

COMMENT AND REVIEW

to the
REQUEST FOR PROPOSAL (RFP) #111621
Entitled

Food Products and Distribution for School Food Authorities with Related Supplies, Technology, and Services

The following advertisement was placed September 28, 2021 in *USA Today*, in South Carolina's *The State*, in *The Oklahoman* and on the Sourcewell website www.sourcewell-mn.gov, Sourcewell Procurement Portal https://proportal.sourcewell-mn.gov, The New York State Contract Reporter www.nyscr.ny.gov, PublicPurchase.com, and September 29, 2021 in Oregon's *Daily Journal of Commerce*:

Sourcewell, a State of Minnesota local government unit and service cooperative, is requesting proposals for Food Products and Distribution for School Food Authorities with Related Supplies, Technology, and Services to result in a contracting solution for use by its eligible Participating Entities. A full copy of the Request for Proposals can be found on the Sourcewell Procurement Portal [https://proportal.sourcewell-mn.gov]. Only proposals submitted through the Sourcewell Procurement Portal will be considered. Proposals are due no later than November 16, 2021, at 4:30 p.m. Central Time, and late proposals will not be considered.

The solicitation process was conducted through the Sourcewell Procurement Portal. The following parties expressed interest in the solicitation by registering for this opportunity within the portal:

Acme Foods Sales, Inc.	Lapine, Inc. dba Lapine Gatorade
BB17, LLC dba Simply Clean BB17, INC.	LIC COM, LLC
Culinary Depot, Inc.	Maroon Sausage Company
Darlington Cookie Company	Mina Holdings, LLC
DELIVERY PULLMAN, LLC	Old Vet, LLC
ePallet, Inc.	OMNIA Partners
eRepublic, Inc.	Pasco Brokerage, Inc.
Foods Galore, Inc.	Preferred Meals
Gold Star Foods Inc.	Prime Vendor, Inc.
HBM Group, Inc.	RECREATIONAL DESIGN AND CONSTRUCTION, INC.
Horizon Software	SAUNDERS ENTERPRISES, LLC
IMS, Inc.	SHARE FARM
INTERBORO PACKAGING CORPORATION	SimplyMeats Traceable Distribution, Inc.
Interflex	Sysco Corporation

Sourcewell Page 2 of 4

Interstate Leasing, LLC	Union Supply Group, Inc.
KeyImpact Sales & Systems, Inc.	UniPro Foodservice, Inc.
KOVAL WILLIAMSON	US Foods, Inc.
Lakes Country Service Cooperative	VC999 PACKAGING SYSTEMS, INC.
Lakeshore Learning Materials	

All Proposals remained sealed within the Sourcewell Procurement Portal until the scheduled due date and time. Proposals were electronically opened, and the list of all Proposers was made publicly available on the Sourcewell Procurement Portal, on November 16, 2021, at 4:31:31 pm CT. Proposals were received from the following:

BB17, LLC dba Simply Clean BB17, INC. Gold Star Foods Inc. HBM Group, Inc. Lapine, Inc. dba Lapine Gatorade SimplyMeats Traceable Distribution, Inc. Sysco Corporation US Foods, Inc.

Proposals were reviewed by the Proposal Evaluation Committee:

James Voelker, CPCM, CFCM, Procurement Lead Analyst Michael Muñoz, CPPB, Procurement Analyst Nick Scholer, Procurement Analyst Beverly Hoemberg, Procurement Analyst

The findings of the Proposal Evaluation Committee are summarized as follows:

The Proposal Evaluation Committee applied the Sourcewell RFP evaluation criteria and determined that the products and services offered in the proposal responses from BB17, LLC dba Simply Clean BB17, INC., HBM Group, Inc., and Lapine, Inc. dba Lapine Gatorade fall outside of the Requested Equipment, Products, or Services of the RFP. All other proposals were found to meet the scope and mandatory submittal requirements and were evaluated.

Gold Star Foods Inc. has a long history of providing food distribution services to School Food Authorities. They can provide a full complement of food products, paper and disposable products, chemicals, other small wares, and technology solutions to include NutriStudent services. Gold Star's sales and service teams are ready to serve Sourcewell participating entities across the United States while also offering an online, dynamic ordering system and solid pricing rates.

Sysco Corporation is a leader in the distribution of food products, related supplies, and technology solutions. They offer their eNutrition program to assist in identifying and utilizing ingredients to meet student nutritional needs at no additional charge. Sysco has a sizeable sales and service staff available to serve Sourcewell participating entities throughout the United States. They are offering competitive incentives in their proposal.

US Foods, Inc., is a prominent distributor of food products, food service-related supplies, and complementary technology solutions. Examples of the tools offered include Master List Management, Recipes on Demand®, and

Sourcewell Page 3 of 4

Menu Profit Builder Pro solutions. US Foods will serve Sourcewell participating entities throughout the United States through their robust sales and service force. They are providing strong pricing incentives.

Upon the above evaluation findings of the Proposal Evaluation Committee, the Sourcewell Chief Procurement Officer made the determination to award Sourcewell Contract #111621 to:

Gold Star Foods Inc. #111621-GSF Sysco Corporation #111621-SYC US Foods, Inc. #111621-USF

The preceding actions were taken and put into effect on January 17, 2021.

James Voelher

15F6CCFFA61E4A0...

James Voelker, CPCM, CFCM, Procurement Lead Analyst

DocuSigned by:

──0B0204E40D3E445...

Michael Muñoz, CPPB, Procurement Analyst

—DocuSigned by:

Nick Scholer

-4513A60DCA01467..

Nick Scholer, Procurement Analyst

DocuSigned by:

Beverly Hoemberg

-36394C13F1E94C7...

Beverly Hoemberg, Procurement Analyst

Sourcewell Page 4 of 4

STATEMENT OF COMPLIANCE

As Chief Procurement Officer for Sourcewell, I have reviewed the findings of the Evaluation Committee and the accompanying support materials documenting the process followed for RFP #111621 for Food Products and Distribution for School Food Authorities with Related Supplies, Technology, and Services.

The committee accepted, deemed responsive, and evaluated proposals for award. Based on the committee's evaluation, and under authority granted to the Chief Procurement Officer in Sourcewell's bylaws, the action set forth above is approved.

I hereby certify:

- 1. Sourcewell is a government agency, created and authorized by Minnesota law to provide cooperative procurement contracts.
- 2. The procurement process and resulting contracts have been awarded in compliance with the laws of the State of Minnesota (Minnesota Statutes Chapter 471 and Minnesota Statutes Section 123A.21), and in conformity to Sourcewell's Procurement Policy.

DocuSigned by:

Jeremy Schwartz, CSSBB, CPPO

Chief Procurement Officer

Jeremy Schwartz COFD2A139D06489...