



Request for Contract Update

Pursuant to the terms of contract number R191818 for VS America, Inc. Contractor must notify and receive approval from Region 4 ESC when there is an update in the contract. No request will be officially approved without the prior authorization of Region 4 ESC. Region 4 ESC reserves the right to accept or reject any request.

VS America, Inc. (Contractor) hereby provides notice of the following update on this date 02/17/2023.

Instructions: Contractor must check all that may apply and shall provide supporting documentation. Requests received without supporting documentation will be returned. This form is not intended for use if there is a material change in operations, such as assignment, bankruptcy, change of ownership, merger, etc. Material changes must be submitted on a "Notice of Material Change to Vendor Contract" form.

Authorized Distributors/Dealers
___ Addition
___ Deletion
___ Supporting Documentation

Price Update
X Supporting Documentation

Products/Services
___ New Addition
___ Update Only
___ Supporting Documentation

Discontinued Products/Services
___ Supporting Documentation

States/Territories
___ Supporting Documentation

Other _____
___ Supporting Documentation

Notes: Contractor may include other notes regarding the contract update here: (attach another page if necessary). Included within this request is our price increase memo and price list in PDF format.

We would like for our updated price list to be effective starting March 1, 2023. Please note that we had an overall pricing impact less than 1% across the product portfolio. We've provided you with an updated memo outlining our price list term date. Thank you for your consideration.

Submitted By: Yuri Ahn

Approved by Email: Date 2/21/2023 | 8:47 AM CST

Title: Sales Controller

Denied by Email: Date _____

Email Address: y.ahn@vsamerica.com

DocuSigned by:
Robert Eichelmann
Region 4 ESC: _____
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Memo

To: Region 4 Education Service Center

From: VS America

Date: 02/17/2023

Re: Request for Contract Pricing Update for Omnia Partners Region 4 ESC Furniture
(Contract Number: R191818)

Pricing Update

VS America is implementing a price increase with an effective date of March 1, 2023. On average, the price impact is less than 1% across the product portfolio, although the increases or decreases vary for certain products. The unusual market conditions that forced large and immediate price increases in 2021 and 2022 have moderated and, barring any unforeseen developments, we plan to resume more historical pricing updates and timing for 2023 and beyond.

Per our Omnia contract terms, please accept this memo as our advance notice to implement the price increase, effective **March 1, 2023**.

In the interim, we are honoring existing quotes per our stated terms and conditions.

We appreciate your continued support and understanding. Should you have any questions or concerns, please let us know.

Sincerely,

A handwritten signature in black ink that reads "Claudius Reckord".

Claudius Reckord, CEO

A handwritten signature in black ink that reads "Christine DeBrot".

Christine DeBrot, National Sales Manager