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STRATEGIC SOURCING

OFFICE OF THE PRESIDENT
1111 Franklin Street, 10th Floor
Oakland, California 94607-5200

DATE: December 4th, 2023

TO: Whom It May Concern

FROM: Sean Parker
Director of Revenue Programs
University of California

SUBJECT: RFP# 003133-Apr2023 UC-Wide e-Bike Purchase Program RFP - Evaluation
Summary

The University of California, Center of Excellence issued RFP #003133-Apr2023 for UC-Wide e-Bike Purchase Program on May 24th, 2023. Proposals were issued and received within the University of California's e-procurement platform, CalUsource. Because of this e-procurement platform, a solicitation at the University of California is made up of multiple documents in various formats and might appear as many combined documents instead of a single document. Proposal were opened on July 7th, 2023 by 5:00 PST in the University of California's e-procurement platform, CalUsource, from the following suppliers:

- Velopower, Inc
- Lectric eBikes, LLC
- Ride1Up, Inc.
- ANIV INC
- Dirwin Bike Co Ltd
- BikeHub

The solicitation was evaluated based on the following evaluation criteria:

- Company Information and National Capabilities – 15%
- E-Bike Program Specifications – 25%
- UC Sustainability – 15%
- Pricing – 35%

The Evaluation Committee reviewed, evaluated, and scored response based on the evaluation criteria. The scoring of the Evaluation Committee was then combined into a weighted average with the final proposal tabulation scoring resulting in:

ANIV INC	0
BikeHub	0
Dirwin Bike Co Ltd	3.44
Lectric eBikes, LLC	3.31
Ride1Up, Inc.	3.58
Velopower, Inc.	4.12

Based on the final tabulation. The following suppliers were sent intent to award letters and began negotiations with the University of California with the intent to get to a final contract:

- Velopower, Inc.
- Lectric eBikes, LLC
- Ride1UP, Inc.
- Dirwin Bike Co LTD

As a result of negotiations, Velopower, Inc. was awarded a contract for a UC-Wide e-Bike Purchase Program (2023003916) for a term starting on November 1st, 2023 and ending on November 1st, 2029.

Sincerely,



Sean Parker
Director of Revenue Programs
Center of Excellence University of California Office of the President