

## Versteel



## OMNIA Partners Contract Program

Through decades of innovation and dedication, Versteel has designed and manufactured precision-engineered tables, chairs and collaborative furniture from its Indiana-based facilities. We aim to be the highest quality solutions provider of design-forward, American-made furnishings for offices, schools, public buildings and more. We are guided by a commitment to product versatility and excellent service, constantly evolving to fit the individual needs of each customer.

At Versteel, people are our heart and soul. We pair large-scale production with the nimble, one-on-one approach of a family-owned business. Our knowledgeable customer service department and in-house design team collaborate with customers to bring their vision to life.

### We are **Committed to Quality**

- Lifetime warranty
- Exceeds ANSI/BIFMA safety and performance standards
- ETL listed / UL962 standard electrical solutions

### We are **Sustainable + Socially Responsible**

- BIFMA level® sustainability standard
- State of California CARB 93120.2 Phase 2 compliant
- Partner of The Common Thread for the Cure

### We are **Proudly Made in the USA**

- Tariff-free Tables
- Domestically sourced materials
- No tariff surcharge

### VERSTEEL CONTACT

contractteam@versteel.com  
or your Versteel Sales Coordinator

### VERSTEEL CONTRACT TEAM

**Bridgette Morrison**  
Contract Administrator  
bmorrison@versteel.com  
800 876 2120 x7956

# VERSTEEL



# OMNIA Partners Contract Highlights

CONTRACT NO. 07-127  
EFFECTIVE DATE September 1, 2022  
EXPIRATION DATE September 30, 2026

### Awarded Categories

Audio/Visual Furniture	Cafeteria
Casegoods	Classroom + Library
Ergonomic Solutions	Filing + Storage
Healthcare	Lounge/Reception
Seating/Chairs	Tables/Meeting Conference Room
Workstation	Technology Support Furniture
Related Products + Support Services	

### Eligible Users

- OMNIA members consisting of government entities such as federal, state, municipal and county.
- Public and private education institutions such as K-12 and higher education.
- Healthcare organizations and non-profits.

Contact your Versteel Sales Coordinator for details.

### Authorized Dealers

Current Versteel dealers in good standing and listed on the Authorized Dealer Sheet.

### Versteel Contract Links

Versteel Website [www.versteel.com/contract/omnia](http://www.versteel.com/contract/omnia)  
OMNIA Website [www.omniapartners.com/suppliers/versteel/public-sector](http://www.omniapartners.com/suppliers/versteel/public-sector)  
[www.omniapartners.com/suppliers/versteel/nonprofit](http://www.omniapartners.com/suppliers/versteel/nonprofit)

### Contract Terms

PRICING  
Versteel March 2024 Price Lists:  
All Tables All Seating  
Power + Data Acrylic Panels  
Acrylic Shields Freestanding Screens  
Mobile Screens

Troupe Tables (Oct 2024)  
Troupe Media Wall (Aug 2024)  
Nerita (Jan 2025)  
Rollic (Nov 2025)  
Rai (Nov 2025)

DISCOUNT 56% off list price

FREIGHT All orders pay percentage of List cost OR \$300 net fee, whichever is greater. Shipped FOB Jasper. See Versteel Freight Map.

OVERSIZED SHIPPING FEE  
Orders with items 94" or greater in length will be charged a \$250 net fee.

CALL BEFORE DELIVERY FEE  
Orders that require "call before delivery" services will be charged a \$30 net fee.

PAYMENT TERMS 1% 10, NET 30

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Installation	Must be listed as a separate line item on quotes and purchase orders. <ul style="list-style-type: none"><li>• Non-union rate 12% of net</li><li>• Union rate 22% of net</li><li>• Prevailing wage (where applicable)</li></ul>
Design Services	Must be listed as a separate line item on quotes and purchase orders. <ul style="list-style-type: none"><li>• \$55 - \$85 per hour</li></ul>
Quotes	All quotes and quote requests must clearly state contract program and contract number.
Purchase Orders	Purchase Orders may be made out to a Versteel Authorized Dealer or Versteel. <ul style="list-style-type: none"><li>• All POs must clearly state the contract program and contract number.</li><li>• Versteel and dealer quotes must accompany POs.</li><li>• <b>Note to Authorized Dealers:</b> Dealer POs to Versteel must be at end user pricing. Customer POs must be submitted with order.</li></ul>