



Request for Contract Update

Pursuant to the terms of contract number R191818 for VS America, Inc. Contractor must notify and receive approval from Region 4 ESC when there is an update in the contract. No request will be officially approved without the prior authorization of Region 4 ESC. Region 4 ESC reserves the right to accept or reject any request.

VS America, Inc. (Contractor) hereby provides notice of the following update on this date 02/12/2024.

Instructions: Contractor must check all that may apply and shall provide supporting documentation. Requests received without supporting documentation will be returned. This form is not intended for use if there is a material change in operations, such as assignment, bankruptcy, change of ownership, merger, etc. Material changes must be submitted on a "Notice of Material Change to Vendor Contract" form.

Authorized Distributors/Dealers
 Addition
 Deletion
 Supporting Documentation

Price Update
 Supporting Documentation

Products/Services
 New Addition
 Update Only
 Supporting Documentation

Discontinued Products/Services
 Supporting Documentation

States/Territories
 Supporting Documentation

Other _____
 Supporting Documentation

Notes: Contractor may include other notes regarding the contract update here: (attach another page if necessary). Included within this request is our price update letter and price list in PDF format. We would like for our updated price list to be effective starting March 1, 2024. Thank you for your consideration.

Submitted By: Yuri Ahn

Title: Sales Controller

Email Address: y.ahn@vsamerica.com

Approved by Email: Date 2/23/2024 | 11:14 PM CST

Denied by Email: Date _____

DocuSigned by:

Region 4 ESC: _____
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February 12, 2024

Region 4 Education Service Center
7145 West Tidwell Road
Houston, Texas, 77092-2096

Re: Request for Contract Pricing Update for Region 4 ESC (Contract Number: R191818)

Dear Jorgannie:

VS America is implementing a price update with an effective date of March 1, 2024. Please note the following changes to our products:

1. **Puzzle Table:** Decreased by approximately 6%.
2. **Uno-m Desks:**
 - Model 02408: Increased by 4%.
 - Model 02409: Decreased by 5%.
3. **Hokki:** Decreased by 5% to 10%, varying with size and height-adjustability options.
4. **Shift+ Soft Seating:** Decreased by 10% to 20%, depending on size and model.
5. **Litetables (including LignoDur version):** Increased by 1% to 3%, based on the model.
6. **Fliptable Models:** Increased by 4% to 6%, depending on the model.
7. **Rondolift Models:** Decreased by 8% to 10%.
8. **Shift+ Interact:** Decreased by 22%.
9. **Ecotable Options:** We have lowered the upcharges for 2 castors/2 glides and mobile options.
10. **Stakki:** Decreased by 17%.

For all other product lines, there was no change in pricing.

Per our Region 4 ESC contract terms, please accept this letter as advance notice to implement the price update, effective **March 1, 2024**.

We appreciate your continued support and understanding. Should you have any questions or concerns, please let us know.

Sincerely,

A handwritten signature in blue ink, appearing to read 'MH' or similar initials, written in a cursive style.

Mark Harvey
VS America, Inc.
CFO
704-790-2541
m.harvey@vsamerica.com