

# UNIVERSITY OF CALIFORNIA

BERKELEY • DAVIS • IRVINE • LOS ANGELES • MERCED • RIVERSIDE • SAN DIEGO • SAN FRANCISCO



SANTA BARBARA • SANTA CRUZ

STRATEGIC SOURCING

OFFICE OF THE PRESIDENT  
1111 Franklin Street, 10<sup>th</sup> Floor  
Oakland, California 94607-5200

DATE: October 13, 2021

TO: Whom It May Concern

FROM: Reynaldo Cano-Boza  
Senior Commodity Manager  
University of California

SUBJECT: RFP 00289-Apr2019 - UC System-Wide Elevator Maintenance Evaluation Summary

The University of California, Facilities, Maintenance and Capital Programs (FMC) Center of Excellence issued RFP 00289-Apr2019 - UC System-Wide Elevator Maintenance for FMC on April 24, 2019. Proposals were issued and received within the University of California's e-procurement platform, CalUsource. Because of this e-procurement platform, a solicitation at the University of California is made up of multiple documents in various formats and might appear as many combined documents instead of a single document. Proposal were opened on June 3, 2019 by 3:00 PST in the University of California's e-procurement platform, CalUsource, from the following suppliers:

- Kone, Inc.
- Lerch Bates
- National Elevator Inspection Services
- Otis Elevator Company
- SmartRise Engineering
- Van Deusen Associates

The solicitation was evaluated based on the following evaluation criteria:

- Company Profile [15%]
- Sustainability [14%]
- Module 1/2/3 [29%]
- Value-Add [12%]
- National Program [5%]
- Pricing [25%]

The Evaluation Committee reviewed, evaluated, and scored response based on the evaluation criteria. The scoring of the Evaluation Committee was then combined into a weighted average with the final proposal tabulation scoring resulting in:

Module One: Maintenance	RFP Points
Otis Elevator Company	10,457
Kone, Inc.	8,158

Module Two: Non Proprietary Controls	RFP Points
Smartrise Engineering	8,734

Module Three: Audit	RFP Points
National Elevator Inspection Services	8,488
Lerch Bates	8,245
Van Deusen Associates	7,977

Based on the final tabulation, the following suppliers were sent intent to award letters and began negotiations with the University of California with the intent to get to a final contract:

Module One: Maintenance
Otis Elevator Company
Kone, Inc.

Module Two: Non Proprietary Controls
Smartrise Engineering

Module Three: Audit
National Elevator Inspection Services
Lerch Bates
Van Deusen Associates

As a result of negotiations, the following suppliers were awarded contracts for Elevator Maintenance for a term starting on October 1, 2019 and ending on September 30, 2024 with the five options to renew for five amount of years.

Supplier	Contract Number	Module
Otis Elevator Company	2019.001563	Module One
Kone, Inc.	2019.001564	Module One
Lerch Bates	2019.001568	Module Three
Van Deusen	2019.001567	Module Three

Sincerely,



Reynaldo Cano-Boza, MBA, CLSSGB  
Sr. Commodity Manager  
Facilities, Maintenance and Capital Programs  
Center of Excellence - University of California Office of the President  
7835 Trade Street, Suite 100, San Diego, Ca. 92121  
[Reynaldo.Cano-Boza@ucop.edu](mailto:Reynaldo.Cano-Boza@ucop.edu)  
(510) 987-9893

