



## NOTICE TO OFFEROR

### Questions & Answers

RFP # 24-S889

Competitive Solicitation by Region 14 Education Service Center

for

Comprehensive Energy Consulting and Management Services, Building and Other Energy Solutions, and Related Products and Services

***See Question & Answer Acknowledgement included on the last page. Offerors should include this acknowledgement as part of their response to this Comprehensive Energy Consulting and Management Services, Building and Other Energy Solutions, and Related Products and Services RFP.***

The Answers to Questions received are issued as follows:

1. Does Region 14 intend to purchase actual services under this contract, or is the purpose merely to offer the potential to purchase to its members?  
**As stated on page 2, I. Introduction, it is the intention of Region 14 ESC to establish a contract for Comprehensive Energy Consulting And Management Services, Building and Other Energy Solutions, and Related Products and Services for use by Region 14 ESC and other public agencies supported under this contract.**
2. Please clarify how many firms the Region intends to award/contract under this agreement.  
**Answer: There is not a specific number, as multiple contracts may be awarded as a result of the solicitation.**
3. Can Region 14 please clarify whether this agreement is a renewal of an existing contract, or if this is a new agreement for the district? If the former, please provide the names of the incumbents.  
**Answer: The intent of the anticipated resulting contracts of this solicitation is to generate more comprehensive energy and high-performance solution contracts replacing the need for later re-solicitations of the following contracts: Energy Management Consultation and Related Services, and High-Performance Building Consulting and Utility Management Solutions, Smart Technology and Related Products and Services.**

**Current incumbents include: Ameresco, Inc., Choice Energy Management, Tradition Energy, ABM Electrical Power Solutions, HTS, NeedThese and Veregy.**

4. How has Region 14 hired energy/sustainability consulting services in the past? Does Region 14 have a current list of prequalified energy/sustainability consultants, or are consultants hired on a case-by-case/project-by-project basis?

**Answer: Since this is a combined re-solicitation, there are previous incumbents. See Answer to Question 3 included in this Question and Answer document.**

5. If Region 14 does intend to purchase actual building services, what is Region 14's budget for these projects? Are there immediate projects that Region 14 has in mind, which will utilize the services associated with this agreement/RFP?

**Answer: There is not a current specified Region 14 ESC project or pre-determined volume for specific Region 14 ESC at this time. While no minimum volume is guaranteed to the Supplier, the estimated overall volume is projected at approximately \$100 million.**

6. Please confirm Section V. Evaluation, A-D, should be used as the outline for RFP responses.

**Answer: Yes**

7. Please confirm Section V. Evaluation, B. Ability to Perform, letter B, if we propose changes / redlines to Appendix B, do we still sign the document as part of our response?

**Answer: Offeror's do not need to sign the Administrative Agreement as part of their response however, Offeror's who are to receive an award will be asked to sign the Administrative Agreement prior to a Master Agreement is awarded after any negotiations are complete.**

RECEIPT OF QUESTION & ANSWER ACKNOWLEDGEMENT

Offeror shall acknowledge this Question & Answer document by signing below and include in their proposal response.

Company Name \_\_\_\_\_

Contact Person \_\_\_\_\_

Signature \_\_\_\_\_

Date \_\_\_\_\_