



## Request for Contract Update

Pursuant to the terms of contract number R221004 for Ergonomic Solutions Contractor must notify and receive approval from Region 4 ESC when there is an update in the contract. No request will be officially approved without the prior authorization of Region 4 ESC. Region 4 ESC reserves the right to accept or reject any request.

Vari Sales Corporation (Contractor) hereby provides notice of the following update on

this date August 15, 2023.

**Instructions:** Contractor must check all that may apply and shall provide supporting documentation. Requests received without supporting documentation will be returned. This form is not intended for use if there is a material change in operations, such as assignment, bankruptcy, change of ownership, merger, etc. Material changes must be submitted on a "Notice of Material Change to Vendor Contract" form.

**Authorized Distributors/Dealers**

- Addition
- Deletion
- Supporting Documentation

**Price Update**

Supporting Documentation

**Products/Services**

- New Addition
- Update Only
- Supporting Documentation

**Discontinued Products/Services**

Supporting Documentation

**States/Territories**

Supporting Documentation

**Other** \_\_\_\_\_

Supporting Documentation

Notes: Contractor may include other notes regarding the contract update here: (attach another page if necessary).

Addition of new cafe tables , electric standing desk casters, and the ergo electric curved standing desk, and electric VariDesk Pro Plus converter.

Submitted By: Candice Liles

Title: Program Manager

Email Address: candice.liles@vari.com

**Approved by Email:** Date 8/15/2023 | 4:46 PM CDT

**Denied by Email:** Date \_\_\_\_\_

DocuSigned by:  
Robert Singelmann  
Region 4 ESC: \_\_\_\_\_  
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# US Product Price Sheet

	SKU	ITEM	PRICE	10%
<b>SIT-STAND CONVERTERS</b>	49742	VariDesk® Laptop 30™ (Black)		
	49357	VariDesk® ProPlus™ 30 (Black)		
	43457	VariDesk® ProPlus™ 30 (Black)		
	42431	VariDesk® ProPlus™ 36 (Black)		
	49856	VariDesk® ProPlus™ 36 (Black)		
	49857	VariDesk® ProPlus™ 36 (White)		
	49857	VariDesk® ProPlus™ 36 Electric (Black)		
	49358	VariDesk® ProPlus™ 48 (Black)		
	49858	VariDesk® ProPlus™ 48 (Black)		
	49362	VariDesk® Cube Corner® 36 (Black)		
	45198	VariDesk® Cube Corner® 36 (Black)		
	401821	VariDesk® Cube Plus® 40 (Black)		
	45015	VariDesk® Tall 40 (Black)		
	401822	VariDesk® Tall 40 (Black)		
	<b>DESKS AND TABLES</b>	400821	Electric Standing Desk 48x30 (Black)	
400819		Electric Standing Desk 48x30 (Butcher Block)		
400820		Electric Standing Desk 48x30 (Darkwood)		
400818		Electric Standing Desk 48x30 (Reclaimed Wood)		
400802		Electric Standing Desk 48x30 (White)		
401439		Electric Standing Desk 60x24 (Black)		
401435		Electric Standing Desk 60x24 (Butcher Block)		
401437		Electric Standing Desk 60x24 (Darkwood)		
401384		Electric Standing Desk 60x24 (Reclaimed Wood)		
401442		Electric Standing Desk 60x24 (White)		
400816		Electric Standing Desk 60x30 (Black)		
400814		Electric Standing Desk 60x30 (Butcher Block)		
400815		Electric Standing Desk 60x30 (Darkwood)		
400803		Electric Standing Desk 60x30 (Reclaimed Wood)		
400817		Electric Standing Desk 60x30 (White)		
401140		Electric Standing Desk 72x30 (Black)		
401138		Electric Standing Desk 72x30 (Butcher Block)		
401139		Electric Standing Desk 72x30 (Darkwood)		
401137		Electric Standing Desk 72x30 (Reclaimed Wood)		
401087		Electric Standing Desk 72x30 (White)		
401077		Electric Standing Desk 48x30 + Tray (Black)		
401075		Electric Standing Desk 48x30 + Tray (Butcher Block)		
401076		Electric Standing Desk 48x30 + Tray (Darkwood)		
401074		Electric Standing Desk 48x30 + Tray (Reclaimed Wood)		
401078		Electric Standing Desk 48x30 + Tray (White)		
401213		Electric Standing Desk 48x30 + Tray (White) - 4 Pack		
401465		Electric Standing Desk 60x24 + Tray (Black)		
401463		Electric Standing Desk 60x24 + Tray (Butcher Block)		
401464		Electric Standing Desk 60x24 + Tray (Darkwood)		
401462		Electric Standing Desk 60x24 + Tray (Reclaimed Wood)		
401466		Electric Standing Desk 60x24 + Tray (White)		
401082		Electric Standing Desk 60x30 + Tray (Black)		
401080		Electric Standing Desk 60x30 + Tray (Butcher Block)		
401081		Electric Standing Desk 60x30 + Tray (Darkwood)		
401079		Electric Standing Desk 60x30 + Tray (Reclaimed Wood)		
401083		Electric Standing Desk 60x30 + Tray (White)		
401215		Electric Standing Desk 60x30 + Tray (White) - 4 Pack		
401404		Electric Standing Desk 72x30 + Tray (Black)		
401402		Electric Standing Desk 72x30 + Tray (Butcher Block)		
401403		Electric Standing Desk 72x30 + Tray (Darkwood)		
401401	Electric Standing Desk 72x30 + Tray (Reclaimed Wood)			
401405	Electric Standing Desk 72x30 + Tray (White)			
402107	Ergo Electric Standing Desk 54x26 (Darkwood)			

## US Product Price Sheet

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	SKU	ITEM	PRICE	10%	
DESKS AND TABLES (continued)	401975	Table 48x24 (Butcher Block) w/o Cable Tray			
	401976	Table 48x24 (Reclaimed Wood) w/o Cable Tray			
	401977	Table 48x24 (White) w/o Cable Tray			
	45756	Table 48x24 (Butcher Block)			
	46000	Table 48x24 (Reclaimed Wood)			
	401316	Table 48x24 (White)			
	401979	Table 60x24 (Black) w/o Cable Tray			
	401980	Table 60x24 (Butcher Block) w/o Cable Tray			
	401981	Table 60x24 (Darkwood) w/o Cable Tray			
	401982	Table 60x24 (Reclaimed Wood) w/o Cable Tray			
	401983	Table 60x24 (White) w/o Cable Tray			
	41887	Table 60x24 (Black)			
	46077	Table 60x24 (Butcher Block)			
	46292	Table 60x24 (Darkwood)			
	42205	Table 60x24 (Darkwood)			
	46100	Table 60x24 (Reclaimed Wood)			
	41888	Table 60x24 (White)			
	401617	Table 60x30 (Black)			
	46110	Table 60x30 (Butcher Block)			
	401327	Table 60x30 (Reclaimed Wood)			
	46293	Table 60x30 (White)			
	401329	Table 60x30 (White)			
	401177	Flip Top Training Table 5' (Black)			
	401252	Flip Top Training Table 5' (White)			
	401375	Flip Top Training Table 6' (Black)			
	401376	Flip Top Training Table 6' (White)			
	401610	Conference Table (Black)			
	401050	Conference Table (Butcher Block)			
	43190	Conference Table (Reclaimed Wood)			
	401051	Conference Table (White)			
	401611	Standing Conference Table (Black)			
	43653	Standing Conference Table (Butcher Block)			
	43762	Standing Conference Table (Reclaimed Wood)			
	43312	Standing Conference Table (White)			
	401815	Round Table (Butcher Block)			
	401816	Round Table (Reclaimed Wood)			
	401813	Round Table (White)			
	46218	Standing Round Table (Butcher Block)			
	46227	Standing Round Table (Reclaimed Wood)			
	401814	Standing Round Table (White)			
	401973	Square Table (Butcher Block)			
	401972	Square Table (Reclaimed Wood)			
	401974	Square Table (White)			
	46188	Standing Meeting Table (Butcher Block)			
	46190	Standing Meeting Table (Reclaimed Wood)			
	45253	Standing Work Table 60x30 (Reclaimed Wood)			
	DESK/TABLE ACCESSORIES	400866	Electric Standing Desk Cable Management Tray (Black)		
		400867	Electric Standing Desk Cable Management Tray (White)		
		401920	Electric Standing Desk Casters		
		400260	Table Cable Management Tray (Black)		
		400263	Table Cable Management Tray (White)		
	MATS	401925	Standing Mat 34x22		
		401930	ActiveMat®		
MONITOR ARMS	48003	Dual-Monitor Arm			
	48002	Single-Monitor Arm			
	41513	Dual-Monitor Arm 180 Degree			
	48017	Monitor Arm + Laptop Stand			
LIGHTING AND POWER	42686	LED Task Lamp + Wireless Charger (Black)			
	401797	Power Hub			
	42007	Power Strip 8ft			
	43148	Power Strip 15ft			
	400645	Power Strip 25ft			

# US Product Price Sheet

	SKU	ITEM	PRICE	10%	
SEATING	400767	Active Seat			
	401493	Task Chair (Black)			
	401494	Task Chair w/Headrest (Black)			
	401538	Task Chair w/Headrest (Grey)			
	401495	Drafting Chair (Black)			
	401539	Drafting Chair (Grey)			
	47257	Metal Conference Chair (Set of 2)			
	47258	Wood Conference Chair (Slate) (Set of 2)			
	401104	Needing Chair (Black) (Set of 2)			
	402114	Wave Side Chair (Black) (Set of 2)			
	402113	Tall Wave Side Chair (Black) (Set of 2)			
	401037	Side Chair (Sand Grey)			
	401382	Side Chair (Shadow Grey)			
	401794	Side Chair (Toffee)			
	401387	Tall Side Chair (Sand Grey)			
	401383	Tall Side Chair (Shadow Grey)			
	401801	Tall Side Chair (Toffee)			
	401530	Upholstered Desk Chair (Sterling Grey)			
	401531	Upholstered Desk Chair (Azure Blue)			
	43285	Performance Task Chair			
	401561	Upholstered Conference Chair			
	43446	High Back Conference Chair			
	401551	Executive Task Chair			
	STORAGE	400742	File Cabinet (Slate)		
		400719	File Cabinet (White)		
		401555	Lateral File Cabinet (Slate)		
		400718	Slim File Cabinet (Slate)		
		401461	Hanging Desk Cubby (GSA)		
		400743	Storage Seat		
	EXECUTIVE COLLECTION	401664	Executive Electric Standing Desk Modesty Panel 60" (Neowalnut)		
401663		Executive Electric Standing Desk Modesty Panel 60" (White)			
401646		Executive Electric Standing Desk Modesty Panel 72" (Neowalnut)			
401641		Executive Electric Standing Desk Modesty Panel 72" (White)			
401777		Executive Electric Standing Desk Lower Modesty Panel 60" (Neowalnut)			
401778		Executive Electric Standing Desk Lower Modesty Panel 60" (White)			
401779		Executive Electric Standing Desk Lower Modesty Panel 72" (Neowalnut)			
401780		Executive Electric Standing Desk Lower Modesty Panel 72" (White)			
401765		Executive Electric Standing Desk Base (Neowalnut)			
401766		Executive Electric Standing Desk Base (White)			
401653		Executive File Cabinet (Neowalnut)			
401632		Executive File Cabinet (White)			
401654		Executive Lateral File Cabinet (Neowalnut)			
401625		Executive Lateral File Cabinet (White)			
401655		Executive Storage Cabinet (Neowalnut)			
401633		Executive Storage Cabinet (White)			
401656		Executive Bookshelf (Neowalnut)			
401634		Executive Bookshelf (White)			
401652		Executive Overhead Cabinet (Neowalnut)			
401636		Executive Overhead Cabinet (White)			
401651		Executive Wardrobe Cabinet (Neowalnut)			
401635		Executive Wardrobe Cabinet (White)			
401767		Executive Joining Bracket Set			
402036		Executive Conference Table 4'x8' (Neowalnut)			
402038		Executive Conference Table 4'x8' (White)			
402024		Executive Conference Table 4'x10' (Neowalnut)			
402039		Executive Conference Table 4'x10' (White)			
402037		Executive Conference Table 4'x12' (Neowalnut)			
402040		Executive Conference Table 4'x12' (White)			
402041		Executive Seated Disc Base Table 36 (Neowalnut)			
402042		Executive Seated Disc Base Table 36 (White)			
402045		Executive Standing Disc Base Table 36 (Neowalnut)			
402046		Executive Standing Disc Base Table 36 (White)			
402043		Executive Seated Disc Base Table 42 (Neowalnut)			
402044		Executive Seated Disc Base Table 42 (White)			
402047		Executive Standing Disc Base Table 42 (Neowalnut)			
402048		Executive Standing Disc Base Table 42 (White)			

# US Product Price Sheet

	SKU	ITEM	PRICE	10%
PANELS AND DIVIDERS	400761	Acrylic Privacy Panel 24		
	400762	Acrylic Privacy Panel 30		
	45249	Acrylic Privacy Panel 48		
	43734	Acrylic Privacy Panel 60		
	45695	Acrylic Accessory Panel 60		
	42669	Acrylic Modesty Panel 48		
	42002	Acrylic Modesty Panel 60		
	401536	Acrylic Modesty Panel 72		
	400724	Felt Privacy + Modesty Panel 30		
	400755	Felt Privacy + Modesty Panel 48		
	400759	Felt Privacy + Modesty Panel 48 (4 Pack)		
	400756	Felt Privacy + Modesty Panel 60		
	400760	Felt Privacy + Modesty Panel 60 (4 Pack)		
	401369	Flip Top Training Table Modesty Panel 5'		
	401370	Flip Top Training Table Modesty Panel 6'		
	MARKER BOARDS	400351	Glass Board 72x48	
42461		Mobile Glass Board 40x72		
BEAMS	400005	Beam Kit 48		
	400006	Beam 48 Extension Kit		
	400007	Beam Kit 60		
	400008	Beam 60 Extension Kit		
	400009	Beam Kit 72		
	400010	Beam 72 Extension Kit		
	400509	3' Power Whip (Liquid Tight)		
	400510	4' Power Whip (Liquid Tight)		
	400511	6' Power Whip (Liquid Tight)		
	400512	10' Power Whip (Liquid Tight)		
	400513	12' Power Whip (Liquid Tight)		
	400514	15' Power Whip (Liquid Tight)		
	400515	18' Power Whip (Liquid Tight)		
	400516	20' Power Whip (Liquid Tight)		
	400517	24' Power Whip (Liquid Tight)		
	400518	25' Power Whip (Liquid Tight)		
	400846	6' Power Whip (Extra Flex)		
	400847	12' Power Whip (Extra Flex 9/16")		
	400848	18' Power Whip (Extra Flex 9/16")		
	401540	48" Dekko Power Pack - Starter Kit		
	401541	48" Dekko Power Pack - Extension Kit		
	401542	60" Power Pack - Starter Kit		
	401543	60" Power Pack - Extension Kit		
	401544	72" Power Pack - Starter Kit		
	401545	72" Power Pack - Extension Kit		
	402074	Receptacle Circuit-1 Pack 15-amp (3+1)		
	402075	Receptacle Circuit-2 Pack 15-amp (3+1)		
	402076	Receptacle Circuit-3 Pack 15-amp (3+1)		
	401546	Receptacle Pack 15-amp (2+2)		
	401547	Receptacle Circuit-1 Pack 20-amp (3+1)		
	401548	Receptacle Circuit-2 Pack 20-amp (3+1)		
	401549	Receptacle Circuit-3 Pack 20-amp (3+1)		
	401550	Receptacle Pack 20-amp (2+2)		
	401939	Beam Privacy Panel Kit 48		
401940	Beam Privacy Panel Kit 60			
401941	Beam Privacy Panel Kit 72			
PRIVACY BOOTH	401556	Privacy Booth Gen 3.1		
MODULAR COLLECTION	401044	Armless Seat (Aqua Green)		
	400580	Armless Seat (Grey)		
	400613	Armless Seat (Navy)		
	401015	Armless Seat (Shadow Grey Faux Leather)		
	400614	Armless Seat (Deep Grey)		
	401394	Armless Seat (Silver Grey)		
	401043	Corner Seat (Aqua Green)		
	400582	Corner Seat (Gray)		
	400615	Corner Seat (Navy)		
	401790	Corner Seat (Shadow Grey Faux Leather)		
	400616	Corner Seat (Deep Grey)		
	401393	Corner Seat (Silver Grey)		



# US Product Price Sheet

	SKU	ITEM	PRICE	10%
MODULAR COLLECTION (continued)	401045	Sectional Ottoman (Aqua Green)		
	400583	Sectional Ottoman (Gray)		
	400617	Sectional Ottoman (Navy)		
	402012	Sectional Ottoman (Shadow Grey Faux Leather)		
	400618	Sectional Ottoman (Deep Gray)		
	401395	Sectional Ottoman (Silver Grey)		
	401744	Laptop Side Table		
	400581	Sectional Table		
CLASSIC COLLECTION	401392	Three-Seat Sofa (Shadow Grey Faux Leather)		
LOUNGE COLLECTION	400589	Small Ottoman (Green)		
	400588	Small Ottoman (Light Gray)		
	400587	Small Ottoman (Navy)		
	400590	Small Ottoman (Light Blue)		
	401030	Small Ottoman (Sand Grey Faux Leather)		
	401031	Small Ottoman (Shadow Grey Faux Leather)		
	400585	Large Ottoman (Navy)		
	400586	Large Ottoman (Light Gray)		
	401026	Large Ottoman (Sand Grey Faux Leather)		
	401028	Large Ottoman (Shadow Grey Faux Leather)		
CASUAL MEETING COLLECTION	400713	Arm Chair (Deep Grey)		
	400592	Arm Chair (Navy)		
	400669	Round Coffee Table		
	400602	Round Side Table		
CONVERSATION COLLECTION	401396	Arm Chair (Sand Grey Faux Leather)		
	401015	Arm Chair (Shadow Grey Faux Leather)		
	401017	Pedestal Side Table		
QUIET SEATING COLLECTION	400593	High Back Sofa (Light Gray/Navy Accent)		
PRIVATE SEATING COLLECTION	401048	High Back Chair (Deep Grey/Light Blue)		
	401049	High Back Chair (Navy/Light Grey)		
	401795	High Back Chair (Toffee/Onyx)		
HUDDLE COLLECTION	401040	High Back Lounge Chair (Burnt Orange)		
	401381	High Back Lounge Chair (Shadow Grey)		
	401021	Large Nesting Table		
	401409	Small Nesting Table		
CONTEMPORARY COLLECTION	401042	Contemporary Three-Seat Sofa (Sandstone)		
	402017	Contemporary Three-Seat Sofa (Moss Green)		
	401803	Contemporary Chair (Deep Grey)		
	401016	Contemporary Coffee Table		
WALLS	Call	QuickFlex Walls™ Panel Set (Clear)		
	Call	QuickFlex Walls™ Panel Set (Clear/Frosted)		
	Call	QuickFlex Walls™ Panel Set (Frosted)		
	Call	QuickFlex Walls™ Panel Set (Markerboard/Frosted)		
	Call	QuickFlex Walls™ Panel Set (Felt)		
	Call	QuickFlex Walls™ Door Only (Glass)		
	Call	QuickFlex Walls™ Door Only (Frosted)		
	Call	QuickFlex Walls™ Door Set (Glass)		
	Call	QuickFlex Walls™ Door Set (Frosted)		
	Call	QuickFlex Walls™ Left+Right Doors Set (Glass)		
	Call	QuickFlex Walls™ Left+Right Doors Set (Frosted)		
	Call	QuickFlex Walls™ Doorless Set (Clear)		
	Call	QuickFlex Walls™ Doorless Set (Clear/Frosted)		
	Call	QuickFlex Walls™ Doorless Set (Frosted)		
	Call	QuickFlex Walls™ Doorless Set (Markerboard/Frosted)		
Call	QuickFlex Walls™ Doorless Set (Felt)			
OVERHEAD LIGHTING	400770	Halo Hardwire 31 Natural White		
	400857	Halo Hardwire 31 Warm White		
	400858	Halo Hardwire 40 Natural White		
	400859	Halo Hardwire 40 Warm White		