



## REQUEST FOR CONTRACT UPDATE # 16

Pursuant to the terms of your awarded contract, all Contractors must notify and receive approval from Region 14 Education Service Center ("Region 14 ESC") when there is an update to the contract. No request will be officially approved without the prior written authorization from Region 14 ESC. Region 14 ESC reserves the right to accept or reject any request.

Vertosoft LLC (Contractor Name) hereby provides notice of the following update to Region 14 ESC contract number 01-165 for Software Products and Services (Contract Title) on this date 05/17/2024.

### Instructions:

**Vendors must check all that may apply and provide supporting documentation.** Be sure to sign the signature page with all required signatures, prior to submitting your update for approval.

*This form is not intended for use if there is a change in operations, which may adversely affect members, i.e. assignment, bankruptcy, change of ownership, merger, etc.*

### Authorized Affiliates/Dealers/Distributors/Resellers

- Additions
- Deletions

### Products/Services (check all that apply)

- Additions
- Deletions
- Modifications
- Pricing Update

**Other** Vendor may include other notes regarding the contract update here: (attach another page if necessary).

Requesting to add brands JK Seva Inc., Profit Apps, HRchitect, Urban SDK, and Vertosoft LLC to our contract. All required documentation has been attached and sent in corresponding email.

Vertosoft LLC

Vendor Name

Ashlianne Shigley

Submitted By

*Ashlianne Shigley*

Signature

05/17/2024

Date

**FOR USE BY Region 14 ESC ONLY:**

Emily Jeffrey, Chief Financial Officer

DocuSigned by:

*Emily Jeffrey*

Signature

May 29, 2024 | 10:02 AM PDT

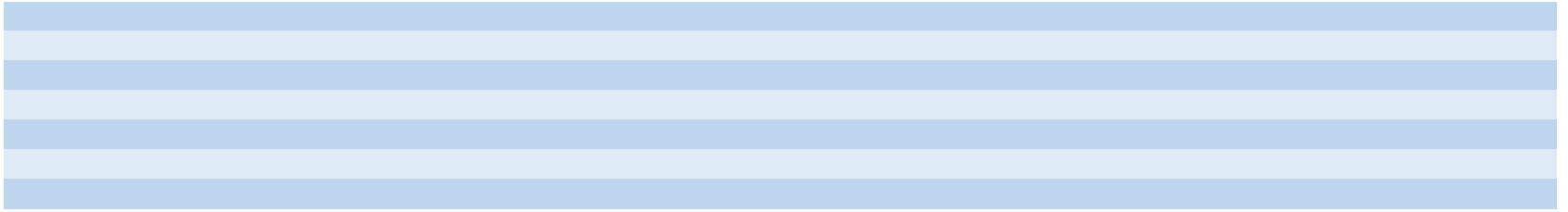
Date

Manufacturer	Discount off List	Website	Summary of Offering & Offering and How it Ties into Scope
HRchitect	2.00%	<a href="https://hrchitect.com/">https://hrchitect.com/</a>	HRchitect is the only consulting firm that specializes solely in Human Capital Management and delivers expertise around the full lifecycle of HCM technology. Since 1997, we've helped thousands of organizations across the globe create strategies, select, implement and support Talent Acquisition, Talent Management, HRIS, Workforce Management and Benefits systems.
Urban SDK	2.00%	<a href="https://www.urbansdk.com/">https://www.urbansdk.com/</a>	Urban SDK is the nation's leading Traffic Calming software. We provide Traffic Speed, Volume, and Delay metrics for ALL local roads in your municipality, displayed on dynamic maps. Urban SDK works with 100+ Public Works Departments to aid with: traffic calming measures, pre and post-implementation studies, safety analysis, fielding public complaints, and reporting to council.
JK Seva Inc.	2.00%	<a href="https://jkseva.com/">https://jkseva.com/</a>	JK Seva is a Software Solutions Organization and Reseller focused on Enterprise Resource Planning (ERP), Scheduling, and WorkForce Management.
Profit Apps	5.00%	<a href="https://www.profit.co/">https://www.profit.co/</a>	<p>Most municipalities struggle to execute their strategies effectively. Profit.co, a leading provider of enterprise SaaS applications based out of the US is changing that. The company's mission is to help organizations execute their goals using its SaaS application and coaching support.</p> <p>Profit.co has become the preferred choice for numerous city government organizations, Fortune 500 companies, and enterprises seeking seamless execution of their strategies and initiatives. Profit.co's innovative tools help these organizations plan, execute, and track progress easily. By bridging the gap between strategy and execution, Profit.co helps organizations turn their visions into reality for sustainable growth.</p>
Vertosoft LLC	20.00%	<a href="http://www.vertosoft.com">www.vertosoft.com</a>	Established in 2016, Vertosoft accelerates the adoption of innovative and emerging technology within the government. We bring the flexibility, agility, and responsiveness of a small company with the experience of a large organization. With our clear focus on emerging technology growth in government, Vertosoft is uniquely positioned to reduce complexity and provide scalable, cloud-ready technology solutions that enable government agencies to deliver smarter, client-centric digital transformations











## Effective Date 4/16/2024

Product #	Product Description	Product Type	Subscription Type	MSRP	Omnia Price	discount	Warranty Period	COO
USDK001	Insights - Base plan for Urban SDK Speed Data with 13 Months of Historical Data Archive.	New License	Renewable	\$24,500	\$24,010	2.00%	0 USA	
USDK002	Traffic Volume Data	Add-On	Renewable	\$18,500	\$18,130	2.00%	0 USA	
USDK003	Traffic Delay Data	Add-On	Renewable	\$18,500	\$18,130	2.00%	0 USA	
USDK004	Road Characteristics - ### Miles of Annual Roadway characteristics in geospatial data on Functional Class 1-5.	Add-On	Renewable	\$45	\$44	2.00%	0 USA	
USDK005	Level of Stress - Annual License of Level of Stress Data for ## Miles for Pedestrian Level and Bike Level	Add-On	Renewable	\$24,500	\$24,010	2.00%	0 USA	



Supplier	Part Desc.	Service category	Part No.	Unit of measure	MSRP	Discount
<i>Vertosoft</i>	Vertosoft product architecture support	Implementation	vs-eng-sr	p/hour	\$400.00	20.00%
<i>Vertosoft</i>	Vertosoft product configuration support	Implementation	vs-eng	p/hour	\$350.00	20.00%
<i>Vertosoft</i>	Vertosoft configuration & rollout PM	Implementation	vs-cpm	p/hour	\$325.00	20.00%
<i>Vertosoft</i>	Vertosoft Senior Program Management Services	Implementation	vs-spm	p/hour	\$300.00	20.00%
<i>Vertosoft</i>	Vertosoft Program Management Services	Implementation	vs-pm	p/hour	\$350.00	20.00%