

UNICOM - Contract # 01-171
Advanced Technology Solutions Aggregator
Approved Manufacturers - Post Award

Manufacturer	Category	Discount off List	Website	Description	Date Approved by Region 14
Adobe	All	1%	adobe.com	Creativity and design software	Mod 02/28/2024
AMX	All	1%	amx.com/en-US	Video switching and control devices	Mod 02/28/2024
AMX/Harman	All	15%			Original Proposal
APC/Schneider	All	18%			Original Proposal
Apple	All	1%	www.apple.com	Technology products	Mod 06/03/2024
ATTO Technology	All	1%	www.atto.com	data storage	Mod 06/03/2024
Audio Codes	All	1%	audiocodes.com	Advanced communications software, products and productivity solutions for the digital workplace	Mod 02/28/2024
Axis Communications	All	1%	axis.com/en-us	IT Solutions and network cameras	Mod 02/28/2024
B2Gnow	All	1%	b2gnow.com	Supplier Diversity, Procurement and Diversity Management software	Mod 02/28/2024
Belden	All	1%	belden.com	Networking, connectivity, cable products and solutions	Mod 02/28/2024
Biamp Systems	All	18%			Original Proposal
Blackberry	All	1%	blackberry.com/us/en	Cybersecurity, Critical Event Management and Secure Embedded Systems	Mod 02/28/2024
Broadcom (Symantec)	All	1%	broadcom.com/products/cyber	Data-centric hybrid security on devices, in private data centers, and in the cloud	Mod 02/28/2024
Broadcom (VMWare)	All	1%	broadcom.com	Private, hybrid and multi-cloud environments	Mod 02/28/2024
Cables to Go (C2G)	All	15%			Original Proposal
Canare Corporation of America	All	1%	canare.com	Professional AV products	Mod 02/28/2024
Chief Manufacturing	All	18%			Original Proposal
Cisco - SmartNet - Incumbent & EDU		20%			Original Proposal
Cisco - SmartNet - Non-Incumbent		8%			Original Proposal
Cisco - Compute	Compute	54%			Original Proposal
Cisco - Hardware	Hardware	35%			Original Proposal
Cisco - Software Subscriptions	Software Subscriptions	8%			Original Proposal
Cisco - Training	Training	5%			Original Proposal
Citrix	All	1%	citrix.com	Cloud computing and virtualization technology	Mod 02/28/2024
Clarity Media Group	All	1%	claritymediagroup.net	Design and installation of audio, video, lighting, and control systems	Mod 02/28/2024
Creed Global Media	All	1%	creedglobalmedia.com	Encoder equipment, live streaming tv network services and software	Mod 02/28/2024
Crestron	Crestron	12%			Original Proposal
Crowdstrike	All	1%	crowdstrike.com	Cyber Security platform	Mod 02/28/2024
Da-Lite	Lite	15%			Original Proposal
DIGITAL DISPLAY SOLUTIONS, INC	All	1%	https://digitaltechnologysolutions.com	Digital technology solutions	Mod 04/18/2024
DITEK Surge Protection	All	1%	diteksurgeprotection.com	Video Surveillance, Fire, Networking, Communications, Intrusion Detection, Access Control and AC Power systems	Mod 02/28/2024
DTS	All	1%	digitaltechnologysolutions.com	Audio Visual	Mod 02/28/2024
Encompass	All	1%	https://encompass.com	Replacement Parts and Accessories	Mod 04/09/2024
Epson	All	1%	epson.com/usa	Printers and information- and imaging-related equipment	Mod 02/28/2024
Evertz	All	1%	evertz.com	High Quality Low Latency UHD / HD Video Streaming Solution	Mod 02/28/2024
Exacq Technologies	All	1%	exacq.com	Enterprise IP and Hybrid video surveillance software and systems	Mod 02/28/2024
Extreme Networks	Networks	3%			Original Proposal
Fujitsu	All	1%	fujitsu.com/global/	Information and communications technology equipment and services	Mod 02/28/2024
Getac	All	1%	getac.com/us/	Rugged PCs	Mod 02/28/2024
GETAC Technology Corporation	Accessories, Peripherals, Warranty & S	1%			Original Proposal
GETAC Technology Corporation	Rugged Laptops	2%			Original Proposal
Hanwha Group	All	1%	hanwhavisionamerica.com	Physical Security products and solutions	Mod 02/28/2024
Hootsuite	All	1%	hootsuite.com	Social media management platform	Mod 02/28/2024
HP Enterprise (HPE)	Nimble	15%			Original Proposal
HP Enterprise (HPE)	Servers	15%			Original Proposal
HP Enterprise (HPE)	Warranty	15%			Original Proposal
HP Enterprise (HPE)	Alletra	15%			Original Proposal

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HP Enterprise Aruba	Aruba Networking Equipment	20%			Original Proposal
HP Inc. (HPI)	Monitors/Displays	5%			Original Proposal
HP Inc. (HPI)	Laptops/Tablets	4%			Original Proposal
HP Inc. (HPI)	Printers/Scanners	12%			Original Proposal
HP Inc. (HPI)	Workstations/Desktops	4%			Original Proposal
HP Inc. (HPI)	HP Poly	3%			Original Proposal
IKE	All	1%	www.ikesmartcity.com	Dynamic applications	Mod 07/02/2024
Ikegami	All	1%	ikegami.com	High quality, professional broadcast equipment including TV	
Kingston	Memory/Storage	5-15%			Original Proposal
Lectrosonics	All	1%	lectrosonics.com	Wireless microphone systems and audio processing products	Mod 02/28/2024
Lenovo	All	1%	lenovo.com/us/en	Laptops, tablets and PCs	Mod 02/28/2024
Leviton	All	1%	leviton.com	Encompassing electrical, lighting, data networks, and energy management.	Mod 02/28/2024
LexisNexis	All	1%	lexisnexis.com/en-us/gateway	Legal, Professional and Risk solutions	Mod 02/28/2024
LG Electronics	Monitors/Displays	2%			Original Proposal
LinkedIn Pro	All	1%	premium.linkedin.com	Accessing over 30 million companies and exploring valuable competitor data and industry news.	Mod 02/28/2024
LiveU Inc.	All	1%	get.liveu.tv	Innovative IP-video solutions	Mod 02/28/2024
Luxul	All	15%			Original Proposal
MAC BUSINESS SOLUTIONS INC	All	1%	mbsdirect.com	Apple Business Solutions	Mod 06/18/2024
Middle Atlantic	All	22%			Original Proposal
Minute Man	All	1%	minutemanst.com	Security & Life Safety	Mod 02/28/2024
NetApp	Category A-W	5%			Original Proposal
NETGEAR INC.	All	1%	https://www.netgear.com/	develops and provides networking devices that link people, business	Mod 04/18/2024
Ninjaone	All	1%	ninjaone.com	IT management platform- monitors the health and productivity of an endpoint, secures and updates computers, enables IT to remotely support users, helps IT keep track of company assets, and automatically remediates common IT issues	Mod 02/28/2024
Omnilert	All	1%	omnilert.com	Gun detection and emergency mass notification system to provide improved safety and response time in the event of a shooter.	Mod 02/28/2024
Ortronics	All	1%	legrand.us/ortronics	Electrical and digital infrastructures and connected solutions	Mod 02/28/2024
Panasonic	All	1%	na.panasonic.com/us/industry	PCs and toughbooks	Mod 02/28/2024
PHOTO BOOTH	All	1%	photoboothsupplyco.com	Photo Booth Solutions	Mod 06/18/2024
Planar Systems Inc.	LED Video Wall	10%			Original Proposal
Planar Systems Inc.	LCD Video Wall	10%			Original Proposal
Planar Systems Inc.	Large Format LCD	10%			Original Proposal
Planar Systems Inc.	Transparent OLED	10%			Original Proposal
Planar Systems Inc.	Desktop & Touch	7%			Original Proposal
PocketStop LLC	Software Subscriptions	5%			Original Proposal
Precisely	All	1%	precisely.com	Data integrity software suite	Mod 02/28/2024
Quality Wiring	All	1%	qualitywiring.com	Telecommunications solutions	Mod 02/28/2024
Quantum Technologies	All	1%	www.quantum.com	End to End Data management solutions	Mod 07/02/2024
RARITAN, INC	All	1%	raritan.com	KVM switches for IT professionals to manage servers remotely	Mod 02/28/2024
Red Hat	All	1%	redhat.com/en	Application platform, Artificial intelligence, Edge computing, IT automation, Linux standardization	Mod 02/28/2024
Ross Video	All	1%	rossvideo.com	Designs and manufactures equipment for live event and video production	Mod 02/28/2024
Samsung	All	1%	samsung.com/us/	Consumer electronics	Mod 02/28/2024
SAP	All	1%	sap.com	Enterprise software to manage business operations and customer relations	Mod 02/28/2024
Schneider Electric (APC)	All	1%	se.com/us/en/	Energy management and automation with operations	Mod 02/28/2024
Shure	All	12%			Original Proposal
Siteimprove-Docusign	All	1%	docusign.com	Secure upload, signature and return of documents digitally	Mod 02/28/2024

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SolutionZ, Inc.	All	1%	solutionzinc.com	Audio Visual solutions	Mod 02/28/2024
SONY COMPUTER AND COMPONENTS	All	1%	https://www.sony.com/electronic	Replacement Parts and Accessories	Mod 04/09/2024
Sound Control Technologies	All	18%			Original Proposal
Split Pine	All	1%	splitpinetech.com	Physical Security	Mod 02/28/2024
SNAP AV	All	1%	https://www.snapav.com/showroom	manufacturer and distributor of Audio Video, Networking, Surveillance, Power, and Structured Wiring products	Mod 04/18/2024
Startech Computer Products	All	1%	www.startech.com	performance connectivity accessories	Mod 07/03/2024
TMTEL	All	1%	www.tmtel.com	Systems integrations	Mod 07/02/2024
Trend Micro	All	1%	trendmicro.com/en-us/business	Cyber security software	Mod 02/28/2024
UBIQUITI NETWORKS	All	1%	https://www.ui.com/introduction	IT management	Mod 04/18/2024
UNICOM Systems	Software	1%			Original Proposal
United Digital Tech LLC	All	1%	udtech-usa.com	IP-based Video Solutions	Mod 02/28/2024
Vaddio	All	10%			Original Proposal
Veeam	Software	5%			Original Proposal
Veritas	Licenses	3%			Original Proposal
Vertiv	All	7%			Original Proposal
VIDEOINTEGRATORS U.S.A.	All	1%	https://www.videointegrators.com	distribute and resell broadcasting solutions to integrators, rental houses, eCommerce shops, and more	Mod 04/18/2024
VIEWSONIC	All	1%	www.viewsonic.com	Display Technology	Mod 06/18/2024
Vivotek	All	1%	vivotek.com	IP video surveillance solutions	Mod 02/28/2024
VMWare	All	3%			Original Proposal
Wiremold	All	18%			Original Proposal
Zebra Technologies	All	1%	zebra.com/us/en.html	RFID printers/encoders, barcode printers, mobile printers, card imaging printers, kiosk printers, real-time locating systems	Mod 02/28/2024