



# OMNIA Partners & US Foods

## PUBLIC SECTOR | K-12

Running a foodservice operation is a huge challenge. You face budget cuts, regulation accountability, standards for nutrition and wellness, and customer expectations. OMNIA Partners, Public Sector and US Foods® deliver solutions.

## The Partnership

OMNIA Partners, Public Sector is the nation's largest and most experienced cooperative purchasing organization dedicated to public sector procurement. US Foods is one of America's leading foodservice distributors for education, government, healthcare, restaurants and hospitality dining services. We offer a national distribution program with an emphasis on local service support. Together we focus on your success by bringing you innovative solutions and ideas. We always conduct business with integrity and a commitment to excellence, safety and environmental responsibility. All contract documentation is available on [www.omniapartners.com](http://www.omniapartners.com)

## Contract Highlights

### Contract #111621-USF

#### Food and Food Service Equipment for School Food Authorities

#### AWARDED BY MINNESOTA PUBLIC AGENCY

February 9, 2022 through February 1, 2026

- Prime vendor program with national purchasing power and lowest cost of goods
- School-specific products including whole grain, smart snack, national brands, etc.
- We support NOI, Buy American and Federal certification guidelines
- All products are covered by a fee per case and not restricted to a bid list
- Transparent and auditable program
- Incentives, rebates and discounts go directly to schools



**OMNIA**  
PARTNERS



## HOW DO WE BRING VALUE TO CUSTOMERS?

### ECONOMIC VALUE

\$2.2 Billion in purchasing power gives you most competitive cost available

- 310+ Food Manufacturer agreements
  - Average of 20% savings; 90% coverage
  - Insulation from market and inflation swings
- Incentives are OFF INVOICE and immediately reduce food cost, no waiting for rebate
- Order minimum only \$600 for delivery

### INDUSTRY-LEADING TECHNOLOGY

USFOOD.com is technology your food service operation needs to succeed and run your day-to-day operations.

- Simplified online ordering
  - Real-time contract pricing, world-class product searching with nutritional information and pictures, Where's my Truck, Proof of Delivery and easy online payment tool!
- Relevant data in real-time
  - This includes business analytics, online inventory, contract utilization tracking, Menu Profitbuilder Pro and a mobile application that allows you to access your data at any time from your phone or tablet!

### COST-MANAGEMENT TOOLS

Powerful tools designed to improve outcomes and satisfaction

- OMNIA Partners Savings Reports
  - Free of charge ONLY to OMNIA Partners, Public Sector participants
  - Identify opportunities, reduce costs, maximize program value and measure performance

### CUSTOMER FOCUS

Engaged and collaborative national and local account management work to earn you business every day

- OMNIA Partners Regional Manager's provide procurement expertise
- US Foods proactive local sales and service ensure smooth transition process and on-going partnership
- Regular business reviews ensure we are aligned with your goals

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## Contact Information

#### PAULA BRUCK

Director Education/Government - US Foods  
Paula.Bruck@usfoods.com  
(815) 694-1646

#### OMNIA Partners

Customer Relations  
info@omniapartners.com  
(866) 875-3299