

CAPABILITY STATEMENT



2023

We serve our clients from two locations:

Columbus, OH

480 South 3rd Street,
Columbus, OH 43215
(614) 237-4488

Griffin, GA

410 East Taylor Street, Suite
E-4, Griffin, GA 30223
770-487-0487

ABOUT UNIGLOBE TRAVEL DESIGNERS

West Enterprises, Inc. (an S Corporation), DBA Uniglobe Travel Designers is a Black, women-owned, award-winning, full-service travel management company offering over 42 years of experience specializing in both corporate and leisure travel. Our mission is to assist our customers in substantially reducing and controlling travel costs while offering the highest level of customer service, market-leading technology and ample travel options to enhance our clients' travel experience. We are supported by a global network of agencies and backed by local, hands-on ownership unmatched in the industry

WE ASSIST ORGANIZATIONS IN CREATING, STRATEGICALLY MANAGING AND MAINTAINING THEIR CORPORATE TRAVEL PROGRAM.

CORE SERVICES INCLUDE:

- Travel Policy Maintenance and Support
- Domestic and International Travel Procurement
- Mobile and Online Booking Tool Options
- After Hours 24/7 Support and Rescue Line
- Personalized Travel Consultant Services
- Negotiated Discounts with Our Travel Partners
- Travel Profile Management
- Group, Conference and VIP Services
- Comprehensive Travel Reporting
- Strategic Travel Cost Analysis
- Visa and Passport Services

SOME OF OUR CLIENTS

- Vizient's Supplier Diversity Program *since 2015*
- Omni Partners *since 2017*
- HFI, Inc. *since 1999*
- The Wasserstrom Company *since 1993*
- Children's Hospital of Los Angeles *since 2016*
- The Ohio State University Athletics Department *since 1998*
- Columbus City Schools *since 2002*
- Cobb County School District *since 2022*
- University of Missouri *since 2018*
- National Electric Coil *since 1995*
- City of Long Beach *since 2023*
- MyMichigan Health System *since 2017*

CODES

SAM.GOV UEI

HDFRDNK3LFR1

DUNS NUMBER

058376732

CAGE CODE

38UW6

NAICS CODE

561510, 561599

UNSPSC

90121502, 90121500

CERTIFICATIONS

ARC

AIRLINE REPORTING CORPORATION

NMSDC

NATIONAL MINORITY SUPPLIER
DEVELOPMENT COUNCIL

WBENC

WOMEN'S BUSINESS ENTERPRISE
NATIONAL COUNCIL

AWARDS AND RECOGNITION

UNIGLOBE TRAVEL DESIGNERS

- Diamond Agency status for sales excellence every year since 2014 by MLT Vacations.
- Bronze Member and 500 Club Member status for sales excellence every year since 2014 by Mark Travel. In 2018 and 2020, the agency received Silver Status.

ELIZABETH BLOUNT McCORMICK, CEO

- Distinguished Alumni Award, Wellington School, 2023.
- Columbus CEO of the Year for Small, For-Profit Business, 2022.
- Enterprising Woman of the Year, *Enterprising Women Magazine*, 2018.
- National Association of Women Business Owners (NAWBO) 2016 Visionary Award by the NAWBO Columbus Chapter. The Visionary Award honors one woman business owner each year who has achieved success while making notable contributions to her community, industry, and initiatives for other women in business.
- *Columbus Business First* Forty Under Forty Honoree, 2016.
- SBA Minority Small Business Champion of the Year, 2016.
- Women for Economic Leadership Development 2016 Honoree.
- Smart 50 Award, recognizing leaders of the "Smartest Companies" in Central Ohio, 2015.

UNIGLOBE TRAVEL DESIGNERS IN TELEVISION AND OTHER MEDIA

Uniglobe Travel Designers and our CEO, Elizabeth Blount McCormick, have been featured in multiple, national press outlets as travel experts including the *Washington Post*, *Essence Magazine*, *Yahoo*, *Columbus Dispatch*, *Columbus CEO*, and *Columbus Business First*, NPR, "Kathy Sullivan Explores..." podcast (January 2023), "Betting on Yourself" podcast (February 2021), SmallDotBig's "Succession Stories" podcast (October 2020), and BLK Hack Fireside Chat (September 2018), COLUMBUSBLACK ON BLAST (February 2020), Dana Being Dana travel show (July 2018), The Columbus Chamber and CD102.5's podcast, cbuzz (September 2016), Good Day Columbus (June 2016).

Elizabeth has also been featured in national media for her business expertise, including "CEOs You Should Know" podcast (August 2022), "The Sourcing Hero" podcast (January 2022), *Franchise Journal's* highlight of U.S. Black Chamber members (February 2021), *Columbus CEO Magazine* (November 2019 and September 2018), *Smart Business Columbus* (August 2017 and October 2015), cbuzz (June, 2016), and German Village Gazette (December 2015).

LET'S CONNECT.

Contact

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E: purchasing@uniglobetd.com

W: www.uniglobetraveldesigners.com

Travel
Well

WHAT OUR CLIENTS ARE SAYING

- "In today's business world, where service is sometimes the last thing on the list, it's refreshing to work with someone who obviously makes service a top priority!"
- The Ohio State University
- "Very accommodating, especially with my last minute changes, and helped our company react to customer emergencies by making sudden travel arrangements."
- National Electric Coil
- "My reservation for my hotel was completed incredibly fast and it was quite a simple process. This is my first time booking a reservation through your company and it was fabulous!"
- MyMichigan Health