# THE VALUE OF UNIGLOBE TRAVEL DESIGNERS 2024

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# **OUR VALUE**

Uniglobe Travel Designers (UTD) is a Black, women-owned, award-winning, full-service travel management company offering over 42 years of experience in both corporate and leisure travel. Our mission is to assist our customers in substantially reducing and controlling travel costs while offering the highest level of customer service, market-leading technology and ample travel options to enhance our clients' travel experience. We are supported by a global network of agencies and backed by local, hands-on ownership unmatched in the industry.

We can manage every aspect of your corporate travel program and have decades of experience coordinating and planning domestic and international flight, hotel, ground transportation, charters, group, conference and VIP travel, recruiting, athletic and fan-based travel and study abroad programs.

## CENTRALIZED ACCOUNT MANAGEMENT

UTD provides a proactive, consultative approach to your travel account management, employing our extensive travel account management expertise to ensure your travel program has a strong corporate travel policy, maximizes travel technology benefits and takes advantage of all cost saving programs.

## STRATEGIC REPORTING

In the travel space world, information is critical. UTD provides you with a suite of detailed reports through which we can strategically review and analyze your travel data. Utilizing this information, we work with you to effectively manage suppliers, perform benchmark comparisons and evaluate best practices to maximize savings and efficiency.

# **OUTSTANDING CUSTOMER SERVICE**

When you call Uniglobe Travel Designers, you will be assisted by industry veterans, most of whom average 20 years in the travel sphere. Our advisor teams are all trained specially on each client's account, which guarantees a personalized experience.

# 24/7 EMERGENCY SERVICES

Cancelled flight? Missed connection? Travelers are never stranded and are guaranteed they will never endure long hold times. Our team is available for every traveler whenever a need arises, 24 hours a day, seven days a week. All after-hours consultants are Uniglobe Travel Designers team members, empowered to resolve matters on your behalf.

## TRAVEL PROGRAM COST SAVINGS

We advance your travel program with the tools your employees need, including industry-leading online booking and expense tools. We leverage our robust supplier partnerships and work with your preferred suppliers to negotiate discounts on your behalf.

# **TECHNOLOGY**

We use proven, customer-centric technologies to help you manage your business for optimal results. We have four staff members dedicated to travel technology. We build Concur and Deem sites in-house, so we can provide support immediately to our clients. As a preferred provider of both Concur and Deem expense solutions, we ensure you get the most out of your travel expense solution.