12-03
- General government, nec	Sales & Marketing Solution	2019-11-25
- Administration of general economic programs	D&B Risk Solution	2019-11-22
- Administration of veterans' affairs	D&B Risk Solution	2019-11-21
- General government, nec	Sales & Marketing Solution	2019-11-20
- General government, nec	Sales & Marketing Solution	2019-11-18
- Administration of veterans' affairs	Supply Management Solution	2019-11-13
- General government, nec	Sales & Marketing Solution	2019-11-11
- General government, nec	Sales & Marketing Solution	2019-11-07
- General government, nec	Sales & Marketing Solution	2019-11-05
- General government, nec	Sales & Marketing Solution	2019-11-01
- Administration of veterans' affairs	D&B Risk Solution	2019-10-31
- General government, nec	Sales & Marketing Solution	2019-10-29
- Administration of veterans' affairs	Supply Management Solution	2019-10-29

- General government, nec	Sales & Marketing Solution	2019-10-23
- Administration of veterans' affairs	D&B Risk Solution	2019-10-22
- General government, nec	Sales & Marketing Solution	2019-10-21
- General government, nec	Sales & Marketing Solution	2019-10-15
- Administration of veterans' affairs	Payment Report	2019-10-11
- Administration of veterans' affairs	D&B Risk Solution	2019-10-11
- Administration of veterans' affairs	D&B Proprietary Score Request	2019-10-11
- General government, nec	Sales & Marketing Solution	2019-10-10
- General government, nec	Sales & Marketing Solution	2019-10-01
- Administration of veterans' affairs	D&B Risk Solution	2019-09-29
- General government, nec	Sales & Marketing Solution	2019-09-27
- General government, nec	Sales & Marketing Solution	2019-09-26
- National security	D&B Risk Solution	2019-09-26
- Administration of veterans' affairs	D&B Risk Solution	2019-09-26
- Administration of veterans' affairs	D&B Risk Solution	2019-09-25
- Administration of veterans' affairs	D&B Risk Solution	2019-09-24
- Administration of veterans' affairs	D&B Risk Solution	2019-09-19
- General government, nec	Sales & Marketing Solution	2019-09-16
- Administration of veterans' affairs	Supply Management Solution	2019-09-12
- National security	D&B Risk Solution	2019-09-11
- National security	D&B Risk Solution	2019-09-10
- General government, nec	Sales & Marketing Solution	2019-09-09
- Administration of veterans' affairs	D&B Risk Solution	2019-09-06
- Administration of educational programs	D&B Risk Solution	2019-09-05
- Administration of veterans' affairs	D&B Proprietary Score Request	2019-09-05
- General government, nec	Sales & Marketing Solution	2019-09-05
- Administration of veterans' affairs	Supply Management Solution	2019-08-29
- Administration of veterans' affairs	Supply Management Solution	2019-08-28
- General government, nec	Sales & Marketing Solution	2019-08-28
- General government, nec	Sales & Marketing Solution	2019-08-27
- Regulation, miscellaneous commercial sectors	D&B Risk Solution	2019-08-26
- General government, nec	Sales & Marketing Solution	2019-08-24
- Administration of veterans' affairs	Supply Management Solution	2019-08-22
- General government, nec	Sales & Marketing Solution	2019-08-19
- Administration of veterans' affairs	Supply Management Solution	2019-08-16
- Administration of veterans' affairs	Supply Management Solution	2019-08-15
- Administration of veterans' affairs	D&B Risk Solution	2019-08-15
- Administration of veterans' affairs	D&B Risk Solution	2019-08-14
- Administration of veterans' affairs	D&B Risk Solution	2019-08-13
- Administration of veterans' affairs	Supply Management Solution	2019-08-13
- General government, nec	Sales & Marketing Solution	2019-08-09
- National security	D&B Risk Solution	2019-08-08
- National security	D&B Risk Solution	2019-08-08
- Administration of veterans' affairs	D&B Risk Solution	2019-08-07
- General government, nec	Sales & Marketing Solution	2019-08-06
- General government, nec	Sales & Marketing Solution	2019-08-05
- Administration of veterans' affairs	D&B Risk Solution	2019-08-01
- General government, nec	Sales & Marketing Solution	2019-08-01
- National security	D&B Risk Solution	2019-07-31
- Administration of veterans' affairs	Supply Management Solution	2019-07-24
- Administration of veterans' affairs	D&B Risk Solution	2019-07-24
- Administration of veterans' affairs	D&B Proprietary Score Request	2019-07-23
- Administration of veterans' affairs	D&B Risk Solution	2019-07-22

- Administration of veterans' affairs	D&B Risk Solution	2019-07-22
- Administration of veterans' affairs	Supply Management Solution	2019-07-19
- General government, nec	Sales & Marketing Solution	2019-07-19
- National security	D&B Risk Solution	2019-07-17
- Administration of veterans' affairs	Supply Management Solution	2019-07-17
- Administration of veterans' affairs	Supply Management Solution	2019-07-16
- Administration of general economic programs	D&B Risk Solution	2019-07-16
- Administration of veterans' affairs	D&B Risk Solution	2019-07-15
- General government, nec	Sales & Marketing Solution	2019-07-15
- Administration of veterans' affairs	Supply Management Solution	2019-07-12
- Administration of veterans' affairs	Supply Management Solution	2019-07-11
- General government, nec	Sales & Marketing Solution	2019-07-11
- Administration of veterans' affairs	D&B Risk Solution	2019-07-11
- Administration of veterans' affairs	Supply Management Solution	2019-07-10
- Administration of veterans' affairs	Supply Management Solution	2019-07-09
- Administration of veterans' affairs	D&B Risk Solution	2019-07-09
- Administration of veterans' affairs	D&B Risk Solution	2019-07-08
- General government, nec	Sales & Marketing Solution	2019-07-02
- Administration of veterans' affairs	D&B Risk Solution	2019-07-01
- Administration of veterans' affairs	Supply Management Solution	2019-06-26
- National security	D&B Risk Solution	2019-06-26
- Administration of veterans' affairs	Supply Management Solution	2019-06-24
- Administration of veterans' affairs	Supply Management Solution	2019-06-17
- Administration of veterans' affairs	Supply Management Solution	2019-06-14
- Administration of veterans' affairs	D&B Risk Solution	2019-06-13
- National security	D&B Risk Solution	2019-06-12
- Administration of veterans' affairs	D&B Risk Solution	2019-06-11
- Administration of veterans' affairs	D&B Proprietary Score	2019-06-11
	Request	
- Administration of veterans' affairs	Supply Management Solution	2019-06-10
- General government, nec	Sales & Marketing Solution	2019-06-10
- General government, nec	Sales & Marketing Solution	2019-06-04
- Administration of veterans' affairs	D&B Proprietary Score	2019-05-31
	Request	
- Administration of veterans' affairs	Supply Management Solution	2019-05-29
- General government, nec	Sales & Marketing Solution	2019-05-29
- Administration of veterans' affairs	D&B Risk Solution	2019-05-28
- Administration of veterans' affairs	D&B Risk Solution	2019-05-24
- Administration of veterans' affairs	D&B Risk Solution	2019-05-24
- General government, nec	Sales & Marketing Solution	2019-05-24
- Administration of veterans' affairs	General Data Request	2019-05-24
- General government, nec	Sales & Marketing Solution	2019-05-23
- Administration of veterans' affairs	D&B Risk Solution	2019-05-22
- Administration of veterans' affairs	D&B Risk Solution	2019-05-21
- Administration of veterans' affairs	D&B Proprietary Score	2019-05-21
	Request	
- Administration of veterans' affairs	D&B Risk Solution	2019-05-16
- General government, nec	Sales & Marketing Solution	2019-05-16
- General government, nec	Sales & Marketing Solution	2019-05-13
- Administration of veterans' affairs	D&B Risk Solution	2019-05-06
- Administration of veterans' affairs	Supply Management Solution	2019-05-03
- General government, nec	Sales & Marketing Solution	2019-05-02
- Administration of veterans' affairs	D&B Risk Solution	2019-05-02
- Administration of veterans' affairs	Supply Management Solution	2019-04-30
- Administration of veterans' affairs	Supply Management Solution	2019-04-26
- Administration of veterans' affairs	Supply Management Solution	2019-04-24

- General government, nec	Sales & Marketing Solution	2019-04-22
- Administration of veterans' affairs	D&B Risk Solution	2019-04-18
- Administration of general economic programs	D&B Risk Solution	2019-04-15
- Administration of veterans' affairs	D&B Risk Solution	2019-04-11
- Administration of veterans' affairs	D&B Risk Solution	2019-04-10
- Administration of veterans' affairs	Supply Management Solution	2019-04-10
- General government, nec	Sales & Marketing Solution	2019-04-08
- Administration of veterans' affairs	Supply Management Solution	2019-04-05
- Administration of veterans' affairs	Supply Management Solution	2019-04-04
- Administration of veterans' affairs	D&B Risk Solution	2019-04-03
- Administration of veterans' affairs	Supply Management Solution	2019-04-01
- General government, nec	Sales & Marketing Solution	2019-03-31
- Administration of veterans' affairs	D&B Risk Solution	2019-03-29
- Administration of veterans' affairs	Supply Management Solution	2019-03-29
- General government, nec	D&B Risk Solution	2019-03-21
- Administration of veterans' affairs	Supply Management Solution	2019-03-21
- Administration of veterans' affairs	D&B Risk Solution	2019-03-20

RETLTRD - Retail Trade

- Computer and software stores	D&B Risk Solution	2019-06-28
- Computer and software stores	D&B Risk Solution	2019-05-27
- Miscellaneous retail stores, nec	D&B Risk Solution	2019-05-07

TCEGS - Transportation, Communications, Electric, Gas and Sanitary Services

- Telephone communication, except radio	D&B Risk Solution	2020-03-06
- Telephone communication, except radio	D&B Risk Solution	2020-02-21
- Telephone communication, except radio	D&B Risk Solution	2019-09-28
- Local and suburban transit	D&B Risk Solution	2019-08-07
- Inspection and fixed facilities	D&B Risk Solution	2019-08-05

FIR - Finance, Insurance and Real Estate

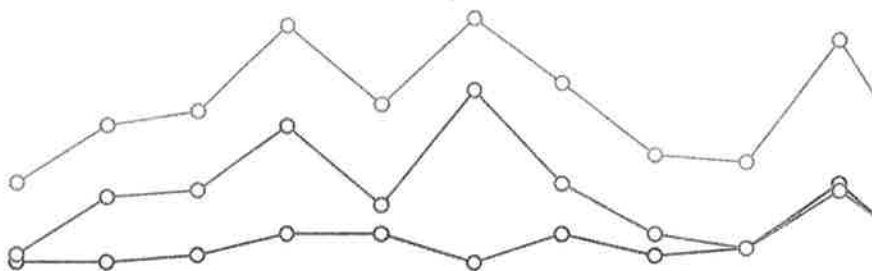
- Miscellaneous business credit institutions	D&B Risk Solution	2020-03-11
- Miscellaneous business credit institutions	D&B Risk Solution	2020-03-11
- Miscellaneous business credit institutions	D&B Risk Solution	2020-03-11
- Miscellaneous business credit institutions	Payment Report	2020-03-11
- Miscellaneous business credit institutions	General Data Request	2020-03-11
- Short-term business credit institutions, except agricultural	D&B Risk Solution	2020-02-21
- Fire, marine, and casualty insurance	Sales & Marketing Solution	2020-01-30
- Surety insurance	Sales & Marketing Solution	2020-01-20
- Surety insurance	Sales & Marketing Solution	2020-01-18
- Surety insurance	D&B Risk Solution	2019-12-21
- Surety insurance	D&B Risk Solution	2019-12-21
- Surety insurance	D&B Risk Solution	2019-11-13
- Miscellaneous business credit institutions	D&B Risk Solution	2019-11-01
- Miscellaneous business credit institutions	D&B Risk Solution	2019-10-25
- Miscellaneous business credit institutions	D&B Risk Solution	2019-10-25
- Fire, marine, and casualty insurance	Sales & Marketing Solution	2019-10-23
- Hospital and medical service plans	D&B Risk Solution	2019-09-30
- Nonresidential building operators	General Data Request	2019-07-25
- Surety insurance	D&B Risk Solution	2019-06-12
- Surety insurance	General Data Request	2019-05-08
- State commercial banks	D&B Risk Solution	2019-03-28

WHLSLTRD - Wholesale Trade

- Computers, peripherals, and software	Sales & Marketing Solution	2020-03-11
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- Computers, peripherals, and software	Sales & Marketing Solution	2020-03-11
- Computers, peripherals, and software	Sales & Marketing Solution	2020-03-03
- Computers, peripherals, and software	Sales & Marketing Solution	2020-03-03
- Computers, peripherals, and software	D&B Risk Solution	2020-02-29
- Electrical apparatus and equipment	Sales & Marketing Solution	2020-02-25
- Office equipment	D&B Risk Solution	2020-02-12
- Office equipment	D&B Risk Solution	2020-02-12
- Office equipment	D&B Risk Solution	2020-01-21
- Office equipment	D&B Risk Solution	2020-01-21
- Computers, peripherals, and software	D&B Risk Solution	2019-12-24
- Computers, peripherals, and software	D&B Risk Solution	2019-12-17
- Computers, peripherals, and software	D&B Risk Solution	2019-12-10
- Computers, peripherals, and software	D&B Risk Solution	2019-10-22
- Office equipment	D&B Risk Solution	2019-10-21
- Office equipment	D&B Risk Solution	2019-10-21
- Computers, peripherals, and software	D&B Risk Solution	2019-09-05
- Computers, peripherals, and software	D&B Risk Solution	2019-08-28
- Medical and hospital equipment	D&B Risk Solution	2019-08-15
- Computers, peripherals, and software	D&B Risk Solution	2019-08-09
- Office equipment	D&B Risk Solution	2019-07-24
- Office equipment	D&B Risk Solution	2019-07-24
- Office equipment	D&B Risk Solution	2019-07-24
- Durable goods, nec	D&B Risk Solution	2019-07-16
- Computers, peripherals, and software	D&B Risk Solution	2019-06-25
- Computers, peripherals, and software	D&B Risk Solution	2019-06-24
- Computers, peripherals, and software	D&B Risk Solution	2019-06-12
- Computers, peripherals, and software	D&B Risk Solution	2019-05-10
- Computers, peripherals, and software	D&B Risk Solution	2019-04-15
- Computers, peripherals, and software	D&B Risk Solution	2019-03-27
- Computers, peripherals, and software	D&B Risk Solution	2019-03-20
- Computers, peripherals, and software	D&B Risk Solution	2019-03-20

Inquiries Trends - 12 Month



Top-Five-Inquiries

By SIC Sector

Public Administration	174
Services	112
Manufacturing	40
Wholesale Trade	32
Finance, Insurance and Real Estate	21

By Report Type

D&B Risk Solution	201
Sales & Marketing Solution	90
Supply Management Solution	42
D&B Proprietary Score Request	27
General Data Request	22

All-Inquiries

Industry	Total Inquiries	Last 30 Days	Last 90 Days	Last 180 Days	Last 365 Days
Manufacturing	40	5	11	21	40
Transportation, Communications, Electric, Gas and Sanitary Services	5	2	2	3	5
Wholesale Trade	32	6	11	16	32
Retail Trade	3	0	0	0	3
Finance, Insurance and Real Estate	21	6	11	17	21
Services	112	9	28	59	112
Public Administration	174	9	31	67	174
Other	3	0	2	2	3

Peers Inquiries

Please add a peer from peers page to start the comparison.

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E. Green/Environmental Initiatives

Given our roots as a Federal Reseller, we procure equipment consistent with requirements for Energy Star ® (e.g., large screens), Federal Energy Management Program (FEMP) and *Electronic Product Environmental Assessment Tool (EPEAT)* products (e.g., monitors).

F. Diversity Programs

ThunderCat Technology maintains relationships with over 100 businesses encompassing every size category. To keep Labor and Other Direct Costs (ODCs) such as travel low, ThunderCat has a ready network of other Small Businesses to draw from. For larger-scale projects, we turn to Tribal-owned or Tribal-affiliated Small Disadvantaged Businesses (SDBs) given the number of employees, their Past Performance and ability to serve dispersed locations. As a result, they are in a better position to implement a region-wide or state-wide solution. For Woman-Owned Small Businesses (WOSBs), we have outreach to the Women's Business Enterprise National Council (WBENC). Their regional partnership organizations (<https://www.wbenc.org/regional-partner-organizations>) are especially critical in identifying WOSBs that are on the other side of the state yet within reasonable proximity to the Place of Performance. The network of Veteran Owned and Service Disabled Veteran Owned businesses are very well connected through the philanthropy of ThunderCat's CEO Tom Deierlein. HubZones are interesting because on more than one occasion we have pointed out the potential status to a small business partner that was not aware of the significance of their location. Another Small Business affiliation is the start-up. Many universities have IT start-up incubators so that new businesses can attract seed capital or start-up funding. Other university-led IT start-ups can cover down on multiple small business categories such as Historically Black Colleges and Universities (HBCU) and HubZone at the same time. For large-scale Master Agreements, we have Federally-approved Commercial Small Business Plans.

G. Certifications

ThunderCat Technology, LLC is certified by the Department of Veterans Affairs as a Service Disabled Veteran Owned Small Business. ThunderCat's record is found at the following search engine on the VA's website:
<https://www.vip.vetbiz.va.gov/Home/>.

ThunderCat Technology, LLC has been vetted by the State Commerce Commission for eligibility as a Virginia Corporation and a Service Disabled Veteran Owned Small Business.



ThunderCat Technology, LLC

State:
Location: Reston Virginia
Last Verified: 6/5/2019
Expiration Date: 6/5/2022
DBA:
DUNS: 809887164
Phone: (703) 674-0216
Email: tom@thundercattech.com
Web: <http://www.thundercattech.com>

Business Type	Certification No	Certification Start Date	Certification End Date
✓ Small Business	723626	1/22/20	1/22/25
Service Disabled Veteran Owned	723626	1/22/20	1/22/25

Our Small Business registration number in the State of New York is 141430.



H. Relationships with Subcontractors or Affiliates

The key factor that defines ThunderCat as a 'World Class Small Business' providing 'World Class products' is the relationships we maintain to support key customers buying through OMNIA. Leading ThunderCat is SLED Director Kent Stokley. Kent exercises the responsibility, accountability and authority for control and oversight of all functions necessary for successful performance on the OMNIA contract. Kent's goal is to be responsive to the needs of the OMNIA customer by securing and maintaining productive, cost effective relationships with OEMs and service providers.

The processes for managing our supplier and subcontracting partners are driven by our ISO 9001:2015-registered Quality Management System (QMS). Our QMS dictates a review process where suppliers and partners are evaluated for:

- 1) Timely delivery of product
- 2) Accuracy of product shipped
- 3) Timely resolution of support issues
- 4) Technological relevancy
- 5) The long-term product viability of suppliers

Over the life of the contract, ThunderCat may secure additional Teaming Arrangements for the purpose of evaluating new vendors and products for OMNIA. Our participation in vendor advisory panels and participation in industry days and exhibitions helps broaden our industry expertise. By keeping in close contact with our partners, our understanding of the needs of the OMNIA customer at the enterprise level translates into the deepest possible discounting structures as well as Enterprise Licensing Agreements (ELA). We further monitor and improve our Teaming Arrangements by conducting:

- Information Sharing: Involving collecting, disseminating and analyzing information to better understand customer requirements.
- Relationship Building: Developing deeper supplier relationships based on mutual goals and common service levels.
- Using Proven Practices: Employing ISO 9001:2015-driven processes with a laser focus on maximum efficiency at all stages of delivery.

- **Systems Transparency:** Employing processes that are monitored for improvement and adjusted for the benefit of meeting and exceeding OMNIA customer expectations.

Systems transparency is achieved when ISO-driven management and quality processes are driven by an audited Customer Relationship Management (CRM) system and Enterprise Resource Planning (ERP) solution. ThunderCat uses the former *Great Plains*, now known as Microsoft Dynamics GP. This capability allows us to flag Small Business partners so that payment turnaround time is greatly reduced. Orders requiring software products and billable work are processed in a timely manner pursuant to OMNIA Terms and Conditions, the Order and Teaming Agreement (TA). We run reconciliation reports for trend analysis purposes and make adjustments accordingly. A solid company in its own right, ThunderCat has never missed payments, resorted to reduced payments nor allowed Accounts Payable to slip. In the event of non-performance, adequate notification will be given to OMNIA, the OMNIA customer and the company in question.

Although ThunderCat Technology is a SWaM-certified (Virginia) Service Disabled Veteran Owned Small Business in its own right, we are equally conscientious of other enterprises, including. Minority Owned, Economically Disadvantaged Women Owned, those living in HubZones or on tribal lands. Also taken into consideration are the traditional Historically Black Colleges and Universities (HBCUs). Given the type of relationship OMNIA has with communities across the country, we would advocate a Commercial Small Business Plan. This way, companies on OMNIA would be able to incorporate other Small Business enterprises into an expanded customer base. The reason this makes more sense is because it opens the possibility of mapping skills to requirements outside the scope of a specific order to other customers.

I. Differentiating Suppliers from Competitors

As an impartial advocate for the OMNIA customer, we have occasionally had to choose between our relationship with the customer and with potential partners. The reason that choosing the customer became the better strategy is because over time relationships and trust develops. More often than not we are solicited for our opinions in areas such as mitigation, infrastructure improvements and longer term IT investments. Given this unique position, we are often approached by the OEMs and given competitive pricing. In situations where we approach the OEM, we make the case that this is strategic placement for a period of years and with good performance, open to repeat business.

J. Past Litigation, Bankruptcy and Reorganization

Last year, two partners sued each other. ThunderCat was not named as a Plaintiff. We responded to a court order to surrender communications during the discovery process which we complied with.

K. Felony Conviction Notice

On Sept 9, 2015, an employee pled guilty to one count of conspiracy to commit wire fraud and major government fraud. The underlying conduct related to certain 'third bid,' or courtesy bid practices, as well as wrongdoing associated with a Sept 2009 sale (more than 10 years ago). He resigned prior to entering a plea. He was never suspended nor debarred. He returned the company in 2017 after full review and approval of the Suspension and Debarment Official (SDO) with oversight on the case. This individual is not involved in this sale or any public sector sales. This individual is not involved in this sale or any public sector sales, commercial only.

L. Debarment or Suspensions

N/A

1.2 Distribution & Logistics (Section 3.2)

A. Description of Full Line of Products and Services

The following list depicts ThunderCat's current Line Card of Storage, Software, Cloud and Cybersecurity products:

2019/2020 Line Card

A10 Networks	Bricata, Inc.	Dataram
Accellion, Inc.	BriefCam	Decipher Technology Studios
Acquia	Broadcom	Decision Lens
AddOn Networks	Bugcrowd, Inc.	DefendX
Adobe	Cables to Go	Dell
Advanced HPC	Calabrio	Digi-Trax
Ains	Canon	Digital Guardian
Allied Telesis	Canon Solutions America, Inc.	Digital Shadows
Alteryx	Carbon Black	DocuSign
Amazon Web Services	CaseWare International	Docutrend
Anaconda, Inc.	CCX	Druva
Analyst Platform, LLC	Centrify Corporation	Dtex Systems
APC	Chatsworth	Duo Beyond
Apcon	Checkpoint	Eaton
App Dynamics	Cinemassive	Eizo
Appian	Cisco	Ekahau
Apple	Citrix	Elastic
Applied Data System	Clearwell Systems, Inc.	Elemental
Appspace	Cloudbees	EMC
Arista Networks Inc	Cloudera	ENDRUN TECHNOLOGIES LLC
Arris	CloudTamer	Enterprise Vision
Aruba Networks	Cofense	ePLUS
Asure Software	Cohesity	Ergotron
Aternity	CommScope	Everbridge
Atlassian Pty Ltd	Commvault	Extra Hop
AttackIQ	ComponentSource	Extreme Networks
Autodesk	Concurrent Real-Time, Inc.	F5
AvePoint	Corning	Fidelis
AVI-SPL	Cortecix	FireEye
Avocent	Cray	Firemon
Babel Street	Creative Radicals	Fivecast
Barco	Crenlo	Flashpoint
Bassec	Crestron	FM Systems
BeyondTrust Corporation	Crossmatch	ForeScout Technologies, Inc
Big Switch Networks	Crowdstrike	Forgerock
Blackberry	Crystal	Fujitsu
Blue Jeans	Cyber-Ark	Gemalto
Blue Medora	Cylance	GetWellNetwork Inc
BlueCoat	Data Distributing	Gigamon
BorderLAN, Inc	Datacard	Gitlab
Box, Inc.	DataDirect Networks	GlideFast
GLOBALSCAPE	MicroStrategy	Pure Storage

Google	MIST	Qlik
GoToAssist	Mobatek	QLogic
Granicus	MobileIron	QStar
Haivision	Morpheus	Qualys, Inc.
Harness, Inc.	Nagios	Quantum
Hewlett Packard	Napatech	Quantum Secure
Hitachi	NCipher	Quest
Hitachi Healthcare	NEC	QUIKTRON
IBM-New	NetAPP	Qumulo
Idera, Inc.	NetBrain	Radiant Logic
InfoBlox	NetScout	Raritan
Informatica	NetSource	RealVNC
Integrated Biometrics	Nexsan	Recorded Futures
Intel	Nintex	Red Canary
Intelligent InSites	NLYTE	Red Hat
Interos Inc	Ntrepid	Red River Services
IVANTI	Nuance	RedSeal
Ixia	Nutanix	RightStar, Inc.
Juniper	Nvidia	Rimage
Kingston	ObservIT, Inc	Riverbed
KLAS Telecom	Olympus	RSA
Kofax	Omnitron	Rubrik
Legrand, SA	Onyx	SafeNet
Lenovo	OPSWAT	Salesforce
Linksys	Origin High Performance PC	Samsung
LMG Security	Ortronics, Inc.	Sandisk
LogiTech	Palo Alto	SAP
LogRhythm, Inc	Panasonic	Sayari
Lookingglass	Pandora FMS	Sc2 Corp
Lookout	Panduit	Scott-Clark
Mark Logic	Pelican	Seagate
Markforged	Pentaho	SecureWorks, Inc
McAfee	Pentax	Security Compass
Media Platform	Pershing	Service Now
MediaPro	Phalanx Security	SevOne
MediaStar	Pivotal	SITSCAPE
Mediware	Polaris	Socrata
Mellanox	Practical Code, LLC	Solar Winds
Micro Focus	Proline	Solarwinds
Microchip	Proofpoint	Sole Source Technolc
Microsemi	Pulse Secure	Son Technology
Microsoft	Puppet	Sonatype
Sonicwall	Virtru Corporation	

Sonitor	VirusTotal
Sonus	Vitec
Spectra Logic	VMware
Splunk	VQ Communications
Sprinklr	Western Digital
Stanley Convergent Security Solutions	Wind River Sales Co., Inc.
Startech.com	Windward
Steelhead	Xmedius
Symantec	York Telecom Corporation
Syncsort	You Test Me
Tableau	Zerto
Tangent	Zovy
Tanium	Zscaler
Tasktop	
Tenable	
Thales	
Thomson Reuters - Special Services	
Threadfix	
TIBCO Software	
Topaz Systems	
Towerstream Corporation	
Transition Networks	
Trend Micro	
TRENDnet INC	
Tripplite	
Tripwire	
Trustwave	
Tufin Technologies	
Twilio Inc.	
Twistlock	
UiPath	
Valor Construction, LLC	
Variphy	
Varonis	
VBrick	
Veeam	
Velocity Micro	
Veracode	
Veritas	
Viavi	
Vidyo	
Vigilant Solutions	

B. Proposed Distribution

ThunderCat maintains relationships with multiple distributors that service all 50 states.



Section D/E in 1.2 details examples of partner companies, their location and their facility size.

C. Auditing Value Chain Pricing

As evident by more than 10,000 total orders processed during the last four years, ThunderCat's CRM is able to track value chain fluctuations or pricing anomalies within the pricing structure at a near-instantaneous level. All order receipts, notifications and updates will be recorded in the CRM by date and time (and later submitted as part of the Monthly Activity Report's Performance Log). What is key here is that we can establish a metric to alert us of a price fluctuation greater than 2-4% for example. The generated report will be structured to include: Contractor order number, customer order number, summary of items ordered and total amount of the order. These customer details will also be included in the Monthly Financial Report.

D/E Partner Companies & Description of Distribution Facilities

ThunderCat has outgrown its integration facility in Reston, VA. We have since moved to a new facility (10,000 sq. ft.) near the Washington-Dulles Airport inside the secured compound of our global freight forwarding partner. If you were to visit, you would encounter the following attributes and configurations:

- **Security**: Our warehouse can only be accessed by ThunderCat vetted employees. There are two 'badge-in' security access points. Throughout the complex is a 24-7 video surveillance system.
- **Supply Chain Controls**: We maintain a strict chain of custody for all equipment requiring hand-to-hand receipting of custodianship. A state-of-the-art' inventory management system maintains real-time updates on the status of various shipments and projects throughout the SCRM lifecycle. This includes internal inspection procedures as well as barcode technology applications on cargo and equipment to ensure accuracy and accountability.
- **Shipping**: We can configure IUID labeling and documentation services compliant with the most stringent standards and compliance practices. For transport, only vetted and reliable transportation vendors with 100% accountability are used.
- **Services**: We provide meticulous testing and integration services for clients. To minimize disruption at the customer site, we configure, burn-in software images and conduct testing prior to repackaging. This way installation and final testing goes smoother.

Depending on the customer's needs, ThunderCat has additional reachback facilities offered through various partners throughout the United States. Not including OEM facilities such as Dell in Round Rock, TX (226,000 sq. ft.), distributors such as Arrow Electronics (Syracuse, NY – 33,663 sq. ft. and Phoenix, AZ – 212,000 sq. ft.), Tech Data (Fontana, CA and Swedesboro, NJ – 435,000 total sq. ft each), Ingram Micro (near the FedEx Global Distribution Center in Memphis, TN) and Synnex (Greenville, SC – 110,000 sq. ft.) operate ISO-certified integration and distribution centers.



ThunderCat has maintained ISO 9001 certification since 2012 and has expanded the Management System to incorporate Supply Chain Risk Management controls. ThunderCat's established SCRM system now addresses requirements in both ISO 28000:2007 and ISO 20243:2018.

1.3 Marketing and Sales (Section 3.3)

A. 90-Day Plan for 'Go-to-Market' Strategy

Tradeshows – ThunderCat will be present at tradeshows centered around OMNIA partners/target agencies. Our SLED one-pagers will hold the OMNIA contract info & logo on them to be distributed at these shows. During this initial 90 days, ThunderCat will schedule displays at five tradeshows during the year to specifically promote OMNIA.

Press Release – Upon award, a press release will be sent through ThunderCat's Press Release (PR) web distribution center and pushed through social media sites: Twitter, LinkedIn, and Facebook. PR will state contract award info, link to OMNIA's site, and POC through ThunderCat.

SEO Campaign (Search Engine Optimization) – ThunderCat will implement an SEO campaign to increase the quantity and quality of traffic to our website through organic search engine results. Specifically using keywords associated with the OMNIA contract, ThunderCat will also target particular state, local, and educational institutions.

Re-targeting Ad Campaign – Ads promoting the OMNIA contract will be pushed through a LinkedIn re-targeting ad campaign. This will help capture user demographics and organic traffic to our site.

Website branding – OMNIA logo will be added to the corporate webpage & listed under our SLED contracts page. <https://www.thundercatttech.com/contract-vehicles/sled-contracts>.

Kick-off & Sales Training – Within the first seven days of award, a kick-off meeting will be conducted to integrate the sales force, corporate executives and the operations staff. The purpose of this meeting is to equip and empower the sales force with the tools necessary to promote OMNIA. This includes an overview of the OMNIA Master Agreement, how to coordinate use of the vehicle, the SLED one-pagers and use of the tradeshow display banner. In order to maximize the greatest number of leads, a target

list will delineate specific responsibilities. This prevents waste and redundancy while at the same time expand ThunderCat's participation in OMNIA the quickest way possible.

B. 90-Day Plan for 'Market-the-Master-Agreement' Strategy

The 90-Day 'Master the Market' Strategy is detailed as follows:

Day	Action	Lead	Comments
D-Day	Notification	SLED	Alert Executives, Contracts, PMO, Sales, Marketing and Support Staff
D+1	Master Agreement Signed & Exchanged	Contracts	
	Schedule Kick-off	PMO	Executives, Sales, Marketing and Support Staff
D+2	Toll Free Number/OMNIA Email	IT	Lead Notification
D+3	Co-branded Press Release, SEO optimization, Website update	Marketing	Mass push of new Logo
D+5	Kickoff Meeting	SLED/PMO	Executives, Sales, Marketing and Support Staff
D+7	Call Plan & One-pagers sent to Customer Base	SLED	Promote OMNIA
D+8	Press Release	Marketing	
	SEO Campaign		
	Website Branding		
D+10	Synchronization Meeting	SLED/Marketing	<ul style="list-style-type: none"> • Triangulate Trade Show, Summit and Conference Participation • Notification of Target Customers • Travel for Next 180 Days
	Submit Marketing Materials to OMNIA	Marketing	Permission for reproduction
D+13	Co-Branded Marketing Materials	Marketing	Submit to Graphics Company Trade Show Banner Design and Handouts for Mass Production
D+13 to D+30	Coordinate Trade Show, Summit and	SLED	

Day	Action	Lead	Comments
	Conference Participation		
D+18	Provide Final List to Marketing	SLED	
D+20	Discuss Trade Publication Advertisement with OMNIA	Marketing	
	Inspect/Accept Co-Branded Materials	Marketing	
D+30 To D+45	Event 1	SLED/Marketing	
D+60 To D+90	Event 2	SLED Sales	
D+90	Meeting with OMNIA	SLED Director	<ul style="list-style-type: none"> • Exchange of Information • Progress Report

C. Transition Strategy of Existing Public Agency Customers to the Master Agreement
There are three ways to promote OMNIA with existing customers:

- The announcement: We already have a target list of who stands the most to benefit from the OMNIA vehicle. Most if not all, are already familiar with OMNIA
- The face-to-face meeting: We schedule meetings with existing customers to gauge future projects and interests. This is where they receive directly from us the attributes and advantages of the new contract vehicle: 1) Pre-solicited and awarded, 2) Best public sector pricing, 3) No cost to participate and 4) Non-exclusive.
- The follow-up: This is where we notify customers that we will be at an event and maintain a booth. For those not already planning to attend, this provides an impulse decision to break away from the office for a couple of days.

D. Promoting OMNIA Logo

The OMNIA logo will become part of the SLED Team’s public image. We use logos in our emails, proposal responses, website and handouts. Our goal during the first year is to establish ourselves as fast-rising ‘brand ambassadors’ in the national SLED public sector arena.

E. Proactive Direct Sales

In addition to use of the logo, we steer potential customers to OMNIA by touting the same attributes mentioned earlier in Section C, i.e., Pre-solicited and awarded, Best Pricing, No participation cost and non-exclusive. ThunderCat however, envisions a 360-degree concept of proactivity where execution and follow-up assures flawless customer service and repeat sales. In accordance with the Terms and Conditions shared with the customer, orders and inquiries will be responded to within a specified timeframe. For example, direct orders through OMNIA will be acknowledged and settled by the SLED Customer Service Manager via e-mail, with a copy of the order within four business-hours of order acceptance. All manual or complex orders will be acknowledged and accepted within the four-day window. On-line orders made via an OMNIA or customer-specified portal are acknowledged the same way. Requests for Technical Submissions (in addition to quotes) are conducted using a 'backward-planning' methodology; with our goal is to submit the day before. Depending on Lead Time, there are either two formal and one informal final reviews or an informal initial session followed by a formal and a final. There is also a review and kickoff involving the cross competencies of ThunderCat which include but are not limited to: Contracts, Engineers and Architects, Finance, Program Management Office under SLED and Executive oversight. The conduct of coordinating a customer response is tracked within our ISO for coherence and effectiveness twice a year. To make a customer relationship work within the OMNIA contracting model, the vehicle is as much conducive to relationship building as it is a means of transaction.

F. Training National Sales Force on Master Agreement

No one will be able to close business on the OMNIA vehicle without the proper training and certification by the SLED Director. Any new sales personnel after the kick-off (Section A) will demonstrate a knowledge of the Master Agreement, its terms and conditions as a condition of their in-processing at ThunderCat. This onboarding process will add the available public agencies currently serviced by ThunderCat as well as the 'low hanging fruit' that needs engagement. Follow-on training updates will be given monthly following the monthly sales meeting which is conducted via video-teleconference.

G. Name/Title/Email/Phone for Key People

Title	Name	Email	Phone
Chief Operating Officer	David Schlosser	dschlosser@thundercattech.com	(703) 674-0247
Marketing Officer	Megan Battaglia	mbattaglia@thundercatech.com	(703) 674-0229
SLED Sales Director	Kent Stokely	kstokely@thundercattech.com	(703) 568-3378
OMNIA Manager	Matt East	meast@thundercattech.com	(703) 422-9929
Director of Operations	Kevin Sieve	ksieve@thundercattech.com	(703) 674-0267
Chief Financial Officer	Matt Smith	msmith@thundercattech.com	(703) 674-0248

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Title	Name	Email	Phone
Director Financial Operations	Cristin Cowan	ccowan@thundercattech.com	(703) 674-0243
Contracts Manager	Jean Kim	jkim@thundercattech.com	(301) 996-0140

H. Structure of National Sales Force

The Chief Operating Officer of ThunderCat Technology is David Schlosser, (703) 674-0247 or dschlosser@thundercattech.com. Although ThunderCat is geographically centered in the DC Metro area, its reach is truly national. In the Figure on the following page, the geographic location is deceptive given the amount of travel and video-conferencing that takes place. All sales personnel, regardless of location can be brought to bear to explore and expand OMNIA's customer base. Almost half of ThunderCat is engaged in the sales function at any given time.

Area	Locations	Scope
SLED	NY/VA	National
Collaborative Practice*	VA	National
Health	VA	National
Cyber	MD/VA	National
Generic	FL/MD/NC/NJ/NY/VA/WA	National
Artificial Intelligence/Robotics/Drones	MD/VA	National

*Collaborative Practice includes Audio-Visual, Conferencing, Mobile and other telephony

I. Strategy to Grow and Implement the National Program

This is why the 'D+90' meeting with OMNIA mentioned in Section B is critical. It would be a waste of time to project a full year out being new to the vehicle. Real-world events such as what had occurred with COVID during 2020 requires us to be vigilant and flexible to the changing needs of the public customer at any given time. This also applies to the OMNIA vehicle itself. One way to become a national brand under the OMNIA banner is to intercede when others are not meeting expectations. In our ecosystem, reputation is everything. Being able to solve hard problems is what grew us to the levels that we are at in such a short amount of time. We are certain that we will expand our loyal following by doing the same thing for OMNIA.

J. Public Agency Sales and Largest Customer

ThunderCat Technology, LLC has only branched into State, Local and Educational (SLED) institutions in the last two years. For the sake of accuracy, we are still tabulating Fiscal Year 2020. For information purposes, these five tables are 'Year-to-Date:' 'Top 10' Federal Agencies – Fiscal Year 2020, 'Top 10' Federal Sales – Fiscal Year 2020, Top SLED Agencies – Fiscal Year 2020 and Top SLED Sales – Fiscal Year 2020. The fifth table lists all of our SLED customers served during a challenging, pandemic year.



Sales also cut across Fiscal Years and vary by Period of Performance

'Top 10' Federal Sales – Fiscal Year 2020

Agency	Contract/Order Number	Amt	POC
DHS	70B04C20F00001422	\$25M	Tony Mazur
VA	36C10B20F0151	\$11.7M	Rodney Kearns
Defense	HHM402-20-F-0029	\$11M	Vernard Madden
VA	36C10B19F0464 MOD 2	\$10.4M	Prashanthi Kuchikulla
VA	36C10B18F2857_2	\$9.1M	Jeffrey Henry
HHS	75N98020F00002	\$9.1M	Larry Scales
Defense	SP4701-20-F-0089	\$9.1M	Dan Wilson
DHS	70RTAC20FR0000106_1	\$9.1M	Kai Banks
DHS	70B04C20F00000948	\$8.7M	Ebrima Conteh
VA	36C10B20F0142	\$8.3M	James Rogers

Top SLED Agencies – Fiscal Year 2020

Agency	Amt
State of NY	\$7,348,861.72
State of Ohio	\$1,280,038.37
State of Colorado	\$326,105.60
State of Virginia	\$261,495.17
State of Hawaii	\$142,748.60
State of Pennsylvania	\$139,788.26

Top SLED Sales During Fiscal Year 2020

Agency	Contract/Order Number	Amt	POC
Metropolitan Transit Authority Business Service Center	9000011450	\$3,169,250.56	Anthony Fakas, (646) 252-4967
Virginia Information Technologies Agency*	EP3126567	\$872,014.00	David Jones (661) 276-3086
New York Power Authority	118486	\$771,134.85	Ken Schaefer (913) 238-3671
Ohio Department of Administrative Services	DAS01-0000029591	\$667,612.18	Anupan Srivastava (614) 728-4504
Ohio Department of Administrative Services	DAS01-0000028209	\$612,426.19	Diane Mays (614) 466-0185
MTA New York City Transit	9000012522C	\$495,311.85	Michael Wong
New York State Office of Information Technology Services	8PB00087BC	\$456,413.09	Bob Birdsall (518) 257-4197

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Agency	Contract/Order Number	Amt	POC
New York State Office of Information Technology Services	OFT01-0000007313	\$439,246.20	Mark Goldhaber (518) 474-0134
City of Falls Church	200723-00	\$304,495.00	Jamal Matthews
Virginia Information Technologies Agency*	EP3184785	\$286,535.11	Carmen Holmes (804) 416-6100



Virginia Information Technologies Agency (VITA) is a State and Local Procurement Vehicle available to public entities throughout the Commonwealth of Virginia

SLED Customers Served During 2020

Arlington County Government, Virginia	Florida Department of Law Enforcement	New York State Housing Authority	Virginia Department of Medical Assistance Services
Metropolitan Atlanta Rapid Transit Authority	Haywood Community College, North Carolina	New York State Insurance Fund	Virginia Department of Motor Vehicles
Carnegie Mellon University	Houston Police Department	North Carolina Medicaid Management Information System	Virginia Department of Taxation
Christopher Newport University	Maryland Department of Labor Licensing and Regulation	Ohio Department of Administrative Services	Virginia Department of Transportation
City of Alexandria, Virginia	Metropolitan Transportation Authority (MTA) – New York City	Old Dominion University	Virginia Information Technology Agency
City of Charlotte, North Carolina	Metropolitan Washington Airport Authority	Queens Library, New York City	Virginia Military Institute
City of Falls Church, Virginia	Nevada System of Higher Education	Radford University	Virginia Office of Attorney General
City of Falls Church Virginia, Department of Public Schools	New York City Housing Authority	Rockefeller University	Virginia Retirement System

City of Vienna, Virginia	New York City Office of Comptroller	Sentara College of Health Science	Virginia State Corporation Commission
Clarke County, Virginia	New York Office of Information Technology Services	South Carolina Law Enforcement Division	Virginia State University
Dinwiddie School District, Virginia	New York State Board of Elections	University of Buffalo Purchasing Services	West Virginia Conservation Agency
Dutchess Community College, New York	New York State Department of Labor	Virginia Department of Education	West Virginia State Police
Dutchess County, New York	New York State Department of Education	Virginia Department of Environmental Equality	
Florida Agency for State Technology	New York State Energy Research and Development Authority	Virginia Department of Medicaid Enterprise System	

K. Information Systems Capabilities and Limitations

ThunderCat's CRM is able to track value receipts, notifications and updates by date and time. Reporting will be structured into a spreadsheet that includes: Contractor order number, customer order number, summary of items ordered, total amount of the order as well as statuses by date and time.

Routine shipments will take less than 10 days 90% of the time unless waived by the ordering official. Shipments for these type of orders utilize the standard configuration contract line items and do not require any variations. Shipment for complex orders will be accomplished less than 20 days 90% of the time and noted in the Delivery Report's comment section as a 'complex order.' All shipments are tracked internally which the Internal Sales Team continuously monitors in order to keep the OMNIA customer fully informed. All shipping dates and times, regardless of order size, are generated automatically and itemized in the Delivery Report.

L. Sales Commitment

N/A per our Master Agreement with OMNIA Partners, Public Sector

M. Detail Strategies When Confronted with Agency-generated Proposals

ThunderCat Technology, LLC is only interested in responding to SLED solicitations through OMNIA. To check every individual local portal for sales defeats the whole purpose of the vehicle. If confronted with an extraneous opportunity, we will ask the customer why the OMNIA vehicle is not ideal for these requirements. This way, we operate in full transparency with customers and partners alike. We cannot offer the same OEM 'deal-registered' pricing as OMNIA because the contract vehicle is modelled for much higher volume.

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Tab 3a: OMNIA Partners Documents

APPENDIX D



REQUIREMENTS FOR NATIONAL COOPERATIVE CONTRACT TO BE ADMINISTERED BY OMNIA PARTNERS

The following documents are used in evaluating and administering national cooperative contracts and are included for Supplier's review and response.

Exhibit A – RESPONSE FOR NATIONAL COOPERATIVE CONTRACT

Exhibit B – ADMINISTRATION AGREEMENT, EXAMPLE

Exhibit C – MASTER INTERGOVERNMENTAL COOPERATIVE PURCHASING AGREEMENT, EXAMPLE

Exhibit D – PRINCIPAL PROCUREMENT AGENCY CERTIFICATE, EXAMPLE

Exhibit E – CONTRACT SALES REPORTING TEMPLATE

Exhibit F – FEDERAL FUNDS CERTIFICATIONS

Exhibit G – NEW JERSEY BUSINESS COMPLIANCE

Exhibit H – ADVERTISING COMPLIANCE REQUIREMENT

EXHIBIT A
RESPONSE FOR NATIONAL COOPERATIVE CONTRACT

1.0 Scope of National Cooperative Contract

Capitalized terms not otherwise defined herein shall have the meanings given to them in the Master Agreement or in the Administration Agreement between Supplier and OMNIA Partners.

1.1 Requirement

The Region 4 Education Service Center (“ESC”) (hereinafter defined and referred to as “Principal Procurement Agency”), on behalf of itself and the National Intergovernmental Purchasing Alliance Company, a Delaware corporation d/b/a OMNIA Partners, Public Sector (“OMNIA Partners”), is requesting proposals for Technology Solutions, Products and Services. The intent of this Request for Proposal is any contract between Principal Procurement Agency and Supplier resulting from this Request for Proposal (“Master Agreement”) be made available to other public agencies nationally, including state and local governmental entities, public and private primary, secondary and higher education entities, non-profit entities, and agencies for the public benefit (“Public Agencies”), through OMNIA Partners’ cooperative purchasing program. The Principal Procurement Agency has executed a Principal Procurement Agency Certificate with OMNIA Partners, an example of which is included as Exhibit D, and has agreed to pursue the Master Agreement. Use of the Master Agreement by any Public Agency is preceded by their registration with OMNIA Partners as a Participating Public Agency in OMNIA Partners’ cooperative purchasing program. Registration with OMNIA Partners as a Participating Public Agency is accomplished by Public Agencies entering into a Master Intergovernmental Cooperative Purchasing Agreement, an example of which is attached as Exhibit C, and by using the Master Agreement, any such Participating Public Agency agrees that it is registered with OMNIA Partners, whether pursuant to the terms of the Master Intergovernmental Purchasing Cooperative Agreement or as otherwise agreed to. The terms and pricing established in the resulting Master Agreement between the Supplier and the Principal Procurement Agency will be the same as that available to Participating Public Agencies through OMNIA Partners.

All transactions, purchase orders, invoices, payments etc., will occur directly between the Supplier and each Participating Public Agency individually, and neither OMNIA Partners, any Principal Procurement Agency nor any Participating Public Agency, including their respective agents, directors, employees or representatives, shall be liable to Supplier for any acts, liabilities, damages, etc., incurred by any other Participating Public Agency. Supplier is responsible for knowing the tax laws in each state.

This Exhibit A defines the expectations for qualifying Suppliers based on OMNIA Partners’ requirements to market the resulting Master Agreement nationally to Public Agencies. Each section in this Exhibit A refers to the capabilities, requirements, obligations, and prohibitions of competing Suppliers on a national level in order to serve Participating Public Agencies through OMNIA Partners.

These requirements are incorporated into and are considered an integral part of this RFP. OMNIA Partners reserves the right to determine whether or not to make the Master Agreement awarded by the Principal Procurement Agency available to Participating Public Agencies, in its sole and absolute discretion, and any party submitting a response to this RFP acknowledges that any award by the Principal Procurement Agency does not obligate OMNIA Partners to make the Master Agreement available to Participating Procurement Agencies.

1.2 Marketing, Sales and Administrative Support

During the term of the Master Agreement OMNIA Partners intends to provide marketing, sales, partnership development and administrative support for Supplier pursuant to this section that directly promotes the Supplier's products and services to Participating Public Agencies through multiple channels, each designed to promote specific products and services to Public Agencies on a national basis.

OMNIA Partners will assign the Supplier a Director of Partner Development who will serve as the main point of contact for the Supplier and will be responsible for managing the overall relationship between the Supplier and OMNIA Partners. The Director of Partner Development will work with the Supplier to develop a comprehensive strategy to promote the Master Agreement and will connect the Supplier with appropriate stakeholders within OMNIA Partners including, Sales, Marketing, Contracting, Training, and Operations & Support.

The OMNIA Partners marketing team will work in conjunction with Supplier to promote the Master Agreement to both existing Participating Public Agencies and prospective Public Agencies through channels that may include:

- A. Marketing collateral (print, electronic, email, presentations)
- B. Website
- C. Trade shows/conferences/meetings
- D. Advertising
- E. Social Media

The OMNIA Partners sales teams will work in conjunction with Supplier to promote the Master Agreement to both existing Participating Public Agencies and prospective Public Agencies through initiatives that may include:

- A. Individual sales calls
- B. Joint sales calls
- C. Communications/customer service
- D. Training sessions for Public Agency teams
- E. Training sessions for Supplier teams

The OMNIA Partners contracting teams will work in conjunction with Supplier to promote the Master Agreement to both existing Participating Public Agencies and prospective Public Agencies through:

- A. Serving as the subject matter expert for questions regarding joint powers authority and state statutes and regulations for cooperative purchasing
- B. Training sessions for Public Agency teams
- C. Training sessions for Supplier teams
- D. Regular business reviews to monitor program success
- E. General contract administration

1.3 Estimated Volume

The dollar volume purchased under the Master Agreement is estimated to be approximately \$500 million annually. While no minimum volume is guaranteed to Supplier, the estimated annual volume is projected based on the current annual volumes among the Principal Procurement Agency, other Participating Public Agencies that are anticipated to utilize the resulting Master Agreement to be made available to them through OMNIA Partners, and volume growth into other Public Agencies through a coordinated marketing approach between Supplier and OMNIA Partners.

1.4 Award Basis

The basis of any contract award resulting from this RFP made by Principal Procurement Agency will, at OMNIA Partners' option, be the basis of award on a national level through OMNIA Partners. If multiple Suppliers are awarded by Principal Procurement Agency under the Master Agreement, those same Suppliers will be required to extend the Master Agreement to Participating Public Agencies through OMNIA Partners. Utilization of the Master Agreement by Participating Public Agencies will be at the discretion of the individual Participating Public Agency. Certain terms of the Master Agreement specifically applicable to the Principal Procurement Agency (e.g. governing law) are subject to modification for each Participating Public Agency as Supplier, such Participating Public Agency and OMNIA Partners shall agree without being in conflict with the Master Agreement. Participating Agencies may request to enter into a separate supplemental agreement to further define the level of service requirements over and above the minimum defined in the Master Agreement (i.e. invoice requirements, order requirements, specialized delivery, diversity requirements such as minority and woman owned businesses, historically underutilized business, governing law, etc.) ("Supplemental Agreement"). It shall be the responsibility of the Supplier to comply, when applicable, with the prevailing wage legislation in effect in the jurisdiction of the Participating Agency. It shall further be the responsibility of the Supplier to monitor the prevailing wage rates

as established by the appropriate department of labor for any increase in rates during the term of the Master Agreement and adjust wage rates accordingly. In instances where supplemental terms and conditions create additional risk and cost for Supplier, Supplier and Participating Public Agency may negotiate additional pricing above and beyond the stated contract not-to-exceed pricing so long as the added price is commensurate with the additional cost incurred by the Supplier. Any supplemental agreement developed as a result of the Master Agreement is exclusively between the Participating Agency and the Supplier (Contract Sales are reported to OMNIA Partners).

All signed Supplemental Agreements and purchase orders issued and accepted by the Supplier may survive expiration or termination of the Master Agreement. Participating Agencies' purchase orders may exceed the term of the Master Agreement if the purchase order is issued prior to the expiration of the Master Agreement. Supplier is responsible for reporting all sales and paying the applicable administrative fee for sales that use the Master Agreement as the basis for the purchase order, even though Master Agreement may have expired.

1.5 Objectives of Cooperative Program

This RFP is intended to achieve the following objectives regarding availability through OMNIA Partners' cooperative program:

- A. Provide a comprehensive competitively solicited and awarded national agreement offering the Products covered by this solicitation to Participating Public Agencies;
- B. Establish the Master Agreement as the Supplier's primary go to market strategy to Public Agencies nationwide;
- C. Achieve cost savings for Supplier and Public Agencies through a single solicitation process that will reduce the Supplier's need to respond to multiple solicitations and Public Agencies need to conduct their own solicitation process;
- D. Combine the aggregate purchasing volumes of Participating Public Agencies to achieve cost effective pricing.

2.0 REPRESENTATIONS AND COVENANTS

As a condition to Supplier entering into the Master Agreement, which would be available to all Public Agencies, Supplier must make certain representations, warranties and covenants to both the Principal Procurement Agency and OMNIA Partners designed to ensure the success of the Master Agreement for all Participating Public Agencies as well as the Supplier.

2.1 Corporate Commitment

Supplier commits that (1) the Master Agreement has received all necessary corporate authorizations and support of the Supplier's executive management, (2) the Master Agreement is Supplier's primary "go to market" strategy for Public Agencies, (3) the Master Agreement will be promoted to all Public Agencies, including any existing customers, and Supplier will transition existing customers, upon their request, to the

Master Agreement, and (4) that the Supplier has read and agrees to the terms and conditions of the Administration Agreement with OMNIA Partners and will execute such agreement concurrent with and as a condition of its execution of the Master Agreement with the Principal Procurement Agency. Supplier will identify an executive corporate sponsor and a separate national account manager within the RFP response that will be responsible for the overall management of the Master Agreement.

2.2 Pricing Commitment

Supplier commits the not-to-exceed pricing provided under the Master Agreement pricing is its lowest available (net to buyer) to Public Agencies nationwide and further commits that if a Participating Public Agency is eligible for lower pricing through a national, state, regional or local or cooperative contract, the Supplier will match such lower pricing to that Participating Public Agency under the Master Agreement.

2.3 Sales Commitment

Supplier commits to aggressively market the Master Agreement as its go to market strategy in this defined sector and that its sales force will be trained, engaged and committed to offering the Master Agreement to Public Agencies through OMNIA Partners nationwide. Supplier commits that all Master Agreement sales will be accurately and timely reported to OMNIA Partners in accordance with the OMNIA Partners Administration Agreement. Supplier also commits its sales force will be compensated, including sales incentives, for sales to Public Agencies under the Master Agreement in a consistent or better manner compared to sales to Public Agencies if the Supplier were not awarded the Master Agreement.

3.0 SUPPLIER RESPONSE

Supplier must supply the following information in order for the Principal Procurement Agency to determine Supplier's qualifications to extend the resulting Master Agreement to Participating Public Agencies through OMNIA Partners.

3.1 Company

- A. Brief history and description of Supplier to include experience providing similar products and services.
- B. Total number and location of sales persons employed by Supplier.
- C. Number and location of support centers (if applicable) and location of corporate office.
- D. Annual sales for the three previous fiscal years.
 - a. Submit FEIN and Dunn & Bradstreet report.
- E. Describe any green or environmental initiatives or policies.
- F. Describe any diversity programs or partners supplier does business with and how Participating Agencies may use diverse partners through the Master Agreement. Indicate how, if at all, pricing changes when using the diversity program. If there

are any diversity programs, provide a list of diversity alliances and a copy of their certifications.

G. Indicate if supplier holds any of the below certifications in any classified areas and include proof of such certification in the response:

a. Minority Women Business Enterprise

Yes No

If yes, list certifying agency: _____

b. Small Business Enterprise (SBE) or Disadvantaged Business Enterprise (DBE)

Yes No

If yes, list certifying agency: _____

c. Historically Underutilized Business (HUB)

Yes No

If yes, list certifying agency: _____

d. Historically Underutilized Business Zone Enterprise (HUBZone)

Yes No

If yes, list certifying agency: _____

e. Other recognized diversity certificate holder

Yes No

If yes, list certifying agency: SDVOSB - U.S. Department of Veterans Affairs CVE

H. List any relationships with subcontractors or affiliates intended to be used when providing services and identify if subcontractors meet minority-owned standards. If any, list which certifications subcontractors hold and certifying agency.

I. Describe how supplier differentiates itself from its competitors.

J. Describe any present or past litigation, bankruptcy or reorganization involving supplier.

K. Felony Conviction Notice: Indicate if the supplier

a. is a publicly held corporation and this reporting requirement is not applicable;

b. is not owned or operated by anyone who has been convicted of a felony; or

c. is owned or operated by and individual(s) who has been convicted of a felony and provide the names and convictions.

L. Describe any debarment or suspension actions taken against supplier

3.2 Distribution, Logistics

- A. Each offeror awarded an item under this solicitation may offer their complete product and service offering/a balance of line. Describe the full line of products and services offered by supplier.
- B. Describe how supplier proposes to distribute the products/service nationwide. Include any states where products and services will not be offered under the Master Agreement, including U.S. Territories and Outlying Areas.
- C. Describe how Participating Agencies are ensured they will receive the Master Agreement pricing; include all distribution channels such as direct ordering, retail or in-store locations, through distributors, etc. Describe how Participating Agencies verify and audit pricing to ensure its compliance with the Master Agreement.
- D. Identify all other companies that will be involved in processing, handling or shipping the products/service to the end user.
- E. Provide the number, size and location of Supplier's distribution facilities, warehouses and retail network as applicable.

3.3 Marketing and Sales

- A. Provide a detailed ninety-day plan beginning from award date of the Master Agreement describing the strategy to immediately implement the Master Agreement as supplier's primary go to market strategy for Public Agencies to supplier's teams nationwide, to include, but not limited to:
 - i. Executive leadership endorsement and sponsorship of the award as the public sector go-to-market strategy within first 10 days
 - ii. Training and education of Supplier's national sales force with participation from the Supplier's executive leadership, along with the OMNIA Partners team within first 90 days
- B. Provide a detailed ninety-day plan beginning from award date of the Master Agreement describing the strategy to market the Master Agreement to current Participating Public Agencies, existing Public Agency customers of Supplier, as well as to prospective Public Agencies nationwide immediately upon award, to include, but not limited to:
 - i. Creation and distribution of a co-branded press release to trade publications
 - ii. Announcement, Master Agreement details and contact information published on the Supplier's website within first 90 days
 - iii. Design, publication and distribution of co-branded marketing materials within first 90 days
 - iv. Commitment to attendance and participation with OMNIA Partners at national (i.e. NIGP Annual Forum, NPI Conference, etc.), regional (i.e. Regional NIGP Chapter Meetings, Regional Cooperative Summits, etc.)

and supplier-specific trade shows, conferences and meetings throughout the term of the Master Agreement

- v. Commitment to attend, exhibit and participate at the NIGP Annual Forum in an area reserved by OMNIA Partners for partner suppliers. Booth space will be purchased and staffed by Supplier. In addition, Supplier commits to provide reasonable assistance to the overall promotion and marketing efforts for the NIGP Annual Forum, as directed by OMNIA Partners.
- vi. Design and publication of national and regional advertising in trade publications throughout the term of the Master Agreement
- vii. Ongoing marketing and promotion of the Master Agreement throughout its term (case studies, collateral pieces, presentations, promotions, etc.)
- viii. Dedicated OMNIA Partners internet web-based homepage on Supplier's website with:
 - OMNIA Partners standard logo;
 - Copy of original Request for Proposal;
 - Copy of Master Agreement and amendments between Principal Procurement Agency and Supplier;
 - Summary of Products and pricing;
 - Marketing Materials
 - Electronic link to OMNIA Partners' website including the online registration page;
 - A dedicated toll-free number and email address for OMNIA Partners

C. Describe how Supplier will transition any existing Public Agency customers' accounts to the Master Agreement available nationally through OMNIA Partners. Include a list of current cooperative contracts (regional and national) Supplier holds and describe how the Master Agreement will be positioned among the other cooperative agreements.

D. Acknowledge Supplier agrees to provide its logo(s) to OMNIA Partners and agrees to provide permission for reproduction of such logo in marketing communications and promotions. Acknowledge that use of OMNIA Partners logo will require permission for reproduction, as well.

E. Confirm Supplier will be proactive in direct sales of Supplier's goods and services to Public Agencies nationwide and the timely follow up to leads established by OMNIA Partners. All sales materials are to use the OMNIA Partners logo. At a minimum, the Supplier's sales initiatives should communicate:

- i. Master Agreement was competitively solicited and publicly awarded by a Principal Procurement Agency
- ii. Best government pricing

- iii. No cost to participate
 - iv. Non-exclusive
- F. Confirm Supplier will train its national sales force on the Master Agreement. At a minimum, sales training should include:
- i. Key features of Master Agreement
 - ii. Working knowledge of the solicitation process
 - iii. Awareness of the range of Public Agencies that can utilize the Master Agreement through OMNIA Partners
 - iv. Knowledge of benefits of the use of cooperative contracts
- G. Provide the name, title, email and phone number for the person(s), who will be responsible for:
- i. Executive Support
 - ii. Marketing
 - iii. Sales
 - iv. Sales Support
 - v. Financial Reporting
 - vi. Accounts Payable
 - vii. Contracts
- H. Describe in detail how Supplier's national sales force is structured, including contact information for the highest-level executive in charge of the sales team.
- I. Explain in detail how the sales teams will work with the OMNIA Partners team to implement, grow and service the national program.
- I. Explain in detail how Supplier will manage the overall national program throughout the term of the Master Agreement, including ongoing coordination of marketing and sales efforts, timely new Participating Public Agency account set-up, timely contract administration, etc.
- J. State the amount of Supplier's Public Agency sales for the previous fiscal year. Provide a list of Supplier's top 10 Public Agency customers, the total purchases for each for the previous fiscal year along with a key contact for each.
- K. Describe Supplier's information systems capabilities and limitations regarding order management through receipt of payment, including description of multiple platforms that may be used for any of these functions.

M. Even though it is anticipated many Public Agencies will be able to utilize the Master Agreement without further formal solicitation, there may be circumstances where Public Agencies will issue their own solicitations. The following options are available when responding to a solicitation for Products covered under the Master Agreement.

- i. Respond with Master Agreement pricing (Contract Sales reported to OMNIA Partners).
- ii. If competitive conditions require pricing lower than the standard Master Agreement not-to-exceed pricing, Supplier may respond with lower pricing through the Master Agreement. If Supplier is awarded the contract, the sales are reported as Contract Sales to OMNIA Partners under the Master Agreement.
- iii. Respond with pricing higher than Master Agreement only in the unlikely event that the Public Agency refuses to utilize Master Agreement (Contract Sales are not reported to OMNIA Partners).
- iv. If alternative or multiple proposals are permitted, respond with pricing higher than Master Agreement, and include Master Agreement as the alternate or additional proposal.

Detail Supplier's strategies under these options when responding to a solicitation.

EXHIBIT F
FEDERAL FUNDS CERTIFICATIONS

FEDERAL CERTIFICATIONS
ADDENDUM FOR AGREEMENT FUNDED BY U.S. FEDERAL GRANT

TO WHOM IT MAY CONCERN:

Participating Agencies may elect to use federal funds to purchase under the Master Agreement. This form should be completed and returned.

DEFINITIONS

Contract means a legal instrument by which a non-Federal entity purchases property or services needed to carry out the project or program under a Federal award. The term as used in this part does not include a legal instrument, even if the non-Federal entity considers it a contract, when the substance of the transaction meets the definition of a Federal award or subaward

Contractor means an entity that receives a contract as defined in Contract.

Cooperative agreement means a legal instrument of financial assistance between a Federal awarding agency or pass-through entity and a non-Federal entity that, consistent with 31 U.S.C. 6302-6305:

- (a) Is used to enter into a relationship the principal purpose of which is to transfer anything of value from the Federal awarding agency or pass-through entity to the non-Federal entity to carry out a public purpose authorized by a law of the United States (see 31 U.S.C. 6101(3)); and not to acquire property or services for the Federal government or pass-through entity's direct benefit or use;
- (b) Is distinguished from a grant in that it provides for substantial involvement between the Federal awarding agency or pass-through entity and the non-Federal entity in carrying out the activity contemplated by the Federal award.
- (c) The term does not include:
 - (1) A cooperative research and development agreement as defined in 15 U.S.C. 3710a; or
 - (2) An agreement that provides only:
 - (i) Direct United States Government cash assistance to an individual;
 - (ii) A subsidy;
 - (iii) A loan;
 - (iv) A loan guarantee; or
 - (v) Insurance.

Federal awarding agency means the Federal agency that provides a Federal award directly to a non-Federal entity

Federal award has the meaning, depending on the context, in either paragraph (a) or (b) of this section:

- (a)(1) The Federal financial assistance that a non-Federal entity receives directly from a Federal awarding agency or indirectly from a pass-through entity, as described in § 200.101 Applicability; or
- (2) The cost-reimbursement contract under the Federal Acquisition Regulations that a non-Federal entity receives directly from a Federal awarding agency or indirectly from a pass-through entity, as described in § 200.101 Applicability.
- (b) The instrument setting forth the terms and conditions. The instrument is the grant agreement, cooperative agreement, other agreement for assistance covered in paragraph (b) of § 200.40 Federal financial assistance, or the cost-reimbursement contract awarded under the Federal Acquisition Regulations.
- (c) Federal award does not include other contracts that a Federal agency uses to buy goods or services from a contractor or a contract to operate Federal government owned, contractor operated facilities (GOCOs).
- (d) See also definitions of Federal financial assistance, grant agreement, and cooperative agreement.

Non-Federal entity means a state, local government, Indian tribe, institution of higher education (IHE), or nonprofit organization that carries out a Federal award as a recipient or subrecipient.

Nonprofit organization means any corporation, trust, association, cooperative, or other organization, not including IHEs, that:

- (a) Is operated primarily for scientific, educational, service, charitable, or similar purposes in the public interest;
- (b) Is not organized primarily for profit; and

(c) Uses net proceeds to maintain, improve, or expand the operations of the organization.

Obligations means, when used in connection with a non-Federal entity's utilization of funds under a Federal award, orders placed for property and services, contracts and subawards made, and similar transactions during a given period that require payment by the non-Federal entity during the same or a future period.

Pass-through entity means a non-Federal entity that provides a subaward to a subrecipient to carry out part of a Federal program.

Recipient means a non-Federal entity that receives a Federal award directly from a Federal awarding agency to carry out an activity under a Federal program. The term recipient does not include subrecipients.

Simplified acquisition threshold means the dollar amount below which a non-Federal entity may purchase property or services using small purchase methods. Non-Federal entities adopt small purchase procedures in order to expedite the purchase of items costing less than the simplified acquisition threshold. The simplified acquisition threshold is set by the Federal Acquisition Regulation at 48 CFR Subpart 2.1 (Definitions) and in accordance with 41 U.S.C. 1908. As of the publication of this part, the simplified acquisition threshold is \$250,000, but this threshold is periodically adjusted for inflation. (Also see definition of § 200.67 Micro-purchase.)

Subaward means an award provided by a pass-through entity to a subrecipient for the subrecipient to carry out part of a Federal award received by the pass-through entity. It does not include payments to a contractor or payments to an individual that is a beneficiary of a Federal program. A subaward may be provided through any form of legal agreement, including an agreement that the pass-through entity considers a contract.

Subrecipient means a non-Federal entity that receives a subaward from a pass-through entity to carry out part of a Federal program; but does not include an individual that is a beneficiary of such program. A subrecipient may also be a recipient of other Federal awards directly from a Federal awarding agency.

Termination means the ending of a Federal award, in whole or in part at any time prior to the planned end of period of performance.

The following certifications and provisions may be required and apply when Participating Agency expends federal funds for any purchase resulting from this procurement process. Pursuant to 2 C.F.R. § 200.326, all contracts, including small purchases, awarded by the Participating Agency and the Participating Agency's subcontractors shall contain the procurement provisions of Appendix II to Part 200, as applicable.

APPENDIX II TO 2 CFR PART 200

(A) Contracts for more than the simplified acquisition threshold currently set at \$250,000, which is the inflation adjusted amount determined by the Civilian Agency Acquisition Council and the Defense Acquisition Regulations Council (Councils) as authorized by 41 U.S.C. 1908, must address administrative, contractual, or legal remedies in instances where contractors violate or breach contract terms, and provide for such sanctions and penalties as appropriate.

Pursuant to Federal Rule (A) above, when a Participating Agency expends federal funds, the Participating Agency reserves all rights and privileges under the applicable laws and regulations with respect to this procurement in the event of breach of contract by either party.

Does offeror agree? YES gx Initials of Authorized Representative of offeror

(B) Termination for cause and for convenience by the grantee or subgrantee including the manner by which it will be effected and the basis for settlement. (All contracts in excess of \$10,000)

Pursuant to Federal Rule (B) above, when a Participating Agency expends federal funds, the Participating Agency reserves the right to immediately terminate any agreement in excess of \$10,000 resulting from this procurement process in the event of a breach or default of the agreement by Offeror as detailed in the terms of the contract.

Does offeror agree? YES gx Initials of Authorized Representative of offeror

(C) Equal Employment Opportunity. Except as otherwise provided under 41 CFR Part 60, all contracts that meet the definition of "federally assisted construction contract" in 41 CFR Part 60-1.3 must include the equal opportunity clause provided under 41 CFR 60-1.4(b), in accordance with Executive Order 11246, "Equal Employment Opportunity" (30 CFR 12319, 12935, 3 CFR Part, 1964-1965 Comp., p. 339), as amended by Executive Order 11375, "Amending Executive Order 11246 Relating to Equal Employment Opportunity," and implementing regulations at 41 CFR part 60, "Office of Federal Contract Compliance Programs, Equal Employment Opportunity, Department of Labor."

Pursuant to Federal Rule (C) above, when a Participating Agency expends federal funds on any federally assisted construction contract, the equal opportunity clause is incorporated by reference herein.

Does offeror agree to abide by the above? YES JK Initials of Authorized Representative of offeror

(D) Davis-Bacon Act, as amended (40 U.S.C. 3141-3148). When required by Federal program legislation, all prime construction contracts in excess of \$2,000 awarded by non-Federal entities must include a provision for compliance with the Davis-Bacon Act (40 U.S.C. 3141-3144, and 3146-3148) as supplemented by Department of Labor regulations (29 CFR Part 5, "Labor Standards Provisions Applicable to Contracts Covering Federally Financed and Assisted Construction"). In accordance with the statute, contractors must be required to pay wages to laborers and mechanics at a rate not less than the prevailing wages specified in a wage determination made by the Secretary of Labor. In addition, contractors must be required to pay wages not less than once a week. The non-Federal entity must place a copy of the current prevailing wage determination issued by the Department of Labor in each solicitation. The decision to award a contract or subcontract must be conditioned upon the acceptance of the wage determination. The non-Federal entity must report all suspected or reported violations to the Federal awarding agency. The contracts must also include a provision for compliance with the Copeland "Anti-Kickback" Act (40 U.S.C. 3145), as supplemented by Department of Labor regulations (29 CFR Part 3, "Contractors and Subcontractors on Public Building or Public Work Financed in Whole or in Part by Loans or Grants from the United States"). The Act provides that each contractor or subrecipient must be prohibited from inducing, by any means, any person employed in the construction, completion, or repair of public work, to give up any part of the compensation to which he or she is otherwise entitled. The non-Federal entity must report all suspected or reported violations to the Federal awarding agency.

Pursuant to Federal Rule (D) above, when a Participating Agency expends federal funds during the term of an award for all contracts and subgrants for construction or repair, offeror will be in compliance with all applicable Davis-Bacon Act provisions.

Does offeror agree? YES JK Initials of Authorized Representative of offeror

(E) Contract Work Hours and Safety Standards Act (40 U.S.C. 3701-3708). Where applicable, all contracts awarded by the non-Federal entity in excess of \$100,000 that involve the employment of mechanics or laborers must include a provision for compliance with 40 U.S.C. 3702 and 3704, as supplemented by Department of Labor regulations (29 CFR Part 5). Under 40 U.S.C. 3702 of the Act, each contractor must be required to compute the wages of every mechanic and laborer on the basis of a standard work week of 40 hours. Work in excess of the standard work week is permissible provided that the worker is compensated at a rate of not less than one and a half times the basic rate of pay for all hours worked in excess of 40 hours in the work week. The requirements of 40 U.S.C. 3704 are applicable to construction work and provide that no laborer or mechanic must be required to work in surroundings or under working conditions which are unsanitary, hazardous or dangerous. These requirements do not apply to the purchases of supplies or materials or articles ordinarily available on the open market, or contracts for transportation or transmission of intelligence.

Pursuant to Federal Rule (E) above, when a Participating Agency expends federal funds, offeror certifies that offeror will be in compliance with all applicable provisions of the Contract Work Hours and Safety Standards Act during the term of an award for all contracts by Participating Agency resulting from this procurement process.

Does offeror agree? YES JK Initials of Authorized Representative of offeror

(F) Rights to Inventions Made Under a Contract or Agreement. If the Federal award meets the definition of "funding agreement" under 37 CFR §401.2 (a) and the recipient or subrecipient wishes to enter into a contract with a small business firm or nonprofit organization regarding the substitution of parties, assignment or performance of experimental, developmental, or research work under that "funding agreement," the recipient or subrecipient must comply with the requirements of 37 CFR Part 401, "Rights to Inventions Made by Nonprofit Organizations and Small Business Firms Under Government Grants, Contracts and Cooperative Agreements," and any implementing regulations issued by the awarding agency.

Pursuant to Federal Rule (F) above, when federal funds are expended by Participating Agency, the offeror certifies that during the term of an award for all contracts by Participating Agency resulting from this procurement process, the offeror agrees to comply with all applicable requirements as referenced in Federal Rule (F) above.

Does offeror agree? YES JK Initials of Authorized Representative of offeror

(G) Clean Air Act (42 U.S.C. 7401-7671q.) and the Federal Water Pollution Control Act (33 U.S.C. 1251-1387), as amended— Contracts and subgrants of amounts in excess of \$150,000 must contain a provision that requires the non-Federal award to agree to comply with all applicable standards, orders or regulations issued pursuant to the Clean Air Act (42 U.S.C. 7401-7671q) and the Federal Water Pollution Control Act as amended (33 U.S.C. 1251- 1387). Violations must be reported to the Federal awarding agency and the Regional Office of the Environmental Protection Agency (EPA)

Pursuant to Federal Rule (G) above, when federal funds are expended by Participating Agency, the offeror certifies that during the term of an award for all contracts by Participating Agency member resulting from this procurement process, the offeror agrees to comply with all applicable requirements as referenced in Federal Rule (G) above.

Does offeror agree? YES JK Initials of Authorized Representative of offeror

(H) Debarment and Suspension (Executive Orders 12549 and 12689)—A contract award (see 2 CFR 180.220) must not be made to parties listed on the government wide exclusions in the System for Award Management (SAM), in accordance with the Executive Office of the President Office of Management and Budget (OMB) guidelines at 2 CFR 180 that implement Executive Orders 12549 (3 CFR part 1986 Comp., p. 189) and 12689 (3 CFR part 1989 Comp., p. 235), "Debarment and Suspension." SAM Exclusions contains the names of parties debarred, suspended, or otherwise excluded by agencies, as well as parties declared ineligible under statutory or regulatory authority other than Executive Order 12549.

Pursuant to Federal Rule (H) above, when federal funds are expended by Participating Agency, the offeror certifies that during the term of an award for all contracts by Participating Agency resulting from this procurement process, the offeror certifies that neither it nor its principals is presently debarred, suspended, proposed for debarment, declared ineligible, or voluntarily excluded from participation by any federal department or agency. If at any time during the term of an award the offeror or its principals becomes debarred, suspended, proposed for debarment, declared ineligible, or voluntarily excluded from participation by any federal department or agency, the offeror will notify the Participating Agency.

Does offeror agree? YES JK Initials of Authorized Representative of offeror

(I) Byrd Anti-Lobbying Amendment (31 U.S.C. 1352)—Contractors that apply or bid for an award exceeding \$100,000 must file the required certification. Each tier certifies to the tier above that it will not and has not used Federal appropriated funds to pay any person or organization for influencing or attempting to influence an officer or employee of any agency, a member of Congress, officer or employee of Congress, or an employee of a member of Congress in connection with obtaining any Federal contract, grant or any other award covered by 31 U.S.C. 1352. Each tier must also disclose any lobbying with non-Federal funds that takes place in connection with obtaining any Federal award. Such disclosures are forwarded from tier to tier up to the non-Federal award.

Pursuant to Federal Rule (I) above, when federal funds are expended by Participating Agency, the offeror certifies that during the term and after the awarded term of an award for all contracts by Participating Agency resulting from this procurement process, the offeror certifies that it is in compliance with all applicable provisions of the Byrd Anti-Lobbying Amendment (31 U.S.C. 1352). The undersigned further certifies that:

(1) No Federal appropriated funds have been paid or will be paid for on behalf of the undersigned, to any person for influencing or attempting to influence an officer or employee of any agency, a Member of Congress, an officer or employee of congress, or an employee of a Member of Congress in connection with the awarding of a Federal contract, the making of a Federal grant, the making of a Federal loan, the entering into a cooperative agreement, and the extension, continuation, renewal, amendment, or modification of a Federal contract, grant, loan, or cooperative agreement.

(2) If any funds other than Federal appropriated funds have been paid or will be paid to any person for influencing or attempting to influence an officer or employee of any agency, a Member of Congress, an officer or employee of congress, or an employee of a Member of Congress in connection with this Federal grant or cooperative agreement, the undersigned shall complete and submit Standard Form-LLL, "Disclosure Form to Report Lobbying", in accordance with its instructions.

(3) The undersigned shall require that the language of this certification be included in the award documents for all covered sub-awards exceeding \$100,000 in Federal funds at all appropriate tiers and that all subrecipients shall certify and disclose accordingly.

Does offeror agree? YES JK Initials of Authorized Representative of offeror

RECORD RETENTION REQUIREMENTS FOR CONTRACTS INVOLVING FEDERAL FUNDS

When federal funds are expended by Participating Agency for any contract resulting from this procurement process, offeror certifies that it will comply with the record retention requirements detailed in 2 CFR § 200.333. The offeror further certifies that offeror will retain all records as required by 2 CFR § 200.333 for a period of three years after grantees or subgrantees submit final expenditure reports or quarterly or annual financial reports, as applicable, and all other pending matters are closed.

Does offeror agree? YES JK Initials of Authorized Representative of offeror

CERTIFICATION OF COMPLIANCE WITH THE ENERGY POLICY AND CONSERVATION ACT

When Participating Agency expends federal funds for any contract resulting from this procurement process, offeror certifies that it will comply with the mandatory standards and policies relating to energy efficiency which are contained in the state energy conservation plan issued in compliance with the Energy Policy and Conservation Act (42 U.S.C. 6321 et seq.; 49 C.F.R. Part 18).

Does offeror agree? YES JK Initials of Authorized Representative of offeror

CERTIFICATION OF COMPLIANCE WITH BUY AMERICA PROVISIONS

To the extent purchases are made with Federal Highway Administration, Federal Railroad Administration, or Federal Transit Administration funds, offeror certifies that its products comply with all applicable provisions of the Buy America Act and agrees to provide such certification or applicable waiver with respect to specific products to any Participating Agency upon request. Purchases made in accordance with the Buy America Act must still follow the applicable procurement rules calling for free and open competition.

Does offeror agree? YES JK Initials of Authorized Representative of offeror

CERTIFICATION OF ACCESS TO RECORDS – 2 C.F.R. § 200.336

Offeror agrees that the Inspector General of the Agency or any of their duly authorized representatives shall have access to any documents, papers, or other records of offeror that are pertinent to offeror's discharge of its obligations under the Contract for the purpose of making audits, examinations, excerpts, and transcriptions. The right also includes timely and reasonable access to offeror's personnel for the purpose of interview and discussion relating to such documents.

Does offeror agree? YES JK Initials of Authorized Representative of offeror

CERTIFICATION OF APPLICABILITY TO SUBCONTRACTORS

Offeror agrees that all contracts it awards pursuant to the Contract shall be bound by the foregoing terms and conditions.

Does offeror agree? YES JK Initials of Authorized Representative of offeror

Offeror agrees to comply with all federal, state, and local laws, rules, regulations and ordinances, as applicable. It is further acknowledged that offeror certifies compliance with all provisions, laws, acts, regulations, etc. as specifically noted above.

Offeror's Name: ThunderCat Technology, LLC

Address, City, State, and Zip Code: 1925 Isaac Newton Square, Suite 180, Reston, VA 20190

Phone Number: 703-674-0216 Fax Number: 571-323-0918

Printed Name and Title of Authorized Representative: Jean Kim, Contracts

Email Address: jkim@thundercattech.com

Signature of Authorized Representative:  Date: 12/15/2020

FEMA SPECIAL CONDITIONS

Awarded Supplier(s) may need to respond to events and losses where products and services are needed for the immediate and initial response to emergency situations such as, but not limited to, water damage, fire damage, vandalism cleanup, biohazard cleanup, sewage decontamination, deodorization, and/or wind damage during a disaster or emergency situation. By submitting a proposal, the Supplier is accepted these FEMA Special Conditions required by the Federal Emergency Management Agency (FEMA).

"Contract" in the below pages under FEMA SPECIAL CONDITIONS is also referred to and defined as the "Master Agreement".

"Contractor" in the below pages under FEMA SPECIAL CONDITIONS is also referred to and defined as "Supplier" or "Awarded Supplier".

Conflicts of Interest

No employee, officer, or agent may participate in the selection, award, or administration of a contract supported by a FEMA award if he or she has a real or apparent conflict of interest. Such a conflict would arise when the employee, officer, or agent, any member of his or her immediate family, his or her partner, or an organization which employs or is about to employ any of these parties, has a financial or other interest in or a tangible personal benefit from a firm considered for award. 2 C.F.R. § 200.318(c)(1); See also Standard Form 424D, ¶ 7; Standard Form 424B, ¶ 3. i. FEMA considers a "financial interest" to be the potential for gain or loss to the employee, officer, or agent, any member of his or her immediate family, his or her partner, or an organization which employs or is about to employ any of these parties as a result of the particular procurement. The prohibited financial interest may arise from ownership of certain financial instruments or investments such as stock, bonds, or real estate, or from a salary, indebtedness, job offer, or similar interest that might be affected by the particular procurement. ii. FEMA considers an "apparent" conflict of interest to exist where an actual conflict does not exist, but where a reasonable person with knowledge of the relevant facts would question the impartiality of the employee, officer, or agent participating in the procurement. c. Gifts. The officers, employees, and agents of the Participating Public Agency nor the Participating Public Agency ("NFE") must neither solicit nor accept gratuities, favors, or anything of monetary value from contractors or parties to subcontracts. However, NFE's may set standards for situations in which the financial interest is de minimus, not substantial, or the gift is an unsolicited item of nominal value. 2 C.F.R. § 200.318(c)(1). d. Violations. The NFE's written standards of conduct must provide for disciplinary actions to be applied for violations of such standards by officers, employees, or agents of the NFE. 2 C.F.R. § 200.318(c)(1). For example, the penalty for a NFE's employee may be dismissal, and the penalty for a contractor might be the termination of the contract.

Contractor Integrity

A contractor must have a satisfactory record of integrity and business ethics. Contractors that are debarred or suspended as described in Chapter III, ¶ 6.d must be rejected and cannot receive contract awards at any level.

Public Policy

A contractor must comply with the public policies of the Federal Government and state, local government, or tribal government. This includes, among other things, past and current compliance with the:

- a. Equal opportunity and nondiscrimination laws
- b. Five affirmative steps described at 2 C.F.R. § 200.321(b) for all subcontracting under contracts supported by FEMA financial assistance; and FEMA Procurement Guidance June 21, 2016 Page IV- 7
- c. Applicable prevailing wage laws, regulations, and executive orders

Affirmative Steps

For any subcontracting opportunities, Contractor must take the following Affirmative steps:

1. Placing qualified small and minority businesses and women's business enterprises on solicitation lists;
2. Assuring that small and minority businesses, and women's business enterprises are solicited whenever they are potential sources;
3. Dividing total requirements, when economically feasible, into smaller tasks or quantities to permit maximum participation by small and minority businesses, and women's business enterprises;
4. Establishing delivery schedules, where the requirement permits, which encourage participation by small and minority businesses, and women's business enterprises; and

5. Using the services and assistance, as appropriate, of such organizations as the Small Business Administration and the Minority Business Development Agency of the Department of Commerce.

Prevailing Wage Requirements

When applicable, the awarded Contractor (s) and any and all subcontractor(s) agree to comply with all laws regarding prevailing wage rates including the Davis-Bacon Act, applicable to this solicitation and/or Participating Public Agencies. The Participating Public Agency shall notify the Contractor of the applicable pricing/prevailing wage rates and must apply any local wage rates requested. The Contractor and any subcontractor(s) shall comply with the prevailing wage rates set by the Participating Public Agency.

Federal Requirements

If products and services are issued in response to an emergency or disaster recovery the items below, located in this FEMA Special Conditions section of the Federal Funds Certifications, are activated and required when federal funding may be utilized.

2 C.F.R. § 200.326 and 2 C.F.R. Part 200, Appendix II, Required Contract Clauses

1. Termination for Convenience:

The right to terminate this Contract for the convenience of the Participating Public Agency is retained by the Participating Public Agency. In the event of a termination for convenience by the Participating Public Agency, the Participating Public Agency shall, at least ten (10) calendar days in advance, deliver written notice of the termination for convenience to Contractor. Upon Contractor's receipt of such written notice, Contractor immediately shall cease the performance of the Work and shall take reasonable and appropriate action to secure and protect the Work then in place. Contractor shall then be paid by the Participating Public Agency, in accordance with the terms and provisions of the Contract Documents, an amount not to exceed the actual labor costs incurred, the actual cost of all materials installed and the actual cost of all materials stored at the project site or away from the project site, as approved in writing by the Participating Public Agency but not yet paid for and which cannot be returned, and actual, reasonable and documented demobilization costs, if any, paid by Contractor and approved by the Participating Public Agency in connection with the Scope of Work in place which is completed as of the date of termination by the Participating Public Agency and that is in conformance with the Contract Documents, less all amounts previously paid for the Work. No amount ever shall be owed or paid to Contractor for lost or anticipated profits on any part of the Scope of Work not performed or for consequential damages of any kind.

2. Equal Employment Opportunity:

The Participating Public Agency highly encourages Contractors to implement Affirmative Action practices in their employment programs. This means Contractor should not discriminate against any employee or applicant for employment because of race, color, religion, sex, pregnancy, sexual orientation, political belief or affiliation, age, disability or genetic information.

During the performance of this contract, the contractor agrees as follows:

(1) The contractor will not discriminate against any employee or applicant for employment because of race, color, religion, sex, sexual orientation, gender identity, or national origin. The contractor will take affirmative action to ensure that applicants are employed, and that employees are treated during employment, without regard to their race, color, religion, sex, sexual orientation, gender identity, or national origin. Such action shall include, but not be limited to the following: Employment, upgrading, demotion, or transfer, recruitment or recruitment advertising; layoff or termination; rates of pay or other forms of compensation; and selection for training, including apprenticeship. The contractor agrees to post in conspicuous places, available to employees and applicants for employment, notices to be provided by the contracting officer setting forth the provisions of this nondiscrimination clause.

(2) The contractor will, in all solicitations or advertisements for employees placed by or on behalf of the contractor, state that all qualified applicants will receive consideration for employment without regard to race, color, religion, sex, sexual orientation, gender identity, or national origin.

(3) The contractor will not discharge or in any other manner discriminate against any employee or applicant for employment because such employee or applicant has inquired about, discussed, or disclosed the compensation of the employee or applicant or another employee or applicant. This provision shall not apply to instances in which an employee who has access to the compensation information of other employees or applicants as a part of such employee's essential job functions discloses the compensation of such other employees or applicants to individuals who do not otherwise have access to such information, unless such disclosure is in response to a formal complaint or charge, in furtherance of an investigation, proceeding, hearing, or action, including an investigation conducted by the employer, or is consistent with the contractor's legal duty to furnish information.

(4) The contractor will send to each labor union or representative of workers with which it has a collective bargaining agreement or other contract or understanding, a notice to be provided by the agency contracting officer, advising the labor union or workers' representative of the contractor's commitments under section 202 of Executive Order 11246 of September 24, 1965, and shall post copies of the notice in conspicuous places available to employees and applicants for employment.

(5) The contractor will comply with all provisions of Executive Order 11246 of September 24, 1965, and of the rules, regulations, and relevant orders of the Secretary of Labor.

(6) The contractor will furnish all information and reports required by Executive Order 11246 of September 24, 1965, and by the rules, regulations, and orders of the Secretary of Labor, or pursuant thereto, and will permit access to his books, records, and accounts by the contracting agency and the Secretary of Labor for purposes of investigation to ascertain compliance with such rules, regulations, and orders.

(7) In the event of the contractor's non-compliance with the nondiscrimination clauses of this contract or with any of such rules, regulations, or orders, this contract may be canceled, terminated or suspended in whole or in part and the contractor may be declared ineligible for further Government contracts in accordance with procedures authorized in Executive Order 11246 of September 24, 1965, and such other sanctions may be imposed and remedies invoked as provided in Executive Order 11246 of September 24, 1965, or by rule, regulation, or order of the Secretary of Labor, or as otherwise provided by law.

(8) The contractor will include the provisions of paragraphs (1) through (8) in every subcontract or purchase order unless exempted by rules, regulations, or orders of the Secretary of Labor issued pursuant to section 204 of Executive Order 11246 of September 24, 1965, so that such provisions will be binding upon each subcontractor or vendor. The contractor will take such action with respect to any subcontract or purchase order as may be directed by the Secretary of Labor as a means of enforcing such provisions including sanctions for noncompliance: *Provided*, however, that in the event the contractor becomes involved in, or is threatened with, litigation with a subcontractor or vendor as a result of such direction, the contractor may request the United States to enter into such litigation to protect the interests of the United States.

3. "During the performance of this contract, the contractor agrees as follows:

- (1) The contractor will not discriminate against any employee or applicant for employment because of race, color, religion, sex, or national origin. The contractor will take affirmative action to ensure that applicants are employed, and that employees are treated during employment without regard to their race, color, religion, sex, or national origin. Such action shall include, but not be limited to the following: Employment, upgrading, demotion, or transfer; recruitment or recruitment advertising; layoff or termination; rates of pay or other forms of compensation; and selection for training, including apprenticeship. The contractor agrees to post in conspicuous places, available to employees and applicants for employment, notices to be provided setting forth the provisions of this nondiscrimination clause.
- (2) The contractor will, in all solicitations or advertisements for employees placed by or on behalf of the contractor, state that all qualified applicants will receive considerations for employment without regard to race, color, religion, sex, or national origin.
- (3) The contractor will send to each labor union or representative of workers with which he has a collective bargaining agreement or other contract or understanding, a notice to be provided advising the said labor union or workers' representatives of the

contractor's commitments under this section, and shall post copies of the notice in conspicuous places available to employees and applicants for employment.

- (4) The contractor will comply with all provisions of Executive Order 11246 of September 24, 1965, and of the rules, regulations, and relevant orders of the Secretary of Labor.
- (5) The contractor will furnish all information and reports required by Executive Order 11246 of September 24, 1965, and by rules, regulations, and orders of the Secretary of Labor, or pursuant thereto, and will permit access to his books, records, and accounts by the administering agency and the Secretary of Labor for purposes of investigation to ascertain compliance with such rules, regulations, and orders.
- (6) In the event of the contractor's noncompliance with the nondiscrimination clauses of this contract or with any of the said rules, regulations, or orders, this contract may be canceled, terminated, or suspended in whole or in part and the contractor may be declared ineligible for further Government contracts or federally assisted construction contracts in accordance with procedures authorized in Executive Order 11246 of September 24, 1965, and such other sanctions as may be imposed and remedies invoked as provided in Executive Order 11246 of September 24, 1965, or by rule, regulation, or order of the Secretary of Labor, or as otherwise provided by law.
- (7) The contractor will include the portion of the sentence immediately preceding paragraph (1) and the provisions of paragraphs (1) through (7) in every subcontract or purchase order unless exempted by rules, regulations, or orders of the Secretary of Labor issued pursuant to section 204 of Executive Order 11246 of September 24, 1965, so that such provisions will be binding upon each subcontractor or vendor. The contractor will take such action with respect to any subcontract or purchase order as the administering agency may direct as a means of enforcing such provisions, including sanctions for noncompliance: Provided, however, That in the event a contractor becomes involved in, or is threatened with, litigation with a subcontractor or vendor as a result of such direction by the administering agency the contractor may request the United States to enter into such litigation to protect the interests of the United States."

4. Davis Bacon Act and Copeland Anti-Kickback Act.

- a. Applicability of Davis-Bacon Act. The Davis-Bacon Act only applies to the emergency Management Preparedness Grant Program, Homeland Security Grant Program, Nonprofit Security Grant Program, Tribal Homeland Security Grant Program, Port Security Grant Program, and Transit Security Grant Program. **It does not apply to other FEMA grant and cooperative agreement programs, including the Public Assistance Program.**
- b. All prime construction contracts in excess of \$2,000 awarded by non-Federal entities must include a provision for compliance with the Davis-Bacon Act (40 U.S.C. §§ 3141-3144 and 3146-3148) as supplemented by Department of Labor regulations at 29 C.F.R. Part 5 (Labor Standards Provisions Applicable to Contracts Covering Federally Financed and Assisted Construction)). See 2 C.F.R. Part 200, Appendix II, ¶ D.
- c. In accordance with the statute, contractors must be required to pay wages to laborers and mechanics at a rate not less than the prevailing wages specified in a wage determination made by the Secretary of Labor. In addition, contractors must be required to pay wages not less than once a week.
- d. The non-Federal entity must place a copy of the current prevailing wage determination issued by the Department of Labor in each solicitation. The decision to award a contract or subcontract must be conditioned upon the acceptance of the wage determination. The non-Federal entity must report all suspected or reported violations to the Federal awarding agency.

- e. In contracts subject to the Davis-Bacon Act, the contracts must also include a provision for compliance with the Copeland "Anti-Kickback" Act (40 U.S.C. § 3145), as supplemented by Department of Labor regulations at 29 C.F.R. Part 3 (Contractors and Subcontractors on Public Building or Public Work Financed in Whole or in Part by Loans or Grants from the United States). The Copeland Anti- Kickback Act provides that each contractor or subrecipient must be prohibited from inducing, by any means, any person employed in the construction, completion, or repair of public work, to give up any part of the compensation to which he or she is otherwise entitled. The non-Federal entity must report all suspected or reported violations to FEMA.
- f. The regulation at 29 C.F.R. § 5.5(a) does provide the required contract clause that applies to compliance with both the Davis-Bacon and Copeland Acts. However, as discussed in the previous subsection, the Davis-Bacon Act does not apply to Public Assistance recipients and subrecipients. In situations where the Davis-Bacon Act does not apply, neither does the Copeland "Anti-Kickback Act." However, for purposes of grant programs where both clauses do apply, FEMA requires the following contract clause:

"Compliance with the Copeland "Anti-Kickback" Act.

- (1) Contractor. The contractor shall comply with 18 U.S.C. § 874, 40U.S.C. § 3145, and the requirements of 29 C.F.R. pt. 3 as may be applicable, which are incorporated by reference into this contract.
- (2) Subcontracts. The contractor or subcontractor shall insert in any subcontracts the clause above and such other clauses as the FEMA may by appropriate instructions require, and also a clause requiring the subcontractors to include these clauses in any lower tier subcontracts. The prime contractor shall be responsible for the compliance by any subcontractor or lower tier subcontractor with all of these contract clauses
- (3) Breach. A breach of the contract clauses above may be grounds for termination of the contract, and for debarment as a contractor and subcontractor as provided in 29 C.F.R. § 5.12."

5. Contract Work Hours and Safety Standards Act.

- a. Applicability: This requirement applies to all FEMA grant and cooperative agreement programs.
- b. Where applicable (see 40 U.S.C. § 3701), all contracts awarded by the non-Federal entity in excess of \$100,000 that involve the employment of mechanics or laborers must include a provision for compliance with 40 U.S.C. §§ 3702 and 3704, as supplemented by Department of Labor regulations at 29 C.F.R. Part 5. See 2 C.F.R. Part 200, Appendix II, ¶ E.
- c. Under 40 U.S.C. § 3702, each contractor must be required to compute the wages of every mechanic and laborer on the basis of a standard work week of 40 hours. Work in excess of the standard work week is permissible provided that the worker is compensated at a rate of not less than one and a half times the basic rate of pay for all hours worked in excess of 40 hours in the workweek.
- d. The requirements of 40 U.S.C. § 3704 are applicable to construction work and provide that no laborer or mechanic must be required to work in surroundings or under working conditions which are unsanitary, hazardous or dangerous. These requirements do not apply to the purchases of supplies or materials or articles ordinarily available on the open market, or contracts for transportation or transmission of intelligence.
- e. The regulation at 29 C.F.R. § 5.5(b) provides the required contract clause concerning compliance with the Contract Work Hours and Safety Standards Act:

"Compliance with the Contract Work Hours and Safety Standards Act.

- (1) Overtime requirements. No contractor or subcontractor contracting for any part of the contract work which may require or involve the employment of laborers or mechanics shall require or permit any such laborer or mechanic in any workweek in which he or she is employed on such work to work in excess of forty hours in such workweek unless such laborer or mechanic receives compensation at a rate not less than one and one-half times the basic rate of pay for all hours worked in excess of forty hours in such workweek.
- (2) Violation; liability for unpaid wages; liquidated damages. In the event of any violation of the clause set forth in paragraph (1) of this section the contractor and any subcontractor responsible therefor shall be liable for the unpaid wages. In addition, such contractor and subcontractor shall be liable to the United States (in the case of work done under contract for the District of Columbia or a territory, to such District or to such territory), for liquidated damages. Such liquidated damages shall be computed with respect to each individual laborer or mechanic, including watchmen and guards, employed in violation of the clause set forth in paragraph (1) of this section, in the sum of \$10 for each calendar day on which such individual was required or permitted to work in excess of the standard workweek of forty hours without payment of the overtime wages required by the clause set forth in paragraph (1) of this section.
- (3) Withholding for unpaid wages and liquidated damages. The (write in the name of the Federal agency or the loan or grant recipient) shall upon its own action or upon written request of an authorized representative of the Department of Labor withhold or cause to be withheld, from any moneys payable on account of work performed by the contractor or subcontractor under any such contract or any other Federal contract with the same prime contractor, or any other federally-assisted contract subject to the Contract Work Hours and Safety Standards Act, which is held by the same prime contractor, such sums as may be determined to be necessary to satisfy any liabilities of such contractor or subcontractor for unpaid wages and liquidated damages as provided in the clause set forth in paragraph (2) of this section.
- (4) Subcontracts. The contractor or subcontractor shall insert in any subcontracts the clauses set forth in paragraph (1) through (4) of this section and also a clause requiring the subcontractors to include these clauses in any lower tier subcontracts. The prime contractor shall be responsible for compliance by any subcontractor or lower tier subcontractor with the clauses set forth in paragraphs (1) through (4) of this section."

6. Rights to Inventions Made Under a Contract or Agreement.

- a. Stafford Act Disaster Grants. This requirement **does not apply to the Public Assistance, Hazard Mitigation Grant Program, Fire Management Assistance Grant Program, Crisis Counseling Assistance and Training Grant Program, Disaster Case Management Grant Program, and Federal Assistance to Individuals and Households – Other Needs Assistance Grant Program, as**

FEMA awards under these programs do not meet the definition of "funding agreement."

- b. If the FEMA award meets the definition of "funding agreement" under 37 C.F.R. § 401.2(a) and the non-Federal entity wishes to enter into a contract with a small business firm or nonprofit organization regarding the substitution of parties, assignment or performance of experimental, developmental, or research work under that "funding agreement," the non-Federal entity must comply with the requirements of 37 C.F.R. Part 401 (Rights to Inventions Made by Nonprofit Organizations and Small Business Firms Under Government Grants, Contracts and Cooperative Agreements), and any implementing regulations issued by FEMA. See 2 C.F.R. Part 200, Appendix II, ¶ F.

- c. The regulation at 37 C.F.R. § 401.2(a) currently defines "funding agreement" as any contract, grant, or cooperative agreement entered into between any Federal agency, other than the Tennessee Valley Authority, and any contractor for the performance of experimental, developmental, or research work funded in whole or in part by the Federal government. This term also includes any assignment, substitution of parties, or subcontract of any type entered into for the performance of experimental, developmental, or research work under a funding agreement as defined in the first sentence of this paragraph.

7. Clean Air Act and the Federal Water Pollution Control Act. Contracts of amounts in excess of \$150,000 must contain a provision that requires the contractor to agree to comply with all applicable standards, orders, or regulations issued pursuant to the Clean Air Act (42 U.S.C. §§ 7401-7671q) and the Federal Water Pollution Control Act as amended (33 U.S.C. §§ 1251-1387). Violations must be reported to FEMA and the Regional Office of the Environmental Protection Agency. See 2 C.F.R. Part 200, Appendix II, ¶ G.

- a. The following provides a sample contract clause concerning compliance for contracts of amounts in excess of \$150,000:

"Clean Air Act

- (1) The contractor agrees to comply with all applicable standards, orders or regulations issued pursuant to the Clean Air Act, as amended, 42 U.S.C. § 7401 et seq.
- (2) The contractor agrees to report each violation to the (name of the state agency or local or Indian tribal government) and understands and agrees that the (name of the state agency or local or Indian tribal government) will, in turn, report each violation as required to assure notification to the (name of recipient), Federal Emergency Management Agency, and the appropriate Environmental Protection Agency Regional Office.
- (3) The contractor agrees to include these requirements in each subcontract exceeding \$150,000 financed in whole or in part with Federal assistance provided by FEMA.

Federal Water Pollution Control Act

- (1) The contractor agrees to comply with all applicable standards, orders or regulations issued pursuant to the Federal Water Pollution Control Act, as amended, 33 U.S.C. 1251 et seq.
- (2) The contractor agrees to report each violation to the (name of the state agency or local or Indian tribal government) and understands and agrees that the (name of the state agency or local or Indian tribal government) will, in turn, report each violation as required to assure notification to the (name of recipient), Federal Emergency Management Agency, and the appropriate Environmental Protection Agency Regional Office.
- (3) The contractor agrees to include these requirements in each subcontract exceeding \$150,000 financed in whole or in part with Federal assistance provided by FEMA."

8. Debarment and Suspension.

- a. Applicability: This requirement applies to all FEMA grant and cooperative agreement programs.
- b. Non-federal entities and contractors are subject to the debarment and suspension regulations implementing Executive Order 12549, *Debarment and Suspension* (1986) and Executive Order 12689, *Debarment and Suspension* (1989) at 2 C.F.R. Part 180 and the Department of Homeland Security's regulations at 2 C.F.R. Part 3000 (Non procurement Debarment and Suspension).

- c. These regulations restrict awards, subawards, and contracts with certain parties that are debarred, suspended, or otherwise excluded from or ineligible for participation in Federal assistance programs and activities. See 2 C.F.R. Part 200, Appendix II, ¶ H; and *Procurement Guidance for Recipients and Subrecipients Under 2 C.F.R. Part 200 (Uniform Rules): Supplement to the Public Assistance Procurement Disaster Assistance Team (PDAT) Field Manual Chapter IV, ¶ 6.d, and Appendix C, ¶ 2 [hereinafter PDAT Supplement]*. A contract award must not be made to parties listed in the SAM Exclusions. SAM Exclusions is the list maintained by the General Services Administration that contains the names of parties debarred, suspended, or otherwise excluded by agencies, as well as parties declared ineligible under statutory or regulatory authority other than Executive Order 12549. SAM exclusions can be accessed at www.sam.gov. See 2 C.F.R. § 180.530; PDAT Supplement, Chapter IV, ¶ 6.d and Appendix C, ¶ 2.
- d. In general, an "excluded" party cannot receive a Federal grant award or a contract within the meaning of a "covered transaction," to include subawards and subcontracts. This includes parties that receive Federal funding indirectly, such as contractors to recipients and subrecipients. The key to the exclusion is whether there is a "covered transaction," which is any non-procurement transaction (unless excepted) at either a "primary" or "secondary" tier. Although "covered transactions" do not include contracts awarded by the Federal Government for purposes of the non-procurement common rule and DHS's implementing regulations, it does include some contracts awarded by recipients and subrecipient.
- e. Specifically, a covered transaction includes the following contracts for goods or services:
 - (1) The contract is awarded by a recipient or subrecipient in the amount of at least \$25,000.
 - (2) The contract requires the approval of FEMA, regardless of amount.
 - (3) The contract is for federally required audit services.
 - (4) A subcontract is also a covered transaction if it is awarded by the contractor of a recipient or subrecipient and requires either the approval of FEMA or is in excess of \$25,000.
- d. The following provides a debarment and suspension clause. It incorporates an optional method of verifying that contractors are not excluded or disqualified:

"Suspension and Debarment

- (1) This contract is a covered transaction for purposes of 2 C.F.R. pt. 180 and 2 C.F.R. pt. 3000. As such the contractor is required to verify that none of the contractor, its principals (defined at 2 C.F.R. § 180.995), or its affiliates (defined at 2 C.F.R. § 180.905) are excluded (defined at 2 C.F.R. § 180.940) or disqualified (defined at 2 C.F.R. § 180.935).
- (2) The contractor must comply with 2 C.F.R. pt. 180, subpart C and 2 C.F.R. pt. 3000, subpart C and must include a requirement to comply with these regulations in any lower tier covered transaction it enters into.
- (3) This certification is a material representation of fact relied upon by (insert name of subrecipient). If it is later determined that the contractor did not comply with 2 C.F.R. pt. 180, subpart C and 2 C.F.R. pt. 3000, subpart C, in addition to remedies available to (name of state agency serving as recipient and name of subrecipient), the Federal Government may pursue available remedies, including but not limited to suspension and/or debarment.
- (4) The bidder or proposer agrees to comply with the requirements of 2 C.F.R. pt. 180, subpart C and 2 C.F.R. pt. 3000, subpart C while this offer is valid and throughout the

period of any contract that may arise from this offer. The bidder or proposer further agrees to include a provision requiring such compliance in its lower tier covered transactions.”

9. Byrd Anti-Lobbying Amendment.

- a. Applicability: This requirement applies to all FEMA grant and cooperative agreement programs.
- b. Contractors that apply or bid for an award of \$100,000 or more must file the required certification. See 2 C.F.R. Part 200, Appendix II, ¶ 1; 44 C.F.R. Part 18; *PDAT Supplement*, Chapter IV, 6.c; Appendix C, ¶ 4.
- c. Each tier certifies to the tier above that it will not and has not used Federal appropriated funds to pay any person or organization for influencing or attempting to influence an officer or employee of any agency, a member of Congress, officer or employee of Congress, or an employee of a member of Congress in connection with obtaining any Federal contract, grant or any other award covered by 31 U.S.C. § 1352. Each tier must also disclose any lobbying with non-Federal funds that takes place in connection with obtaining any Federal award. Such disclosures are forwarded from tier to tier up to the non-Federal award. See *PDAT Supplement*, Chapter IV, ¶ 6.c and Appendix C, ¶ 4.
- d. The following provides a Byrd Anti-Lobbying contract clause:

“Byrd Anti-Lobbying Amendment, 31 U.S.C. § 1352 (as amended)

Contractors who apply or bid for an award of \$100,000 or more shall file the required certification. Each tier certifies to the tier above that it will not and has not used Federal appropriated funds to pay any person or organization for influencing or attempting to influence an officer or employee of any agency, a member of Congress, officer or employee of Congress, or an employee of a member of Congress in connection with obtaining any Federal contract, grant, or any other award covered by 31 U.S.C. § 1352. Each tier shall also disclose any lobbying with non-Federal funds that takes place in connection with obtaining any Federal award. Such disclosures are forwarded from tier to tier up to the recipient.”

APPENDIX A, 44 C.F.R. PART 18 – CERTIFICATION REGARDING LOBBYING

Certification for Contracts, Grants, Loans, and Cooperative Agreements (To be submitted with each bid or offer exceeding \$100,000)

The undersigned [Contractor] certifies, to the best of his or her knowledge, that:

1. No Federal appropriated funds have been paid or will be paid, by or on behalf of the undersigned, to any person for influencing or attempting to influence an officer or employee of an agency, a Member of Congress, an officer or employee of Congress, or an employee of a Member of Congress in connection with the awarding of any Federal contract, the making of any Federal grant, the making of any Federal loan, the entering into of any cooperative agreement, and the extension, continuation, renewal, amendment, or modification of any Federal contract, grant, loan, or cooperative agreement.
2. If any funds other than Federal appropriated funds have been paid or will be paid to any person for influencing or attempting to influence an officer or employee of any agency, a Member of Congress, an officer or employee of Congress, or an employee of a Member of Congress in connection with this Federal contract, grant, loan, or cooperative agreement, the undersigned shall complete and submit Standard Form- LLL, “Disclosure Form to Report

Lobbying," in accordance with its instructions.

3. The undersigned shall require that the language of this certification be included in the award documents for all subawards at all tiers (including subcontracts, subgrants, and contracts under grants, loans, and cooperative agreements) and that all subrecipients shall certify and disclose accordingly.

This certification is a material representation of fact upon which reliance was placed when this transaction was made or entered into. Submission of this certification is a prerequisite for making or entering into this transaction imposed by 31, U.S.C. § 1352 (as amended by the Lobbying Disclosure Act of 1995). Any person who fails to file the required certification shall be subject to a civil penalty of not less than \$10,000 and not more than \$100,000 for each such failure.

The Contractor, ThunderCat Technology, LLC, certifies or affirms the truthfulness and accuracy of each statement of its certification and disclosure, if any. In addition, the Contractor understands and agrees that the provisions of 31 U.S.C. § 3801 et seq., apply to this certification and disclosure, if any.


Signature of Contractor's Authorized Official

Jean Kim, Contracts
Name and Title of Contractor's Authorized Official

12/15/2020

Date"

10. Procurement of Recovered Materials.

- a. Applicability: This requirement applies to all FEMA grant and cooperative agreement programs.
- b. A non-Federal entity that is a state agency or agency of a political subdivision of a state and its contractors must comply with Section 6002 of the Solid Waste Disposal Act, Pub. L. No. 89-272 (1965) (codified as amended by the Resource Conservation and Recovery Act at 42 U.S.C. § 6962). See 2 C.F.R. Part 200, Appendix II, ¶ J; 2 C.F.R. § 200.322; PDAT Supplement, Chapter V, ¶ 7.
- c. The requirements of Section 6002 include procuring only items designated in guidelines of the EPA at 40 C.F.R. Part 247 that contain the highest percentage of recovered materials practicable, consistent with maintaining a satisfactory level of competition, where the purchase price of the item exceeds \$10,000 or the value of the quantity acquired by the preceding fiscal year exceeded \$10,000; procuring solid waste management services in a manner that maximizes energy and resource recovery; and establishing an affirmative procurement program for procurement of recovered materials identified in the EPA guidelines.
- d. The following provides the clause that a state agency or agency of a political subdivision of a state and its contractors can include in contracts meeting the above contract thresholds:

"(1) In the performance of this contract, the Contractor shall make maximum use of products containing recovered materials that are EPA- designated items unless the product cannot be acquired—

- (i) Competitively within a timeframe providing for compliance with the

contract performance schedule;

(ii) Meeting contract performance requirements; or

(iii) At a reasonable price.

(2) Information about this requirement, along with the list of EPA- designate items, is available at EPA's Comprehensive Procurement Guidelines web site, <https://www.epa.gov/smm/comprehensive-procurement-guideline-cpg-program>."

11. Additional FEMA Requirements.

a. The Uniform Rules authorize FEMA to require additional provisions for non- Federal entity contracts. FEMA, pursuant to this authority, requires or recommends the following:

b. Changes.

To be eligible for FEMA assistance under the non-Federal entity's FEMA grant or cooperative agreement, the cost of the change, modification, change order, or constructive change must be allowable, allocable, within the scope of its grant or cooperative agreement, and reasonable for the completion of project scope. FEMA recommends, therefore, that a non-Federal entity include a changes clause in its contract that describes how, if at all, changes can be made by either party to alter the method, price, or schedule of the work without breaching the contract. The language of the clause may differ depending on the nature of the contract and the end-item procured.

c. Access to Records.

All non-Federal entities must place into their contracts a provision that all contractors and their successors, transferees, assignees, and subcontractors acknowledge and agree to comply with applicable provisions governing Department and FEMA access to records, accounts, documents, information, facilities, and staff. See DHS Standard Terms and Conditions, v 3.0, ¶ XXVI (2013).

d. The following provides a contract clause regarding access to records:

"Access to Records. The following access to records requirements apply to this contract:

(1) The contractor agrees to provide (insert name of state agency or local or Indian tribal government), (insert name of recipient), the FEMA Administrator, the Comptroller General of the United States, or any of their authorized representatives access to any books, documents, papers, and records of the Contractor which are directly pertinent to this contract for the purposes of making audits, examinations, excerpts, and transcriptions.

(2) The Contractor agrees to permit any of the foregoing parties to reproduce by any means whatsoever or to copy excerpts and transcriptions as reasonably needed.

(3) The contractor agrees to provide the FEMA Administrator or his authorized representatives access to construction or other work sites pertaining to the work being completed under the contract."

12. DHS Seal, Logo, and Flags.

- a. All non-Federal entities must place in their contracts a provision that a contractor shall not use the DHS seal(s), logos, crests, or reproductions of flags or likenesses of DHS agency officials without specific FEMA pre-approval. See DHS Standard Terms and Conditions, v 3.0, ¶ XXV (2013).
- b. The following provides a contract clause regarding DHS Seal, Logo, and Flags: "The contractor shall not use the DHS seal(s), logos, crests, or reproductions of flags or likenesses of DHS agency officials without specific FEMA pre- approval."

13. Compliance with Federal Law, Regulations, and Executive Orders.

- a. All non-Federal entities must place into their contracts an acknowledgement that FEMA financial assistance will be used to fund the contract along with the requirement that the contractor will comply with all applicable federal law, regulations, executive orders, and FEMA policies, procedures, and directives.
- b. The following provides a contract clause regarding Compliance with Federal Law, Regulations, and Executive Orders: "This is an acknowledgement that FEMA financial assistance will be used to fund the contract only. The contractor will comply will all applicable federal law, regulations, executive orders, FEMA policies, procedures, and directives."

14. No Obligation by Federal Government.

- a. The non-Federal entity must include a provision in its contract that states that the Federal Government is not a party to the contract and is not subject to any obligations or liabilities to the non-Federal entity, contractor, or any other party pertaining to any matter resulting from the contract.
- b. The following provides a contract clause regarding no obligation by the Federal Government: "The Federal Government is not a party to this contract and is not subject to any obligations or liabilities to the non-Federal entity, contractor, or any other party pertaining to any matter resulting from the contract."

15. Program Fraud and False or Fraudulent Statements or Related Acts.

- a. The non-Federal entity must include a provision in its contract that the contractor acknowledges that 31 U.S.C. Chap. 38 (Administrative Remedies for False Claims and Statements) applies to its actions pertaining to the contract.
- b. The following provides a contract clause regarding Fraud and False or Fraudulent or Related Acts: "The contractor acknowledges that 31 U.S.C. Chap. 38 (Administrative Remedies for False Claims and Statements) applies to the contractor's actions pertaining to thiscontract."

Additional contract clauses per 2 C.F.R. § 200.325

For applicable construction/reconstruction/renovation and related services: A payment and performance bond are both required for 100 percent of the contract price. A "performance bond" is one executed in connection with a contract to secure fulfillment of all the contractor's obligations under such contract. A "payment bond" is one executed in connection with a contract to assure payment as required by law of all persons supplying labor and material in the execution of the work provided in the contract.

Offeror agrees to comply with all terms and conditions outlined in the FEMA Special Conditions section of this solicitation.


Offeror's Name: ThunderCat Technology, LLC

Address, City, State, and Zip Code: 1925 Isaac Newton Square, Suite 180, Reston, VA 20190

Phone Number: 703-674-0216 Fax Number: 571-323-0918

Printed Name and Title of Authorized Representative: Jean Kim, Contracts

Email Address: jkim@thundercattech.com

Signature of Authorized Representative: 

Date: 12/15/2020

EXHIBIT G
NEW JERSEY BUSINESS COMPLIANCE

NEW JERSEY BUSINESS COMPLIANCE

Suppliers intending to do business in the State of New Jersey must comply with policies and procedures required under New Jersey statutes. All offerors submitting proposals must complete the following forms specific to the State of New Jersey. Completed forms should be submitted with the offeror's response to the RFP. Failure to complete the New Jersey packet will impact OMNIA Partners' ability to promote the Master Agreement in the State of New Jersey.

DOC #1	Statement of Ownership Disclosure
DOC #2	Non-Collusion Affidavit
DOC #3	Affirmative Action Affidavit
DOC #4	Political Contribution Disclosure Form
DOC #5	Stockholder Disclosure Certification
DOC #6	Certification of Non-Involvement in Prohibited Activities in Iran
DOC #7	New Jersey Business Registration Certificate
DOC #8	EEOAA Evidence
DOC #9	McBride-Principles

New Jersey suppliers are required to comply with the following New Jersey statutes when applicable:

- all anti-discrimination laws, including those contained in N.J.S.A. 10:2-1 through N.J.S.A. 10:2-14, N.J.S.A. 10:5-1, and N.J.S.A. 10:5-31 through 10:5-38;
- Prevailing Wage Act, N.J.S.A. 34:11-56.26, for all contracts within the contemplation of the Act;
- Public Works Contractor Registration Act, N.J.S.A. 34:11-56.26; and
- Bid and Performance Security, as required by the applicable municipal or state statutes.

Due to COVID-19, documents requiring a notary seal may be obtained later upon request

STATEMENT OF OWNERSHIP DISCLOSURE

N.J.S.A. 52:25-24.2 (P.L. 1977, c.33, as amended by P.L. 2016, c.43)

This statement shall be completed, certified to, and included with all bid and proposal submissions. Failure to submit the required information is cause for automatic rejection of the bid or proposal.

Name of Organization: ThunderCat Technology, LLC

Organization Address: 1925 Isaac Newton Square, Suite 180, Reston, VA 20190

Part I Check the box that represents the type of business organization:

- Sole Proprietorship (skip Parts II and III, execute certification in Part IV)
- Non-Profit Corporation (skip Parts II and III, execute certification in Part IV)
- For-Profit Corporation (any type) Limited Liability Company (LLC)
- Partnership Limited Partnership Limited Liability Partnership (LLP)
- Other (be specific): _____

Part II

- The list below contains the names and addresses of all stockholders in the corporation who own 10 percent or more of its stock, of any class, or of all individual partners in the partnership who own a 10 percent or greater interest therein, or of all members in the limited liability company who own a 10 percent or greater interest therein, as the case may be. **(COMPLETE THE LIST BELOW IN THIS SECTION)**

OR

- No one stockholder in the corporation owns 10 percent or more of its stock, of any class, or no individual partner in the partnership owns a 10 percent or greater interest therein, or no member in the limited liability company owns a 10 percent or greater interest therein, as the case may be. **(SKIP TO PART IV)**

(Please attach additional sheets if more space is needed):

Name of Individual or Business Entity	Home Address (for Individuals) or Business Address
Thomas Deierlein	19 Westbury Road, Garden City, NY 11530

Part III DISCLOSURE OF 10% OR GREATER OWNERSHIP IN THE STOCKHOLDERS, PARTNERS OR LLC MEMBERS LISTED IN PART II

If a bidder has a direct or indirect parent entity which is publicly traded, and any person holds a 10 percent or greater beneficial interest in the publicly traded parent entity as of the last annual federal Security and Exchange Commission (SEC) or foreign equivalent filing, ownership disclosure can be met by providing links to the website(s) containing the last annual filing(s) with the federal Securities and Exchange Commission (or foreign equivalent) that contain the name and address of each person holding a 10% or greater beneficial interest in the publicly traded parent entity, along with the relevant page numbers of the filing(s) that contain the information on each such person. **Attach additional sheets if more space is needed.**


Website (URL) containing the last annual SEC (or foreign equivalent) filing	Page #'s

Please list the names and addresses of each stockholder, partner or member owning a 10 percent or greater interest in any corresponding corporation, partnership and/or limited liability company (LLC) listed in Part II **other than for any publicly traded parent entities referenced above.** The disclosure shall be continued until names and addresses of every noncorporate stockholder, and individual partner, and member exceeding the 10 percent ownership criteria established pursuant to N.J.S.A. 52:25-24.2 has been listed. **Attach additional sheets if more space is needed.**

Stockholder/Partner/Member and Corresponding Entity Listed in Part II	Home Address (for Individuals) or Business Address
Thomas Deierlein	19 Westbury Road, Garden City, NY 11530

Part IV Certification

I, being duly sworn upon my oath, hereby represent that the foregoing information and any attachments thereto to the best of my knowledge are true and complete. I acknowledge: that I am authorized to execute this certification on behalf of the bidder/proposer; that the **<name of contracting unit>** is relying on the information contained herein and that I am under a continuing obligation from the date of this certification through the completion of any contracts with **<type of contracting unit>** to notify the **<type of contracting unit>** in writing of any changes to the information contained herein; that I am aware that it is a criminal offense to make a false statement or misrepresentation in this certification, and if I do so, I am subject to criminal prosecution under the law and that it will constitute a material breach of my agreement(s) with the, permitting the **<type of contracting unit>** to declare any contract(s) resulting from this certification void and unenforceable.

Full Name (Print):	Jean Kim	Title:	Contracts
Signature:		Date:	12/15/2020

DOC #2

NON-COLLUSION AFFIDAVIT

STANDARD BID DOCUMENT REFERENCE	
	Reference: VII-H
Name of Form:	NON-COLLUSION AFFIDAVIT
Statutory Reference:	No specific statutory reference State Statutory Reference N.J.S.A. 52:34-15
Instructions Reference:	Statutory and Other Requirements VII-H
Description:	The Owner's use of this form is optional. It is used to ensure that the bidder has not participated in any collusion with any other bidder or Owner representative or otherwise taken any action in restraint of free and competitive bidding.

NON-COLLUSION AFFIDAVIT

Commonwealth Virginia
State of New Jersey
County of Fairfax

ss:

I, Daniel R. Little residing in Hillsboro
(name of affiant) (name of municipality)
in the County of Loudoun and State of Hillsboro of full
age, being duly sworn according to law on my oath depose and say that:

I am Vice President of the firm of ThunderCat Technology, LLC
(title or position) (name of firm)

the bidder making this Proposal for the bid

entitled OMNIA Partners National Cooperative Contract, and that I executed the said proposal with
(title of bid proposal)
full authority to do so that said bidder has not, directly or indirectly entered into any agreement,
participated in any collusion, or otherwise taken any action in restraint of free, competitive bidding in
connection with the above named project; and that all statements contained in said proposal and in this
affidavit are true and correct, and made with full knowledge that the Region 4 Education
Service Center relies upon the truth of the statements contained in said Proposal
(name of contracting unit)
and in the statements contained in this affidavit in awarding the contract for the said project.

I further warrant that no person or selling agency has been employed or retained to solicit or secure such
contract upon an agreement or understanding for a commission, percentage, brokerage, or contingent
fee, except bona fide employees or bona fide established commercial or selling agencies maintained by
ThunderCat Technology, LLC.

Subscribed and sworn to

before me this day

Daniel R. Little
Signature

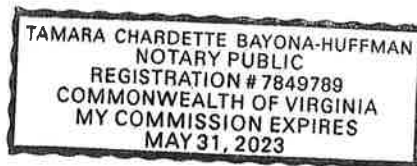
January 15, 2021

Daniel R. Little, VP
(Type or print name of affiant under signature)

Tamara Bayona-Huffman
Notary public of Commonwealth of Virginia

My Commission expires May 31, 2023

(Seal)



**AFFIRMATIVE ACTION AFFIDAVIT
(P.L. 1975, C.127)**

Company Name: ThunderCat Technology, LLC

Street: 1925 Isaac Newton Square, Suite 180

City, State, Zip Code: Reston, VA 20190

Proposal Certification:

Indicate below company's compliance with New Jersey Affirmative Action regulations. Company's proposal will be accepted even if company is not in compliance at this time. No contract and/or purchase order may be issued, however, until all Affirmative Action requirements are met.

Required Affirmative Action Evidence:

Procurement, Professional & Service Contracts (Exhibit A)

Vendors must submit with proposal:

1. A photo copy of their Federal Letter of Affirmative Action Plan Approval

OR

2. A photo copy of their Certificate of Employee Information Report

OR

3. A complete Affirmative Action Employee Information Report (AA302) _____

Public Work – Over \$50,000 Total Project Cost:

A. No approved Federal or New Jersey Affirmative Action Plan. We will complete Report Form

AA201-A upon receipt from the

B. Approved Federal or New Jersey Plan – certificate enclosed

I further certify that the statements and information contained herein, are complete and correct to the best of my knowledge and belief.

12/15/2020

Date



Authorized Signature and Title

Contracts

Small Business Plan


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ThunderCat Technology

W52P1J-20-D-0066
ITES-SW2
August 31, 2020

Commercial Small Business Subcontracting Plan

This Subcontracting Plan was Submitted by:

Signature: 

Typed Name: David Schlosser

Title: Chief Operating Officer, ThunderCat Technology, LLC

Date Prepared: April 29, 2020

Phone Number: (703) 674-0248 – Office or (703) 963-4827 - Mobile

Fax Number: (571) 323-0918

Plan Period: ThunderCat Technology, LLC plan period for one year is from August 31, 2020 to September 1, 2021.

Government Contracting Officer APPROVAL:

Signature: SOMMER.JILL. Digitally signed by
SOMMER.JILL.M.1228874732
M.1228874732 Date: 2020.08.31 16:12:42
-05'00'

Printed Name: Jill M. Sommer

Agency: Army Contracting Command-Rock Island

Date Signed: 31 August 2020

Commercial Small Business Plan (Sections L.11.3.4, L.13.2.1.4 & M.3.3.4)

FAR/Section L&M Requirements	Response
Subcontractor registration in SAM IAW Section I, FAR 52.219-9 (c)(2)(ii)(a)&(b)	Verified in SAM ¹
Separate goals with dollar amounts and percentages, IAW Section I, FAR 52.219-9 (d)(1) and (d)(2)(i-vii)	Located at Tables 1 ² and 3
Separate goals with dollar amounts and percentages, IAW Section I, FAR 52.219-9 (d)(1)(ii)(a)	Located at Table 1. ThunderCat will determine Small Business utilization for each Task Order. In instances when the delineation of work share is determined by our Tribally-Owned Small Business Partners (Raventek or Vista Defense), the Contracting Officer will be notified in advance for a determination.
Description of the types of supplies and services to be subcontracted IAW Section I, FAR 52.219-9 (d)(3)(i-vi)	Confirmed in Tables 2 and 3
Description of the method used to develop subcontracting goals IAW Section I, FAR 52.219-9 (d)(4)	In order to maximize participation by eligible small businesses, we looked at: Technical Competency, Coverage, Past Performance, Specialty and Proximity. Technical competency includes services related to software such as engineering, design, consulting, help desk expertise as well as training and education. For larger Task Orders, we decided that the Tribal-owned Small Businesses served multiple regions and locations and had established Past Performance delivering goods and services to DoD. We also wanted niche experts and specialists that understood unique software applications related to specific areas such as business processes, geospatial visualization, travel, logistics and cybersecurity. Proximity meant we will use companies within the region to keep travel costs low. Our method for updating this list includes research in Deltek's GovWin, betaSAM.gov, ThunderCat's Veterans' affiliations and the Women-Owned Small Business Council. We also advertise (print, web and radio), attend/present at symposia and maintain a booth at national trade shows. Our personnel are trained to gather

¹ The exception to SAM verification (FAR 52.219 (d)(2)(iii)) is the self-certification of Major General Patricia Frost, U.S. Army, Retired, as a Woman Owned Small Business, Veteran Owned Small Business and Service Disabled Veteran Owned Small Business.

² All of the goals are positive, including the overall Small Disadvantaged Goal being greater than 5% (DFARS 219.705-4(d))

FAR/Section L&M Requirements	Response
	critical information in order to provide fresh opportunities to small businesses.
Description of the method used to identify potential sources IAW Section I, FAR 52.219-9 (d)(5)	ThunderCat maintains Small Business bidder source lists based on a number of categories and subcategories.
Statement regarding the inclusion of indirect costs IAW Section I, FAR 52.219-9 (d)(6)	Indirect costs were included in this Commercial Subcontracting Plan.
Name of the individual responsible for the Subcontracting program IAW Section I, FAR 52.219-9 (d)(7)	The Subcontracts Manager is Jean Kim (jkim@thundercattech.com). Her duties are to maintain records and communicate with the subcontractors. Assisting her is Blaine Jones (bjones@thundercattech.com) from the Program Management Office. Her responsibility is to incorporate and monitor Small Business goals by entering data into our management tracking system for ISO and Contracting Officer reporting purposes.
Assurances that Subcontractors will be given equitable chance to compete IAW Section I, FAR 52.219-9 (d)(8)	Our company policy is to promote and support services performed by Small Businesses. An initial and annual subcontracting packet will be issued requiring recertification as a Small Business (SBA under 8a/CVE under Veterans Affairs), re-registration in SAM and maintaining Representations and Certifications. The subcontractor agreement will be reviewed annually to verify that there are no obstacles to competition under this contract. Finally, the time between issuance of Task Order to a subcontractor's acknowledgement will be verified and recorded to assure that the Small Business is given the maximum opportunity to participate in the 'Intent to Bid' process.
Assurances that provisions of FAR 52.219-9 (d)(8) are followed IAW Section I, FAR 52.219-9 (d)(9)	The provisions and requirements of this Commercial Subcontracting Plan are flowed down to all subcontractors.
Compliance with all information gathering and reporting requirements IAW Section I, FAR 52.219-9 (d)(10)(i-vii)	ThunderCat Technology will confirm these reporting requirements as part of its kickoff with Army Contracting Command. Part of this guidance is the requirement to file Summary Subcontract Reports (SSRs).
Recordkeeping requirements IAW Section I, FAR 52.219-9 (d)(11)(i-v)	The establishment and maintenance of subcontracting records will be maintained by our Subcontracts Manager, Jean Kim (jkim@thundercattech.com).
i. Source Lists	ThunderCat maintains Small Business bidder source lists based on a number of categories and subcategories. These

FAR/Section L&M Requirements	Response
	<p>are currently being updated in anticipation of this requirement In addition to word-of-mouth, we research contracting portals such as Deltek's GovWin, betaSAM.gov, ThunderCat's Veterans' affiliations and the Women-Owned Small Business Council. We also advertise in print, web and radio. Our plan is to update and disseminate annually in order to provide fresh opportunities to new small businesses. (See Section iv – Outreach)</p>
<p>ii. Organizations Contacted</p>	<p>As part of our Capture Plan, we prepare a short-list of potential companies to contact. We gather these companies through word-of-mouth, research in contracting portals, Small Business Organizations, even State and Federal Small Business Representatives. Once we exchange a Non-Disclosure Agreement (NDA), a teleconference is conducted for those interested. More often than not, this first call mentions specific opportunities of interest to both parties. From there, we exchange a Data Call where we obtain contact details and a statement of core competencies. This is where the subcontracting file is officially opened. Finally, a Teaming Agreement is reviewed and tendered.</p>
<p>iii. Records of Notification</p>	<p>At the time a Task Order is issued, an email alias (with documents attached) are used as notification. A conference call is scheduled the next morning. By Day 2, the subcontractor's acknowledgement will be verified and recorded to assure that the Small Business is given the maximum opportunity to participate in the 'Intent to Bid' process.</p>
<p>iv. Records of Outreach</p>	<p>ThunderCat regularly attends and presents at numerous technology symposia. In other cases, we maintain a booth at industry trade shows occurring throughout the country. Participants are required to report new prospects for small business partnerships.</p>
<p>v. Internal Guidance</p>	<p>ThunderCat employs a management-driven communications program where potential subcontractors meet and discuss with ThunderCat employees via Teleconference, Live (During business hours with presentation) or social (after hours)</p>
<p>Assurances of Good Faith in acquiring Small Business input and awarding based on that input IAW Section I, 52.219-9 (d)(12)</p>	<p>In our quarterly meetings with the Contracting Officer, we bring up our Small Business utilization, our ISO processes to meet these goals and if necessary provide evidence if a SB concern was not able or qualified to participate. We also demonstrate good faith by providing Lines of Credit to enable businesses to meet contractual requirements.</p>

FAR/Section L&M Requirements	Response
Assurance of a written explanation within 30 days of completion regarding non-provision or non-performance IAW Section I, 52.219-9 (d)(13)	Although non-provision or non-performance impacts our monthly reporting CDRL, we will notify the Contracting Officer and COR if immediate remedial action is necessary and recommend additional steps. As part of a contract or Task Order closeout, ThunderCat will provide a written synopsis of the events and actions regarding non-provision or non-performance.
Assurance that a subcontractor is not prohibited from discussing non-payment or utilization with the Contracting Officer IAW Section I, 52.219-9 (d)(14)	ThunderCat Technology will not prohibit subcontractor discussions with the Contracting Officer in matters related to payment or utilization.
Assurance that subcontractors will be paid on time IAW Sections I, 52.219-9 (d)(15), L.11.2.2.(a) & (b), L.11.3.3, L.11.5.1, L.11.5.2, M.3.3.7, M.3.3.8 (g) & (h)	<u>ThunderCat Technology has not participated as a Large Business Prime with Subcontracting Reporting requirements.</u> FAR 19.702 provides strict guidelines on timely payments to Small Business concerns. Our ISO-driven management and quality processes are driven by an audited Customer Relationship Model (CRM) and Enterprise Resource Planning (ERP) solution. ThunderCat uses the former <i>Great Plains</i> , now known as Microsoft Dynamics GP. Task Orders requiring software products and billable work are processed in a timely manner pursuant to the terms of the FAR, the Task Order and Teaming Agreement (TA). ThunderCat has never missed payments, resorted to reduced payments nor allowed Accounts Payable to slip.
Coverage outside this Commercial Small Business Subcontracting Plan IAW Section I, 52.219-9 (g)	Additional utilization of Small Business concerns are available through ThunderCat's Commercial, Federal and SLED Contracts.
Commercial Opportunities	Ad Hoc notification based on competence, fit and price competitiveness (in some cases proximity).
Federal Gov't Contracts	Task or Purchase Order-Driven
NASA SEWP	SDVOSB: NNG15SD26B/SB: NNG15SC92B
CIO-CS (SDVOSB)	SDVOSB: HHSN316201500010W
DHS First Source III	SDVOSB: HSHQDC-13-D-00002 SB: HSHQDC-13-D-00026
GSA Schedule 70	GS-35F-0537U
State, Local and Education	Ohio - 534354/534103 Virginia - VA-180917-TCTL/ UVA-AGR-IT-00171

Attachment 1: Commercial Small Business Plan Tables

Table 1: Separate Percentage Goals and Total Subcontract Dollars

(Sections L.11.3.2, L.11.3.4, L.11.4.2, L.11.4.3 & M.3.3.8 (a-f))

Category	Percent of total planned subcontracting dollars		Planned Subcontracting Dollars	
SB		15%		\$1,350,000.00
SDB	40.0%		\$540,000.00	
WOSB	20.0%		\$270,000.00	
HUBZone	15.0%		\$202,500.00	
VOSB	12.0%		\$162,000.00	
SDVOSB	13.0%		\$175,550.00	
Other than SB		85%		\$7,650,000.00
Total		100%		\$9,000,000.00

Table 2: Types of Subcontracted Supplies and Services (FAR 52.219-9 (d)(3))

Areas	LB	SDB	WOSB	HUBZone	VOSB	SDVOSB
OEM Software	X					
Software Design		X				
Engineering Services		X		X		
Custom Computer Programming Svcs		X	X		X	X
Custom System Design Services		X			X	X
Consulting Services		X		X	X	X
Help Desk Solutions		X			X	X
Training and Education		X		X	X	X
Document Preparation Svcs (Software)		X		X		
Travel Services (Software)		X		X		
Investigation Services (Software)		X		X		
Web Design		X		X		
Geophysical Surveying and Mapping (Software)			X			
Surveying and Mapping (Non-Geophysical) (Software)			X			
Software Maintenance Svcs			X			

Table 3: Subcontractor Data (FAR 52.219-9(d)(3), Sections L.11.4.1 & L.13.1.6.2)

1st Tier	2d Tier	CAGE/ DUNS	Areas	NAICS	SDB	WOSB	HUB Zone	VOSB	SDVOSB
RavenTek Solutions Partners Mike Riordan (717) 329-0453 mike.riordan@raventek.com		7J4BQ/ 080058456	Software Design, Engineering Services, Custom Computer Programming Services, Computer System Design Services, Consulting Services	511210, 541330, 541511, 541512, 541519, 541611	Tribal \$200,000			\$60,000	
RavenTek Alliance		7XLK4/ 080815552	Custom Computer Programming Services, Computer System Design Services, Consulting Services, Help Desk Solutions, Training and Education	541511, 541512, 541519, 541611, 541612, 541614, 541618, 561499				\$60,000	\$125,000
	DCSSP	73D83/ 014456987	Engineering Services, Custom Computer Programming Services, Computer System Design Services, Consulting Services	541330, 541511, 541512, 541519, 541611, 541612, 541618, 541990	Tribal \$100,000				
	Western Door Federal	828Uo/ 081097564	Engineering Services, Consulting Services, Document Preparations Services, Travel Services, Investigation Services, Web Design, Training and Education	541330, 541519, 561410, 561598, 561611, 561990, 611420, 611430	Tribal \$40,000		\$202,500		
	VG IT Services	76QQ1/ 079252739	Geophysical Surveying and Mapping Services, Surveying and Mapping, Custom Computer Programming Services, Software Maintenance Services	541360, 541370, 541511, 541512, 541519		EDWOSB \$250,000			
Vista Defense Technologies Ken Chandler (210) 899-1019 ken.chandler@vista-defense.com		6W7Lo/ 078815429	Engineering Services, Custom Computer Programming Services, Computer System Design Services, Consulting Services, Help Desk Solutions, Training and Education	541330, 541511, 541512, 541519, 611420, 611430, 611699, 611710	Tribal \$100,000				
Ken Chandler (210) 899-1019 ken.chandler@vista-defense.com		7NDS0/ 080293128	Software Design, Engineering Services, Custom Computer Programming Services, Computer Systems Design Services, Consulting Services, Training and Education	511210, 541330, 541511, 541512, 541519, 541611, 561990, 611420, 611430, 611519, 611699, 611710	Tribal \$100,000				
MG Patricia Frost (U.S. Army Ret.) (404) 400-6590 patricia.frost@pmsa.com		Self-Identified	Cybersecurity Consulting	541690		\$20,000		\$42,000	\$50,500
Total Subcontracting/Dollars									
									\$540,000
									\$202,500
									\$270,000
									\$162,000
									\$175,500

P.L. 1995, c. 127 (N.J.A.C. 17:27)
MANDATORY AFFIRMATIVE ACTION LANGUAGE

PROCUREMENT, PROFESSIONAL AND SERVICE
CONTRACTS

During the performance of this contract, the contractor agrees as follows:

The contractor or subcontractor, where applicable, will not discriminate against any employee or applicant for employment because of age, race, creed, color, national origin, ancestry, marital status, sex, affectional or sexual orientation. The contractor will take affirmative action to ensure that such applicants are recruited and employed, and that employees are treated during employment, without regard to their age, race, creed, color, national origin, ancestry, marital status, sex, affectional or sexual orientation. Such action shall include, but not be limited to the following: employment, upgrading, demotion, or transfer; recruitment or recruitment advertising; layoff or termination; rates of pay or other forms of compensation; and selection for training, including apprenticeship. The contractor agrees to post in conspicuous places, available to employees and applicants for employment, notices to be provided by the Public Agency Compliance Officer setting forth provisions of this non-discrimination clause.

The contractor or subcontractor, where applicable will, in all solicitations or advertisement for employees placed by or on behalf of the contractor, state that all qualified applicants will receive consideration for employment without regard to age, race, creed, color, national origin, ancestry, marital status, sex, affectional or sexual orientation.

The contractor or subcontractor, where applicable, will send to each labor union or representative of workers with which it has a collective bargaining agreement or other contract or understanding, a notice, to be provided by the agency contracting officer advising the labor union or workers' representative of the contractor's commitments under this act and shall post copies of the notice in conspicuous places available to employees and applicants for employment.

The contractor or subcontractor, where applicable, agrees to comply with any regulations promulgated by the Treasurer pursuant to P.L. 1975, c. 127, as amended and supplemented from time to time and the Americans with Disabilities Act.


The contractor or subcontractor agrees to attempt in good faith to employ minority and female workers trade consistent with the applicable county employment goal prescribed by N.J.A.C. 17:27-5.2 promulgated by the Treasurer pursuant to P.L. 1975, C.127, as amended and supplemented from time to time or in accordance with a binding determination of the applicable county employment goals determined by the Affirmative Action Office pursuant to N.J.A.C. 17:27-5.2 promulgated by the Treasurer pursuant to P.L. 1975, C.127, as amended and supplemented from time to time.

The contractor or subcontractor agrees to inform in writing appropriate recruitment agencies in the area, including employment agencies, placement bureaus, colleges, universities, labor unions, that it does not discriminate on the basis of age, creed, color, national origin, ancestry, marital status, sex, affectional or sexual orientation, and that it will discontinue the use of any recruitment agency which engages in direct or indirect discriminatory practices.

The contractor or subcontractor agrees to revise any of its testing procedures, if necessary, to assure that all personnel testing conforms with the principles of job-related testing, as established by the statutes and court decisions of the state of New Jersey and as established by applicable Federal law and applicable Federal court decisions.

The contractor or subcontractor agrees to review all procedures relating to transfer, upgrading, downgrading and lay-off to ensure that all such actions are taken without regard to age, creed, color, national origin, ancestry, marital status, sex, affectional or sexual orientation, and conform with the applicable employment goals, consistent with the statutes and court decisions of the State of New Jersey, and applicable Federal law and applicable Federal court decisions.

The contractor and its subcontractors shall furnish such reports or other documents to the Affirmative Action Office as may be requested by the office from time to time in order to carry out the purposes of these regulations, and public agencies shall furnish such information as may be requested by the Affirmative Action Office for conducting a compliance investigation pursuant to Subchapter 10 of the Administrative Code (NJAC 17:27).



Signature of Procurement Agent

C. 271 POLITICAL CONTRIBUTION DISCLOSURE FORM

Public Agency Instructions

This page provides guidance to public agencies entering into contracts with business entities that are required to file Political Contribution Disclosure forms with the agency. **It is not intended to be provided to contractors.** What follows are instructions on the use of form local units can provide to contractors that are required to disclose political contributions pursuant to N.J.S.A. 19:44A-20.26 (P.L. 2005, c. 271, s.2). Additional information on the process is available in Local Finance Notice 2006-1 (http://www.nj.gov/dca/divisions/dlgs/resources/lfns_2006.html). Please refer back to these instructions for the appropriate links, as the Local Finance Notices include links that are no longer operational.

1. The disclosure is required for all contracts in excess of \$17,500 that are **not awarded** pursuant to a “fair and open” process (N.J.S.A. 19:44A-20.7).
2. Due to the potential length of some contractor submissions, the public agency should consider allowing data to be submitted in electronic form (i.e., spreadsheet, pdf file, etc.). Submissions must be kept with the contract documents or in an appropriate computer file and be available for public access. **The form is worded to accept this alternate submission.** The text should be amended if electronic submission will not be allowed.
3. The submission must be **received from the contractor and** on file at least 10 days prior to award of the contract. Resolutions of award should reflect that the disclosure has been received and is on file.
4. The contractor must disclose contributions made to candidate and party committees covering a wide range of public agencies, including all public agencies that have elected officials in the county of the public agency, state legislative positions, and various state entities. The Division of Local Government Services recommends that contractors be provided a list of the affected agencies. This will assist contractors in determining the campaign and political committees of the officials and candidates affected by the disclosure.
 - a. The Division has prepared model disclosure forms for each county. They can be downloaded from the “County PCD Forms” link on the Pay-to-Play web site at <http://www.nj.gov/dca/divisions/dlgs/programs/lpcl.html#12>. They will be updated from time-to-time as necessary.
 - b. A public agency using these forms **should edit them to properly reflect the correct legislative district(s)**. As the forms are county-based, **they list all legislative districts in each county. Districts that do not represent the public agency should be removed from the lists.**
 - c. Some contractors may find it easier to provide a single list that covers all contributions, regardless of the county. These submissions are appropriate and should be accepted.
 - d. The form may be used “as-is”, subject to edits as described herein.
 - e. The “Contractor Instructions” sheet is intended to be provided with the form. It is recommended that the Instructions and the form be printed on the same piece of paper. The form notes that the Instructions are printed on the back of the form; where that is not the case, the text should be edited accordingly.
 - f. The form is a Word document and can be edited to meet local needs, and posted for download on web sites, used as an e-mail attachment, or provided as a printed document.
5. It is recommended that the contractor also complete a “Stockholder Disclosure Certification.” This will assist the local unit in its obligation to ensure that contractor did not make any prohibited contributions to the committees listed on the Business Entity Disclosure Certification in the 12 months prior to the contract (See Local Finance Notice 2006-7 for additional information on this obligation at http://www.nj.gov/dca/divisions/dlgs/resources/lfns_2006.html). A sample Certification form is part of this package and the instruction to complete it is included in the Contractor Instructions. NOTE: This section is not applicable to Boards of Education.

C. 271 POLITICAL CONTRIBUTION DISCLOSURE FORM

Contractor Instructions

Business entities (contractors) receiving contracts from a public agency that are NOT awarded pursuant to a "fair and open" process (defined at N.J.S.A. 19:44A-20.7) are subject to the provisions of P.L. 2005, c. 271, s.2 (N.J.S.A. 19:44A-20.26). This law provides that 10 days prior to the award of such a contract, the contractor shall disclose contributions to:

- any State, county, or municipal committee of a political party
- any legislative leadership committee^{*}
- any continuing political committee (a.k.a., political action committee)
- any candidate committee of a candidate for, or holder of, an elective office:
 - of the public entity awarding the contract
 - of that county in which that public entity is located
 - of another public entity within that county
 - or of a legislative district in which that public entity is located or, when the public entity is a county, of any legislative district which includes all or part of the county

The disclosure must list reportable contributions to any of the committees that exceed \$300 per election cycle that were made during the 12 months prior to award of the contract. See N.J.S.A. 19:44A-8 and 19:44A-16 for more details on reportable contributions.

N.J.S.A. 19:44A-20.26 itemizes the parties from whom contributions must be disclosed when a business entity is not a natural person. This includes the following:

- individuals with an "interest" ownership or control of more than 10% of the profits or assets of a business entity or 10% of the stock in the case of a business entity that is a corporation for profit
- all principals, partners, officers, or directors of the business entity or their spouses
- any subsidiaries directly or indirectly controlled by the business entity
- IRS Code Section 527 New Jersey based organizations, directly or indirectly controlled by the business entity and filing as continuing political committees, (PACs).

When the business entity is a natural person, "a contribution by that person's spouse or child, residing therewith, shall be deemed to be a contribution by the business entity." [N.J.S.A. 19:44A-20.26(b)] The contributor must be listed on the disclosure.

Any business entity that fails to comply with the disclosure provisions shall be subject to a fine imposed by ELEC in an amount to be determined by the Commission which may be based upon the amount that the business entity failed to report.

The enclosed list of agencies is provided to assist the contractor in identifying those public agencies whose elected official and/or candidate campaign committees are affected by the disclosure requirement. It is the contractor's responsibility to identify the specific committees to which contributions may have been made and need to be disclosed. The disclosed information may exceed the minimum requirement.

The enclosed form, a content-consistent facsimile, or an electronic data file containing the required details (along with a signed cover sheet) may be used as the contractor's submission and is disclosable to the public under the Open Public Records Act.

The contractor must also complete the attached Stockholder Disclosure Certification. This will assist the agency in meeting its obligations under the law. **NOTE: This section does not apply to Board of Education contracts.**

^{*} N.J.S.A. 19:44A-3(s): "The term "legislative leadership committee" means a committee established, authorized to be established, or designated by the President of the Senate, the Minority Leader of the Senate, the Speaker of the General Assembly or the Minority Leader of the General Assembly pursuant to section 16 of P.L.1993, c.65 (C.19:44A-10.1) for the purpose of receiving contributions and making expenditures."

C. 271 POLITICAL CONTRIBUTION DISCLOSURE FORM

Required Pursuant to N.J.S.A. 19:44A-20.26

This form or its permitted facsimile must be submitted to the local unit no later than 10 days prior to the award of the contract.

Part I - Vendor Information

Vendor Name: ThunderCat Technology, LLC
Address: 1925 Isaac Newton Square, Suite 180
City: Reston State: VA Zip: 20190

The undersigned being authorized to certify, hereby certifies that the submission provided herein represents compliance with the provisions of N.J.S.A. 19:44A-20.26 and as represented by the instructions accompanying this form.

Signature: [Handwritten Signature] Printed Name: Jean Kim Title: Contracts

Part II - Contribution Disclosure

Disclosure requirement: Pursuant to N.J.S.A. 19:44A-20.26 this disclosure must include all reportable political contributions (more than \$300 per election cycle) over the 12 months prior to submission to the committees of the government entities listed on the form provided by the local unit.

Check here if disclosure is provided in electronic form

Table with 4 columns: Contributor Name, Recipient Name, Date, Dollar Amount. Includes a \$ symbol in the first row's Dollar Amount column.

Check here if the information is continued on subsequent page(s)

DOC #4, continued

List of Agencies with Elected Officials Required for Political Contribution Disclosure
N.J.S.A. 19:44A-20.26

County Name:

State: Governor, and Legislative Leadership Committees

Legislative District #s:

State Senator and two members of the General Assembly per district.

County:

Freeholders

{County Executive}

County Clerk

Surrogate

Sheriff

Municipalities (Mayor and members of governing body, regardless of title):

**USERS SHOULD CREATE THEIR OWN FORM, OR DOWNLOAD
FROM THE PAY TO PLAY SECTION OF THE DLGS WEBSITE A
COUNTY-BASED, CUSTOMIZABLE FORM.**

STOCKHOLDER DISCLOSURE CERTIFICATION

Name of Business:

I certify that the list below contains the names and home addresses of all stockholders holding 10% or more of the issued and outstanding stock of the undersigned.

OR

I certify that no one stockholder owns 10% or more of the issued and outstanding stock of the undersigned.

Check the box that represents the type of business organization:

Partnership

Corporation

Sole Proprietorship

Limited Partnership

Limited Liability Corporation

Limited Liability Partnership

Subchapter S Corporation

Sign and notarize the form below, and, if necessary, complete the stockholder list below.

Stockholders:

Name: Thomas Deierlein	Name:
Home Address: 19 Westbury Road, Garden City, NY 11530	Home Address:
Name:	Name:
Home Address:	Home Address:
Name:	Name:
Home Address:	Home Address:

Subscribed and sworn before me this 15th day of January, 2021

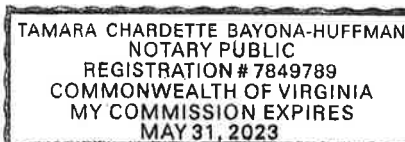
Tamara Chardette Bayona-Huffman
(Notary Public)

My Commission expires: May 31, 2023

Daniel R. Little, VP
(Affiant)

Daniel R. Little, VP
(Print name & title of affiant)

(Corporate Seal)



Certification of Non-Involvement in Prohibited Activities in Iran

Pursuant to N.J.S.A. 52:32-58, Offerors must certify that neither the Offeror, nor any of its parents, subsidiaries, and/or affiliates (as defined in N.J.S.A. 52:32 – 56(e) (3)), is listed on the Department of the Treasury's List of Persons or Entities Engaging in Prohibited Investment Activities in Iran and that neither is involved in any of the investment activities set forth in N.J.S.A. 52:32 – 56(f).

Offerors wishing to do business in New Jersey through this contract must fill out the Certification of Non-Involvement in Prohibited Activities in Iran here:

http://www.state.nj.us/humanservices/dfd/info/standard/fdc/disclosure_investmentact.pdf.

Offerors should submit the above form completed with their proposal.

DOC #7

**NEW JERSEY BUSINESS REGISTRATION CERTIFICATE
(N.J.S.A. 52:32-44)**

Offerors wishing to do business in New Jersey must submit their State Division of Revenue issued Business Registration Certificate with their proposal here. Failure to do so will disqualify the Offeror from offering products or services in New Jersey through any resulting contract.

<https://www.njportal.com/DOR/BusinessRegistration/>

EEOAA EVIDENCE

Equal Employment Opportunity/Affirmative Action
Goods, Professional Services & General Service Projects

EEO/AA Evidence

Vendors are required to submit evidence of compliance with N.J.S.A. 10:5-31 et seq. and N.J.A.C. 17:27 in order to be considered a responsible vendor.

One of the following must be included with submission:

- Copy of Letter of Federal Approval
- Certificate of Employee Information Report
- Fully Executed Form AA302
- Fully Executed EEO-1 Report

See the guidelines at: http://www.state.nj.us/treasury/contract_compliance/pdf/pa.pdf for further information.

I certify that my bid package includes the required evidence per the above list and State website.

Name: Jean Kim Title: Contracts

Signature:  Date: 12/15/2020

DOC #9
MCBRIDE-PRINCIPLES



STATE OF NEW JERSEY DEPARTMENT OF THE TREASURY
DIVISION OF PURCHASE AND PROPERTY

33 WEST STATE STREET, P.O. BOX 230
TRENTON, NEW JERSEY 08625-0230

MACBRIDE PRINCIPALS FORM

BID SOLICITATION #: 21-04

VENDOR/BIDDER: ThunderCat Technology, LLC

**VENDOR'S/BIDDER'S REQUIREMENT
TO PROVIDE A CERTIFICATION IN COMPLIANCE WITH THE MACBRIDE PRINCIPALS
AND NORTHERN IRELAND ACT OF 1989**

Pursuant to Public Law 1995, c. 134, a responsible Vendor/Bidder selected, after public bidding, by the Director of the Division of Purchase and Property, pursuant to N.J.S.A. 52:34-12, must complete the certification below by checking one of the two options listed below and signing where indicated. If a Vendor/Bidder that would otherwise be awarded a purchase, contract or agreement does not complete the certification, then the Director may determine, in accordance with applicable law and rules, that it is in the best interest of the State to award the purchase, contract or agreement to another Vendor/Bidder that has completed the certification and has submitted a bid within five (5) percent of the most advantageous bid. If the Director finds contractors to be in violation of the principals that are the subject of this law, he/she shall take such action as may be appropriate and provided by law, rule or contract, including but not limited to, imposing sanctions, seeking compliance, recovering damages, declaring the party in default and seeking debarment or suspension of the party.

I, the undersigned, on behalf the Vendor/Bidder, certify pursuant to N.J.S.A. 52:34-12.2 that:

CHECK THE APPROPRIATE BOX

The Vendor/Bidder has no business operations in Northern Ireland; or

OR

The Vendor/Bidder will take lawful steps in good faith to conduct any business operations it has in Northern Ireland in accordance with the MacBride principals of nondiscrimination in employment as set forth in section 2 of P.L. 1987, c. 177 (N.J.S.A. 52:18A-89.5) and in conformance with the United Kingdom's Fair Employment (Northern Ireland) Act of 1989, and permit independent monitoring of its compliance with those principals.

CERTIFICATION

I, the undersigned, certify that I am authorized to execute this certification on behalf of the Vendor/Bidder, that the foregoing information and any attachments hereto, to the best of my knowledge are true and complete. I acknowledge that the State of New Jersey is relying on the information contained herein, and that the Vendor/Bidder is under a continuing obligation from the date of this certification through the completion of any contract(s) with the State to notify the State in writing of any changes to the information contained herein; that I am aware that it is a criminal offense to make a false statement or misrepresentation in this certification. If I do so, I will be subject to criminal prosecution under the law, and it will constitute a material breach of **my** agreement(s) with the State, permitting the State to declare any contract(s) resulting from this certification to be void and unenforceable.

Signature

Jean Kim, Contracts

Print Name and Title

12/15/2020

Date

EXHIBIT H ADVERTISING COMPLIANCE REQUIREMENT

Pursuant to certain state notice provisions, including but not limited to Oregon Revised Statutes Chapter 279A.220, the following public agencies and political subdivisions of the referenced public agencies are eligible to register with OMNIA Partners and access the Master Agreement contract award made pursuant to this solicitation, and are hereby given notice of the foregoing request for proposals for purposes of complying with the procedural requirements of said statutes:

Nationwide:

State of Alabama	State of Hawaii	State of Massachusetts	State of New Mexico	State of South Dakota
State of Alaska	State of Idaho	State of Michigan	State of New York	State of Tennessee
State of Arizona	State of Illinois	State of Minnesota	State of North Carolina	State of Texas
State of Arkansas	State of Indiana	State of Mississippi	State of North Dakota	State of Utah
State of California	State of Iowa	State of Missouri	State of Ohio	State of Vermont
State of Colorado	State of Kansas	State of Montana	State of Oklahoma	State of Virginia
State of Connecticut	State of Kentucky	State of Nebraska	State of Oregon	State of Washington
State of Delaware	State of Louisiana	State of Nevada	State of Pennsylvania	State of West Virginia
State of Florida	State of Maine	State of New Hampshire	State of Rhode Island	State of Wisconsin
State of Georgia	State of Maryland	State of New Jersey	State of South Carolina	State of Wyoming
District of Columbia				

Lists of political subdivisions and local governments in the above referenced states / districts may be found at http://www.usa.gov/Agencies/State_and_Territories.shtml and <https://www.usa.gov/local-governments>.

Certain Public Agencies and Political Subdivisions:

CITIES, TOWNS, VILLAGES AND BOROUGHS INCLUDING BUT NOT LIMITED TO:

BAKER CITY GOLF COURSE, OR
 CITY OF ADAIR VILLAGE, OR
 CITY OF ASHLAND, OR
 CITY OF AUMSVILLE, OR
 CITY OF AURORA, OR
 CITY OF BAKER, OR
 CITY OF BATON ROUGE, LA
 CITY OF BEAVERTON, OR
 CITY OF BEND, OR
 CITY OF BOARDMAN, OR
 CITY OF BONANAZA, OR
 CITY OF BOSSIER CITY, LA
 CITY OF BROOKINGS, OR
 CITY OF BURNS, OR
 CITY OF CANBY, OR
 CITY OF CANYONVILLE, OR
 CITY OF CLATSKANIE, OR
 CITY OF COBURG, OR
 CITY OF CONDON, OR
 CITY OF COQUILLE, OR
 CITY OF CORVALLI, OR
 CITY OF CORVALLIS PARKS AND RECREATION DEPARTMENT, OR
 CITY OF COTTAGE GROVE, OR
 CITY OF DONALD, OR
 CITY OF EUGENE, OR
 CITY OF FOREST GROVE, OR
 CITY OF GOLD HILL, OR
 CITY OF GRANTS PASS, OR
 CITY OF GRESHAM, OR
 CITY OF HILLSBORO, OR
 CITY OF INDEPENDENCE, OR
 CITY AND COUNTY OF HONOLULU, HI
 CITY OF KENNER, LA

CITY OF LA GRANDE, OR
 CITY OF LAFAYETTE, LA
 CITY OF LAKE CHARLES, OR
 CITY OF LEBANON, OR
 CITY OF MCMINNVILLE, OR
 CITY OF MEDFORD, OR
 CITY OF METAIRIE, LA
 CITY OF MILL CITY, OR
 CITY OF MILWAUKIE, OR
 CITY OF MONROE, LA
 CITY OF MOSIER, OR
 CITY OF NEW ORLEANS, LA
 CITY OF NORTH PLAINS, OR
 CITY OF OREGON CITY, OR
 CITY OF PILOT ROCK, OR
 CITY OF PORTLAND, OR
 CITY OF POWERS, OR
 CITY OF PRINEVILLE, OR
 CITY OF REDMOND, OR
 CITY OF REEDSPORT, OR
 CITY OF RIDDLE, OR
 CITY OF ROGUE RIVER, OR
 CITY OF ROSEBURG, OR
 CITY OF SALEM, OR
 CITY OF SANDY, OR
 CITY OF SCAPPOOSE, OR
 CITY OF SHADY COVE, OR
 CITY OF SHERWOOD, OR
 CITY OF SHREVEPORT, LA
 CITY OF SILVERTON, OR
 CITY OF SPRINGFIELD, OR
 CITY OF ST. HELENS, OR
 CITY OF ST. PAUL, OR
 CITY OF SULPHUR, LA
 CITY OF TIGARD, OR
 CITY OF TROUTDALE, OR

CITY OF TUALATIN, OR
CITY OF WALKER, LA
CITY OF WARRENTON, OR
CITY OF WEST LINN, OR
CITY OF WILSONVILLE, OR
CITY OF WINSTON, OR
CITY OF WOODBURN, OR
LEAGUE OF OREGON CITIES
THE CITY OF HAPPY VALLEY OREGON
ALPINE, UT
ALTA, UT
ALTAMONT, UT
ALTON, UT
AMALGA, UT
AMERICAN FORK CITY, UT
ANNABELLA, UT
ANTIMONY, UT
APPLE VALLEY, UT
AURORA, UT
BALLARD, UT
BEAR RIVER CITY, UT
BEAVER, UT
BICKNELL, UT
BIG WATER, UT
BLANDING, UT
BLUFFDALE, UT
BOULDER, UT
CITY OF BOUNTIFUL, UT
BRIAN HEAD, UT
BRIGHAM CITY CORPORATION, UT
BRYCE CANYON CITY, UT
CANNONVILLE, UT
CASTLE DALE, UT
CASTLE VALLEY, UT
CITY OF CEDAR CITY, UT
CEDAR FORT, UT
CITY OF CEDAR HILLS, UT
CENTERFIELD, UT
CENTERVILLE CITY CORPORATION, UT
CENTRAL VALLEY, UT
CHARLESTON, UT
CIRCLEVILLE, UT
CLARKSTON, UT
CLAWSON, UT
CLEARFIELD, UT
CLEVELAND, UT
CLINTON CITY CORPORATION, UT
COALVILLE, UT
CORINNE, UT
CORNISH, UT
COTTONWOOD HEIGHTS, UT
DANIEL, UT
DELTA, UT
DEWEYVILLE, UT
DRAPER CITY, UT
DUCHESNE, UT
EAGLE MOUNTAIN, UT
EAST CARBON, UT
ELK RIDGE, UT
ELMO, UT
ELSNORE, UT
ELWOOD, UT
EMERY, UT
ENOCH, UT
ENTERPRISE, UT
EPHRAIM, UT
ESCALANTE, UT

EUREKA, UT
FAIRFIELD, UT
FAIRVIEW, UT
FARMINGTON, UT
FARR WEST, UT
FAYETTE, UT
FERRON, UT
FIELDING, UT
FILLMORE, UT
FOUNTAIN GREEN, UT
FRANCIS, UT
FRUIT HEIGHTS, UT
GARDEN CITY, UT
GARLAND, UT
GENOLA, UT
GLENDALE, UT
GLENWOOD, UT
GOSHEN, UT
GRANTSVILLE, UT
GREEN RIVER, UT
GUNNISON, UT
HANKSVILLE, UT
HARRISVILLE, UT
HATCH, UT
HEBER CITY CORPORATION, UT
HELPER, UT
HENEFER, UT
HENRIEVILLE, UT
HERRIMAN, UT
HIDEOUT, UT
HIGHLAND, UT
HILDALE, UT
HINCKLEY, UT
HOLDEN, UT
HOLLADAY, UT
HONEYVILLE, UT
HOOPER, UT
HOWELL, UT
HUNTINGTON, UT
HUNTSVILLE, UT
CITY OF HURRICANE, UT
HYDE PARK, UT
HYRUM, UT
INDEPENDENCE, UT
IVINS, UT
JOSEPH, UT
JUNCTION, UT
KAMAS, UT
KANAB, UT
KANARRAVILLE, UT
KANOSH, UT
KAYSVILLE, UT
KINGSTON, UT
KOOSHAREM, UT
LAKETOWN, UT
LA VERKIN, UT
LAYTON, UT
LEAMINGTON, UT
LEEDS, UT
LEHI CITY CORPORATION, UT
LEVAN, UT
LEWISTON, UT
LINDON, UT
LOA, UT
LOGAN CITY, UT
LYMAN, UT
LYNNDYL, UT

MANILA, UT
MANTI, UT
MANTUA, UT
MAPLETON, UT
MARRIOTT-SLATERVILLE, UT
MARYSVALE, UT
MAYFIELD, UT
MEADOW, UT
MENDON, UT
MIDVALE CITY INC., UT
MIDWAY, UT
MILFORD, UT
MILLVILLE, UT
MINERSVILLE, UT
MOAB, UT
MONA, UT
MONROE, UT
CITY OF MONTICELLO, UT
MORGAN, UT
MORONI, UT
MOUNT PLEASANT, UT
MURRAY CITY CORPORATION, UT
MYTON, UT
NAPLES, UT
NEPHI, UT
NEW HARMONY, UT
NEWTON, UT
NIBLEY, UT
NORTH LOGAN, UT
NORTH OGDEN, UT
NORTH SALT LAKE CITY, UT
OAK CITY, UT
OAKLEY, UT
OGDEN CITY CORPORATION, UT
OPHIR, UT
ORANGEVILLE, UT
ORDERVILLE, UT
OREM, UT
PANGUITCH, UT
PARADISE, UT
PARAGONAH, UT
PARK CITY, UT
PAROWAN, UT
PAYSON, UT
PERRY, UT
PLAIN CITY, UT
PLEASANT GROVE CITY, UT
PLEASANT VIEW, UT
PLYMOUTH, UT
PORTAGE, UT
PRICE, UT
PROVIDENCE, UT
PROVO, UT
RANDOLPH, UT
REDMOND, UT
RICHFIELD, UT
RICHMOND, UT
RIVERDALE, UT
RIVER HEIGHTS, UT
RIVERTON CITY, UT
ROCKVILLE, UT
ROCKY RIDGE, UT
ROOSEVELT CITY CORPORATION, UT
ROY, UT
RUSH VALLEY, UT
CITY OF ST. GEORGE, UT
SALEM, UT

SALINA, UT
SALT LAKE CITY CORPORATION, UT
SANDY, UT
SANTA CLARA, UT
SANTAQUIN, UT
SARATOGA SPRINGS, UT
SCIPIO, UT
SCOFIELD, UT
SIGURD, UT
SMITHFIELD, UT
SNOWVILLE, UT
CITY OF SOUTH JORDAN, UT
SOUTH OGDEN, UT
CITY OF SOUTH SALT LAKE, UT
SOUTH WEBER, UT
SPANISH FORK, UT
SPRING CITY, UT
SPRINGDALE, UT
SPRINGVILLE, UT
STERLING, UT
STOCKTON, UT
SUNNYSIDE, UT
SUNSET CITY CORP, UT
SYRACUSE, UT
TABIONA, UT
CITY OF TAYLORSVILLE, UT
TOOELE CITY CORPORATION, UT
TOQUERVILLE, UT
TORREY, UT
TREMONTON CITY, UT
TRENTON, UT
TROPIC, UT
UINTAH, UT
VERNAL CITY, UT
VERNON, UT
VINEYARD, UT
VIRGIN, UT
WALES, UT
WALLSBURG, UT
WASHINGTON CITY, UT
WASHINGTON TERRACE, UT
WELLINGTON, UT
WELLSVILLE, UT
WENDOVER, UT
WEST BOUNTIFUL, UT
WEST HAVEN, UT
WEST JORDAN, UT
WEST POINT, UT
WEST VALLEY CITY, UT
WILLARD, UT
WOODLAND HILLS, UT
WOODRUFF, UT
WOODS CROSS, UT

COUNTIES AND PARISHES INCLUDING BUT NOT LIMITED TO:

ASCENSION PARISH, LA
ASCENSION PARISH, LA, CLEAR OF COURT
CADDO PARISH, LA
CALCASIEU PARISH, LA
CALCASIEU PARISH SHERIFF'S OFFICE, LA
CITY AND COUNTY OF HONOLULU, HI
CLACKAMAS COUNTY, OR
CLACKAMAS COUNTY DEPT OF TRANSPORTATION, OR
CLATSOP COUNTY, OR
COLUMBIA COUNTY, OR

COOS COUNTY, OR
COOS COUNTY HIGHWAY DEPARTMENT, OR
COUNTY OF HAWAII, OR
CROOK COUNTY, OR
CROOK COUNTY ROAD DEPARTMENT, OR
CURRY COUNTY, OR
DESCHUTES COUNTY, OR
DOUGLAS COUNTY, OR
EAST BATON ROUGE PARISH, LA
GILLIAM COUNTY, OR
GRANT COUNTY, OR
HARNEY COUNTY, OR
HARNEY COUNTY SHERIFFS OFFICE, OR
HAWAII COUNTY, HI
HOOD RIVER COUNTY, OR
JACKSON COUNTY, OR
JEFFERSON COUNTY, OR
JEFFERSON PARISH, LA
JOSEPHINE COUNTY GOVERNMENT, OR
LAFAYETTE CONSOLIDATED GOVERNMENT, LA
LAFAYETTE PARISH, LA
LAFAYETTE PARISH CONVENTION & VISITORS
COMMISSION
LAFOURCHE PARISH, LA
KAUAI COUNTY, HI
KLAMATH COUNTY, OR
LAKE COUNTY, OR
LANE COUNTY, OR
LINCOLN COUNTY, OR
LINN COUNTY, OR
LIVINGSTON PARISH, LA
MALHEUR COUNTY, OR
MAUI COUNTY, HI
MARION COUNTY, SALEM, OR
MORROW COUNTY, OR
MULTNOMAH COUNTY, OR
MULTNOMAH COUNTY BUSINESS AND
COMMUNITY SERVICES, OR
MULTNOMAH COUNTY SHERIFFS OFFICE, OR
MULTNOMAH LAW LIBRARY, OR
ORLEANS PARISH, LA
PLAQUEMINES PARISH, LA
POLK COUNTY, OR
RAPIDES PARISH, LA
SAINT CHARLES PARISH, LA
SAINT CHARLES PARISH PUBLIC SCHOOLS, LA
SAINT LANDRY PARISH, LA
SAINT TAMMANY PARISH, LA
SHERMAN COUNTY, OR
TERREBONNE PARISH, LA
TILLAMOOK COUNTY, OR
TILLAMOOK COUNTY SHERIFF'S OFFICE, OR
TILLAMOOK COUNTY GENERAL HOSPITAL, OR
UMATILLA COUNTY, OR
UNION COUNTY, OR
WALLOWA COUNTY, OR
WASCO COUNTY, OR
WASHINGTON COUNTY, OR
WEST BATON ROUGE PARISH, LA
WHEELER COUNTY, OR
YAMHILL COUNTY, OR
COUNTY OF BOX ELDER, UT
COUNTY OF CACHE, UT
COUNTY OF RICH, UT
COUNTY OF WEBER, UT
COUNTY OF MORGAN, UT
COUNTY OF DAVIS, UT

Version September 29, 2020

COUNTY OF SUMMIT, UT
COUNTY OF DAGGETT, UT
COUNTY OF SALT LAKE, UT
COUNTY OF TOOELE, UT
COUNTY OF UTAH, UT
COUNTY OF WASATCH, UT
COUNTY OF DUCHESNE, UT
COUNTY OF Uintah, UT
COUNTY OF CARBON, UT
COUNTY OF SANPETE, UT
COUNTY OF JUAB, UT
COUNTY OF MILLARD, UT
COUNTY OF SEVIER, UT
COUNTY OF EMERY, UT
COUNTY OF GRAND, UT
COUNTY OF BEVER, UT
COUNTY OF PIUTE, UT
COUNTY OF WAYNE, UT
COUNTY OF SAN JUAN, UT
COUNTY OF GARFIELD, UT
COUNTY OF KANE, UT
COUNTY OF IRON, UT
COUNTY OF WASHINGTON, UT

**OTHER AGENCIES INCLUDING ASSOCIATIONS,
BOARDS, DISTRICTS, COMMISSIONS, COUNCILS,
PUBLIC CORPORATIONS, PUBLIC DEVELOPMENT
AUTHORITIES, RESERVATIONS AND UTILITIES
INCLUDING BUT NOT LIMITED TO:**

ADAIR R.F.P.D., OR
ADEL WATER IMPROVEMENT DISTRICT, OR
ADRIAN R.F.P.D., OR
AGNESS COMMUNITY LIBRARY, OR
AGNESS-ILLAHE R.F.P.D., OR
AGRICULTURE EDUCATION SERVICE EXTENSION
DISTRICT, OR
ALDER CREEK-BARLOW WATER DISTRICT NO. 29,
OR
ALFALFA FIRE DISTRICT, OR
ALSEA R.F.P.D., OR
ALSEA RIVIERA WATER IMPROVEMENT DISTRICT,
OR
AMITY FIRE DISTRICT, OR
ANTELOPE MEADOWS SPECIAL ROAD DISTRICT, OR
APPLE ROGUE DISTRICT IMPROVEMENT COMPANY,
OR
APPLEGATE VALLEY R.F.P.D. #9, OR
ARCH CAPE DOMESTIC WATER SUPPLY DISTRICT,
OR
ARCH CAPE SANITARY DISTRICT, OR
ARNOLD IRRIGATION DISTRICT, OR
ASH CREEK WATER CONTROL DISTRICT, OR
ATHENA CEMETERY MAINTENANCE DISTRICT, OR
AUMSVILLE R.F.P.D., OR
AURORA R.F.P.D., OR
AZALEA R.F.P.D., OR
BADGER IMPROVEMENT DISTRICT, OR
BAILEY-SPENCER R.F.P.D., OR
BAKER COUNTY LIBRARY DISTRICT, OR
BAKER R.F.P.D., OR
BAKER RIVERTON ROAD DISTRICT, OR
BAKER VALLEY IRRIGATION DISTRICT, OR
BAKER VALLEY S.W.C.D., OR
BAKER VALLEY VECTOR CONTROL DISTRICT, OR
BANDON CRANBERRY WATER CONTROL DISTRICT,
OR
BANDON R.F.P.D., OR

BANKS FIRE DISTRICT, OR
BANKS FIRE DISTRICT #13, OR
BAR L RANCH ROAD DISTRICT, OR
BARLOW WATER IMPROVEMENT DISTRICT, OR
BASIN AMBULANCE SERVICE DISTRICT, OR
BASIN TRANSIT SERVICE TRANSPORTATION DISTRICT, OR
BATON ROUGE WATER COMPANY
BAY AREA HEALTH DISTRICT, OR
BAYSHORE SPECIAL ROAD DISTRICT, OR
BEAR VALLEY SPECIAL ROAD DISTRICT, OR
BEAVER CREEK WATER CONTROL DISTRICT, OR
BEAVER DRAINAGE IMPROVEMENT COMPANY, INC., OR
BEAVER SLOUGH DRAINAGE DISTRICT, OR
BEAVER SPECIAL ROAD DISTRICT, OR
BEAVER WATER DISTRICT, OR
BELLE MER S.I.G.L. TRACTS SPECIAL ROAD DISTRICT, OR
BEND METRO PARK AND RECREATION DISTRICT
BENTON S.W.C.D., OR
BERNDT SUBDIVISION WATER IMPROVEMENT DISTRICT, OR
BEVERLY BEACH WATER DISTRICT, OR
BIENVILLE PARISH FIRE PROTECTION DISTRICT 6, LA
BIG BEND IRRIGATION DISTRICT, OR
BIGGS SERVICE DISTRICT, OR
BLACK BUTTE RANCH DEPARTMENT OF POLICE SERVICES, OR
BLACK BUTTE RANCH R.F.P.D., OR
BLACK MOUNTAIN WATER DISTRICT, OR
BLODGETT-SUMMIT R.F.P.D., OR
BLUE MOUNTAIN HOSPITAL DISTRICT, OR
BLUE MOUNTAIN TRANSLATOR DISTRICT, OR
BLUE RIVER PARK & RECREATION DISTRICT, OR
BLUE RIVER WATER DISTRICT, OR
BLY R.F.P.D., OR
BLY VECTOR CONTROL DISTRICT, OR
BLY WATER AND SANITARY DISTRICT, OR
BOARDMAN CEMETERY MAINTENANCE DISTRICT, OR
BOARDMAN PARK AND RECREATION DISTRICT
BOARDMAN R.F.P.D., OR
BONANZA BIG SPRINGS PARK & RECREATION DISTRICT, OR
BONANZA MEMORIAL PARK CEMETERY DISTRICT, OR
BONANZA R.F.P.D., OR
BONANZA-LANGELL VALLEY VECTOR CONTROL DISTRICT, OR
BORING WATER DISTRICT #24, OR
BOULDER CREEK RETREAT SPECIAL ROAD DISTRICT, OR
BRIDGE R.F.P.D., OR
BROOKS COMMUNITY SERVICE DISTRICT, OR
BROWNSVILLE R.F.P.D., OR
BUELL-RED PRAIRIE WATER DISTRICT, OR
BUNKER HILL R.F.P.D. #1, OR
BUNKER HILL SANITARY DISTRICT, OR
BURLINGTON WATER DISTRICT, OR
BURNT RIVER IRRIGATION DISTRICT, OR
BURNT RIVER S.W.C.D., OR
CALAPOOIA R.F.P.D., OR
CAMAS VALLEY R.F.P.D., OR
CAMELLIA PARK SANITARY DISTRICT, OR
CAMMANN ROAD DISTRICT, OR

CAMP SHERMAN ROAD DISTRICT, OR
CANBY AREA TRANSIT, OR
CANBY R.F.P.D. #62, OR
CANBY UTILITY BOARD, OR
CANNON BEACH R.F.P.D., OR
CANYONVILLE SOUTH UMPQUA FIRE DISTRICT, OR
CAPE FERRELO R.F.P.D., OR
CAPE FOULWEATHER SANITARY DISTRICT, OR
CARLSON PRIMROSE SPECIAL ROAD DISTRICT, OR
CARMEL BEACH WATER DISTRICT, OR
CASCADE VIEW ESTATES TRACT 2, OR
CEDAR CREST SPECIAL ROAD DISTRICT, OR
CEDAR TRAILS SPECIAL ROAD DISTRICT, OR
CEDAR VALLEY - NORTH BANK R.F.P.D., OR
CENTRAL CASCADES FIRE AND EMS, OR
CENTRAL CITY ECONOMIC OPPORTUNITY CORP, LA
CENTRAL LINCOLN P.U.D., OR
CENTRAL OREGON COAST FIRE & RESCUE DISTRICT, OR
CENTRAL OREGON INTERGOVERNMENTAL COUNCIL
CENTRAL OREGON IRRIGATION DISTRICT, OR
CHAPARRAL WATER CONTROL DISTRICT, OR
CHARLESTON FIRE DISTRICT, OR
CHARLESTON SANITARY DISTRICT, OR
CHARLOTTE ANN WATER DISTRICT, OR
CHEHALEM PARK & RECREATION DISTRICT, OR
CHEHALEM PARK AND RECREATION DISTRICT
CHEMULT R.F.P.D., OR
CHENOWITH WATER P.U.D., OR
CHERRIOTS, OR
CHETCO COMMUNITY PUBLIC LIBRARY DISTRICT, OR
CHILOQUIN VECTOR CONTROL DISTRICT, OR
CHILOQUIN-AGENCY LAKE R.F.P.D., OR
CHINOOK DRIVE SPECIAL ROAD DISTRICT, OR
CHR DISTRICT IMPROVEMENT COMPANY, OR
CHRISTMAS VALLEY DOMESTIC WATER DISTRICT, OR
CHRISTMAS VALLEY PARK & RECREATION DISTRICT, OR
CHRISTMAS VALLEY R.F.P.D., OR
CITY OF BOGALUSA SCHOOL BOARD, LA
CLACKAMAS COUNTY FIRE DISTRICT #1, OR
CLACKAMAS COUNTY SERVICE DISTRICT #1, OR
CLACKAMAS COUNTY VECTOR CONTROL DISTRICT, OR
CLACKAMAS RIVER WATER
CLACKAMAS RIVER WATER, OR
CLACKAMAS S.W.C.D., OR
CLATSKANIE DRAINAGE IMPROVEMENT COMPANY, OR
CLATSKANIE LIBRARY DISTRICT, OR
CLATSKANIE P.U.D., OR
CLATSKANIE PARK & RECREATION DISTRICT, OR
CLATSKANIE PEOPLE'S UTILITY DISTRICT
CLATSKANIE R.F.P.D., OR
CLATSOP CARE CENTER HEALTH DISTRICT, OR
CLATSOP COUNTY S.W.C.D., OR
CLATSOP DRAINAGE IMPROVEMENT COMPANY #15, INC., OR
CLEAN WATER SERVICES
CLEAN WATER SERVICES, OR
CLOVERDALE R.F.P.D., OR
CLOVERDALE SANITARY DISTRICT, OR
CLOVERDALE WATER DISTRICT, OR
COALEDO DRAINAGE DISTRICT, OR

COBURG FIRE DISTRICT, OR
COLESTIN RURAL FIRE DISTRICT, OR
COLTON R.F.P.D., OR
COLTON WATER DISTRICT #11, OR
COLUMBIA 911 COMMUNICATIONS DISTRICT, OR
COLUMBIA COUNTY 4-H & EXTENSION SERVICE DISTRICT, OR
COLUMBIA DRAINAGE VECTOR CONTROL, OR
COLUMBIA IMPROVEMENT DISTRICT, OR
COLUMBIA R.F.P.D., OR
COLUMBIA RIVER FIRE & RESCUE, OR
COLUMBIA RIVER PUD, OR
COLUMBIA S.W.C.D., OR
COLUMBIA S.W.C.D., OR
CONFEDERATED TRIBES OF THE UMATILLA INDIAN RESERVATION
COOS COUNTY AIRPORT DISTRICT, OR
COOS COUNTY AIRPORT DISTRICT, OR
COOS COUNTY AREA TRANSIT SERVICE DISTRICT, OR
COOS COUNTY AREA TRANSIT SERVICE DISTRICT, OR
COOS FOREST PROTECTIVE ASSOCIATION
COOS S.W.C.D., OR
COQUILLE R.F.P.D., OR
COQUILLE VALLEY HOSPITAL DISTRICT, OR
CORBETT WATER DISTRICT, OR
CORNELIUS R.F.P.D., OR
CORP RANCH ROAD WATER IMPROVEMENT, OR
CORVALLIS R.F.P.D., OR
COUNTRY CLUB ESTATES SPECIAL WATER DISTRICT, OR
COUNTRY CLUB WATER DISTRICT, OR
COUNTRY ESTATES ROAD DISTRICT, OR
COVE CEMETERY MAINTENANCE DISTRICT, OR
COVE ORCHARD SEWER SERVICE DISTRICT, OR
COVE R.F.P.D., OR
CRESCENT R.F.P.D., OR
CRESCENT SANITARY DISTRICT, OR
CRESCENT WATER SUPPLY AND IMPROVEMENT DISTRICT, OR
CROOK COUNTY AGRICULTURE EXTENSION SERVICE DISTRICT, OR
CROOK COUNTY CEMETERY DISTRICT, OR
CROOK COUNTY FIRE AND RESCUE, OR
CROOK COUNTY PARKS & RECREATION DISTRICT, OR
CROOK COUNTY S.W.C.D., OR
CROOK COUNTY VECTOR CONTROL DISTRICT, OR
CROOKED RIVER RANCH R.F.P.D., OR
CROOKED RIVER RANCH SPECIAL ROAD DISTRICT, OR
CRYSTAL SPRINGS WATER DISTRICT, OR
CURRY COUNTY 4-H & EXTENSION SERVICE DISTRICT, OR
CURRY COUNTY PUBLIC TRANSIT SERVICE DISTRICT, OR
CURRY COUNTY S.W.C.D., OR
CURRY HEALTH DISTRICT, OR
CURRY PUBLIC LIBRARY DISTRICT, OR
DALLAS CEMETERY DISTRICT #4, OR
DARLEY DRIVE SPECIAL ROAD DISTRICT, OR
DAVID CROCKETT STEAM FIRE COMPANY #1, LA
DAYS CREEK R.F.P.D., OR
DAYTON FIRE DISTRICT, OR
DEAN MINARD WATER DISTRICT, OR
DEE IRRIGATION DISTRICT, OR

DEER ISLAND DRAINAGE IMPROVEMENT COMPANY, OR
DELL BROGAN CEMETERY MAINTENANCE DISTRICT, OR
DEPOE BAY R.F.P.D., OR
DESCHUTES COUNTY 911 SERVICE DISTRICT, OR
DESCHUTES COUNTY R.F.P.D. #2, OR
DESCHUTES PUBLIC LIBRARY DISTRICT, OR
DESCHUTES S.W.C.D., OR
DESCHUTES VALLEY WATER DISTRICT, OR
DEVILS LAKE WATER IMPROVEMENT DISTRICT, OR
DEXTER R.F.P.D., OR
DEXTER SANITARY DISTRICT, OR
DORA-SITKUM R.F.P.D., OR
DOUGLAS COUNTY FIRE DISTRICT #2, OR
DOUGLAS S.W.C.D., OR
DRAKES CROSSING R.F.P.D., OR
DRRH SPECIAL ROAD DISTRICT #6, OR
DRY GULCH DITCH DISTRICT IMPROVEMENT COMPANY, OR
DUFUR RECREATION DISTRICT, OR
DUMBECK LANE DOMESTIC WATER SUPPLY, OR
DUNDEE R.F.P.D., OR
DURKEE COMMUNITY BUILDING PRESERVATION DISTRICT, OR
EAGLE POINT IRRIGATION DISTRICT, OR
EAGLE VALLEY CEMETERY MAINTENANCE DISTRICT, OR
EAGLE VALLEY R.F.P.D., OR
EAGLE VALLEY S.W.C.D., OR
EAST FORK IRRIGATION DISTRICT, OR
EAST MULTNOMAH S.W.C.D., OR
EAST SALEM SERVICE DISTRICT, OR
EAST UMATILLA CHEMICAL CONTROL DISTRICT, OR
EAST UMATILLA COUNTY AMBULANCE AREA HEALTH DISTRICT, OR
EAST UMATILLA COUNTY R.F.P.D., OR
EAST VALLEY WATER DISTRICT, OR
ELGIN COMMUNITY PARKS & RECREATION DISTRICT, OR
ELGIN HEALTH DISTRICT, OR
ELGIN R.F.P.D., OR
ELKTON ESTATES PHASE II SPECIAL ROAD DISTRICT, OR
ELKTON R.F.P.D., OR
EMERALD P.U.D., OR
ENTERPRISE IRRIGATION DISTRICT, OR
ESTACADA CEMETERY MAINTENANCE DISTRICT, OR
ESTACADA R.F.P.D. #69, OR
EUGENE R.F.P.D. # 1, OR
EUGENE WATER AND ELECTRIC BOARD
EVANS VALLEY FIRE DISTRICT #6, OR
FAIR OAKS R.F.P.D., OR
FAIRVIEW R.F.P.D., OR
FAIRVIEW WATER DISTRICT, OR
FALCON HEIGHTS WATER AND SEWER, OR
FALCON-COVE BEACH WATER DISTRICT, OR
FALL RIVER ESTATES SPECIAL ROAD DISTRICT, OR
FARGO INTERCHANGE SERVICE DISTRICT, OR
FARMERS IRRIGATION DISTRICT, OR
FAT ELK DRAINAGE DISTRICT, OR
FERN RIDGE PUBLIC LIBRARY DISTRICT, OR
FERN VALLEY ESTATES IMPROVEMENT DISTRICT, OR
FOR FAR ROAD DISTRICT, OR

FOREST GROVE R.F.P.D., OR
FOREST VIEW SPECIAL ROAD DISTRICT, OR
FORT ROCK-SILVER LAKE S.W.C.D., OR
FOUR RIVERS VECTOR CONTROL DISTRICT, OR
FOX CEMETERY MAINTENANCE DISTRICT, OR
GARDINER R.F.P.D., OR
GARDINER SANITARY DISTRICT, OR
GARIBALDI R.F.P.D., OR
GASTON R.F.P.D., OR
GATES R.F.P.D., OR
GEARHART R.F.P.D., OR
GILLIAM S.W.C.D., OR
GLENDALE AMBULANCE DISTRICT, OR
GLENDALE R.F.P.D., OR
GLENEDEN BEACH SPECIAL ROAD DISTRICT, OR
GLENEDEN SANITARY DISTRICT, OR
GLENWOOD WATER DISTRICT, OR
GLIDE - IDLEYLD SANITARY DISTRICT, OR
GLIDE R.F.P.D., OR
GOLD BEACH - WEDDERBURN R.F.P.D., OR
GOLD HILL IRRIGATION DISTRICT, OR
GOLDFINCH ROAD DISTRICT, OR
GOSHEN R.F.P.D., OR
GOVERNMENT CAMP ROAD DISTRICT, OR
GOVERNMENT CAMP SANITARY DISTRICT, OR
GRAND PRAIRIE WATER CONTROL DISTRICT, OR
GRAND RONDE SANITARY DISTRICT, OR
GRANT COUNTY TRANSPORTATION DISTRICT, OR
GRANT S.W.C.D., OR
GRANTS PASS IRRIGATION DISTRICT, OR
GREATER BOWEN VALLEY R.F.P.D., OR
GREATER ST. HELENS PARK & RECREATION DISTRICT, OR
GREATER TOLEDO POOL RECREATION DISTRICT, OR
GREEN KNOLLS SPECIAL ROAD DISTRICT, OR
GREEN SANITARY DISTRICT, OR
GREENACRES R.F.P.D., OR
GREENBERRY IRRIGATION DISTRICT, OR
GREENSPRINGS RURAL FIRE DISTRICT, OR
HAHLEN ROAD SPECIAL DISTRICT, OR
HAINES CEMETERY MAINTENANCE DISTRICT, OR
HAINES FIRE PROTECTION DISTRICT, OR
HALSEY-SHEDD R.F.P.D., OR
HAMLET R.F.P.D., OR
HARBOR R.F.P.D., OR
HARBOR SANITARY DISTRICT, OR
HARBOR WATER P.U.D., OR
HARNEY COUNTY HEALTH DISTRICT, OR
HARNEY S.W.C.D., OR
HARPER SOUTH SIDE IRRIGATION DISTRICT, OR
HARRISBURG FIRE AND RESCUE, OR
HAUSER R.F.P.D., OR
HAZELDELL RURAL FIRE DISTRICT, OR
HEBO JOINT WATER-SANITARY AUTHORITY, OR
HECETA WATER P.U.D., OR
HELIX CEMETERY MAINTENANCE DISTRICT #4, OR
HELIX PARK & RECREATION DISTRICT, OR
HELIX R.F.P.D. #7-411, OR
HEPPNER CEMETERY MAINTENANCE DISTRICT, OR
HEPPNER R.F.P.D., OR
HEPPNER WATER CONTROL DISTRICT, OR
HEREFORD COMMUNITY HALL RECREATION DISTRICT, OR
HERMISTON CEMETERY DISTRICT, OR
HERMISTON IRRIGATION DISTRICT, OR

HIDDEN VALLEY MOBILE ESTATES IMPROVEMENT DISTRICT, OR
HIGH DESERT PARK & RECREATION DISTRICT, OR
HIGHLAND SUBDIVISION WATER DISTRICT, OR
HONOLULU INTERNATIONAL AIRPORT
HOOD RIVER COUNTY LIBRARY DISTRICT, OR
HOOD RIVER COUNTY TRANSPORTATION DISTRICT, OR
HOOD RIVER S.W.C.D., OR
HOOD RIVER VALLEY PARKS & RECREATION DISTRICT, OR
HOODLAND FIRE DISTRICT #74
HOODLAND FIRE DISTRICT #74, OR
HORSEFLY IRRIGATION DISTRICT, OR
HOSKINS-KINGS VALLEY R.F.P.D., OR
HOUSING AUTHORITY OF PORTLAND
HUBBARD R.F.P.D., OR
HUDSON BAY DISTRICT IMPROVEMENT COMPANY, OR
I N (KAY) YOUNG DITCH DISTRICT IMPROVEMENT COMPANY, OR
ICE FOUNTAIN WATER DISTRICT, OR
IDAHO POINT SPECIAL ROAD DISTRICT, OR
IDANHA-DETROIT RURAL FIRE PROTECTION DISTRICT, OR
ILLINOIS VALLEY FIRE DISTRICT
ILLINOIS VALLEY R.F.P.D., OR
ILLINOIS VALLEY S.W.C.D., OR
IMBLER R.F.P.D., OR
INTERLACHEN WATER P.U.D., OR
IONE LIBRARY DISTRICT, OR
IONE R.F.P.D. #6-604, OR
IRONSIDE CEMETERY MAINTENANCE DISTRICT, OR
IRONSIDE RURAL ROAD DISTRICT #5, OR
IRRIGON PARK & RECREATION DISTRICT, OR
IRRIGON R.F.P.D., OR
ISLAND CITY AREA SANITATION DISTRICT, OR
ISLAND CITY CEMETERY MAINTENANCE DISTRICT, OR
JACK PINE VILLAGE SPECIAL ROAD DISTRICT, OR
JACKSON COUNTY FIRE DISTRICT #3, OR
JACKSON COUNTY FIRE DISTRICT #4, OR
JACKSON COUNTY FIRE DISTRICT #5, OR
JACKSON COUNTY LIBRARY DISTRICT, OR
JACKSON COUNTY VECTOR CONTROL DISTRICT, OR
JACKSON S.W.C.D., OR
JASPER KNOLLS WATER DISTRICT, OR
JEFFERSON COUNTY EMERGENCY MEDICAL SERVICE DISTRICT, OR
JEFFERSON COUNTY FIRE DISTRICT #1, OR
JEFFERSON COUNTY LIBRARY DISTRICT, OR
JEFFERSON COUNTY S.W.C.D., OR
JEFFERSON PARK & RECREATION DISTRICT, OR
JEFFERSON R.F.P.D., OR
JOB'S DRAINAGE DISTRICT, OR
JOHN DAY WATER DISTRICT, OR
JOHN DAY-CANYON CITY PARKS & RECREATION DISTRICT, OR
JOHN DAY-FERNHILL R.F.P.D. #5-108, OR
JORDAN VALLEY CEMETERY DISTRICT, OR
JORDAN VALLEY IRRIGATION DISTRICT, OR
JOSEPHINE COMMUNITY LIBRARY DISTRICT, OR
JOSEPHINE COUNTY 4-H & EXTENSION SERVICE DISTRICT, OR
JOSEPHINE COUNTY 911 AGENCY, OR
JUNCTION CITY R.F.P.D., OR
JUNCTION CITY WATER CONTROL DISTRICT, OR

JUNIPER BUTTE ROAD DISTRICT, OR
JUNIPER CANYON WATER CONTROL DISTRICT, OR
JUNIPER FLAT DISTRICT IMPROVEMENT COMPANY,
OR
JUNIPER FLAT R.F.P.D., OR
JUNO NONPROFIT WATER IMPROVEMENT
DISTRICT, OR
KEATING R.F.P.D., OR
KEATING S.W.C.D., OR
KEIZER R.F.P.D., OR
KELLOGG RURAL FIRE DISTRICT, OR
KENO IRRIGATION DISTRICT, OR
KENO PINES ROAD DISTRICT, OR
KENO R.F.P.D., OR
KENT WATER DISTRICT, OR
KERBY WATER DISTRICT, OR
K-GB-LB WATER DISTRICT, OR
KILCHIS WATER DISTRICT, OR
KLAMATH 9-1-1 COMMUNICATIONS DISTRICT, OR
KLAMATH BASIN IMPROVEMENT DISTRICT, OR
KLAMATH COUNTY DRAINAGE SERVICE DISTRICT,
OR
KLAMATH COUNTY EXTENSION SERVICE DISTRICT,
OR
KLAMATH COUNTY FIRE DISTRICT #1, OR
KLAMATH COUNTY FIRE DISTRICT #3, OR
KLAMATH COUNTY FIRE DISTRICT #4, OR
KLAMATH COUNTY FIRE DISTRICT #5, OR
KLAMATH COUNTY LIBRARY SERVICE DISTRICT,
OR
KLAMATH COUNTY PREDATORY ANIMAL
CONTROL DISTRICT, OR
KLAMATH DRAINAGE DISTRICT, OR
KLAMATH FALLS FOREST ESTATES SPECIAL ROAD
DISTRICT UNIT #2, OR
KLAMATH INTEROPERABILITY RADIO GROUP, OR
KLAMATH IRRIGATION DISTRICT, OR
KLAMATH RIVER ACRES SPECIAL ROAD DISTRICT,
OR
KLAMATH S.W.C.D., OR
KLAMATH VECTOR CONTROL DISTRICT, OR
KNAPPA-SVENSEN-BURNSIDE R.F.P.D., OR
LA GRANDE CEMETERY MAINTENANCE DISTRICT,
OR
LA GRANDE R.F.P.D., OR
LA PINE PARK & RECREATION DISTRICT, OR
LA PINE R.F.P.D., OR
LABISH VILLAGE SEWAGE & DRAINAGE, OR
LACOMB IRRIGATION DISTRICT, OR
LAFAYETTE AIRPORT COMMISSION, LA
LAFOURCHE PARISH HEALTH UNIT – DHH-OPH
REGION 3
LAIDLAW WATER DISTRICT, OR
LAKE CHINOOK FIRE & RESCUE, OR
LAKE COUNTY 4-H & EXTENSION SERVICE
DISTRICT, OR
LAKE COUNTY LIBRARY DISTRICT, OR
LAKE CREEK R.F.P.D. - JACKSON, OR
LAKE CREEK R.F.P.D. - LANE COUNTY, OR
LAKE DISTRICT HOSPITAL, OR
LAKE GROVE R.F.P.D. NO. 57, OR
LAKE GROVE WATER DISTRICT, OR
LAKE LABISH WATER CONTROL DISTRICT, OR
LAKE POINT SPECIAL ROAD DISTRICT, OR
LAKESIDE R.F.P.D. #4, OR
LAKESIDE WATER DISTRICT, OR
LAKEVIEW R.F.P.D., OR

LAKEVIEW S.W.C.D., OR
LAMONTAI IMPROVEMENT DISTRICT, OR
LANE FIRE AUTHORITY, OR
LANE LIBRARY DISTRICT, OR
LANE TRANSIT DISTRICT, OR
LANGELL VALLEY IRRIGATION DISTRICT, OR
LANGLOIS PUBLIC LIBRARY, OR
LANGLOIS R.F.P.D., OR
LANGLOIS WATER DISTRICT, OR
LAZY RIVER SPECIAL ROAD DISTRICT, OR
LEBANON AQUATIC DISTRICT, OR
LEBANON R.F.P.D., OR
LEWIS & CLARK R.F.P.D., OR
LINCOLN COUNTY LIBRARY DISTRICT, OR
LINCOLN S.W.C.D., OR
LINN COUNTY EMERGENCY TELEPHONE AGENCY,
OR
LINN S.W.C.D., OR
LITTLE MUDDY CREEK WATER CONTROL, OR
LITTLE NESTUCCA DRAINAGE DISTRICT, OR
LITTLE SWITZERLAND SPECIAL ROAD DISTRICT, OR
LONE PINE IRRIGATION DISTRICT, OR
LONG PRAIRIE WATER DISTRICT, OR
LOOKINGGLASS OLALLA WATER CONTROL
DISTRICT, OR
LOOKINGGLASS RURAL FIRE DISTRICT, OR
LORANE R.F.P.D., OR
LOST & BOULDER DITCH IMPROVEMENT DISTRICT,
OR
LOST CREEK PARK SPECIAL ROAD DISTRICT, OR
LOUISIANA PUBLIC SERVICE COMMISSION, LA
LOUISIANA WATER WORKS
LOWELL R.F.P.D., OR
LOWER MCKAY CREEK R.F.P.D., OR
LOWER MCKAY CREEK WATER CONTROL
DISTRICT, OR
LOWER POWDER RIVER IRRIGATION DISTRICT, OR
LOWER SILETZ WATER DISTRICT, OR
LOWER UMPQUA HOSPITAL DISTRICT, OR
LOWER UMPQUA PARK & RECREATION DISTRICT,
OR
LOWER VALLEY WATER IMPROVEMENT DISTRICT,
OR
LUCE LONG DITCH DISTRICT IMPROVEMENT CO.,
OR
LUSTED WATER DISTRICT, OR
LYONS R.F.P.D., OR
LYONS-MEHAMA WATER DISTRICT, OR
MADRAS AQUATIC CENTER DISTRICT, OR
MAKAI SPECIAL ROAD DISTRICT, OR
MALHEUR COUNTY S.W.C.D., OR
MALHEUR COUNTY VECTOR CONTROL DISTRICT,
OR
MALHEUR DISTRICT IMPROVEMENT COMPANY, OR
MALHEUR DRAINAGE DISTRICT, OR
MALHEUR MEMORIAL HEALTH DISTRICT, OR
MALIN COMMUNITY CEMETERY MAINTENANCE
DISTRICT, OR
MALIN COMMUNITY PARK & RECREATION
DISTRICT, OR
MALIN IRRIGATION DISTRICT, OR
MALIN R.F.P.D., OR
MAPLETON FIRE DEPARTMENT, OR
MAPLETON WATER DISTRICT, OR
MARCOLA WATER DISTRICT, OR
MARION COUNTY EXTENSION & 4H SERVICE
DISTRICT, OR

MARION COUNTY FIRE DISTRICT #1, OR
MARION JACK IMPROVEMENT DISTRICT, OR
MARION S.W.C.D., OR
MARY'S RIVER ESTATES ROAD DISTRICT, OR
MCDONALD FOREST ESTATES SPECIAL ROAD
DISTRICT, OR
MCKAY ACRES IMPROVEMENT DISTRICT, OR
MCKAY DAM R.F.P.D. # 7-410, OR
MCKENZIE FIRE & RESCUE, OR
MCKENZIE PALISADES WATER SUPPLY
CORPORATION, OR
MCMINNVILLE R.F.P.D., OR
MCNULTY WATER P.U.D., OR
MEADOWS DRAINAGE DISTRICT, OR
MEDFORD IRRIGATION DISTRICT, OR
MEDFORD R.F.P.D. #2, OR
MEDFORD WATER COMMISSION
MEDICAL SPRINGS R.F.P.D., OR
MELHEUR COUNTY JAIL, OR
MERLIN COMMUNITY PARK DISTRICT, OR
MERRILL CEMETERY MAINTENANCE DISTRICT, OR
MERRILL PARK DISTRICT, OR
MERRILL R.F.P.D., OR
METRO REGIONAL GOVERNMENT
METRO REGIONAL PARKS
METROPOLITAN EXPOSITION RECREATION
COMMISSION
METROPOLITAN SERVICE DISTRICT (METRO)
MID COUNTY CEMETERY MAINTENANCE DISTRICT,
OR
MID-COLUMBIA FIRE AND RESCUE, OR
MIDDLE FORK IRRIGATION DISTRICT, OR
MIDLAND COMMUNITY PARK, OR
MIDLAND DRAINAGE IMPROVEMENT DISTRICT, OR
MILES CROSSING SANITARY SEWER DISTRICT, OR
MILL CITY R.F.P.D. #2-303, OR
MILL FOUR DRAINAGE DISTRICT, OR
MILLICOMA RIVER PARK & RECREATION DISTRICT,
OR
MILLINGTON R.F.P.D. #5, OR
MILO VOLUNTEER FIRE DEPARTMENT, OR
MILTON-FREEWATER AMBULANCE SERVICE AREA
HEALTH DISTRICT, OR
MILTON-FREEWATER WATER CONTROL DISTRICT,
OR
MIROCO SPECIAL ROAD DISTRICT, OR
MIST-BIRKENFELD R.F.P.D., OR
MODOC POINT IRRIGATION DISTRICT, OR
MODOC POINT SANITARY DISTRICT, OR
MOHAWK VALLEY R.F.P.D., OR
MOLALLA AQUATIC DISTRICT, OR
MOLALLA R.F.P.D. #73, OR
MONITOR R.F.P.D., OR
MONROE R.F.P.D., OR
MONUMENT CEMETERY MAINTENANCE DISTRICT,
OR
MONUMENT S.W.C.D., OR
MOOREA DRIVE SPECIAL ROAD DISTRICT, OR
MORO R.F.P.D., OR
MORROW COUNTY HEALTH DISTRICT, OR
MORROW COUNTY UNIFIED RECREATION
DISTRICT, OR
MORROW S.W.C.D., OR
MOSIER FIRE DISTRICT, OR
MOUNTAIN DRIVE SPECIAL ROAD DISTRICT, OR
MT. ANGEL R.F.P.D., OR
MT. HOOD IRRIGATION DISTRICT, OR

MT. LAKI CEMETERY DISTRICT, OR
MT. VERNON R.F.P.D., OR
MULINO WATER DISTRICT #1, OR
MULTNOMAH COUNTY DRAINAGE DISTRICT #1, OR
MULTNOMAH COUNTY R.F.P.D. #10, OR
MULTNOMAH COUNTY R.F.P.D. #14, OR
MULTNOMAH EDUCATION SERVICE DISTRICT
MYRTLE CREEK R.F.P.D., OR
NEAH-KAH-NIE WATER DISTRICT, OR
NEDONNA R.F.P.D., OR
NEHALEM BAY FIRE AND RESCUE, OR
NEHALEM BAY HEALTH DISTRICT, OR
NEHALEM BAY WASTEWATER AGENCY, OR
NESIKA BEACH-OPHIR WATER DISTRICT, OR
NESKOWIN REGIONAL SANITARY AUTHORITY, OR
NESKOWIN REGIONAL WATER DISTRICT, OR
NESTUCCA R.F.P.D., OR
NETARTS WATER DISTRICT, OR
NETARTS-OCEANSIDE R.F.P.D., OR
NETARTS-OCEANSIDE SANITARY DISTRICT, OR
NEW BRIDGE WATER SUPPLY DISTRICT, OR
NEW CARLTON FIRE DISTRICT, OR
NEW ORLEANS REDEVELOPMENT AUTHORITY, LA
NEW PINE CREEK R.F.P.D., OR
NEWBERG R.F.P.D., OR
NEWBERRY ESTATES SPECIAL ROAD DISTRICT, OR
NEWPORT R.F.P.D., OR
NEWT YOUNG DITCH DISTRICT IMPROVEMENT
COMPANY, OR
NORTH ALBANY R.F.P.D., OR
NORTH BAY R.F.P.D. #9, OR
NORTH CLACKAMAS PARKS & RECREATION
DISTRICT, OR
NORTH COUNTY RECREATION DISTRICT, OR
NORTH DOUGLAS COUNTY FIRE & EMS, OR
NORTH DOUGLAS PARK & RECREATION DISTRICT,
OR
NORTH GILLIAM COUNTY HEALTH DISTRICT, OR
NORTH GILLIAM COUNTY R.F.P.D., OR
NORTH LAKE HEALTH DISTRICT, OR
NORTH LEBANON WATER CONTROL DISTRICT, OR
NORTH LINCOLN FIRE & RESCUE DISTRICT #1, OR
NORTH LINCOLN HEALTH DISTRICT, OR
NORTH MORROW VECTOR CONTROL DISTRICT, OR
NORTH SHERMAN COUNTY R.F.P.D. OR
NORTH UNIT IRRIGATION DISTRICT, OR
NORTHEAST OREGON HOUSING AUTHORITY, OR
NORTHEAST WHEELER COUNTY HEALTH DISTRICT,
OR
NORTHERN WASCO COUNTY P.U.D., OR
NORTHERN WASCO COUNTY PARK & RECREATION
DISTRICT, OR
NYE DITCH USERS DISTRICT IMPROVEMENT, OR
NYSSA ROAD ASSESSMENT DISTRICT #2, OR
NYSSA RURAL FIRE DISTRICT, OR
NYSSA-ARCADIA DRAINAGE DISTRICT, OR
OAK LODGE WATER SERVICES, OR
OAKLAND R.F.P.D., OR
OAKVILLE COMMUNITY CENTER, OR
OCEANSIDE WATER DISTRICT, OR
OCHOCO IRRIGATION DISTRICT, OR
OCHOCO WEST WATER AND SANITARY
AUTHORITY, OR
ODELL SANITARY DISTRICT, OR
OLD OWYHEE DITCH IMPROVEMENT DISTRICT, OR
OLNEY-WALLUSKI FIRE & RESCUE DISTRICT, OR
ONTARIO LIBRARY DISTRICT, OR

ONTARIO R.F.P.D., OR
OPHIR R.F.P.D., OR
OREGON COAST COMMUNITY ACTION
OREGON HOUSING AND COMMUNITY SERVICES
OREGON INTERNATIONAL PORT OF COOS BAY, OR
OREGON LEGISLATIVE ADMINISTRATION
OREGON OUTBACK R.F.P.D., OR
OREGON POINT, OR
OREGON TRAIL LIBRARY DISTRICT, OR
OTTER ROCK WATER DISTRICT, OR
OWW UNIT #2 SANITARY DISTRICT, OR
OWYHEE CEMETERY MAINTENANCE DISTRICT, OR
OWYHEE IRRIGATION DISTRICT, OR
PACIFIC CITY JOINT WATER-SANITARY
AUTHORITY, OR
PACIFIC COMMUNITIES HEALTH DISTRICT, OR
PACIFIC RIVIERA #3 SPECIAL ROAD DISTRICT, OR
PALATINE HILL WATER DISTRICT, OR
PALMER CREEK WATER DISTRICT IMPROVEMENT
COMPANY, OR
PANORAMIC ACCESS SPECIAL ROAD DISTRICT, OR
PANTHER CREEK ROAD DISTRICT, OR
PANTHER CREEK WATER DISTRICT, OR
PARKDALE R.F.P.D., OR
PARKDALE SANITARY DISTRICT, OR
PENINSULA DRAINAGE DISTRICT #1, OR
PENINSULA DRAINAGE DISTRICT #2, OR
PHILOMATH FIRE AND RESCUE, OR
PILOT ROCK CEMETERY MAINTENANCE DISTRICT
#5, OR
PILOT ROCK PARK & RECREATION DISTRICT, OR
PILOT ROCK R.F.P.D., OR
PINE EAGLE HEALTH DISTRICT, OR
PINE FLAT DISTRICT IMPROVEMENT COMPANY, OR
PINE GROVE IRRIGATION DISTRICT, OR
PINE GROVE WATER DISTRICT-KLAMATH FALLS,
OR
PINE GROVE WATER DISTRICT-MAUPIN, OR
PINE VALLEY CEMETERY DISTRICT, OR
PINE VALLEY R.F.P.D., OR
PINWOOD COUNTRY ESTATES SPECIAL ROAD
DISTRICT, OR
PIONEER DISTRICT IMPROVEMENT COMPANY, OR
PISTOL RIVER CEMETERY MAINTENANCE
DISTRICT, OR
PISTOL RIVER FIRE DISTRICT, OR
PLEASANT HILL R.F.P.D., OR
PLEASANT HOME WATER DISTRICT, OR
POCAHONTAS MINING AND IRRIGATION DISTRICT,
OR
POE VALLEY IMPROVEMENT DISTRICT, OR
POE VALLEY PARK & RECREATION DISTRICT, OR
POE VALLEY VECTOR CONTROL DISTRICT, OR
POLK COUNTY FIRE DISTRICT #1, OR
POLK S.W.C.D., OR
POMPADOUR WATER IMPROVEMENT DISTRICT, OR
PONDEROSA PINES EAST SPECIAL ROAD DISTRICT,
OR
PORT OF ALSEA, OR
PORT OF ARLINGTON, OR
PORT OF ASTORIA, OR
PORT OF BANDON, OR
PORT OF BRANDON, OR
PORT OF BROOKINGS HARBOR, OR
PORT OF CASCADE LOCKS, OR
PORT OF COQUILLE RIVER, OR
PORT OF GARIBALDI, OR

PORT OF GOLD BEACH, OR
PORT OF HOOD RIVER, OR
PORT OF MORGAN CITY, LA
PORT OF MORROW, OR
PORT OF NEHALEM, OR
PORT OF NEWPORT, OR
PORT OF PORT ORFORD, OR
PORT OF PORTLAND, OR
PORT OF SIUSLAW, OR
PORT OF ST. HELENS, OR
PORT OF THE DALLES, OR
PORT OF TILLAMOOK BAY, OR
PORT OF TOLEDO, OR
PORT OF UMATILLA, OR
PORT OF UMPQUA, OR
PORT ORFORD CEMETERY MAINTENANCE
DISTRICT, OR
PORT ORFORD PUBLIC LIBRARY DISTRICT, OR
PORT ORFORD R.F.P.D., OR
PORTLAND DEVELOPMENT COMMISSION, OR
PORTLAND FIRE AND RESCUE
PORTLAND HOUSING CENTER, OR
POWDER R.F.P.D., OR
POWDER RIVER R.F.P.D., OR
POWDER VALLEY WATER CONTROL DISTRICT, OR
POWERS HEALTH DISTRICT, OR
PRAIRIE CEMETERY MAINTENANCE DISTRICT, OR
PRINEVILLE LAKE ACRES SPECIAL ROAD DISTRICT
#1, OR
PROSPECT R.F.P.D., OR
QUAIL VALLEY PARK IMPROVEMENT DISTRICT, OR
QUEENER IRRIGATION IMPROVEMENT DISTRICT,
OR
RAINBOW WATER DISTRICT, OR
RAINIER CEMETERY DISTRICT, OR
RAINIER DRAINAGE IMPROVEMENT COMPANY, OR
RALEIGH WATER DISTRICT, OR
REDMOND AREA PARK & RECREATION DISTRICT,
OR
REDMOND FIRE AND RESCUE, OR
RIDDLE FIRE PROTECTION DISTRICT, OR
RIDGWOOD DISTRICT IMPROVEMENT COMPANY,
OR
RIDGWOOD ROAD DISTRICT, OR
RIETH SANITARY DISTRICT, OR
RIETH WATER DISTRICT, OR
RIMROCK WEST IMPROVEMENT DISTRICT, OR
RINK CREEK WATER DISTRICT, OR
RIVER BEND ESTATES SPECIAL ROAD DISTRICT, OR
RIVER FOREST ACRES SPECIAL ROAD DISTRICT, OR
RIVER MEADOWS IMPROVEMENT DISTRICT, OR
RIVER PINES ESTATES SPECIAL ROAD DISTRICT, OR
RIVER ROAD PARK & RECREATION DISTRICT, OR
RIVER ROAD WATER DISTRICT, OR
RIVERBEND RIVERBANK WATER IMPROVEMENT
DISTRICT, OR
RIVERDALE R.F.P.D. 11-JT, OR
RIVERGROVE WATER DISTRICT, OR
RIVERSIDE MISSION WATER CONTROL DISTRICT,
OR
RIVERSIDE R.F.P.D. #7-406, OR
RIVERSIDE WATER DISTRICT, OR
ROBERTS CREEK WATER DISTRICT, OR
ROCK CREEK DISTRICT IMPROVEMENT, OR
ROCK CREEK WATER DISTRICT, OR
ROCKWOOD WATER P.U.D., OR
ROCKY POINT FIRE & EMS, OR

ROGUE RIVER R.F.P.D., OR
ROGUE RIVER VALLEY IRRIGATION DISTRICT, OR
ROGUE VALLEY SEWER SERVICES, OR
ROGUE VALLEY SEWER, OR
ROGUE VALLEY TRANSPORTATION DISTRICT, OR
ROSEBURG URBAN SANITARY AUTHORITY, OR
ROSEWOOD ESTATES ROAD DISTRICT, OR
ROW RIVER VALLEY WATER DISTRICT, OR
RURAL ROAD ASSESSMENT DISTRICT #3, OR
RURAL ROAD ASSESSMENT DISTRICT #4, OR
SAINT LANDRY PARISH TOURIST COMMISSION
SAINT MARY PARISH REC DISTRICT 2
SAINT MARY PARISH REC DISTRICT 3
SAINT TAMMANY FIRE DISTRICT 4, LA
SALEM AREA MASS TRANSIT DISTRICT, OR
SALEM MASS TRANSIT DISTRICT
SALEM SUBURBAN R.F.P.D., OR
SALISHAN SANITARY DISTRICT, OR
SALMON RIVER PARK SPECIAL ROAD DISTRICT, OR
SALMON RIVER PARK WATER IMPROVEMENT
DISTRICT, OR
SALMONBERRY TRAIL INTERGOVERNMENTAL
AGENCY, OR
SANDPIPER VILLAGE SPECIAL ROAD DISTRICT, OR
SANDY DRAINAGE IMPROVEMENT COMPANY, OR
SANDY R.F.P.D. #72, OR
SANTA CLARA R.F.P.D., OR
SANTA CLARA WATER DISTRICT, OR
SANTIAM WATER CONTROL DISTRICT, OR
SAUVIE ISLAND DRAINAGE IMPROVEMENT
COMPANY, OR
SAUVIE ISLAND VOLUNTEER FIRE DISTRICT #30J,
OR
SCAPPOOSE DRAINAGE IMPROVEMENT COMPANY,
OR
SCAPPOOSE PUBLIC LIBRARY DISTRICT, OR
SCAPPOOSE R.F.P.D., OR
SCIO R.F.P.D., OR
SCOTTSBURG R.F.P.D., OR
SEAL ROCK R.F.P.D., OR
SEAL ROCK WATER DISTRICT, OR
SEWERAGE AND WATER BOARD OF NEW ORLEANS,
LA
SHANGRI-LA WATER DISTRICT, OR
SHASTA VIEW IRRIGATION DISTRICT, OR
SHELLEY ROAD CREST ACRES WATER DISTRICT,
OR
SHERIDAN FIRE DISTRICT, OR
SHERMAN COUNTY HEALTH DISTRICT, OR
SHERMAN COUNTY S.W.C.D., OR
SHORELINE SANITARY DISTRICT, OR
SILETZ KEYS SANITARY DISTRICT, OR
SILETZ R.F.P.D., OR
SILVER FALLS LIBRARY DISTRICT, OR
SILVER LAKE IRRIGATION DISTRICT, OR
SILVER LAKE R.F.P.D., OR
SILVER SANDS SPECIAL ROAD DISTRICT, OR
SILVERTON R.F.P.D. NO. 2, OR
SISTERS PARKS & RECREATION DISTRICT, OR
SISTERS-CAMP SHERMAN R.F.P.D., OR
SIUSLAW PUBLIC LIBRARY DISTRICT, OR
SIUSLAW S.W.C.D., OR
SIUSLAW VALLEY FIRE AND RESCUE, OR
SIXES R.F.P.D., OR
SKIPANON WATER CONTROL DISTRICT, OR
SKYLINE VIEW DISTRICT IMPROVEMENT
COMPANY, OR

SLEEPY HOLLOW WATER DISTRICT, OR
SMITH DITCH DISTRICT IMPROVEMENT COMPANY,
OR
SOUTH CLACKAMAS TRANSPORTATION DISTRICT,
OR
SOUTH COUNTY HEALTH DISTRICT, OR
SOUTH FORK WATER BOARD, OR
SOUTH GILLIAM COUNTY CEMETERY DISTRICT, OR
SOUTH GILLIAM COUNTY HEALTH DISTRICT, OR
SOUTH GILLIAM COUNTY R.F.P.D. VI-301, OR
SOUTH LAFOURCHE LEVEE DISTRICT, LA
SOUTH LANE COUNTY FIRE & RESCUE, OR
SOUTH SANTIAM RIVER WATER CONTROL
DISTRICT, OR
SOUTH SHERMAN FIRE DISTRICT, OR
SOUTH SUBURBAN SANITARY DISTRICT, OR
SOUTH WASCO PARK & RECREATION DISTRICT, OR
SOUTHERN COOS HEALTH DISTRICT, OR
SOUTHERN CURRY CEMETERY MAINTENANCE
DISTRICT, OR
SOUTHVIEW IMPROVEMENT DISTRICT, OR
SOUTHWEST LINCOLN COUNTY WATER DISTRICT,
OR
SOUTHWESTERN POLK COUNTY R.F.P.D., OR
SOUTHWOOD PARK WATER DISTRICT, OR
SPECIAL ROAD DISTRICT #1, OR
SPECIAL ROAD DISTRICT #8, OR
SPRING RIVER SPECIAL ROAD DISTRICT, OR
SPRINGFIELD UTILITY BOARD, OR
ST. PAUL R.F.P.D., OR
STANFIELD CEMETERY DISTRICT #6, OR
STANFIELD IRRIGATION DISTRICT, OR
STARR CREEK ROAD DISTRICT, OR
STARWOOD SANITARY DISTRICT, OR
STAYTON FIRE DISTRICT, OR
SUBLIMITY FIRE DISTRICT, OR
SUBURBAN EAST SALEM WATER DISTRICT, OR
SUBURBAN LIGHTING DISTRICT, OR
SUCCOR CREEK DISTRICT IMPROVEMENT
COMPANY, OR
SUMMER LAKE IRRIGATION DISTRICT, OR
SUMMERSVILLE CEMETERY MAINTENANCE
DISTRICT, OR
SUMNER R.F.P.D., OR
SUN MOUNTAIN SPECIAL ROAD DISTRICT, OR
SUNDOWN SANITATION DISTRICT, OR
SUNFOREST ESTATES SPECIAL ROAD DISTRICT, OR
SUNNYSIDE IRRIGATION DISTRICT, OR
SUNRISE WATER AUTHORITY, OR
SUNRIVER SERVICE DISTRICT, OR
SUNSET EMPIRE PARK & RECREATION DISTRICT,
OR
SUNSET EMPIRE TRANSPORTATION DISTRICT, OR
SURFLAND ROAD DISTRICT, OR
SUTHERLIN VALLEY RECREATION DISTRICT, OR
SUTHERLIN WATER CONTROL DISTRICT, OR
SWALLEY IRRIGATION DISTRICT, OR
SWEET HOME CEMETERY MAINTENANCE DISTRICT,
OR
SWEET HOME FIRE & AMBULANCE DISTRICT, OR
SWISSHOME-DEADWOOD R.F.P.D., OR
TABLE ROCK DISTRICT IMPROVEMENT COMPANY,
OR
TALENT IRRIGATION DISTRICT, OR
TANGENT R.F.P.D., OR
TENMILE R.F.P.D., OR
TERREBONNE DOMESTIC WATER DISTRICT, OR

THE DALLES IRRIGATION DISTRICT, OR
THOMAS CREEK-WESTSIDE R.F.P.D., OR
THREE RIVERS RANCH ROAD DISTRICT, OR
THREE SISTERS IRRIGATION DISTRICT, OR
TIGARD TUALATIN AQUATIC DISTRICT, OR
TIGARD WATER DISTRICT, OR
TILLAMOOK BAY FLOOD IMPROVEMENT DISTRICT,
OR
TILLAMOOK COUNTY EMERGENCY
COMMUNICATIONS DISTRICT, OR
TILLAMOOK COUNTY S.W.C.D., OR
TILLAMOOK COUNTY TRANSPORTATION DISTRICT,
OR
TILLAMOOK FIRE DISTRICT, OR
TILLAMOOK P.U.D., OR
TILLER R.F.P.D., OR
TOBIN DITCH DISTRICT IMPROVEMENT COMPANY,
OR
TOLEDO R.F.P.D., OR
TONE WATER DISTRICT, OR
TOOLEY WATER DISTRICT, OR
TRASK DRAINAGE DISTRICT, OR
TRI CITY R.F.P.D. #4, OR
TRI-CITY WATER & SANITARY AUTHORITY, OR
TRI-COUNTY METROPOLITAN TRANSPORTATION
DISTRICT OF OREGON
TRIMET, OR
TUALATIN HILLS PARK & RECREATION DISTRICT
TUALATIN HILLS PARK & RECREATION DISTRICT,
OR
TUALATIN S.W.C.D., OR
TUALATIN VALLEY FIRE & RESCUE
TUALATIN VALLEY FIRE & RESCUE, OR
TUALATIN VALLEY IRRIGATION DISTRICT, OR
TUALATIN VALLEY WATER DISTRICT
TUALATIN VALLEY WATER DISTRICT, OR
TUMALO IRRIGATION DISTRICT, OR
TURNER FIRE DISTRICT, OR
TWIN ROCKS SANITARY DISTRICT, OR
TWO RIVERS NORTH SPECIAL ROAD DISTRICT, OR
TWO RIVERS S.W.C.D., OR
TWO RIVERS SPECIAL ROAD DISTRICT, OR
TYGH VALLEY R.F.P.D., OR
TYGH VALLEY WATER DISTRICT, OR
UMATILLA COUNTY FIRE DISTRICT #1, OR
UMATILLA COUNTY S.W.C.D., OR
UMATILLA COUNTY SPECIAL LIBRARY DISTRICT,
OR
UMATILLA HOSPITAL DISTRICT, OR
UMATILLA R.F.P.D. #7-405, OR
UMATILLA-MORROW RADIO AND DATA DISTRICT,
OR
UMPQUA S.W.C.D., OR
UNION CEMETERY MAINTENANCE DISTRICT, OR
UNION COUNTY SOLID WASTE DISPOSAL DISTRICT,
OR
UNION COUNTY VECTOR CONTROL DISTRICT, OR
UNION GAP SANITARY DISTRICT, OR
UNION GAP WATER DISTRICT, OR
UNION HEALTH DISTRICT, OR
UNION R.F.P.D., OR
UNION S.W.C.D., OR
UNITY COMMUNITY PARK & RECREATION
DISTRICT, OR
UPPER CLEVELAND RAPIDS ROAD DISTRICT, OR
UPPER MCKENZIE R.F.P.D., OR
UPPER WILLAMETTE S.W.C.D., OR

VALE OREGON IRRIGATION DISTRICT, OR
VALE RURAL FIRE PROTECTION DISTRICT, OR
VALLEY ACRES SPECIAL ROAD DISTRICT, OR
VALLEY VIEW CEMETERY MAINTENANCE
DISTRICT, OR
VALLEY VIEW WATER DISTRICT, OR
VANDEVERT ACRES SPECIAL ROAD DISTRICT, OR
VERNONIA R.F.P.D., OR
VINEYARD MOUNTAIN PARK & RECREATION
DISTRICT, OR
VINEYARD MOUNTAIN SPECIAL ROAD DISTRICT,
OR
WALLA WALLA RIVER IRRIGATION DISTRICT, OR
WALLOWA COUNTY HEALTH CARE DISTRICT, OR
WALLOWA LAKE COUNTY SERVICE DISTRICT, OR
WALLOWA LAKE IRRIGATION DISTRICT, OR
WALLOWA LAKE R.F.P.D., OR
WALLOWA S.W.C.D., OR
WALLOWA VALLEY IMPROVEMENT DISTRICT #1,
OR
WAMIC R.F.P.D., OR
WAMIC WATER & SANITARY AUTHORITY, OR
WARMSPRINGS IRRIGATION DISTRICT, OR
WASCO COUNTY S.W.C.D., OR
WATER ENVIRONMENT SERVICES, OR
WATER WONDERLAND IMPROVEMENT DISTRICT,
OR
WATERBURY & ALLEN DITCH IMPROVEMENT
DISTRICT, OR
WATSECO-BARVIEW WATER DISTRICT, OR
WAUNA WATER DISTRICT, OR
WEDDERBURN SANITARY DISTRICT, OR
WEST EAGLE VALLEY WATER CONTROL DISTRICT,
OR
WEST EXTENSION IRRIGATION DISTRICT, OR
WEST LABISH DRAINAGE & WATER CONTROL
IMPROVEMENT DISTRICT, OR
WEST MULTNOMAH S.W.C.D., OR
WEST SIDE R.F.P.D., OR
WEST SLOPE WATER DISTRICT, OR
WEST UMATILLA MOSQUITO CONTROL DISTRICT,
OR
WEST VALLEY FIRE DISTRICT, OR
WESTERN HEIGHTS SPECIAL ROAD DISTRICT, OR
WESTERN LANE AMBULANCE DISTRICT, OR
WESTLAND IRRIGATION DISTRICT, OR
WESTON ATHENA MEMORIAL HALL PARK &
RECREATION DISTRICT, OR
WESTON CEMETERY DISTRICT #2, OR
WESTPORT FIRE AND RESCUE, OR
WESTRIDGE WATER SUPPLY CORPORATION, OR
WESTWOOD HILLS ROAD DISTRICT, OR
WESTWOOD VILLAGE ROAD DISTRICT, OR
WHEELER S.W.C.D., OR
WHITE RIVER HEALTH DISTRICT, OR
WIARD MEMORIAL PARK DISTRICT, OR
WICKIUP WATER DISTRICT, OR
WILLAKENZIE R.F.P.D., OR
WILLAMALANE PARK & RECREATION DISTRICT, OR
WILLAMALANE PARK AND RECREATION DISTRICT
WILLAMETTE HUMANE SOCIETY
WILLAMETTE RIVER WATER COALITION, OR
WILLIAMS R.F.P.D., OR
WILLOW CREEK PARK DISTRICT, OR
WILLOW DALE WATER DISTRICT, OR
WILSON RIVER WATER DISTRICT, OR
WINCHESTER BAY R.F.P.D., OR

WINCHESTER BAY SANITARY DISTRICT, OR
WINCHUCK R.F.P.D., OR
WINSTON-DILLARD R.F.P.D., OR
WINSTON-DILLARD WATER DISTRICT, OR
WOLF CREEK R.F.P.D., OR
WOOD RIVER DISTRICT IMPROVEMENT COMPANY,
OR
WOODBURN R.F.P.D. NO. 6, OR
WOODLAND PARK SPECIAL ROAD DISTRICT, OR
WOODS ROAD DISTRICT, OR
WRIGHT CREEK ROAD WATER IMPROVEMENT
DISTRICT, OR
WYEAST FIRE DISTRICT, OR
YACHATS R.F.P.D., OR
YAMHILL COUNTY TRANSIT AREA, OR
YAMHILL FIRE PROTECTION DISTRICT, OR
YAMHILL SWCD, OR
YONCALLA PARK & RECREATION DISTRICT, OR
YOUNGS RIVER-LEWIS & CLARK WATER DISTRICT,
OR
ZUMWALT R.F.P.D., OR

K-12 INCLUDING BUT NOT LIMITED TO:

ACADIA PARISH SCHOOL BOARD
BEAVERTON SCHOOL DISTRICT
BEND-LA PINE SCHOOL DISTRICT
BOGALUSA HIGH SCHOOL, LA
BOSSIER PARISH SCHOOL BOARD
BROOKING HARBOR SCHOOL DISTRICT
CADDO PARISH SCHOOL DISTRICT
CALCASIEU PARISH SCHOOL DISTRICT
CANBY SCHOOL DISTRICT
CANYONVILLE CHRISTIAN ACADEMY
CASCADE SCHOOL DISTRICT
CASCADES ACADEMY OF CENTRAL OREGON
CENTENNIAL SCHOOL DISTRICT
CENTRAL CATHOLIC HIGH SCHOOL
CENTRAL POINT SCHOOL DISTRICT NO.6
CENTRAL SCHOOL DISTRICT 13J
COOS BAY SCHOOL DISTRICT NO.9
CORVALLIS SCHOOL DISTRICT 509J
COUNTY OF YAMHILL SCHOOL DISTRICT 29
CULVER SCHOOL DISTRICT
DALLAS SCHOOL DISTRICT NO.2
DAVID DOUGLAS SCHOOL DISTRICT
DAYTON SCHOOL DISTRICT NO.8
DE LA SALLE N CATHOLIC HS
DESCHUTES COUNTY SCHOOL DISTRICT NO.6
DOUGLAS EDUCATIONAL DISTRICT SERVICE
DUFUR SCHOOL DISTRICT NO.29
EAST BATON ROUGE PARISH SCHOOL DISTRICT
ESTACADA SCHOOL DISTRICT NO.10B
FOREST GROVE SCHOOL DISTRICT
GEORGE MIDDLE SCHOOL
GLADSTONE SCHOOL DISTRICT
GRANTS PASS SCHOOL DISTRICT 7
GREATER ALBANY PUBLIC SCHOOL DISTRICT
GRESHAM BARLOW JOINT SCHOOL DISTRICT
HEAD START OF LANE COUNTY
HIGH DESERT EDUCATION SERVICE DISTRICT
HILLSBORO SCHOOL DISTRICT
HOOD RIVER COUNTY SCHOOL DISTRICT
JACKSON CO SCHOOL DIST NO.9
JEFFERSON COUNTY SCHOOL DISTRICT 509-J
JEFFERSON PARISH SCHOOL DISTRICT
JEFFERSON SCHOOL DISTRICT
JUNCTION CITY SCHOOLS, OR

KLAMATH COUNTY SCHOOL DISTRICT
KLAMATH FALLS CITY SCHOOLS
LAFAYETTE PARISH SCHOOL DISTRICT
LAKE OSWEGO SCHOOL DISTRICT 7J
LANE COUNTY SCHOOL DISTRICT 4J
LINCOLN COUNTY SCHOOL DISTRICT
LINN CO. SCHOOL DIST. 95C
LIVINGSTON PARISH SCHOOL DISTRICT
LOST RIVER JR/SR HIGH SCHOOL
LOWELL SCHOOL DISTRICT NO.71
MARION COUNTY SCHOOL DISTRICT
MARION COUNTY SCHOOL DISTRICT 103
MARIST HIGH SCHOOL, OR
MCMINNVILLE SCHOOL DISTRICT NOAO
MEDFORD SCHOOL DISTRICT 549C
MITCH CHARTER SCHOOL
MONROE SCHOOL DISTRICT NO.1J
MORROW COUNTY SCHOOL DIST, OR
MULTNOMAH EDUCATION SERVICE DISTRICT
MULTISENSORY LEARNING ACADEMY
MYRTLE PINT SCHOOL DISTRICT 41
NEAH-KAH-NIE DISTRICT NO.56
NEWBERG PUBLIC SCHOOLS
NESTUCCA VALLEY SCHOOL DISTRICT NO.101
NOBEL LEARNING COMMUNITIES
NORTH BEND SCHOOL DISTRICT 13
NORTH CLACKAMAS SCHOOL DISTRICT
NORTH DOUGLAS SCHOOL DISTRICT
NORTH WASCO CITY SCHOOL DISTRICT 21
NORTHWEST REGIONAL EDUCATION SERVICE
DISTRICT
ONTARIO MIDDLE SCHOOL
OREGON TRAIL SCHOOL DISTRICT NOA6
ORLEANS PARISH SCHOOL DISTRICT
PHOENIX-TALENT SCHOOL DISTRICT NOA
PLEASANT HILL SCHOOL DISTRICT
PORTLAND JEWISH ACADEMY
PORTLAND PUBLIC SCHOOLS
RAPIDES PARISH SCHOOL DISTRICT
REDMOND SCHOOL DISTRICT
REYNOLDS SCHOOL DISTRICT
ROGUE RIVER SCHOOL DISTRICT
ROSEBURG PUBLIC SCHOOLS
SCAPPOOSE SCHOOL DISTRICT 1J
SAINT TAMMANY PARISH SCHOOL BOARD, LA
SEASIDE SCHOOL DISTRICT 10
SHERWOOD SCHOOL DISTRICT 88J
SILVER FALLS SCHOOL DISTRICT 4J
SOUTH LANE SCHOOL DISTRICT 45J3
SOUTHERN OREGON EDUCATION SERVICE
DISTRICT
SPRINGFIELD PUBLIC SCHOOLS
SUTHERLIN SCHOOL DISTRICT
SWEET HOME SCHOOL DISTRICT NO.55
TERREBONNE PARISH SCHOOL DISTRICT
THE CATLIN GABEL SCHOOL
TIGARD-TUALATIN SCHOOL DISTRICT
UMATILLA MORROW ESD
WEST LINN WILSONVILLE SCHOOL DISTRICT
WILLAMETTE EDUCATION SERVICE DISTRICT
WOODBURN SCHOOL DISTRICT
YONCALLA SCHOOL DISTRICT
ACADEMY FOR MATH ENGINEERING & SCIENCE
(AMES), UT
ALIANZA ACADEMY, UT
ALPINE DISTRICT, UT
AMERICAN LEADERSHIP ACADEMY, UT

AMERICAN PREPARATORY ACADEMY, UT
BAER CANYON HIGH SCHOOL FOR SPORTS &
MEDICAL SCIENCES, UT
BEAR RIVER CHARTER SCHOOL, UT
BEAVER SCHOOL DISTRICT, UT
BEEHIVE SCIENCE & TECHNOLOGY ACADEMY
(BSTA) , UT
BOX ELDER SCHOOL DISTRICT, UT
CBA CENTER, UT
CACHE SCHOOL DISTRICT, UT
CANYON RIM ACADEMY, UT
CANYONS DISTRICT, UT
CARBON SCHOOL DISTRICT, UT
CHANNING HALL, UT
CHARTER SCHOOL LEWIS ACADEMY, UT
CITY ACADEMY, UT
DAGGETT SCHOOL DISTRICT, UT
DAVINCI ACADEMY, UT
DAVIS DISTRICT, UT
DUAL IMMERSION ACADEMY, UT
DUCHESNE SCHOOL DISTRICT, UT
EARLY LIGHT ACADEMY AT DAYBREAK, UT
EAST HOLLYWOOD HIGH, UT
EDITH BOWEN LABORATORY SCHOOL, UT
EMERSON ALCOTT ACADEMY, UT
EMERY SCHOOL DISTRICT, UT
ENTHEOS ACADEMY, UT
EXCELSIOR ACADEMY, UT
FAST FORWARD HIGH, UT
FREEDOM ACADEMY, UT
GARFIELD SCHOOL DISTRICT, UT
GATEWAY PREPARATORY ACADEMY, UT
GEORGE WASHINGTON ACADEMY, UT
GOOD FOUNDATION ACADEMY, UT
GRAND SCHOOL DISTRICT, UT
GRANITE DISTRICT, UT
GUADALUPE SCHOOL, UT
HAWTHORN ACADEMY, UT
INTECH COLLEGIATE HIGH SCHOOL, UT
IRON SCHOOL DISTRICT, UT
ITINERIS EARLY COLLEGE HIGH, UT
JOHN HANCOCK CHARTER SCHOOL, UT
JORDAN DISTRICT, UT
JUAB SCHOOL DISTRICT, UT
KANE SCHOOL DISTRICT, UT
KARL G MAESER PREPARATORY ACADEMY, UT
LAKEVIEW ACADEMY, UT
LEGACY PREPARATORY ACADEMY, UT
LIBERTY ACADEMY, UT
LINCOLN ACADEMY, UT
LOGAN SCHOOL DISTRICT, UT
MARIA MONTESSORI ACADEMY, UT
MERIT COLLEGE PREPARATORY ACADEMY, UT
MILLARD SCHOOL DISTRICT, UT
MOAB CHARTER SCHOOL, UT
MONTICELLO ACADEMY, UT
MORGAN SCHOOL DISTRICT, UT
MOUNTAINVILLE ACADEMY, UT
MURRAY SCHOOL DISTRICT, UT
NAVIGATOR POINTE ACADEMY, UT
NEBO SCHOOL DISTRICT, UT
NO UT ACAD FOR MATH ENGINEERING & SCIENCE
(NUAMES), UT
NOAH WEBSTER ACADEMY, UT
NORTH DAVIS PREPARATORY ACADEMY, UT
NORTH SANPETE SCHOOL DISTRICT, UT
NORTH STAR ACADEMY, UT

NORTH SUMMIT SCHOOL DISTRICT, UT
ODYSSEY CHARTER SCHOOL, UT
OGDEN PREPARATORY ACADEMY, UT
OGDEN SCHOOL DISTRICT, UT
OPEN CLASSROOM, UT
OPEN HIGH SCHOOL OF UTAH, UT
OQUIRRH MOUNTAIN CHARTER SCHOOL, UT
PARADIGM HIGH SCHOOL, UT
PARK CITY SCHOOL DISTRICT, UT
PINNACLE CANYON ACADEMY, UT
PIUTE SCHOOL DISTRICT, UT
PROVIDENCE HALL, UT
PROVO SCHOOL DISTRICT, UT
QUAIL RUN PRIMARY SCHOOL, UT
QUEST ACADEMY, UT
RANCHES ACADEMY, UT
REAGAN ACADEMY, UT
RENAISSANCE ACADEMY, UT
RICH SCHOOL DISTRICT, UT
ROCKWELL CHARTER HIGH SCHOOL, UT
SALT LAKE ARTS ACADEMY, UT
SALT LAKE CENTER FOR SCIENCE EDUCATION, UT
SALT LAKE SCHOOL DISTRICT, UT
SALT LAKE SCHOOL FOR THE PERFORMING ARTS,
UT
SAN JUAN SCHOOL DISTRICT, UT
SEVIER SCHOOL DISTRICT, UT
SOLDIER HOLLOW CHARTER SCHOOL, UT
SOUTH SANPETE SCHOOL DISTRICT, UT
SOUTH SUMMIT SCHOOL DISTRICT, UT
SPECTRUM ACADEMY, UT
SUCCESS ACADEMY, UT
SUCCESS SCHOOL, UT
SUMMIT ACADEMY, UT
SUMMIT ACADEMY HIGH SCHOOL, UT
SYRACUSE ARTS ACADEMY, UT
THOMAS EDISON - NORTH, UT
TIMPANOGOS ACADEMY, UT
TINTIC SCHOOL DISTRICT, UT
TOOELE SCHOOL DISTRICT, UT
TUACAHN HIGH SCHOOL FOR THE PERFORMING
ARTS, UT
UINTAH RIVER HIGH, UT
UINTAH SCHOOL DISTRICT, UT
UTAH CONNECTIONS ACADEMY, UT
UTAH COUNTY ACADEMY OF SCIENCE, UT
UTAH ELECTRONIC HIGH SCHOOL, UT
UTAH SCHOOLS FOR DEAF & BLIND, UT
UTAH STATE OFFICE OF EDUCATION, UT
UTAH VIRTUAL ACADEMY, UT
VENTURE ACADEMY, UT
VISTA AT ENTRADA SCHOOL OF PERFORMING
ARTS AND TECHNOLOGY, UT
WALDEN SCHOOL OF LIBERAL ARTS, UT
WASATCH PEAK ACADEMY, UT
WASATCH SCHOOL DISTRICT, UT
WASHINGTON SCHOOL DISTRICT, UT
WAYNE SCHOOL DISTRICT, UT
WEBER SCHOOL DISTRICT, UT
WEILENMANN SCHOOL OF DISCOVERY, UT

HIGHER EDUCATION

ARGOSY UNIVERSITY
BATON ROUGE COMMUNITY COLLEGE, LA
BIRTHINGWAY COLLEGE OF MIDWIFERY
BLUE MOUNTAIN COMMUNITY COLLEGE
BRIGHAM YOUNG UNIVERSITY - HAWAII

CENTRAL OREGON COMMUNITY COLLEGE
CENTENARY COLLEGE OF LOUISIANA
CHEMEKETA COMMUNITY COLLEGE
CLACKAMAS COMMUNITY COLLEGE
COLLEGE OF THE MARSHALL ISLANDS
COLUMBIA GORGE COMMUNITY COLLEGE
CONCORDIA UNIVERSITY
GEORGE FOX UNIVERSITY
KLAMATH COMMUNITY COLLEGE DISTRICT
LANE COMMUNITY COLLEGE
LEWIS AND CLARK COLLEGE
LINFIELD COLLEGE
LINN-BENTON COMMUNITY COLLEGE
LOUISIANA COLLEGE, LA
LOUISIANA STATE UNIVERSITY
LOUISIANA STATE UNIVERSITY HEALTH SERVICES
MARYLHURST UNIVERSITY
MT. HOOD COMMUNITY COLLEGE
MULTNOMAH BIBLE COLLEGE
NATIONAL COLLEGE OF NATURAL MEDICINE
NORTHWEST CHRISTIAN COLLEGE
OREGON HEALTH AND SCIENCE UNIVERSITY
OREGON INSTITUTE OF TECHNOLOGY
OREGON STATE UNIVERSITY
OREGON UNIVERSITY SYSTEM
PACIFIC UNIVERSITY
PIONEER PACIFIC COLLEGE
PORTLAND COMMUNITY COLLEGE
PORTLAND STATE UNIVERSITY
REED COLLEGE
RESEARCH CORPORATION OF THE UNIVERSITY OF HAWAII
ROGUE COMMUNITY COLLEGE
SOUTHEASTERN LOUISIANA UNIVERSITY
SOUTHERN OREGON UNIVERSITY (OREGON UNIVERSITY SYSTEM)
SOUTHWESTERN OREGON COMMUNITY COLLEGE
TULANE UNIVERSITY
TILLAMOOK BAY COMMUNITY COLLEGE
UMPQUA COMMUNITY COLLEGE
UNIVERSITY OF HAWAII BOARD OF REGENTS
UNIVERSITY OF HAWAII-HONOLULU COMMUNITY COLLEGE
UNIVERSITY OF OREGON-GRADUATE SCHOOL
UNIVERSITY OF PORTLAND
UNIVERSITY OF NEW ORLEANS
WESTERN OREGON UNIVERSITY
WESTERN STATES CHIROPRACTIC COLLEGE
WILLAMETTE UNIVERSITY
XAVIER UNIVERSITY
UTAH SYSTEM OF HIGHER EDUCATION, UT
UNIVERSITY OF UTAH, UT
UTAH STATE UNIVERSITY, UT
WEBER STATE UNIVERSITY, UT
SOUTHERN UTAH UNIVERSITY, UT
SNOW COLLEGE, UT
DIXIE STATE COLLEGE, UT
COLLEGE OF EASTERN UTAH, UT
UTAH VALLEY UNIVERSITY, UT
SALT LAKE COMMUNITY COLLEGE, UT
UTAH COLLEGE OF APPLIED TECHNOLOGY, UT

HAWAII HEALTH SYSTEMS CORPORATION
OFFICE OF MEDICAL ASSISTANCE PROGRAMS
OFFICE OF THE STATE TREASURER
OREGON BOARD OF ARCHITECTS
OREGON CHILD DEVELOPMENT COALITION
OREGON DEPARTMENT OF EDUCATION
OREGON DEPARTMENT OF FORESTRY
OREGON DEPT OF TRANSPORTATION
OREGON DEPT. OF EDUCATION
OREGON LOTTERY
OREGON OFFICE OF ENERGY
OREGON STATE BOARD OF NURSING
OREGON STATE DEPT OF CORRECTIONS
OREGON STATE POLICE
OREGON TOURISM COMMISSION
OREGON TRAVEL INFORMATION COUNCIL
SANTIAM CANYON COMMUNICATION CENTER
SEIU LOCAL 503, OPEU
SOH- JUDICIARY CONTRACTS AND PURCH
STATE DEPARTMENT OF DEFENSE, STATE OF HAWAII
STATE OF HAWAII
STATE OF HAWAII, DEPT. OF EDUCATION
STATE OF LOUISIANA
STATE OF LOUISIANA DEPT. OF EDUCATION
STATE OF LOUISIANA, 26TH JUDICIAL DISTRICT
ATTORNEY
STATE OF UTAH

STATE AGENCIES

ADMIN. SERVICES OFFICE
BOARD OF MEDICAL EXAMINERS
HAWAII CHILD SUPPORT ENFORCEMENT AGENCY
HAWAII DEPARTMENT OF TRANSPORTATION

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Tab 4: Qualification and Experience

Tab 4: Qualification and Experience**Overview**

ThunderCat Technology, LLC, is an ISO 9001:2015, Value Added Reseller (VAR) and Service-Disabled Veteran Owned Small Business (100% Combat-related Disability) with numerous industry awards and exceptional evaluations for Government contracts. In the IT industry, ThunderCat has won CRN Tech Elite 250 (seven times), INC5000 (five years in a row), Forbes Most Promising Small Businesses, Washington Technology Fast 50, Washington Technology Top 100, Solution Provider 500 (nine times), CRN Fast Growth 100, Washington Business Journal 50 Fastest Growing Companies (also their #1 SDVOSB), SmartCEO GovStar Industry Small Business, SmartCEO Future 50, Ernst & Young Entrepreneur of the Award, VAR 500, DHS Small Business of the Year - 2016 and Best Places to Work in Virginia (seven years in a row). With Fiscal Year 2020 still being tabulated, ThunderCat has grown from \$28 million (2008) to \$694 million (2019), a 2,380% increase.

ThunderCat Technology, LLC is certified across multiple partners and the latest technologies impacting servers, storage, networking, virtualization, cloud and cyber security. It also means our engineers, sales managers and support staff are committed to excellence as evident in our total sales of \$1.77 billion across 7,334 Delivery Orders (DOs) over the last three years. Again with 2020 still tabulating, we ended 2019 with \$3.7 billion in products and services over 14,400 total orders.

Supply Chain Certification and an Integrated Support Center

ThunderCat has maintained ISO 9001 certification since 2012 and has since expanded the Management System to incorporate Supply Chain Risk Management controls. ThunderCat's established SCRM system addresses requirements in both ISO 28000:2007 and ISO 20243:2018. An external audit occurred during August 2020 to achieve initial ISO 28000 certification. Following this certification, ThunderCat also certified for ISO 20243.

This past Summer, ThunderCat Technology opened a support center inside the secure compound of a global freight forwarder near Dulles International Airport. The Senior Vice President of Engineering oversees the integration activities while a certified logistics manager was hired to oversee labeling, packaging, tagging as well as shipping and receiving.

ThunderCat has outgrown its integration facility in Reston, VA. We have since moved to a new facility (10,000 sq. ft.) near the Washington-Dulles Airport inside the secured compound of our global freight forwarding partner. If you were to visit, you would encounter the following attributes and configurations:

- **Security:** Our warehouse can only be accessed by ThunderCat vetted employees. There are two 'badge-in' security access points. Throughout the complex is a 24-7 video surveillance system.

- Supply Chain Controls: We maintain a strict chain of custody for all equipment requiring hand-to-hand receipting of custodianship. A state-of-the-art' inventory management system maintains real-time updates on the status of various shipments and projects throughout the SCRM lifecycle. This includes internal inspection procedures as well as barcode technology applications on cargo and equipment to ensure accuracy and accountability.
- Shipping: We can configure IUID labeling and documentation services compliant with the most stringent standards and compliance practices. For transport, only vetted and reliable transportation vendors with 100% accountability are used.
- Services: We provide meticulous testing and integration services for clients. To minimize disruption at the customer site, we configure, burn-in software images and conduct testing prior to repackaging. This way installation and final testing goes smoother.

OEM Certifications

OEM	Level	OEM	Level	OEM	Level
Adobe	Authorized	Granicus	Authorized	Pentax	Authorized
Amazon Web Services	Standard*	Haivision	Authorized	Pure Storage	Elite
App Dynamics	Authorized	Hewlett Packard	Silver	Quantum	Platinum
Arista Networks	Authorized	Hitachi	Federal Platinum	Red Hat	Ready
Arris	Elite	IBM	Authorized	Riverbed	Elite
Ave Point	Authorized	InfoBlox	Authorized	SafeNet	Authorized
Babel Street	Authorized	Intel	Authorized	Salesforce	Authorized
Cisco	Gold*	Juniper	DVAR	Samsung	Authorized
Citrix	Gold	Kofax	Authorized	SAP	Authorized
Cloudera	Authorized	Lookingglass	Authorized	ServiceNow	Authorized
Commvault	Authorized	McAfee	Authorized	Sonus	Bronze
Decision Lens	Authorized	Mediware	Authorized	Splunk	Associate
Dell	Premium*	Microfocus	Authorized	Symantec	Silver
Elastic	Authorized	MicroStrategy	Authorized	Tableau	Authorized
Extra Hop	Authorized	Mist	Authorized	Thompson Reuters Special Services	Authorized
F5	Silver	NetApp	Star	Varonis	Authorized
Fidelis	Authorized	NetScout	Authorized	Veritas	Platinum
FireEye	Silver	Ntrepid	Authorized	VMware	Premier
Forescout	Authorized	Nutanix	Pioneer	Zovy	Authorized



GetWell Network	Authorized	Olympus	Authorized
Gigamon	Platinum	Palo Alto	Platinum

Legend:

Bold Name Italicized – Top 10

Bold Name – Top Half of ThunderCat's Portfolio

Notes: * Means next level in progress

ThunderCat's Current Line Card

2019/2020 Line Card

A10 Networks	Bricata, Inc.	Dataram
Accellion, Inc.	BriefCam	Decipher Technology Studios
Acquia	Broadcom	Decision Lens
AddOn Networks	Bugcrowd, Inc.	DefendX
Adobe	Cables to Go	Dell
Advanced HPC	Calabrio	Digi-Trax
Ains	Canon	Digital Guardian
Allied Telesis	Canon Solutions America, Inc.	Digital Shadows
Alteryx	Carbon Black	DocuSign
Amazon Web Services	CaseWare International	Docutrend
Anaconda, Inc.	CCX	Druva
Analyst Platform, LLC	Centrify Corporation	Dtex Systems
APC	Chatsworth	Duo Beyond
Apcon	Checkpoint	Eaton
App Dynamics	Cinemassive	Eizo
Appian	Cisco	Ekahau
Apple	Citrix	Elastic
Applied Data System	Clearwell Systems, Inc.	Elemental
Appspace	Cloudbees	EMC
Arista Networks Inc	Cloudera	ENDRUN TECHNOLOGIES LLC
Arris	CloudTamer	Enterprise Vision
Aruba Networks	Cofense	ePLUS
Azure Software	Cohesity	Ergotron
Aternity	CommScope	Everbridge
Atlassian Pty Ltd	Commvault	Extra Hop
AttackIQ	ComponentSource	Extreme Networks
Autodesk	Concurrent Real-Time, Inc.	F5
AvePoint	Corning	Fidelis
AVI-SPL	Cortecix	FireEye
Avocent	Cray	Firemon
Babel Street	Creative Radicals	Fivecast
Barco	Crenlo	Flashpoint
Bassec	Crestron	FM Systems
BeyondTrust Corporation	Crossmatch	ForeScout Technologies, Inc
Big Switch Networks	CrowdStrike	Forgerock
Blackberry	Crystal	Fujitsu
Blue Jeans	Cyber-Ark	Gemalto
Blue Medora	Cylance	GetWellNetwork Inc
BlueCoat	Data Distributing	Gigamon
BorderLAN, Inc	Datacard	Gitlab
Box, Inc.	DataDirect Networks	GlideFast
GLOBALSCAPE	MicroStrategy	Pure Storage

Google	MIST	Qlik
GoToAssist	Mobatek	QLogic
Granicus	MobileIron	QStar
Haivision	Morpheus	Qualys, Inc.
Harness, Inc.	Nagios	Quantum
Hewlett Packard	Napatech	Quantum Secure
Hitachi	NCipher	Quest
Hitachi Healthcare	NEC	QUIKTRON
IBM-New	NetAPP	Qumulo
Idera, Inc.	NetBrain	Radiant Logic
InfoBlox	NetScout	Raritan
Informatica	NetSource	RealVNC
Integrated Biometrics	Nexsan	Recorded Futures
Intel	Nintex	Red Canary
Intelligent InSites	NLYTE	Red Hat
Interos Inc	Ntrepid	Red River Services
IVANTI	Nuance	RedSeal
Ixia	Nutanix	RightStar, Inc.
Juniper	Nvidia	Rimage
Kingston	ObservIT, Inc	Riverbed
KLAS Telecom	Olympus	RSA
Kofax	Omnitron	Rubrik
Legrand, SA	Onyx	SafeNet
Lenovo	OPSWAT	Salesforce
Linksys	Origin High Performance PC	Samsung
LMG Security	Ortronics, Inc.	Sandisk
LogiTech	Palo Alto	SAP
LogRhythm, Inc	Panasonic	Sayari
Lookingglass	Pandora FMS	Sc2 Corp
Lookout	Panduit	Scott-Clark
Mark Logic	Pelican	Seagate
Markforged	Pentaho	SecureWorks, Inc
McAfee	Pentax	Security Compass
Media Platform	Pershing	Service Now
MediaPro	Phalanx Security	SevOne
MediaStar	Pivotal	SITSCAPE
Mediware	Polaris	Socrata
Mellanox	Practical Code, LLC	Solar Winds
Micro Focus	Proline	Solarwinds
Microchip	Proofpoint	Sole Source Technolc
Microsemi	Pulse Secure	Son Technology
Microsoft	Puppet	Sonatype
Sonicwall	Virtru Corporation	

Sonitor	VirusTotal
Sonus	Vitec
Spectra Logic	VMware
Splunk	VQ Communications
Sprinklr	Western Digital
Stanley Convergent Security Solutions	Wind River Sales Co., Inc.
Startech.com	Windward
Steelhead	Xmedius
Symantec	York Telecom Corporation
Syncsort	You Test Me
Tableau	Zerto
Tangent	Zovy
Tanium	Zscaler
Tasktop	
Tenable	
Thales	
Thomson Reuters - Special Services	
Threadfix	
TIBCO Software	
Topaz Systems	
Towerstream Corporation	
Transition Networks	
Trend Micro	
TRENDnet INC	
Triplite	
Tripwire	
Trustwave	
Tufin Technologies	
Twilio Inc.	
Twistlock	
UiPath	
Valor Construction, LLC	
Variphy	
Varonis	
VBrick	
Veeam	
Velocity Micro	
Veracode	
Veritas	
Viavi	
Vidyo	
Vigilant Solutions	

Tab 4a: References



Tab 4a: References

Top 10' Federal Sales – Fiscal Year 2020

Agency	Contract/Order Number	Amt	POC
DHS	70B04C20F00001422	\$25M	Tony Mazur
VA	36C10B20F0151	\$11.7M	Rodney Kearns
Defense	HHM402-20-F-0029	\$11M	Vernard Madden
VA	36C10B19F0464 MOD 2	\$10.4M	Prashanthi Kuchikulla
VA	36C10B18F2857_2	\$9.1M	Jeffrey Henry
HHS	75N98020F00002	\$9.1M	Larry Scales
Defense	SP4701-20-F-0089	\$9.1M	Dan Wilson
DHS	70RTAC20FR0000106_1	\$9.1M	Kai Banks
DHS	70B04C20F00000948	\$8.7M	Ebrima Conteh
VA	36C10B20F0142	\$8.3M	James Rogers

Top SLED Agencies – Fiscal Year 2020

Agency	Amt
State of NY	\$7,348,861.72
State of Ohio	\$1,280,038.37
State of Colorado	\$326,105.60
State of Virginia	\$261,495.17
State of Hawaii	\$142,748.60
State of Pennsylvania	\$139,788.26

Top SLED Sales During Fiscal Year 2020

Agency	Contract/Order Number	Amt	POC
Metropolitan Transit Authority Business Service Center	9000011450	\$3,169,250.56	Anthony Fakas, (646) 252-4967
Virginia Information Technologies Agency*	EP3126567	\$872,014.00	David Jones (661) 276-3086
New York Power Authority	118486	\$771,134.85	Ken Schaefer (913) 238-3671
Ohio Department of Administrative Services	DAS01-0000029591	\$667,612.18	Anupan Srivastava (614) 728-4504
Ohio Department of Administrative Services	DAS01-0000028209	\$612,426.19	Diane Mays (614) 466-0185
MTA New York City Transit	9000012522C	\$495,311.85	Michael Wong
New York State Office of Information Technology Services	8PB00087BC	\$456,413.09	Bob Birdsall (518) 257-4197

Agency	Contract/Order Number	Amt	POC
New York State Office of Information Technology Services	OFT01-0000007313	\$439,246.20	Mark Goldhaber (518) 474-0134
City of Falls Church	200723-00	\$304,495.00	Jamal Matthews
Virginia Information Technologies Agency*	EP3184785	\$286,535.11	Carmen Holmes (804) 416-6100



Virginia Information Technologies Agency (VITA) is a State and Local Procurement Vehicle available to public entities throughout the Commonwealth of Virginia

SLED Customers Served During 2020

Arlington County Government, Virginia	Florida Department of Law Enforcement	New York State Housing Authority	Virginia Department of Medical Assistance Services
Metropolitan Atlanta Rapid Transit Authority	Haywood Community College, North Carolina	New York State Insurance Fund	Virginia Department of Motor Vehicles
Carnegie Mellon University	Houston Police Department	North Carolina Medicaid Management Information System	Virginia Department of Taxation
Christopher Newport University	Maryland Department of Labor Licensing and Regulation	Ohio Department of Administrative Services	Virginia Department of Transportation
City of Alexandria, Virginia	Metropolitan Transportation Authority (MTA) – New York City	Old Dominion University	Virginia Information Technology Agency
City of Charlotte, North Carolina	Metropolitan Washington Airport Authority	Queens Library, New York City	Virginia Military Institute
City of Falls Church, Virginia	Nevada System of Higher Education	Radford University	Virginia Office of Attorney General
City of Falls Church Virginia, Department of Public Schools	New York City Housing Authority	Rockefeller University	Virginia Retirement System

City of Vienna, Virginia	New York City Office of Comptroller	Sentara College of Health Science	Virginia State Corporation Commission
Clarke County, Virginia	New York Office of Information Technology Services	South Carolina Law Enforcement Division	Virginia State University
Dinwiddie School District, Virginia	New York State Board of Elections	University of Buffalo Purchasing Services	West Virginia Conservation Agency
Dutchess Community College, New York	New York State Department of Labor	Virginia Department of Education	West Virginia State Police
Dutchess County, New York	New York State Department of Education	Virginia Department of Environmental Equality	
Florida Agency for State Technology	New York State Energy Research and Development Authority	Virginia Department of Medicaid Enterprise System	

Tab 5: Value Add

**Tab 5: Value Add
Performance Ratings**

In the Federal procurement system, evaluations are called **Contractor's Performance Assessment Report** or 'CPAR' A CPAR assesses a contractor's performance and provides a record, both positive and negative, on a given contractor during a specific period of time. Each assessment is based on objective facts and supported by program and contract management data, such as cost performance reports, customer comments, quality reviews, technical interchange meetings, financial solvency assessments, construction/production management reviews, contractor operations reviews, functional performance evaluations, and earned contract incentives.

Date Range: January 2019 – December 2019

Size Sample: Total of 201 CPARs received

Results: 201 Received Satisfactory or higher ratings

100% Satisfaction rate across all government agencies and contracts

Graded Criteria on every CPAR

Quality: 100% Satisfactory or higher ratings

Schedule: 100% Satisfactory or higher ratings

Cost Control: 100% Satisfactory or higher ratings

Management: 100% Satisfactory or higher ratings

Small Business Subcontracting: 100% Satisfactory or higher ratings

Regulatory Compliance: 100% Satisfactory or higher ratings

OEM Certifications

The following breaks down our top OEMs by certification status. As a seven-year award winner of the CRN Tech Elite 250, ThunderCat personnel are consistently enrolled in OEM certification programs for the products we sell. In many cases our certification level pays off by realizing the best discounts available on the market. In 'Brand Name or Equal' scenarios, we engage competitors to gauge their seriousness in providing hard discounts in order to capture a relationship with a strategic client. This is because an established relationship during a contract's period of performance ranges on average between three to five years. In other instances, we fill in for the OEM in order to provide the quickest response time. The significance of this is because OEMs usually offer heavily discounted services with their product offerings. OEMs do not readily grant companies permission to perform in their stead unless they are extremely confident in the company. ThunderCat Technology enjoys such a role. In Tab 3, we listed the top 50 cybersecurity companies we support by reselling. Of the 50, here are the ones we have an extensive relationship with:

OEM	Status	OEM	Status
Cisco	Master*	RedHat	Ready
CiscoDuo	Master	Splunk	Associate
F5	Silver	Symantec	Silver
FireEye	Gold	Veritas	Platinum
Juniper	Distinguished VAR (DVAR)		



** Near Completion*



Some OEMs do not have certification programs while others are extensive. In more than one instance, the OEM certification encompasses areas in parallel with other areas such as storage, unified communications and operating system software amongst others.



Also see Experience under Tab 4a

Omnia Contract OEMs

OEM	
Accela	
Acquia	
Adobe	
Akamai	
Analyst Platform	
Arista	
Arista	
AttackIQ	
AWS	
Box	
Bricata	
Broadcom	
CA Technologies	
Carbon Black	
Centrify	
CheckMarx	
Cinemassive	
Cisco	
CiscoDuo	
Citrix	
Cloudbees	
Cofense	
Cohesity	
Contrast	
CoreLight	
CrowdStrike	
CyberArk	
Cylance	
Dark Owl	
Decision Lens	
Dell	
Dell Servers	
Dell Storage	
Demisto	
Digital Shadows	
DocuSign	
Elastic	
EMC	
Exabeam	
Exiger	

Extrahop	
F5	
Fidelis	
FireEye	
Flashpoint	
Forescout	
Fortify	
Gigamon	
Google	
Granicus	
Hewlett Packard	
HPE	
IBM	
iBoss	
Infoblox	
Infor	
Intel	
Interos	
Juniper	
KnowB4	
Kofax	
Linkedin	
Lookout	
McAfee	
MediGate	
Microfocus	
Microsoft	
NetApp	
New Relic	
Nutanix	
Nvidia	
Okta	
One San	
OPSWAT	
Palo Alto	
Pentax	
Phantom	
Proofpoint	
PulseSecure	
Pure Storage	
Quantum	
Recorded Future	
RedHat	

RedSeal	
Riverbed	
RSA	
Rubrik	
Salesforce	
SAP	
Sayari	
Scality	
SecureAuth	
Secureworks	
ServiceNow	
Skybox	
Snowflake	
Solarwinds	
Splunk	
Sprinklr	
SumoLogic	
Swimlane	
Symantec	
Tableau	
Tanium	
Tenable	
Thales	
Thompson Reuters	
Thycotic	
Titus	
Trustwave	
UiPath	
Varonis	
vbrick	
Veeam	
Veritas	
VMWare	
WellSky	
Zerto	
zScaler	

Partner Documents

The following documents highlight our biggest sellers to include a description of their products and placement in the market.

Adobe:

Adobe believes creativity empowers transformation—personally, professionally, and across all industries. They not only deliver strong financial results, but they are also driving incredible innovation, adding millions of new customers, delivering billions of experiences across screens, and processing trillions of data transactions online.

Creativity is in their DNA. Their game-changing innovations are redefining the possibilities of digital experiences. They connect content and data and introduce new technologies that democratize creativity, shape the next generation of storytelling, and inspire entirely new categories of business.

Their products include:

Adobe Creative Cloud:

Creative Cloud is a collection of 20+ desktop and mobile apps and services for photography, design, video, web, UX, and more. Now you can take your ideas to new places with Photoshop on the iPad, draw and paint with Adobe Fresco, and design for 3D and AR.

Adobe Experience Cloud:

Experience Cloud offers AI-driven solutions for marketing, analytics, advertising, and commerce through the most comprehensive set of customer experience applications and services available.

Adobe Document Cloud:

With Adobe Document Cloud — which includes the world's leading PDF and electronic signature solutions — you can turn manual document processes into efficient digital ones. Now your team can take quick action on documents, workflows, and tasks — across multiple screens and devices — anywhere, any time, and inside your favorite Microsoft and enterprise apps.

Broadcom:

Broadcom Inc. is a global technology leader that designs, develops and supplies a broad range of semiconductor and infrastructure software solutions. Broadcom's category-leading product portfolio serves critical markets including data center, networking, software, broadband, wireless, storage and industrial. Their solutions include data center networking and storage, enterprise and mainframe software focused on automation, monitoring and security, smartphone components, telecoms and factory automation.

With roots based in the rich technical heritage of AT&T/Bell Labs, Lucent and Hewlett-Packard/Agilent, Broadcom focuses on technologies that connect their world. Through the combination of industry leaders Broadcom, LSI, Broadcom Corporation, Brocade, CA Technologies and Symantec, the company has the size, scope and engineering talent to lead the industry into the future.

Broadcom is focused on technology leadership and category-leading semiconductor and infrastructure software solutions. The company is a global leader in numerous product segments serving the world's most successful companies.

Broadcom Inc. combines global scale, engineering depth, broad product portfolio diversity, superior execution and operational focus to deliver category-leading semiconductor and infrastructure software solutions so its customers can build and grow successful businesses in a constantly changing environment.

Their solutions include products for:

- Storage and Systems
- Wired Connectivity
- Optical Products
- Mainfram Software
- Enterprise Software
- Security

C2G Technologies:

C2G is an industry leading manufacturer of high performance cabling and connectivity solutions. Founded in 1984 as Cables To Go, C2G provides end-to-end connectivity solutions serving a variety of markets—including corporate, digital signage, education, healthcare, home theater, and hospitality. In 2014, C2G joined the Data Communications division of Legrand, a leader in network infrastructure solutions, with products designed to support data center, building network or audio/video applications.

With over 7,000 readily available connectivity solutions, our offering of broadline products, market-specific solutions, and customized connectivity is ready and quickly deployable to meet customer needs. Their solutions include Audio/Video & PC, Data Connectivity, Physical Infrastructure, and Power Management—supporting education, healthcare, digital signage, original equipment manufacturers, and hospitality industries.

Additionally, C2G manufactures customized connectivity products and solutions (whether domestic short-run or off-shore large volume production) renowned for superior quality, value, and innovation. We use premium components and the latest technologies to maximize cable performance and ensure compliance with industry specifications for each cable and its designated application.

Their products include:

Audio/Visual & PC

Audio Visual Cables
DisplayPort
Docking Stations
HDMI
USB
USB-C
Active Devices
Adapters/Couplers
Amps/Speakers
Bulk Cable
DVI
HDBaseT
PC Cables
RapidRun
VGA
Wireless Adapters

Data Communications

Cat5e/Cat6/Cat6a
Fiber Optic Cables
Networking Cables
Transceivers

Power Management

Power Corbs
Power Strips

Canon:

Business Solutions from Canon focus on overcoming common workflow challenges encountered in day-to-day operations. Canon's solutions can help your organization access and share information, automate processes, control print-related costs, and increase overall efficiency and productivity.

Output Management: Canon can help solve common challenges in your organization related to excess printing, document security, and output reporting and accounting. Output Management Solutions from Canon can provide various levels of control and tracking to help reduce wasteful printing and keep confidential information secure. Plus, Canon's Output Management Solutions can be scaled to fit within each customer environment depending on what's needed.

Document Capture & Distribution: Canon can help solve document workflow challenges to increase productivity with streamlined, automated processes. Document Capture and Distribution Solutions from Canon can help streamline workflows by digitizing data and sharing and distributing to a variety of destinations or backend systems.

Mobile Solutions: Canon can help solve common challenges in your organization related to mobile workers and employees accessing and printing documents from their smartphone or tablet. Mobile Solutions from Canon can provide users with various levels of convenience and control via simple ways to print from, and scan to, their mobile device.

Information Management and Workflow: Canon can help solve workflow inefficiencies with powerful, end-to-end solutions and customized workflows to optimize business processes. Information Management and Workflow Solutions from Canon offer powerful, end-to-end solutions that help to not only retrieve information quickly, but also digitally store, organize, and streamline content, creating customized workflows and helping to optimize business processes.

Device Management: Canon can help solve common IT challenges and manage costs associated with maintaining a large print fleet. Device Management Solutions from Canon can help solve common problems and pain points within your organization, helping to reduce IT time and financial costs associated with managing and maintaining a large printing fleet. This can result in more time for core IT projects and more time for your employees to focus on their day-to-day business activities.

Cinemassive:

CineMassive is different from other video wall companies. They are the industry leader in providing the most advanced and complete visualization systems tailored for each customer's unique requirements. From project initiation to ongoing 24/7 support, CineMassive is your dedicated technical partner committed to your long-term success. From responding to the latest public safety or health crisis to deploying mobile and remote sites in minutes – our solutions can be ready to go faster than any other system on the market. From their unmatched CineNet software platform to our full suite of video wall products, their customers gain unmatched flexibility, scalability, and ease-of-use.

What sets CineMassive apart from competitors? Their deep technical expertise, commitment to innovation, and solutions-oriented approach allow them to deliver products and services of unparalleled quality. They offer the most scalable, feature-rich video wall systems on the market. Their proprietary [CineNet content management software](#) and [FX processing](#) architecture create an industry-leading visualization platform with unparalleled power and versatility. Right out of the box, their systems are multi-user, multi-display, multi-room, and multi-site ready.

Their products include:

- Video Walls
- CineNet Platform
- Alpha FX Processors
- Expeditional Solutions

Cisco:

Security is a grind. You are working to build the future and battling to keep it secure. The demands are significant. You need a workforce protected anywhere, on any device--a digitized workplace where every part of your infrastructure is safe, and workloads are secured wherever they are running, 24/7. Meanwhile, cyber threats are constantly evolving, getting smarter and more sophisticated. What's the answer? Cisco is reimagining what's possible with Cisco SecureX, a cybersecurity platform that simplifies your security. As a leading security provider, protecting 100 percent of the Fortune 100, no one is better equipped. We can help you cover your entire infrastructure with best-of-breed products on an integrated, open platform. With unrivaled threat intelligence and an industry-leading zero trust approach, Cisco helps you attain effective security to face tomorrow's evolving threats.

Cisco's hardware and software products include:

Switches

Routers

Access Points

Controllers

Conferencing

Management and Automation systems

Video Endpoints

Cisco Vision

Decision Lens:

Take the guesswork out of enterprise planning, financial, IT and performance-related decisions with our easy-to-use software. Decision Lens solutions make planning collaborative, transparent and reflective of the needs of key stakeholders and the overall organization. View options around your goals, limits or dependencies to discover new opportunities to meet your goals. Their solutions also allow you to see your current problems, like resource bottlenecks, and suggest executable steps to take to fix the problem. Ultimately, explore options contextually relative to one another with actionable insights to get you to the best plan possible.

Connect Your Data - Project data can quickly become disconnected, scattered, and outdated. With Decision Lens, your data is united and managed in real time.

Discover Actionable Insights - Due to massive volumes of data, manually generating portfolio options is limiting. Their algorithms create actionable options based directly on your limits and goals.

Adapt for the Best Outcome - Do you know how your strategic decisions, options, and tradeoffs fit together and impact goals? With Decision Lens, you gain visibility into the entire portfolio for better planning and resourcing.

Decision Lens' tools include:

Strategy Navigator

Know your best portfolio options — and discover various new scenarios — with our insight-driven design. Our advanced algorithms discover and highlight your best possible portfolio level options, enabling nimble disruptor navigation and actionable insights.

Data Insight & Management Tools

Gain optimal control of your data by managing it in one simple interface, with accessibility, edit permissions, and revision logs. Manage data with collaborative tools, seamless integrations, and an idea engine, where contributors can suggest or input new projects into the portfolio.

Portfolio Roll-up

Whether you need the minute details — or to see the bigger picture — any project view is possible with Decisions Lens. Roll multiple portfolios up into one view for macro to micro perspectives of your resource allocation across the organization.

Prioritization Toolkit

Know how projects and initiatives are best aligned with your business objectives, as well as against one another. The Prioritization Toolkit offers 3 ways to prioritize projects prior to scheduling them within a plan.

Manually: Use the data that you already have from your organization. Data can be manually entered or imported.

Quick Rating: If you do not yet have measurements for your projects riskiness or value, use the Quick Rating feature to assign a rating of 1-5 so each project can be evaluated within the Decision Lens Recommendation Engine.

AHP Exercise: The Analytic Hierarchy Process (AHP) is an in-depth collaborative decision making methodology.

Dell:

Dell Technologies is committed to transforming businesses, shaping the future of innovation and developing technologies to drive human progress. Start your transformation and realize your future as a digital organization. Modernize with IT infrastructure including servers, storage, data protection, converged and [hyperconverged solutions](#) from Dell EMC. Give your workforce the power to perform their best with transformative PCs and displays from Dell.

[Emerging Technologies](#) Evolve your data with Edge, 5G, AI and IoT to become a digital business that has the power to enhance human progress.

[IT Transformation](#) Modernize IT infrastructure to enable new, high-value business capabilities.

[Workforce Transformation](#) Put your employees first with seamless, intuitive user experiences, simplified management and trusted security.

[Security Transformation](#) Start viewing security as an extension of your business so you can focus on innovation.

[Connected CIO](#) See how today's CIO can lead their organization's digital transformation in a unique role as both business leader and technology expert.

[Customer Stories](#) Learn how our end-to-end solutions help our customers drive innovation and achieve their business goals.

Dell offers a portfolio of products:

Cloud: Simplify, streamline and automate Cloud operations with the industry's fastest hybrid Cloud deployment.

Converged Infrastructure: Accelerate your IT transformation with Dell EMC converged infrastructure—fully integrated compute, networking, storage and data protection in a single platform.

Data Protection: Protect, archive and recover your data on-premises and in the cloud with Dell EMC data protection and backup appliances and software.

Data Storage: Unlock the value of your data with primary, file and object data storage arrays for enterprise and midmarket. Deliver for any workload at any scale.

Hyperconverged Infrastructure: Modernize your IT infrastructure with Dell EMC HCI appliances, rack-scale systems and Ready Node solutions, including solutions co-engineered with VMware.

Midmarket Products: Explore Dell Technologies products to help midmarket businesses grow, including PCs and accessories, infrastructure and security products that can scale.

Networking: Maximize choice and embrace innovation with open networking technologies. They have you covered from data center, to campus, to edge environments.

Laptops, PCs, and Monitors: Empower your workforce to succeed with Dell OptiPlex desktops, Precision workstations, all-in-one Latitude PCs and accessories.

Servers: Drive business success with Dell EMC PowerEdge rack, tower and modular infrastructure servers designed for web, enterprise and hyperscale applications.

Granicus:

More than 4,500 government agencies have chosen Granicus to modernize their online services, web presence, and communications strategies. They offer seamless digital solutions that help government actively reach, inform, and engage citizens for a better civic experience. Granicus solutions are purpose-built for government. Their platforms provide the infrastructure scale, reliability, and security relied on by thousands of government agencies to empower public service leaders to accelerate digital modernization to the cloud – all at lower operating costs.

Their solutions include:

govMeetings: govMeetings Boards and Commissions is the most comprehensive board management solution available for municipalities and counties. Clerks and board liaisons save hundreds of hours each year while quickly filling board seats with qualified candidates.

govAccess: Your community is unique, so your website should reflect the custom needs of your citizens. More municipalities choose govAccess to design, build and host their government website. It transforms a website into a modern digital platform that offers personalized experiences with robust forms, digital signatures, online payments and more.

govRecords: The govRecords system digitally stores public information, including land records such as deeds and titles and birth, marriage and death certificates, as well as county eRecording and court case eFilings in a one-stop solution for records management. It streamlines existing back-office workflows with digital storage and retrieval of land and vital records utilizing a feature-rich software solution. With fully integrated auto indexing and auto redaction capabilities, records management has never been easier.

Hewlett Packard:

Their vision is to create technology that makes life better for everyone, everywhere — every person, every organization, and every community around the globe. This motivates them— inspires them — to do what they do. To make what they make. To invent, and to reinvent. To engineer experiences that amaze. They won't stop pushing ahead, because you won't stop pushing ahead. You're reinventing how you work. How you play. How you live. With their technology, you'll reinvent your world.

Their portfolio includes a variety of printers and PCs.

IBM:

IBM is a leading cloud platform and cognitive solutions company. Restlessly reinventing since 1911, we are the largest technology and consulting employer in the world, with more than 350,000 employees serving clients in 170 countries. With Watson, the AI platform for business, powered by data, we are building industry-based solutions to real-world problems. For more than seven decades, IBM Research has defined the future of information technology with more than 3,000 researchers in 12 labs located across six continents.

Their solutions include:

Cloud, Mobile, Cognitive, Security, Research, Watson, Analytics, Consulting, Commerce, Experience Design, Internet of Things, Technology support, Industry solutions, Systems services, Resiliency services, Financing, and IT infrastructure

Intel:

Intel creates world-changing technology that enriches the lives of every person on earth.

They are inspired to:

Drive innovation that makes the world safer, builds healthy and vibrant communities, and increases productivity.

Harness our reach around the globe to better society, business, and the planet.

Push themselves and our industry peers to be more responsible, inclusive, and sustainable.

They believe that data is dramatically shaping the future of all humankind. Intel is working relentlessly to unleash the potential of data, leading to more capable and efficient networks, and pervasive AI across smart devices. Moore's Law set the pace for the digital revolution and continues to inspire us today. Their silicon and software are essential for moving, storing, and processing data faster and more securely than ever before. Advancing these technologies allows them to help their customers solve their greatest challenges.

At Intel, they believe in doing something wonderful. To them, wonderful is making technology that can enrich the lives of every person on earth. That's at the heart of their new brand message and identity.

Their product portfolio includes:

Processors:

Intel Xeon

Intel Core

Pentium

Celeron

Server Products:

Intel Server Board

Intel Server Systems and Chassis

Intel Data Center Blocks

Intel RAID Products

Memory and Storage:

Solid State Drives

Intel Optane Memory

Intel Optane DC Persistent Memory

Systems and Devices

Chipsets

Graphics Processing Units:

Intel Iris X Max

Wireless Products:

Cellular Modems

FPGAs and Programmable Devices

Kofax:

Kofax Intelligent Automation helps you digitally transform your organization's most important, information-intensive workflows at scale – so you can Work Like Tomorrow – Today.

Their Intelligent Automation software platform helps organizations transform information-intensive business processes, reduce manual work and errors, minimize costs, and improve customer engagement. They combine RPA, cognitive capture, process orchestration, mobility and engagement, and analytics to ease implementations and deliver dramatic results that mitigate compliance risk and increase competitiveness, growth and profitability.

Kofax provides a rapid return on investment for over 20,000 customers in financial services, insurance, government, healthcare, supply chain, business process outsourcing and other markets. Kofax delivers its software and solutions through its direct sales and services organization and more than 650 indirect channel partners and integrators in more than 60 countries throughout the Americas, EMEA and Asia Pacific.

Kofax's Intelligent Automation software platform and solutions digitally transform document intensive workflows. Customers realize greater agility and resiliency by combining our process orchestration, cognitive capture, RPA, output management, analytics and mobile capabilities to speed time-to-value and increase competitiveness, growth and profitability while mitigating compliance risk.

Linksys:

At Belkin International, they create products that help people realize the power of technology and make people's lives better, easier and more fulfilling. This has been Belkin's mission since our inception in 1983.

Belkin was founded by CEO, Chet Pipkin, in his parent's garage. Even back then, Chet's passion was driven by solving customer's needs. He manufactured computer cable assemblies in the evenings and on weekends, and sold them to local computer manufacturers and dealers in response to the burgeoning personal computer market in the 1980's. Since then, we've kept our southern California origins and are based in Playa Vista, right in the heart of the Los Angeles tech center.

Today, Belkin International has three brands – Belkin, Linksys and WeMo – to enhance the technology that connects us to the people, activities and experiences we love. Belkin products are renowned for their simplicity and ease of use, while our Linksys brand helped make wireless connectivity mainstream around the globe. Our newest brand, WeMo, is the leader in delivering customizable smart home experiences. Its product platform empowers people to monitor, measure and manage their electronics, appliances and lighting at home and on-the-go.

Linksys products include:

Linksys Cloud Manager 2.0

Wireless

Business Switches

VPN Routers

McAfee:

Products

Endpoint Security

Cloud Access Security Broker (CASB)

Endpoint Detection & Response

Data Loss Prevention

ePolicy Orchestrator

Mobile Security

SaaS Security Management

SIEM

Network Security Platform

Web Gateway

Of the featured solutions, Endpoint Protection is the most straightforward. The other two, Cloud Security and their MVISION offering begs further clarification. MVISION Cloud can provide complete visibility into an organization's SaaS, PaaS, and IaaS usage. Discovered SaaS and PaaS services in-use are matched against the MVISION Cloud Registry and reported accordingly in one of the 30+ service type categories or one of the 120+ sub-categories. For example, Salesforce.com SaaS service usage would be discovered and categorized as CRM, while the force.com PaaS platform usage would be discovered separately and categorized as a Development service.

IaaS services are handled a little differently as many public cloud service providers choose to host on IaaS platforms. For example, Dropbox hosts its SaaS service on Amazon AWS. Also, many organizations may choose to migrate and build their own bespoke cloud apps on IaaS platforms. To address this and provide complete visibility into IaaS usage, MVISION Cloud performs the following:

If the web request (Dst Host, URL or Dst IP) does not match an existing SaaS or PaaS service from the MVISION Cloud Registry, MVISION Cloud attempts to match the Dst IP to one of 20+ known IaaS providers

If the Dst IP matches one of the 20+ known IaaS providers, MVISION Cloud initiates a TLS handshake session with the destination service to retrieve the SSL certificate

The SSL certificate is examined and MVISION Cloud attempts to match the customer's domain names against the certificate

If a match is found, the service is automatically added to the MVISION Cloud Registry as one of the customer's own custom apps and its usage is reported on accordingly

Some of the 20+ IaaS providers MVISION Cloud tracks include but are not limited to: Amazon AWS, Microsoft Azure,

Microsoft:

Microsoft enables digital transformation for the era of an intelligent cloud and an intelligent edge. Its mission is to empower every person and every organization on the planet to achieve more. Chat, call, host online meetings, and collaborate in real time, whether you're working remotely or onsite. Get one integrated solution including Teams, OneDrive cloud storage, and Office apps with advanced security options—at a price that's right for your business.

Their portfolio includes:

Desktop Apps:

Outlook
Word
Excel
Powerpoint
Publisher (PC only)
Access

Secured Cloud Services:

Teams
Exchange
OneDrive
SharePoint
InTune
Azure Information Protection

Nexsan:

Your data is critical and how you store, access, and protect that data is vital to the success of your organization. Vexata All-Flash NVMe delivers the highest performance and scale at half the cost of competing solutions and is often utilized in high transaction processes such as Artificial Intelligence, IOT, Financial Transactions, Risk and Fraud Analytics and more. Check out our E-Series and Beast product lines for highly reliable, dense, storage that is the workhorse of many of the world's most demanding data centers. Unity Unified Storage supports advanced block and file workloads and then adds the performance of all-flash configurations to meet the growing needs for mixed application workloads and virtualized environments. Assureon delivers a secure data vault ideal for ransomware protection, regulatory and corporate compliance, and the secure, long-term retention of files.

Nexsan's products include:

Unity

3rd Generation Unified Storage

Unity Unified Storage supports advanced block and file workloads and then adds the performance of all-flash configurations to meet the growing needs for mixed application workloads and virtualized environments. Unity includes the secure archive client to optimize primary storage and utilize the Assureon for tamper-proof ransomware protection that meets regulatory compliance guidelines.

E-Series

High Density Storage

Nexsan E-Series P SAN storage solutions are ultra-dense and super-efficient, enabling you to shrink your storage footprint, save on power, and spend less time managing the system and more on improving your business. E-Series F delivers affordable all-flash arrays with QLC or TLC SSD drives.

BEAST

High-Density Storage

The BEAST Elite storage platform delivers industry-leading reliability with enhanced performance. BEAST Elite is architected to support HDDs and the BEAST Elite F supports QLC NAND technology for an affordable all-flash array that accelerates access to extremely large datasets.

Assureon

Secure Data Vault Storage

Nexsan Assureon is the most secure storage solution on the planet. It protects high-value data and meets any file integrity, security, privacy, and compliance requirement while reducing overall storage costs.

Swimlane:

Swimlane is a leader in security orchestration, automation and response (SOAR). By automating time-intensive, manual processes and operational workflows and delivering powerful, consolidated analytics, real-time dashboards and reporting from across your security infrastructure, Swimlane maximizes the incident response capabilities of overburdened and understaffed security operations. Swimlane was founded to deliver scalable, innovative and flexible security solutions to organizations struggling with alert fatigue, vendor proliferation and chronic staffing shortages. Swimlane is at the forefront of the growing market for security automation and orchestration solutions that automate and organize security processes in repeatable ways to get the most out of available resources and accelerate incident response. Swimlane offers a broad array of features aimed at helping organizations to address both simple and complex security activities, from prioritizing alerts to remediating threats and improving performance across the entire operation.

Swimlane's specialty is Security Orchestration, Automation and Response (SOAR). They do this through Security automation, orchestration and response speeds up the incident response process by replacing repetitive, manual tasks with automated workflows. Manual incident response processes, insufficient workflows and difficulty hiring security personnel leave security operations teams struggling to keep up with the growing volume of alerts. SOAR combines automated data gathering, security automation, case management and analytics to provide organizations the ability to easily implement sophisticated defense-in-depth capabilities based on internal and external data sources.

Swimlane's SOAR platform helps organizations manage the growing volume of alerts more efficiently by automating time-consuming incident response processes. The solution collects security alert data from virtually any security platform with minimal effort and then automatically responds to alerts using automated workflows and playbooks.

To augment their SOAR offering, Swimlane has an support, service, training and certification infrastructure built around the product.

Quantum:

Quantum is a leading IT service provider. They offer professional staffing services for business consulting, project management, software solutions, implementation, and development across all IT disciplines. They assist our clients to deliver ventures from inception to completion with determined competitive advantage.

They are a Virginia based company that collaborates with clients across the United States of America. Their highly professional services team have the in-depth market knowledge, comprehensive networks, and industry experience helps us deliver solutions that are reliable, operative, and pioneering. With their product quality, they aspire to increase the Quantum of services for our growing clients.

IT Staffing Services

Quantum provides skilled IT resources for all software development phases. Their diverse team includes talents in various IT disciplines.

Cloud Computing

Quantum provides private, public, hybrid, and community-based cloud solutions. Their business solutions provide balance technical capability, cost, and time, against the business needs.

Software Development

Quantum provides software development services in. Net and Java. They use agile process to develop great quality product for our users.

Data Analytics

Quantum provides both quantitative and qualitative data analysis. They use various advanced tools to create reports and dashboards to help you track, monitor, allocate, and achieve your IT needs.

SAP:

SAP is the market leader in enterprise application software, helping companies of all sizes and in all industries run at their best: 77% of the world's transaction revenue touches an SAP system. Their machine learning, Internet of Things (IoT), and advanced analytics technologies help turn customers' businesses into intelligent enterprises. Their end-to-end suite of applications and services enables our customers to operate profitably, adapt continuously, and make a difference.

The best business software meets today's needs and allows for future growth – without costly integration. SAP is recognized a Leader across its portfolio, so you don't have to compromise.

ERP and Digital Core

The IDC MarketScape has positioned SAP in the Leaders category within this 2019 IDC MarketScape for worldwide SaaS and cloud-enabled manufacturing ERP applications.

CRM and Customer Experience

Digital Commerce Magic Quadrant Leader: For the 6th consecutive time, Gartner places SAP in the Magic Quadrant for its ability to execute and completeness of vision.

Their services include products for:

ERP and Finance

CRM and Customer Experience

Network and Spend Management

Supply Chain Management

HR and People Engagement

Business Technology

Tableau:

As the market-leading choice for modern business intelligence, the Tableau platform is known for taking any kind of data from almost any system, and turning it into actionable insights with speed and ease. It's as simple as dragging and dropping. Plus, our industry-leading enablement resources, training, and global data community offer unparalleled support for our customers and their analytics investments. And on their mission to help people see and understand data, they go beyond our technology to ensure customer success by helping people build a data culture.

They are deeply committed to supporting evolving customer needs. Since our foundation, they have continuously invested in research and development at an unrivaled pace, focused exclusively on the BI and analytics space. With much of their innovation driven by customer feedback, Tableau customers have a seat at the table—so they can continue to solve real business problems with features that are deeply impactful, instead of shiny and trendy.

Their integrated platform takes the following into consideration:

Flexibility and choice

With Tableau, you can leverage your existing technology investments and rest assured they will grow with you as the data landscape evolves. They offer the most options to deploy analytics and connect to all of your data, no matter where it resides.

Governance and security

Tableau empowers you with the enterprise-grade security and governance models to keep data in the right hands at all times, even when scaling analytics across your organization. Plus, administration is simple and powerful, helping IT focus on what matters most.

Integration and extensibility

With their breadth and depth of capabilities, coupled with their vast partner network, Tableau serves global enterprises across the full cycle of self-service analytics—from prep to analysis to sharing, with governance and data management every step of the way

vBrick:

Vbrick has the expertise and experience you can depend on. Vbrick has been focused on business video for over 20 years – since the company's inception. And, with a larger enterprise customer base than any other video platform provider, Vbrick has an established record of providing dependable and secure enterprise video solutions that are easy to use and scale to thousands of users.

Rev by Vbrick boasts 99.9% uptime, leadership ranking from analysts including Frost & Sullivan, Forrester, and Aragon – not to mention an ever-expanding Fortune 500 customer list.

End to End Solution

Vbrick Rev is the only true end-to-end video streaming and content management solution. This means simplicity and versatility for you in capturing, managing and distributing video content.

Deployment Experience

Easily deploy and centrally manage all of your video, including live events, video-on-demand and video conferences. This means that you can rest easy when you choose Vbrick as your video platform. Their infrastructure is built on Amazon Web Service and boasts 99.9% uptime.

Scalability

The Rev platform supports dynamic video distribution management which allows organizations to scale video usage to tens of thousands of users through bandwidth-efficient streams, viewable through a web browser from any connected device. This makes Rev the most flexible solution for you, now and in the future.

Security

Vbrick delivers the industry's highest standard of security, reliability and powerful failover – providing peace of mind to you. Vbrick is trusted by many of the world's largest corporations and government institutions. Vbrick is also the only Enterprise Video Platform that is FedRAMP certified.

Real Business Value

Vbrick helps organizations improve their bottom line. Keep employees connected, which drives innovation and productivity. Cuts costs by reducing travel costs and time to value. Increases utilization and efficiency by unifying and simplifying corporate video with a single platform.

Their products include:

- Enterprise Video Platform
- Live Webcasting
- Video Content Management
- Video Delivery
- Video Analytics

Veritas:

Veritas specializes in a number of areas such as Ransomware, Software-Defined Storage, Workload Management and Cloud environments. What makes them unique is that their solutions focus on information, not infrastructure. Their comprehensive approach to multi-cloud data management provides protection, availability and insight everywhere the client's information travels. These solutions include:

Multi-Cloud

GDPR

Data Visibility

Data Protection

Data and Workload Portability

Storage Optimization

Business Continuity

Digital Compliance

Healthcare

Government

Education

Their products are broken down into three areas:

Availability : InfoScale , Resiliency Platform

Protection : NetBackup , NetBackup Appliances , Backup Exec , CloudPoint , SaaS Backup , Desktop and Laptop Option , Access , Access Appliance , Flex Appliance , System Recovery , Predictive Insights

Insights : APTARE IT Analytics , Information Studio , Enterprise Vault , Enterprise Vault.cloud , eDiscovery Platform , Data Insight

Vidyo:

Vidyo enriches people's lives by embedding real-time video into digital communications in the moments that matter most. Millions of people around the world connect visually every day through Vidyo's secure, scalable technology and cloud-based services. Their vision is to connect the world by video-enabling any application or idea. Vidyo delivers the highest quality cloud video conferencing service, on-premises solutions and platform-as-a-service for market leaders and innovative upstarts.

Mobile-First Technology

Transcode-free mobile video conferencing with patented dynamic adaptation technologies deliver the most resilient experience across challenging wireless and mobile networks.

Scalable Browser-Based Video

Collaboration with Google to bring scalable video coding to WebRTC, and developing the scalable extensions to the VP9 codec after pioneering SVC for video conferencing.

Internet of Things

Visually connecting innovative IoT devices and new form factors including ATMs, kiosks, robots, drones, smart glasses and other wearables, and collaboration devices for businesses and consumers.

Vidyo's products include:

VidyoConnect

VidyoRoom

VidyoEngage

Vidyo APIs

**Tab 6: Additional Required Documents
(Appendix C)**

APPENDIX C

ADDITIONAL REQUIRED DOCUMENTS

- DOC #1 Acknowledgment and Acceptance of Region 4 ESC's Open Records Policy
- DOC #2 Antitrust Certification Statements (Tex. Government Code § 2155.005)
- DOC #3 Implementation of House Bill 1295 Certificate of Interested Parties (Form 1295)
- DOC #4 Texas Government Code 2270 Verification Form

ACKNOWLEDGMENT AND ACCEPTANCE
OF REGION 4 ESC's OPEN RECORDS POLICY

OPEN RECORDS POLICY

All proposals, information and documents submitted are subject to the Public Information Act requirements governed by the State of Texas once a Contract(s) is executed. If an Offeror believes its response, or parts of its response, may be exempted from disclosure, the Offeror must specify page-by-page and line-by-line the parts of the response, which it believes, are exempt and include detailed reasons to substantiate the exemption. Price is not confidential and will not be withheld. Any unmarked information will be considered public information and released, if requested under the Public Information Act.

The determination of whether information is confidential and not subject to disclosure is the duty of the Office of Attorney General (OAG). Region 4 ESC must provide the OAG sufficient information to render an opinion and therefore, vague and general claims to confidentiality by the Offeror are not acceptable. Region 4 ESC must comply with the opinions of the OAG. Region 4 ESC assumes no responsibility for asserting legal arguments on behalf of any Offeror. Offeror is advised to consult with their legal counsel concerning disclosure issues resulting from this procurement process and to take precautions to safeguard trade secrets and other proprietary information.

Signature below certifies complete acceptance of Region 4 ESC's Open Records Policy, except as noted below (additional pages may be attached, if necessary).

Check one of the following responses to the Acknowledgment and Acceptance of Region 4 ESC's Open Records Policy below:

- We acknowledge Region 4 ESC's Open Records Policy and declare that no information submitted with this proposal, or any part of our proposal, is exempt from disclosure under the Public Information Act.
- We declare the following information to be a trade secret or proprietary and exempt from disclosure under the Public Information Act.

(Note: Offeror must specify page-by-page and line-by-line the parts of the response, which it believes, are exempt. In addition, Offeror must include detailed reasons to substantiate the exemption(s). Price is not confident and will not be withheld. All information believed to be a trade secret or proprietary must be listed. It is further understood that failure to identify such information, in strict accordance with the instructions, will result in that information being considered public information and released, if requested under the Public Information Act.)

January 15, 2021
Date


Authorized Signature & Title

ANTITRUST CERTIFICATION STATEMENTS
(Tex. Government Code § 2155.005)
Attorney General Form

I affirm under penalty of perjury of the laws of the State of Texas that:

1. I am duly authorized to execute this Contract on my own behalf or on behalf of the company, corporation, firm, partnership or individual (Company) listed below;
2. In connection with this proposal, neither I nor any representative of the Company has violated any provision of the Texas Free Enterprise and Antitrust Act, Tex. Bus. & Comm. Code Chapter 15;
3. In connection with this proposal, neither I nor any representative of the Company has violated any federal antitrust law; and
4. Neither I nor any representative of the Company has directly or indirectly communicated any of the contents of this proposal to a competitor of the Company or any other company, corporation, firm, partnership or individual engaged in the same line of business as the Company.

Company

Thunder Cat Technology, LLC

Contact


Signature

Daniel R. Little
Printed Name

Vice President
Position with Company

1925 Isaac Newton Square

Address

Suite 180
Reston, VA 20190

**Official
Authorizing
Proposal**


Signature

Daniel R. Little
Printed Name

Vice President
Position with Company

Phone

(703) 674-0253

Fax

(571) 323-0918

Implementation of House Bill 1295

Certificate of Interested Parties (Form 1295):

In 2015, the Texas Legislature adopted House Bill 1295, which added section 2252.908 of the Government Code. The law states that a governmental entity or state agency may not enter into certain contracts with a business entity unless the business entity submits a disclosure of interested parties to the governmental entity or state agency at the time the business entity submits the signed contract to the governmental entity or state agency. The law applies only to a contract of a governmental entity or state agency that either (1) requires an action or vote by the governing body of the entity or agency before the contract may be signed or (2) has a value of at least \$1 million. The disclosure requirement applies to a contract entered into on or after January 1, 2016.

The Texas Ethics Commission was required to adopt rules necessary to implement that law, prescribe the disclosure of interested parties form, and post a copy of the form on the commission's website. The commission adopted the Certificate of Interested Parties form (Form 1295) on October 5, 2015. The commission also adopted new rules (Chapter 46) on November 30, 2015, to implement the law. The commission does not have any additional authority to enforce or interpret House Bill 1295.

Filing Process:

Starting on January 1, 2016, the commission made available on its website a new filing application that must be used to file Form 1295. A business entity must use the application to enter the required information on Form 1295 and print a copy of the completed form, which will include a certification of filing that will contain a unique certification number. An authorized agent of the business entity must sign the printed copy of the form. The completed Form 1295 with the certification of filing must be filed with the governmental body or state agency with which the business entity is entering into the contract.

The governmental entity or state agency must notify the commission, using the commission's filing application, of the receipt of the filed Form 1295 with the certification of filing not later than the 30th day after the date the contract binds all parties to the contract. This process is known as acknowledging the certificate. The commission will post the acknowledged Form 1295 to its website within seven business days after receiving notice from the governmental entity or state agency. The posted acknowledged form does not contain the declaration of signature information provided by the business.

A certificate will stay in the pending state until it is acknowledged by the governmental agency. Only acknowledged certificates are posted to the commission's website.

Electronic Filing Application: https://www.ethics.state.tx.us/whatsnew/elf_info_form1295.htm

Frequently Asked Questions:

https://www.ethics.state.tx.us/resources/FAQs/FAQ_Form1295.php

Changes to Form 1295: <https://www.ethics.state.tx.us/data/filinginfo/1295Changes.pdf>

House Bill 89 (85R Legislative Session), which adds Chapter 2270 to the Texas Government Code, provides that a governmental entity may not enter into a contract with a company without verification that the contracting vendor does not and will not boycott Israel during the term of the contract.

Furthermore, Senate Bill 252 (85R Legislative Session), which amends Chapter 2252 of the Texas Government Code to add Subchapter F, prohibits contracting with a company engaged in business with Iran, Sudan or a foreign terrorist organization identified on a list prepared by the Texas Comptroller.

I, Daniel A. Little, as an authorized representative of

Thunder Cat Technology, LLC, a contractor
engaged by Region 4 Education Center
Insert Name of Company

Region 4 Education Service Center, 7145 West Tidwell Road, Houston, TX 77092, verify by this writing that the above-named company affirms that it (1) does not boycott Israel; and (2) will not boycott Israel during the term of this contract, or any contract with the above-named Texas governmental entity in the future.

Also, our company is not listed on and we do not do business with companies that are on the Texas Comptroller of Public Accounts list of Designated Foreign Terrorists Organizations found at <https://comptroller.texas.gov/purchasing/docs/foreign-terrorist.pdf>.

I further affirm that if our company's position on this issue is reversed and this affirmation is no longer valid, that the above-named Texas governmental entity will be notified in writing within one (1) business day and we understand that our company's failure to affirm and comply with the requirements of Texas Government Code 2270 et seq. shall be grounds for immediate contract termination without penalty to the above-named Texas governmental entity.

I swear and affirm that the above is true and correct.

Daniel A. Little
Signature of Named Authorized Company Representative

January 15, 2021
Date