

# OMNIA<sup>®</sup>

PARTNERS



## Bank Card Services Executive Summary

**Lead Agency:** Regents of the University of California

**Solicitation:** RFP #AE2016-UCOPBCS

**Awarded to:** U.S. Bank USA

The Regents of the University of California (UC) issued a solicitation on September 23, 2016 for RFP #AE2016-UCOPBCS, UC Bank Card Services. U.S. Bank National Association (U.S. Bank) responded to the solicitation with its proposal.

The UC formed an evaluation committee comprised of university employees. The committee convened to evaluate proposals and ultimately awarded the program to U.S. Bank.

OMNIA Partners partnered with UC to offer the program nationally pursuant to Amendment #3 to the agreement by and between UC and U.S. Bank, adding piggyback/cooperative purchasing language effective June 23, 2022:

*Notwithstanding the foregoing, UC and U.S. Bank engaged the National Intergovernmental Purchasing Alliance Company d/b/a OMNIA Partners, Public Sector ("OMNIA Partners") to offer the products and Amendment Page 2 of 20 R 08.2021 services set forth in the Agreement on a national basis (the "National Program") to public agencies who register with OMNIA Partners ("Participating Public Agencies"). U.S. Bank will compensate OMNIA Partners via a customary fee in accordance with applicable federal law, rules, or regulations, for its efforts in marketing the National Program and such compensation will be calculated based off the revenue generated from the National Program. In order to participate in the National Program, Participating Public Agencies shall enter into an agreement independently with U.S. Bank at U.S. Bank's sole discretion and subject to U.S. Bank's sole approval, an example attached hereto as Exhibit A ("Participating Public Agency Agreement," and may be referred to as a "Supplemental Agreement" in material distributed by OMNIA Partners). U.S. Bank reserves the right to negotiate or change the terms and conditions of any Participating Public Agency Agreement for any reason and in its sole discretion. In instances where supplemental terms and conditions create additional risk or cost for U.S. Bank, U.S. Bank and a Participating Public Agency may negotiate alternative pricing so long as the pricing is commensurate with the additional cost or risk incurred by U.S. Bank. Any Participating Public Agency Agreement entered into by U.S. Bank and a Participating Public Agency is exclusively between the Participating Public Agency and U.S. Bank (contract sales are reported to OMNIA Partners). For the avoidance of doubt, any Participating Public Agency that participates in the National Program shall not be subject to any of the terms and conditions contained in the Agreement, shall be subject to the terms and conditions contained in applicable Participating Public Agency Agreement, and shall be subject to alternate pricing (an example set forth in the attached Schedule 6). UC acknowledges and agrees that it will not receive any compensation from U.S. Bank for any Participating Public Agencies.*

Contract Includes:

- Bank Card Products: (Corporate, Purchasing, Virtual)
- Custom Card Design and Production
- Commercial Card rebates in accordance with the application

Term:

Initial terms from January 1, 2018 through December 31, 2022 with a one (1) year extension to December 31, 2023.

U.S. Bank/UC proposal available upon request.